

Annexure A

Name of Bank: XXXXXXXX
 Name of Product: XXXXXXXX
 Type of Product*: XXXXXXXX
 Type of Model*: XXXXXXXX

Type of Remuneration	First Year / Single Premium			
	Collected Premium	Amount Paid to Bank	%	% Allowed by SECP
Commission	xxxx	xxxx	xx	xx
Production Bonus	xxxx	xxxx	xx	xx
Sales and Marketing Incentives	xxxx	xxxx	xx	xx
Cost of "Insurance Consultants" (Salaries, commission and incentives)	xxxx	xxxx	xx	xx

Type of Remuneration	Second Year			
	Collected Premium	Amount Paid to Bank	%	% Allowed by SECP
Commission	xxxx	xxxx	xx	xx
Persistency Bonus	xxxx	xxxx	xx	xx
Cost of "Insurance Consultants" (Salaries, commission and incentives)	xxxx	xxxx	xx	xx

Type of Remuneration	Third Year Onwards			
	Collected Premium	Amount Paid to Bank	%	% Allowed by SECP
Commission	xxxx	xxxx	xx	xx
Cost of "Insurance Consultants" (Salaries, commission and incentives)	xxxx	xxxx	xx	xx

Type of Remuneration	Alternative to Second Year and Onward Commission			
	Amount Paid to Bank	IMC from Bank's products	% of IMC	% Allowed by SECP
Share in Investment Management Charge (IMC)	xxxx	xxxx	xx	xx
		NAV of Bank's products	% of NAV	% Allowed by SECP
		xxxx	xx	xx

* as stated in the "Guidelines For Bancassurance - 2010"