

Summary of NBFCs, NEs. & Modarabas Sector

April 2019



Securities & Exchange Commission of Pakistan Specialized Companies Division Supervision and Enforcement Department

DISCLAIMER:

The information presented hereunder is based on information submitted by NBFI's through Specialized Companies Return System (SCRS) to SECP on monthly basis.

Table of Contents

SNAPSHOT OF NBFII INDUSTRY AS OF APRIL 30, 2019	1
Trend of growth in Total Assets of NBFII Industry	2
Breakup of Shariah Compliant and Conventional Assets of NBFII Industry.....	3
MUTUAL FUNDS & PLANS.....	4
Trend of Category-Wise position of Total Assets of Mutual Funds.....	5
Trend of Total Assets of Conventional and Shariah Compliant Mutual Funds & Plans.....	6
Asset Allocation of Mutual Funds.....	7
Trend of Total Assets of Mutual Funds.....	7
Detail of Investor Accounts in Open End Mutual Funds	8
VOLUNTARY PENSION SCHEMES / FUNDS	9
Trend of Total Assets of Pension Funds	9
Category-Wise Position of Total Assets of Pension Funds	10
Trend of Total Assets of Conventional and Shariah Compliant Pension Funds	11
Asset Allocation of Pension Funds	12
Detail of Investor Accounts in Pension Funds	12
DISCRETIONARY / NON-DISCRETIONARY PORTFOLIOS	13
Trend of Total Assets of Discretionary / Non-Discretionary Portfolios	13
LEASING COMPANIES, MODARABAS AND INVESTMENT BANKS.....	14
Trend of Total Assets of Leasing Companies, Modarabas and Investment Banks	14
Asset Allocation of Leasing Companies, Modarabas & Investment Banks	15
Deposit raising of Leasing Companies, Modarabas & Investment Banks	16
Leverage profile of Leasing Companies, Modarabas & Investment Banks	17
ADDITIONAL REPORTS PERTAINING TO MUTUAL FUNDS/PLANS:.....	18
Category wise Issuance & Redemption in Conventional Collective Investment Schemes during the month.....	19
Category wise Issuance & Redemption in Shariah Compliant Collective Investment Schemes during the month	20
Category Wise Break up of Assets Under Management -Conventional Collective Investment Schemes.....	21
Category Wise Break up of Assets Under Management - Shariah Compliant Collective Investment Schemes.....	22
Region wise Issuance & Redemptions in Conventional Collective Investment Schemes during the month	23
Region wise Issuance & Redemptions in Shariah Compliant Collective Investment Schemes during the month .	25
Number of New Accounts Opened in Collective Investment Schemes during the month	27
Region-wise Assets Under Management.....	29

SNAPSHOT OF NBFI INDUSTRY AS OF APRIL 30, 2019

Sector	No. of Entities	Total Assets (Rs in Billion)	Percentage of Total Assets
Asset Management Companies/ Investment Advisors	23	37.01	3.07%
Mutual Funds (200) and Plans (92)	200	655.52	54.41%
Discretionary & Non-Discretionary Portfolios	-	190.90	15.85%
Pension Funds	19	26.12	2.17%
REIT Management Companies	4	05.67	0.47%
Real Estate Investment Trust (REIT Scheme)	1	46.21	3.84%
Investment Banks	9	60.62	5.03%
Non-Bank Microfinance Companies	25	112.36	9.33%
Leasing Companies	6	09.94	0.83%
Modarabas	28	53.61	4.45%
Private Equity Companies	2	00.17	0.01%
Private Equity Funds	3	06.57	0.55%
Total	320	1,204.70	100.00%

Note 1. Total Number of entities does not include plans (92) as they are not considered Notified Entities or NBFCs. These plans are managed under 22 different mutual funds.

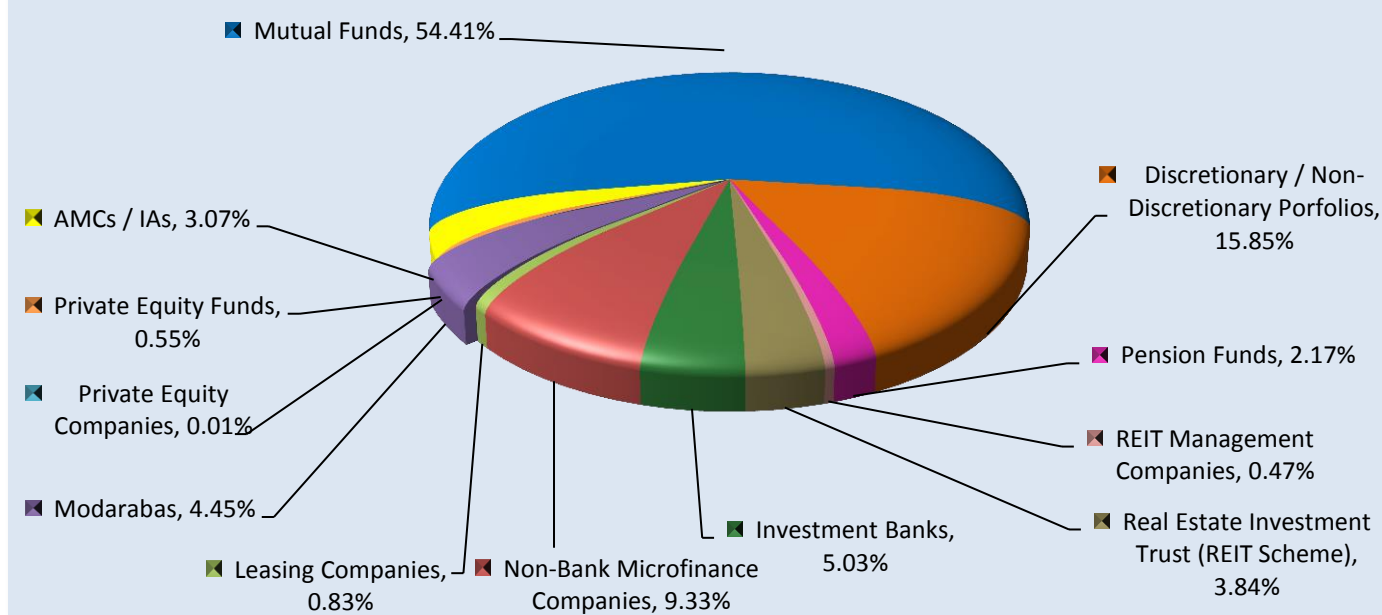
Note 2.: Direction no. 12 of 2017 dated April 27, 2017 requires AMCs to exclude the amount invested by fund of fund schemes in underlying funds managed by the same AMC while publishing the amount of assets under its management in advertisements. Accordingly, if the amount invested by fund of fund schemes in underlying funds of the same AMC (which is Rs43,540 million) is deducted from AUMs of the industry, the total assets under management of the industry amounted to the tune of Rs611,980 million, as of April 30, 2019.

Note 4. The information pertaining to RMCs is based on their latest available accounts for the period ended on December 31, 2018, whereas, information of one REIT Management Company is based on available accounts for year ended on June 30, 2017.

Note 5. One NBFC (which holds licenses for Asset Management & Investment Advisory Services) has also been authorized to act as Private Equity Company. The company's assets are included in the assets of AMCs.

Snapshot of NBFI Industry as of April 30, 2019

(Percentage of total assets)

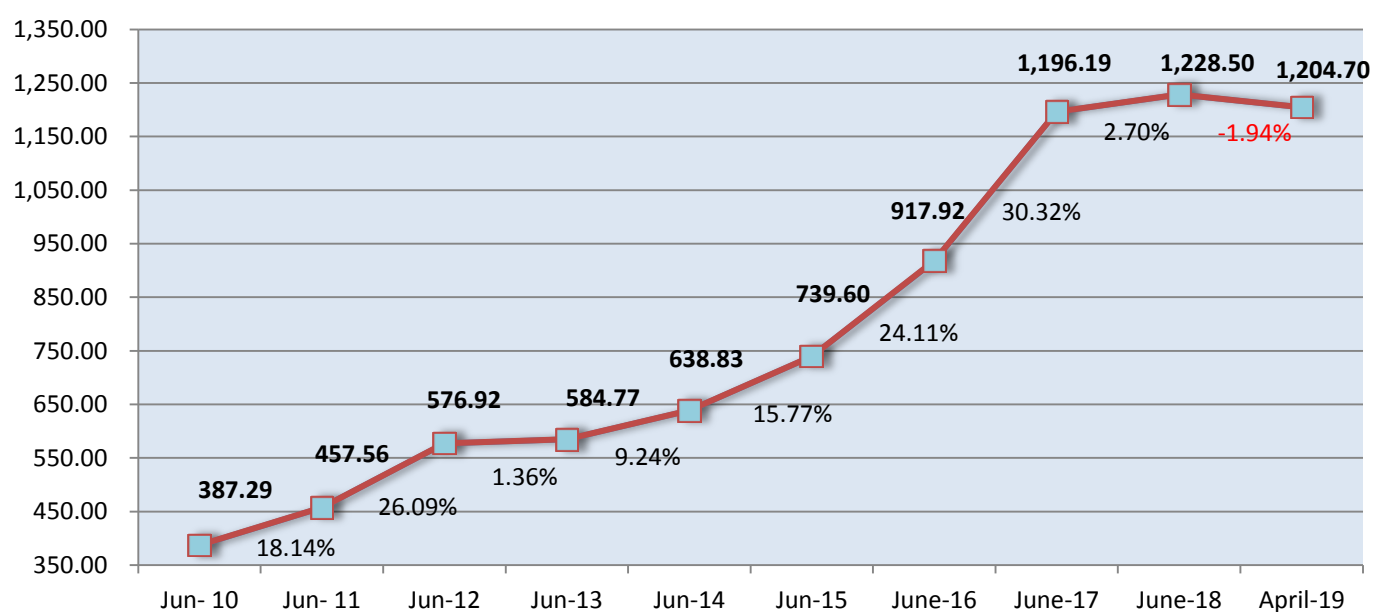


Trend of growth in Total Assets of NBFIs Industry

Description	Jun- 10	Jun- 11	Jun-12	Jun-13	Jun-14	Jun-15	June-16	June-17	June-18	Apr-19
Total Assets (Rs. In billion)	387.29	457.56	576.92	584.77	638.83	739.60	917.92	1,196.19	1,228.50	1,204.70
Growth Since Last June	-	18%	26%	1%	9%	16%	24%	30%	3%	-1.94%
Growth since June 2010 till April 30, 2019	211%									
Compound Annual Growth Rate (June 2010 to April 2019)	13.71%									

Trend of growth in Total Assets of NBFIs Industry

(Rs in billion & Growth figures in percentage)



Breakup of Shariah Compliant and Conventional Assets of NBFI Industry

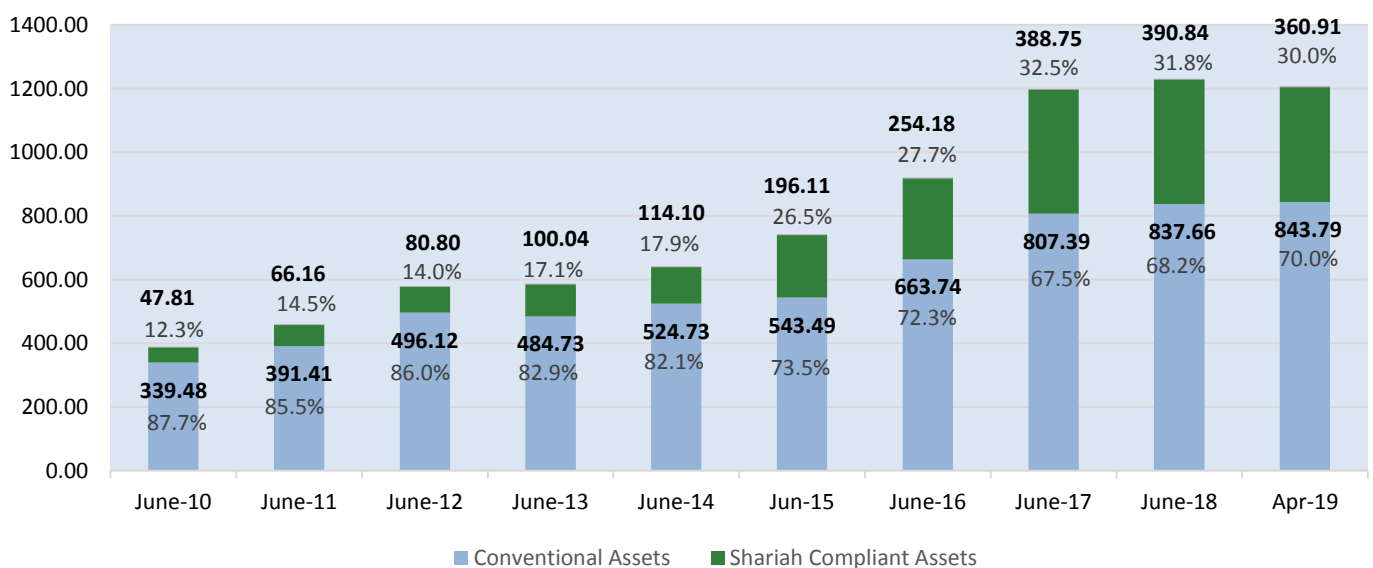
(Rs. in billion)

Description	Jun-10	Jun-11	Jun-12	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun -18	Apr-19
Conventional Assets	339.48	391.41	496.12	484.73	524.73	543.49	663.74	807.39	837.66	844.19
Shariah Compliant Assets*	47.81	66.16	80.80	100.04	114.10	196.11	254.18	388.75	390.84	360.51
Total Assets	387.29	457.57	576.92	584.77	638.83	739.60	917.92	1,196.14	1,228.50	1,204.70
Share of Conventional Assets	87.7%	85.5%	86.0%	82.9%	82.1%	73.5%	72.3%	67.5%	68.2%	70.1%
Share of Shariah Compliant Assets	12.3%	14.5%	14.0%	17.1%	17.9%	26.5%	27.7%	32.5%	31.8%	29.9%
Conventional Assets - Growth since June 2010 till Apr. 2019								148.67%		
Shariah Compliant Assets - Growth since June 2010 till Apr. 2019								654.04%		
Compound Annual Growth Rate (June 10 to Apr 2019)-Conventional Assets								10.87%		
Compound Annual Growth Rate (June 10 to Apr. 2019)-Shariah Compliant Assets								25.71%		

Note . Shariah Compliant assets include assets of Shariah Compliant Mutual Funds, Shariah Compliant Pension Funds, REIT Scheme and Shariah compliant Modarabas, while rest of the assets of NBFi industry are conventional assets.

Breakup of Shariah compliant and Conventional Assets of NBFi Industry

(Rs in billion & Percentage of Total Assets)



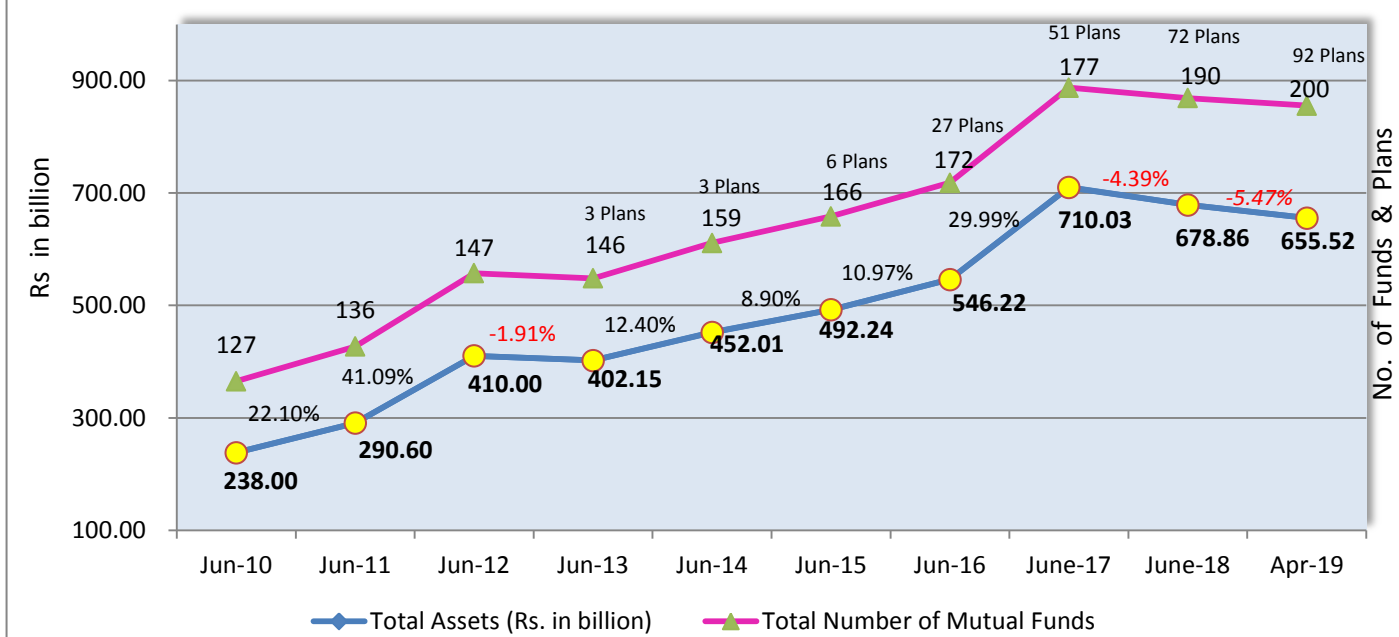
MUTUAL FUNDS & PLANS

Trend of Total Assets and Number of Mutual Funds & Plans

(Rs in billion)

Period	Jun-10	Jun-11	Jun-12	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Apr-19
Total Assets (Rs. in billion)	238.00	290.60	410.00	402.15	452.01	492.24	546.22	710.03	678.86	655.52
Growth since last June	-	22.10%	41.09%	-1.91%	12.40%	8.90%	10.97%	29.99%	-4.39%	-3.44%
Number of Mutual Funds	127	136	147	146	159	166	172	177	190	200
Number of Plans	-	-	-	3	3	6	27	51	72	92
Total Number of Mutual Funds & Plans	127	136	147	149	162	172	199	228	262	292
Growth since June 2010 till April 2019							175%			
Compound Annual Growth Rate (June 10 to Apr 19)							12.16%			

Trend of Total Assets & Number of Mutual Funds & Plans
(Annual Growth of total assets in percentages)



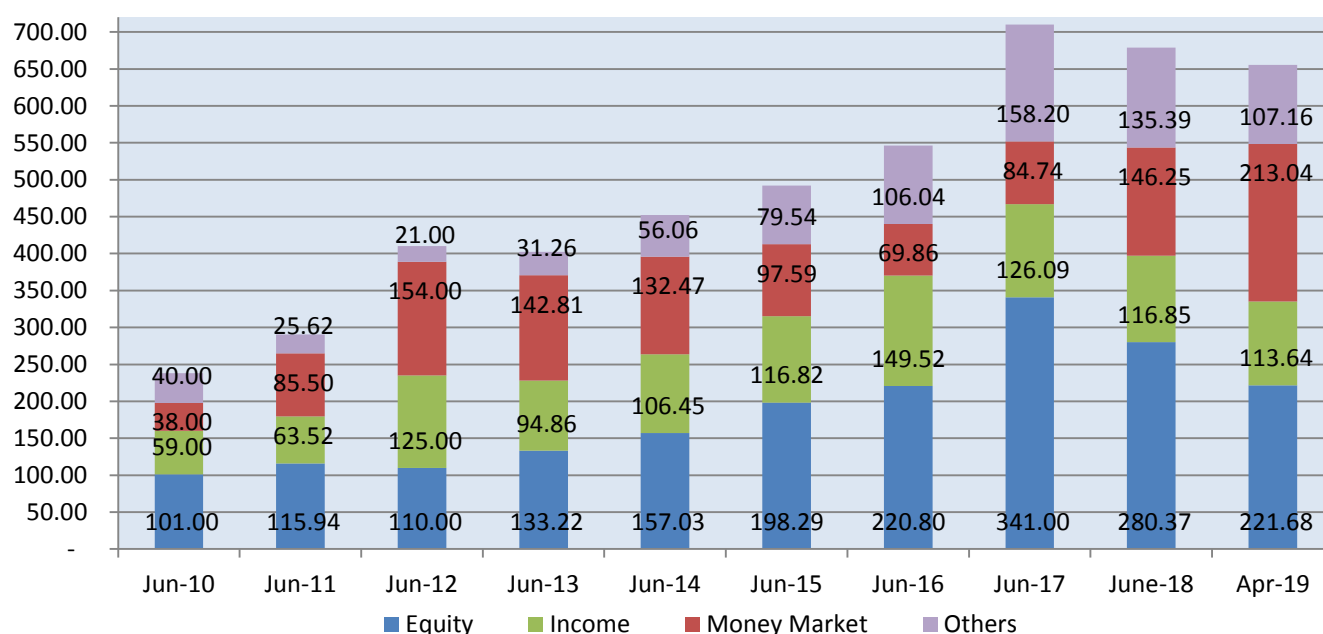
Trend of Category-Wise position of Total Assets of Mutual Funds

(Rs. in billion)

Description	Jun-10	Jun-11	Jun-12	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Apr-19
Equity	101.00	115.94	110.00	133.22	157.03	198.29	220.80	341.00	280.37	221.68
Income	59.00	63.52	125.00	94.86	106.45	116.82	149.52	126.09	116.85	113.64
Money Market	38.00	85.50	154.00	142.81	132.47	97.59	69.86	84.74	146.25	213.04
Others	40.00	25.62	21.00	31.26	56.06	79.54	106.04	158.20	135.39	107.16
Total	238.00	290.58	410.00	402.15	452.01	492.24	546.22	710.03	678.86	655.52

Note. Others Include Asset Allocation, Aggressive Asset Allocation, Aggressive Income, Balanced, Capital Protected, Commodity, Fund of Funds, Index Tracker and Sector Specific Funds.

Trend of Category-Wise position of Total Assets of Mutual Funds & Plans
(Rs in billion)



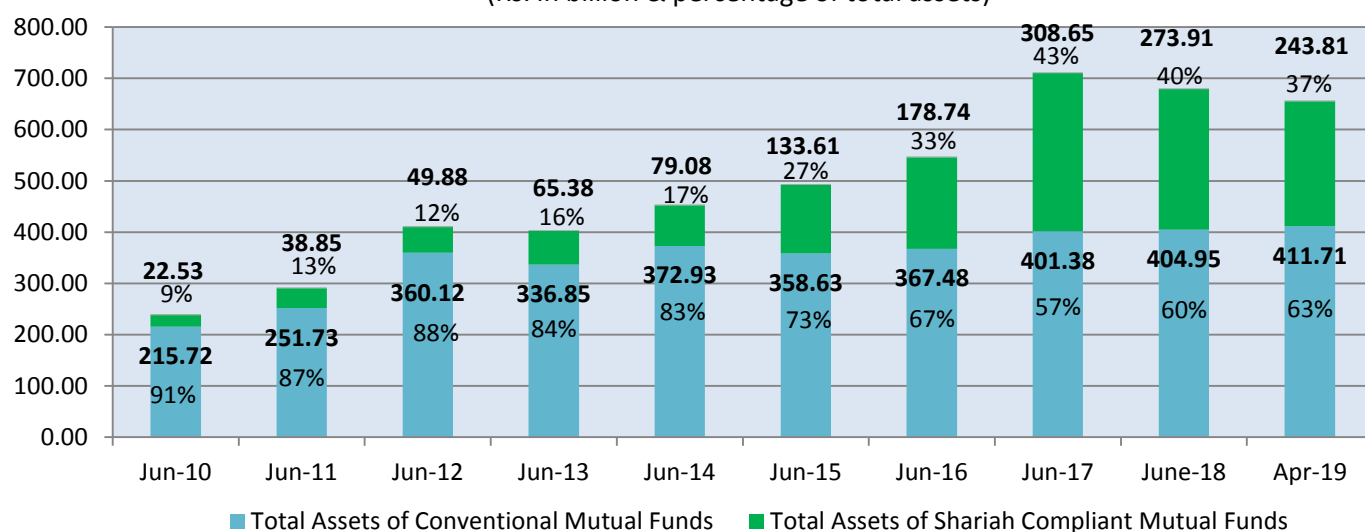
Trend of Total Assets of Conventional and Shariah Compliant Mutual Funds & Plans

(Rs. in billion)

Description	Jun-10	Jun-11	Jun-12	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Apr-19
Total Assets of Conventional Mutual Funds	215.72	251.73	360.12	336.85	372.93	358.63	367.48	401.38	404.95	411.71
Total Assets of Shariah Compliant Mutual Funds	22.53	38.85	49.88	65.38	79.08	133.61	178.74	308.65	273.91	243.81
Total Assets of Mutual Funds	238.25	290.58	410.00	402.23	452.01	492.24	546.22	710.03	678.86	655.52
Share of Conventional Mutual Funds	91%	87%	88%	84%	83%	73%	67%	57%	60%	63%
Share of Shariah Compliant Mutual Funds	9%	13%	12%	16%	17%	27%	33%	43%	40%	37%
Conventional Mutual Funds - Growth since last June	-	16.69%	43.06%	-6.46%	10.71%	-3.83%	2.47%	9.22%	0.89%	1.67%
Shariah Compliant Mutual Fund - Growth since last June	-	72.44%	28.39%	31.07%	20.95%	68.96%	33.78%	72.68%	-11.26%	-10.99%
Conventional Mutual Funds - Growth since June 2010 till Apr 2019									90.85%	
Shariah Compliant Mutual Fund -Growth since June 2010 till Apr 2019									982.16%	
Compound Annual Growth Rate (June 10 to Apr 19)-Conventional Mutual Funds									7.59%	
Compound Annual Growth Rate (June 10 to Apr 19)-Shariah Compliant Mutual Fund									30.96%	

Trend of Total Assets of Conventional and Shariah Compliant Mutual Funds & Plans

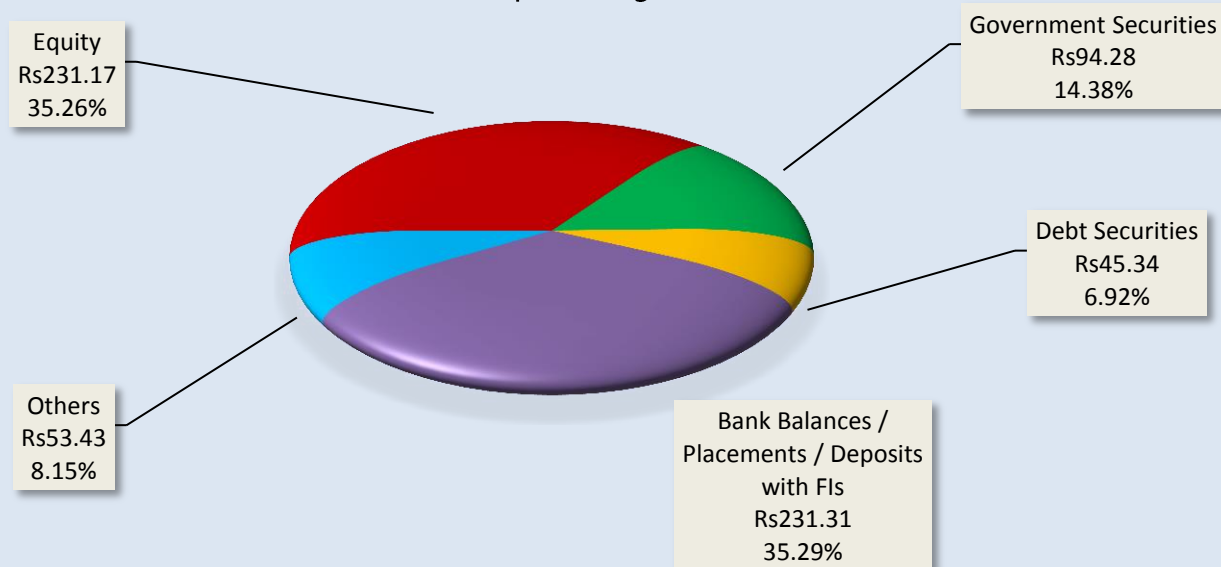
(Rs. in billion & percentage of total assets)



Asset Allocation of Mutual Funds

Asset Allocation of Mutual Funds as of April 30, 2019

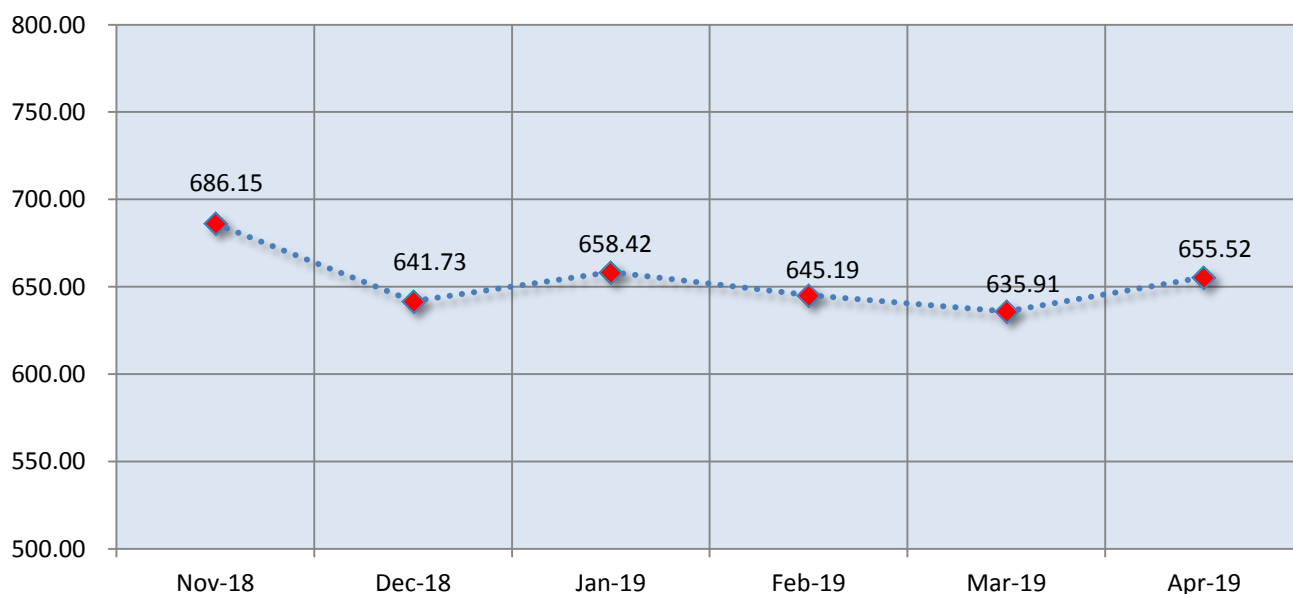
(Rs in billion & percentage of Total Assets)



Trend of Total Assets of Mutual Funds

Trend of Total Assets of Mutual Funds during the last 6 Months

(Rs. in billion)



Detail of Investor Accounts in Open End Mutual Funds

Description	# of investor accounts as at April 30, 2019 (With balance > 0) - At AMC Level	Value of investment as at April 30, 2019 (Rs. in millions)	% of total investment value
Resident			
Individuals	295,496	207,282.67	34.44%
Associated Banks/DFIs/AMCs	63	34,676.41	5.76%
Other Banks/DFIs	164	10,690.31	1.78%
Insurance Companies	324	25,127.81	4.18%
Other financial institutions	139	12,184.50	2.02%
Other Corporates	2,511	150,381.30	24.99%
Fund of funds	65	38,338.44	6.37%
Retirement funds	2,614	85,482.37	14.20%
Trusts/NGOs/Societies/Foundations/Charities	1,133	36,336.79	6.04%
Foreign			
Individuals	341	1,163.65	0.19%
Non-Individuals	15	182.8642832	0.03%
TOTAL	302,865	601,847.13	100.00%

Note 1. Number of investor accounts as at April 30, 2019 (Having Zero balance)= 254,706,
 Number of investor accounts as at April 30, 2019 (With balance > 0)= 302,865,
 Total number of investor accounts (Including accounts with zero balance) as at February 28, 2019 = 557,571

Note 2. The above table shows the number of investor accounts in open end mutual funds only.

Note 3. The number of investors' accounts is different from the number of investors in mutual fund industry i.e. If Investor A has opened three accounts with three different Asset management companies, the same shall be reported as three investor accounts instead of one investor.

VOLUNTARY PENSION SCHEMES / FUNDS

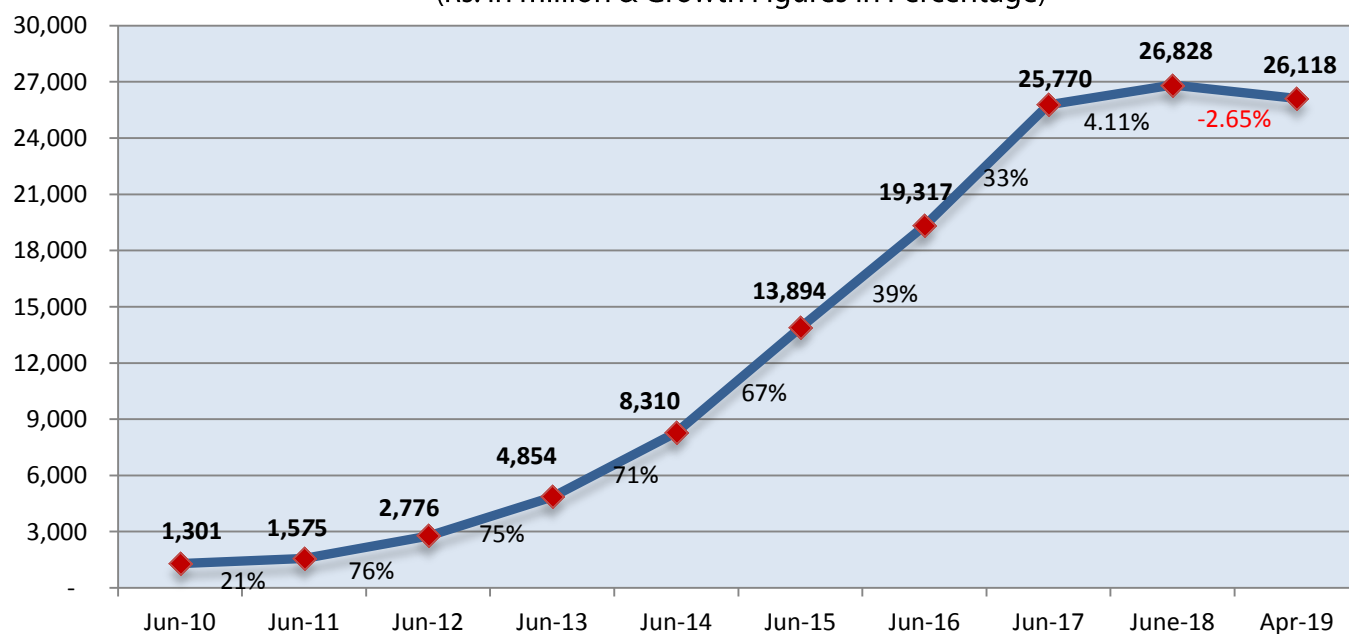
Trend of Total Assets of Pension Funds

(Rs. in million)

Description	Jun-10	Jun-11	Jun-12	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Apr -19
Total Assets	1,301	1,575	2,776	4,854	8,310	13,894	19,317	25,770	26,828	26,118
Growth since last June	-	21%	76%	75%	71%	67%	39%	33%	4.11%	-2.65%

Trend of Total Assets of Pension Funds

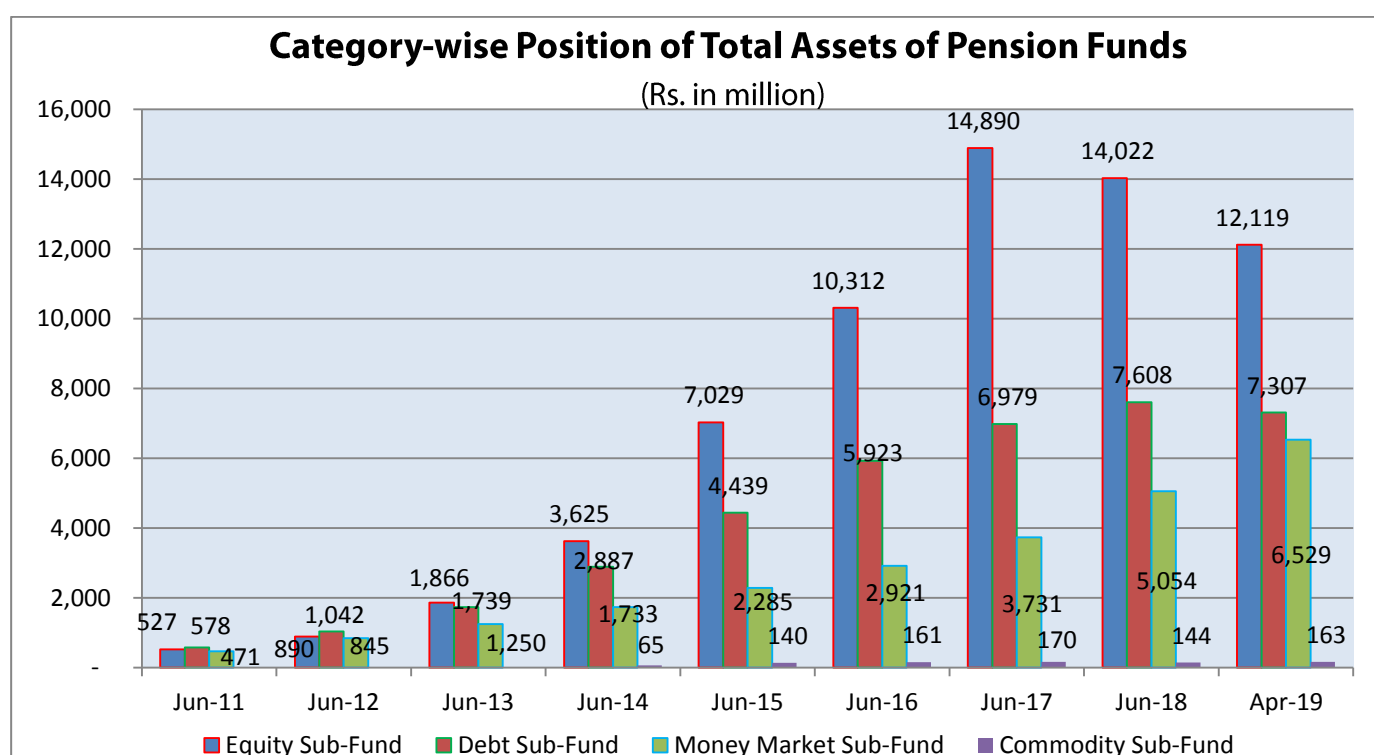
(Rs. in million & Growth Figures in Percentage)



Category-Wise Position of Total Assets of Pension Funds

(Rs in million)

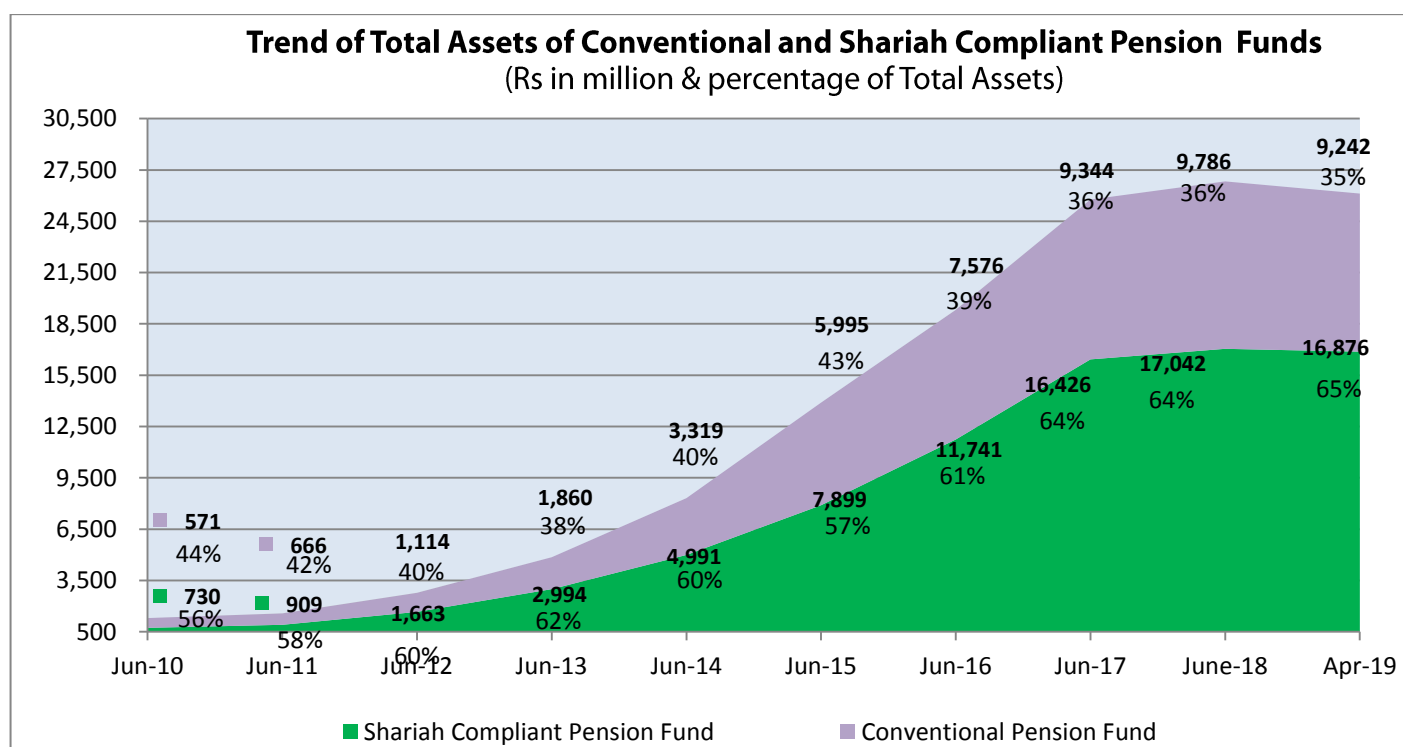
Description	Jun-11	Jun-12	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Apr-19
Equity Sub-Fund	527	890	1,866	3,625	7,029	10,312	14,890	14,022	12,119
Debt Sub-Fund	578	1,042	1,739	2,887	4,439	5,923	6,979	7,608	7,307
Money Market Sub-Fund	471	845	1,250	1,733	2,285	2,921	3,731	5,054	6,529
Commodity Sub-Fund	-	-	-	65	140	161	170	144	163
Total	1,576	2,777	4,855	8,310	13,894	19,317	25,770	26,828	26,118



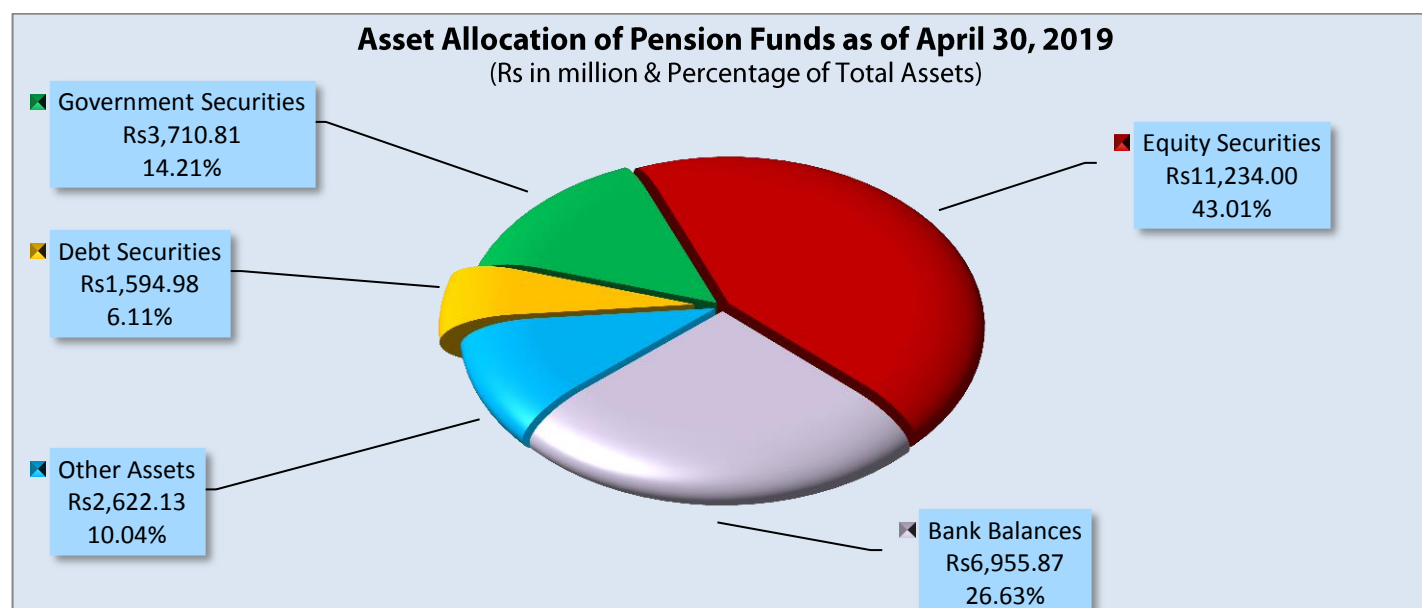
Trend of Total Assets of Conventional and Shariah Compliant Pension Funds

(Rs. in million)

Description	Jun-10	Jun-11	Jun-12	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Apr-19
Shariah Compliant Pension Funds	730	909	1,663	2,994	4,991	7,899	11,741	16,426	17,042	16,876
Conventional Pension Funds	571	666	1,114	1,860	3,319	5,995	7,576	9,344	9,786	9,242
Total assets of Pension Funds	1,301	1,575	2,777	4,854	8,310	13,894	19,317	25,770	26,828	26,118
Share of Shariah Compliant Pension Funds	56%	58%	60%	62%	60%	57%	61%	64%	64%	65%
Share of Conventional Pension Funds	44%	42%	40%	38%	40%	43%	39%	36%	36%	35%
Compound Annual Growth Rate (June 10 to April 19) Shariah Compliant Pension Fund										42.71%
Compound Annual Growth Rate (June 10 to Apr 19) Conventional Pension Fund										37.07%



Asset Allocation of Pension Funds



Detail of Investor Accounts in Pension Funds

Description	# of investor accounts as at April 30, 2019 (With balance > 0) - At AMC Level	Value of investment as at April 30, 2019 (Rs. in millions)	% of total investment value
Resident			
Individuals	31,206	22,994.38	89.50%
Associated Banks/DFIs/AMCs	14	2,082.86	8.11%
Other financial institutions	1	320.897	1.25%
Foreign			
Individuals	6	293.81	1.14%
Non-Individuals	-	-	0.00%
Total	31,227	25,691.95	100.00%

Note. 1. Number of investor accounts as at April 30, 2019 (Having Zero balance)= 11,690,
 Number of investor accounts as at April 30, 2019 (With balance > 0)= 31,227,
 Total number of investor accounts (Including accounts with zero balance) as at April 30, 2019= 42,917

Note. 2. The number of investors' accounts is different from the number of investors in pension fund industry i.e. If Investor A has opened three accounts with three different pension fund managers, the same shall be reported as three investor accounts instead of one investor.

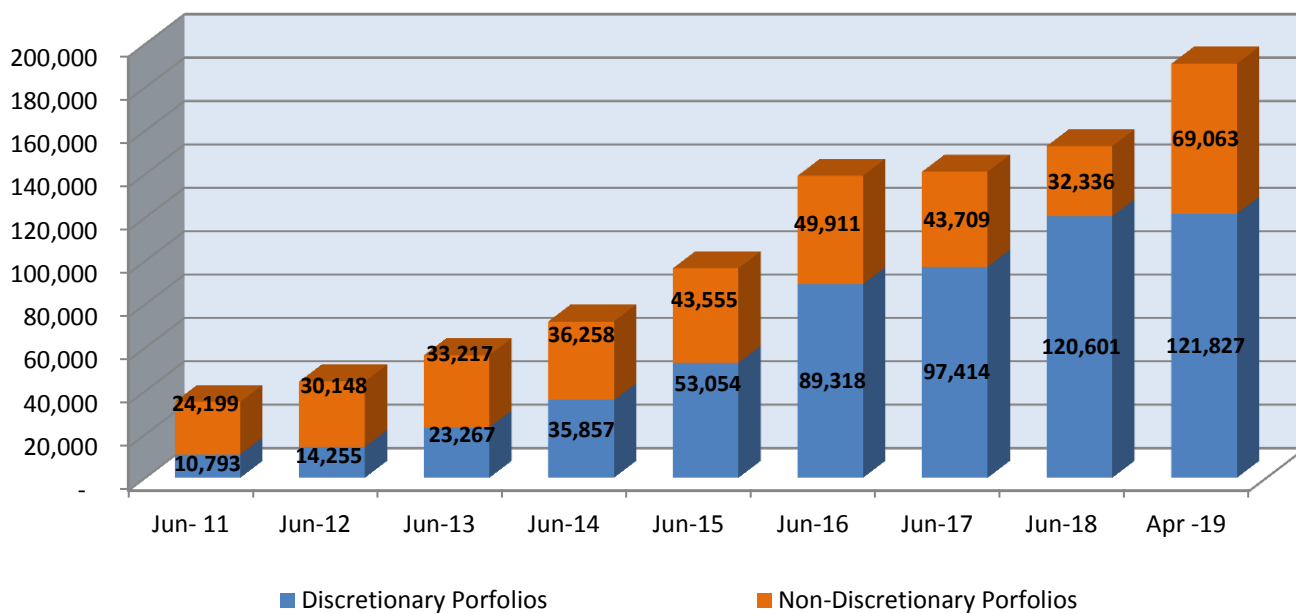
DISCRETIONARY / NON-DISCRETIONARY PORTFOLIOS

Trend of Total Assets of Discretionary / Non-Discretionary Portfolios

(Rs. in million)

Description	Jun- 11	Jun-12	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Apr-19
Discretionary Portfolios	10,793	14,255	23,267	35,857	53,054	89,318	97,414	120,601	121,827
Non-Discretionary Portfolios	24,199	30,148	33,217	36,258	43,555	49,911	43,709	32,336	69,063
Total Assets of Portfolios	34,992	44,403	56,484	72,115	96,609	139,229	141,123	152,937	190,889

Trend of Total Assets of Discretionary / Non-Discretionary Portfolios
(Rs in million)



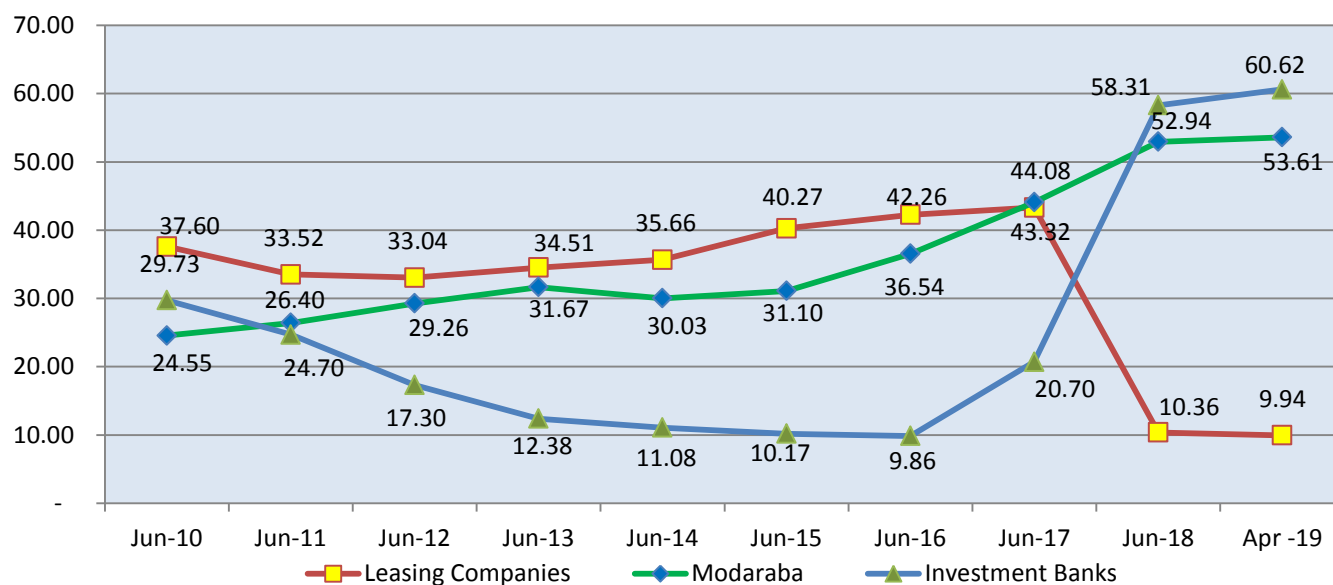
LEASING COMPANIES, MODARABAS AND INVESTMENT BANKS

Trend of Total Assets of Leasing Companies, Modarabas and Investment Banks

(Rs in billion)

Description	Jun-10	Jun-11	Jun-12	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Apr -19
Leasing Companies	37.60	33.52	33.04	34.51	35.66	40.27	42.26	43.32	10.36	9.94
Modaraba	24.55	26.40	29.26	31.67	30.03	31.10	36.54	44.08	52.94	53.61
Investment Banks	29.73	24.70	17.30	12.38	11.08	10.17	9.86	20.70	58.31	60.62

Trend of Total Assets of Leasing Companies, Modarabas & Investment Banks
(Rs in billion)



Note 1. Total Assets of Investment Banks include information pertaining to Pakistan Development Fund Ltd.

Note 2. Total assets, total liabilities, equity and deposits etc. of investment banks increased significantly in February 2018 mainly due to change of license status of Orix Leasing Pakistan Limited from leasing to investment finance services.

Note 3. During April 2019, Administrator was appointed to manage the affairs of three Modarabas, therefore, SCRS returns of these three Modarabas were not filed. However, figures of total assets, total liabilities and total equity as of April 30, 2019 were reported by these entities, which are included in the above table.

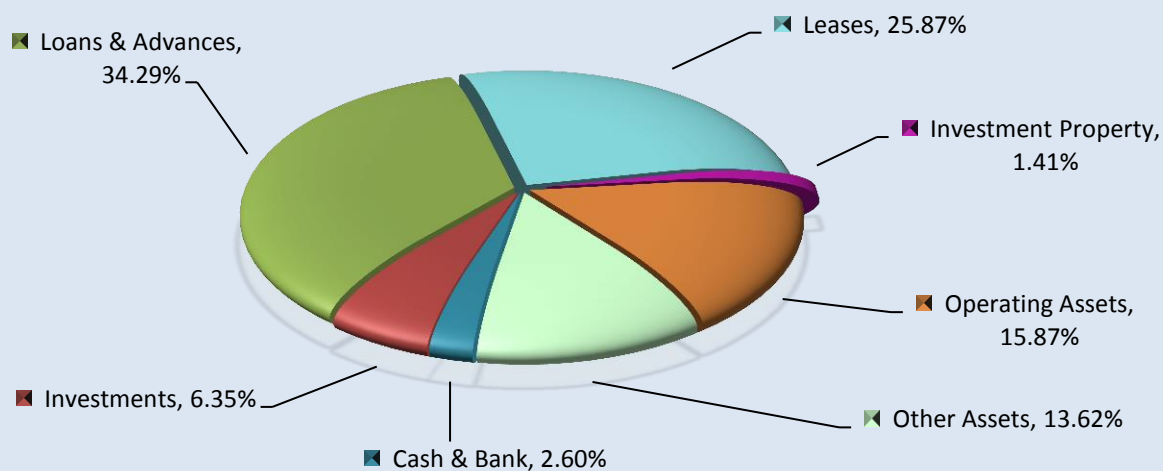
Note 4. Financial figures of one Modaraba are as of November 30, 2018 in the above table.

Asset Allocation of Leasing Companies, Modarabas & Investment Banks

(Rs in million)

Category	Cash & Bank	Investments	Loans & Advances	Lease	Investment Property	Operating Assets	Other Assets	Total
Leasing Companies	588	132	970	6,912	147	85	1,109	9,943
Modarabas	2,142	2,774	12,884	6,987	1,124	16,539	10,072	52,522
Investment Banks	442.00	4,846	28,008	17,684	447	2,751	5,446	59,624
Total	3,172	7,752	41,862	31,583	1,718	19,375	16,627	122,089

Asset Allocation of Leasing Companies , Modarabas & Investment Banks as of April 30, 2019



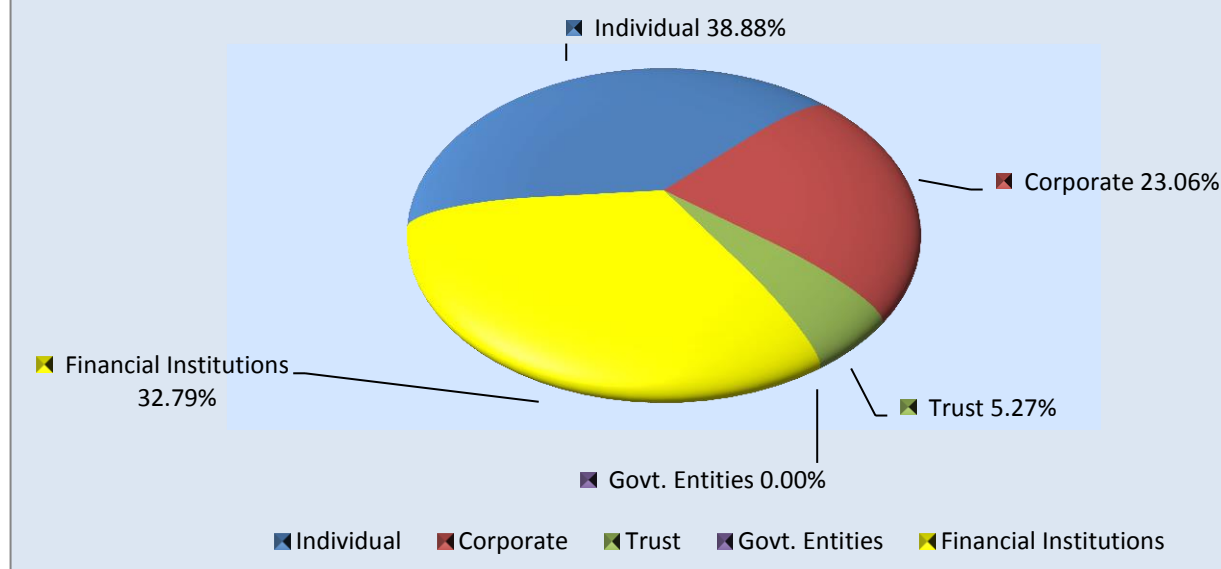
Note 1. Total Assets of Investment Banks do not include information pertaining to Pakistan Development Fund Ltd.

Note 2. Total Assets of Modarabas do not include information pertaining to four Modarabas, which did not file their returns through SCRS for the month of April 2019.

Deposit raising of Leasing Companies, Modarabas & Investment Banks

Category	Amounts (Rs in million)				% of Total Deposits
	Leasing Cos.	Modarabas	Investment Banks	Total	
Individual	402.33	1,352.71	3,936.14	5,691.18	38.88%
Corporate	96.11	2,882.90	396.58	3,375.59	23.06%
Trust	10.00	553.35	208.56	771.91	5.27%
Govt. Entities	-	-	-	-	-
Financial Institutions	-	4,800.00	-	4,800.00	32.79%
Total	508.44	4,800.00	4,541.28	14,638.68	100.00%

Deposit raising of Leasing Companies, Modarabas & Investment Banks as of April 30, 2019
(Percentage of Total Deposits)



Note 1. Total Assets of Investment Banks do not include information pertaining to Pakistan Development Fund Ltd.

Note 2. Total Assets of Modarabas do not include information pertaining to four Modarabas, which did not file their returns through SCRS for the month of April 2019.

Leverage profile of Leasing Companies, Modarabas & Investment Banks

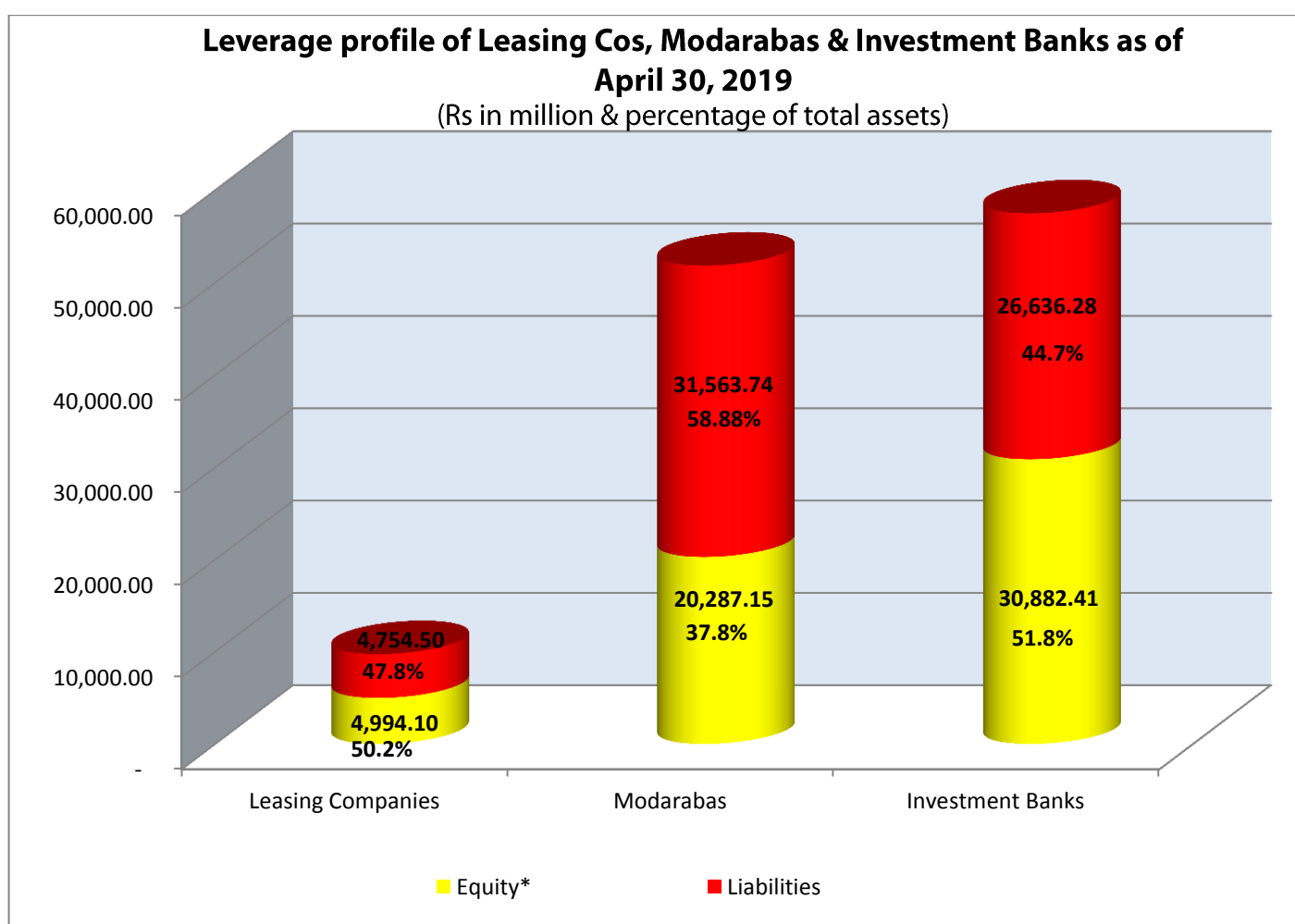
(Rs in million)

Category	Equity*	Liabilities	Total Assets	Equity as percentage of total assets	Liabilities as percentage of total assets
Leasing Companies	4,994.10	4,754.50	9,943.00	50.2%	47.8%
Modarabas	20,287.15	31,563.74	53,610.62	37.8%	58.88%
Investment Banks	30,882.41	26,636.28	59,624.00	51.8%	44.7%

Note 1. Equity and liabilities do not include deficit / surplus on revaluation of fixed assets

Note 2. Information pertaining to Investment Banks does not include data of Pakistan Development Fund Ltd.

Note 3. Information pertaining to Modarabas does not include data of four Modarabas, which did not file their returns through SCRS for the month of April 2019.



ADDITIONAL REPORTS PERTAINING TO MUTUAL FUNDS/PLANS:

Category wise Break up of Assets under Management – Collective Investment Schemes (Conventional and Shariah Compliant)

- a) The Total AUMs given in the said reports represent Net Assets of Open-end funds.

Region wise Issuance & Redemptions in Collective Investment Schemes (Conventional and Shariah Compliant)

- a) These reports do not include the transactions conducted by funds of funds.

Number of new accounts opened in Collective Investment Schemes

- a) These reports do not include the accounts opened by the funds of funds for investment in other funds.
- b) Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

Region wise Assets under Management

- a) These reports do not include the accounts and investments by funds of funds for investment in other funds. Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

Category wise Issuance & Redemption in Conventional Collective Investment Schemes during the month

(Rs. in million)

Fund Category	Gross Issuance - Individuals	Gross Redemptions - Individuals	Net Issuance/(Redemptions) - Individuals	Gross Issuance - Non-Individuals	Gross Redemptions - Non-Individuals	Net Issuance/(Redemptions) - Non-Individuals	Gross Issuance - Fund of funds	Gross Redemptions - Fund of funds	Net Issuance/(Redemptions) - Fund of funds	Gross Issuance - Total	Gross Redemptions - Total	Net Issuance/(Redemptions) - Total
Aggressive Income	135.35	118.41	16.94	770.24	469.06	301.18	12.00	4.00	8.00	917.59	591.47	326.12
Asset Allocation	44.98	220.03	-175.05	31.00	132.29	-101.29	0.00	0.00	0.00	75.98	352.32	-276.35
Balanced	15.44	29.37	-13.93	0.00	143.52	-143.52	0.00	0.00	0.00	15.44	172.89	-157.45
Capital Protected	147.81	33.99	113.82	20.01	25.92	-5.91	0.00	0.00	0.00	167.82	59.91	107.91
Commodity	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Equity	1,119.37	1,428.27	-308.90	654.91	1,422.10	-767.20	68.82	75.35	-6.54	1,843.09	2,925.72	-1,082.63
Fund Of Funds	0.31	20.67	-20.36	0.00	55.05	-55.05	0.00	0.00	0.00	0.31	75.72	-75.41
Income	1,847.82	1,564.77	283.05	2,128.32	2,132.32	-4.00	55.00	79.85	-24.85	4,031.14	3,776.94	254.20
Index Tracker	3.56	0.00	3.56	0.00	0.00	0.00	0.00	0.00	0.00	3.56	0.00	3.56
Money Market	3,742.14	3,556.38	185.75	34,295.11	25,047.09	9,248.02	17.41	128.52	-111.11	38,054.66	28,731.99	9,322.67
Total	7,056.77	6,971.88	84.89	37,899.59	29,427.35	8,472.23	153.23	287.72	-134.49	45,109.58	36,686.95	8,422.63

Category wise Issuance & Redemption in Shariah Compliant Collective Investment Schemes during the month

(Rs. in million)

Fund Category	Gross Issuance - Individuals	Gross Redemptions - Individuals	Net Issuance/(Redemptions) - Individuals	Gross Issuance - Non-Individuals	Gross Redemptions - Non-Individuals	Net Issuance/(Redemptions) - Non-Individuals	Gross Issuance - Fund of funds	Gross Redemptions - Fund of funds	Net Issuance/(Redemptions) - Fund of funds	Gross Issuance - Total	Gross Redemptions - Total	Net Issuance/(Redemptions) - Total
Islamic Aggressive Income	37.14	40.74	-3.60	0.00	17.37	-17.37	0.00	0.00	0.00	37.14	58.11	-20.97
Islamic Asset Allocation	197.00	1,192.01	-995.01	148.58	377.72	-229.14	0.00	0.00	0.00	345.58	1,569.73	-1,224.15
Islamic Balanced	25.00	182.00	-157.00	35.00	106.00	-71.00	0.00	0.00	0.00	60.00	288.00	-228.00
Islamic Capital Protected	0.00	2.25	-2.25	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2.25	-2.25
Islamic Commodity	14.00	6.00	8.00	1.00	0.00	1.00	0.00	0.00	0.00	15.00	6.00	9.00
Islamic Equity	1,586.58	2,575.55	-988.98	679.03	1,066.88	-387.85	1,256.63	3,363.08	-2,106.45	3,522.24	7,005.51	-3,483.27
Islamic Fund Of Funds	10.99	1,516.52	-1,505.54	1.00	663.22	-662.22	196.00	83.40	112.60	207.99	2,263.14	-2,055.16
Islamic Income	3,442.27	2,488.97	953.30	2,079.87	1,208.67	871.20	2,125.71	1,285.35	840.36	7,647.85	4,983.00	2,664.86
Islamic Index Tracker	23.00	26.00	-3.00	1.00	1.00	0.00	0.00	0.00	0.00	24.00	27.00	-3.00
Islamic Money Market	3,352.87	2,016.67	1,336.19	7,204.34	3,141.56	4,062.78	118.60	478.50	-359.90	10,675.81	5,636.73	5,039.08
Total	8,688.83	10,046.71	-1,357.88	10,149.82	6,582.42	3,567.41	3,696.94	5,210.34	-1,513.39	22,535.60	21,839.47	696.13

Category Wise Break up of Assets Under Management -Conventional Collective Investment Schemes

(Rs. in million)

Fund Category	Individuals	Associated Banks/DFIs	Other Banks/DFIs	Insurance Co.s	Other Fin. Institutions	Other Corporates	Fund of funds	Retirement funds	Trusts/NGOs/Societies/Foundations/Charities	Foreign Individuals	Foreign Corporates
Aggressive Income	1,460.93	271.90	499.49	0.33	105.95	744.91	170.60	1,141.88	602.82	1.18	0.00
Asset Allocation	4,829.57	547.52	338.27	635.87	0.00	920.96	0.00	3,202.08	186.69	8.97	30.30
Balanced	1,223.49	115.50	0.00	548.94	9.17	58.07	18.16	1,388.93	114.51	4.75	0.00
Capital Protected	2,161.65	26.84	0.00	0.00	0.00	144.26	0.00	300.31	593.59	14.39	0.00
Commodity	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Equity	40,614.85	2,998.26	4,750.23	14,621.66	5,255.30	10,696.63	1,115.29	35,370.50	5,860.00	434.93	1,242.77
Fund Of Funds	1,191.50	239.81	0.00	0.00	0.00	710.83	0.00	764.81	114.49	5.82	0.00
Income	19,779.26	2,863.41	791.15	1,483.21	2,946.41	9,065.78	982.30	8,595.01	2,797.29	200.71	24.66
Index Tracker	27.39	0.00	0.00	0.00	0.00	1.46	0.00	362.53	0.00	0.00	5.36
Money Market	23,722.08	4,733.26	1,344.62	1,553.53	2,525.43	101,042.61	692.45	6,718.40	5,122.69	878.65	0.00
Total	95,010.72	11,796.50	7,723.76	18,843.54	10,842.27	123,385.51	2,978.80	57,844.46	15,392.07	1,549.39	1,303.09

Category Wise Break up of Assets Under Management - Shariah Compliant Collective Investment Schemes

(Rs. in million)

Fund Category	Individuals	Associated Banks/DFIs	Other Banks/DFIs	Insurance Co.s	Other Fin. Institutions	Other Corporates	Fund of funds	Retirement funds	Trusts/NGOs/Societies/Foundations/Charities	Foreign Individuals	Foreign Corporates
Islamic Aggressive Income	335.33	0.00	0.00	69.43	0.01	0.32	0.00	34.18	0.00	0.00	0.00
Islamic Asset Allocation	14,573.78	702.83	48.90	260.34	23.57	1,620.80	0.00	3,644.62	1,236.32	20.29	0.00
Islamic Balanced	2,783.00	279.00	0.00	14.00	4.00	659.00	0.00	1,629.00	541.00	77.00	0.00
Islamic Capital Protected	49.12	0.00	0.00	0.00	0.00	0.85	0.00	61.72	0.00	0.00	0.00
Islamic Commodity	185.00	65.00	0.00	0.00	0.00	49.00	0.00	0.00	3.00	0.00	0.00
Islamic Equity	26,692.38	2,655.03	877.56	4,685.25	116.80	7,600.87	15,066.16	11,818.45	2,024.85	605.20	1.00
Islamic Fund Of Funds	29,523.26	128.71	0.00	117.06	7.54	7,395.78	1,984.94	6,649.14	3,007.13	42.14	35.45
Islamic Income	21,035.34	1,322.34	26.75	823.53	139.57	4,009.50	17,868.08	5,053.89	2,431.02	49.28	0.00
Islamic Index Tracker	341.00	533.00	0.00	0.00	0.00	674.00	0.00	83.00	0.00	2.00	0.00
Islamic Money Market	15,760.09	921.10	60.00	308.30	6.05	6,908.70	4,332.95	1,230.06	3,422.01	53.46	0.00
Total	111,278.30	6,607.01	1,013.21	6,277.91	297.54	28,918.82	39,252.13	30,204.07	12,665.33	849.37	36.45

Region wise Issuance & Redemptions in Conventional Collective Investment Schemes during the month

(Rs. in million)

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Hyderabad	800.00	77.78	47.61	30.17	1.00	0.00	0.00	0.00	801.00	77.78	47.61	30.17
Karachi	9,984.00	2,725.38	2,974.31	-248.93	882.00	29,146.79	12,420.96	16,725.83	10,866.00	31,872.16	15,395.27	16,476.90
Larkana	129.00	5.35	5.34	0.01	0.00	0.00	0.00	0.00	129.00	5.35	5.34	0.01
Mirpur Khas	16.00	0.70	1.33	-0.64	0.00	0.00	0.00	0.00	16.00	0.70	1.33	-0.64
Nawab Shah	52.00	3.13	4.74	-1.61	0.00	0.00	0.00	0.00	52.00	3.13	4.74	-1.61
Others	655.00	131.46	142.77	-11.31	18.00	46.67	39.78	6.89	673.00	178.13	182.55	-4.41
Sukkur	104.00	7.62	0.91	6.71	0.00	0.00	0.00	0.00	104.00	7.62	0.91	6.71
Sindh	11,740.00	2,951.42	3,177.02	-225.60	901.00	29,193.46	12,460.74	16,732.72	12,641.00	32,144.88	15,637.76	16,507.12
Bahawalpur	96.00	32.31	30.52	1.79	14.00	474.44	890.17	-415.73	110.00	506.75	920.69	-413.94
Faisalabad	869.00	216.92	118.31	98.61	26.00	1,226.53	433.82	792.71	895.00	1,443.45	552.13	891.32
Gujranwala	328.00	114.17	105.24	8.93	7.00	0.00	1.15	-1.15	335.00	114.17	106.39	7.78
Lahore	6,334.00	2,068.69	2,023.82	44.87	409.00	1,795.53	2,319.69	-524.16	6,743.00	3,864.22	4,343.51	-479.29
Multan	1,407.00	202.53	164.11	38.43	13.00	7.71	2.01	5.70	1,420.00	210.24	166.12	44.13
Others	1,670.00	224.63	175.47	49.16	27.00	1.77	11.08	-9.31	1,697.00	226.40	186.54	39.85
Rahim Yar Khan	66.00	4.95	5.09	-0.14	0.00	0.00	0.00	0.00	66.00	4.95	5.09	-0.14
Rawalpindi	1,407.00	301.30	270.81	30.49	78.00	2,701.63	2,768.93	-67.30	1,485.00	3,002.94	3,039.75	-36.81
Sadiqabad	19.00	6.73	4.22	2.51	0.00	0.00	0.00	0.00	19.00	6.73	4.22	2.51
Sargodha	246.00	55.64	57.05	-1.41	0.00	0.00	0.00	0.00	246.00	55.64	57.05	-1.41
Sialkot	261.00	59.25	55.29	3.97	7.00	50.56	46.82	3.74	268.00	109.81	102.11	7.70
Punjab	12,703.00	3,287.12	3,009.91	277.20	581.00	6,258.16	6,473.67	-215.50	13,284.00	9,545.28	9,483.58	61.70
Islamabad	1,986.00	586.71	569.99	16.72	144.00	2,203.32	10,491.32	-8,288.01	2,130.00	2,790.02	11,061.31	-8,271.29
Capital Territory	1,986.00	586.71	569.99	16.72	144.00	2,203.32	10,491.32	-8,288.01	2,130.00	2,790.02	11,061.31	-8,271.29
Abbottabad	121.00	4.34	3.07	1.27	2.00	0.01	1.00	-0.99	123.00	4.35	4.07	0.28

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Bannu	20.00	0.00	2.64	-2.64	0.00	0.00	0.00	0.00	20.00	0.00	2.64	-2.64
Dera Ismail Khan	16.00	0.05	15.65	-15.60	0.00	0.00	0.00	0.00	16.00	0.05	15.65	-15.60
Mansehra	8.00	0.01	0.85	-0.84	0.00	0.00	0.00	0.00	8.00	0.01	0.85	-0.84
Nowshera	128.00	4.80	1.86	2.95	2.00	0.00	72.22	-72.22	130.00	4.80	74.07	-69.27
Others	236.00	70.38	14.74	55.65	3.00	0.00	0.00	0.00	239.00	70.39	14.74	55.65
Peshawar	676.00	122.17	107.53	14.64	12.00	142.37	67.47	74.90	688.00	264.54	175.00	89.54
Swat	5.00	0.32	4.03	-3.71	0.00	0.00	0.00	0.00	5.00	0.32	4.03	-3.71
KPK	1,210.00	202.07	150.36	51.71	19.00	142.38	140.69	1.69	1,229.00	344.45	291.05	53.40
Gwadar	1.00	0.00	0.04	-0.04	0.00	0.00	0.00	0.00	0.00	0.00	0.04	-0.04
Hub	1.00	0.16	0.00	0.16	0.00	0.00	0.00	0.00	0.00	0.16	0.00	0.16
Khuzdar	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Lasbella	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Others	14.00	1.00	0.87	0.13	0.00	0.00	0.00	0.00	0.00	1.00	0.87	0.13
Quetta	72.00	5.42	5.53	-0.10	4.00	1.00	0.18	0.82	0.00	6.42	5.71	0.71
Turbat	4.00	0.00	2.25	-2.25	0.00	0.00	0.00	0.00	0.00	0.00	2.25	-2.25
Balochistan	93.00	6.58	8.69	-2.10	4.00	1.00	0.18	0.82	0.00	7.58	8.87	-1.29
Gilgit	32.00	0.36	0.42	-0.06	0.00	0.00	0.00	0.00	32.00	0.36	0.42	-0.06
Hunza	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Others	3.00	0.00	2.54	-2.54	0.00	0.00	0.00	0.00	3.00	0.00	2.54	-2.54
Gilgit Baltistan	35.00	0.36	2.96	-2.60	0.00	0.00	0.00	0.00	35.00	0.36	2.96	-2.60
Mirpur	113.00	10.80	13.90	-3.11	1.00	1.09	0.00	1.09	114.00	11.89	13.90	-2.02
Muzaffarabad	31.00	0.51	1.00	-0.49	0.00	0.00	0.00	0.00	31.00	0.51	1.00	-0.49
Others	15.00	0.54	3.35	-2.81	0.00	0.00	0.00	0.00	15.00	0.54	3.35	-2.81
Azad Jammu & Kashmir	159.00	11.85	18.25	-6.41	1.00	1.09	0.00	1.09	160.00	12.94	18.25	-5.32
Overseas	49.00	17.94	13.63	4.31	0.00	0.00	0.00	0.00	49.00	17.94	13.63	4.31
Total	27,975.00	7,064.04	6,950.80	113.24	1,650.00	37,799.41	29,566.60	8,232.81	29,528.00	44,863.45	36,517.40	8,346.05

Region wise Issuance & Redemptions in Shariah Compliant Collective Investment Schemes during the month

(Rs. in million)

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Hyderabad	516.00	31.43	43.96	-12.54	177.00	13.00	5.00	8.00	693.00	44.43	48.97	-4.54
Karachi	24,307.00	4,716.74	5,135.02	-418.28	8,718.00	7,472.37	4,728.32	2,744.05	33,025.00	12,189.12	9,863.35	2,325.77
Larkana	20.00	3.91	2.10	1.81	34.00	2.00	4.00	-2.00	54.00	5.91	6.10	-0.19
Mirpur Khas	34.00	2.01	1.46	0.55	112.00	9.00	1.00	8.00	146.00	11.01	2.46	8.55
Nawab Shah	22.00	2.82	0.21	2.61	27.00	4.00	0.00	4.00	49.00	6.82	0.21	6.61
Others	547.00	28.20	60.33	-32.13	382.00	34.00	20.89	13.11	929.00	62.20	81.22	-19.02
Sukkur	57.00	9.80	10.52	-0.72	8.00	4.00	3.00	1.00	65.00	13.80	13.52	0.28
Sindh	25,503.00	4,794.90	5,253.61	-458.71	9,458.00	7,538.37	4,762.21	2,776.16	34,961.00	12,333.28	10,015.82	2,317.46
Bahawalpur	85.00	18.77	14.65	4.12	0.00	0.00	0.00	0.00	85.00	18.77	14.65	4.12
Faisalabad	1,807.00	283.19	329.77	-46.58	937.00	432.04	9.96	422.08	2,744.00	715.23	339.73	375.50
Gujranwala	962.00	87.44	83.99	3.45	581.00	32.00	77.43	-45.43	1,543.00	119.44	161.42	-41.99
Lahore	7,433.00	1,318.84	1,489.09	-170.25	3,295.00	1,172.13	199.96	972.17	10,728.00	2,490.97	1,689.06	801.92
Multan	1,216.00	115.67	116.03	-0.36	963.00	128.54	32.50	96.04	2,179.00	244.21	148.53	95.68
Others	2,116.00	269.47	324.84	-55.38	1,817.00	203.00	0.00	203.00	3,933.00	472.47	324.84	147.62
Rahim Yar Khan	79.00	12.12	9.06	3.07	9.00	0.00	0.00	0.00	88.00	12.12	9.06	3.07
Rawalpindi	1,913.00	514.19	611.94	-97.75	576.00	1,111.54	30.12	1,081.42	2,489.00	1,625.73	642.06	983.67
Sadiqabad	229.00	18.86	10.04	8.82	7.00	1.00	0.00	1.00	236.00	19.86	10.04	9.82
Sargodha	196.00	19.70	22.23	-2.53	283.00	7.00	0.00	7.00	479.00	26.70	22.23	4.47
Sialkot	274.00	40.79	48.22	-7.43	268.00	38.00	0.00	38.00	542.00	78.79	48.22	30.57
Punjab	16,310.00	2,699.04	3,059.86	-360.83	8,736.00	3,125.25	349.97	2,775.28	25,046.00	5,824.29	3,409.84	2,414.45
Islamabad	2,799.00	781.17	1,051.76	-270.60	1,127.00	442.67	1,936.36	-1,493.69	3,926.00	1,223.84	2,988.12	-1,764.29
Capital Territory	2,799.00	781.17	1,051.76	-270.60	1,127.00	442.67	1,936.36	-1,493.69	3,926.00	1,223.84	2,988.12	-1,764.29
Abbottabad	163.00	30.28	36.97	-6.69	141.00	5.00	10.00	-5.00	304.00	35.28	46.97	-11.69
Bannu	26.00	3.43	3.23	0.21	6.00	3.00	0.00	3.00	32.00	6.43	3.23	3.21
Dera Ismail Khan	10.00	0.01	2.00	-1.99	3.00	1.00	0.00	1.00	13.00	1.01	2.00	-0.99
Mansehra	83.00	6.63	6.33	0.30	55.00	1.00	1.00	0.00	138.00	7.63	7.33	0.30
Nowshera	78.00	19.91	27.34	-7.43	17.00	10.00	11.00	-1.00	95.00	29.91	38.35	-8.43
Others	642.00	99.39	153.26	-53.88	625.00	35.90	23.90	12.00	1,267.00	135.29	177.16	-41.88

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Peshawar	1,373.00	137.26	181.16	-43.89	383.00	52.72	47.98	4.74	1,756.00	189.98	229.14	-39.15
Swat	238.00	15.09	10.19	4.90	176.00	2.00	0.00	2.00	414.00	17.09	10.19	6.91
KPK	2,613.00	312.00	420.48	-108.48	1,406.00	110.62	93.88	16.74	4,019.00	422.62	514.36	-91.74
Gwadar	8.00	2.04	2.10	-0.06	0.00	0.00	0.00	0.00	8.00	2.04	2.10	-0.06
Hub	0.00	0.00	0.00	0.00	25.00	4.00	4.00	0.00	25.00	4.00	4.00	0.00
Khuzdar	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1.00	0.00	0.00	0.00
Lasbella	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1.00	0.00	0.00	0.00
Others	8.00	1.31	3.56	-2.25	8.00	4.00	1.10	2.90	16.00	5.31	4.66	0.65
Quetta	69.00	7.54	43.34	-35.80	41.00	11.00	1.63	9.37	110.00	18.54	44.97	-26.44
Turbat	1.00	0.00	0.04	-0.04	0.00	0.00	0.00	0.00	1.00	0.00	0.04	-0.04
Balochistan	88.00	10.88	49.04	-38.16	74.00	19.00	6.73	12.27	162.00	29.88	55.77	-25.89
Gilgit	15.00	0.10	0.09	0.01	2.00	0.00	0.30	-0.30	17.00	0.10	0.39	-0.29
Hunza	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Others	2.00	0.00	0.01	-0.01	0.00	0.00	0.00	0.00	2.00	0.00	0.01	-0.01
Gilgit Baltistan	17.00	0.10	0.10	0.00	2.00	0.00	0.30	-0.30	19.00	0.10	0.40	-0.30
Mirpur	56.00	12.34	16.95	-4.61	1.00	0.00	0.00	0.00	57.00	12.34	16.95	-4.61
Muzaffarabad	71.00	2.73	3.50	-0.76	17.00	5.00	0.00	5.00	88.00	7.74	3.50	4.24
Others	31.00	3.89	3.93	-0.05	19.00	1.00	0.00	1.00	50.00	4.89	3.94	0.96
Azad Jammu & Kashmir	158.00	18.96	24.39	-5.42	37.00	6.00	0.00	6.00	195.00	24.97	24.39	0.58
Overseas	141.00	14.26	190.01	-175.75	2.00	0.00	0.00	0.00	143.00	14.26	190.01	-175.75
Total	47,629.00	8,631.32	10,049.24	-1,417.93	20,842.00	11,241.91	7,149.46	4,092.46	68,471.00	19,873.23	17,198.70	2,674.53

Number of New Accounts Opened in Collective Investment Schemes during the month

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
Hyderabad	115.00	1.00	116.00	43.00	0.00	43.00
Karachi	303.00	18.00	321.00	1,417.00	29.00	1,446.00
Larkana	1.00	0.00	1.00	5.00	0.00	5.00
Mirpur Khas	1.00	0.00	1.00	20.00	0.00	20.00
Nawab Shah	6.00	0.00	6.00	7.00	0.00	7.00
Others	28.00	0.00	28.00	61.00	0.00	61.00
Sukkur	0.00	0.00	0.00	3.00	0.00	3.00
Sindh	454.00	19.00	473.00	1,556.00	29.00	1,585.00
Bahawalpur	5.00	0.00	5.00	22.00	0.00	22.00
Faisalabad	56.00	2.00	58.00	137.00	1.00	138.00
Gujranwala	31.00	0.00	31.00	54.00	1.00	55.00
Lahore	343.00	12.00	355.00	696.00	6.00	702.00
Multan	72.00	1.00	73.00	104.00	1.00	105.00
Others	127.00	0.00	127.00	150.00	0.00	150.00
Rahim Yar Khan	3.00	0.00	3.00	10.00	0.00	10.00
Rawalpindi	64.00	1.00	65.00	203.00	0.00	203.00
Sadiqabad	6.00	0.00	6.00	5.00	0.00	5.00
Sargodha	14.00	0.00	14.00	158.00	0.00	158.00
Sialkot	24.00	1.00	25.00	80.00	0.00	80.00
Punjab	745.00	17.00	762.00	1,619.00	9.00	1,628.00
Islamabad	75.00	2.00	77.00	193.00	1.00	194.00
Capital Territory	75.00	2.00	77.00	193.00	1.00	194.00
Abbottabad	2.00	0.00	2.00	19.00	0.00	19.00
Bannu	0.00	0.00	0.00	4.00	0.00	4.00
Dera Ismail Khan	2.00	0.00	2.00	2.00	0.00	2.00
Mansehra	0.00	0.00	0.00	14.00	0.00	14.00
Nowshera	2.00	0.00	2.00	16.00	0.00	16.00
Others	18.00	0.00	18.00	74.00	0.00	74.00

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Individual	Non-Individual	Individual	Non-Individual
Peshawar	29.00	0.00	29.00	121.00	0.00	121.00
Swat	1.00	0.00	1.00	16.00	0.00	16.00
KPK	54.00	0.00	54.00	266.00	0.00	266.00
Gwadar	0.00	0.00	0.00	0.00	0.00	0.00
Hub	0.00	0.00	0.00	0.00	0.00	0.00
Khuzdar	0.00	0.00	0.00	1.00	0.00	1.00
Lasbella	0.00	0.00	0.00	5.00	0.00	5.00
Others	1.00	0.00	1.00	4.00	0.00	4.00
Quetta	6.00	0.00	6.00	11.00	0.00	11.00
Turbat	0.00	0.00	0.00	0.00	0.00	0.00
Balochistan	7.00	0.00	7.00	21.00	0.00	21.00
Gilgit	0.00	0.00	0.00	1.00	0.00	1.00
Hunza	0.00	0.00	0.00	0.00	0.00	0.00
Others	0.00	0.00	0.00	0.00	0.00	0.00
Gilgit Baltistan	0.00	0.00	0.00	1.00	0.00	1.00
Mirpur	9.00	1.00	10.00	1.00	0.00	1.00
Muzaffarabad	2.00	0.00	2.00	2.00	0.00	2.00
Others	2.00	0.00	2.00	8.00	0.00	8.00
Azad Jammu & Kashmir	13.00	1.00	14.00	11.00	0.00	11.00
Overseas	0.00	0.00	0.00	1.00	0.00	1.00
Total	1,348.00	39.00	1,387.00	3,668.00	39.00	3,707.00

Region-wise Assets Under Management

(Rs. in million)

City	Conventional Schemes						Shariah Compliant Schemes					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs
Hyderabad	5,475.00	715.62	26.00	156.06	5,501.00	871.68	2,173.00	867.61	3.00	16.36	2,176.00	883.96
Karachi	99,405.00	44,680.07	3,682.00	183,162.85	103,087.00	227,842.92	94,561.00	56,568.06	2,455.00	63,425.04	97,016.00	119,993.10
Larkana	302.00	40.68	1.00	0.00	303.00	40.68	181.00	88.78	1.00	0.00	182.00	88.78
Mirpur Khas	196.00	17.47	0.00	0.00	196.00	17.47	150.00	72.05	1.00	10.13	151.00	82.19
Nawab Shah	132.00	57.25	0.00	0.00	132.00	57.25	116.00	47.97	0.00	0.00	116.00	47.97
Others	3,660.00	1,250.67	26.00	448.07	3,686.00	1,698.73	2,700.00	2,564.82	11.00	371.74	2,711.00	2,936.56
Sukkur	1,261.00	226.63	6.00	78.54	1,267.00	305.17	345.00	191.15	0.00	0.00	345.00	191.15
Sindh	110,431.00	46,988.38	3,741.00	183,845.52	114,172.00	230,833.91	100,226.00	60,400.44	2,471.00	63,823.27	102,697.00	124,223.71
Bahawalpur	476.00	238.39	9.00	2,158.37	485.00	2,396.76	263.00	145.41	2.00	1.80	265.00	147.21
Faisalabad	4,327.00	1,995.98	99.00	4,636.24	4,426.00	6,632.22	5,405.00	2,073.87	124.00	1,924.05	5,529.00	3,997.92
Gujranwala	2,329.00	676.33	20.00	65.25	2,349.00	741.58	1,914.00	939.44	20.00	40.92	1,934.00	980.36
Lahore	35,127.00	23,638.09	1,527.00	25,632.51	36,654.00	49,270.59	36,728.00	19,768.67	858.00	9,749.57	37,586.00	29,518.24
Multan	6,091.00	1,832.52	83.00	585.14	6,174.00	2,417.66	3,701.00	1,743.60	26.00	950.70	3,727.00	2,694.31
Others	5,518.00	2,535.93	62.00	827.89	5,580.00	3,363.82	9,032.00	4,467.85	17.00	124.10	9,049.00	4,591.96
Rahim Yar Khan	368.00	108.95	0.00	0.00	368.00	108.95	460.00	324.09	1.00	10.10	461.00	334.19
Rawalpindi	10,064.00	3,831.57	249.00	25,969.24	10,313.00	29,800.81	8,750.00	4,948.63	133.00	4,164.74	8,883.00	9,113.36
Sadiqabad	72.00	35.73	0.00	0.00	72.00	35.74	270.00	183.43	0.00	0.00	270.00	183.43
Sargodha	1,642.00	577.73	5.00	35.06	1,647.00	612.79	857.00	384.53	1.00	0.92	858.00	385.45
Sialkot	2,414.00	1,021.05	38.00	347.42	2,452.00	1,368.47	1,727.00	752.53	13.00	64.16	1,740.00	816.69
Punjab	68,428.00	36,492.28	2,092.00	60,257.11	70,520.00	96,749.38	69,107.00	35,732.04	1,195.00	17,031.07	70,302.00	52,763.11
Islamabad	11,587.00	6,799.62	368.00	18,682.32	11,955.00	25,481.94	12,819.00	8,229.96	202.00	3,814.07	13,021.00	12,044.03
Capital Territory	11,587.00	6,799.62	368.00	18,682.32	11,955.00	25,481.94	12,819.00	8,229.96	202.00	3,814.07	13,021.00	12,044.03
Abbottabad	1,034.00	303.48	18.00	45.40	1,052.00	348.88	987.00	484.93	1.00	13.27	988.00	498.20
Bannu	35.00	39.54	0.00	0.00	35.00	39.54	101.00	36.94	0.00	0.00	101.00	36.94
Dera Ismail Khan	56.00	34.06	0.00	0.00	56.00	34.06	69.00	17.23	0.00	0.00	69.00	17.23
Mansehra	56.00	4.35	0.00	0.00	56.00	4.35	227.00	80.29	0.00	0.00	227.00	80.29
Nowshera	428.00	95.15	13.00	139.30	441.00	234.45	444.00	219.72	8.00	41.78	452.00	261.51
Others	1,286.00	449.63	11.00	4.48	1,297.00	454.11	2,304.00	905.24	13.00	222.56	2,317.00	1,127.80

City	Conventional Schemes						Shariah Compliant Schemes					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMS	No. of Investor Accounts	AUMS	No. of Investor Accounts	AUMS	No. of Investor Accounts	AUMS	No. of Investor Accounts	AUMS
Peshawar	5,418.00	1,580.87	69.00	615.76	5,487.00	2,196.64	5,748.00	2,553.89	52.00	635.02	5,800.00	3,188.91
Swat	53.00	7.75	2.00	0.04	55.00	7.79	420.00	163.24	0.00	0.00	420.00	163.24
KPK	8,366.00	2,514.83	113.00	804.98	8,479.00	3,319.81	10,300.00	4,461.49	74.00	912.63	10,374.00	5,374.12
Gwadar	6.00	2.46	0.00	0.00	6.00	2.46	19.00	152.47	0.00	0.00	19.00	152.47
Hub	4.00	0.97	0.00	0.00	4.00	0.97	31.00	8.00	0.00	0.00	31.00	8.00
Khuzdar	7.00	0.63	0.00	0.00	7.00	0.63	6.00	1.98	0.00	0.00	6.00	1.98
Lasbella	6.00	0.23	0.00	0.00	6.00	0.23	35.00	8.77	0.00	0.00	35.00	8.77
Others	44.00	7.12	1.00	0.00	45.00	7.12	68.00	29.29	5.00	217.73	73.00	247.02
Quetta	1,556.00	432.85	17.00	101.13	1,573.00	533.99	641.00	378.20	6.00	178.53	647.00	556.73
Turbat	7.00	5.63	0.00	0.00	7.00	5.63	1.00	1.00	0.00	0.00	1.00	1.00
Balochistan	1,630.00	449.89	18.00	101.13	1,648.00	551.02	801.00	579.71	11.00	396.26	812.00	975.97
Gilgit	46.00	2.01	0.00	0.00	46.00	2.01	41.00	12.69	2.00	22.15	43.00	34.84
Hunza	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Others	16.00	0.16	1.00	0.00	17.00	0.16	24.00	8.11	1.00	4.45	25.00	12.56
Gilgit Baltistan	62.00	2.17	1.00	0.00	63.00	2.17	65.00	20.80	3.00	26.60	68.00	47.40
Mirpur	2,102.00	901.96	3.00	1.09	2,105.00	903.05	743.00	455.72	3.00	20.00	746.00	475.72
Muzaffarabad	86.00	28.35	1.00	0.00	87.00	28.35	301.00	94.95	2.00	21.01	303.00	115.96
Others	209.00	180.34	2.00	42.91	211.00	223.25	437.00	453.50	1.00	0.65	438.00	454.15
Azad Jammu & Kashmir	2,397.00	1,110.66	6.00	44.00	2,403.00	1,154.66	1,481.00	1,004.17	6.00	41.66	1,487.00	1,045.83
Overseas	654.00	1,913.49	9.00	116.55	663.00	2,030.05	791.00	1,474.11	3.00	1.00	794.00	1,475.11
Total	203,555.00	96,271.33	6,348.00	263,851.61	209,903.00	360,122.94	195,590.00	111,902.71	3,965.00	86,046.57	199,555.00	197,949.29



SECP