

Summary of NBFCs, NEs. & Modarabas Sector

August 2018



Securities & Exchange Commission of Pakistan

Specialized Companies Division

Supervision and Enforcement Department

DISCLAIMER:

The information presented hereunder is based on information submitted by NBFCs through Specialized Companies Return System (SCRS) to SECP on monthly basis.

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SNAPSHOT OF NBFI INDUSTRY AS OF AUGUST 31, 2018

Sector	No. of Entities	Total Assets (Rs in Billion)	Percentage of Total Assets
Asset Management Companies/ Investment Advisors	21	38.67	3.10%
Mutual Funds (189) and Plans (73)	189	676.92	54.20%
Discretionary & Non-Discretionary Portfolios	-	168.32	13.48%
Pension Funds	19	26.91	2.15%
REIT Management Companies	4	5.06	0.40%
Real Estate Investment Trust (REIT Scheme)	1	42.84	3.43%
Investment Banks	10	118.92	9.52%
Non-Bank Microfinance Companies	25	102.29	8.19%
Leasing Companies	7	10.39	0.83%
Modarabas	29	53.37	4.27%
Private Equity Companies	2	0.18	0.01%
Private Equity Funds	2	4.98	0.40%
Total	309	1,248.85	100.00%

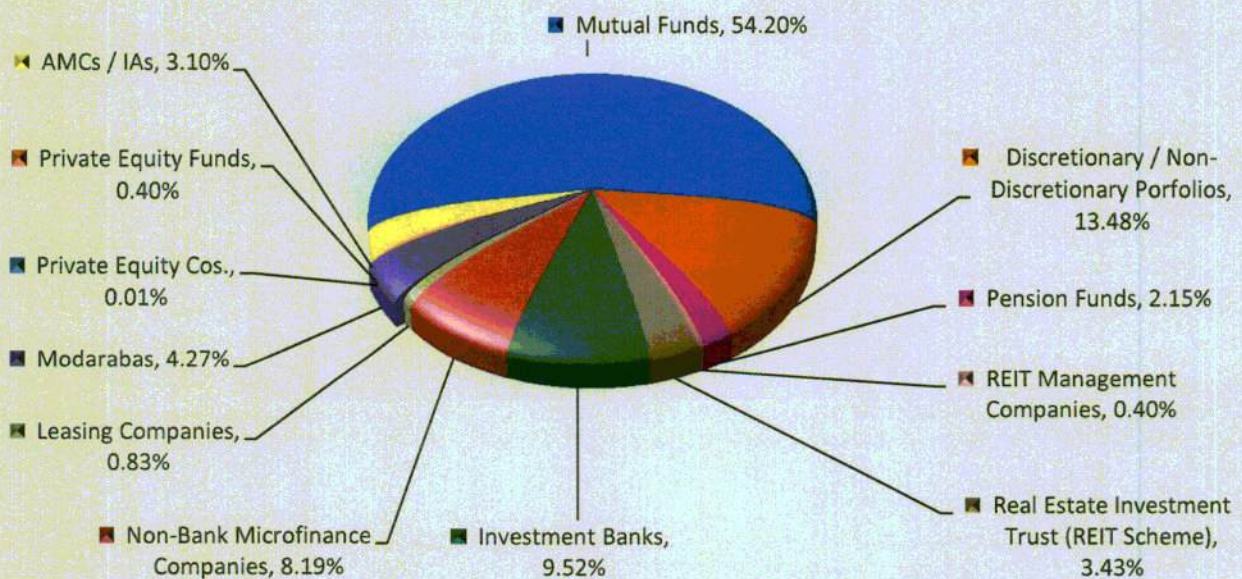
Note 1. Total Number of entities does not include plans (73) as they are not considered Notified Entities or NBFs. These plans are managed under 18 different mutual funds.

Note 2. Direction no. 12 of 2017 dated April 27, 2017 requires AMC's to exclude the amount invested by fund of fund schemes in underlying funds managed by the same AMC while publishing the amount of assets under its management in advertisements. Accordingly, if the amount invested by fund of funds schemes in underlying funds of the same AMC (which is Rs56,847 million) is deducted from AUMs of the industry, the total assets under management of the industry amounted to the tune of Rs620,073 million as of August 31, 2018.

Note 3. Sarmuz Investments Limited (SIL) was licensed by SECP on November 14, 2017 to carry out investment advisory services. The Company is not currently filing monthly returns through Specialized Companies Return System (SCRS).

Note 4. The information pertaining RMC's is based on their latest available accounts for the quarter ended on March 31, 2018, whereas, information of one REIT Management Company is based on year ended on June 30, 2017.

Snapshot of NBFI Industry as of August 31, 2018
(Percentage of total assets)

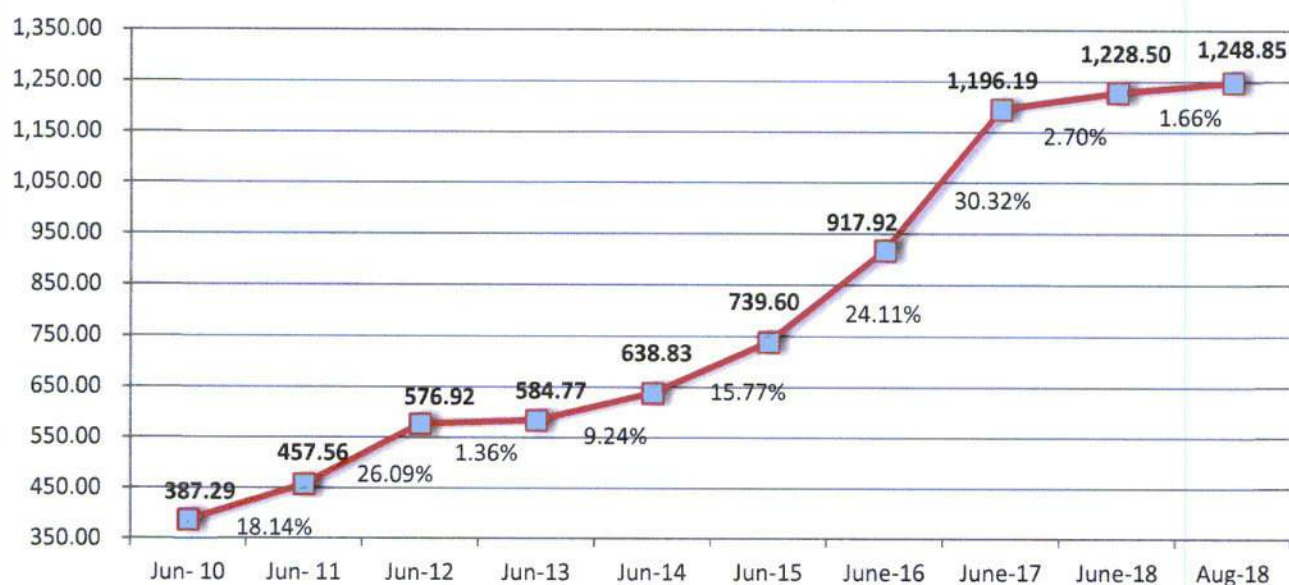


Trend of growth in Total Assets of NBF I Industry

Description	Jun- 10	Jun- 11	Jun-12	Jun-13	Jun-14	Jun-15	June-16	June-17	June-18	Aug-18
Total Assets (Rs. In billion)	387.29	457.56	576.92	584.77	638.83	739.60	917.92	1,196.19	1,228.50	1,248.85
Growth Since Last June	-	18%	26%	1%	9%	16%	24%	30%	3%	1.66%
Growth since June 30, 2010 till August 31, 2018	222%									
Compound Annual Growth Rate (June 2010 to August 2018)	15.41%									

Note. Total assets of NBF I Industry as on June 30, 2017 have been updated with the inclusion of total assets of REIT Management Companies.

Trend of growth in Total Assets of NBF I Industry
(Rs in billion & Growth figures in percentage)



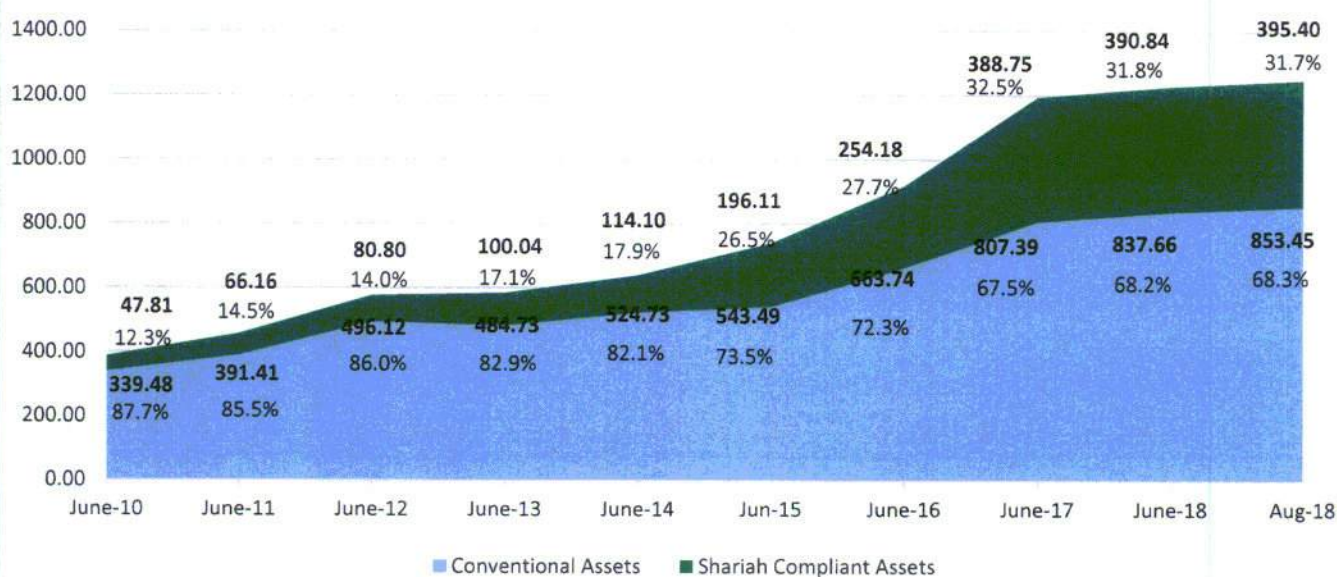
Breakup of Shariah Compliant and Conventional Assets of NBFi Industry

(Rs. in billion)

Description	Jun-10	Jun-11	Jun-12	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Aug-18
Conventional Assets	339.48	391.41	496.12	484.73	524.73	543.49	663.74	807.39	837.66	853.45
Shariah Compliant Assets*	47.81	66.16	80.80	100.04	114.10	196.11	254.18	388.75	390.84	395.40
Total Assets	387.29	457.57	576.92	584.77	638.83	739.60	917.92	1,196.14	1,228.50	1,248.85
Share of Conventional Assets	87.7%	85.5%	86.0%	82.9%	82.1%	73.5%	72.3%	67.5%	68.2%	68.3%
Share of Shariah Compliant Assets	12.3%	14.5%	14.0%	17.1%	17.9%	26.5%	27.7%	32.5%	31.8%	31.7%
Conventional Assets - Growth since June 2010 till Aug 2018	151.40%									
Shariah Compliant Assets - Growth since June 2010 till Aug 2018	727.01%									
Compound Annual Growth Rate (June 10 to Aug 2018)- Conventional Assets	11.94%									
Compound Annual Growth Rate (June 10 to Aug 2018)- Shariah Compliant Assets	29.51%									

*Shariah Compliant assets include assets of Shariah Compliant Mutual Funds, Shariah Compliant Pension Funds, REIT and Shariah compliant Modarabas, while rest of the assets of NBFi industry are conventional assets.

Breakup of Shariah compliant and Conventional Assets of NBFi Industry (Rs in billion & Percentage of Total Assets)

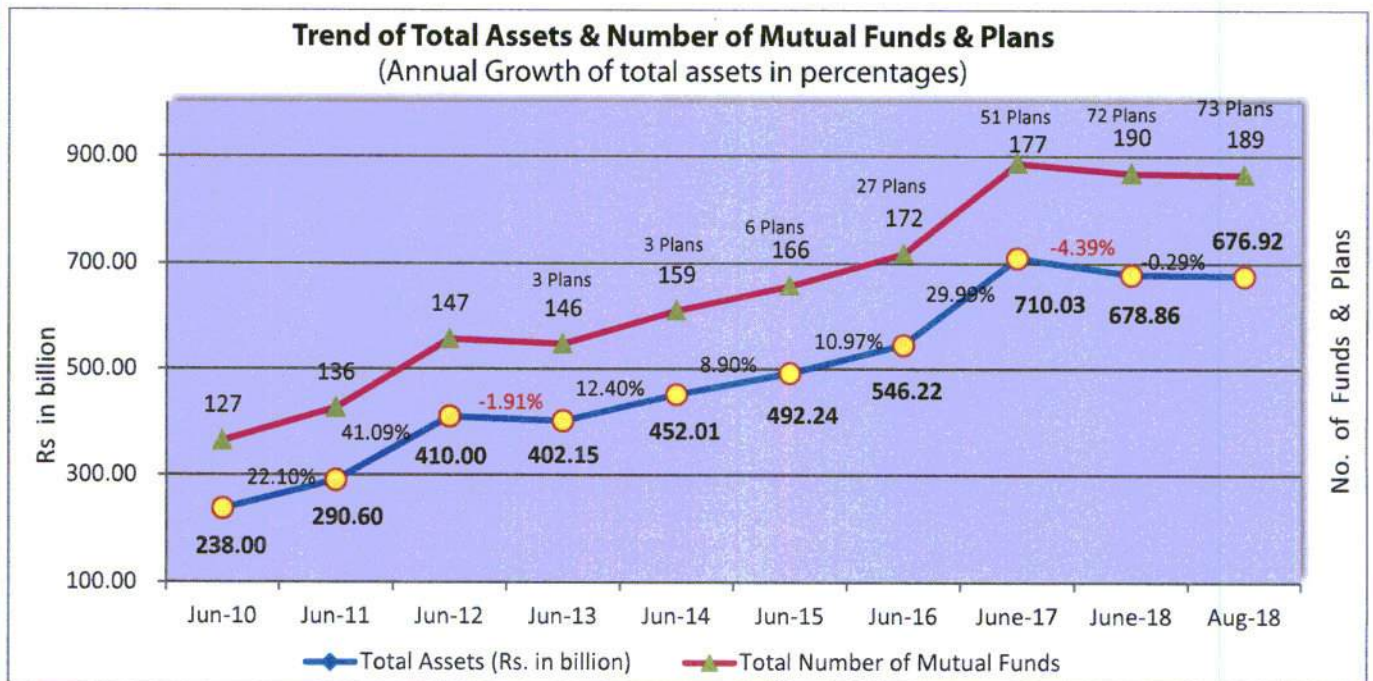


MUTUAL FUNDS & PLANS

Trend of Total Assets and Number of Mutual Funds & Plans

(Rs in billion)

Period	Jun-10	Jun-11	Jun-12	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Aug-18
Total Assets (Rs. in billion)	238.00	290.60	410.00	402.15	452.01	492.24	546.22	710.03	678.86	676.92
Growth since last June	-	22.10%	41.09%	-1.91%	12.40%	8.90%	10.97%	29.99%	-4.39%	-0.29%
Number of Mutual Funds	127	136	147	146	159	166	172	177	190	189
Number of Plans	-	-	-	3	3	6	27	51	72	73
Total Number of Mutual Funds & Plans	127	136	147	149	162	172	199	228	262	262
Growth since June 2010 till Aug 2018					184%					
Compound Annual Growth Rate (June 2010 to Aug 2018)					13.65%					

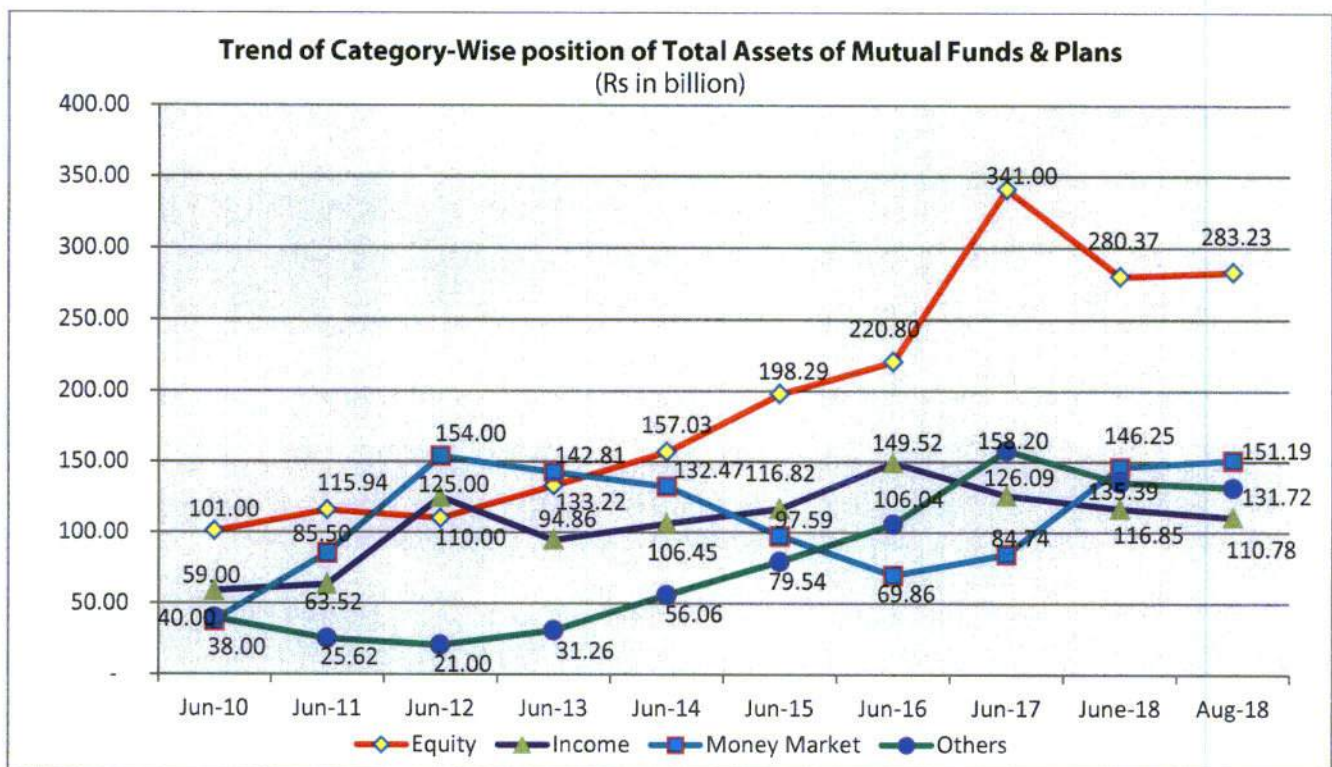


Trend of Category-Wise position of Total Assets of Mutual Funds

(Rs. in billion)

Description	Jun-10	Jun-11	Jun-12	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Aug-18
Equity	101.00	115.94	110.00	133.22	157.03	198.29	220.80	341.00	280.37	283.23
Income	59.00	63.52	125.00	94.86	106.45	116.82	149.52	126.09	116.85	110.78
Money Market	38.00	85.50	154.00	142.81	132.47	97.59	69.86	84.74	146.25	151.19
Others	40.00	25.62	21.00	31.26	56.06	79.54	106.04	158.20	135.39	131.72
Total	238.00	290.58	410.00	402.15	452.01	492.24	546.22	710.03	678.86	676.92

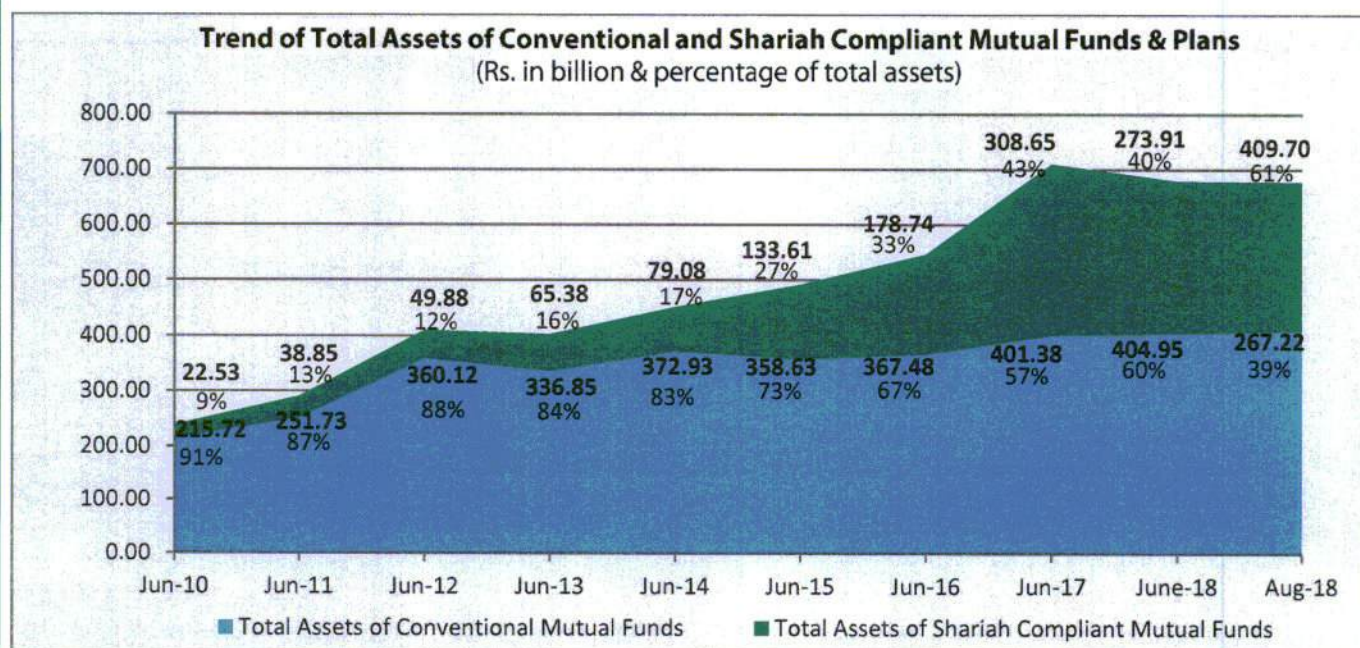
Note. Others Include Asset Allocation, Aggressive Asset Allocation, Aggressive Income, Balanced, Capital Protected, Commodity, Fund of Funds, Index Tracker and Sector Specific Funds.



Trend of Total Assets of Conventional and Shariah Compliant Mutual Funds & Plans

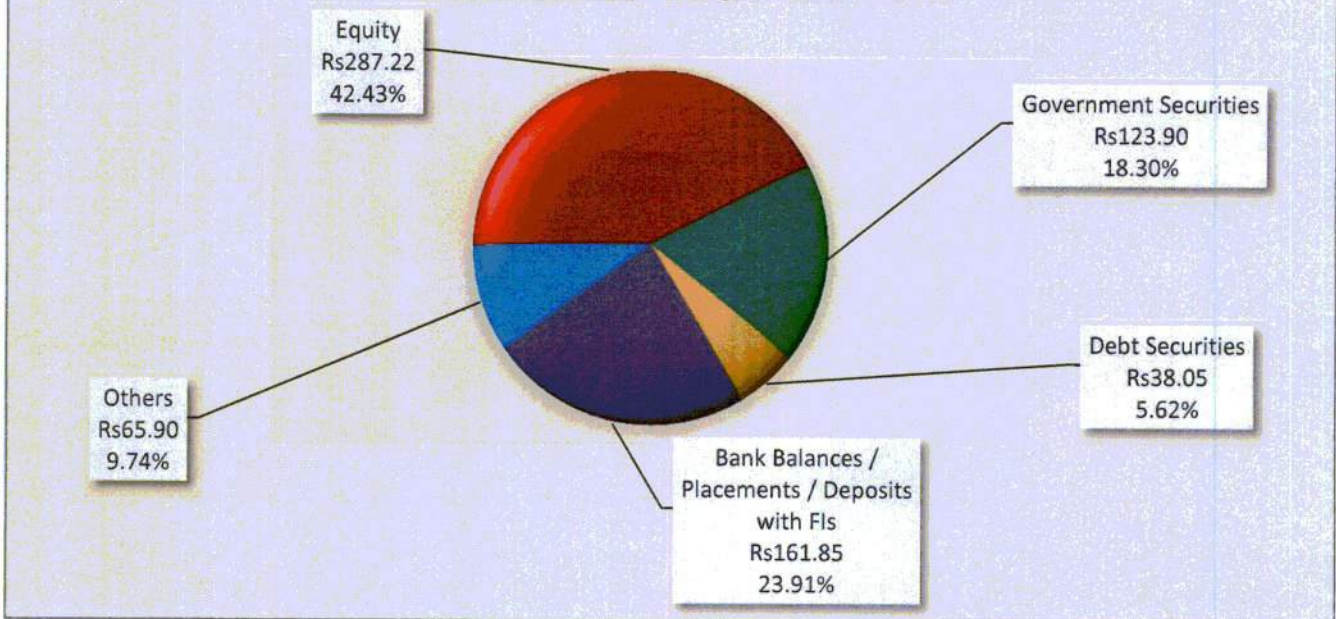
(Rs. in billion)

Description	Jun-10	Jun-11	Jun-12	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Aug-18
Total Assets of Conventional Mutual Funds	215.72	251.73	360.12	336.85	372.93	358.63	367.48	401.38	404.95	409.70
Total Assets of Shariah Compliant Mutual Funds	22.53	38.85	49.88	65.38	79.08	133.61	178.74	308.65	273.91	267.22
Total Assets of Mutual Funds	238.25	290.58	410.00	402.23	452.01	492.24	546.22	710.03	678.86	676.92
Share of Conventional Mutual Funds	91%	87%	88%	84%	83%	73%	67%	57%	60%	61%
Share of Shariah Compliant Mutual Funds	9%	13%	12%	16%	17%	27%	33%	43%	40%	39%
Conventional Mutual Funds - Growth since last June	-	16.69%	43.06%	-6.46%	10.71%	-3.83%	2.47%	9.22%	0.89%	1.17%
Shariah Compliant Mutual Fund - Growth since last June	-	72.44%	28.39%	31.07%	20.95%	68.96%	33.78%	72.68%	-11.26%	-2.44%
Conventional Mutual Funds - Growth since June 2010 till Aug 2018								89.92%		
Shariah Compliant Mutual Fund -Growth since June 2010 till Aug 2018								1086.08%		
Compound Annual Growth Rate (June 2010 to Aug 2018)-Conventional Mutual Funds								8.17%		
Compound Annual Growth Rate (June 2010 to Aug 2018)-Shariah Compliant Mutual Fund								35.35%		



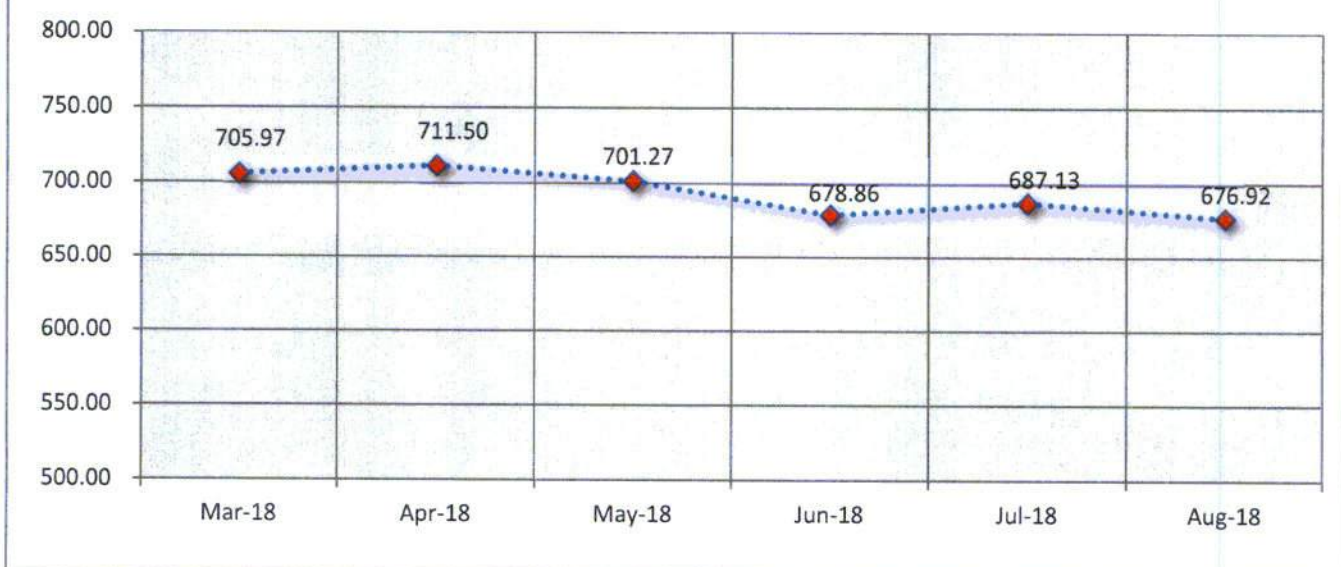
Asset Allocation of Mutual Funds

Asset Allocation of Mutual Funds as of August 31, 2018
(Rs in billion & percentage of Total Assets)



Trend of Total Assets of Mutual Funds

Trend of Total Assets of Mutual Funds during the last 6 Months
(Rs. in billion)



Detail of Investor Accounts in Open End Mutual Funds

Description	# of investor accounts as at August 31, 2018 (With balance > 0) - At AMC Level	Value of investment as at August 31, 2018 (Rs. in millions)	% of total investment value
Resident			
Individuals	277,880	215,656.22	33.32%
Associated Banks/DFIs/AMCs	64	38,536.92	5.95%
Other Banks/DFIs	165	11,625.93	1.80%
Insurance Companies	307	28,722.55	4.44%
Other financial institutions	144	13,662.21	2.11%
Other Corporates	2,319	150,233.93	23.21%
Fund of funds	57	50,939.46	7.87%
Retirement funds	2,742	101,011.68	15.61%
Trusts/NGOs/Societies/Foundations/Charities	1,196	35,037.87	5.41%
Foreign			
Individuals	313	1,572.16	0.24%
Non-Individuals	11	170.20	0.03%
TOTAL	285,198	647,169.13	100.00%

Note. 1) Number of investor accounts as at August 31, 2018 (Having Zero balance)= 231,653,
 Number of investor accounts as at August 31, 2018 (With balance > 0)= 285,198,
 Total number of investor accounts (with zero balance and greater than zero balance) as at August 31, 2018= 516,851

2) The above table shows the number of investor accounts in open end mutual funds only.

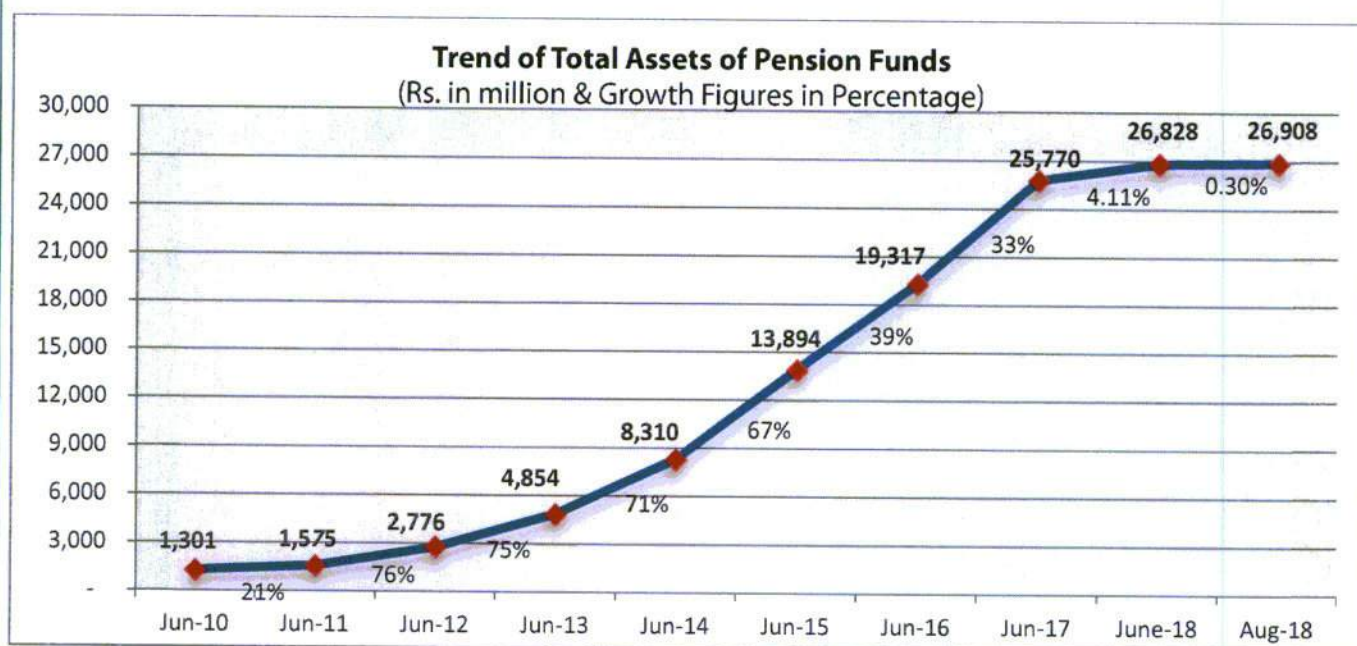
3) The number of investors' accounts is different from the number of investors in mutual fund industry i.e. If Investor A has opened three accounts with three different Asset management companies, the same shall be reported as three investor accounts instead of one investor.

VOLUNTARY PENSION SCHEMES / FUNDS

Trend of Total Assets of Pension Funds

(Rs. in million)

Description	Jun-10	Jun-11	Jun-12	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Aug-18
Total Assets	1,301	1,575	2,776	4,854	8,310	13,894	19,317	25,770	26,828	26,908
Growth since last June	-	21%	76%	75%	71%	67%	39%	33%	4.11%	0.30%



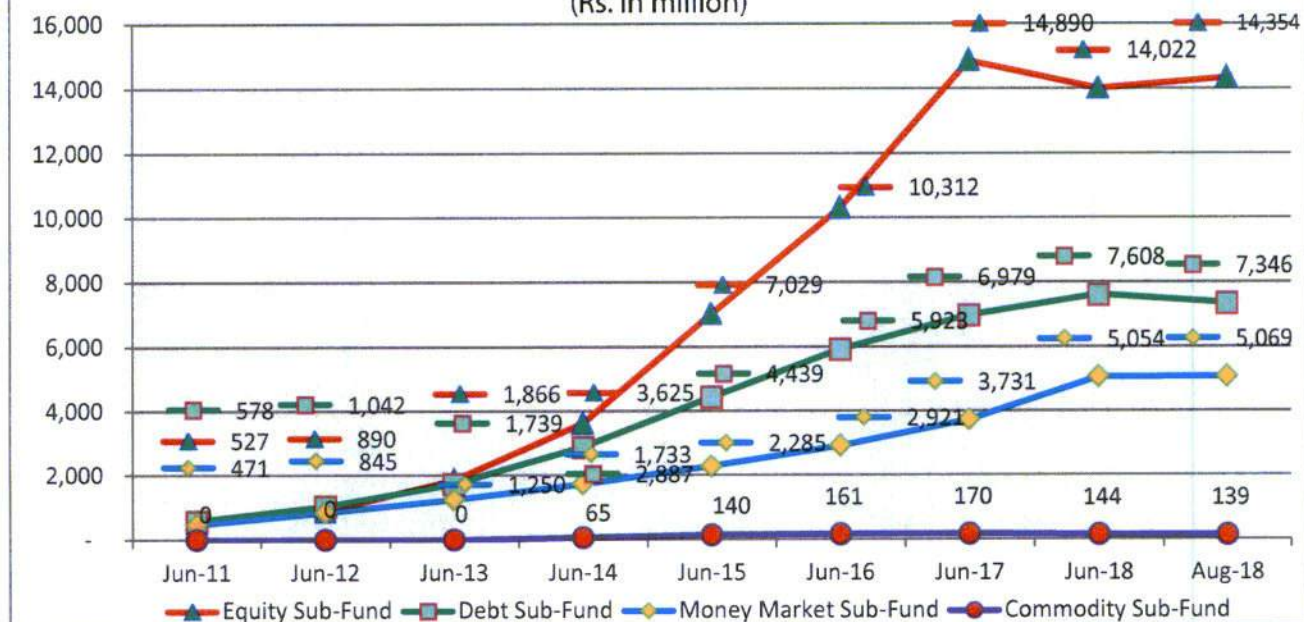
Category-Wise Position of Total Assets of Pension Funds

(Rs in million)

Description	Jun-11	Jun-12	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Aug-18
Equity Sub-Fund	527	890	1,866	3,625	7,029	10,312	14,890	14,022	14,354
Debt Sub-Fund	578	1,042	1,739	2,887	4,439	5,923	6,979	7,608	7,346
Money Market Sub-Fund	471	845	1,250	1,733	2,285	2,921	3,731	5,054	5,069
Commodity Sub-Fund	-	-	-	65	140	161	170	144	139
Total	1,576	2,777	4,855	8,310	13,894	19,317	25,770	26,828	26,908

Category-wise Position of Total Assets of Pension Funds

(Rs. in million)

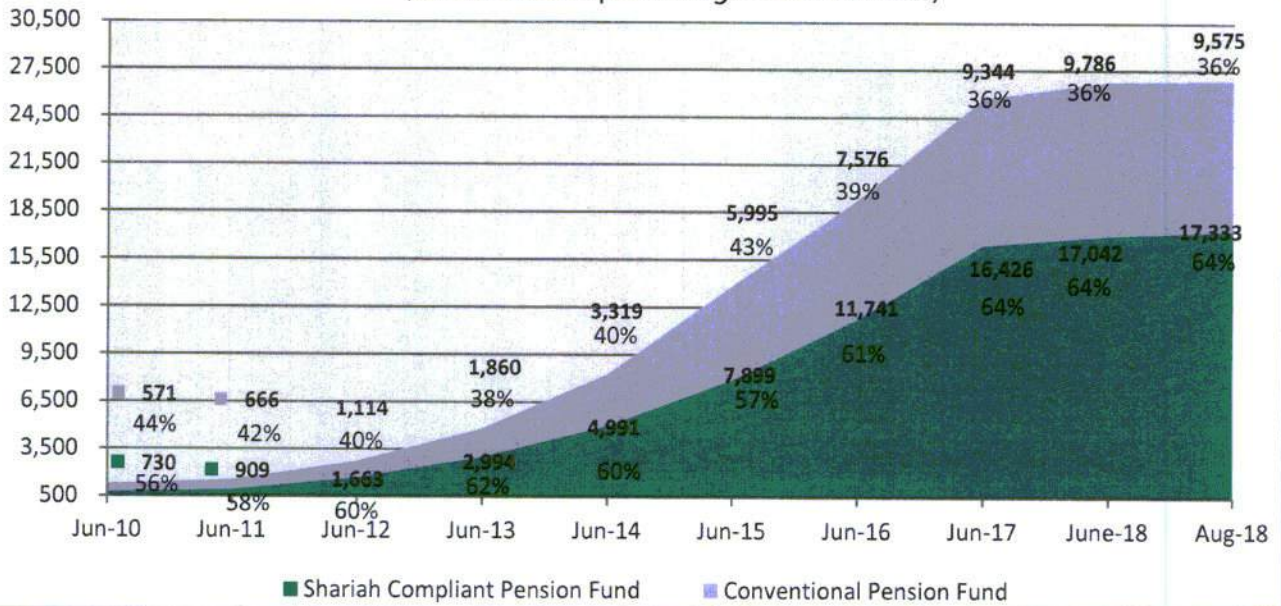


Trend of Total Assets of Conventional and Shariah Compliant Pension Funds

(Rs. in million)

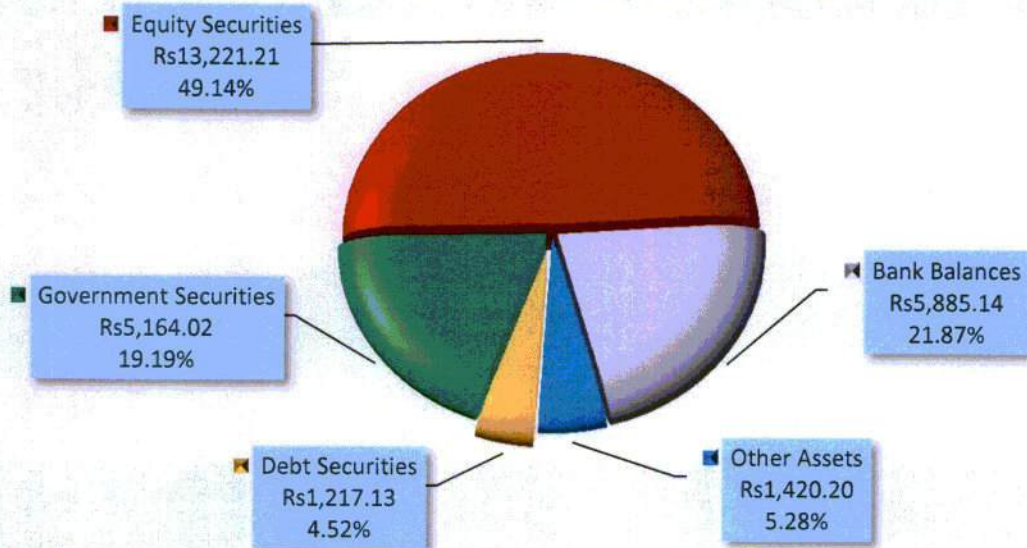
Description	Jun-10	Jun-11	Jun-12	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Aug-18	
Shariah Compliant Pension Funds	730	909	1,663	2,994	4,991	7,899	11,741	16,426	17,042	17,333	
Conventional Pension Funds	571	666	1,114	1,860	3,319	5,995	7,576	9,344	9,786	9,575	
Total assets of Pension Funds	1,301	1,575	2,777	4,854	8,310	13,894	19,317	25,770	26,828	26,908	
Share of Shariah Compliant Pension Funds	56%	58%	60%	62%	60%	57%	61%	64%	64%	64%	
Share of Conventional Pension Funds	44%	42%	40%	38%	40%	43%	39%	36%	36%	36%	
Compound Annual Growth Rate (June 2010 to Aug 2018)-Shariah Compliant Pension Fund								47.36%			
Compound Annual Growth Rate (June 2010 to Aug 2018)-Conventional Pension Fund								41.21%			

Trend of Total Assets of Conventional and Shariah Compliant Pension Funds (Rs in million & percentage of Total Assets)



Asset Allocation of Pension Funds

Asset Allocation of Pension Funds as of August 31, 2018 (Rs in million & Percentage of Total Assets)



Detail of Investor Accounts in Pension Funds

Description	# of investor accounts as at August 31, 2018 (With balance > 0) - At AMC Level	Value of investment as at August 31, 2018 (Rs. in millions)	% of total investment value
Resident			
Individuals	27,734	23,572.53	88.95%
Associated Banks/DFIs/AMCs	16	2,571.01	9.70%
Other financial institutions	1	333.97	1.26%
Foreign			
Individuals	5	24.15	0.09%
Non-Individuals	-	-	0.00%
TOTAL	27,756	26,501.65	100.00%

Note. 1) Number of investor accounts as at August 31, 2018 (Having Zero balance)= 7,895,
 Number of investor accounts as at August 31, 2018 (With balance > 0)= 27,756,
 Total number of investor accounts (with zero balance and greater than zero balance) as at August 31, 2018= 35,651

2) The number of investors' accounts is different from the number of investors in pension fund industry i.e. If Investor A has opened three accounts with three different pension fund managers, the same shall be reported as three investor accounts instead of one investor.

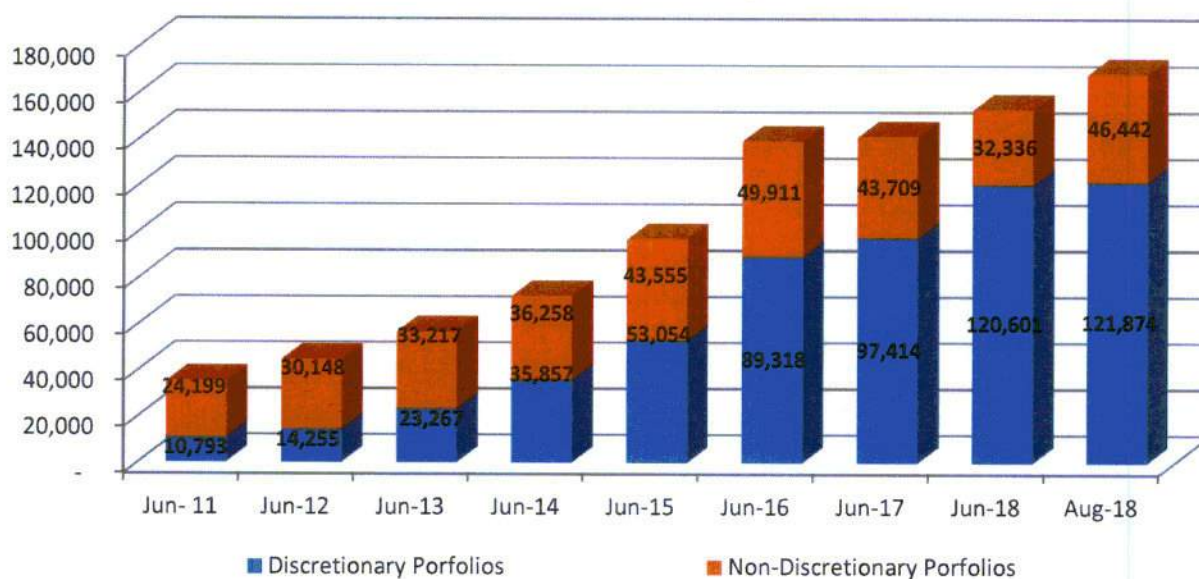
DISCRETIONARY / NON-DISCRETIONARY PORTFOLIOS

Trend of Total Assets of Discretionary / Non-Discretionary Portfolios

(Rs. in million)

Description	Jun- 11	Jun-12	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Aug-18
Discretionary Portfolios	10,793	14,255	23,267	35,857	53,054	89,318	97,414	120,601	121,874
Non-Discretionary Portfolios	24,199	30,148	33,217	36,258	43,555	49,911	43,709	32,336	46,442
Total Assets of Portfolios	34,992	44,403	56,484	72,115	96,609	139,229	141,123	152,937	168,316

Trend of Total Assets of Discretionary / Non-Discretionary Portfolios
(Rs in million)

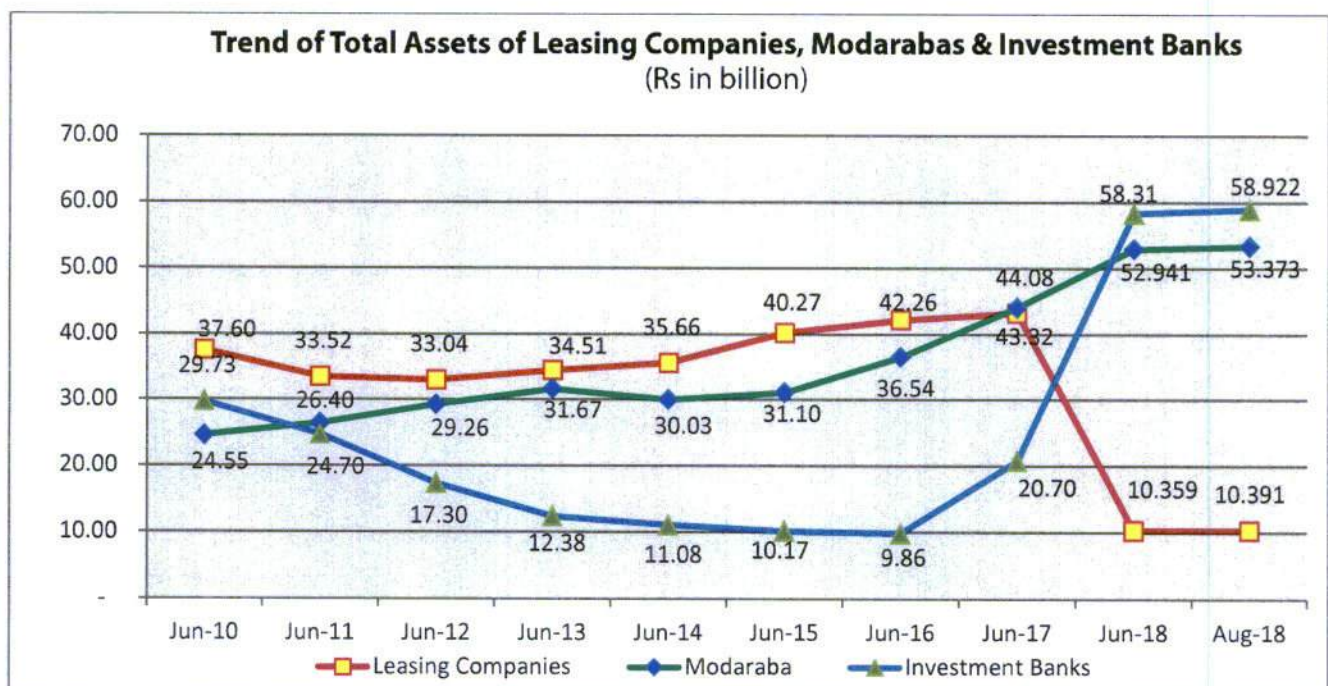


LEASING COMPANIES, MODARABAS AND INVESTMENT BANKS

Trend of Total Assets of Leasing Companies, Modarabas and Investment Banks

(Rs in billion)

Description	Jun-10	Jun-11	Jun-12	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Aug-18
Leasing Companies	37.60	33.52	33.04	34.51	35.66	40.27	42.26	43.32	10.359	10.391
Modaraba	24.55	26.40	29.26	31.67	30.03	31.10	36.54	44.08	52.941	53.373
Investment Banks	29.73	24.70	17.30	12.38	11.08	10.17	9.86	20.70	58.31	58.922



Note. 1) Total Assets of Investment Banks do not include information pertaining to Pakistan Development Fund Ltd., & Microfinance NBFCs.

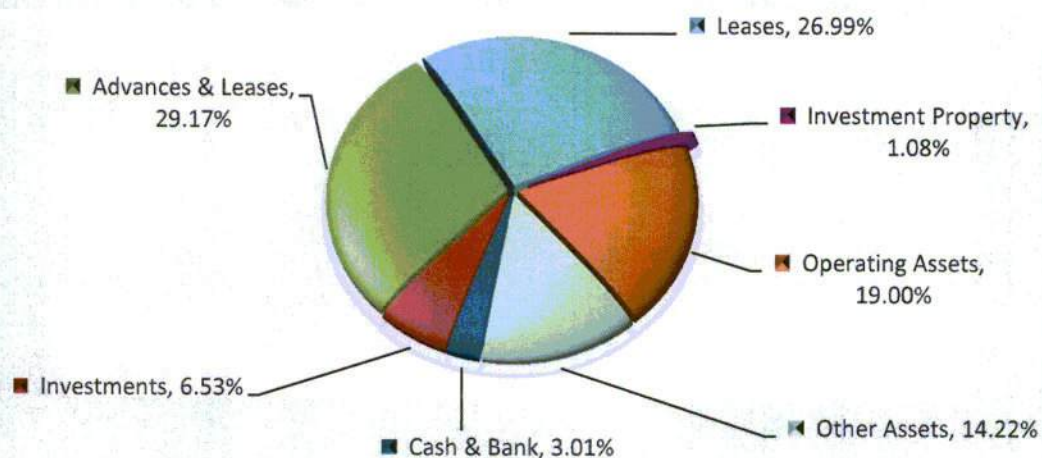
2) Total assets, total liabilities, equity and deposits etc. of investment banks have increased significantly in February 2018 mainly due to change of license status of Orix Leasing Pakistan Limited from leasing to investment finance services.

Asset Allocation of Leasing Companies, Modarabas & Investment Banks

(Rs in million)

Category	Cash & Bank	Investments	Advances & Leases	Lease	Investment Property	Operating Assets	Other Assets	Total
Leasing Companies	497	126	968	6,771	147	170	1,712	10,391
Modarabas	2,110	3,340	11,599	7,331	1,123	17,085	10,785	53,373
Investment Banks	1,089	4,541	23,218	19,012	55	6,053	4,954	58,922
Total	3,696	8,007	35,785	33,114	1,325	23,308	17,451	122,686

Asset Allocation of Leasing Companies, Modarabas & Investment Banks as of August 31, 2018

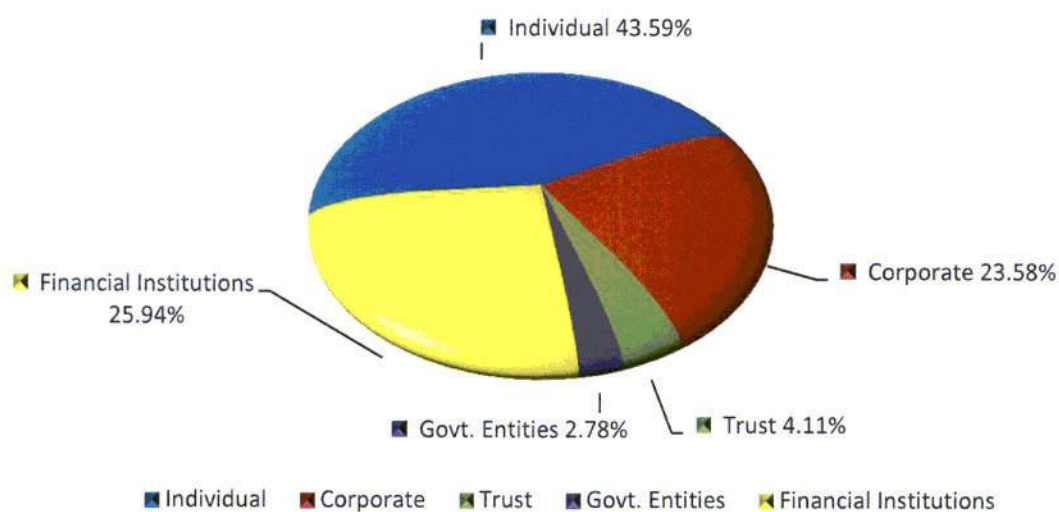


Note. Total Assets of Investment Banks do not include information pertaining to Pakistan Development Fund Ltd., & Microfinance NBFCs.

Deposit raising of Leasing Companies, Modarabas & Investment Banks

Category	Amounts (Rs in million)				% of Total Deposits
	Leasing Cos.	Modarabas	Investment Banks	Total	
Individual	415.19	1,739.71	4,753.07	6,907.97	43.59%
Corporate	96.11	2,938.53	702.49	3,737.13	23.58%
Trust	10.00	264.13	377.51	651.64	4.11%
Govt. Entities	-	-	440.73	440.73	2.78%
Financial Institutions	-	4,100.00	10.15	4,110.15	25.94%
Total	521.30	9,042.37	6,283.95	15,847.62	100.00%

Deposit raising of Leasing Companies, Modarabas & Investment Banks as of August 31, 2018
(Percentage of Total Deposits)



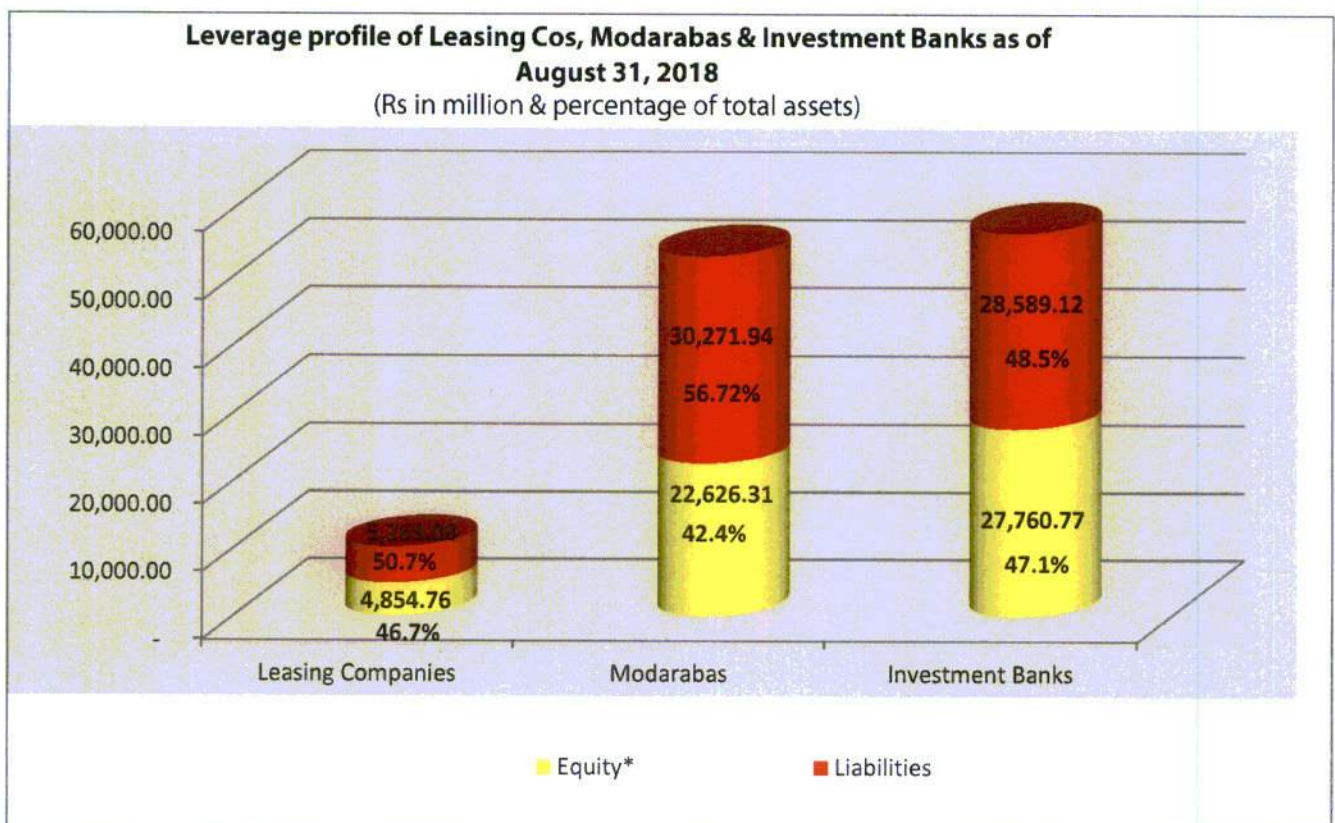
Note: Total of Investment Banks do not include information pertaining to Pakistan Development Fund Ltd., & Microfinance NBFCs.

Leverage profile of Leasing Companies, Modarabas & Investment Banks

(Rs in million)

Category	Equity*	Liabilities	Total Assets	Equity as percentage of total assets	Liabilities as percentage of total assets
Leasing Companies	4,854.76	5,269.00	10,391.00	46.7%	50.7%
Modarabas	22,626.31	30,271.94	53,373.00	42.4%	56.72%
Investment Banks	27,760.77	28,589.12	58,922.00	47.1%	48.5%

* Equity and liabilities do not include deficit / surplus on revaluation of fixed assets



Note: Information pertaining to Investment Banks do not include data of Pakistan Development Fund Ltd., & Microfinance NBFCs

NOTES REGARDING ADDITIONAL REPORTS PERTAINING MUTUAL FUNDS/PLANS:

Category wise Break up of Assets under Management – Collective Investment Schemes (Conventional and Shariah Compliant)

- a) The Total AUMs given in the said reports represent Net Assets of Open-end funds.

Region wise Issuance & Redemptions in Mutual Funds/Plans (Conventional and Shariah Compliant)

- a) These reports do not include the transactions conducted by funds of funds.

Number of new accounts opened in Mutual funds/Plans

- a) These reports do not include the accounts opened by the funds of funds for investment in other funds.
- b) Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

Region wise Assets under Management

- a) These reports do not include the accounts and investments by funds of funds for investment in other funds.
- b) Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

Category Wise Break up of Assets Under Management – Conventional Collective Investment Schemes

Fund Category -Conventional Schemes	Individuals	Associated Banks/DFIs	Other Banks/DFIs	Insurance Co.s	Other Financial Institutions	Other Corporates	Fund of funds	Retirement funds	Trusts/NGOs/Societies/Foundations/Charities	Foreign Individuals	Foreign Corporates	TOTAL
AGGRESSIVE INCOME	2,143.46	741.23	0.58	300.97	1.00	1,781.68	323.17	1,599.97	512.59	1.08	0.00	7,405.73
ASSET ALLOCATION	6,490.22	631.06	0.00	884.99	2.24	1,208.54	0.00	4,071.61	300.86	19.15	31.46	13,740.40
BALANCED	1,484.47	142.90	0.00	615.36	25.03	51.04	25.54	1,672.59	138.64	5.01	0.00	4,493.64
CAPITAL PROTECTED	823.67	25.82	0.00	0.00	0.00	139.25	0.00	298.10	547.28	0.00	0.00	1,834.12
COMMODITY	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
EQUITY	51,447.58	6,671.41	5,568.47	17,400.70	7,138.06	10,119.81	5,337.39	41,938.01	6,721.58	128.03	1,386.43	162,814.52
FUND OF FUNDS	1,678.54	239.53	0.00	0.00	184.36	898.65	0.00	928.95	170.97	6.00	0.00	4,209.94
INCOME	17,684.88	3,446.65	983.29	1,409.13	3,245.56	14,338.65	1,713.53	8,531.04	3,055.03	16.37	0.00	58,242.27
INDEX TRACKER	30.41	0.00	0.00	0.00	0.00	1.67	0.00	417.99	0.00	0.00	6.13	456.19
MONEY MARKET	19,172.48	2,857.79	1,211.35	1,438.18	3,098.50	91,673.36	983.59	7,457.72	4,346.42	10.48	0.00	133,492.63
Total	100,955.71	14,756.38	7,763.70	22,049.33	13,694.76	120,212.65	8,383.21	66,915.97	15,793.37	186.12	1,424.02	386,689.43

Category Wise Break up of Assets Under Management – Islamic Collective Investment Schemes

Fund Category – Shariah Compliant Schemes	Individuals	Associated Banks/DFIs	Other Banks/DFIs	Insurance Co.s	Other Financial Institutions	Other Corporates	Fund of funds	Retirement funds	Trusts/NGOs/Societies/Foundations/Charities	Foreign Individuals	Foreign Corporates	TOTAL
ISLAMIC AGGRESSIVE INCOME	468.40	0.00	0.00	66.00	0.00	36.00	0.00	83.00	14.00	0.00	0.00	667.40
ISLAMIC ASSET ALLOCATION	21,126.21	982.00	30.54	286.80	34.96	2,259.13	0.00	4,729.25	1,589.69	30.37	0.00	31,073.71
ISLAMIC BALANCED	3,837.00	0.00	0.00	16.00	29.00	765.00	0.00	1,911.00	711.00	133.00	0.00	7,707.00
ISLAMIC CAPITAL PROTECTED	60.44	0.00	0.00	0.00	0.00	1.45	0.00	62.46	0.00	0.00	0.00	124.35
ISLAMIC COMMODITY	166.00	0.00	0.00	20.00	0.00	15.00	0.00	7.00	2.00	0.00	0.00	265.00
ISLAMIC EQUITY	36,506.41	929.50	803.29	5,222.73	612.47	9,743.05	25,761.82	15,346.67	2,162.04	881.08	1.00	102,350.76
ISLAMIC FUND OF FUNDS	36,342.78	224.70	0.00	280.52	56.66	7,261.17	0.00	7,789.14	4,270.78	66.75	34.35	56,419.85
ISLAMIC INCOME	13,301.70	794.17	164.58	1,154.68	350.47	4,479.68	20,000.73	5,078.05	2,301.26	215.15	0.00	48,788.10
ISLAMIC INDEX TRACKER	319.00	0.00	0.00	0.00	0.00	816.00	0.00	97.00	0.00	4.00	0.00	1,693.00
ISLAMIC MONEY MARKET	5,535.49	356.63	0.00	217.00	0.00	2,353.04	6,408.30	433.96	388.63	21.00	0.00	15,716.96
Total	117,663.43	3,286.99	998.41	7,263.73	1,083.56	27,729.53	52,170.85	35,537.53	11,439.40	1,351.35	35.35	264,806.14

Category wise Issuance & Redemption in Conventional Mutual Funds/Plans

Fund Category - Conventional Schemes	Gross Issuance - Individuals	Gross Redemptions - Individuals	Net Issuance/ (Redemptions) -Individuals	Gross Issuance -Non-Individual	Gross Redemptions - Non-Individual	Net Issuance/ (Redemptions) - Non-Individual	Gross Issuance - Fund of funds	Gross Redemptions - Fund of funds	Net Issuance/ (Redemptions) - Fund of funds	Gross Issuance - Total	Gross Redemptions - Total	Net Issuance/ (Redemptions) - Total
AGGRESSIVE INCOME	289.13	457.56	-168.43	20.10	193.46	-173.36	166.90	199.93	-33.03	476.13	850.95	-374.82
ASSET ALLOCATION	99.68	116.43	-16.75	24.64	59.89	-35.25	0.00	0.00	0.00	124.32	176.32	-52.00
BALANCED	8.60	30.50	-21.90	13.44	10.00	3.44	0.00	0.00	0.00	22.03	40.50	-18.47
CAPITAL PROTECTED	0.00	0.92	-0.92	0.01	0.00	0.01	0.00	0.00	0.00	0.01	0.92	-0.91
COMMODITY	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
EQUITY	1,339.33	1,213.79	125.53	1,113.40	676.89	436.51	96.08	291.20	-195.12	2,548.80	2,181.88	366.93
FUND OF FUNDS	22.61	66.19	-43.58	0.00	75.97	-75.97	0.00	0.00	0.00	22.61	142.16	-119.55
INCOME	1,002.65	972.55	30.09	1,608.41	1,510.41	98.01	581.52	605.04	-23.52	3,192.58	3,088.00	104.58
INDEX TRACKER	0.15	0.01	0.14	0.00	0.00	0.00	0.00	0.00	0.00	0.15	0.01	0.14
MONEY MARKET	2,365.01	1,873.86	491.15	6,291.82	13,054.56	-6,762.74	13.95	44.76	-30.81	8,670.78	14,973.17	-6,302.40
Total	5,127.15	4,731.81	395.33	9,071.82	15,581.17	-6,509.36	858.45	1,140.93	-282.48	15,057.42	21,453.91	-6,396.50

Category wise Issuance & Redemption in Shariah Compliant Mutual Funds/Plans

Fund Category- Shariah Compliant Schemes	Gross Issuance – Individual	Gross Redemptions - Individuals	Net Issuance/ (Redemptions) -Individuals	Gross Issuance- Non- Individuals	Gross Redemptions - Non-Individual	Net Issuance/ (Redemptions) - Non-Individual	Gross Issuance - Fund of funds	Gross Redemptions - Fund of funds	Net Issuance/ (Redemptions) - Fund of funds	Gross Issuance - Total	Gross Redemptions - Total	Net Issuance/ (Redemptions) - Total
ISLAMIC AGGRESSIVE INCOME	17.47	27.46	-9.99	0.15	52.76	-52.61	0.00	0.00	0.00	17.62	80.22	-62.60
ISLAMIC ASSET ALLOCATION	644.64	430.78	213.86	25.22	154.83	-129.61	0.00	0.00	0.00	669.86	585.61	84.25
ISLAMIC BALANCED	30.00	62.00	-32.00	12.00	27.00	-15.00	0.00	0.00	0.00	42.00	89.00	-47.00
ISLAMIC CAPITAL PROTECTED	0.00	1.32	-1.32	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1.32	-1.32
ISLAMIC COMMODITY	22.00	6.00	16.00	0.00	0.00	0.00	0.00	0.00	0.00	22.00	6.00	16.00
ISLAMIC EQUITY	1,982.53	1,901.11	81.42	1,005.30	1,210.80	-205.50	25.66	613.95	-588.29	3,013.49	3,725.85	-712.37
ISLAMIC FUND OF FUNDS	481.09	1,761.38	-1,280.30	89.16	659.67	-570.51	241.00	6.00	235.00	811.25	2,427.05	-1,615.81
ISLAMIC INCOME	1,682.49	1,498.10	184.39	1,521.14	2,215.29	-694.15	1,018.76	2,106.66	-1,087.90	4,222.40	5,820.05	-1,597.66
ISLAMIC INDEX TRACKER	40.00	32.00	8.00	0.00	0.00	0.00	0.00	0.00	0.00	40.00	32.00	8.00
ISLAMIC MONEY MARKET	990.07	950.27	39.80	798.51	399.63	398.88	2,153.19	2,012.68	140.51	3,941.77	3,362.58	579.19
Total	5,890.28	6,670.42	-780.13	3,451.48	4,719.98	-1,268.50	3,438.61	4,739.28	-1,300.67	12,780.39	16,129.68	-3,349.29

Number of New Accounts Opened in Mutual funds/Plans

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
HYDERABAD	29.00	0.00	29.00	28.00	0.00	28.00
KARACHI	267.00	13.00	280.00	1,044.00	11.00	1,055.00
LARKANA	0.00	0.00	0.00	0.00	0.00	0.00
MIRPUR KHAS	4.00	0.00	4.00	7.00	0.00	7.00
NAWAB SHAH	6.00	0.00	6.00	0.00	0.00	0.00
OTHERS	17.00	0.00	17.00	44.00	0.00	44.00
SUKKUR	3.00	0.00	3.00	7.00	0.00	7.00
Total	326.00	13.00	339.00	1,130.00	11.00	1,141.00
BAHAWALPUR	9.00	0.00	9.00	7.00	0.00	7.00
FAISALABAD	31.00	0.00	31.00	79.00	0.00	79.00
GUJRANWALA	15.00	0.00	15.00	61.00	0.00	61.00
LAHORE	185.00	6.00	191.00	477.00	4.00	481.00
MULTAN	26.00	0.00	26.00	81.00	0.00	81.00
OTHERS	52.00	0.00	52.00	184.00	0.00	184.00
RAHIM YAR KHAN	6.00	1.00	7.00	8.00	0.00	8.00
RAWALPINDI	53.00	3.00	56.00	101.00	0.00	101.00
SADIQABAD	0.00	0.00	0.00	4.00	0.00	4.00
SARGODHA	21.00	0.00	21.00	24.00	0.00	24.00
SIALKOT	15.00	1.00	16.00	49.00	1.00	50.00
Total	413.00	11.00	424.00	1,075.00	5.00	1,080.00
ISLAMABAD	79.00	1.00	80.00	142.00	0.00	142.00

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
Total	79.00	1.00	80.00	142.00	0.00	142.00
ABBOTTABAD	1.00	0.00	1.00	23.00	0.00	23.00
BANNU	2.00	0.00	2.00	2.00	0.00	2.00
DERA ISMAIL KHAN	0.00	0.00	0.00	2.00	0.00	2.00
MANSEHRA	0.00	0.00	0.00	5.00	0.00	5.00
NOWSHERA	3.00	0.00	3.00	8.00	0.00	8.00
OTHERS	9.00	0.00	9.00	87.00	0.00	87.00
PESHAWAR	21.00	0.00	21.00	81.00	0.00	81.00
SWAT	1.00	0.00	1.00	21.00	0.00	21.00
Total	37.00	0.00	37.00	229.00	0.00	229.00
GWADAR	0.00	0.00	0.00	1.00	0.00	1.00
HUB	0.00	0.00	0.00	1.00	0.00	1.00
KHUZDAR	0.00	0.00	0.00	0.00	0.00	0.00
LASBELLA	0.00	0.00	0.00	0.00	0.00	0.00
OTHERS	0.00	0.00	0.00	2.00	0.00	2.00
QUETTA	2.00	1.00	3.00	10.00	0.00	10.00
TURBAT	0.00	0.00	0.00	0.00	0.00	0.00
Total	2.00	1.00	3.00	14.00	0.00	14.00
GILGIT	0.00	0.00	0.00	3.00	0.00	3.00
HUNZA	0.00	0.00	0.00	0.00	0.00	0.00
OTHERS	0.00	0.00	0.00	0.00	1.00	1.00
Total	0.00	0.00	0.00	3.00	1.00	4.00
MIRPUR	8.00	0.00	8.00	17.00	0.00	17.00
MUZAFFARABAD	0.00	0.00	0.00	4.00	0.00	4.00
OTHERS	1.00	0.00	1.00	18.00	0.00	18.00

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
Total	9.00	0.00	9.00	39.00	0.00	39.00
OVERSEAS	1.00	0.00	1.00	7.00	0.00	7.00
Total	1.00	0.00	1.00	7.00	0.00	7.00
Grand Total	867.00	26.00	893.00	2,639.00	17.00	2,656.00

Region wise Issuance & Redemptions in Conventional Mutual funds/Plans

City -Conventional Schemes	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
HYDERABAD	632.00	32.33	9.80	22.53	1.00	0.00	0.00	0.00	633.00	32.33	9.80	22.53
KARACHI	5,053.00	2,355.26	2,732.13	-376.87	331.84	6,154.85	6,450.87	-296.02	5,384.84	8,510.11	9,182.99	-672.89
LARKANA	99.00	6.04	1.73	4.31	0.00	0.00	0.00	0.00	99.00	6.04	1.73	4.31
MIRPUR KHAS	10.00	4.56	0.00	4.56	0.00	0.00	0.00	0.00	10.00	4.56	0.00	4.56
NAWAB SHAH	46.00	7.73	0.40	7.33	0.00	0.00	0.00	0.00	46.00	7.73	0.40	7.33
OTHERS	215.00	19.83	13.29	6.54	4.00	0.30	4.95	-4.65	219.00	20.13	18.24	1.89
SUKKUR	48.00	3.38	9.15	-5.78	0.00	0.00	0.00	0.00	48.00	3.38	9.15	-5.78
Total	6,103.00	2,429.12	2,766.50	-337.38	336.84	6,155.15	6,455.82	-300.67	6,439.84	8,584.27	9,222.32	-638.05
BAHAWALPUR	53.00	23.39	10.06	13.33	1.00	0.00	0.00	0.00	54.00	23.39	10.06	13.33
FAISALABAD	389.00	88.31	72.32	16.00	15.00	195.65	210.46	-14.81	404.00	283.96	282.78	1.19
GUJRANWALA	150.00	41.97	12.30	29.66	2.00	1.10	0.17	0.93	152.00	43.07	12.47	30.59
LAHORE	3,221.00	1,308.18	834.56	473.63	169.00	789.76	3,162.08	-2,372.33	3,390.00	2,097.94	3,996.64	-1,898.70
MULTAN	892.00	156.88	108.17	48.71	6.00	2.45	1.30	1.15	898.00	159.33	109.47	49.86
OTHERS	1,028.00	127.00	87.68	39.32	13.00	36.75	40.86	-4.11	1,041.00	163.75	128.54	35.21
RAHIM YAR KHAN	63.00	22.35	14.37	7.97	1.00	2.90	0.00	2.90	64.00	25.25	14.38	10.87
RAWALPINDI	620.00	149.27	197.78	-48.51	37.00	248.12	701.55	-453.43	657.00	397.39	899.33	-501.94
SADIQABAD	6.00	0.04	0.09	-0.05	0.00	0.00	0.00	0.00	6.00	0.04	0.09	-0.05
SARGODHA	213.00	28.92	14.41	14.51	0.00	0.00	0.00	0.00	213.00	28.92	14.41	14.51
SIALKOT	162.00	71.03	64.99	6.04	4.00	20.76	0.25	20.51	166.00	91.79	65.24	26.55
Total	6,797.00	2,017.34	1,416.73	600.61	248.00	1,297.49	4,116.66	-2,819.18	7,045.00	3,314.83	5,533.39	-2,218.57

City -Conventional Schemes	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
ISLAMABAD	975.00	479.97	425.55	54.42	55.00	1,569.95	5,006.02	-3,436.07	1,030.00	2,049.92	5,431.56	-3,381.64
Total	975.00	479.97	425.55	54.42	55.00	1,569.95	5,006.02	-3,436.07	1,030.00	2,049.92	5,431.56	-3,381.64
ABBOTTABAD	76.00	2.86	3.21	-0.35	1.00	0.00	0.00	0.00	77.00	2.86	3.21	-0.35
BANNU	16.00	6.00	0.02	5.98	0.00	0.00	0.00	0.00	16.00	6.00	0.02	5.98
DERA ISMAIL KHAN	4.00	0.01	0.66	-0.65	0.00	0.00	0.00	0.00	4.00	0.01	0.66	-0.65
MANSEHRA	5.00	0.00	0.01	-0.01	0.00	0.00	0.00	0.00	5.00	0.00	0.01	-0.01
NOWSHERA	90.00	1.68	4.42	-2.74	0.00	0.00	0.00	0.00	90.00	1.68	4.42	-2.74
OTHERS	140.00	23.59	11.20	12.39	1.00	0.00	0.00	0.00	141.00	23.59	11.20	12.39
PESHAWAR	511.00	155.38	127.45	27.93	8.00	13.15	0.26	12.89	495.00	168.53	127.71	40.82
SWAT	6.00	0.42	0.00	0.42	0.00	0.00	0.00	0.00	6.00	0.42	0.00	0.42
Total	848.00	189.93	146.96	42.97	10.00	13.15	0.26	12.89	834.00	203.08	147.22	55.86
GWADAR	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
HUB	1.00	0.05	0.00	0.05	0.00	0.00	0.00	0.00	0.00	0.05	0.00	0.05
KHUZDAR	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
LASBELLA	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
OTHERS	6.00	0.00	0.02	-0.02	0.00	0.00	0.00	0.00	0.00	0.00	0.02	-0.02
QUETTA	70.00	3.71	14.11	-10.41	1.00	0.00	0.10	-0.10	0.00	3.71	14.22	-10.51
TURBAT	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total	80.00	3.76	14.13	-10.38	1.00	0.00	0.10	-0.10	0.00	3.76	14.24	-10.48
GILGIT	28.00	0.20	0.24	-0.04	0.00	0.00	0.00	0.00	28.00	0.20	0.24	-0.04
HUNZA	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
OTHERS	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1.00	0.00	0.00	0.00
Total	29.00	0.20	0.24	-0.04	0.00	0.00	0.00	0.00	29.00	0.20	0.24	-0.04

City -Conventional Schemes	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
MIRPUR	64.00	10.00	8.51	1.49	0.00	0.00	0.00	0.00	64.00	10.00	8.51	1.49
MUZAFFARABAD	23.00	0.07	0.11	-0.04	0.00	0.00	0.00	0.00	23.00	0.07	0.11	-0.04
OTHERS	12.00	2.48	2.18	0.31	0.00	0.00	0.00	0.00	12.00	2.48	2.18	0.31
Total	99.00	12.55	10.80	1.76	0.00	0.00	0.00	0.00	99.00	12.55	10.80	1.76
OVERSEAS	58.00	26.44	15.56	10.88	0.00	0.00	0.00	0.00	58.00	26.44	15.56	10.88
Total	58.00	26.44	15.56	10.88	0.00	0.00	0.00	0.00	58.00	26.44	15.56	10.88
Grand Total	14,989.00	5,159.31	4,796.47	362.85	650.84	9,035.73	15,578.86	-6,543.13	15,534.84	14,195.05	20,375.33	-6,180.28

Region wise Issuance & Redemptions in Shariah Compliant Mutual funds/Plans

City -Shariah Schemes	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
HYDERABAD	301.00	28.70	37.66	-8.96	3.00	0.00	0.00	0.00	304.00	28.70	37.66	-8.96
KARACHI	19,153.00	2,156.41	2,273.00	-116.59	370.00	1,922.90	1,685.40	237.51	19,523.00	4,079.32	3,958.40	120.92
LARKANA	26.00	0.90	3.49	-2.59	3.00	0.00	0.00	0.00	29.00	0.90	3.49	-2.59
MIRPUR KHAS	23.00	0.56	0.86	-0.30	0.00	0.00	0.00	0.00	23.00	0.56	0.86	-0.30
NAWAB SHAH	11.00	0.01	1.24	-1.23	0.00	0.00	0.00	0.00	11.00	0.01	1.24	-1.23
OTHERS	215.00	15.93	25.69	-9.76	12.00	29.13	29.19	-0.06	227.00	45.06	54.87	-9.82
SUKKUR	50.00	3.90	4.71	-0.81	3.00	0.00	0.00	0.00	53.00	3.90	4.71	-0.81
Total	19,779.00	2,206.41	2,346.65	-140.24	391.00	1,952.03	1,714.58	237.45	20,170.00	4,158.44	4,061.24	97.20
BAHAWALPUR	130.00	15.76	24.10	-8.34	3.00	0.00	0.00	0.00	133.00	15.76	24.10	-8.34
FAISALABAD	1,227.00	193.82	224.20	-30.38	50.00	65.15	160.30	-95.15	1,277.00	258.97	384.50	-125.53
GUJRANWALA	520.00	53.65	37.93	15.71	1.00	0.00	0.00	0.00	521.00	53.65	37.93	15.71
LAHORE	8,396.00	781.79	1,023.88	-242.09	158.00	331.29	1,985.16	-1,653.87	8,554.00	1,113.08	3,009.05	-1,895.96
MULTAN	812.00	57.93	57.56	0.37	13.00	1.83	0.00	1.83	825.00	59.76	57.56	2.20
OTHERS	1,688.00	131.58	132.25	-0.68	531.00	90.00	0.00	90.00	2,219.00	221.58	132.25	89.32
RAHIM YAR KHAN	125.00	18.20	15.60	2.60	1.00	0.00	0.00	0.00	126.00	18.20	15.60	2.60

City -Shariah Schemes	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
RAWALPINDI	1,693.00	217.57	227.51	-9.94	16.00	2.87	118.05	-115.18	1,709.00	220.44	345.56	-125.12
SADIQABAD	185.00	3.87	3.09	0.78	0.00	0.00	0.00	0.00	185.00	3.87	3.09	0.78
SARGODHA	185.00	21.17	18.36	2.81	3.00	0.00	0.00	0.00	188.00	21.17	18.36	2.81
SIALKOT	278.00	25.31	32.37	-7.06	7.00	22.00	0.00	22.00	285.00	47.31	32.37	14.94
Total	15,239.00	1,520.66	1,796.88	-276.22	783.00	513.14	2,263.51	-1,750.37	16,022.00	2,033.80	4,060.38	-2,026.59
ISLAMABAD	2,337.00	287.26	337.57	-50.31	54.00	47.50	57.35	-9.85	2,391.00	334.76	394.92	-60.16
Total	2,337.00	287.26	337.57	-50.31	54.00	47.50	57.35	-9.85	2,391.00	334.76	394.92	-60.16
ABBOTTABAD	219.00	9.75	109.39	-99.65	0.00	0.00	0.00	0.00	219.00	9.75	109.39	-99.65
BANNU	15.00	4.00	3.60	0.40	1.00	0.00	0.00	0.00	16.00	4.00	3.60	0.40
DERA ISMAIL KHAN	8.00	1.47	2.16	-0.69	0.00	0.00	0.00	0.00	8.00	1.47	2.16	-0.69
MANSEHRA	32.00	1.37	0.93	0.44	0.00	0.00	0.00	0.00	32.00	1.37	0.93	0.44
NOWSHERA	84.00	1.95	3.80	-1.85	0.00	0.00	0.00	0.00	84.00	1.95	3.80	-1.85
OTHERS	724.00	40.17	23.37	16.80	0.00	0.00	0.02	-0.02	724.00	40.17	23.39	16.78
PESHAWAR	1,302.00	72.08	63.97	8.11	35.00	0.00	26.67	-26.67	1,337.00	72.08	90.64	-18.56
SWAT	143.00	7.98	2.46	5.52	1.00	0.00	0.00	0.00	144.00	7.98	2.46	5.52
Total	2,527.00	138.76	209.68	-70.91	37.00	0.00	26.69	-26.69	2,564.00	138.76	236.37	-97.61
GWADAR	5.00	1.00	0.04	0.96	0.00	0.00	0.00	0.00	5.00	1.00	0.04	0.96
HUB	11.00	0.00	1.00	-1.00	0.00	0.00	0.00	0.00	11.00	0.00	1.00	-1.00

City - Shariah Schemes	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
KHUZDAR	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
LASBELLA	20.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	20.00	0.00	0.00	0.00
OTHERS	11.00	0.00	1.00	-1.00	0.00	0.00	0.00	0.00	11.00	0.00	1.00	-1.00
QUETTA	60.00	2.40	4.80	-2.40	2.00	1.45	0.13	1.32	62.00	3.85	4.94	-1.08
TURBAT	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1.00	0.00	0.00	0.00
Total	108.00	3.40	6.84	-3.44	2.00	1.45	0.13	1.32	110.00	4.85	6.98	-2.12
GILGIT	11.00	0.12	0.24	-0.12	2.00	0.00	0.30	-0.30	13.00	0.12	0.54	-0.42
HUNZA	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
OTHERS	2.00	0.00	0.01	-0.01	1.00	5.00	0.00	5.00	3.00	5.00	0.01	4.99
Total	13.00	0.12	0.25	-0.13	3.00	5.00	0.30	4.70	16.00	5.12	0.55	4.57
MIRPUR	192.00	8.40	8.29	0.11	1.00	5.00	0.00	5.00	193.00	13.40	8.29	5.11
MUZAFFARABAD	76.00	1.80	2.01	-0.21	0.00	0.00	0.00	0.00	76.00	1.80	2.01	-0.21
OTHERS	13.00	4.31	2.81	1.50	0.00	0.00	0.00	0.00	13.00	4.31	2.81	1.50
Total	281.00	14.51	13.11	1.40	1.00	5.00	0.00	5.00	282.00	19.51	13.11	6.40
OVERSEAS	103.00	48.16	54.71	-6.56	1.00	0.00	0.00	0.00	104.00	48.16	54.71	-6.56
Total	103.00	48.16	54.71	-6.56	1.00	0.00	0.00	0.00	104.00	48.16	54.71	-6.56
Grand Total	40,387.00	4,219.28	4,765.70	-546.42	1,272.00	2,524.12	4,062.56	-1,538.44	41,659.00	6,743.40	8,828.26	-2,084.86

Region-wise Assets Under Management

City	Conventional						Shariah Compliant					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs
HYDERABAD	5,220.00	728.73	25.00	186.00	5,245.00	914.73	1,996.00	930.33	5.00	19.13	2,001.00	949.46
KARACHI	95,645.00	47,203.65	3,360.00	178,067.01	99,005.00	225,270.66	82,538.00	59,418.80	2,398.00	68,690.26	84,936.00	128,109.06
LARKANA	287.00	57.88	1.00	0.00	288.00	57.88	153.00	87.27	1.00	0.00	154.00	87.27
MIRPUR KHAS	100.00	31.20	0.00	0.00	100.00	31.20	97.00	40.40	0.00	0.00	97.00	40.40
NAWAB SHAH	167.00	41.93	0.00	0.00	167.00	41.93	96.00	36.51	0.00	0.00	96.00	36.51
OTHERS	6,694.00	3,807.36	125.00	4,614.67	6,819.00	8,422.03	2,659.00	3,357.21	31.00	1,117.15	2,690.00	4,474.36
SUKKUR	1,179.00	229.15	6.00	93.20	1,185.00	322.35	309.00	192.05	0.00	0.00	309.00	192.05
Total	109,292.00	52,099.89	3,517.00	182,960.88	112,809.00	235,060.77	87,848.00	64,062.57	2,435.00	69,826.54	90,283.00	133,889.11
BAHAWALPUR	379.00	195.85	9.00	472.69	388.00	668.54	343.00	157.43	1.00	1.92	344.00	159.35
FAISALABAD	4,199.00	2,021.74	85.00	7,091.00	4,284.00	9,112.74	5,521.00	2,198.74	98.00	1,529.49	5,619.00	3,728.23
GUJRANWALA	2,063.00	696.48	20.00	45.54	2,083.00	742.02	1,719.00	931.55	17.00	67.53	1,736.00	999.08
LAHORE	32,298.00	23,755.28	1,427.00	42,667.93	33,725.00	66,423.21	27,886.00	20,096.21	701.00	8,764.95	28,587.00	28,861.16
MULTAN	6,197.00	1,775.40	80.00	681.19	6,277.00	2,456.59	3,633.00	1,837.18	20.00	1,200.28	3,653.00	3,037.46
OTHERS	5,440.00	2,212.54	67.00	1,190.62	5,507.00	3,403.16	8,175.00	6,306.64	105.00	2,485.11	8,280.00	8,791.76
RAHIM YAR KHAN	356.00	120.96	1.00	2.90	357.00	123.86	384.00	298.42	1.00	9.79	385.00	308.21
RAWALPINDI	9,364.00	3,820.75	245.00	19,321.53	9,609.00	23,142.28	7,454.00	5,281.30	114.00	2,695.86	7,568.00	7,977.15
SADIQABAD	58.00	33.03	0.00	0.00	58.00	33.03	391.00	168.31	0.00	0.00	391.00	168.31
SARGODHA	1,506.00	569.87	5.00	41.47	1,511.00	611.34	720.00	371.07	1.00	0.99	721.00	372.06
SIALKOT	2,157.00	977.18	35.00	359.49	2,192.00	1,336.68	1,378.00	793.22	10.00	45.71	1,388.00	838.93

City	Conventional						Shariah Compliant					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs
Total	64,017.00	36,179.09	1,974.00	71,874.35	65,991.00	108,053.44	57,604.00	38,440.06	1,068.00	16,801.63	58,672.00	55,241.69
ISLAMABAD	9,283.00	6,218.76	344.00	25,353.86	9,627.00	31,572.63	10,438.00	9,138.49	195.00	5,843.17	10,633.00	14,981.66
Total	9,283.00	6,218.76	344.00	25,353.86	9,627.00	31,572.63	10,438.00	9,138.49	195.00	5,843.17	10,633.00	14,981.66
ABBOTTABAD	996.00	305.14	19.00	47.25	1,015.00	352.39	790.00	418.23	1.00	23.33	791.00	441.56
BANNU	26.00	14.15	0.00	0.00	26.00	14.15	72.00	30.08	0.00	0.00	72.00	30.08
DERA ISMAIL KHAN	52.00	55.05	0.00	0.00	52.00	55.05	63.00	34.44	0.00	0.00	63.00	34.44
MANSEHRA	49.00	6.25	0.00	0.00	49.00	6.25	151.00	77.13	0.00	0.00	151.00	77.13
NOWSHERA	419.00	74.43	12.00	203.83	431.00	278.26	375.00	240.30	7.00	76.97	382.00	317.27
OTHERS	1,163.00	362.91	14.00	40.59	1,177.00	403.50	1,710.00	879.16	10.00	58.36	1,720.00	937.53
PESHAWAR	5,128.00	1,525.45	69.00	672.62	5,197.00	2,198.06	5,083.00	2,631.38	44.00	563.53	5,127.00	3,194.91
SWAT	47.00	7.06	2.00	0.04	49.00	7.10	310.00	104.02	0.00	0.00	310.00	104.02
Total	7,880.00	2,350.43	116.00	964.33	7,996.00	3,314.76	8,554.00	4,414.73	62.00	722.20	8,616.00	5,136.93
GWADAR	6.00	2.30	0.00	0.00	6.00	2.30	9.00	125.25	0.00	0.00	9.00	125.25
HUB	4.00	0.28	0.00	0.00	4.00	0.28	25.00	4.00	0.00	0.00	25.00	4.00
KHUZDAR	3.00	10.30	0.00	0.00	3.00	10.30	6.00	3.92	0.00	0.00	6.00	3.92
LASBELLA	0.00	0.00	0.00	0.00	0.00	0.00	13.00	6.45	0.00	0.00	13.00	6.45
OTHERS	38.00	10.81	0.00	0.00	38.00	10.81	65.00	26.32	0.00	0.00	65.00	26.32
QUETTA	1,487.00	595.30	17.00	165.99	1,504.00	761.29	546.00	385.89	11.00	497.62	557.00	883.51
TURBAT	8.00	10.05	0.00	0.00	8.00	10.05	2.00	2.88	0.00	0.00	2.00	2.88
Total	1,546.00	629.03	17.00	165.99	1,563.00	795.02	666.00	554.72	11.00	497.62	677.00	1,052.35
GILGIT	44.00	2.41	0.00	0.00	44.00	2.41	34.00	12.60	2.00	26.32	36.00	38.92
HUNZA	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
OTHERS	6.00	6.33	1.00	0.47	7.00	6.80	24.00	6.47	7.00	4.80	31.00	11.27

City	Conventional						Shariah Compliant					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs
Total	50.00	8.74	1.00	0.47	51.00	9.21	58.00	19.07	9.00	31.12	67.00	50.19
MIRPUR	2,075.00	1,065.48	2.00	1.00	2,077.00	1,066.48	594.00	358.91	1.00	23.00	595.00	381.91
MUZAFFARABAD	78.00	12.89	1.00	0.00	79.00	12.89	181.00	71.46	2.00	20.45	183.00	91.91
OTHERS	158.00	157.10	1.00	24.65	159.00	181.75	260.00	252.10	1.00	0.73	261.00	252.83
Total	2,311.00	1,235.47	4.00	25.65	2,315.00	1,261.12	1,035.00	682.47	4.00	44.18	1,039.00	726.65
OVERSEAS	636.00	2,041.69	8.00	128.95	644.00	2,170.65	623.00	1,928.92	3.00	1.00	626.00	1,929.92
Total	636.00	2,041.69	8.00	128.95	644.00	2,170.65	623.00	1,928.92	3.00	1.00	626.00	1,929.92
Grand Total	195,015.00	100,763.10	5,981.00	281,474.49	200,996.00	382,237.59	166,826.00	119,241.03	3,787.00	93,767.46	170,613.00	213,008.49