

# Summary of NBFCs, NEs. & Modarabas Sector June 2021



## Securities & Exchange Commission of Pakistan Supervision Division Offsite-I Department

**DISCLAIMER:**

*The information presented hereunder is based on information submitted by NBFIs through Specialized Companies Return System (SCRS) to SECP on monthly basis.*

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## SNAPSHOT OF NBFI INDUSTRY AS OF JUNE 30, 2021

Sector	No. of Entities	Total Assets (Rs in billion)	Percentage of Total Assets
Mutual Funds and Plans *	282	1,086.71	59.09%
Asset Management Companies/ Investment Advisors	24	45.46	2.47%
Discretionary & Non-Discretionary Portfolios	-	338.33	18.40%
Pension Funds	19	39.70	2.16%
REIT Management Companies **	10	06.97	0.38%
Real Estate Investment Trust	1	54.29	2.95%
Investment Banks ***	13	63.36	3.45%
Non-Bank Microfinance Companies	26	137.42	7.47%
Leasing Companies	5	05.49	0.30%
Modarabas	28	54.35	2.96%
Private Equity Companies **	7	00.17	0.01%
Private Equity & Venture Capital Funds	5	06.69	0.36%
Housing Finance Companies ****	3	0	0.00%
<b>Total</b>	<b>423</b>	<b>1,838.92</b>	<b>100.00%</b>

\*One Company did not file its returns for the month of June 2021 owing to some technical issue.

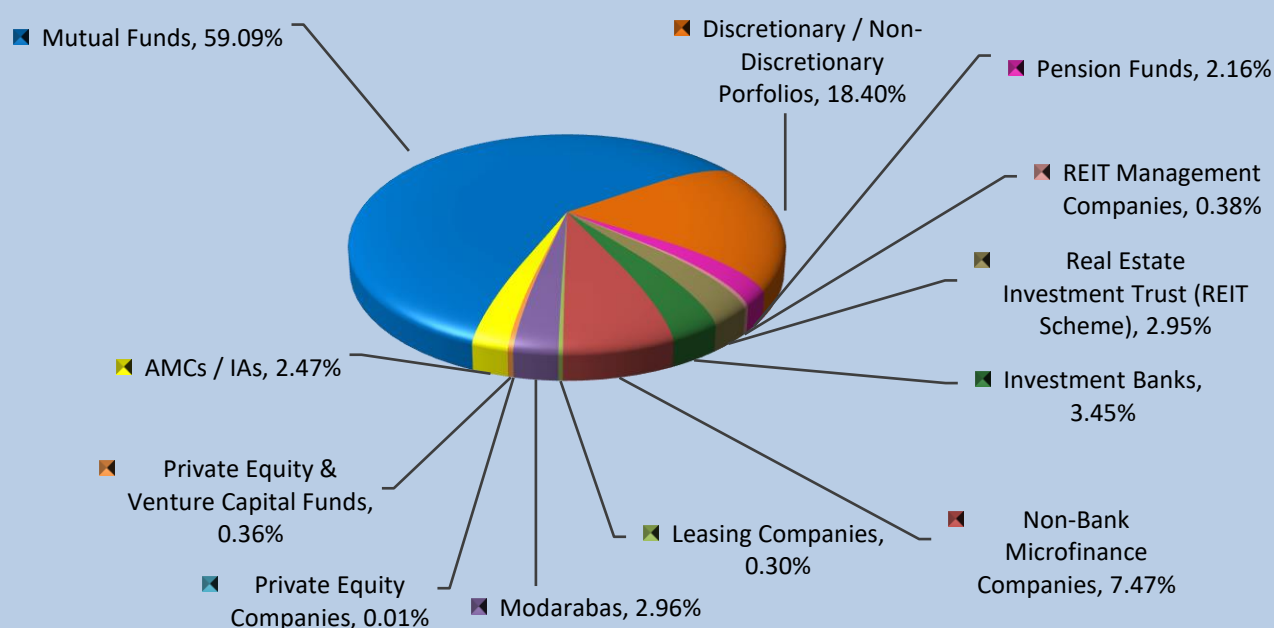
\*\*The assets of 4 RMC and 5 Private Fund Managers having more than one licenses are already covered in AMC/IAs section.

\*\*\* 3 Entities are not included here due to non filing of SCRS returns.

\*\*\*\*3 HFCs have been recently licensed and yet to start operations.

### Snapshot of NBFI Industry as of June 30, 2021

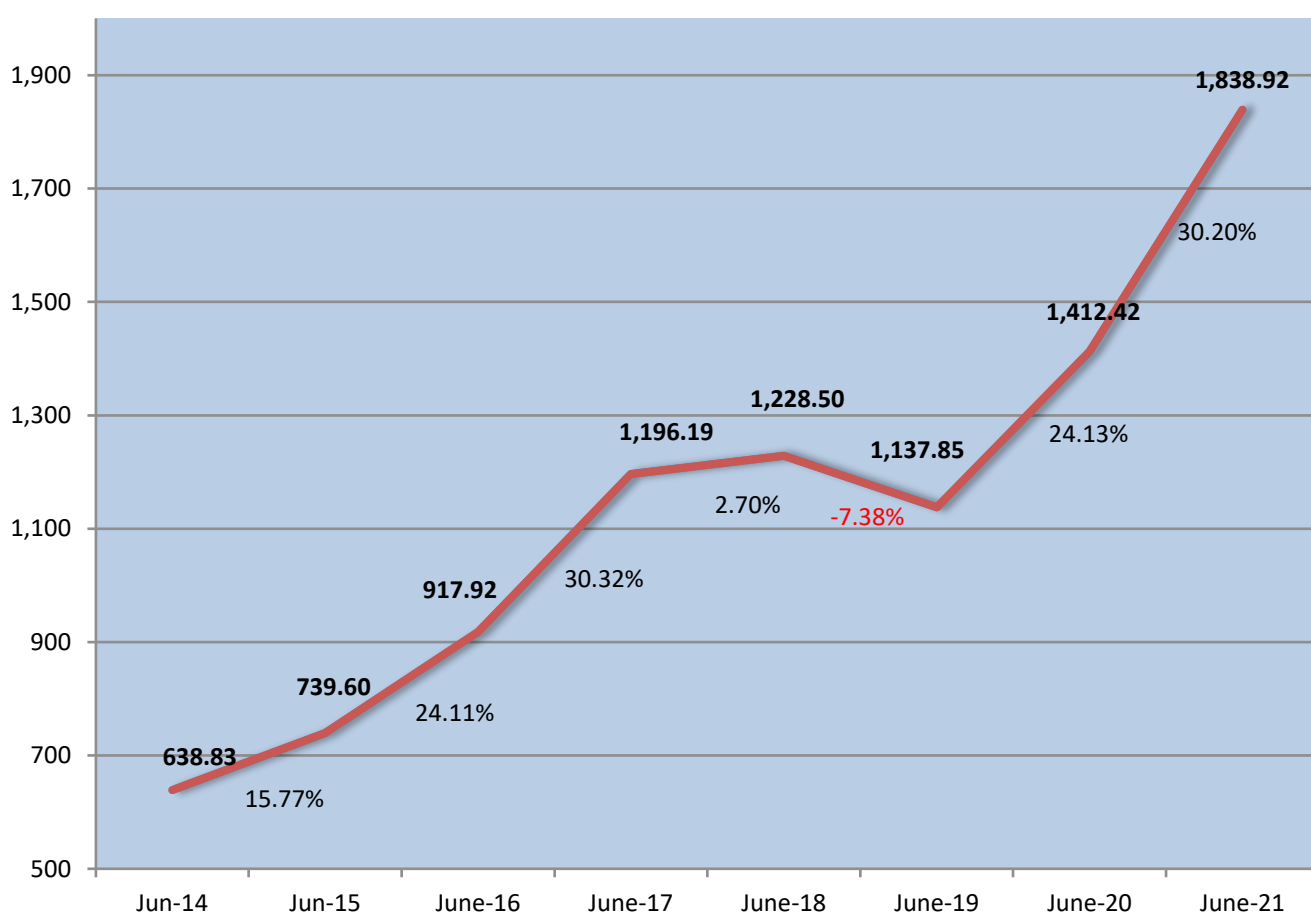
(Percentage of total assets)



## Trend of growth in Total Assets of NBFIs Industry

Description	Jun-14	Jun-15	June-16	June-17	June-18	June-19	June-20	June-21
<b>Total Assets (Rs. In billion)</b>	638.83	739.60	917.92	1,196.19	1,228.50	1,140.37	1,412.42	1,838.92
<b>Growth Since Last June</b>	9.24%	15.77%	24.11%	30.32%	2.70%	-7.17%	24.13%	30.20%
<b>Growth since June 30, 2014 till June 30, 2021</b>	187.86							
<b>Compound Annual Growth Rate June 30, 2014 to June 30, 2021</b>	16.30%							

**Trend of growth in Total Assets of NBFIs Industry**  
(Rs in billion & Growth figures in percentage)



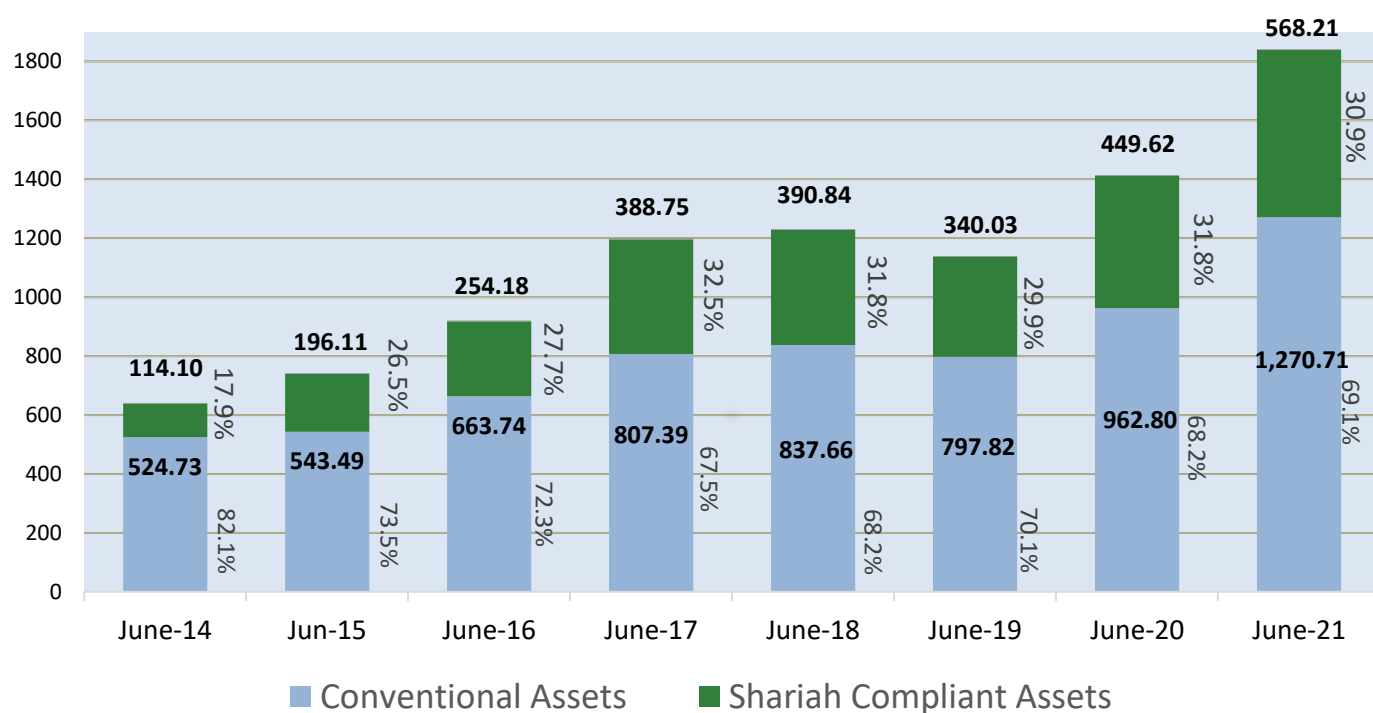
## Breakup of Shariah Compliant and Conventional Assets of NBF Industry

(Rs. in billion)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun -18	June-19	June-20	June-21
<b>Conventional Assets</b>	524.73	543.49	663.74	807.39	837.66	797.82	962.80	1,270.71
<b>Shariah Compliant Assets</b>	114.10	196.11	254.18	388.75	390.84	340.03	449.62	568.21
<b>Total Assets</b>	<b>638.83</b>	<b>739.60</b>	<b>917.92</b>	<b>1,196.14</b>	<b>1,228.50</b>	<b>1,137.85</b>	<b>1,412.42</b>	<b>1,838.92</b>
<b>Share of Conventional Assets</b>	82.1%	73.5%	72.3%	67.5%	68.2%	70.1%	68.2%	69.1%
<b>Share of Shariah Compliant Assets</b>	17.9%	26.5%	27.7%	32.5%	31.8%	29.9%	31.8%	30.9%
<b>Conventional Assets - Growth since June 2014 till June 2021</b>						142.17%		
<b>Shariah Compliant Assets - Growth since June 2014 till June 2021</b>						397.99%		
<b>Compound Annual Growth Rate - June 2014 to June 2021)-Conventional Assets</b>						13.47%		
<b>Compound Annual Growth Rate- June 2014 to June 2021)-Shariah Compliant Assets</b>						25.78%		

Note. Shariah Compliant assets include assets of Shariah Compliant Mutual Funds, Shariah Compliant Pension Funds, REIT Scheme and Shariah compliant Modarabas, while rest of the assets of NBF industry is conventional assets.

### Breakup of Shariah compliant and Conventional Assets of NBF Industry (Rs in billion & Percentage of Total Assets)



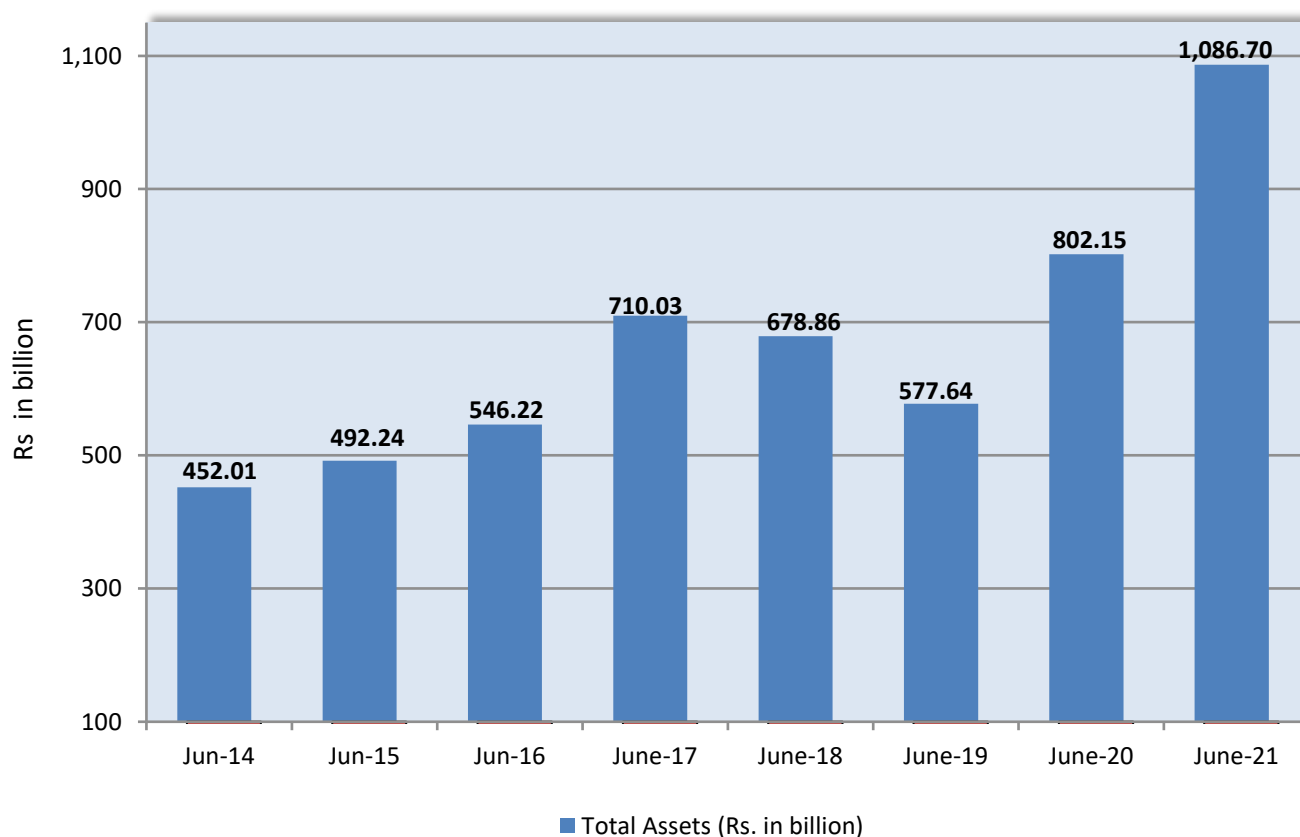
## MUTUAL FUNDS & PLANS

### Trend of Total Assets of Mutual Funds & Plans

(Rs in billion)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	June-20	June-21
<b>Total Assets (Rs. in billion)</b>	452.01	492.24	546.22	710.03	678.86	577.64	802.15	1,086.70
<b>Growth since last June</b>	12.40%	8.90%	10.97%	29.99%	-4.39%	-14.91%	38.87%	35.47%
<b>Growth since June 2014 till June 2021</b>	140.42%							
<b>Compound Annual Growth Rate June 2014 to June 2021</b>	13.35%							

### Trend of Total Assets of Mutual Funds & Plans

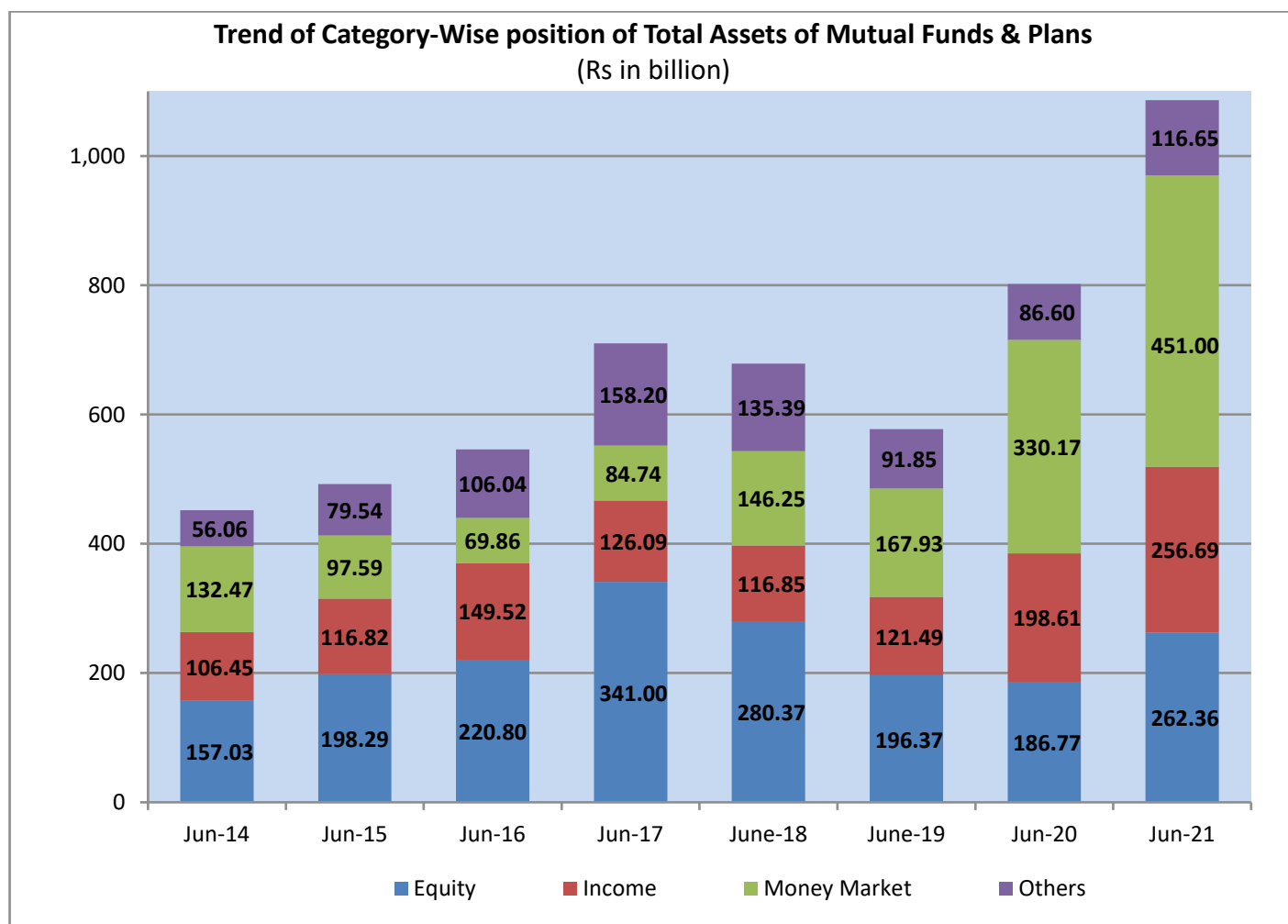


## Trend of Category-Wise Position of Total Assets of Mutual Funds

(Rs. in billion)

Fund Category	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	June-20	June-21
<b>Equity</b>	157.03	198.29	220.80	341.00	280.37	196.37	186.77	262.36
<b>Income</b>	106.45	116.82	149.52	126.09	116.85	121.49	198.61	256.69
<b>Money Market</b>	132.47	97.59	69.86	84.74	146.25	167.93	330.17	451.00
<b>Others</b>	56.06	79.54	106.04	158.20	135.39	91.85	86.60	116.65
<b>Total</b>	<b>452.01</b>	<b>492.24</b>	<b>546.22</b>	<b>710.03</b>	<b>678.86</b>	<b>577.64</b>	<b>802.15</b>	<b>1,086.70</b>

Note. Others Include Asset Allocation, Aggressive Asset Allocation, Aggressive Income, Balanced, Capital Protected, Commodity, Fund of Funds, Index Tracker and Sector Specific Funds.



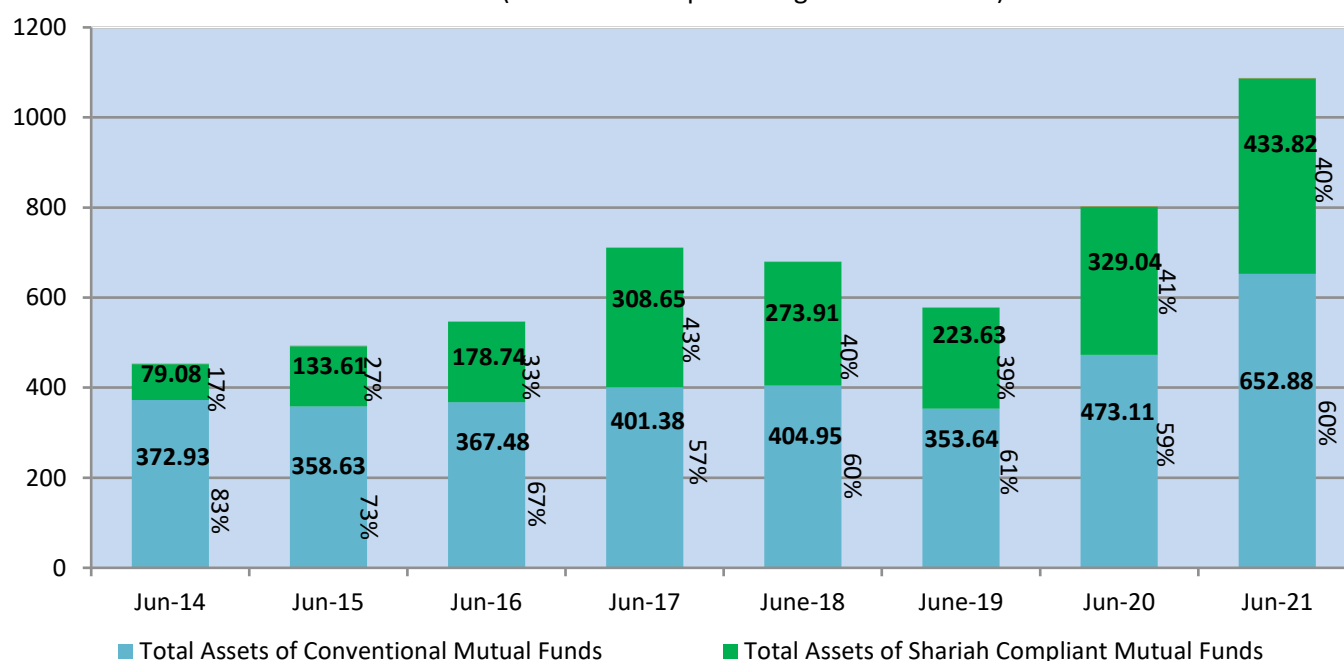
## Trend of Total Assets of Conventional and Shariah Compliant Mutual Funds & Plans

(Rs. in billion)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Jun-19	June -20	June-21
Total Assets of Conventional Mutual Funds	372.93	358.63	367.48	401.38	404.95	354.01	473.11	652.88
Total Assets of Shariah Compliant Mutual Funds	79.08	133.61	178.74	308.65	273.91	223.63	329.04	433.82
<b>Total Assets of Mutual Funds</b>	<b>452.01</b>	<b>492.24</b>	<b>546.22</b>	<b>710.03</b>	<b>678.86</b>	<b>577.64</b>	<b>802.15</b>	<b>1,086.70</b>
Share of Conventional Mutual Funds	83%	73%	67%	57%	60%	61%	59%	60%
Share of Shariah Compliant Mutual Funds	17%	27%	33%	43%	40%	39%	41%	40%
Conventional Mutual Funds - Growth since last June	10.71%	-3.83%	2.47%	9.22%	0.89%	-12.58%	33.78%	38.00%
Shariah Compliant Mutual Fund -Growth since last June	20.95%	68.96%	33.78%	72.68%	-11.26%	-18.36%	47.14%	31.84%
Conventional Mutual Funds - Growth since June 2014 till June 2021	<b>75.07%</b>							
Shariah Compliant Mutual Fund -Growth since June 2014 till June 2021	<b>448.58%</b>							
Compound Annual Growth Rate - June 2014 to June 2021-Conventional Mutual Funds	<b>8.33%</b>							
Compound Annual Growth Rate - June 2014 to June 2021-Shariah Compliant Mutual Fund	<b>27.53%</b>							

### Trend of Total Assets of Conventional and Shariah Compliant Mutual Funds & Plans

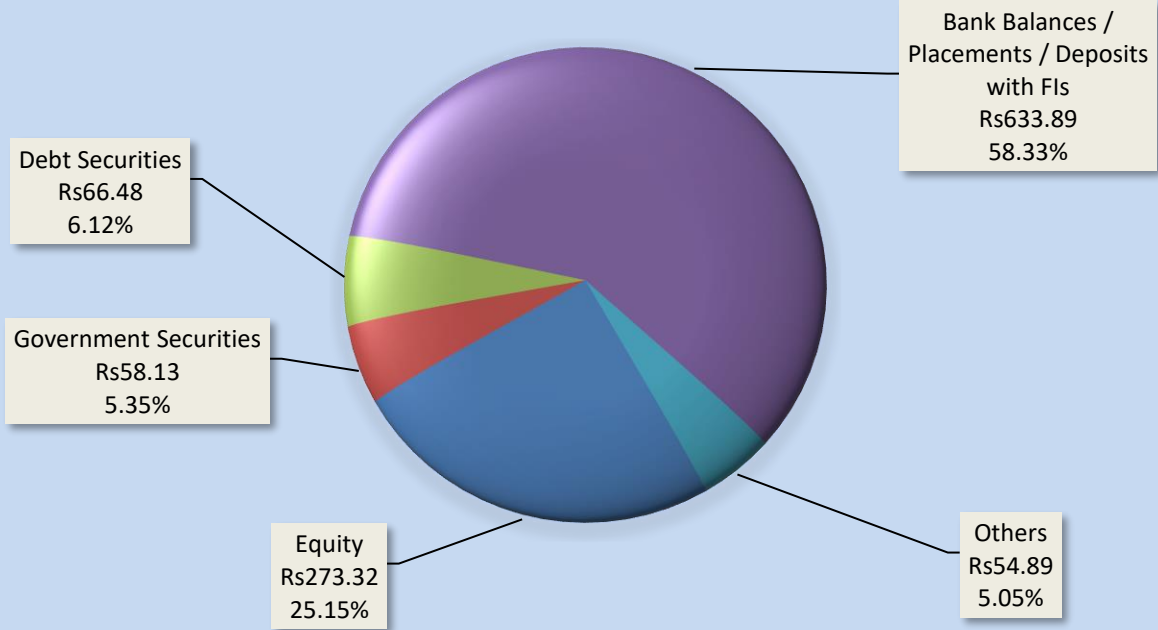
(Rs. in billion & percentage of total assets)





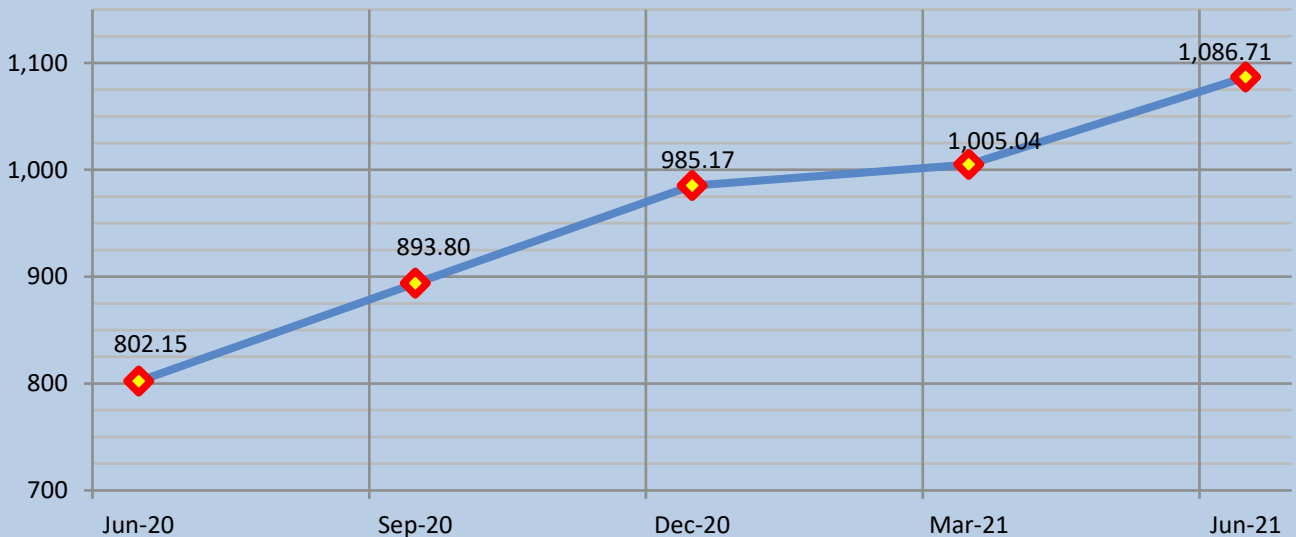
## Asset Allocation of Mutual Funds

**Asset Allocation of Mutual Funds as of June 30, 2021**  
(Rs in billion & percentage of Total Assets)



## Trend of Total Assets of Mutual Funds in each quarter

**Trend of Total Assets of Mutual Funds in each quarter**  
(Rs. in billion)



## Detail of Investor Accounts in Open End Mutual Funds

Description	No. of investor accounts as at Jun 30, 2021 (With balance > 0) - At AMC Level	Value of Investment as at Jun 30, 2021 (Rs. In billion)	% of total Investment Value
<b>Resident</b>			
Individuals	343,699	332.99	32.1%
Associated Banks/DFIs/AMCs	70	38.53	3.7%
Other Banks/DFIs	168	10.90	1.1%
Insurance Companies	322	46.38	4.5%
Other financial institutions	164	17.92	1.7%
Other Corporates	2,754	411.85	39.7%
Fund of funds	73	16.16	1.6%
Retirement funds	2,574	127.40	12.3%
Trust/NGO/Societie/Foundation/Charities	1,079	30.83	3.0%
<b>Foreign</b>			
Individuals	1,189	3.40	0.3%
Non-Individuals	17	0.21	0.0%
<b>Total</b>	<b>352,109</b>	<b>1,036.58</b>	<b>100.0%</b>

Note 1. Number of active investor accounts i.e. Accounts having more than zero balance as at June 30, 2021 are 352,109  
 Number of investor accounts having zero balance at June 30, 2021 are 366,503  
 Total number of investor accounts (Including accounts with zero and more than zero balance) as at June 30, 2021 are 718,612

Note 2. The above table shows the number of investor accounts in open end mutual funds only.

Note 3. The number of investors' accounts is different from the number of investors in mutual fund industry i.e. If Investor A has opened three accounts with three different Asset management companies, the same shall be reported as three investor accounts instead of one investor.

## VOLUNTARY PENSION SCHEMES / FUNDS

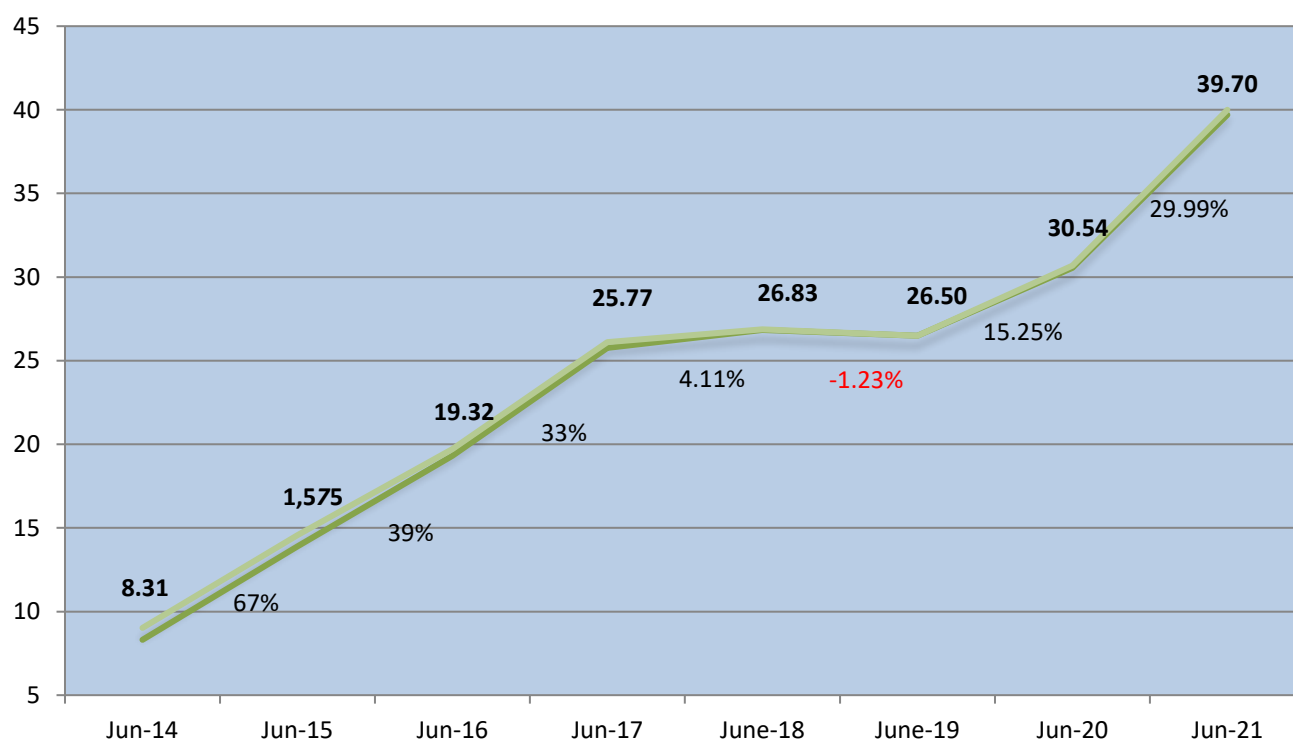
### Trend of Total Assets of Pension Funds

(Rs. in billion)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June -19	June- 20	June-21
<b>Total Assets</b>	8.31	13.89	19.32	25.77	26.83	26.50	30.54	39.70
<b>Growth since last June</b>	71%	67%	39%	33%	4.11%	-1.23%	15.25%	29.99%

### **Trend of Total Assets of Pension Funds**

(Rs. in billion & Growth Figures in Percentage)



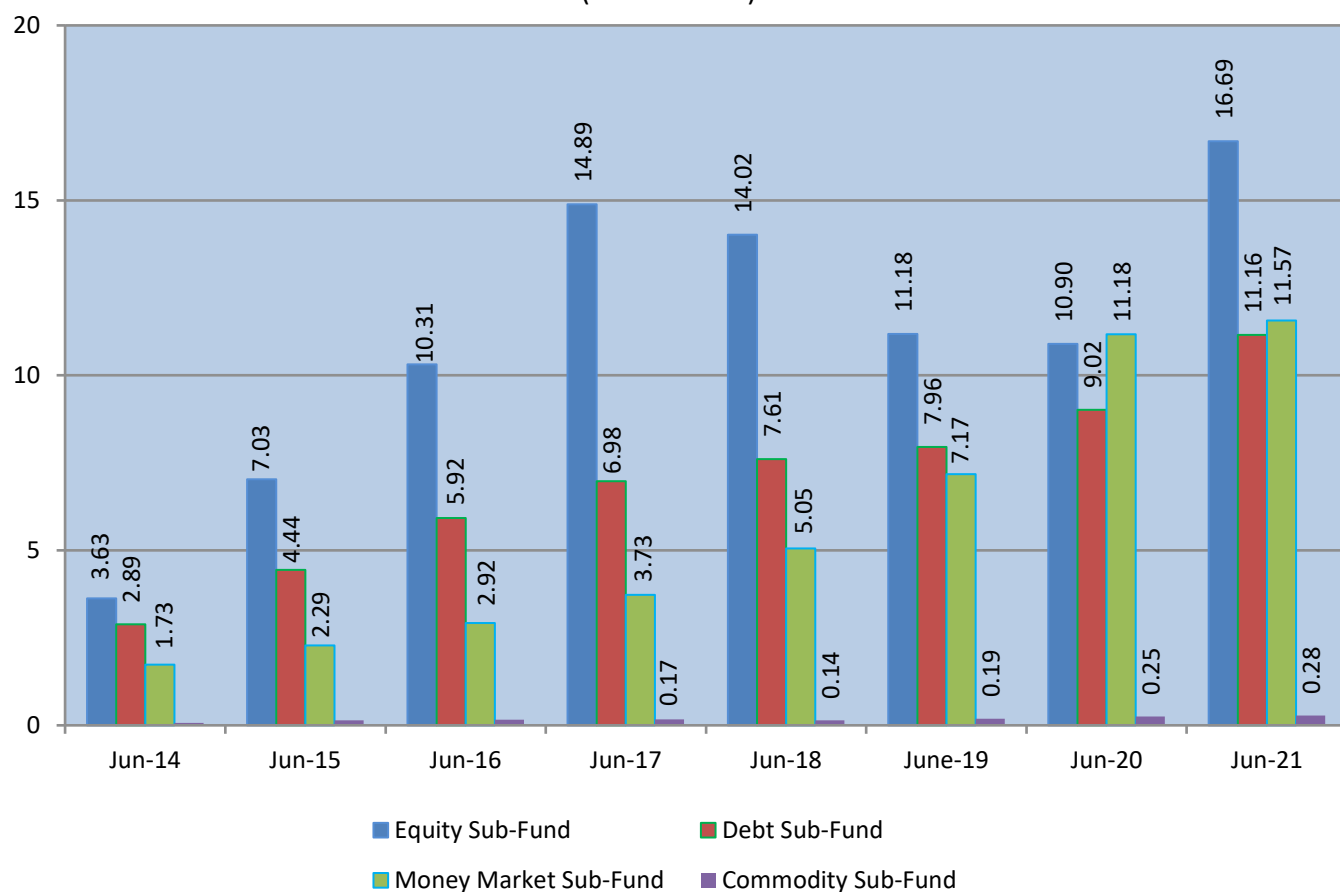
## Category-Wise Position of Total Assets of Pension Funds

(Rs in billion)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	June-20	Jun-21
Equity Sub-Fund	3.63	7.03	10.31	14.89	14.02	11.18	10.90	16.69
Debt Sub-Fund	2.89	4.44	5.92	6.98	7.61	7.96	9.02	11.16
Money Market Sub-Fund	1.73	2.29	2.92	3.73	5.05	7.17	11.18	11.57
Commodity Sub-Fund	0.07	0.14	0.16	0.17	0.14	0.19	0.25	0.28
<b>Total</b>	<b>8.31</b>	<b>13.89</b>	<b>19.32</b>	<b>25.77</b>	<b>26.83</b>	<b>26.50</b>	<b>31.35</b>	<b>39.70</b>

### Category-wise Position of Total Assets of Pension Funds

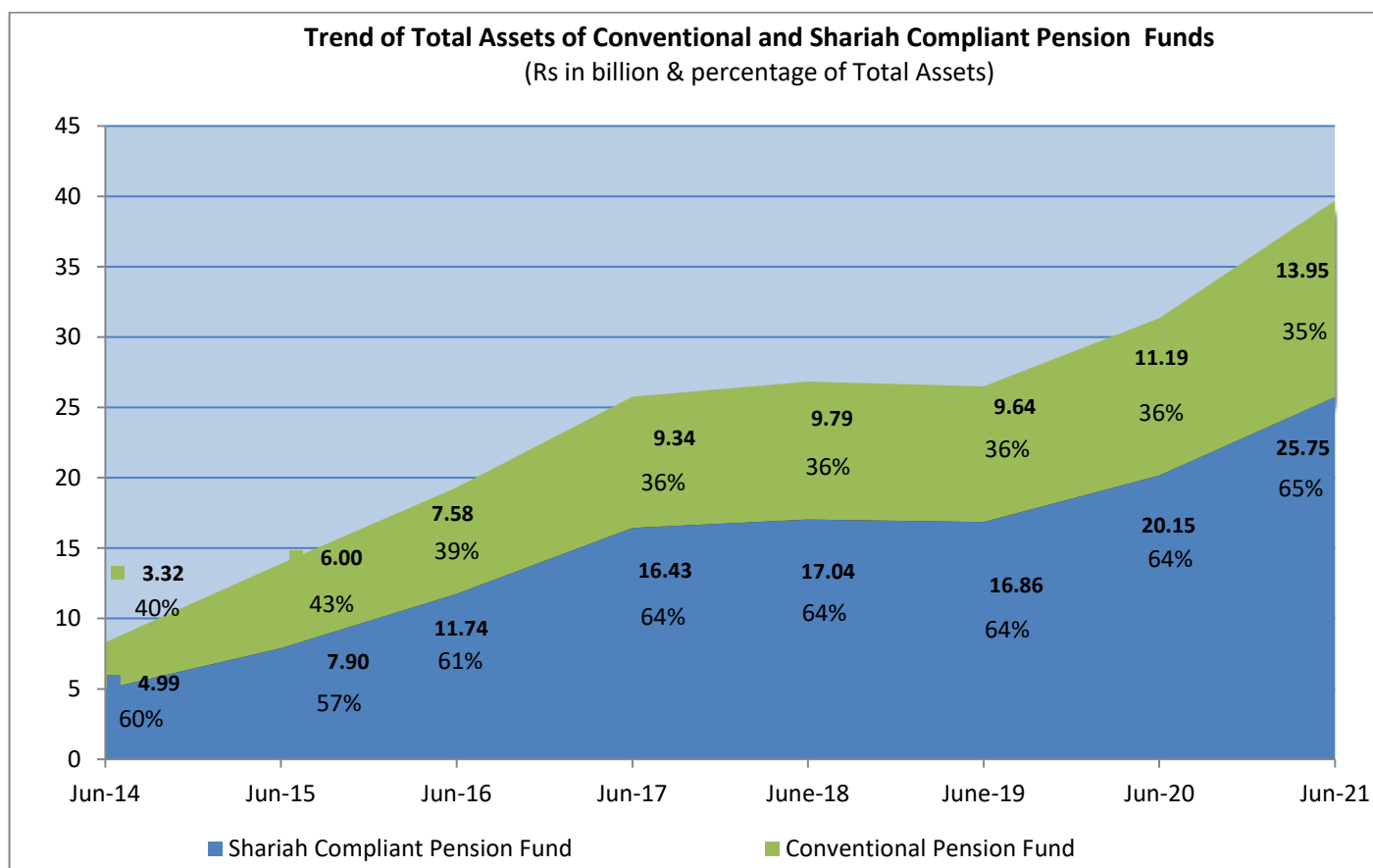
(Rs. in billion)



## Trend of Total Assets of Conventional and Shariah Compliant Pension Funds

(Rs. in billion)

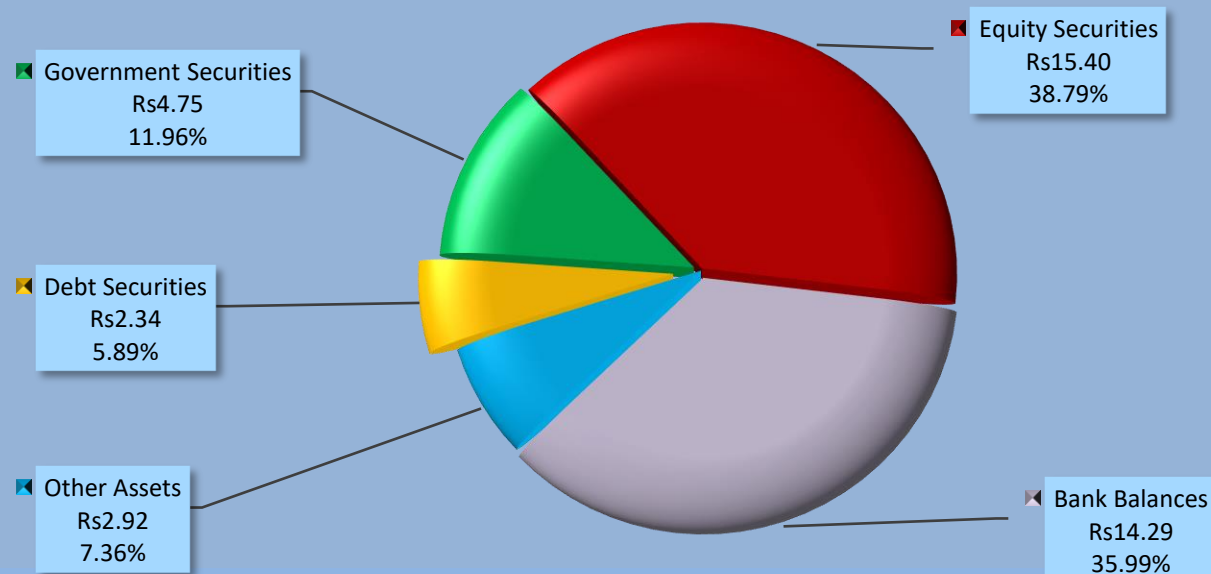
Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	June-20	June-21
<b>Shariah Compliant Pension Funds</b>	4.99	7.90	11.74	16.43	17.04	16.86	20.15	25.75
<b>Conventional Pension Funds</b>	3.32	6.00	7.58	9.34	9.79	9.64	11.19	13.95
<b>Total assets of Pension Funds</b>	<b>8.31</b>	<b>13.89</b>	<b>19.32</b>	<b>25.77</b>	<b>26.83</b>	<b>26.50</b>	<b>31.35</b>	<b>39.70</b>
<b>Share of Shariah Compliant Pension Funds</b>	60%	57%	61%	64%	64%	64%	64%	65%
<b>Share of Conventional Pension Funds</b>	40%	43%	39%	36%	36%	36%	36%	35%
<b>Compound Annual Growth Rate (June 14 to June 2021) Shariah Compliant Pension Fund</b>						<b>26.41%</b>		
<b>Compound Annual Growth Rate (June 14 to June 2021) Conventional Pension Fund</b>						<b>22.77%</b>		



## Asset Allocation of Pension Funds

### Asset Allocation of Pension Funds as of June 30, 2021

(Rs in billion & Percentage of Total Assets)



## Detail of Investor Accounts in Pension Funds

Description	No. of investor accounts as at June 30, 2021 (With balance > 0) - At AMC Level	Value of Investment as at June 30, 2021 (Rs. In billion)	% of total Investment Value
<b>Resident</b>			
Individuals	41,090	35.08	92.1%
Associated Banks/DFIs/AMCs	14	2.60	6.8%
Other financial institutions	1	0.42	1.1%
<b>Foreign</b>			
Individuals	14	0.01	0.0%
Non-Individuals	0		<b>0.0%</b>
<b>Total</b>	<b>41,119</b>	<b>38.11</b>	100.0%

Note. 1. Number of active investor accounts i.e. Accounts having more than zero balance as at June 30, 2021 are 41,119  
 Number of investor accounts having zero balance as at June 30, 2021 are 18,443  
 Total number of investor accounts (Including accounts with zero and more than zero balance) as at June 30, 2021 are 59,562

Note. 2. The number of investors' accounts is different from the number of investors in pension fund industry i.e. If Investor A has opened three accounts with three different pension fund managers, the same shall be reported as three investor accounts instead of one investor.

## DISCRETIONARY / NON-DISCRETIONARY PORTFOLIOS

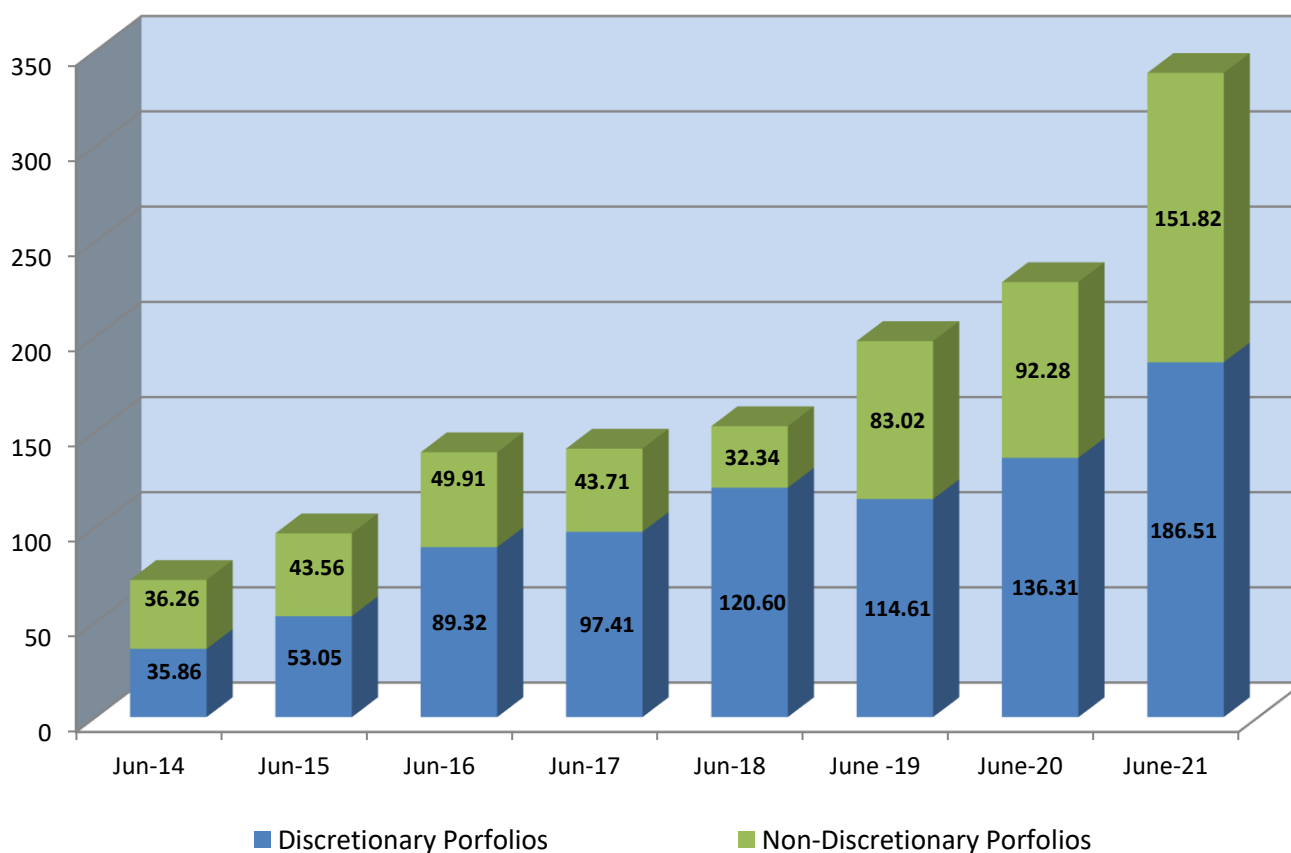
### Trend of Total Assets of Discretionary / Non-Discretionary Portfolios

(Rs. in billion)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Jun-19	June-20	June-21
<b>Discretionary Portfolios</b>	35.86	53.05	89.32	97.41	120.60	114.61	136.31	186.51
<b>Non-Discretionary Portfolios</b>	36.26	43.56	49.91	43.71	32.34	83.02	92.28	151.82
<b>Total Assets of Portfolios</b>	<b>72.12</b>	<b>96.61</b>	<b>139.23</b>	<b>141.12</b>	<b>152.94</b>	<b>197.64</b>	<b>228.59</b>	<b>338.33</b>

### Trend of Total Assets of Discretionary / Non-Discretionary Portfolios

(Rs in billion)



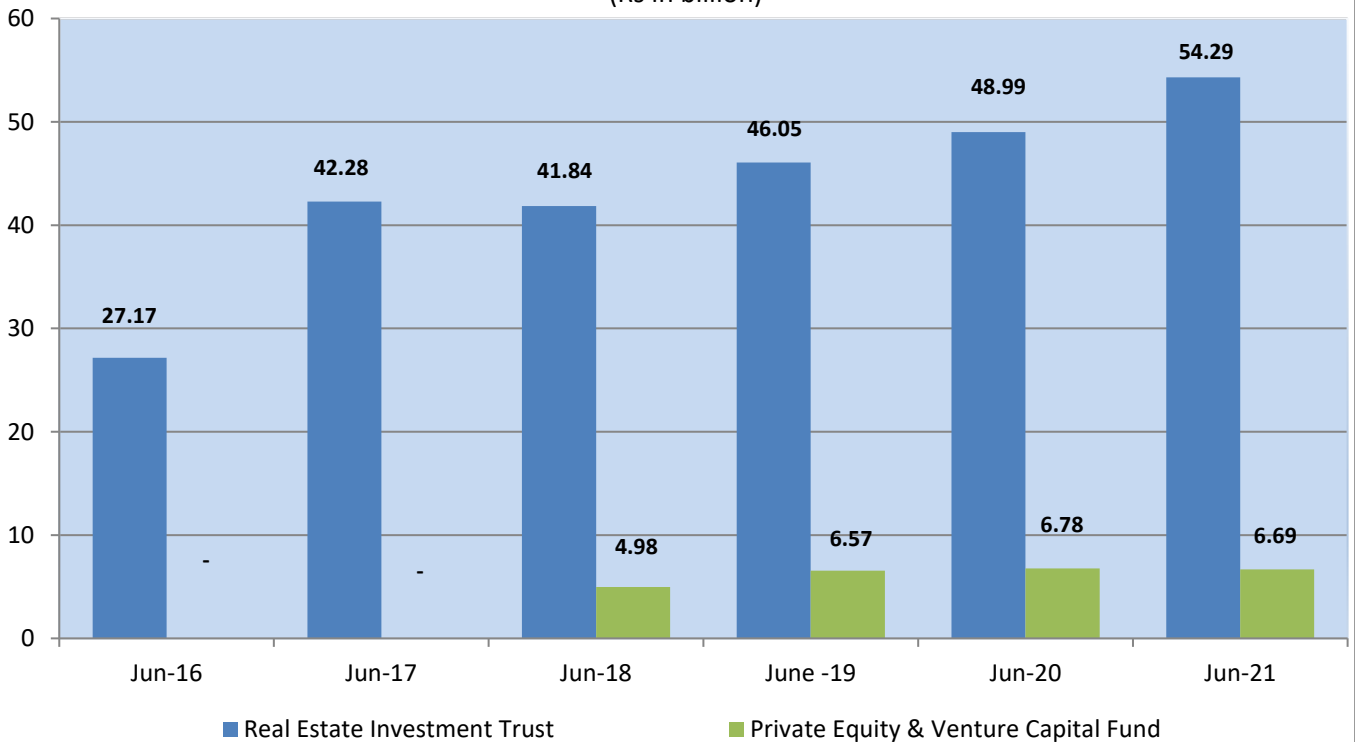
**REAL ESTATE INVESTMENT TRUST AND PRIVATE EQUITY & VENTURE CAPITAL FUND**

**Trend of Total Assets of Real Estate Investment Trust  
and Private Equity & Venture Capital Fund**

(Rs in billion)

Description	Jun-16	Jun-17	Jun-18	June -19	June-20	June-21
Real Estate Investment Trust	27.17	42.28	41.84	46.05	48.99	54.29
Private Equity & Venture Capital Fund	-	-	4.98	6.57	6.78	6.69
<b>Total Assets</b>	<b>27.17</b>	<b>42.28</b>	<b>46.82</b>	<b>52.62</b>	<b>55.77</b>	<b>60.98</b>

**Trend of Total Assets of Real Estate Investment Trust  
and Private Equity & Venture Capital Fund**  
(Rs in billion)





**LEASING COs, MODARABAS, INVESTMENT BANKS AND  
NON-BANK MICROFINANCE COs**

**Trend of Total Assets of Leasing Cos, Modarabas, Investment Banks and Non-Bank  
Microfinance Cos.**

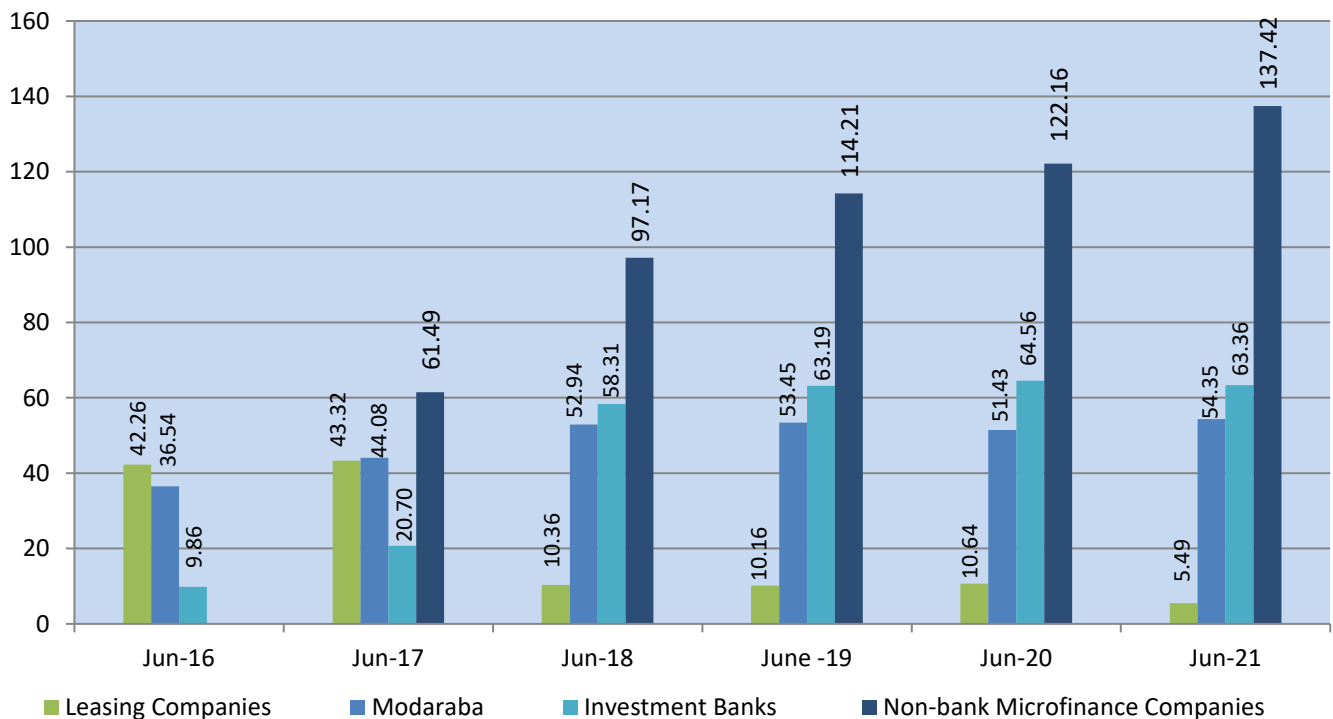
(Rs in billion)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June -19	June -20	June-21
Leasing Companies	35.66	40.27	42.26	43.32	10.36	10.16	10.64	5.49
Modaraba	30.03	31.10	36.54	44.08	52.94	53.45	51.43	54.35
Investment Banks *	11.08	10.17	9.86	20.70	58.31	63.19	64.56	63.36
Non-bank Microfinance Companies	-	-	-	61.49	97.17	114.21	122.16	137.42

\* 3 Entities are not included here due to non filing of SCRS returns

**Trend of Total Assets of Leasing Companies, Modarabas, Investment Banks and  
Non-Bank Microfinance Companies**

(Rs in billion)

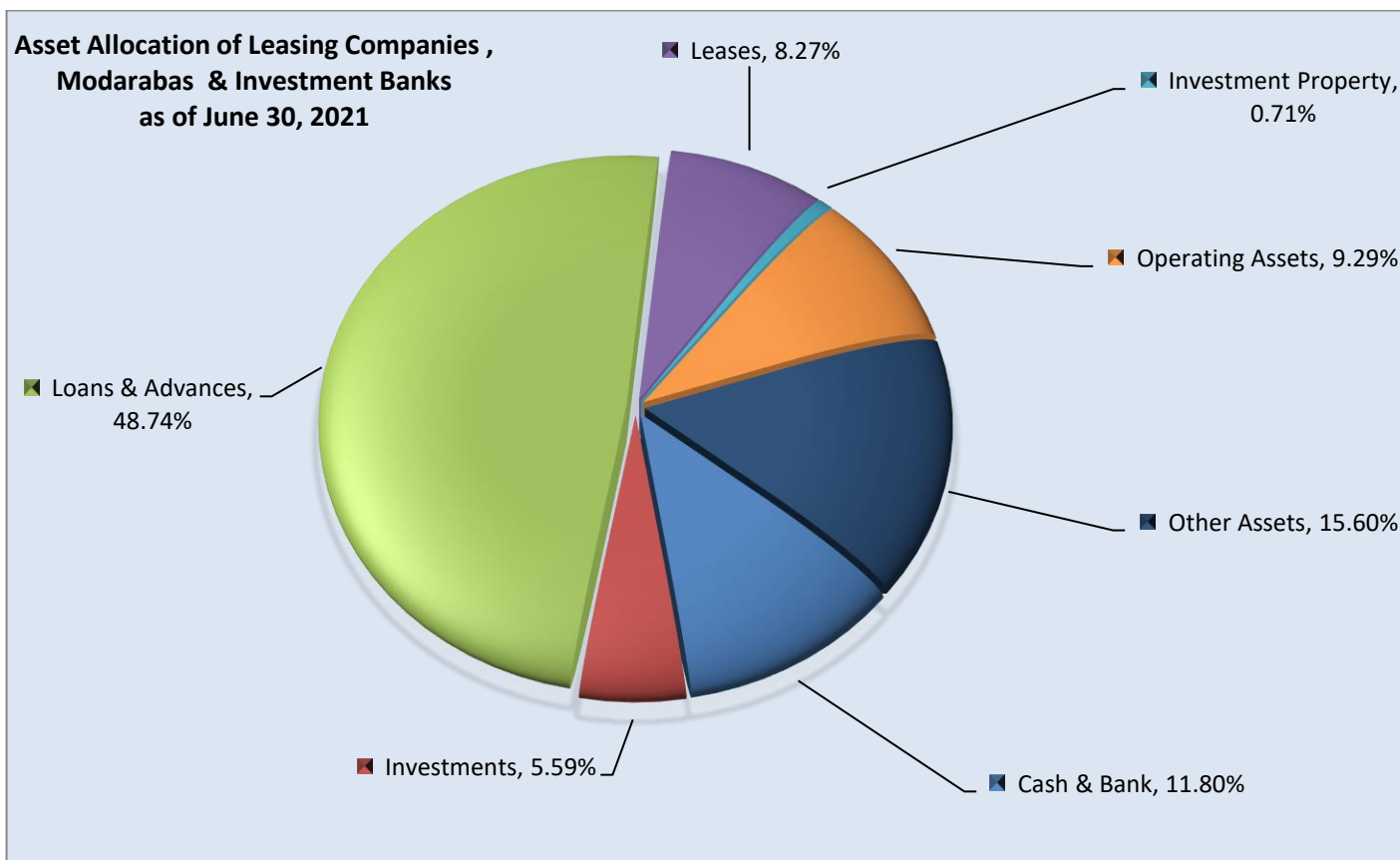


## Asset Allocation of Leasing Companies, Modarabas, Investment Banks & Non-Bank Microfinance Companies

(Rs in billion)

Category	Cash & Bank	Investments	Loans & Advances	Lease	Investment Property	Operating Assets	Other Assets	Total
<b>Modarabas</b>	3.02	3.95	16.35	3.61	1.14	16.04	10.25	54.35
<b>Leasing Companies</b>	0.07	0.13	0.65	4.21	0.15	0.11	0.18	5.49
<b>Investment Banks *</b>	1.53	8.38	32.43	13.73	0.441	3.10	3.76	63.36
<b>Non-bank Microfinance Companies</b>	26.13	2.12	77.60	-	0.11	4.98	26.47	137.41
<b>Total</b>	<b>30.75</b>	<b>14.57</b>	<b>127.02</b>	<b>21.55</b>	<b>1.84</b>	<b>24.22</b>	<b>40.66</b>	<b>260.61</b>

\* 3 Entities are not included here due to non filing of SCRS returns



## Leverage profile of Leasing Companies, Modarabas, Investment Banks and Non-Bank Microfinance Companies

(Rs in billion)

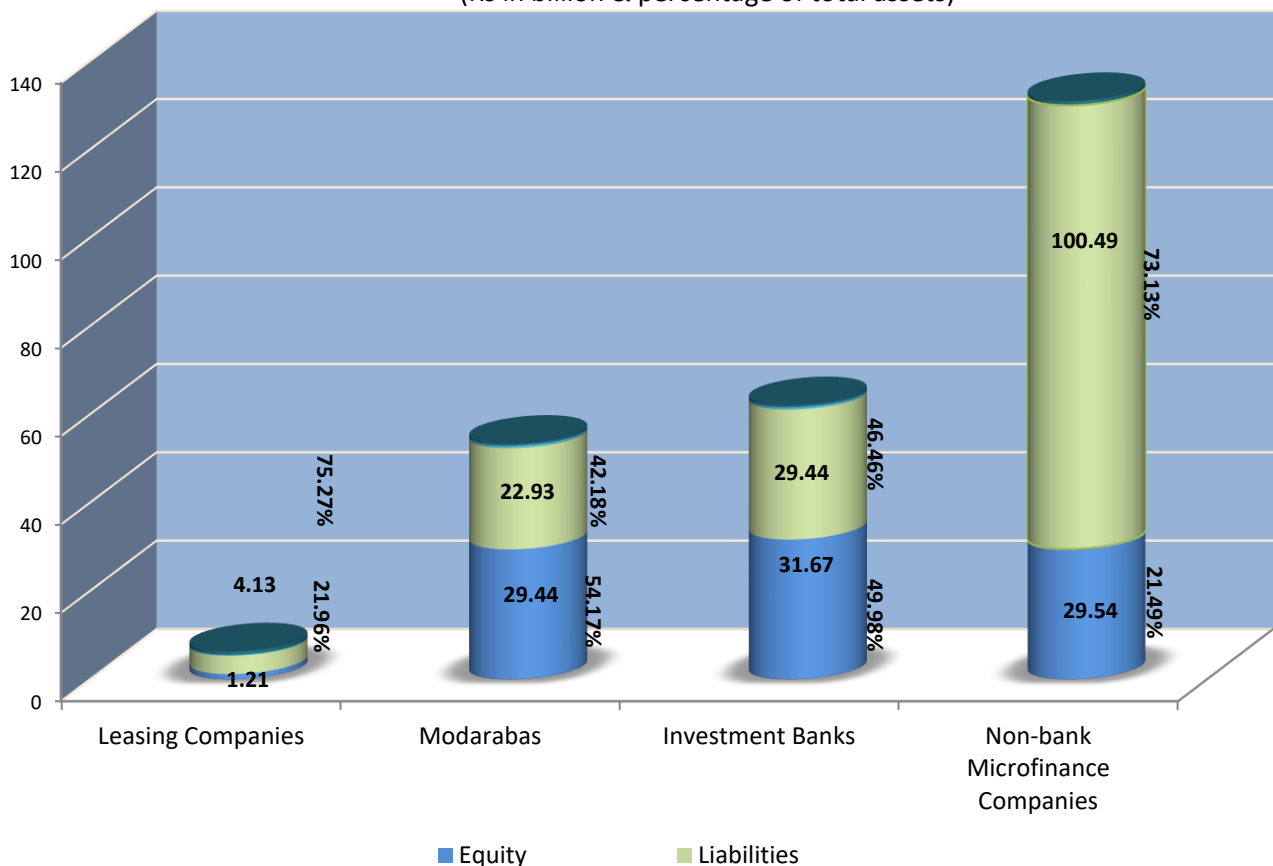
Category	Equity*	Liabilities*	Total Assets	Equity as percentage of total assets	Liabilities as percentage of total assets
Leasing Companies	1.21	4.13	5.49	21.96%	75.27%
Modarabas	29.44	22.93	54.35	54.17%	42.18%
Investment Banks **	31.67	29.44	63.36	49.98%	46.46%
Non-bank Microfinance Companies	29.54	100.49	137.41	21.49%	73.13%

\*Equity and liabilities do not include deficit / surplus on revaluation of fixed assets

\*\* 3 Entities are not included here due to non filing of SCRS returns

### Leverage profile of Leasing Cos, Modarabas & Investment Banks as of June 30, 2021

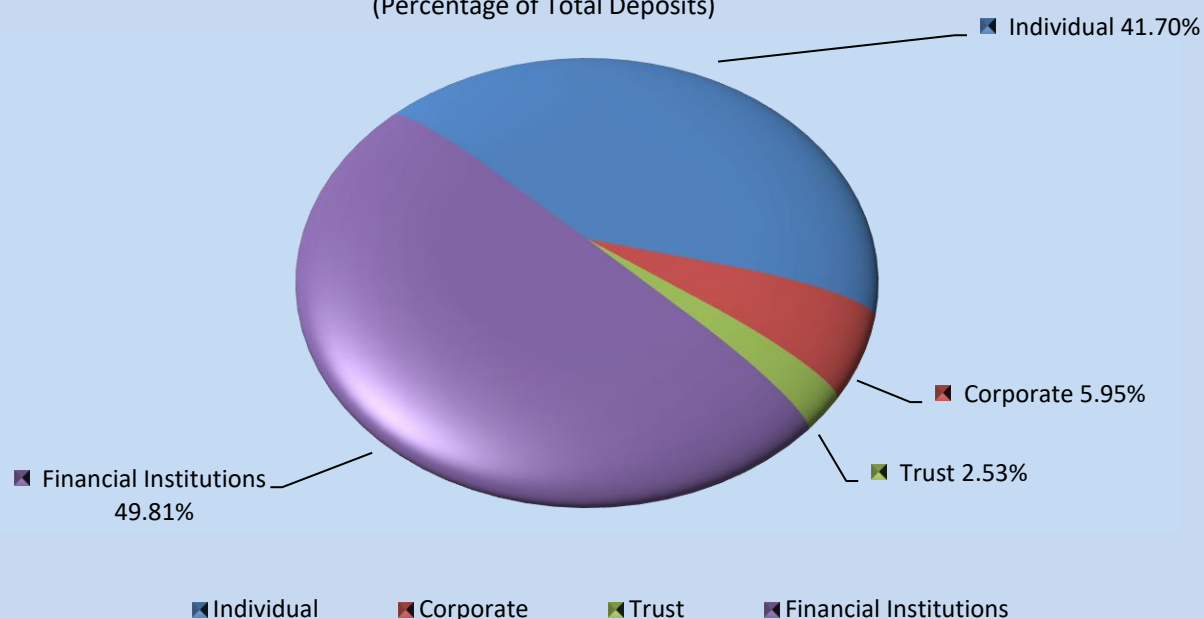
(Rs in billion & percentage of total assets)



## Deposit raising of Leasing Companies, Modarabas & Investment Banks

Category	Amounts (Rs in billion)				% of Total Deposits
	Leasing Cos.	Modarabas	Investment Banks *	Total	
Individual	0.19	2.62	4.27	7.08	41.70%
Corporate	0.09	0.46	0.46	1.01	5.95%
Trust	-	0.21	0.22	0.43	2.53%
Govt. Entities	-	-	-	-	0.00%
Financial Institutions	-	8.46	-	8.46	49.81%
<b>Total</b>	<b>0.28</b>	<b>11.75</b>	<b>4.95</b>	<b>16.99</b>	<b>100.00%</b>

**Deposit raising of Leasing Companies, Modarabas & Investment Banks as of June 30, 2021**  
(Percentage of Total Deposits)



## **ADDITIONAL REPORTS PERTAINING TO MUTUAL FUNDS/PLANS**

### **Category wise Break up of Assets under Management – Collective Investment Schemes (Conventional and Shariah Compliant)**

- a) The Total AUMs given in the said reports represent Net Assets of Open-end funds.

### **Region wise Issuance & Redemptions in Collective Investment Schemes (Conventional and Shariah Compliant)**

- a) These reports do not include the transactions conducted by funds of funds.

### **Number of new accounts opened in Collective Investment Schemes**

- a) These reports do not include the accounts opened by the funds of funds for investment in other funds.
- b) Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

### **Region wise Assets under Management**

- a) These reports do not include the accounts and investments by funds of funds for investment in other funds. Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

## Category wise Issuance & Redemption in Conventional Collective Investment Schemes during the month

(Rs. in billion)

Fund Category	Gross Issuance - Individuals	Gross Redemptions - Individuals	Net Issuance/(Redemptions) - Individuals	Gross Issuance - Non-Individuals	Gross Redemptions - Non-Individuals	Net Issuance/(Redemptions) - Non-Individuals	Gross Issuance - Fund of funds	Gross Redemptions - Fund of funds	Net Issuance/(Redemptions) - Fund of funds	Gross Issuance - Total	Gross Redemptions - Total	Net Issuance/(Redemptions) - Total
<b>Aggressive Income</b>	0.60	0.38	0.22	1.40	1.15	0.25	0.05	0.11	-0.06	2.04	1.63	0.41
<b>Asset Allocation</b>	2.33	2.16	0.17	0.22	0.67	-0.44	0.00	0.00	0.00	2.56	2.83	-0.27
<b>Balanced</b>	0.03	0.04	-0.01	0.03	0.00	0.03	-	-	-	0.06	0.04	0.02
<b>Capital Protected</b>	0.00	0.11	-0.11	2.00	0.99	1.02	0.09	0.04	0.05	2.09	1.14	0.96
<b>Commodity</b>	-	-	-	-	-	-	-	-	-	-	-	-
<b>Equity</b>	8.47	7.04	1.43	5.28	4.36	0.92	0.15	0.19	-0.04	13.90	11.59	2.31
<b>Fund of Funds</b>	0.01	0.06	-0.05	0.00	0.03	-0.02	1.44	1.11	0.33	1.45	1.19	0.25
<b>Income</b>	14.14	15.64	-1.50	10.62	12.75	-2.13	0.51	0.73	-0.22	25.27	29.12	-3.85
<b>Index Tracker</b>	0.00	0.01	-0.01	0.00	-	0.00	-	-	-	0.00	0.01	-0.00
<b>Money Market</b>	27.57	19.66	7.91	68.76	50.58	18.18	5.70	2.09	3.61	102.03	72.33	29.70
<b>Total</b>	<b>53.14</b>	<b>45.10</b>	<b>8.04</b>	<b>88.33</b>	<b>70.52</b>	<b>17.81</b>	<b>7.94</b>	<b>4.27</b>	<b>3.67</b>	<b>149.40</b>	<b>119.88</b>	<b>29.52</b>

## Category wise Issuance & Redemption in Shariah Compliant Collective Investment Schemes during the month

(Rs. in billion)

Fund Category	Gross Issuance - Individuals	Gross Redemptions - Individual	Net Issuance/(Redemptions) - Individual	Gross Issuance - Non-Individuals	Gross Redemptions - Non-Individuals	Net Issuance/(Redemptions) - Non-Individuals	Gross Issuance - Fund of funds	Gross Redemptions - Fund of funds	Net Issuance/(Redemptions) - Fund of funds	Gross Issuance - Total	Gross Redemptions - Total	Net Issuance/(Redemptions) - Total
Islamic Aggressive Income	0.10	0.07	0.03	2.43	2.37	0.06	-	-	-	2.53	2.44	0.09
Islamic Asset Allocation	3.29	3.18	0.22	5.78	5.87	-0.08	-	-	-	9.07	8.94	0.14
Islamic Balanced	0.45	0.20	0.25	0.08	0.03	0.06	-	-	-	0.54	0.23	0.31
Islamic Capital Protected	0.00	0.04	-0.04	-	-	-	-	-	-	0.00	0.04	-0.04
Islamic Commodity	0.02	0.02	0.01	-	-	-	-	-	-	0.02	0.02	0.01
Islamic Equity	8.30	6.55	1.75	4.97	4.28	0.69	2.19	2.01	0.18	15.47	12.84	2.63
Islamic Fund of Funds	1.11	0.37	0.75	3.14	2.80	0.34	-	-	-	4.25	3.16	1.08
Islamic Income	27.43	34.28	-6.85	16.55	20.39	-3.84	3.90	3.28	0.61	47.87	57.95	-10.08
Islamic Index Tracker	0.11	0.09	0.01	0.48	0.49	-0.00	0.01	-	0.01	0.60	0.58	0.02
Islamic Money Market	26.40	18.72	7.68	50.27	31.18	19.09	15.47	15.26	0.21	92.14	65.17	26.98
<b>Total</b>	<b>67.21</b>	<b>63.51</b>	<b>3.81</b>	<b>83.71</b>	<b>67.40</b>	<b>16.31</b>	<b>21.57</b>	<b>20.56</b>	<b>1.01</b>	<b>172.49</b>	<b>151.36</b>	<b>21.13</b>

## Category Wise Break up of Assets Under Management -Conventional Collective Investment Schemes

(Rs. in billion)

Fund Category	Individuals	Associated Banks/DFIs	Other Banks/DFIs	Insurance Co.s	Other Fin. Institutions	Other Corporates	Fund of funds	Retirement funds	Trusts/NGOs/Societies/Foundation/Charities	Foreign Individuals	Foreign Corporates
<b>Aggressive Income</b>	2.49	0.99	0.49	0.05	0.17	0.76	0.10	3.10	0.15	0.00	-
<b>Asset Allocation</b>	4.48	0.78	0.41	0.09	0.12	0.41	-	1.02	0.08	0.07	0.04
<b>Balanced</b>	1.02	0.09	-	0.66	0.00	0.02	-	1.44	0.14	0.01	-
<b>Capital Protected</b>	1.73	0.40	-	-	3.88	0.28	0.05	0.13	0.08	-	-
<b>Commodity</b>	-	-	-	-	-	-	-	-	-	-	-
<b>Equity</b>	50.25	3.66	4.23	20.48	3.01	12.48	0.96	49.20	6.44	0.81	0.15
<b>Fund Of Funds</b>	0.89	0.29	-	-	-	0.30	-	0.46	0.05	0.01	-
<b>Income</b>	41.15	3.19	0.36	1.74	2.85	51.65	0.23	17.85	3.21	0.63	0.07
<b>Index Tracker</b>	0.02	0.00	-	-	-	0.05	-	0.45	-	-	0.01
<b>Money Market</b>	59.51	7.35	2.39	1.77	1.58	195.98	0.69	10.27	2.62	0.31	-
<b>Total</b>	<b>161.54</b>	<b>16.75</b>	<b>7.89</b>	<b>24.80</b>	<b>11.61</b>	<b>261.93</b>	<b>2.03</b>	<b>83.91</b>	<b>12.78</b>	<b>1.84</b>	<b>0.26</b>



## Category Wise Break up of Assets Under Management - Shariah Compliant Collective Investment Schemes

(Rs. in billion)

Fund Category	Individuals	Associated Banks/DFIs	Other Banks/DFIs	Insurance Co.s	Other Fin. Institutions	Other Corporates	Fund of funds	Retirement funds	Trusts/ NGOs/ Societies/ Foundation /Charities	Foreign Individuals	Foreign Corporates
Islamic Aggressive Income	0.37	-	-	2.34	0.00	0.00	-	0.23	0.01	-	-
Islamic Asset Allocation	8.66	0.33	0.05	2.90	0.06	6.07	-	2.58	0.22	0.17	-
Islamic Balanced	2.22	0.32	-	-	-	0.84	-	1.16	0.14	0.02	-
Islamic Capital Protected	0.16	-	-	-	-	-	-	-	-	-	0.32
Islamic Commodity	0.34	0.09	-	-	-	0.05	-	-	0.01	0.01	-
Islamic Equity	35.17	2.91	0.62	6.56	0.33	8.26	3.66	18.34	2.09	0.66	-
Islamic Fund of Funds	13.87	0.17	-	0.01	0.62	1.77	4.67	2.18	0.38	0.03	-
Islamic Income	64.47	1.44	0.00	6.01	0.22	23.13	2.04	8.65	5.01	0.43	-
Islamic Index Tracker	0.49	1.17	-	-	-	0.89	0.03	0.10	-	0.01	-
Islamic Money Market	45.17	1.56	1.93	0.40	5.22	109.65	4.67	8.06	9.17	0.32	-
<b>Total</b>	<b>170.92</b>	<b>8.00</b>	<b>2.60</b>	<b>18.22</b>	<b>6.44</b>	<b>150.67</b>	<b>15.07</b>	<b>41.30</b>	<b>17.03</b>	<b>1.65</b>	<b>0.32</b>

## Region wise Issuance & Redemptions in Conventional Collective Investment Schemes during the month

(Rs. in billion)

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)
Hyderabad	1,813	0.16	0.15	0.01	2	-	-	-	1,815	0.16	0.15	0.01
Karachi	43,985	28.49	25.55	2.94	2,908	50.04	39.19	10.85	46,893	78.53	64.74	13.79
Larkana	190	0.01	0.01	-0.00	-	-	-	-	190	0.01	0.01	-0.00
Mirpur Khas	115	0.00	0.00	0.00	-	-	-	-	115	0.00	0.00	0.00
Nawab Shah	111	0.00	0.00	0.00	1	0.00	-	0.00	112	0.00	0.00	0.00
Others	1,575	0.16	0.17	-0.01	6	0.15	0.05	0.10	1,581	0.31	0.22	0.09
Sukkur	507	0.02	0.01	0.01	-	-	-	-	507	0.02	0.01	0.01
<b>Sindh</b>	<b>48,296</b>	<b>28.85</b>	<b>25.89</b>	<b>2.96</b>	<b>2,917</b>	<b>50.19</b>	<b>39.24</b>	<b>10.94</b>	<b>51,213</b>	<b>79.04</b>	<b>65.14</b>	<b>13.90</b>
Bahawalpur	605	0.09	0.09	-0.00	-	-	-	-	605	0.09	0.09	-0.00
Faisalabad	3,813	3.54	3.33	0.22	98	0.70	0.80	-0.10	3,911	4.24	4.12	0.11
Gujranwala	1,372	0.33	0.32	0.01	16	0.00	0.00	0.00	1,388	0.33	0.32	0.01
Lahore	24,010	6.92	6.61	0.31	1,517	8.27	6.97	1.30	25,527	15.19	13.58	1.61
Multan	4,073	0.49	0.74	-0.25	35	0.46	0.36	0.09	4,108	0.94	1.10	-0.16
Others	6,918	1.09	1.07	0.02	45	0.05	0.19	-0.13	6,963	1.15	1.26	-0.11
Rahim Yar Khan	400	0.02	0.01	0.01	11	0.00	0.00	0.00	411	0.02	0.02	0.01
Rawalpindi	5,970	1.46	1.48	-0.02	148	24.25	20.42	3.83	6,118	25.71	21.90	3.81
Sadiqabad	43	0.01	0.01	-0.00	-	-	-	-	43	0.01	0.01	-0.00
Sargodha	726	0.12	0.14	-0.03	2	0.00	-	0.00	728	0.12	0.14	-0.03
Sialkot	1,200	0.32	0.32	0.00	11	0.03	-	0.03	1,211	0.35	0.32	0.03
<b>Punjab</b>	<b>49,130</b>	<b>14.39</b>	<b>14.13</b>	<b>0.26</b>	<b>1,883</b>	<b>33.76</b>	<b>28.73</b>	<b>5.02</b>	<b>51,013</b>	<b>48.15</b>	<b>42.86</b>	<b>5.29</b>
Islamabad	8,269	2.71	2.79	-0.08	305	4.58	2.31	2.27	8,574	7.29	5.10	2.19
<b>Capital Territory</b>	<b>8,269</b>	<b>2.71</b>	<b>2.79</b>	<b>-0.08</b>	<b>305</b>	<b>4.58</b>	<b>2.31</b>	<b>2.27</b>	<b>8,574</b>	<b>7.29</b>	<b>5.10</b>	<b>2.19</b>
Abbottabad	325	0.02	0.02	0.01	-	-	-	-	325	0.02	0.02	0.01
Bannu	56	0.00	0.00	0.00	-	-	-	-	56	0.00	0.00	0.00

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)
Dera Ismail Khan	80	0.00	0.00	-0.00	-	-	-	-	80	0.00	0.00	-0.00
Mansehra	34	0.00	0.00	-0.00	-	-	-	-	34	0.00	0.00	-0.00
Nowshera	328	0.02	0.01	0.00	4	0.00	-	0.00	332	0.02	0.01	0.01
Others	994	0.10	0.10	0.00	3	0.00	0.00	0.00	997	0.10	0.10	0.00
Peshawar	2,339	0.29	0.29	0.01	34	0.89	0.90	-0.02	2,373	1.18	1.19	-0.01
Swat	54	0.01	0.01	-0.00	-	-	-	-	54	0.01	0.01	-0.00
<b>KPK</b>	<b>4,210</b>	<b>0.44</b>	<b>0.42</b>	<b>0.02</b>	<b>41</b>	<b>0.89</b>	<b>0.91</b>	<b>-0.01</b>	<b>4,251</b>	<b>1.34</b>	<b>1.33</b>	<b>0.01</b>
Gwadar	4	-	-	-	1	-	-	-	5	-	-	-
Hub	1	-	0.00	-0.00	-	-	-	-	1	-	0.00	-0.00
Khuzdar	8	0.00	0.00	-0.00	4	0.00	-	0.00	12	0.00	0.00	0.00
Lasbella	4	0.00	-0.00	0.00	7	0.00	0.00	0.00	11	0.00	-	0.00
Others	149	0.02	0.00	0.02	11	-	-	-	160	0.02	0.00	0.02
Quetta	410	0.01	0.01	-0.00	32	0.18	0.18	0.00	442	0.20	0.20	0.00
Turbat	3	0.00	-	0.00	2	0.00	-	0.00	5	0.00	-	0.00
<b>Balochistan</b>	<b>579</b>	<b>0.03</b>	<b>0.02</b>	<b>0.02</b>	<b>57</b>	<b>0.18</b>	<b>0.18</b>	<b>0.00</b>	<b>636</b>	<b>0.22</b>	<b>0.20</b>	<b>0.02</b>
Gilgit	16	-	0.00	-0.00	-	-	-	-	16	-	0.00	-0.00
Hunza	-	-	-	-	-	-	-	-	-	-	-	-
Others	23	0.00	0.00	-0.00	-	-	-	-	23	0.00	0.00	-0.00
<b>Gilgit Baltistan</b>	<b>39</b>	<b>0.00</b>	<b>0.00</b>	<b>-0.00</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>39</b>	<b>0.00</b>	<b>0.00</b>	<b>-0.00</b>
Mirpur	213	0.03	0.10	-0.07	1	0.00	-	0.00	214	0.03	0.10	-0.07
Muzaffarabad	93	0.00	0.00	0.00	-	-	0.00	-0.00	93	0.00	0.00	0.00
Others	637	0.04	0.02	0.02	2	0.00	0.00	-	639	0.04	0.02	0.02
<b>AJ&amp;K</b>	<b>943</b>	<b>0.07</b>	<b>0.12</b>	<b>-0.05</b>	<b>3</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>946</b>	<b>0.07</b>	<b>0.12</b>	<b>-0.05</b>
<b>Overseas</b>	<b>570</b>	<b>0.17</b>	<b>0.17</b>	<b>0.00</b>	<b>1</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>571</b>	<b>0.17</b>	<b>0.17</b>	<b>0.00</b>
<b>Total</b>	<b>112,036</b>	<b>46.68</b>	<b>43.54</b>	<b>3.14</b>	<b>5,207</b>	<b>89.60</b>	<b>71.38</b>	<b>18.23</b>	<b>117,243</b>	<b>136.28</b>	<b>114.91</b>	<b>21.36</b>

## Region wise Issuance & Redemptions in Shariah Compliant Collective Investment Schemes during the month

(Rs. in billion)

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)
Hyderabad	2,579	0.25	0.20	0.05	1	0.00	-	0.00	2,580	0.25	0.20	0.05
Karachi	83,895	36.79	35.01	1.79	26,223	75.88	47.74	28.14	110,118	112.67	82.75	29.93
Larkana	137	0.01	0.00	0.01	-	-	-	-	137	0.01	0.00	0.01
Mirpur Khas	148	0.01	0.02	-0.01	1	0.00	-	0.00	149	0.01	0.02	-0.01
Nawab Shah	118	0.00	0.00	0.00	-	-	-	-	118	0.00	0.00	0.00
Others	1,757	0.21	0.14	0.07	4	0.00	0.09	-0.09	1,761	0.21	0.23	-0.01
Sukkur	292	0.03	0.03	-0.00	-	-	-	-	292	0.03	0.03	-0.00
<b>Sindh</b>	<b>88,926</b>	<b>37.30</b>	<b>35.39</b>	<b>1.91</b>	<b>26,229</b>	<b>75.88</b>	<b>47.83</b>	<b>28.05</b>	<b>115,155</b>	<b>113.18</b>	<b>83.23</b>	<b>29.96</b>
Bahawalpur	474	0.20	0.17	0.03	1	0.00	-	0.00	475	0.20	0.17	0.03
Faisalabad	5,075	2.81	2.72	0.09	72	1.45	0.65	0.80	5,147	4.26	3.37	0.90
Gujranwala	1,795	0.37	0.39	-0.02	11	0.01	-	0.01	1,806	0.37	0.39	-0.01
Lahore	33,384	9.02	8.40	0.62	925	6.01	3.63	2.38	34,309	15.03	12.03	3.01
Multan	3,621	1.36	1.40	-0.04	18	0.56	0.56	-0.01	3,639	1.92	1.97	-0.05
Others	9,939	1.39	1.20	0.19	20	0.01	0.01	0.00	9,959	1.39	1.20	0.19
Rahim Yar Khan	478	0.09	0.10	-0.01	1	-	-	-	479	0.09	0.10	-0.01
Rawalpindi	9,473	2.04	1.92	0.11	166	11.70	7.76	3.94	9,639	13.74	9.68	4.05
Sadiqabad	317	0.12	0.12	0.00	-	-	-	-	317	0.12	0.12	0.00
Sargodha	899	0.07	0.09	-0.02	2	0.03	0.03	0.00	901	0.09	0.12	-0.02
Sialkot	1,599	0.44	0.40	0.04	12	0.16	0.02	0.14	1,611	0.60	0.42	0.18
<b>Punjab</b>	<b>67,054</b>	<b>17.91</b>	<b>16.91</b>	<b>1.00</b>	<b>1,228</b>	<b>19.91</b>	<b>12.64</b>	<b>7.27</b>	<b>68,282</b>	<b>37.82</b>	<b>29.55</b>	<b>8.27</b>
Islamabad	14,473	4.79	4.26	0.54	340	1.77	1.80	-0.03	14,813	6.57	6.06	0.51
<b>Capital Territory</b>	<b>14,473</b>	<b>4.79</b>	<b>4.26</b>	<b>0.54</b>	<b>340</b>	<b>1.77</b>	<b>1.80</b>	<b>-0.03</b>	<b>14,813</b>	<b>6.57</b>	<b>6.06</b>	<b>0.51</b>
Abbottabad	654	0.07	0.06	0.01	1	0.05	0.05	-	655	0.12	0.11	0.01

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)
Bannu	91	0.00	0.00	0.00	-	-	-	-	91	0.00	0.00	0.00
Dera Ismail Khan	72	0.01	0.00	0.01	1	0.01	0.01	-	73	0.02	0.01	0.01
Mansehra	282	0.04	0.04	-0.00	-	-	-	-	282	0.04	0.04	-0.00
Nowshera	353	0.07	0.04	0.02	4	0.00	0.00	0.00	357	0.07	0.05	0.02
Others	3,220	0.47	0.45	0.03	23	3.33	0.03	3.30	3,243	3.80	0.47	3.33
Peshawar	4,470	1.46	1.42	0.04	26	0.09	0.06	0.02	4,496	1.55	1.48	0.06
Swat	483	0.09	0.10	-0.00	-	-	-	-	483	0.09	0.10	-0.00
<b>KPK</b>	<b>9,625</b>	<b>2.21</b>	<b>2.12</b>	<b>0.10</b>	<b>55</b>	<b>3.48</b>	<b>0.16</b>	<b>3.32</b>	<b>9,680</b>	<b>5.69</b>	<b>2.27</b>	<b>3.42</b>
Gwadar	6	-	-	-	-	-	-	-	6	-	-	-
Hub	22	0.00	0.00	0.00	-	-	-	-	22	0.00	0.00	0.00
Khuzdar	7	0.00	0.00	-	-	-	-	-	7	0.00	0.00	-
Lasbella	1	0.00	-	0.00	-	-	-	-	1	0.00	-	0.00
Others	102	0.00	0.00	0.00	-	-	-	-	102	0.00	0.00	0.00
Quetta	382	0.20	0.08	0.12	3	0.01	0.01	0.00	385	0.21	0.09	0.12
Turbat	1	-	-	-	-	-	-	-	1	-	-	-
<b>Balochistan</b>	<b>521</b>	<b>0.21</b>	<b>0.09</b>	<b>0.12</b>	<b>3</b>	<b>0.01</b>	<b>0.01</b>	<b>0.00</b>	<b>524</b>	<b>0.22</b>	<b>0.09</b>	<b>0.12</b>
Gilgit	26	0.01	0.01	0.01	2	0.00	0.00	0.00	28	0.01	0.01	0.01
Hunza	21	-	-	-	-	-	-	-	21	-	-	-
Others	5	-	0.00	-0.00	-	-	-	-	5	-	0.00	-0.00
<b>Gilgit Baltistan</b>	<b>52</b>	<b>0.01</b>	<b>0.01</b>	<b>0.01</b>	<b>2</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>54</b>	<b>0.01</b>	<b>0.01</b>	<b>0.01</b>
Mirpur	274	0.12	0.04	0.07	1	0.00	-	0.00	275	0.12	0.04	0.08
Muzaffarabad	403	0.01	0.00	0.01	2	0.00	-	0.00	405	0.02	0.00	0.01
Others	345	0.02	0.02	0.00	2	0.00	0.00	0.00	347	0.02	0.02	0.00
<b>AJ&amp;K</b>	<b>1,022</b>	<b>0.15</b>	<b>0.06</b>	<b>0.09</b>	<b>5</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,027</b>	<b>0.15</b>	<b>0.06</b>	<b>0.09</b>
<b>Overseas</b>	<b>1,160</b>	<b>0.30</b>	<b>0.29</b>	<b>0.00</b>	<b>1</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>1,161</b>	<b>0.30</b>	<b>0.29</b>	<b>0.00</b>
<b>Total</b>	<b>182,833</b>	<b>62.89</b>	<b>59.13</b>	<b>3.77</b>	<b>27,863</b>	<b>101.06</b>	<b>62.44</b>	<b>38.61</b>	<b>210,696</b>	<b>163.95</b>	<b>121.57</b>	<b>42.38</b>

## Number of New Accounts Opened in Collective Investment Schemes during the month

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
Hyderabad	30	-	30	83	-	83
Karachi	555	26	581	1,868	27	1,895
Larkana	9	-	9	14	-	14
Mirpur Khas	3	-	3	5	-	5
Nawab Shah	1	-	1	6	-	6
Others	38	-	38	53	-	53
Sukkur	3	-	3	7	-	7
<b>Sindh</b>	<b>639</b>	<b>26</b>	<b>665</b>	<b>2,036</b>	<b>27</b>	<b>2,063</b>
Bahawalpur	14	-	14	33	-	33
Faisalabad	62	-	62	899	1	900
Gujranwala	42	-	42	72	1	73
Lahore	367	11	378	816	10	826
Multan	45	1	46	96	-	96
Others	201	1	202	514	2	516
Rahim Yar Khan	7	-	7	16	-	16
Rawalpindi	83	-	83	240	2	242
Sadiqabad	-	-	-	6	-	6
Sargodha	9	-	9	35	-	35
Sialkot	32	-	32	94	1	95
<b>Punjab</b>	<b>862</b>	<b>13</b>	<b>875</b>	<b>2,821</b>	<b>17</b>	<b>2,838</b>
Islamabad	89	4	93	208	2	210
<b>Capital Territory</b>	<b>89</b>	<b>4</b>	<b>93</b>	<b>208</b>	<b>2</b>	<b>210</b>
Abbottabad	11	-	11	39	-	39
Bannu	-	-	-	2	-	2

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
Dera Ismail Khan	1	-	1	5	-	5
Mansehra	-	-	-	15	-	15
Nowshera	7	-	7	15	-	15
Others	24	-	24	190	-	190
Peshawar	18	-	18	113	-	113
Swat	4	-	4	27	-	27
<b>KPK</b>	<b>65</b>	<b>-</b>	<b>65</b>	<b>406</b>	<b>-</b>	<b>406</b>
Gwadar	-	-	-	1	-	1
Hub	-	-	-	1	-	1
Khuzdar	-	-	-	1	-	1
Lasbella	-	-	-	-	-	-
Others	1	-	1	1	-	1
Quetta	7	-	7	36	-	36
Turbat	-	-	-	-	-	-
<b>Balochistan</b>	<b>8</b>	<b>-</b>	<b>8</b>	<b>40</b>	<b>-</b>	<b>40</b>
Gilgit	-	-	-	5	-	5
Hunza	-	-	-	-	-	-
Others	-	-	-	-	-	-
<b>Gilgit Baltistan</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>5</b>	<b>-</b>	<b>5</b>
Mirpur	3	-	3	8	-	8
Muzaffarabad	2	-	2	2	-	2
Others	3	-	3	10	-	10
<b>AJ&amp;K</b>	<b>8</b>	<b>-</b>	<b>8</b>	<b>20</b>	<b>-</b>	<b>20</b>
<b>Overseas</b>	<b>52</b>	<b>-</b>	<b>52</b>	<b>246</b>	<b>-</b>	<b>246</b>
<b>Total</b>	<b>1,723</b>	<b>43</b>	<b>1,766</b>	<b>5,782</b>	<b>46</b>	<b>5,828</b>

## Region-wise Assets Under Management

(Rs. in billion)

City	Conventional Schemes						Shariah Compliant Schemes					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)
Hyderabad	6,139	1.19	24	0.19	6,163	1.38	3,070	0.73	2	0.00	3,072	0.73
Karachi	107,420	81.68	3,630	275.25	111,050	356.93	119,537	95.75	2,676	199.93	122,213	295.68
Larkana	356	0.03	1	-	357	0.03	247	0.02	1	-	248	0.02
Mirpur Khas	210	0.03	-	-	210	0.03	228	0.06	1	0.00	229	0.06
Nawab Shah	222	0.09	1	0.01	223	0.09	188	0.03	-	-	188	0.03
Others	2,353	0.76	13	0.83	2,366	1.59	3,250	0.72	6	0.01	3,256	0.73
Sukkur	1,384	0.28	6	0.10	1,390	0.38	397	0.10	-	-	397	0.10
<b>Sindh</b>	<b>118,084</b>	<b>84.05</b>	<b>3,675</b>	<b>276.38</b>	<b>121,759</b>	<b>360.42</b>	<b>126,917</b>	<b>97.41</b>	<b>2,686</b>	<b>199.94</b>	<b>129,603</b>	<b>297.35</b>
Bahawalpur	691	0.34	7	0.00	698	0.34	676	0.24	1	0.00	677	0.24
Faisalabad	5,322	4.37	113	7.12	5,435	11.49	8,837	3.79	130	2.64	8,967	6.43
Gujranwala	2,944	1.14	20	0.11	2,964	1.25	2,376	0.87	28	0.03	2,404	0.90
Lahore	42,239	41.08	1,614	62.37	43,853	103.45	46,642	32.54	813	20.67	47,455	53.21
Multan	6,898	2.38	91	1.82	6,989	4.20	4,579	2.38	26	1.03	4,605	3.41
Others	8,799	3.82	63	1.30	8,862	5.12	13,014	4.07	19	0.13	13,033	4.20
Rahim Yar Khan	520	0.26	3	0.03	523	0.29	646	0.16	1	0.00	647	0.16
Rawalpindi	11,549	5.26	228	63.76	11,777	69.02	11,223	5.63	114	6.85	11,337	12.49
Sadiqabad	113	0.05	-	-	113	0.05	380	0.24	-	-	380	0.24
Sargodha	1,896	0.64	6	0.03	1,902	0.68	1,014	0.39	2	0.01	1,016	0.40
Sialkot	3,041	1.46	41	0.36	3,082	1.82	2,513	1.11	18	0.57	2,531	1.67
<b>Punjab</b>	<b>84,012</b>	<b>60.79</b>	<b>2,186</b>	<b>136.91</b>	<b>86,198</b>	<b>197.70</b>	<b>91,900</b>	<b>51.42</b>	<b>1,152</b>	<b>31.93</b>	<b>93,052</b>	<b>83.35</b>
Islamabad	13,662	11.38	364	23.50	14,026	34.88	16,950	11.82	191	5.58	17,141	17.40
<b>Capital Territory</b>	<b>13,662</b>	<b>11.38</b>	<b>364</b>	<b>23.50</b>	<b>14,026</b>	<b>34.88</b>	<b>16,950</b>	<b>11.82</b>	<b>191</b>	<b>5.58</b>	<b>17,141</b>	<b>17.40</b>



City	Conventional Schemes						Shariah Compliant Schemes					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)
Abbottabad	1,216	0.47	7	0.02	1,223	0.49	1,314	0.36	1	0.05	1,315	0.41
Bannu	58	0.02	-	-	58	0.02	152	0.04	-	-	152	0.04
Dera Ismail Khan	82	0.05	-	-	82	0.05	135	0.02	1	0.01	136	0.03
Mansehra	67	0.01	2	0.16	69	0.17	488	0.16	-	-	488	0.16
Nowshera	555	0.14	12	0.02	567	0.16	605	0.16	10	0.01	615	0.17
Others	1,695	0.48	15	0.00	1,710	0.49	4,291	1.16	7	0.05	4,298	1.21
Peshawar	5,903	2.56	78	2.43	5,981	4.99	7,197	2.76	53	0.95	7,250	3.71
Swat	79	0.02	-	-	79	0.02	825	0.26	-	-	825	0.26
<b>KPK</b>	<b>9,655</b>	<b>3.75</b>	<b>114</b>	<b>2.63</b>	<b>9,769</b>	<b>6.39</b>	<b>15,007</b>	<b>4.92</b>	<b>72</b>	<b>1.07</b>	<b>15,079</b>	<b>5.99</b>
Gwadar	5	0.00	-	-	5	0.00	11	0.00	-	-	11	0.00
Hub	5	0.00	-	-	5	0.00	66	0.01	-	-	66	0.01
Khuzdar	8	0.00	3	0.01	11	0.01	10	0.00	-	-	10	0.00
Lasbella	7	0.00	-	-	7	0.00	34	0.00	-	-	34	0.00
Others	87	0.03	-	-	87	0.03	144	0.02	-	-	144	0.02
Quetta	1,709	0.51	26	0.28	1,735	0.80	794	0.35	6	0.03	800	0.38
Turbat	9	0.01	-	-	9	0.01	8	0.00	-	-	8	0.00
<b>Balochistan</b>	<b>1,830</b>	<b>0.55</b>	<b>29</b>	<b>0.30</b>	<b>1,859</b>	<b>0.85</b>	<b>1,067</b>	<b>0.37</b>	<b>6</b>	<b>0.03</b>	<b>1,073</b>	<b>0.40</b>
Gilgit	56	0.00	-	-	56	0.00	68	0.01	2	0.02	70	0.03
Hunza	-	-	-	-	-	-	1	-	-	-	1	-
Others	47	0.01	2	0.00	49	0.01	19	0.00	1	-	20	0.00
<b>Gilgit Baltistan</b>	<b>103</b>	<b>0.01</b>	<b>2</b>	<b>0.00</b>	<b>105</b>	<b>0.01</b>	<b>88</b>	<b>0.02</b>	<b>3</b>	<b>0.02</b>	<b>91</b>	<b>0.03</b>
Mirpur	2,107	0.98	3	0.00	2,110	0.98	776	0.41	1	0.00	777	0.41
Muzaffarabad	117	0.04	2	-	119	0.04	315	0.08	4	0.03	319	0.10
Others	402	0.45	3	0.02	405	0.47	299	0.13	1	0.01	300	0.14
<b>AJ&amp;K</b>	<b>2,626</b>	<b>1.47</b>	<b>8</b>	<b>0.03</b>	<b>2,634</b>	<b>1.50</b>	<b>1,390</b>	<b>0.62</b>	<b>6</b>	<b>0.04</b>	<b>1,396</b>	<b>0.66</b>
<b>Overseas</b>	<b>2,015</b>	<b>2.45</b>	<b>8</b>	<b>0.18</b>	<b>2,023</b>	<b>2.62</b>	<b>2,249</b>	<b>2.08</b>	<b>3</b>	<b>-</b>	<b>2,252</b>	<b>2.08</b>
<b>Total</b>	<b>231,987</b>	<b>164.44</b>	<b>6,386</b>	<b>439.93</b>	<b>238,373</b>	<b>604.37</b>	<b>255,568</b>	<b>168.67</b>	<b>4,119</b>	<b>238.60</b>	<b>259,687</b>	<b>407.27</b>





SECP