

# Summary of NBFCs, NEs. & Modarabas Sector November 2019



**Securities & Exchange Commission of Pakistan**  
**Specialized Companies Division**  
**Supervision and Enforcement Department**

**DISCLAIMER:**

*The information presented hereunder is based on information submitted by NBFIs through Specialized Companies Return System (SCRS) to SECP on monthly basis.*

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## SNAPSHOT OF NBFI INDUSTRY AS OF NOVEMBER 30, 2019

Sector	No. of Entities	Total Assets (Rs in Billion)	Percentage of Total Assets
Asset Management Companies/ Investment	23	39.22	3.03%
Mutual Funds (209) and Plans (93)	209	692.19	53.44%
Discretionary & Non-Discretionary Portfolios	-	220.31	17.01%
Pension Funds	19	29.33	2.26%
REIT Management Companies	5	05.95	0.46%
Real Estate Investment Trust (REIT Scheme)	1	46.92	3.62%
Investment Banks	11	65.76	5.08%
Non-Bank Microfinance Companies	26	124.88	9.64%
Leasing Companies	7	10.58	0.82%
Modarabas	28	53.36	4.12%
Private Equity Companies	4	00.10	0.01%
Private Equity & Venture Capital Funds	4	06.64	0.51%
<b>Total</b>	<b>337</b>	<b>1,295.23</b>	<b>100.00%</b>

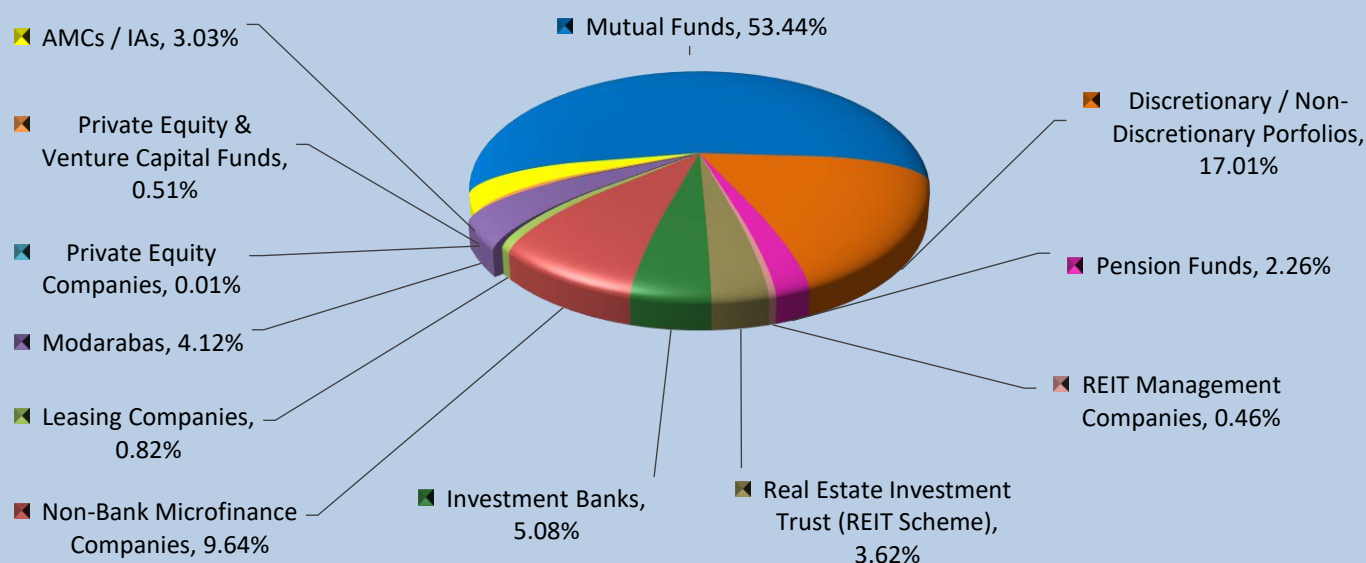
Note 1: Direction no. 12 of 2017 dated April 27, 2017 requires AMCs to exclude the amount invested by fund of fund schemes in underlying funds managed by the same AMC while publishing the amount of assets under its management in advertisements. Accordingly, if the amount invested by fund of fund schemes in underlying funds of the same AMC (which is Rs24,219 million) is deducted from AUMs of the industry, the total assets under management of the industry amounted to the tune of Rs667,969 million, as of November 30, 2019.

Note 2: The information pertaining to RMCs is based on their latest available accounts for the period ended on September 30, 2019, whereas, information of one REIT Management Company is as of June 30, 2019 in the above table.

Note 3: Two NBFCs (which holds licenses for Asset Management & Investment Advisory Services) have also been authorized to act as Private Equity Company. The companies' assets are included in the assets of AMCs/IAs.

### Snapshot of NBFI Industry as of November 30, 2019

(Percentage of total assets)

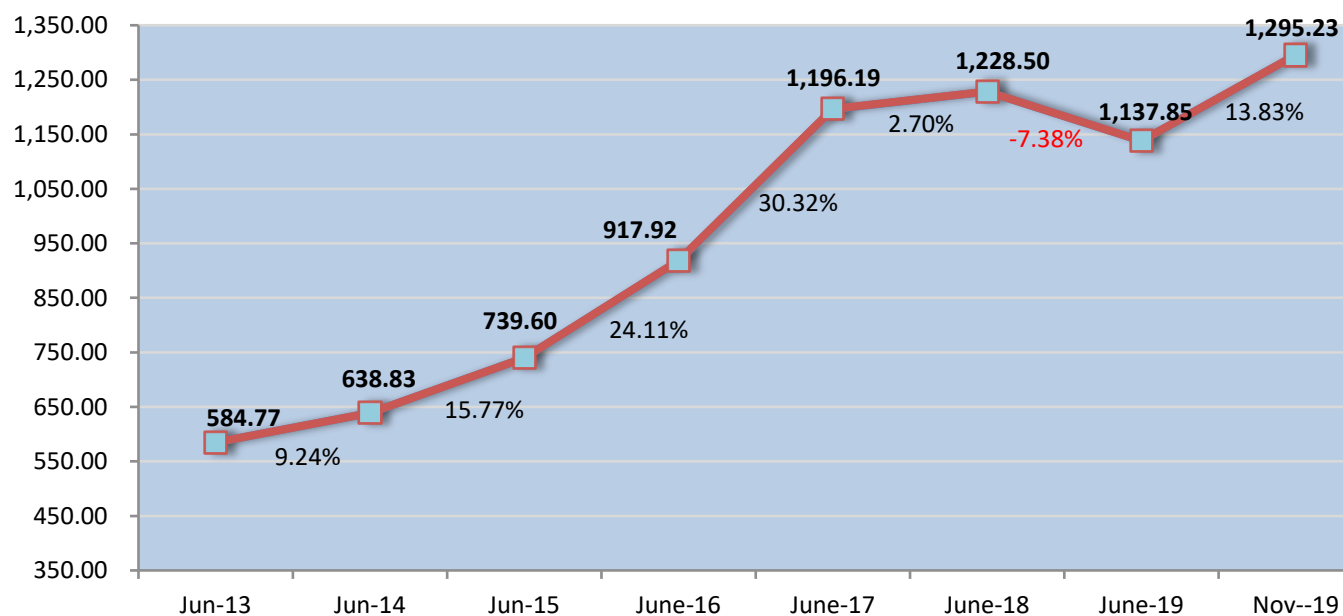


## Trend of growth in Total Assets of NBFi Industry

Description	Jun-13	Jun-14	Jun-15	June-16	June-17	June-18	June-19	Nov-19
<b>Total Assets (Rs. In billion)</b>	584.77	638.83	739.60	917.92	1,196.19	1,228.50	1,137.85	1,295.23
<b>Growth Since Last June</b>	1.36%	9.24%	15.77%	24.11%	30.32%	2.70%	-7.38%	13.83%
<b>Growth since June 30, 2013 till Nov 30, 2019</b>	<b>121.49%</b>							
<b>Compound Annual Growth Rate June 30, 2013 to Nov 30, 2019</b>	<b>13.19%</b>							

### Trend of growth in Total Assets of NBFi Industry

(Rs in billion & Growth figures in percentage)



## Breakup of Shariah Compliant and Conventional Assets of NBF Industry

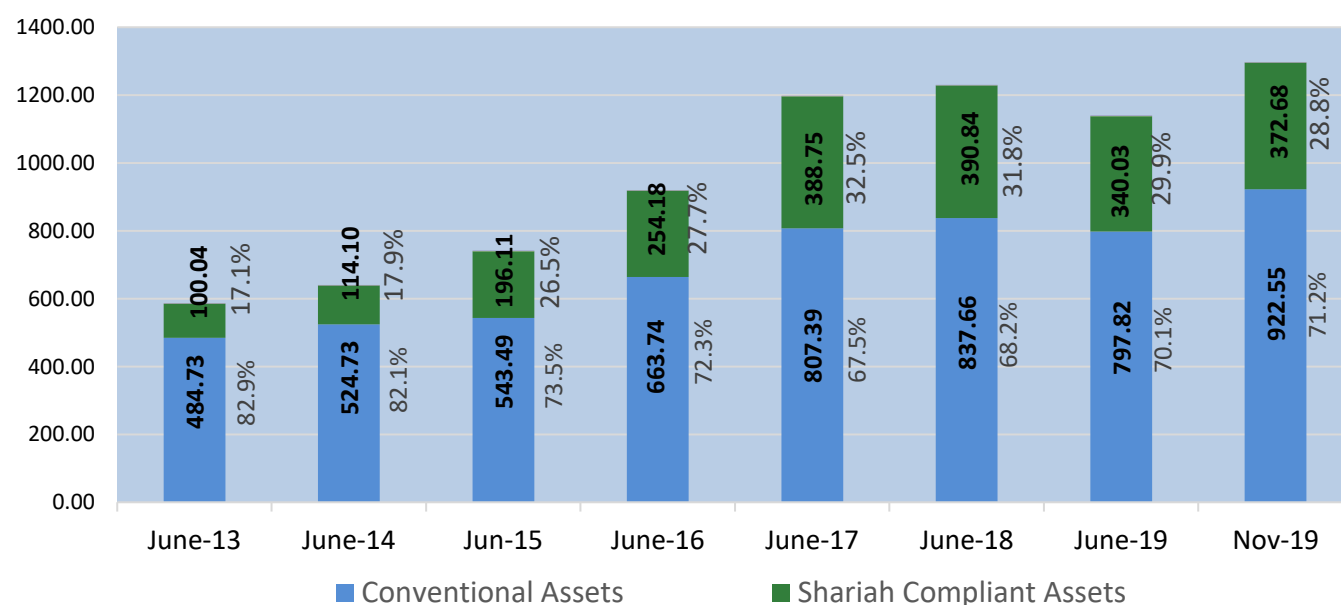
(Rs. in billion)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun -18	June-19	Nov-19
Conventional Assets	484.73	524.73	543.49	663.74	807.39	837.66	797.82	922.55
Shariah Compliant Assets	100.04	114.10	196.11	254.18	388.75	390.84	340.03	372.68
<b>Total Assets</b>	<b>584.77</b>	<b>638.83</b>	<b>739.60</b>	<b>917.92</b>	<b>1,196.14</b>	<b>1,228.50</b>	<b>1,137.85</b>	<b>1,295.23</b>
Share of Conventional Assets	82.9%	82.1%	73.5%	72.3%	67.5%	68.2%	70.1%	71.2%
Share of Shariah Compliant Assets	17.1%	17.9%	26.5%	27.7%	32.5%	31.8%	29.9%	28.8%
<b>Conventional Assets - Growth since June 2013 till Nov 019</b>							<b>90.32%</b>	
<b>Shariah Compliant Assets - Growth since June 2013 till Nov 2019</b>							<b>272.52%</b>	
<b>Compound Annual Growth Rate (June 2013 to Nov 2019)-Conventional Assets</b>							<b>10.54%</b>	
<b>Compound Annual Growth Rate (June 13 to Nov 2019)-Shariah Compliant Assets</b>							<b>22.73%</b>	

*Note . Shariah Compliant assets include assets of Shariah Compliant Mutual Funds, Shariah Compliant Pension Funds, REIT Scheme and Shariah compliant Modarabas, while rest of the assets of NBF industry is conventional assets.*

### Breakup of Shariah compliant and Conventional Assets of NBF Industry

(Rs in billion & Percentage of Total Assets)

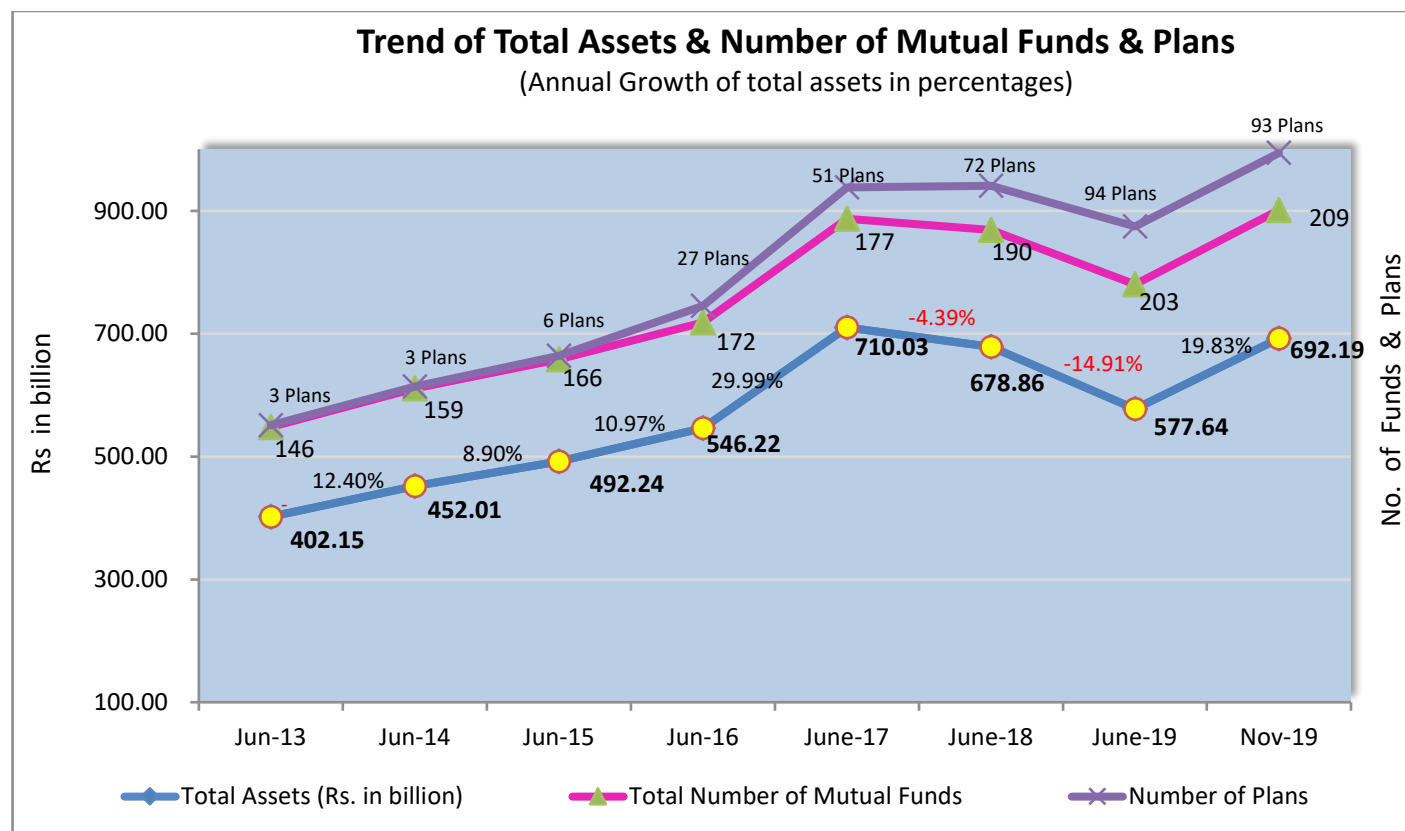


## MUTUAL FUNDS & PLANS

### Trend of Total Assets and Number of Mutual Funds & Plans

(Rs in billion)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	Nov 19	
<b>Total Assets (Rs. in billion)</b>	402.15	452.01	492.24	546.22	710.03	678.86	577.64	692.19	
<b>Growth since last June</b>	-1.91%	12.40%	8.90%	10.97%	29.99%	-4.39%	-14.91%	19.83%	
<b>Number of Mutual Funds</b>	146	159	166	172	177	190	203	209	
<b>Number of Plans</b>	3	3	6	27	51	72	94	93	
<b>Total Number of Mutual Funds &amp; Plans</b>	149	162	172	199	228	262	297	302	
<b>Growth since June 2013 till Nov 2019</b>								<b>72.12%</b>	
<b>Compound Annual Growth Rate June 2013 to Nov 2019</b>								<b>8.83%</b>	



## Trend of Category-Wise Position of Total Assets of Mutual Funds

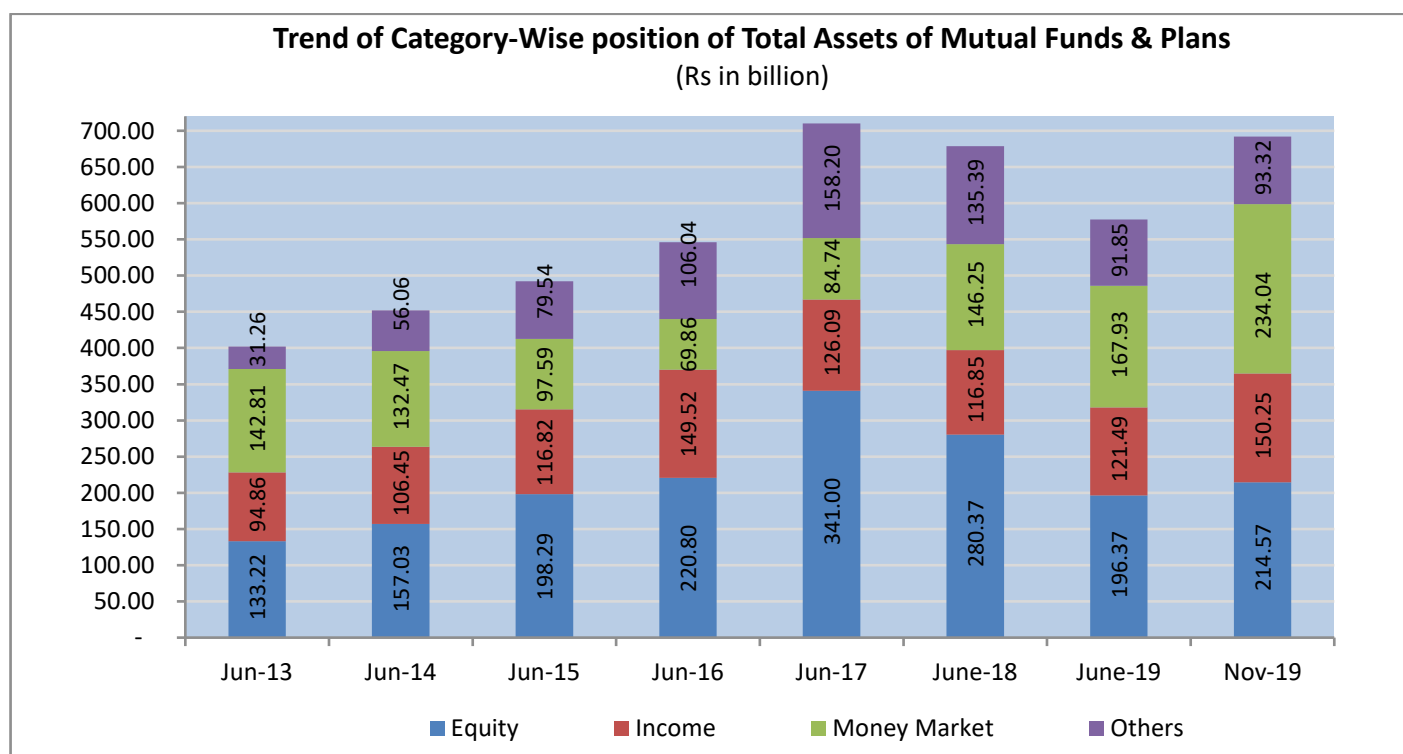
(Rs. in billion)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	Nov-19
<b>Equity</b>	133.22	157.03	198.29	220.80	341.00	280.37	196.37	214.57
<b>Income</b>	94.86	106.45	116.82	149.52	126.09	116.85	121.49	150.25
<b>Money Market</b>	142.81	132.47	97.59	69.86	84.74	146.25	167.93	234.04
<b>Others</b>	31.26	56.06	79.54	106.04	158.20	135.39	91.85	93.32
<b>Total</b>	<b>402.15</b>	<b>452.01</b>	<b>492.24</b>	<b>546.22</b>	<b>710.03</b>	<b>678.86</b>	<b>577.64</b>	<b>692.18</b>

Note. Others Include Asset Allocation, Aggressive Asset Allocation, Aggressive Income, Balanced, Capital Protected, Commodity, Fund of Funds, Index Tracker and Sector Specific Funds.

### Trend of Category-Wise position of Total Assets of Mutual Funds & Plans

(Rs in billion)



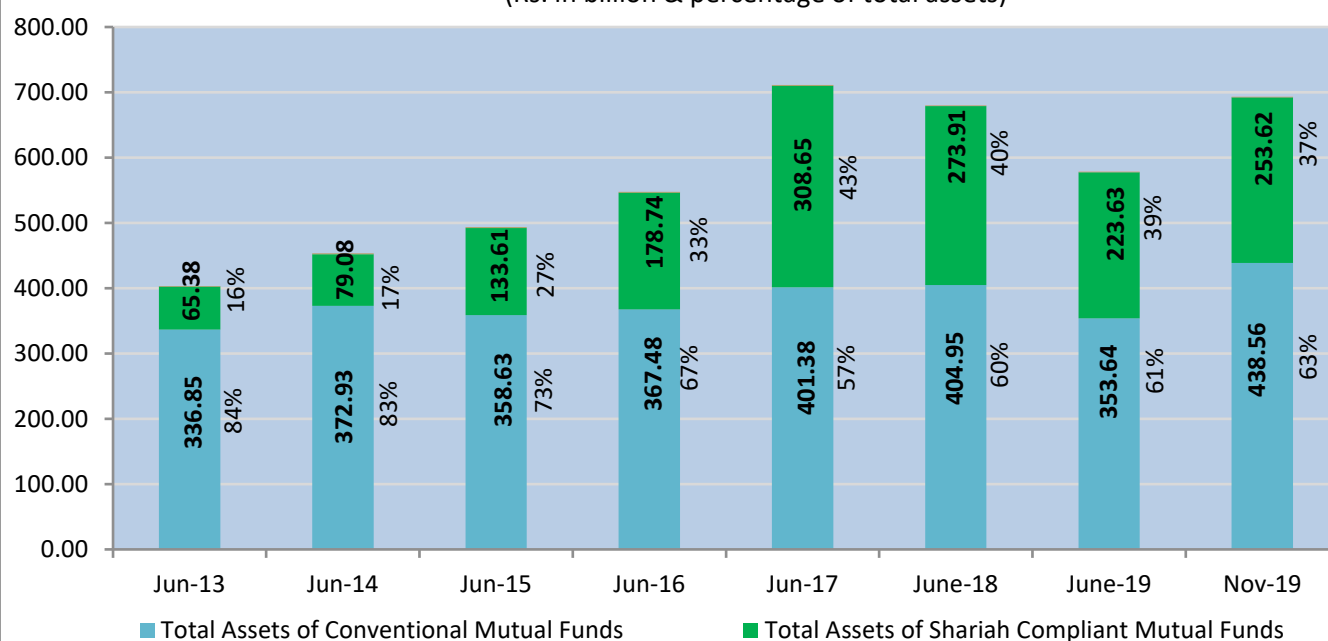
## Trend of Total Assets of Conventional and Shariah Compliant Mutual Funds & Plans

(Rs. in billion)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Jun-19	Nov -19
Total Assets of Conventional Mutual Funds	336.85	372.93	358.63	367.48	401.38	404.95	354.01	438.56
Total Assets of Shariah Compliant Mutual Funds	65.38	79.08	133.61	178.74	308.65	273.91	223.63	253.62
<b>Total Assets of Mutual Funds</b>	<b>402.23</b>	<b>452.01</b>	<b>492.24</b>	<b>546.22</b>	<b>710.03</b>	<b>678.86</b>	<b>577.64</b>	<b>692.18</b>
Share of Conventional Mutual Funds	84%	83%	73%	67%	57%	60%	61%	63%
Share of Shariah Compliant Mutual Funds	16%	17%	27%	33%	43%	40%	39%	37%
Conventional Mutual Funds - Growth since last June	-6.46%	10.71%	-3.83%	2.47%	9.22%	0.89%	-12.58%	24.01%
Shariah Compliant Mutual Fund - Growth since last June	31.07%	20.95%	68.96%	33.78%	72.68%	-11.26%	-18.36%	13.41%
<b>Conventional Mutual Funds - Growth since June 2013 till Nov 2019</b>	<b>30.19%</b>							
<b>Shariah Compliant Mutual Fund -Growth since June 2013 till Nov 2019</b>	<b>287.92%</b>							
<b>Compound Annual Growth Rate - June 2013 to Nov 2019-Conventional Mutual Funds</b>	<b>4.20%</b>							
<b>Compound Annual Growth Rate - June 2013 to Nov 2019-Shariah Compliant Mutual Fund</b>	<b>23.51%</b>							

### Trend of Total Assets of Conventional and Shariah Compliant Mutual Funds & Plans

(Rs. in billion & percentage of total assets)

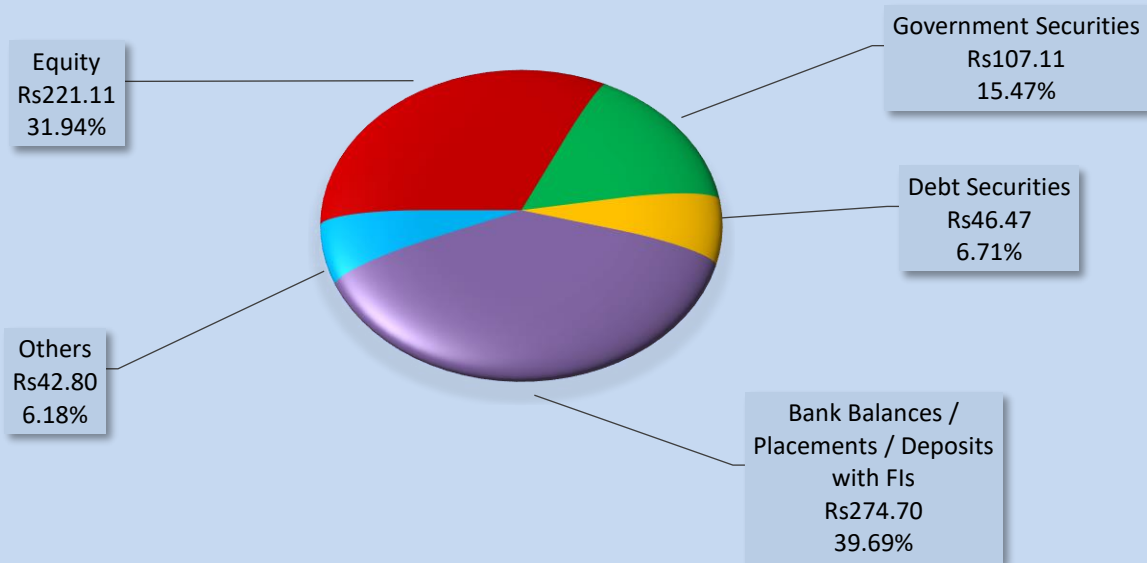




## Asset Allocation of Mutual Funds

### Asset Allocation of Mutual Funds as of November 30, 2019

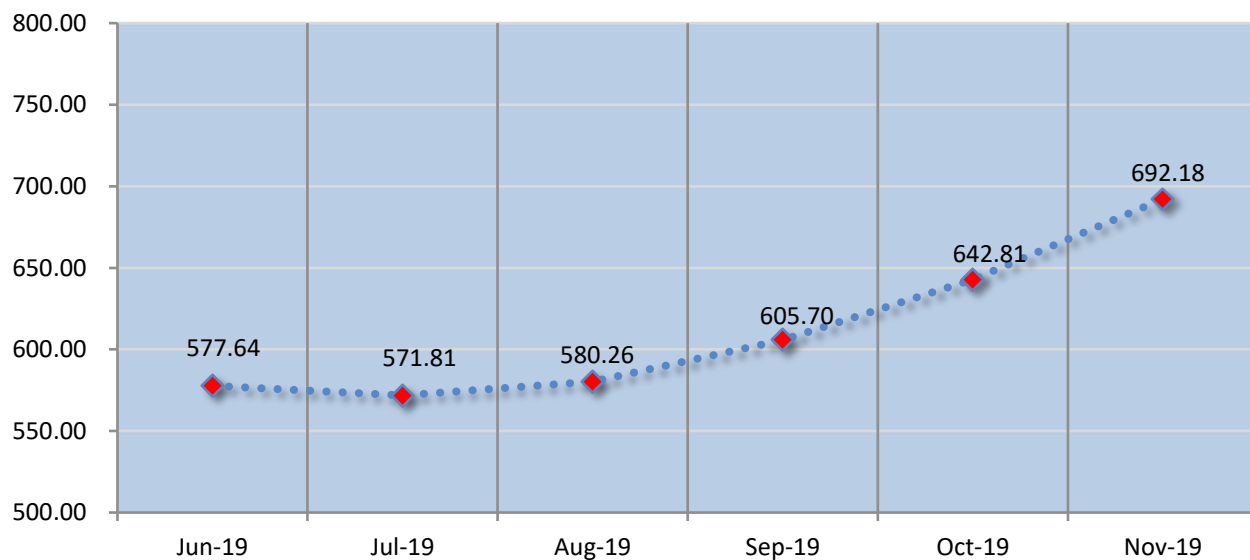
(Rs in billion & percentage of Total Assets)



## Trend of Total Assets of Mutual Funds during the last 6 Months

### Trend of Total Assets of Mutual Funds during the last 6 Months

(Rs. in billion)



## Detail of Investor Accounts in Open End Mutual Funds

Description	No. of Active Investor Accounts as at Nov 30, 2019	Value of Investment as at Nov 30, 2019 (Rs. In Millions)	% of total Investment Value
<b>Resident</b>			
Individuals	311,509	248,402	37.39%
Associated Banks/DFIs/AMCs	60	37,837	5.70%
Other Banks/DFIs	179	6,734	1.01%
Insurance Companies	304	25,829	3.89%
Other financial institutions	140	15,887	2.39%
Other Corporates	2,433	195,617	29.45%
Fund of funds	68	21,217	3.19%
Retirement funds	2,553	87,206	13.13%
Trusts/NGOs/Societies/Foundations/Charities	1,111	22,564	3.40%
<b>Foreign</b>			
Individuals	530	2,897	0.44%
Non-Individuals	15	153	0.02%
<b>Total</b>	<b>318,902</b>	<b>664,341</b>	<b>100%</b>

*Note 1. Number of active investor accounts i.e. Accounts having more than zero balance as at November 30, 2019 are 318,902  
Number of investor accounts having zero balance at November 30, 2019 are 277,552  
Total number of investor accounts (Including accounts with zero and more than zero balance) as at November 30, 2019 are 596,454*

*Note 2. The above table shows the number of investor accounts in open end mutual funds only.*

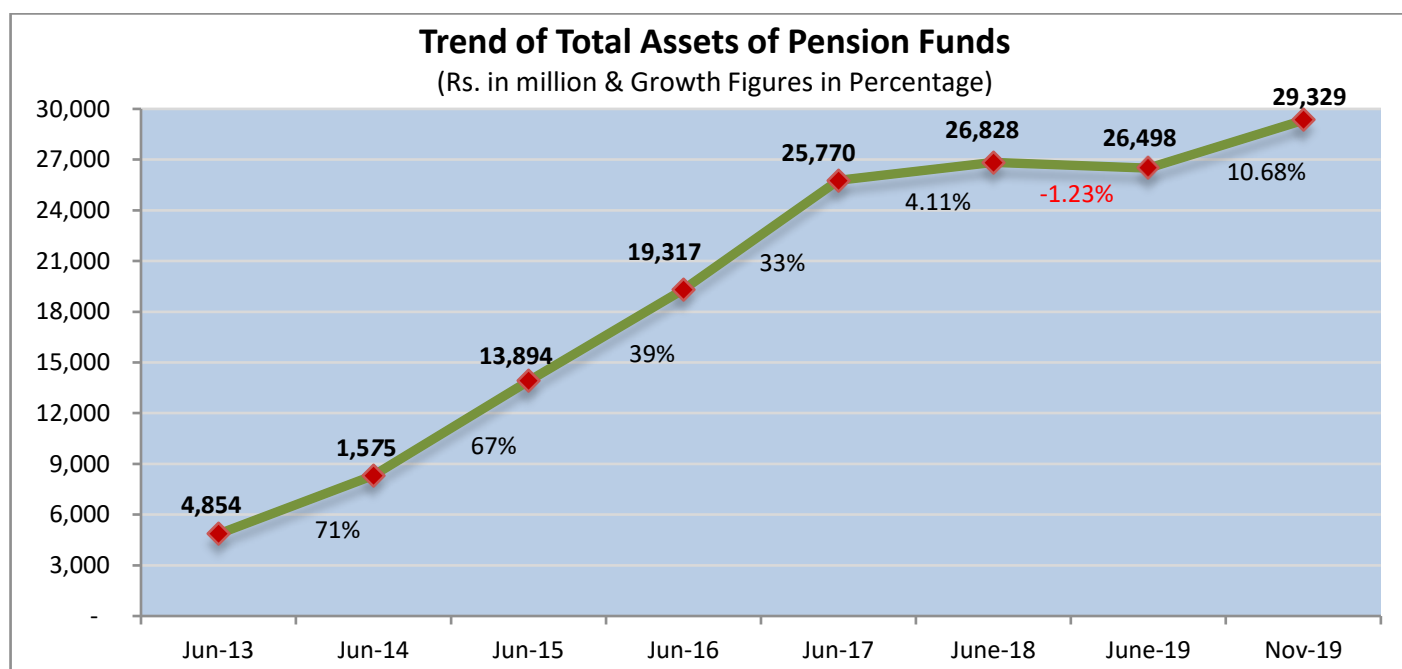
*Note 3. The number of investors' accounts is different from the number of investors in mutual fund industry i.e. If Investor A has opened three accounts with three different Asset management companies, the same shall be reported as three investor accounts instead of one investor.*

## VOLUNTARY PENSION SCHEMES / FUNDS

### Trend of Total Assets of Pension Funds

(Rs. in million)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June -19	Nov 19
<b>Total Assets</b>	4,854	8,310	13,894	19,317	25,770	26,828	26,498	29,329
<b>Growth since last June</b>	75%	71%	67%	39%	33%	4.11%	-1.23%	10.68%



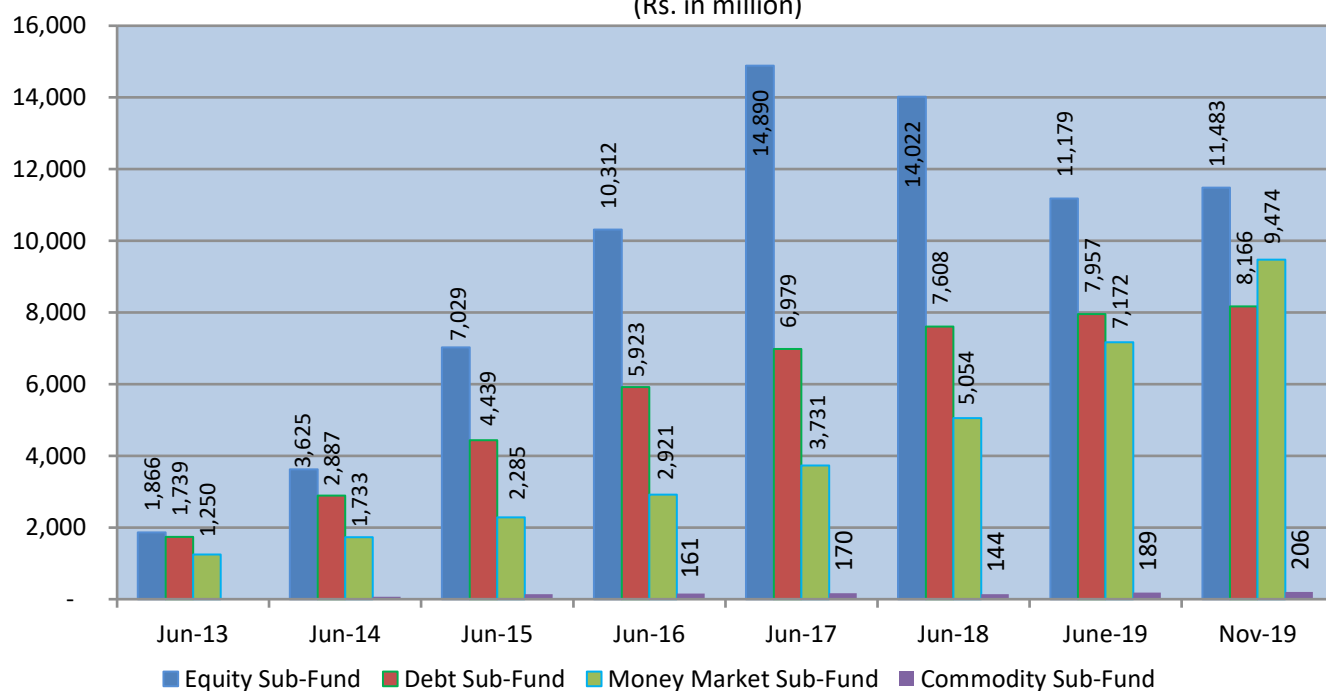
## Category-Wise Position of Total Assets of Pension Funds

(Rs in million)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	Nov-19
Equity Sub-Fund	1,866	3,625	7,029	10,312	14,890	14,022	11,179	11,483
Debt Sub-Fund	1,739	2,887	4,439	5,923	6,979	7,608	7,957	8,166
Money Market Sub-Fund	1,250	1,733	2,285	2,921	3,731	5,054	7,172	9,474
Commodity Sub-Fund	-	65	140	161	170	144	189	206
<b>Total</b>	<b>4,855</b>	<b>8,310</b>	<b>13,894</b>	<b>19,317</b>	<b>25,770</b>	<b>26,828</b>	<b>26,498</b>	<b>29,329</b>

### Category-wise Position of Total Assets of Pension Funds

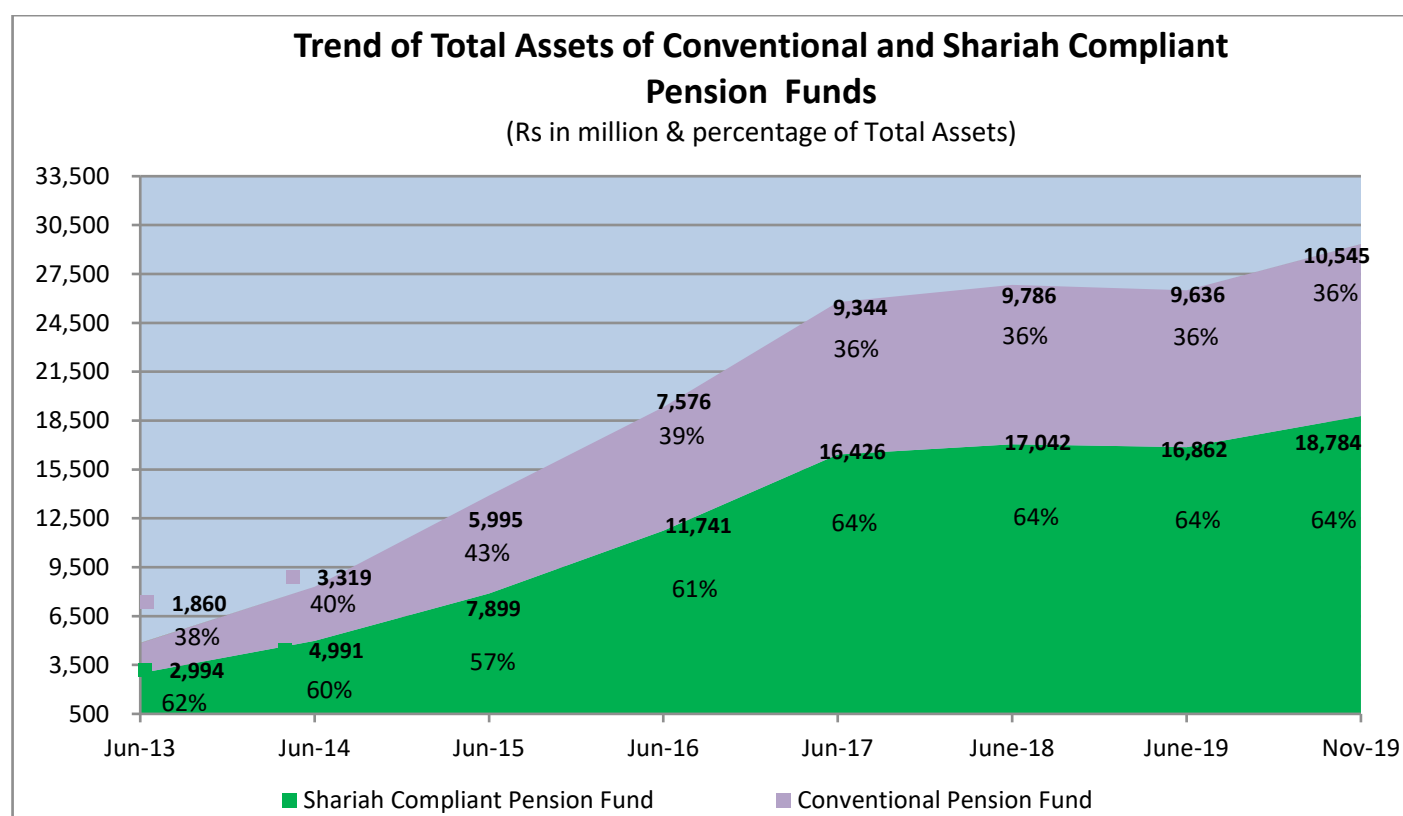
(Rs. in million)



## Trend of Total Assets of Conventional and Shariah Compliant Pension Funds

(Rs. in million)

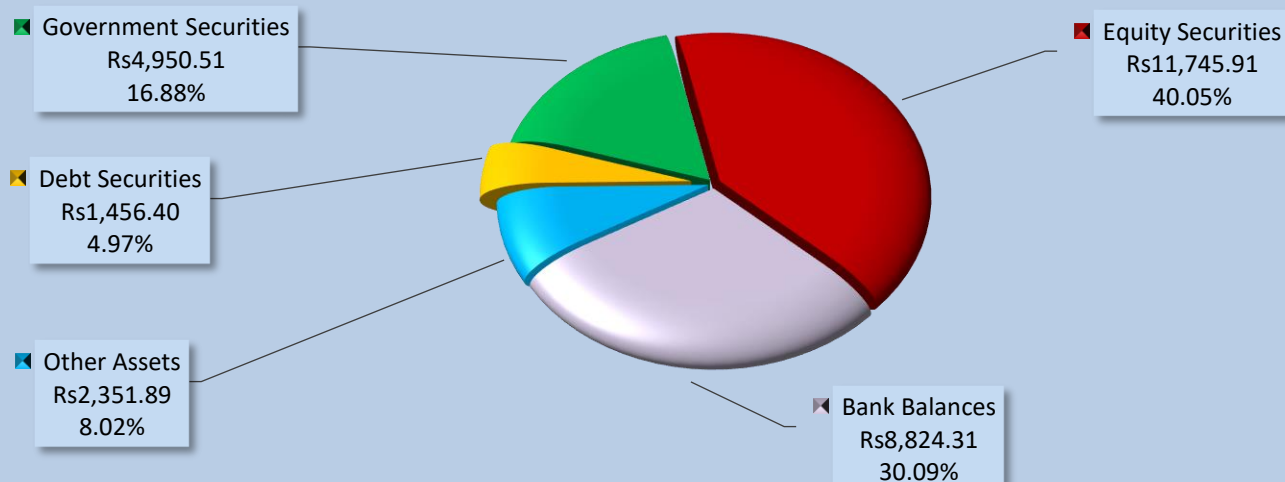
Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	Nov-19
<b>Shariah Compliant Pension Funds</b>	2,994	4,991	7,899	11,741	16,426	17,042	16,862	18,784
<b>Conventional Pension Funds</b>	1,860	3,319	5,995	7,576	9,344	9,786	9,636	10,545
<b>Total assets of Pension Funds</b>	<b>4,854</b>	<b>8,310</b>	<b>13,894</b>	<b>19,317</b>	<b>25,770</b>	<b>26,828</b>	<b>26,498</b>	<b>29,329</b>
<b>Share of Shariah Compliant Pension Funds</b>	62%	60%	57%	61%	64%	64%	64%	64%
<b>Share of Conventional Pension Funds</b>	38%	40%	43%	39%	36%	36%	36%	36%
<b>Compound Annual Growth Rate (June 13 to Nov 2019) Shariah Compliant Pension Fund</b>						<b>33.12%</b>		
<b>Compound Annual Growth Rate (June 13 to Nov 2019) Conventional Pension Fund</b>						<b>31.03%</b>		



## Asset Allocation of Pension Funds

### Asset Allocation of Pension Funds as of November 30, 2019

(Rs in million & Percentage of Total Assets)



## Detail of Investor Accounts in Pension Funds

Description	No. of Active Investor Accounts as at Nov 30, 2019	Value of Investment as at Nov 30, 2019 (Rs. In Millions)	% of total Investment Value
<b>Resident</b>			
Individuals	33,064	25,902	89.96%
Associated Banks/DFIs/AMCs	14	2,233	7.76%
Other financial institutions	1	346	1.20%
<b>Foreign</b>			
Individuals	8	313	1.09%
Non-Individuals	-	-	0.00%
<b>Total</b>	<b>33,087</b>	<b>28,795</b>	<b>100%</b>

Note. 1. Number of active investor accounts i.e. Accounts having more than zero balance as at November 30, 2019 are 33,087

Number of investor accounts having zero balance as at November 30, 2019 are 13,866

Total number of investor accounts (Including accounts with zero and more than zero balance) as at November 30, 2019 are 46,953

Note. 2. The number of investors' accounts is different from the number of investors in pension fund industry i.e. If Investor A has opened three accounts with three different pension fund managers, the same shall be reported as three investor accounts instead of one investor.

## DISCRETIONARY / NON-DISCRETIONARY PORTFOLIOS

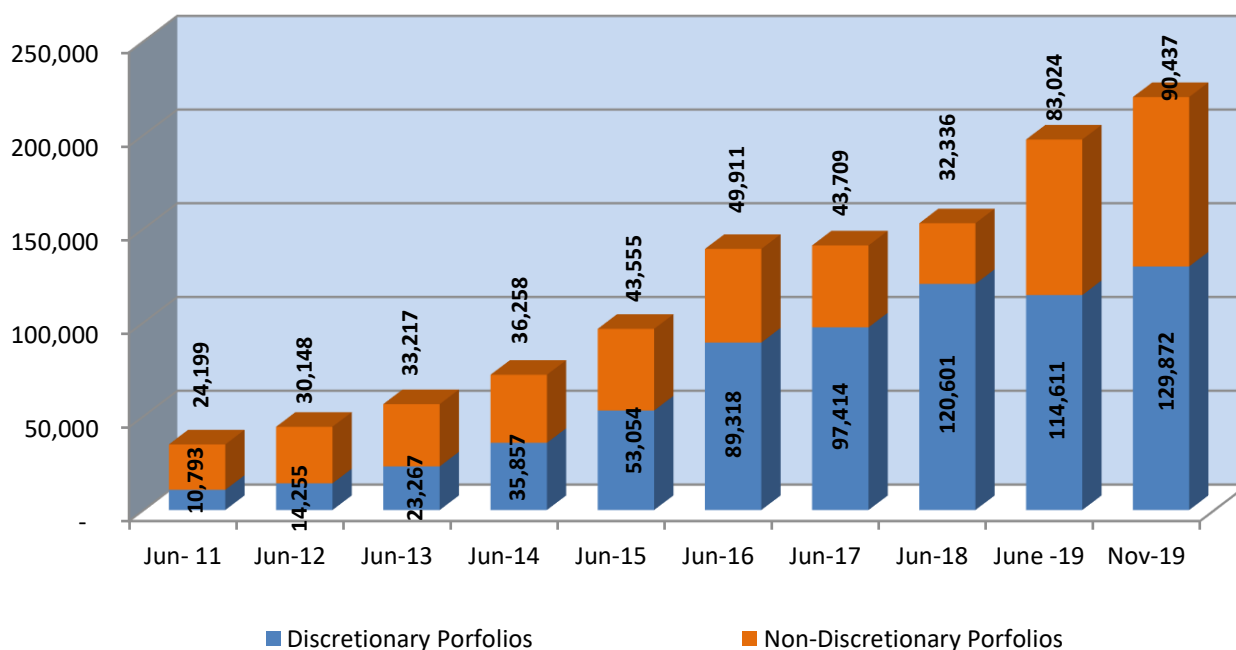
### Trend of Total Assets of Discretionary / Non-Discretionary Portfolios

(Rs. in million)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Jun-19	Nov-19
<b>Discretionary Portfolios</b>	23,267	35,857	53,054	89,318	97,414	20,601	114,611	129,872
<b>Non-Discretionary Portfolios</b>	33,217	36,258	43,555	49,911	43,709	32,336	83,024	90,437
<b>Total Assets of Portfolios</b>	<b>56,484</b>	<b>72,115</b>	<b>96,609</b>	<b>139,229</b>	<b>141,123</b>	<b>152,937</b>	<b>197,635</b>	<b>220,309</b>

### **Trend of Total Assets of Discretionary / Non-Discretionary Portfolios**

(Rs in million)



**REAL ESTATE INVESTMENT TRUST AND PRIVATE EQUITY & VENTURE CAPITAL**  
**FUND**

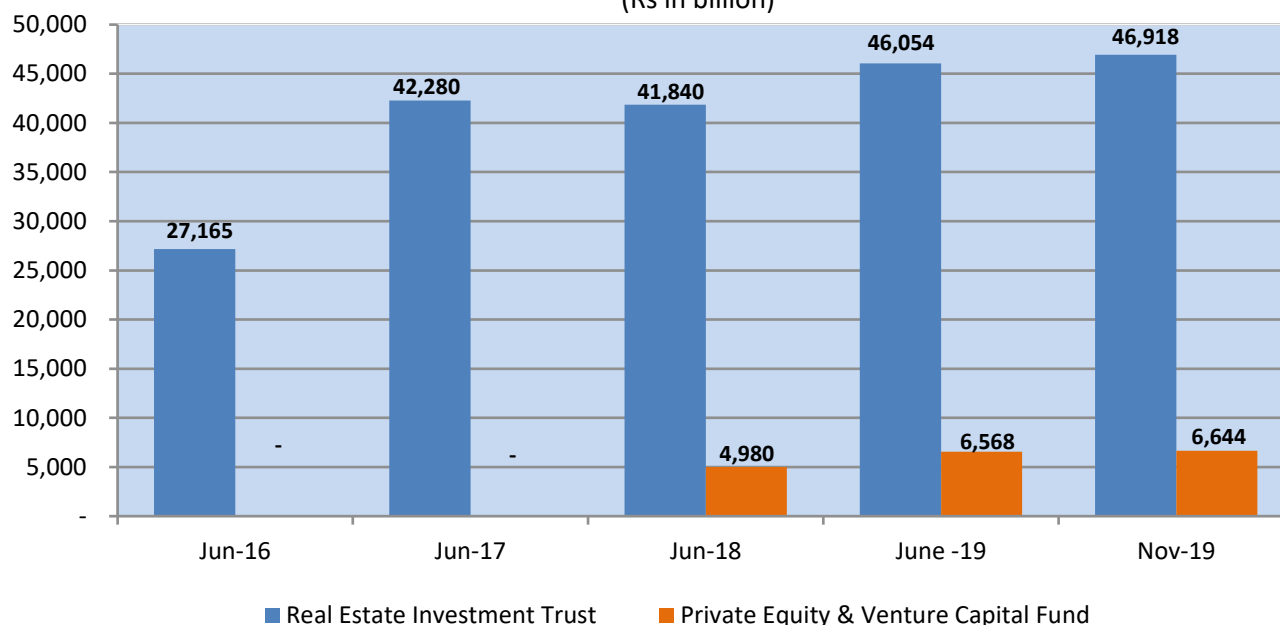
**Trend of Total Assets of Real Estate Investment Trust And Private Equity & Venture Capital Fund**

(Rs in million)

Description	Jun-16	Jun-17	Jun-18	June -19	Nov-19
Real Estate Investment Trust	27,165	42,280	41,840	46,054	46,918
Private Equity & Venture Capital Fund	-	-	4,980	6,568	6,644
<b>Total Assets</b>	<b>27,165</b>	<b>42,280</b>	<b>46,820</b>	<b>52,622</b>	<b>53,562</b>

**Trend of Total Assets of Real Estate Investment Trust And Private Equity & Venture Capital Fund**

(Rs in billion)





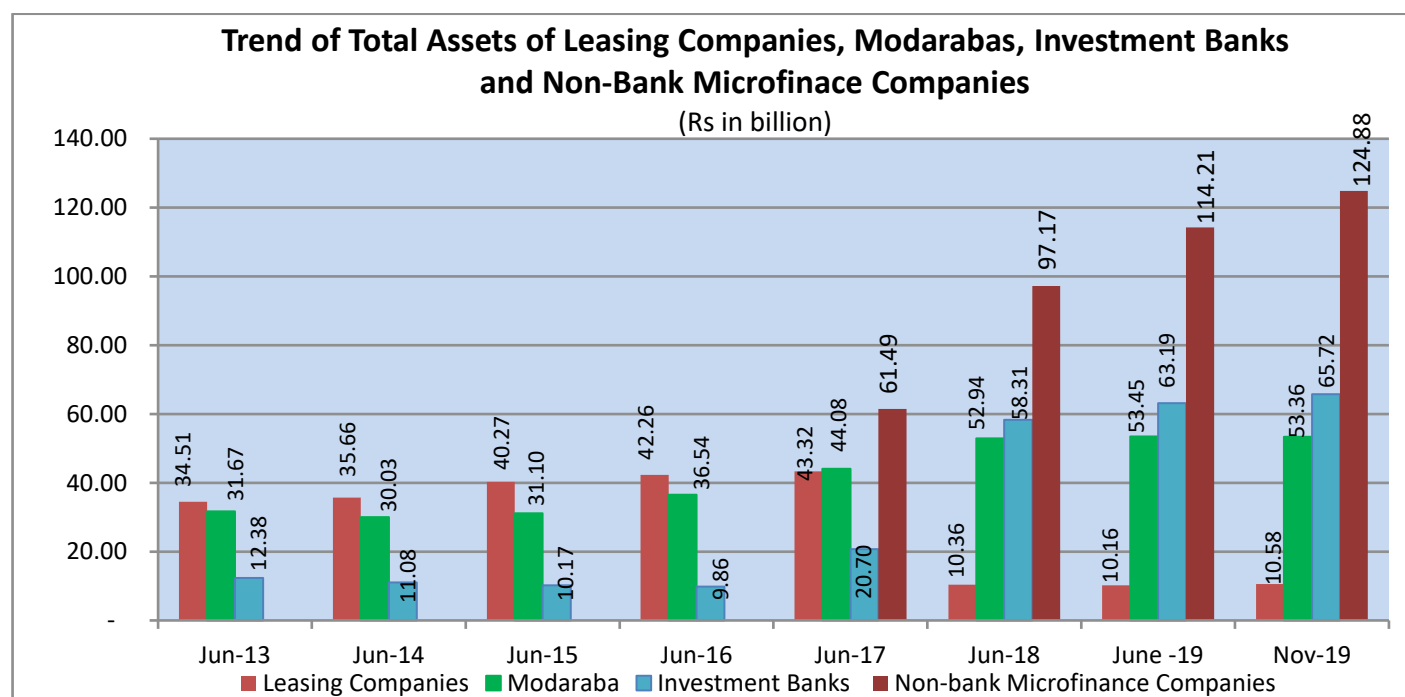
## LEASING COs, MODARABAS, INVESTMENT BANKS AND NON-BANK

### MICROFINANCE COs

#### Trend of Total Assets of Leasing Cos, Modarabas, Investment Banks and Non-Bank Microfinance Cos.

(Rs in billion)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June -19	Nov -19
Leasing Companies	34.51	35.66	40.27	42.26	43.32	10.36	10.16	10.58
Modaraba	31.67	30.03	31.10	36.54	44.08	52.94	53.45	53.36
Investment Banks	12.38	11.08	10.17	9.86	20.70	58.31	63.19	65.72
Non-bank Microfinance Companies	-	-	-	-	61.49	97.17	114.21	124.88



Note 1. Information pertaining to two Investment Banks, which are not currently filing online returns, are included in above table.

Note2. Total assets, total liabilities, equity and deposits, etc. of investment banks increased significantly in February 2018 mainly due to change of license status of one leasing company from leasing to investment finance services.

Note 3. Information pertaining to four Modarabas, which did not file online returns, is of previous months in the above table.

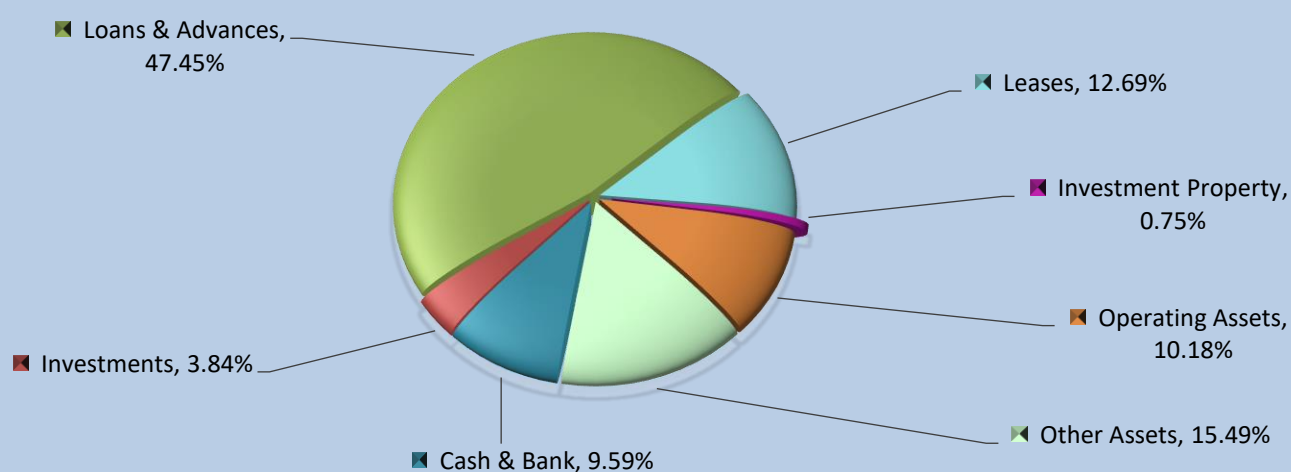
Note 4. Non-bank microfinance companies (NBMCs) obtained license from SECP to undertake microfinance services from 2016 onwards. Information pertaining to two NBMCs, which did not file online returns, is of previous month in the above table.

## Asset Allocation of Leasing Companies, Modarabas, Investment Banks & Non-Bank Microfinance Companies

(Rs in million)

Category	Cash & Bank	Investments	Loans & Advances	Lease	Investment Property	Operating Assets	Other Assets	Total
<b>Modarabas</b>	2,740	2,401	12,303	6,493	1,077	16,637	10,634	52,285
<b>Leasing Companies</b>	444	126	595	7,123	154	167	1,966	10,575
<b>Investment Banks</b>	1,041	5,608	27,648	16,771	445	2,831	6,274	60,618
<b>Non-bank Microfinance Companies</b>	18,751	1,067	73,098	-	117	4,749	18,224	116,006
<b>Total</b>	<b>22,976</b>	<b>9,202</b>	<b>113,644</b>	<b>30,387</b>	<b>1,793</b>	<b>24,384</b>	<b>37,098</b>	<b>239,484</b>

### Asset Allocation of Leasing Companies, Modarabas & Investment Banks as of November 30, 2019



Note 1. Total assets of two Investment Banks, which are not currently filing SCRS online returns, are not included in above table.

Note 2. Information pertaining to four Modarabas, which did not file online returns, is not included in the above table.

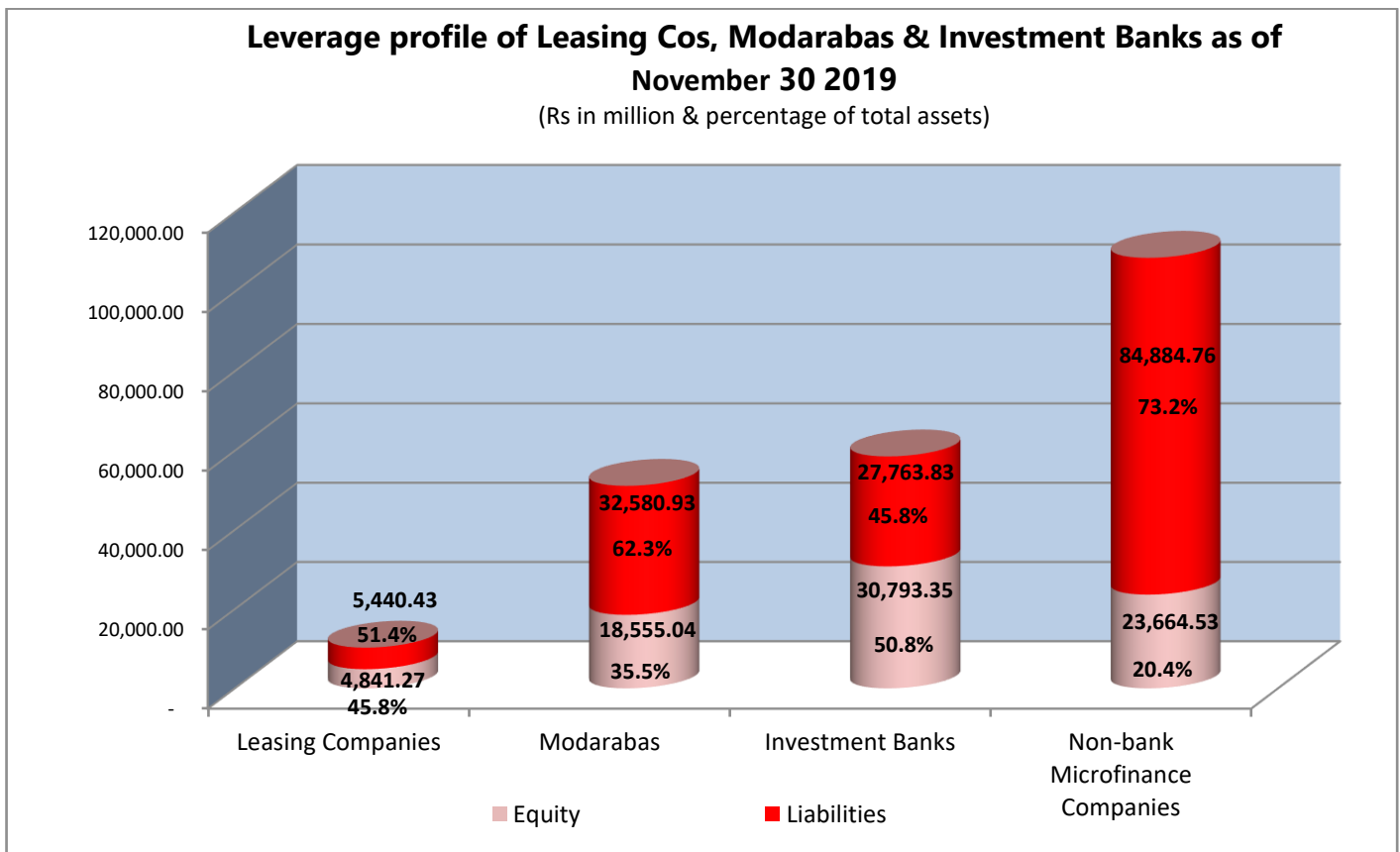
Note 3. Information pertaining to two NBMCs, which did not file online returns, is not included in the above table.

## Leverage profile of Leasing Companies, Modarabas, Investment Banks and Non-Bank Microfinance Companies

(Rs in million)

Category	Equity*	Liabilities	Total Assets	Equity as percentage of total assets	Liabilities as percentage of total assets
Leasing Companies	4,841.27	5,440.43	10,575.00	45.8%	51.4%
Modarabas	18,555.04	32,580.93	52,285.00	35.5%	62.3%
Investment Banks	30,793.35	27,763.83	60,618.00	50.8%	45.8%
Non-bank Microfinance Companies	23,664.53	84,884.76	116,005.65	20.4%	73.2%

\* Equity and liabilities do not include deficit / surplus on revaluation of fixed assets



Note 1. Total assets of two Investment Banks, which are not currently filing SCRS online returns, are not included in above table.

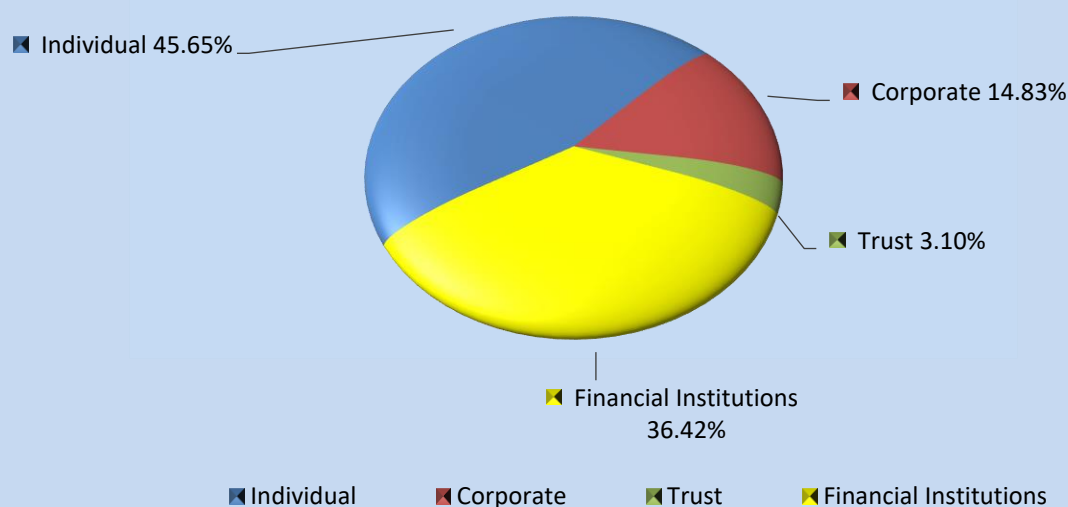
Note 2. Information pertaining to four Modarabas, which did not file online returns, is not included in the above table.

Note 3. Information pertaining to two NBMCs, which did not file online returns, is not included in the above table.

## Deposit raising of Leasing Companies, Modarabas & Investment Banks as of November 30, 2019

Category	Amounts (Rs in million)				% of Total Deposits
	Leasing Cos.	Modarabas	Investment Banks	Total	
Individual	430.99	2,347.32	3,989.85	6,768.16	45.65%
Corporate	92.41	1,862.55	244.53	2,199.49	14.83%
Trust	-	238.28	220.72	459.00	3.10%
Govt. Entities	-	-	-	-	0.00%
Financial Institutions	-	5,400	-	5,400.00	36.42%
<b>Total</b>	<b>523.40</b>	<b>9,848.15</b>	<b>4,455.12</b>	<b>14,826.65</b>	<b>100.00%</b>

### Deposit raising of Leasing Companies, Modarabas & Investment Banks as of November 30, 2019 (Percentage of Total Deposits)



Note 1. Total assets of two Investment Banks, which are not currently filing SCRS online returns, are not included in above table.

Note 2. Information pertaining to four Modarabas, which did not file online returns, is not included in the above table.

## **ADDITIONAL REPORTS PERTAINING TO MUTUAL FUNDS/PLANS**

### **Category wise Break up of Assets under Management – Collective Investment Schemes (Conventional and Shariah Compliant)**

- a) The Total AUMs given in the said reports represent Net Assets of Open-end funds.

### **Region wise Issuance & Redemptions in Collective Investment Schemes (Conventional and Shariah Compliant)**

- a) These reports do not include the transactions conducted by funds of funds.

### **Number of new accounts opened in Collective Investment Schemes**

- a) These reports do not include the accounts opened by the funds of funds for investment in other funds.
- b) Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

### **Region wise Assets under Management**

- a) These reports do not include the accounts and investments by funds of funds for investment in other funds. Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

## Category wise Issuance & Redemption in Conventional Collective Investment Schemes during the month

(Rs. in million)

Fund Category	Gross Issuance - Individuals	Gross Redemptions - Individuals	Net Issuance/(Redemptions) - Individuals	Gross Issuance - Non-Individuals	Gross Redemptions - Non-Individuals	Net Issuance/(Redemptions) - Non-Individuals	Gross Issuance - Fund of funds	Gross Redemptions - Fund of funds	Net Issuance/(Redemptions) - Fund of funds	Gross Issuance - Total	Gross Redemptions - Total	Net Issuance/(Redemptions) - Total
<b>Aggressive Income</b>	120.20	170.58	-50.38	0.00	2.55	-2.55	309.50	426.68	-117.18	429.70	599.81	-170.10
<b>Asset Allocation</b>	34.20	132.62	-98.42	9.52	113.83	-104.31	0.00	149.23	-149.23	43.72	395.67	-351.96
<b>Balanced</b>	10.10	12.09	-1.99	0.00	0.00	0.00	0.00	0.00	0.00	10.10	12.09	-1.99
<b>Capital Protected</b>	318.35	101.80	216.55	0.00	0.00	0.00	0.00	0.00	0.00	318.35	101.80	216.55
<b>Commodity</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Equity</b>	2,754.79	1,242.48	1,512.32	2,493.63	856.26	1,637.37	988.30	902.62	85.68	6,236.72	3,001.36	3,235.36
<b>Fund Of Funds</b>	19.57	119.62	-100.05	2,365.01	0.00	2,365.01	0.00	0.00	0.00	2,384.59	119.62	2,264.97
<b>Income</b>	4,602.18	3,030.41	1,571.77	2,236.11	2,197.24	38.87	902.27	435.62	466.65	7,740.56	5,663.27	2,077.29
<b>Index Tracker</b>	0.16	0.00	0.16	10.00	0.00	10.00	0.00	0.00	0.00	10.16	0.00	10.16
<b>Money Market</b>	10,403.37	10,027.39	375.97	26,658.53	18,128.36	8,530.17	816.89	1,729.94	-913.05	37,878.78	29,885.69	7,993.09
<b>Total</b>	<b>18,262.91</b>	<b>14,836.98</b>	<b>3,425.94</b>	<b>33,772.80</b>	<b>21,298.23</b>	<b>12,474.57</b>	<b>3,016.96</b>	<b>3,644.09</b>	<b>-627.13</b>	<b>55,052.67</b>	<b>39,779.30</b>	<b>15,273.37</b>

## Category wise Issuance & Redemption in Shariah Compliant Collective Investment Schemes during the month

(Rs. in million)

Fund Category	Gross Issuance - Individuals	Gross Redemptions - Individuals	Net Issuance/(Redemptions) - Individuals	Gross Issuance - Non-Individuals	Gross Redemptions - Non-Individuals	Net Issuance/(Redemptions) - Non-Individuals	Gross Issuance - Fund of funds	Gross Redemptions - Fund of funds	Net Issuance/(Redemptions) - Fund of funds	Gross Issuance - Total	Gross Redemptions - Total	Net Issuance/(Redemptions) - Total
Islamic Aggressive Income	5.06	14.48	-9.42	0.00	0.00	0.00	0.00	0.00	0.00	5.06	14.48	-9.42
Islamic Asset Allocation	522.11	434.63	87.49	7.34	703.92	-696.58	0.00	6.41	-6.41	529.46	1,144.96	-615.50
Islamic Balanced	45.00	73.00	-28.00	13.00	27.00	-14.00	2.50	57.91	-55.41	60.50	157.91	-97.41
Islamic Capital Protected	0.00	0.61	-0.61	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.61	-0.61
Islamic Commodity	3.00	55.00	-52.00	2.00	2.00	0.00	0.00	0.00	0.00	5.00	57.00	-52.00
Islamic Equity	5,133.91	3,612.81	1,521.10	2,517.72	2,351.16	166.56	2,479.31	574.33	1,904.98	10,130.94	6,538.30	3,592.64
Islamic Fund of Funds	26.89	747.21	-720.33	4.19	840.80	-836.61	0.00	125.10	-125.10	31.08	1,713.11	-1,682.03
Islamic Income	9,698.04	6,833.32	2,864.72	9,306.75	9,438.62	-131.87	1,038.23	1,138.14	-99.90	20,043.03	17,410.09	2,632.94
Islamic Index Tracker	17.00	8.00	9.00	62.00	69.00	-7.00	0.00	0.00	0.00	79.00	77.00	2.00
Islamic Money Market	6,113.63	6,975.35	-861.72	6,206.14	5,019.12	1,187.02	2,375.33	3,137.28	-761.95	14,695.10	15,131.75	-436.65
<b>Total</b>	<b>21,564.64</b>	<b>18,754.41</b>	<b>2,810.23</b>	<b>18,119.14</b>	<b>18,451.62</b>	<b>-332.48</b>	<b>5,895.37</b>	<b>5,039.17</b>	<b>856.21</b>	<b>45,579.16</b>	<b>42,245.20</b>	<b>3,333.96</b>

## Category Wise Break up of Assets Under Management -Conventional Collective Investment Schemes

(Rs. in million)

Fund Category	Individuals	Associated Banks/DFIs	Other Banks/DFIs	Insurance Co.s	Other Fin. Institutions	Other Corporates	Fund of funds	Retirement funds	Trusts/NGOs/Societies/Foundations/Charities	Foreign Individuals	Foreign Corporates
<b>Aggressive Income</b>	1,205.24	0.01	178.71	0.11	55.14	406.27	169.98	1,066.28	509.76	1.21	0.00
<b>Asset Allocation</b>	3,670.58	237.25	465.24	527.03	321.08	880.90	0.00	1,880.15	146.69	6.27	32.51
<b>Balanced</b>	1,106.12	107.86	0.00	563.31	8.79	43.98	0.00	1,325.63	118.20	5.20	0.00
<b>Capital Protected</b>	3,330.52	151.46	0.00	0.00	0.00	14,750.43	0.00	355.28	671.62	14.65	0.00
<b>Commodity</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Equity</b>	40,389.52	5,863.31	2,486.35	14,590.63	5,685.78	8,316.08	789.25	38,076.83	5,156.40	690.72	5.47
<b>Fund Of Funds</b>	1,000.77	253.50	0.00	0.00	0.00	440.51	0.00	450.69	48.47	6.32	0.00
<b>Income</b>	27,679.40	1,895.09	233.57	1,770.83	3,356.42	13,719.49	649.15	7,894.98	2,746.13	271.79	24.43
<b>Index Tracker</b>	32.14	0.00	0.00	0.00	0.00	11.91	0.00	386.77	0.00	0.00	5.65
<b>Money Market</b>	36,655.49	3,362.88	1,270.10	1,389.27	4,233.72	118,556.12	537.27	7,961.24	2,076.45	976.83	0.00
<b>Total</b>	<b>115,069.79</b>	<b>11,871.35</b>	<b>4,633.97</b>	<b>18,841.19</b>	<b>13,660.94</b>	<b>157,125.68</b>	<b>2,145.65</b>	<b>59,397.86</b>	<b>11,473.72</b>	<b>1,972.98</b>	<b>68.06</b>



## Category Wise Break up of Assets Under Management - Shariah Compliant Collective Investment Schemes

(Rs. in million)

Fund Category	Individuals	Associated Banks/DFIs	Other Banks/DFIs	Insurance Co.s	Other Fin. Institutions	Other Corporates	Fund of funds	Retirement funds	Trusts/NGOs/Societies/Foundations/Charities	Foreign Individuals	Foreign Corporates
Islamic Aggressive Income	218.58	0.00	0.00	31.28	0.01	0.33	0.00	51.17	0.09	0.00	0.00
Islamic Asset Allocation	10,294.60	498.58	47.25	138.77	70.73	1,425.24	0.00	2,401.12	579.87	13.40	0.00
Islamic Balanced	2,296.00	295.00	0.00	9.00	4.00	663.00	0.00	1,188.00	479.00	80.00	0.00
Islamic Capital Protected	46.12	0.00	0.00	0.00	0.00	0.86	0.00	69.06	0.00	0.00	0.00
Islamic Commodity	276.00	77.00	0.00	0.00	0.00	81.00	0.00	0.00	3.00	2.00	0.00
Islamic Equity	25,788.52	2,291.03	755.56	4,896.80	405.05	6,821.53	9,052.63	13,244.54	1,466.96	411.84	0.00
Islamic Fund of Funds	16,955.66	109.48	0.00	164.55	2.98	3,913.46	3,421.64	3,883.57	1,516.76	40.39	0.00
Islamic Income	51,230.29	343.72	602.89	1,440.77	146.43	8,452.95	6,378.16	5,884.25	3,569.40	207.81	0.00
Islamic Index Tracker	253.00	693.00	0.00	0.00	0.00	710.00	59.00	79.00	0.00	2.00	0.00
Islamic Money Market	23,981.88	1,826.12	450.28	235.00	26.05	17,187.14	3,923.96	1,588.57	1,597.40	77.84	0.00
<b>Total</b>	<b>131,340.65</b>	<b>6,133.93</b>	<b>1,855.98</b>	<b>6,916.18</b>	<b>655.26</b>	<b>39,255.51</b>	<b>22,835.39</b>	<b>28,389.28</b>	<b>9,212.48</b>	<b>835.29</b>	<b>0.00</b>

## Region wise Issuance & Redemptions in Conventional Collective Investment Schemes during the month

(Rs. in million)

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Hyderabad	800.00	34.05	29.00	5.06	2.00	0.00	0.00	0.00	802.00	34.05	29.00	5.06
Karachi	10,172.00	10,563.62	8,437.87	2,125.74	896.00	17,920.37	14,881.88	3,038.49	11,068.00	28,483.99	23,319.76	5,164.23
Larkana	126.00	4.50	3.32	1.18	0.00	0.00	0.00	0.00	126.00	4.50	3.32	1.18
Mirpur Khas	16.00	0.53	0.00	0.52	0.00	0.00	0.00	0.00	16.00	0.53	0.00	0.52
Nawab Shah	51.00	8.40	1.57	6.83	1.00	0.25	0.00	0.25	52.00	8.65	1.57	7.08
Others	533.00	39.36	28.05	11.31	11.00	37.26	36.72	0.54	544.00	76.62	64.77	11.85
Sukkur	135.00	7.54	3.21	4.33	0.00	0.00	0.00	0.00	135.00	7.54	3.21	4.33
<b>Sindh</b>	<b>11,833.00</b>	<b>10,657.99</b>	<b>8,503.03</b>	<b>2,154.97</b>	<b>910.00</b>	<b>17,957.88</b>	<b>14,918.60</b>	<b>3,039.28</b>	<b>12,743.00</b>	<b>28,615.88</b>	<b>23,421.63</b>	<b>5,194.25</b>
Bahawalpur	110.00	50.73	56.56	-5.83	3.00	0.01	0.00	0.01	113.00	50.74	56.57	-5.82
Faisalabad	1,048.00	177.81	230.12	-52.31	31.00	1,078.27	1,060.07	18.20	1,079.00	1,256.08	1,290.19	-34.11
Gujranwala	357.00	160.93	137.81	23.12	10.00	1.93	2.76	-0.83	367.00	162.86	140.57	22.29
Lahore	6,370.00	4,180.51	2,961.88	1,218.63	455.00	4,489.86	4,110.87	379.00	6,825.00	8,670.37	7,072.75	1,597.62
Multan	1,447.00	434.41	461.39	-26.98	17.00	25.09	3.58	21.51	1,464.00	459.50	464.97	-5.47
Others	1,802.00	255.99	370.24	-114.25	10.00	10.52	35.00	-24.48	1,812.00	266.51	405.24	-138.73
Rahim Yar Khan	106.00	18.44	4.43	14.01	0.00	0.00	0.00	0.00	106.00	18.44	4.44	14.01
Rawalpindi	1,434.00	497.61	482.06	15.55	87.00	1,317.04	1,254.86	62.18	1,521.00	1,814.65	1,736.92	77.73
Sadiqabad	8.00	0.79	0.99	-0.21	0.00	0.00	0.00	0.00	8.00	0.79	0.99	-0.21
Sargodha	285.00	99.56	81.94	17.63	0.00	0.00	0.00	0.00	285.00	99.56	81.94	17.63
Sialkot	260.00	246.81	190.37	56.44	5.00	2.41	2.78	-0.37	265.00	249.22	193.16	56.06
<b>Punjab</b>	<b>13,227.00</b>	<b>6,123.58</b>	<b>4,977.79</b>	<b>1,145.79</b>	<b>618.00</b>	<b>6,925.13</b>	<b>6,469.93</b>	<b>455.20</b>	<b>13,845.00</b>	<b>13,048.72</b>	<b>11,447.72</b>	<b>1,601.00</b>
Islamabad	1,922.00	1,017.21	1,064.95	-47.73	127.00	11,468.56	2,344.50	9,124.06	2,049.00	12,485.78	3,409.45	9,076.33
<b>Capital Territory</b>	<b>1,922.00</b>	<b>1,017.21</b>	<b>1,064.95</b>	<b>-47.73</b>	<b>127.00</b>	<b>11,468.56</b>	<b>2,344.50</b>	<b>9,124.06</b>	<b>2,049.00</b>	<b>12,485.78</b>	<b>3,409.45</b>	<b>9,076.33</b>
Abbottabad	112.00	15.71	13.29	2.42	1.00	0.01	0.00	0.01	113.00	15.73	13.30	2.43
Bannu	17.00	0.00	0.11	-0.11	0.00	0.00	0.00	0.00	17.00	0.00	0.11	-0.11

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Dera Ismail Khan	11.00	0.00	0.01	-0.01	0.00	0.00	0.00	0.00	11.00	0.00	0.01	-0.01
Mansehra	15.00	0.58	0.73	-0.16	0.00	0.00	0.00	0.00	15.00	0.58	0.73	-0.16
Nowshera	115.00	9.05	6.75	2.30	1.00	0.00	0.00	0.00	116.00	9.05	6.75	2.30
Others	203.00	16.64	25.02	-8.38	1.00	0.00	0.00	0.00	204.00	16.64	25.02	-8.38
Peshawar	625.00	239.49	194.67	44.81	13.00	3.77	81.22	-77.45	638.00	243.26	275.89	-32.64
Swat	3.00	0.01	0.00	0.01	0.00	0.00	0.00	0.00	3.00	0.01	0.00	0.01
KPK	<b>1,101.00</b>	<b>281.48</b>	<b>240.59</b>	<b>40.89</b>	<b>16.00</b>	<b>3.78</b>	<b>81.22</b>	<b>-77.44</b>	<b>1,117.00</b>	<b>285.27</b>	<b>321.81</b>	<b>-36.55</b>
Gwadar	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Hub	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Khuzdar	1.00	0.05	0.00	0.05	0.00	0.00	0.00	0.00	0.00	0.05	0.00	0.05
Lasbella	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Others	14.00	0.01	0.01	-0.01	0.00	0.00	0.00	0.00	0.00	0.01	0.01	0.00
Quetta	84.00	17.24	21.67	-4.43	1.00	0.00	0.14	-0.14	0.00	17.24	21.81	-4.57
Turbat	3.00	0.00	0.06	-0.06	0.00	0.00	0.00	0.00	0.00	0.00	0.06	-0.06
Balochistan	<b>103.00</b>	<b>17.30</b>	<b>21.74</b>	<b>-4.44</b>	<b>1.00</b>	<b>0.00</b>	<b>0.14</b>	<b>-0.14</b>	<b>0.00</b>	<b>17.30</b>	<b>21.88</b>	<b>-4.58</b>
Gilgit	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1.00	0.00	0.00	0.00
Hunza	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Others	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Gilgit Baltistan	<b>1.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
Mirpur	118.00	17.42	9.79	7.63	0.00	0.00	0.00	0.00	118.00	17.42	9.79	7.63
Muzaffarabad	14.00	5.11	0.02	5.09	0.00	0.00	0.00	0.00	14.00	5.11	0.02	5.09
Others	53.00	4.49	0.26	4.24	0.00	0.00	0.00	0.00	53.00	4.49	0.26	4.24
AJ&K	<b>185.00</b>	<b>27.02</b>	<b>10.07</b>	<b>16.95</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>185.00</b>	<b>27.02</b>	<b>10.07</b>	<b>16.95</b>
Overseas	65.00	158.48	23.22	135.26	1.00	0.00	0.00	0.00	66.00	158.48	23.22	135.26
<b>Total</b>	<b>28,437.00</b>	<b>18,283.07</b>	<b>14,841.39</b>	<b>3,441.68</b>	<b>1,673.00</b>	<b>36,355.36</b>	<b>23,814.39</b>	<b>12,540.97</b>	<b>30,006.00</b>	<b>54,638.44</b>	<b>38,655.78</b>	<b>15,982.65</b>

## Region wise Issuance & Redemptions in Shariah Compliant Collective Investment Schemes during the month

(Rs. in million)

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Hyderabad	954.00	61.24	45.14	16.10	594.00	44.00	37.00	7.00	1,548.00	105.24	82.15	23.10
Karachi	39,056.00	12,205.84	10,655.41	1,550.42	17,595.00	16,449.24	17,753.26	-1,304.02	56,651.00	28,655.08	28,408.67	246.41
Larkana	36.00	0.16	0.01	0.15	75.00	2.00	3.00	-1.00	111.00	2.16	3.01	-0.85
Mirpur Khas	36.00	3.12	2.91	0.21	99.00	0.00	1.00	-1.00	135.00	3.12	3.91	-0.79
Nawab Shah	35.00	4.87	1.22	3.65	62.00	3.00	5.00	-2.00	97.00	7.87	6.22	1.65
Others	592.00	65.10	55.02	10.08	481.00	8.00	18.00	-10.00	1,073.00	73.10	73.02	0.08
Sukkur	109.00	10.95	7.52	3.43	45.00	3.00	2.00	1.00	154.00	13.95	9.52	4.43
<b>Sindh</b>	<b>40,818.00</b>	<b>12,351.27</b>	<b>10,767.22</b>	<b>1,584.05</b>	<b>18,951.00</b>	<b>16,509.24</b>	<b>17,819.26</b>	<b>-1,310.02</b>	<b>59,769.00</b>	<b>28,860.51</b>	<b>28,586.48</b>	<b>274.03</b>
Bahawalpur	201.00	42.31	36.55	5.76	12.00	5.00	0.00	5.00	213.00	47.31	36.55	10.76
Faisalabad	2,380.00	437.23	421.99	15.24	1,869.00	435.95	364.71	71.24	4,249.00	873.19	786.70	86.48
Gujranwala	514.00	84.79	128.78	-43.99	527.00	48.86	23.00	25.86	1,041.00	133.65	151.78	-18.13
Lahore	13,766.00	3,126.58	2,425.01	701.57	8,293.00	1,370.47	1,507.71	-137.24	22,059.00	4,497.05	3,932.72	564.33
Multan	1,520.00	391.28	341.84	49.44	1,032.00	377.16	688.42	-311.26	2,552.00	768.45	1,030.27	-261.82
Others	3,083.00	546.05	445.81	100.24	2,755.00	208.00	157.00	51.00	5,838.00	754.05	602.82	151.24
Rahim Yar Khan	744.00	307.34	307.04	0.30	972.00	49.00	21.00	28.00	1,716.00	356.34	328.04	28.30
Rawalpindi	3,211.00	880.12	745.68	134.44	1,213.00	93.31	543.34	-450.03	4,424.00	973.43	1,289.02	-315.59
Sadiqabad	176.00	58.52	53.05	5.47	92.00	55.00	45.00	10.00	268.00	113.52	98.05	15.47
Sargodha	367.00	17.76	31.60	-13.84	380.00	13.00	9.00	4.00	747.00	30.76	40.60	-9.84
Sialkot	448.00	70.97	47.40	23.57	270.00	86.45	79.05	7.40	718.00	157.42	126.45	30.97
<b>Punjab</b>	<b>26,410.00</b>	<b>5,962.95</b>	<b>4,984.74</b>	<b>978.21</b>	<b>17,415.00</b>	<b>2,742.21</b>	<b>3,438.24</b>	<b>-696.03</b>	<b>43,825.00</b>	<b>8,705.16</b>	<b>8,422.98</b>	<b>282.18</b>
Islamabad	5,527.00	1,849.92	1,460.19	389.73	2,422.00	313.27	1,077.24	-763.97	7,949.00	2,163.19	2,537.43	-374.25
<b>Capital Territory</b>	<b>5,527.00</b>	<b>1,849.92</b>	<b>1,460.19</b>	<b>389.73</b>	<b>2,422.00</b>	<b>313.27</b>	<b>1,077.24</b>	<b>-763.97</b>	<b>7,949.00</b>	<b>2,163.19</b>	<b>2,537.43</b>	<b>-374.25</b>
Abbottabad	312.00	33.39	24.95	8.44	358.00	15.00	16.00	-1.00	670.00	48.39	40.95	7.44

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Bannu	40.00	1.41	0.13	1.28	18.00	0.00	0.00	0.00	58.00	1.41	0.13	1.28
Dera Ismail Khan	18.00	6.89	2.25	4.63	2.00	0.00	0.00	0.00	20.00	6.89	2.25	4.63
Mansehra	93.00	20.52	22.26	-1.74	188.00	6.00	3.00	3.00	281.00	26.52	25.26	1.26
Nowshera	98.00	64.04	64.10	-0.05	74.00	15.00	9.00	6.00	172.00	79.04	73.10	5.95
Others	1,184.00	163.40	104.19	59.21	1,193.00	41.00	25.00	16.00	2,377.00	204.40	129.19	75.21
Peshawar	1,979.00	761.89	740.77	21.12	654.00	48.50	36.98	11.52	2,633.00	810.39	777.75	32.64
Swat	286.00	42.17	32.07	10.11	407.00	5.00	6.00	-1.00	693.00	47.17	38.07	9.11
KPK	<b>4,010.00</b>	<b>1,093.72</b>	<b>990.72</b>	<b>103.00</b>	<b>2,894.00</b>	<b>130.50</b>	<b>95.98</b>	<b>34.52</b>	<b>6,904.00</b>	<b>1,224.22</b>	<b>1,086.70</b>	<b>137.52</b>
Gwadar	5.00	1.00	1.13	-0.13	0.00	0.00	0.00	0.00	5.00	1.00	1.13	-0.13
Hub	0.00	0.00	0.00	0.00	10.00	2.00	0.00	2.00	10.00	2.00	0.00	2.00
Khuzdar	2.00	0.00	0.02	-0.02	0.00	0.00	0.00	0.00	2.00	0.00	0.02	-0.02
Lasbella	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Others	37.00	2.64	1.08	1.56	11.00	3.00	2.00	1.00	48.00	5.64	3.08	2.56
Quetta	115.00	3.46	7.80	-4.34	26.00	4.00	12.13	-8.13	141.00	7.46	19.93	-12.47
Turbat	0.00	0.00	0.00	0.00	3.00	0.00	0.00	0.00	3.00	0.00	0.00	0.00
Balochistan	<b>159.00</b>	<b>7.10</b>	<b>10.04</b>	<b>-2.94</b>	<b>50.00</b>	<b>9.00</b>	<b>14.13</b>	<b>-5.13</b>	<b>209.00</b>	<b>16.10</b>	<b>24.17</b>	<b>-8.07</b>
Gilgit	1.00	0.00	0.05	-0.05	6.00	3.00	0.30	2.70	7.00	3.00	0.35	2.65
Hunza	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Others	0.00	0.00	0.00	0.00	1.00	0.00	0.31	-0.31	1.00	0.00	0.31	-0.31
Gilgit Baltistan	<b>1.00</b>	<b>0.00</b>	<b>0.05</b>	<b>-0.05</b>	<b>7.00</b>	<b>3.00</b>	<b>0.61</b>	<b>2.39</b>	<b>8.00</b>	<b>3.00</b>	<b>0.66</b>	<b>2.34</b>
Mirpur	58.00	13.39	8.29	5.10	56.00	15.43	21.66	-6.24	114.00	28.81	29.96	-1.14
Muzaffarabad	23.00	0.06	0.34	-0.28	111.00	44.15	16.63	27.52	134.00	44.21	16.97	27.24
Others	29.00	11.37	15.85	-4.48	49.00	0.12	0.32	-0.20	78.00	11.49	16.17	-4.68
AJ&K	<b>110.00</b>	<b>24.82</b>	<b>24.48</b>	<b>0.33</b>	<b>216.00</b>	<b>59.70</b>	<b>38.61</b>	<b>21.09</b>	<b>326.00</b>	<b>84.52</b>	<b>63.10</b>	<b>21.42</b>
Overseas	315.00	255.94	505.74	-249.80	44.00	6.00	2.14	3.87	359.00	261.94	507.88	-245.93
<b>Total</b>	<b>77,350.00</b>	<b>21,545.72</b>	<b>18,743.19</b>	<b>2,802.53</b>	<b>41,999.00</b>	<b>19,772.92</b>	<b>22,486.21</b>	<b>-2,713.29</b>	<b>119,349.00</b>	<b>41,318.64</b>	<b>41,229.40</b>	<b>89.24</b>

## Number of New Accounts Opened in Collective Investment Schemes during the month

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
Karachi	4,105.00	63.00	4,168.00	1,788.00	20.00	1,808.00
Larkana	3.00	0.00	3.00	4.00	0.00	4.00
Mirpur Khas	3.00	0.00	3.00	8.00	0.00	8.00
Nawab Shah	2.00	0.00	2.00	11.00	0.00	11.00
Others	40.00	0.00	40.00	68.00	0.00	68.00
Sukkur	8.00	0.00	8.00	2.00	0.00	2.00
Sindh	<b>4,161.00</b>	<b>63.00</b>	<b>4,224.00</b>	<b>1,881.00</b>	<b>20.00</b>	<b>1,901.00</b>
Bahawalpur	14.00	0.00	14.00	12.00	0.00	12.00
Faisalabad	72.00	0.00	72.00	165.00	0.00	165.00
Gujranwala	46.00	0.00	46.00	35.00	0.00	35.00
Lahore	931.00	23.00	954.00	800.00	8.00	808.00
Multan	74.00	2.00	76.00	104.00	0.00	104.00
Others	153.00	0.00	153.00	376.00	0.00	376.00
Rahim Yar Khan	20.00	0.00	20.00	37.00	0.00	37.00
Rawalpindi	209.00	5.00	214.00	217.00	0.00	217.00
Sadiqabad	4.00	0.00	4.00	9.00	0.00	9.00
Sargodha	26.00	0.00	26.00	17.00	0.00	17.00
Sialkot	38.00	0.00	38.00	37.00	1.00	38.00
Punjab	<b>1,587.00</b>	<b>30.00</b>	<b>1,617.00</b>	<b>1,809.00</b>	<b>9.00</b>	<b>1,818.00</b>
Islamabad	256.00	10.00	266.00	260.00	4.00	264.00
Capital Territory	<b>256.00</b>	<b>10.00</b>	<b>266.00</b>	<b>260.00</b>	<b>4.00</b>	<b>264.00</b>
Abbottabad	13.00	0.00	13.00	28.00	0.00	28.00
Bannu	0.00	0.00	0.00	3.00	0.00	3.00
Dera Ismail Khan	0.00	0.00	0.00	4.00	0.00	4.00

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
Mansehra	1.00	0.00	1.00	25.00	0.00	25.00
Nowshera	3.00	0.00	3.00	16.00	0.00	16.00
Others	31.00	0.00	31.00	111.00	0.00	111.00
Peshawar	27.00	0.00	27.00	112.00	0.00	112.00
Swat	0.00	0.00	0.00	28.00	0.00	28.00
<b>KPK</b>	<b>75.00</b>	<b>0.00</b>	<b>75.00</b>	<b>327.00</b>	<b>0.00</b>	<b>327.00</b>
Gwadar	0.00	0.00	0.00	0.00	0.00	0.00
Hub	0.00	0.00	0.00	1.00	0.00	1.00
Khuzdar	0.00	0.00	0.00	0.00	0.00	0.00
Lasbella	0.00	0.00	0.00	0.00	0.00	0.00
Others	1.00	0.00	1.00	4.00	0.00	4.00
Quetta	6.00	0.00	6.00	9.00	0.00	9.00
Turbat	0.00	0.00	0.00	0.00	0.00	0.00
<b>Balochistan</b>	<b>7.00</b>	<b>0.00</b>	<b>7.00</b>	<b>14.00</b>	<b>0.00</b>	<b>14.00</b>
Gilgit	0.00	0.00	0.00	1.00	0.00	1.00
Hunza	0.00	0.00	0.00	0.00	0.00	0.00
Others	1.00	0.00	1.00	1.00	0.00	1.00
<b>Gilgit Baltistan</b>	<b>1.00</b>	<b>0.00</b>	<b>1.00</b>	<b>2.00</b>	<b>0.00</b>	<b>2.00</b>
Mirpur	14.00	0.00	14.00	7.00	0.00	7.00
Muzaffarabad	5.00	0.00	5.00	7.00	1.00	8.00
Others	2.00	0.00	2.00	3.00	0.00	3.00
<b>AJ&amp;K</b>	<b>21.00</b>	<b>0.00</b>	<b>21.00</b>	<b>17.00</b>	<b>1.00</b>	<b>18.00</b>
Overseas	40.00	0.00	40.00	7.00	0.00	7.00
<b>Total</b>	<b>6,148.00</b>	<b>103.00</b>	<b>6,251.00</b>	<b>4,317.00</b>	<b>34.00</b>	<b>4,351.00</b>

## Region-wise Assets Under Management

(Rs. in million)

City	Conventional Schemes						Shariah Compliant Schemes					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs
Hyderabad	5,734.00	768.26	25.00	157.76	5,759.00	926.02	1,777.00	1,282.74	3.00	1.87	1,780.00	1,284.61
Karachi	107,239.00	56,343.31	3,730.00	195,030.33	110,969.00	251,373.63	47,943.00	90,112.67	1,532.00	39,880.68	49,475.00	129,993.36
Larkana	312.00	43.30	1.00	0.00	313.00	43.30	134.00	109.56	1.00	0.00	135.00	109.56
Mirpur Khas	176.00	23.80	0.00	0.00	176.00	23.80	134.00	116.62	2.00	12.38	136.00	129.00
Nawab Shah	162.00	65.81	1.00	50.51	163.00	116.32	88.00	71.03	0.00	0.00	88.00	71.03
Others	1,718.00	469.77	11.00	229.87	1,729.00	699.64	1,471.00	2,339.70	8.00	59.73	1,479.00	2,399.43
Sukkur	1,264.00	248.42	6.00	82.42	1,270.00	330.84	264.00	314.35	0.00	0.00	264.00	314.35
Sindh	<b>116,605.00</b>	<b>57,962.66</b>	<b>3,774.00</b>	<b>195,550.89</b>	<b>120,379.00</b>	<b>253,513.56</b>	<b>51,811.00</b>	<b>94,346.67</b>	<b>1,546.00</b>	<b>39,954.66</b>	<b>53,357.00</b>	<b>134,301.33</b>
Bahawalpur	502.00	256.55	10.00	3.87	512.00	260.42	300.00	308.66	1.00	1.93	301.00	310.59
Faisalabad	4,634.00	2,346.01	100.00	6,406.14	4,734.00	8,752.15	2,999.00	4,565.59	69.00	374.35	3,068.00	4,939.94
Gujranwala	2,550.00	938.59	21.00	101.40	2,571.00	1,039.99	1,533.00	1,308.09	17.00	8.62	1,550.00	1,316.71
Lahore	36,931.00	28,761.80	1,533.00	27,088.49	38,464.00	55,850.29	20,668.00	33,915.85	626.00	6,893.03	21,294.00	40,808.88
Multan	6,281.00	2,100.87	81.00	321.85	6,362.00	2,422.73	2,906.00	2,428.99	15.00	944.53	2,921.00	3,373.52
Others	6,676.00	2,934.30	62.00	863.43	6,738.00	3,797.73	6,368.00	6,897.71	14.00	125.85	6,382.00	7,023.56
Rahim Yar Khan	399.00	127.00	0.00	0.00	399.00	127.00	390.00	907.22	1.00	16.62	391.00	923.84
Rawalpindi	10,506.00	4,312.38	244.00	39,623.89	10,750.00	43,936.28	6,668.00	7,163.80	99.00	1,054.13	6,767.00	8,217.93
Sadiqabad	69.00	29.33	12.00	0.00	81.00	29.33	131.00	312.15	0.00	0.00	131.00	312.15
Sargodha	1,777.00	687.00	5.00	28.99	1,782.00	715.99	562.00	596.93	1.00	1.00	563.00	597.93
Sialkot	2,541.00	1,128.06	38.00	337.90	2,579.00	1,465.96	1,244.00	735.67	11.00	32.31	1,255.00	767.98
Punjab	<b>72,866.00</b>	<b>43,621.89</b>	<b>2,106.00</b>	<b>74,775.96</b>	<b>74,972.00</b>	<b>118,397.86</b>	<b>43,769.00</b>	<b>59,140.67</b>	<b>854.00</b>	<b>9,452.36</b>	<b>44,623.00</b>	<b>68,593.03</b>
Islamabad	12,182.00	7,276.43	419.00	21,765.54	12,601.00	29,041.97	8,044.00	12,202.41	168.00	2,775.58	8,212.00	14,977.99
Capital Territory	<b>12,182.00</b>	<b>7,276.43</b>	<b>419.00</b>	<b>21,765.54</b>	<b>12,601.00</b>	<b>29,041.97</b>	<b>8,044.00</b>	<b>12,202.41</b>	<b>168.00</b>	<b>2,775.58</b>	<b>8,212.00</b>	<b>14,977.99</b>



City	Conventional Schemes						Shariah Compliant Schemes					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs
Abbottabad	3,726.00	791.71	88.00	447.20	3,814.00	1,238.90	4,187.00	2,827.30	44.00	227.86	4,231.00	3,055.17
Bannu	31.00	34.60	0.00	0.00	31.00	34.60	28.00	71.24	0.00	0.00	28.00	71.24
Dera Ismail Khan	47.00	33.77	3.00	9.60	50.00	43.38	48.00	25.63	0.00	0.00	48.00	25.63
Mansehra	49.00	10.32	0.00	0.00	49.00	10.32	92.00	146.47	0.00	0.00	92.00	146.47
Nowshera	160.00	58.02	2.00	146.49	162.00	204.51	77.00	134.43	0.00	0.00	77.00	134.43
Others	907.00	247.35	5.00	4.10	912.00	251.45	495.00	1,374.27	5.00	196.82	500.00	1,571.09
Peshawar	3,562.00	1,471.71	19.00	343.21	3,581.00	1,814.92	996.00	2,986.38	7.00	59.29	1,003.00	3,045.67
Swat	53.00	15.38	2.00	0.04	55.00	15.42	260.00	485.52	0.00	0.00	260.00	485.52
KPK	<b>8,535.00</b>	<b>2,662.86</b>	<b>119.00</b>	<b>950.64</b>	<b>8,654.00</b>	<b>3,613.50</b>	<b>6,183.00</b>	<b>8,051.24</b>	<b>56.00</b>	<b>483.98</b>	<b>6,239.00</b>	<b>8,535.21</b>
Gwadar	55.00	5.40	0.00	0.00	55.00	5.40	67.00	68.97	2.00	19.90	69.00	88.87
Hub	4.00	0.94	0.00	0.00	4.00	0.94	6.00	31.23	0.00	0.00	6.00	31.23
Khuzdar	6.00	0.74	0.00	0.00	6.00	0.74	4.00	3.54	0.00	0.00	4.00	3.54
Lasbella	0.00	0.00	0.00	0.00	0.00	0.00	5.00	30.44	0.00	0.00	5.00	30.44
Others	46.00	8.21	1.00	0.00	47.00	8.21	45.00	45.90	5.00	115.66	50.00	161.56
Quetta	1,548.00	440.72	15.00	88.76	1,563.00	529.48	439.00	351.25	0.00	3.00	439.00	354.25
Turbat	6.00	5.65	0.00	0.00	6.00	5.65	0.00	1.00	0.00	0.00	0.00	1.00
Balochistan	<b>1,665.00</b>	<b>461.65</b>	<b>16.00</b>	<b>88.76</b>	<b>1,681.00</b>	<b>550.42</b>	<b>566.00</b>	<b>532.33</b>	<b>7.00</b>	<b>138.56</b>	<b>573.00</b>	<b>670.89</b>
Gilgit	51.00	5.97	0.00	0.00	51.00	5.97	51.00	23.32	3.00	26.51	54.00	49.83
Hunza	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Others	13.00	0.25	0.00	0.00	13.00	0.25	23.00	13.61	0.00	0.00	23.00	13.61
Gilgit Baltistan	<b>64.00</b>	<b>6.22</b>	<b>0.00</b>	<b>0.00</b>	<b>64.00</b>	<b>6.22</b>	<b>74.00</b>	<b>36.93</b>	<b>3.00</b>	<b>26.51</b>	<b>77.00</b>	<b>63.44</b>
Mirpur	2,216.00	974.79	4.00	1.46	2,220.00	976.25	780.00	669.63	3.00	27.90	783.00	697.53
Muzaffarabad	57.00	31.97	0.00	0.00	57.00	31.98	97.00	227.86	0.00	0.00	97.00	227.87
Others	209.00	215.97	3.00	45.39	212.00	261.36	342.00	366.72	0.00	0.00	342.00	366.72
AJ&K	<b>2,482.00</b>	<b>1,222.73</b>	<b>7.00</b>	<b>46.85</b>	<b>2,489.00</b>	<b>1,269.58</b>	<b>1,219.00</b>	<b>1,264.22</b>	<b>3.00</b>	<b>27.90</b>	<b>1,222.00</b>	<b>1,292.12</b>
Overseas	870.00	2,299.55	7.00	117.53	877.00	2,417.08	441.00	1,019.60	1.00	1.00	442.00	1,020.60
<b>Total</b>	<b>215,269.00</b>	<b>115,514.00</b>	<b>6,448.00</b>	<b>293,296.17</b>	<b>221,717.00</b>	<b>408,810.18</b>	<b>112,107.00</b>	<b>176,594.06</b>	<b>2,638.00</b>	<b>52,860.54</b>	<b>114,745.00</b>	<b>229,454.60</b>



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