

Summary of NBFCs, NEs. & Modarabas Sector

October 2018



Securities & Exchange Commission of Pakistan Specialized Companies Division Supervision and Enforcement Department

DISCLAIMER:

The information presented hereunder is based on information submitted by NBFIs through Specialized Companies Return System (SCRS) to SECP on monthly basis.

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SNAPSHOT OF NBFI INDUSTRY AS OF OCTOBER 31, 2018

Sector	No. of Entities	Total Assets (Rs in Billion)	Percentage of Total Assets
Asset Management Companies/ Investment Advisors	21	37.90	2.95%
Mutual Funds (190) and Plans (78)	190	686.25	53.41%
Discretionary & Non-Discretionary Portfolios	-	194.27	15.12%
Pension Funds	19	27.47	2.14%
REIT Management Companies	4	05.67	0.44%
Real Estate Investment Trust (REIT Scheme)	1	43.21	3.36%
Investment Banks	9	114.80	8.94%
Non-Bank Microfinance Companies	26	104.14	8.11%
Leasing Companies	7	10.27	0.80%
Modarabas	28	54.18	4.22%
Private Equity Companies	2	00.18	0.01%
Private Equity Funds	3	06.49	0.50%
Total	310	1,284.82	100.00%

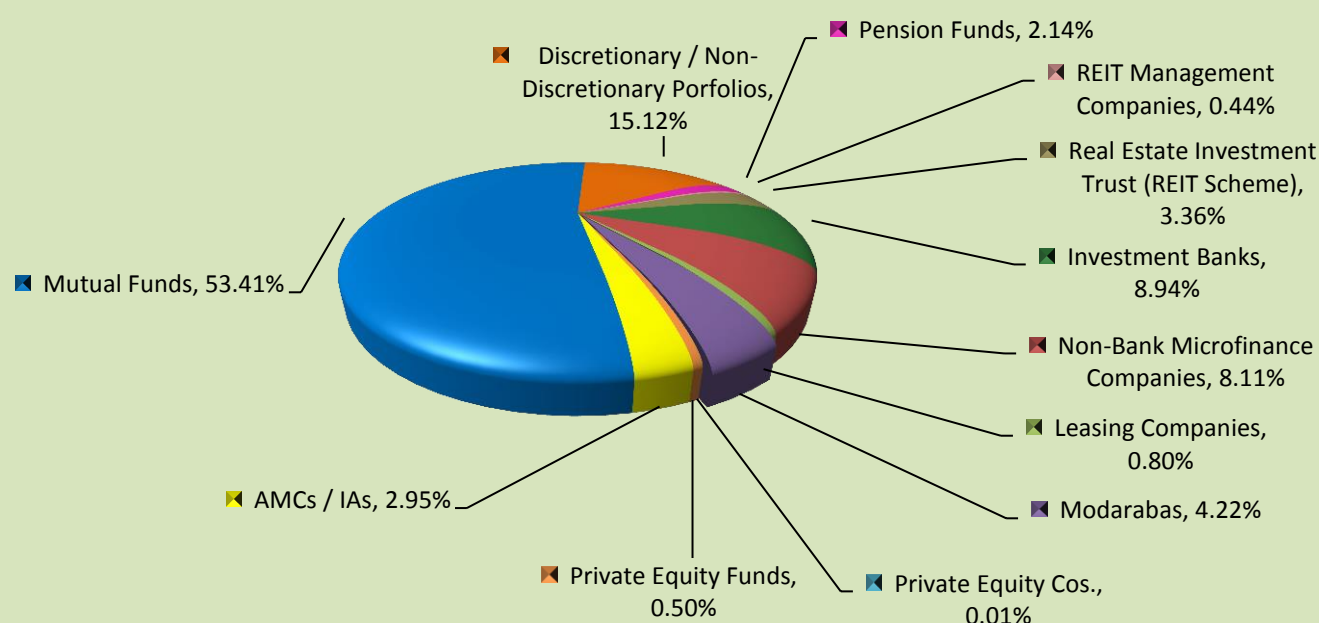
Note 1. Total Number of entities does not include plans (78) as they are not considered Notified Entities or NBFCs. These plans are managed under 18 different mutual funds.

Note 2. Direction no. 12 of 2017 dated April 27, 2017 requires AMCs to exclude the amount invested by fund of fund schemes in underlying funds managed by the same AMC while publishing the amount of assets under its management in advertisements. Accordingly, if the amount invested by fund of fund schemes in underlying funds of the same AMC (which is Rs55,046 million) is deducted from AUMs of the industry, the total assets under management of the industry amounted to the tune of Rs631,202 million, as of October 31, 2018.

Note 3. The information pertaining RMCs is based on their latest available accounts for the 1st quarter ended on September 30, 2018, whereas, information of one REIT Management Company is based on year ended on June 30, 2017.

Note 4. One NBFC (which holds licenses for Asset Management & Investment Advisory Services) has also been authorized to act as Private Equity Company. The company's assets are included in the assets of AMCs.

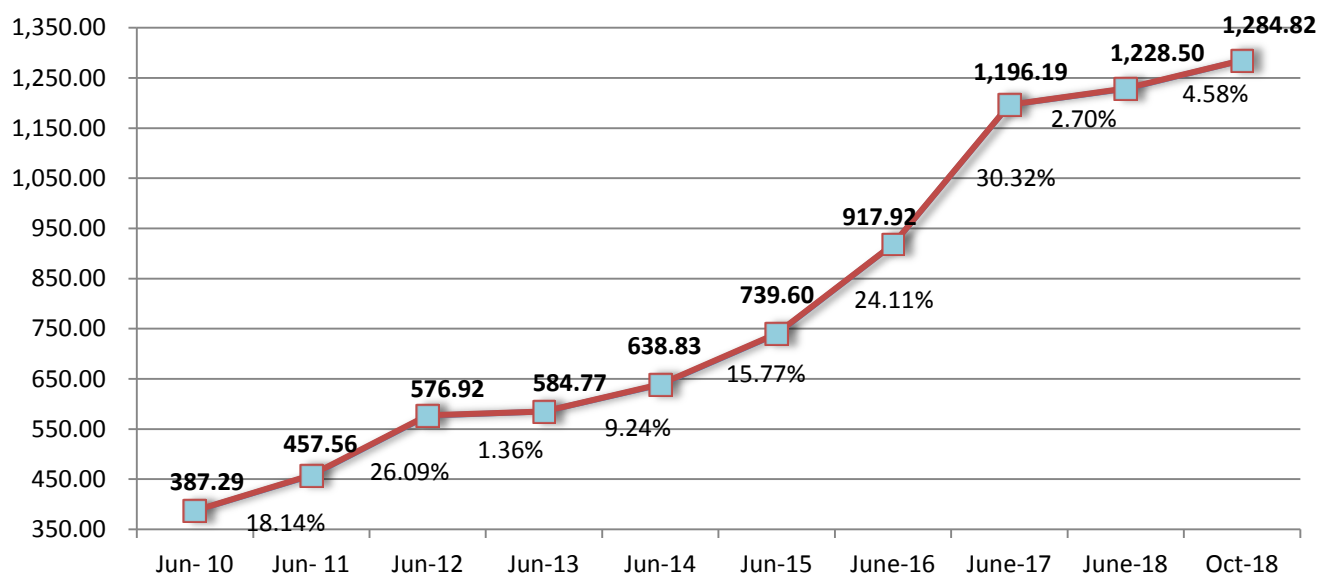
Snapshot of NBFI Industry as of October 31, 2018 (Percentage of total assets)



Trend of growth in Total Assets of NBFIs Industry

Description	Jun- 10	Jun- 11	Jun-12	Jun-13	Jun-14	Jun-15	June-16	June-17	June-18	Oct-18
Total Assets (Rs. In billion)	387.29	457.56	576.92	584.77	638.83	739.60	917.92	1,196.19	1,228.50	1,284.82
Growth Since Last June	-	18%	26%	1%	9%	16%	24%	30%	3%	4.58%
Growth since June 30, 2010 till Oct. 31, 2018	232%									
Compound Annual Growth Rate (June 2010 to Oct. 2018)	15.48%									

Trend of growth in Total Assets of NBFIs Industry (Rs in billion & Growth figures in percentage)

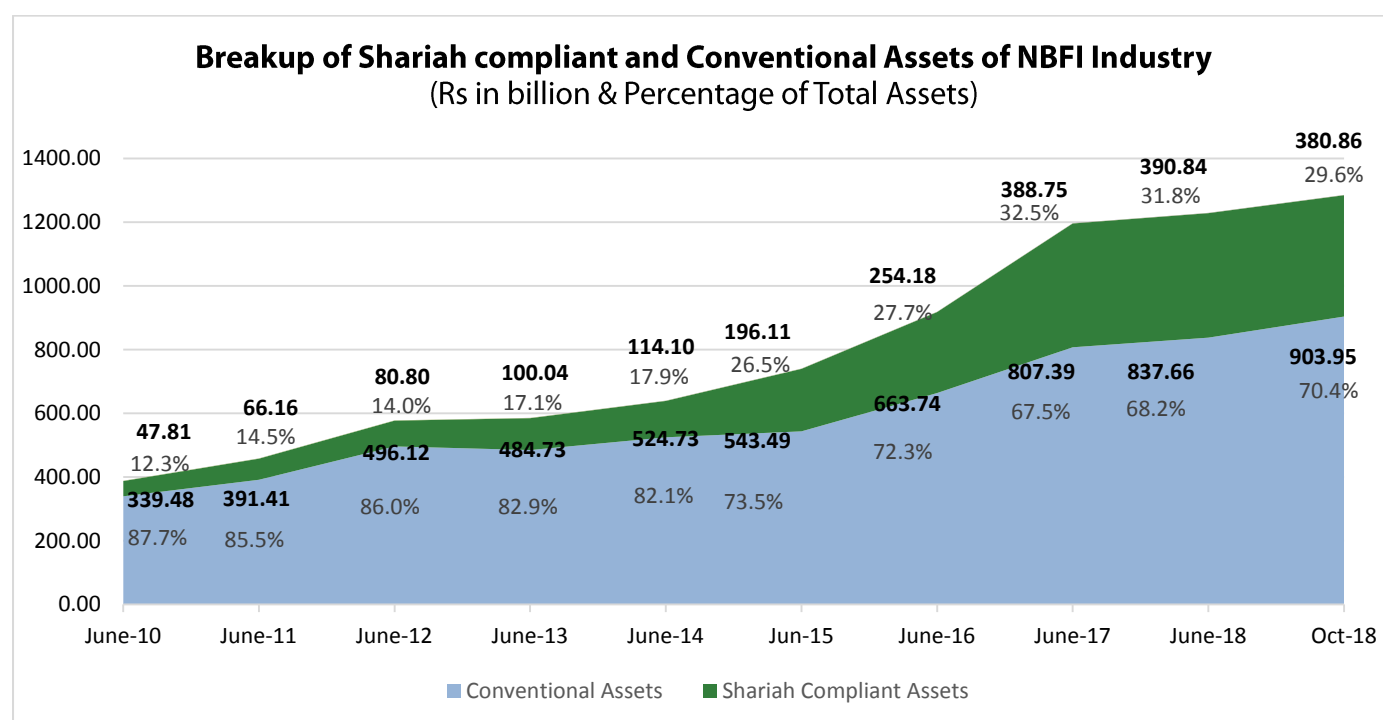


Breakup of Shariah Compliant and Conventional Assets of NBFi Industry

(Rs. in billion)

Description	Jun-10	Jun-11	Jun-12	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun -18	Oct-18
Conventional Assets	339.48	391.41	496.12	484.73	524.73	543.49	663.74	807.39	837.66	903.95
Shariah Compliant Assets*	47.81	66.16	80.80	100.04	114.10	196.11	254.18	388.75	390.84	380.86
Total Assets	387.29	457.57	576.92	584.77	638.83	739.60	917.92	1,196.14	1,228.50	1,284.82
Share of Conventional Assets	87.7%	85.5%	86.0%	82.9%	82.1%	73.5%	72.3%	67.5%	68.2%	70.4%
Share of Shariah Compliant Assets	12.3%	14.5%	14.0%	17.1%	17.9%	26.5%	27.7%	32.5%	31.8%	29.6%
Conventional Assets - Growth since June 2010 till Oct. 2018									166.28%	
Shariah Compliant Assets - Growth since June 2010 till Oct. 2018									696.61%	
Compound Annual Growth Rate (June 10 to Oct. 2018)-Conventional Assets									12.48%	
Compound Annual Growth Rate (June 10 to Oct. 2018)-Shariah Compliant Assets									28.29%	

* Shariah Compliant assets include assets of Shariah Compliant Mutual Funds, Shariah Compliant Pension Funds, REIT and Shariah compliant Modarabas, while rest of the assets of NBFi industry are conventional assets.

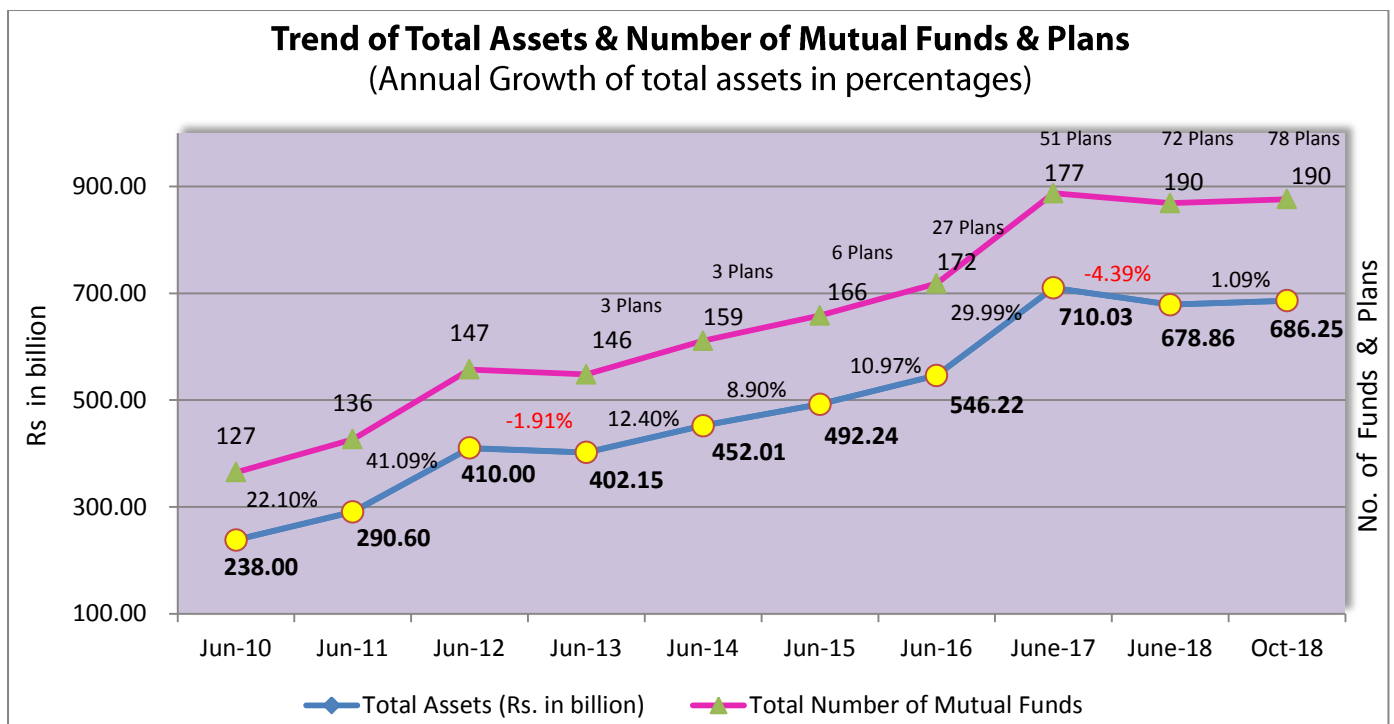


MUTUAL FUNDS & PLANS

Trend of Total Assets and Number of Mutual Funds & Plans

(Rs in billion)

Period	Jun-10	Jun-11	Jun-12	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Oct-18
Total Assets (Rs. in billion)	238.00	290.60	410.00	402.15	452.01	492.24	546.22	710.03	678.86	686.25
Growth since last June	-	22.10%	41.09%	-1.91%	12.40%	8.90%	10.97%	29.99%	-4.39%	1.09%
Number of Mutual Funds	127	136	147	146	159	166	172	177	190	190
Number of Plans	-	-	-	3	3	6	27	51	72	78
Total Number of Mutual Funds & Plans	127	136	147	149	162	172	199	228	262	268
Growth since June 2010 to Oct. 2018							188%			
Compound Annual Growth Rate (June 2010 to Oct. 2018)							13.56%			



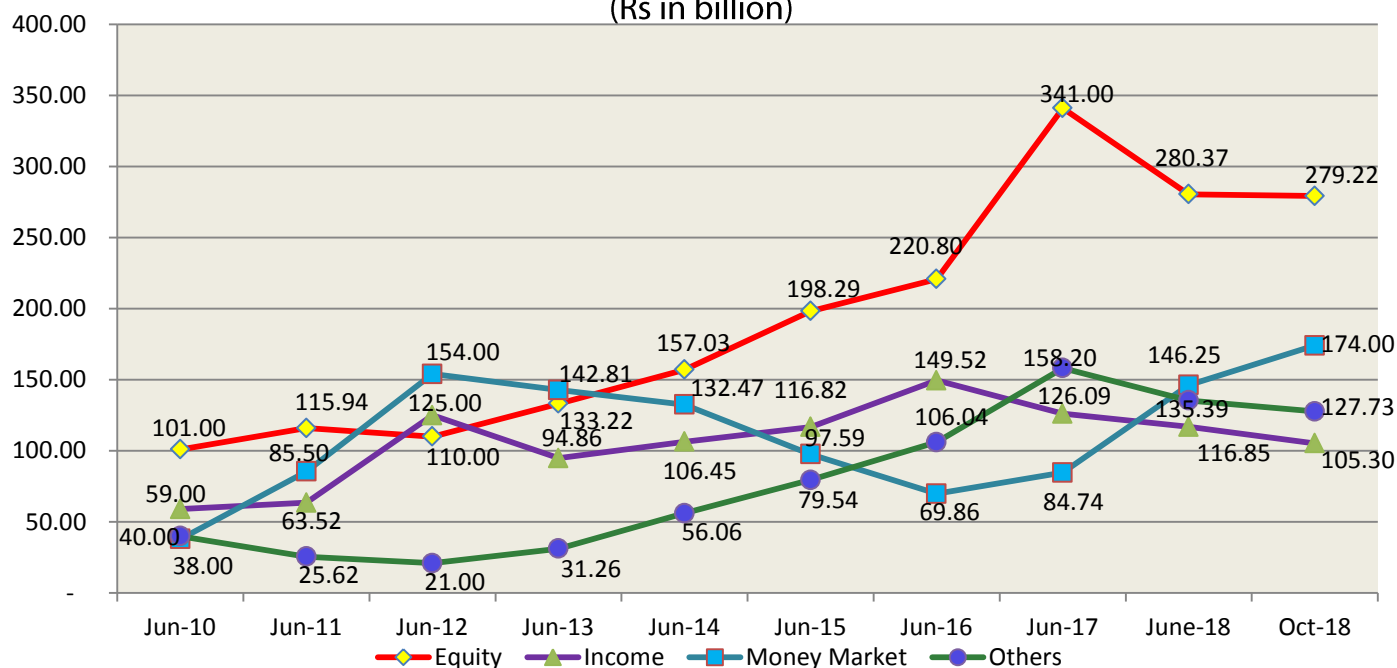
Trend of Category-Wise position of Total Assets of Mutual Funds

(Rs. in billion)

Description	Jun-10	Jun-11	Jun-12	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Oct-18
Equity	101.00	115.94	110.00	133.22	157.03	198.29	220.80	341.00	280.37	279.22
Income	59.00	63.52	125.00	94.86	106.45	116.82	149.52	126.09	116.85	105.30
Money Market	38.00	85.50	154.00	142.81	132.47	97.59	69.86	84.74	146.25	174.00
Others	40.00	25.62	21.00	31.26	56.06	79.54	106.04	158.20	135.39	127.73
Total	238.00	290.58	410.00	402.15	452.01	492.24	546.22	710.03	678.86	686.25

Note. Others Include Asset Allocation, Aggressive Asset Allocation, Aggressive Income, Balanced, Capital Protected, Commodity, Fund of Funds, Index Tracker and Sector Specific Funds.

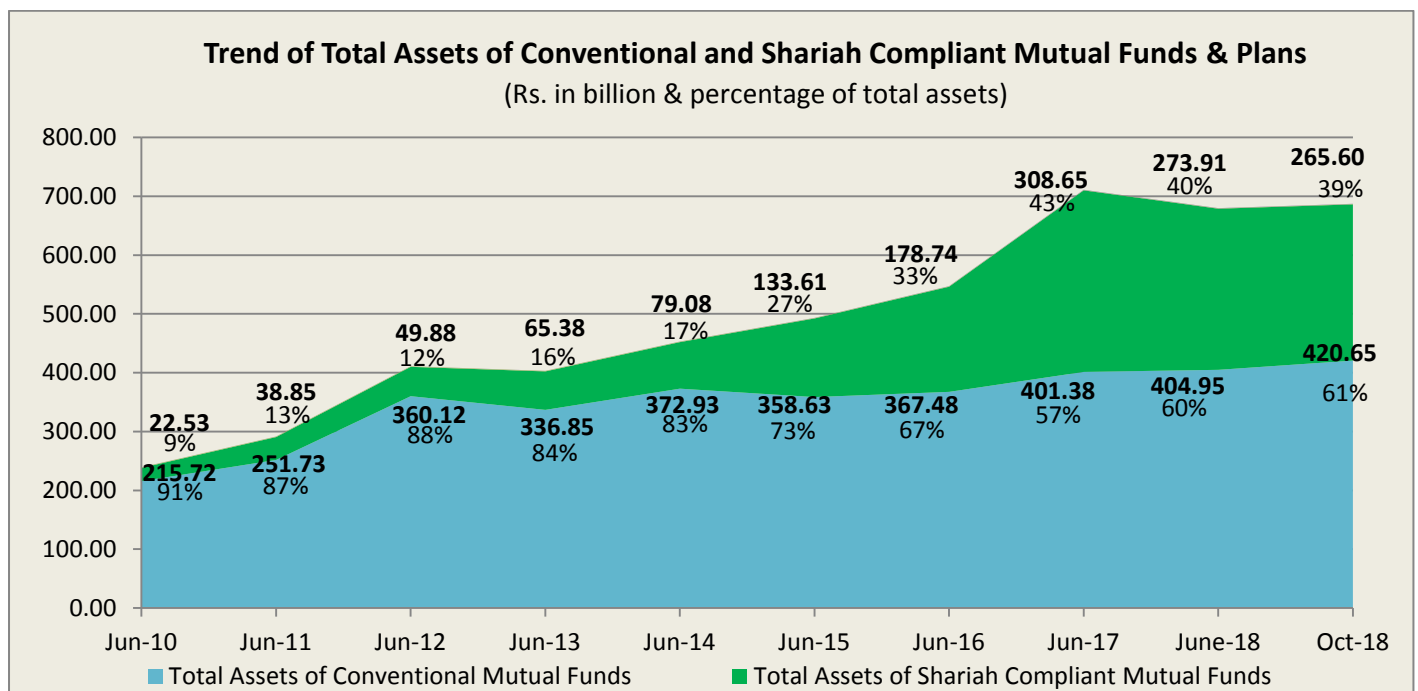
Trend of Category-Wise position of Total Assets of Mutual Funds & Plans
(Rs in billion)



Trend of Total Assets of Conventional and Shariah Compliant Mutual Funds & Plans

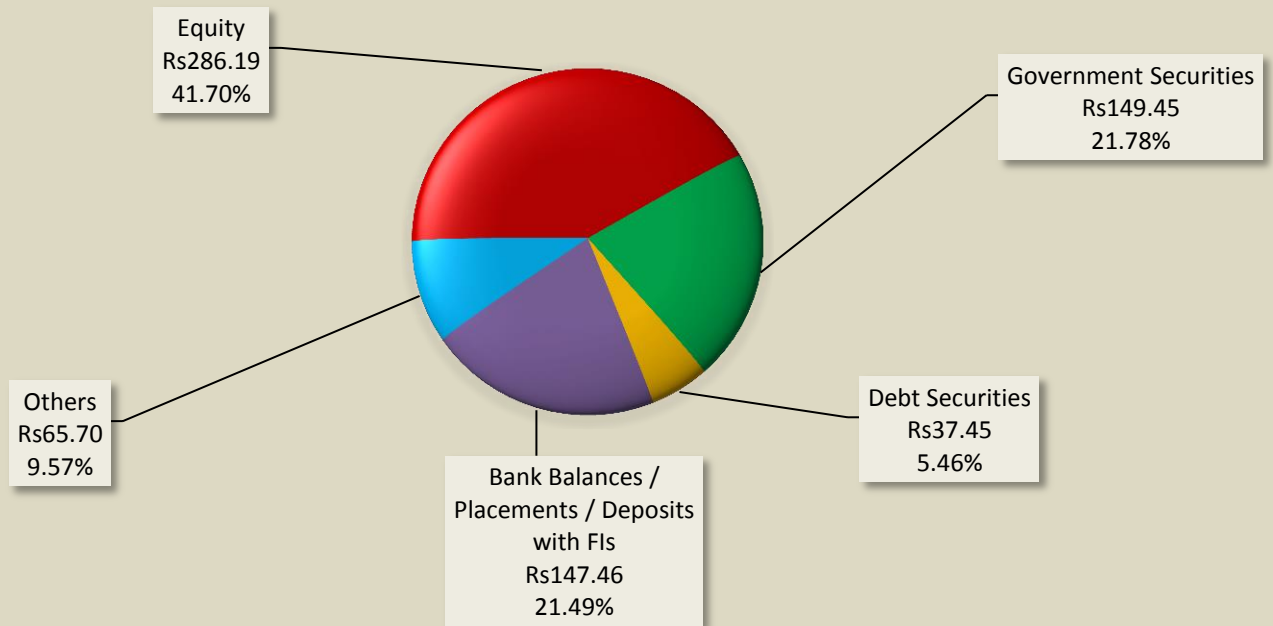
(Rs. in billion)

Description	Jun-10	Jun-11	Jun-12	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Oct-18
Total Assets of Conventional Mutual Funds	215.72	251.73	360.12	336.85	372.93	358.63	367.48	401.38	404.95	420.65
Total Assets of Shariah Compliant Mutual Funds	22.53	38.85	49.88	65.38	79.08	133.61	178.74	308.65	273.91	265.60
Total Assets of Mutual Funds	238.25	290.58	410.00	402.23	452.01	492.24	546.22	710.03	678.86	686.25
Share of Conventional Mutual Funds	91%	87%	88%	84%	83%	73%	67%	57%	60%	61%
Share of Shariah Compliant Mutual Funds	9%	13%	12%	16%	17%	27%	33%	43%	40%	39%
Conventional Mutual Funds - Growth since last June	-	16.69%	43.06%	-6.46%	10.71%	-3.83%	2.47%	9.22%	0.89%	3.88%
Shariah Compliant Mutual Fund - Growth since last June	-	72.44%	28.39%	31.07%	20.95%	68.96%	33.78%	72.68%	-11.26%	-3.03%
Conventional Mutual Funds - Growth since June 2010 till Oct. 2018							95.00%			
Shariah Compliant Mutual Fund -Growth since June 2010 till Oct. 2018							1078.87%			
Compound Annual Growth Rate (June 2010 to Oct. 2018)-Conventional Mutual Funds							8.35%			
Compound Annual Growth Rate (June 2010 to Oct. 2018)-Shariah Compliant Mutual Fund							34.47%			



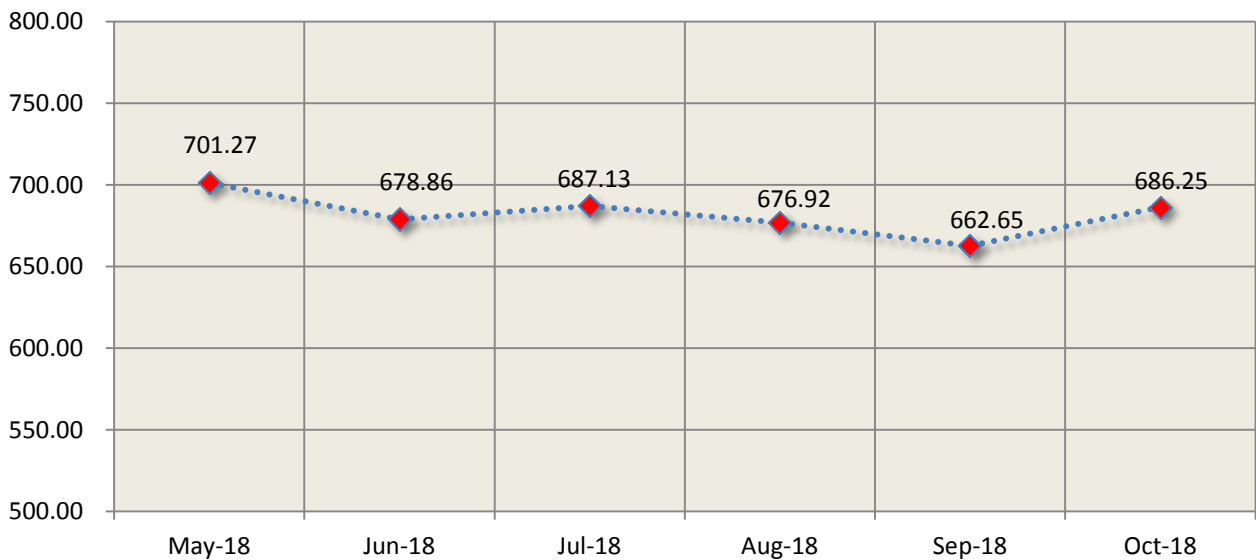
Asset Allocation of Mutual Funds

Asset Allocation of Mutual Funds as of October 31, 2018
(Rs in billion & percentage of Total Assets)



Trend of Total Assets of Mutual Funds

Trend of Total Assets of Mutual Funds during the last 6 Months
(Rs. in billion)



Detail of Investor Accounts in Open End Mutual Funds

Description	# of investor accounts as at October 31, 2018 (With balance > 0) - At AMC Level	Value of investment as at October 31, 2018 (Rs. in millions)	% of total investment value
Resident			
Individuals	287,337	215,867	32.86%
Associated Banks/DFIs/AMCs	67	38,683	5.89%
Other Banks/DFIs	171	12,364	1.88%
Insurance Companies	309	27,975	4.26%
Other financial institutions	152	12,823	1.95%
Other Corporates	2,486	168,429	25.64%
Fund of funds	61	50,691	7.72%
Retirement funds	2,741	99,750	15.18%
Trusts/NGOs/Societies/Foundations/Charities	1,131	28,671	4.36%
Foreign			
Individuals	334	1,543	0.23%
Non-Individuals	15	196	0.03%
TOTAL	294,804	656,992	100.00%

Note. 1) Number of investor accounts as at October 31, 2018 (Having Zero balance)= 231,518,
 Number of investor accounts as at October 31, 2018 (With balance > 0)= 294,804,
 Total number of investor accounts (with zero balance and greater than zero balance) as at October 31, 2018= 526,322

2) The above table shows the number of investor accounts in open end mutual funds only.

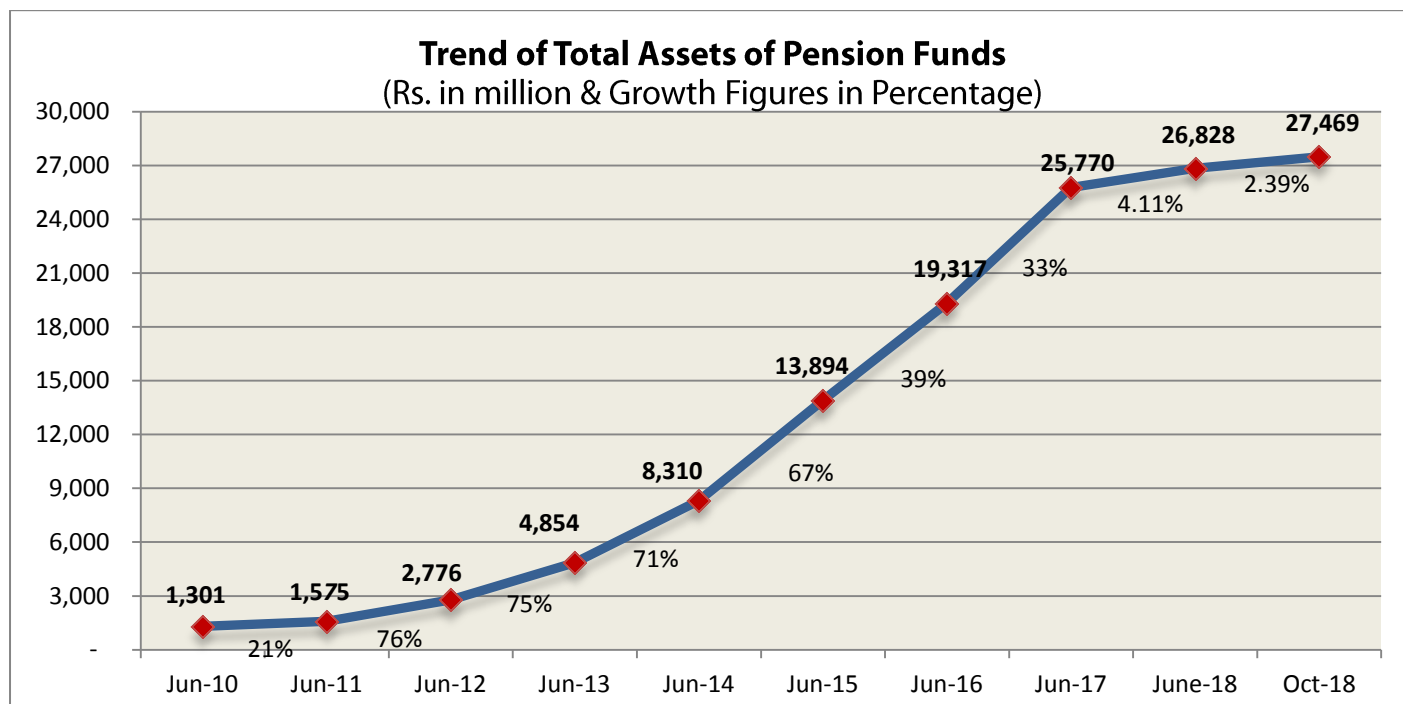
3) The number of investors' accounts is different from the number of investors in mutual fund industry i.e. If Investor A has opened three accounts with three different Asset management companies, the same shall be reported as three investor accounts instead of one investor.

VOLUNTARY PENSION SCHEMES / FUNDS

Trend of Total Assets of Pension Funds

(Rs. in million)

Description	Jun-10	Jun-11	Jun-12	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Oct-18
Total Assets	1,301	1,575	2,776	4,854	8,310	13,894	19,317	25,770	26,828	27,469
Growth since last June	-	21%	76%	75%	71%	67%	39%	33%	4.11%	2.39%

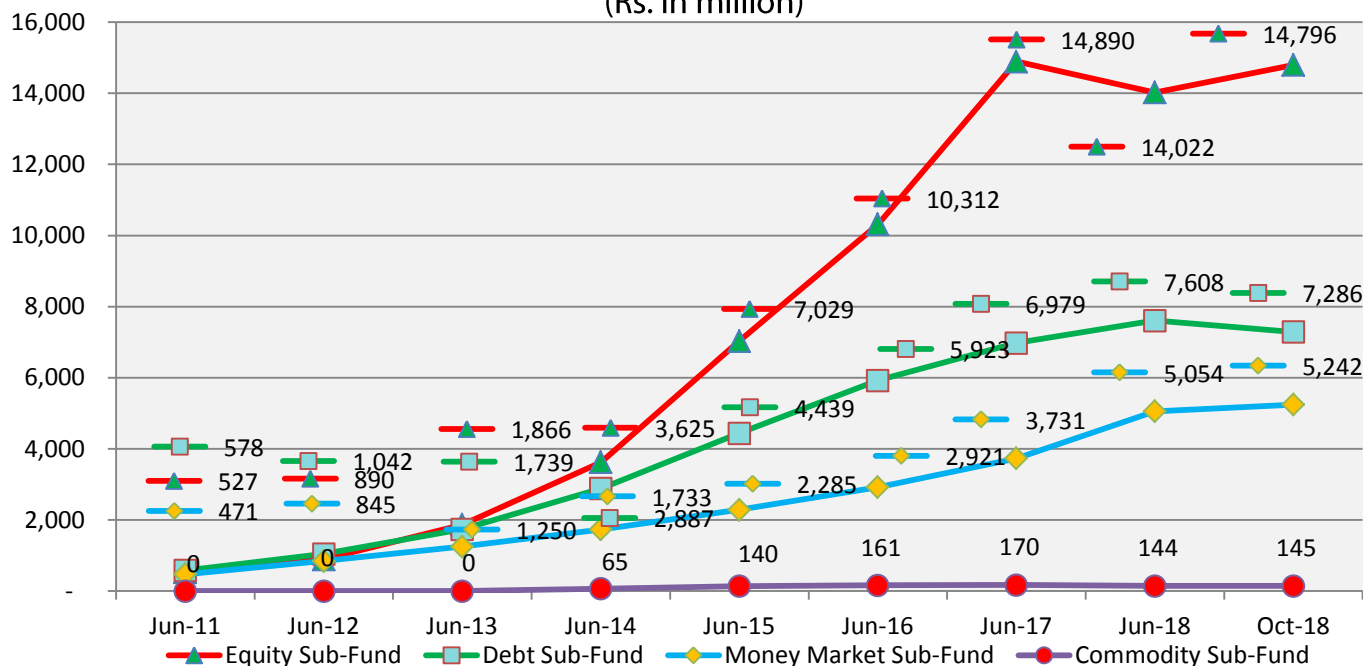


Category-Wise Position of Total Assets of Pension Funds

(Rs in million)

Description	Jun-11	Jun-12	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Oct-18
Equity Sub-Fund	527	890	1,866	3,625	7,029	10,312	14,890	14,022	14,796
Debt Sub-Fund	578	1,042	1,739	2,887	4,439	5,923	6,979	7,608	7,286
Money Market Sub-Fund	471	845	1,250	1,733	2,285	2,921	3,731	5,054	5,242
Commodity Sub-Fund	-	-	-	65	140	161	170	144	145
Total	1,576	2,777	4,855	8,310	13,894	19,317	25,770	26,828	27,469

Category-wise Position of Total Assets of Pension Funds (Rs. in million)



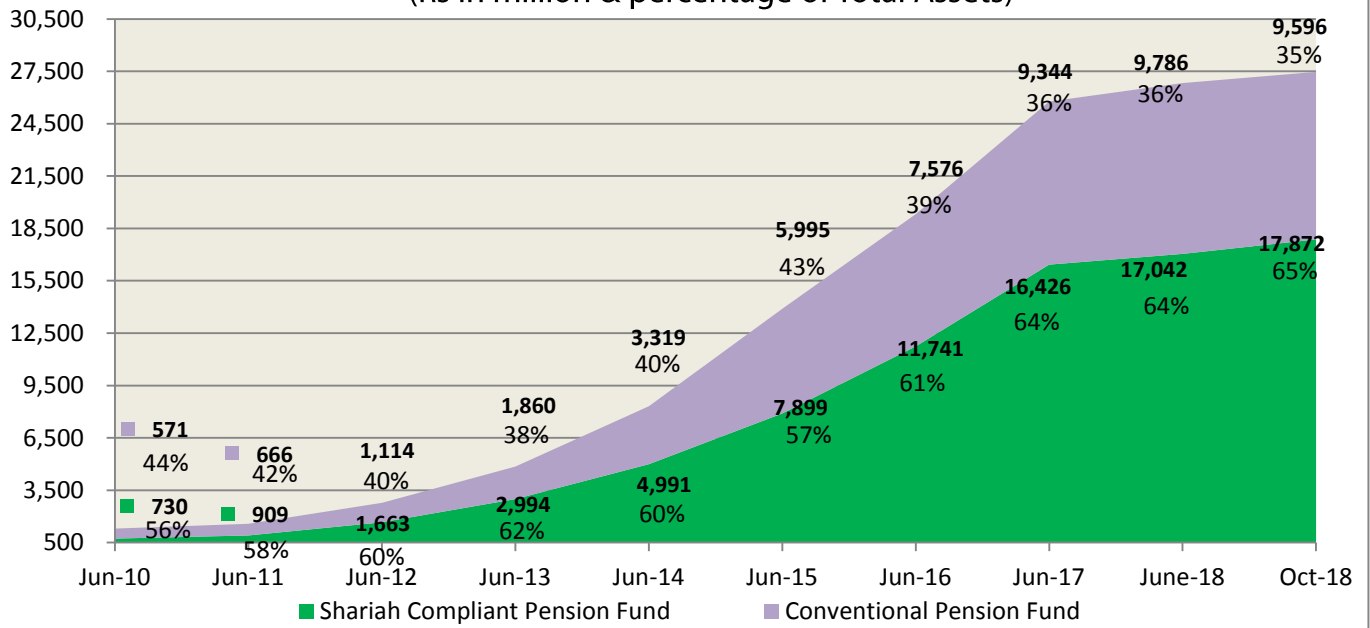
Trend of Total Assets of Conventional and Shariah Compliant Pension Funds

(Rs. in million)

Description	Jun-10	Jun-11	Jun-12	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Oct-18
Shariah Compliant Pension Funds	730	909	1,663	2,994	4,991	7,899	11,741	16,426	17,042	17,872
Conventional Pension Funds	571	666	1,114	1,860	3,319	5,995	7,576	9,344	9,786	9,596
Total assets of Pension Funds	1,301	1,575	2,777	4,854	8,310	13,894	19,317	25,770	26,828	27,469
Share of Shariah Compliant Pension Funds	56%	58%	60%	62%	60%	57%	61%	64%	64%	65%
Share of Conventional Pension Funds	44%	42%	40%	38%	40%	43%	39%	36%	36%	35%
Compound Annual Growth Rate (June 2010 to Oct. 2018)-Shariah Compliant Pension Fund										46.80%
Compound Annual Growth Rate (June 2010 to Oct. 2018)-Conventional Pension Fund										40.32%

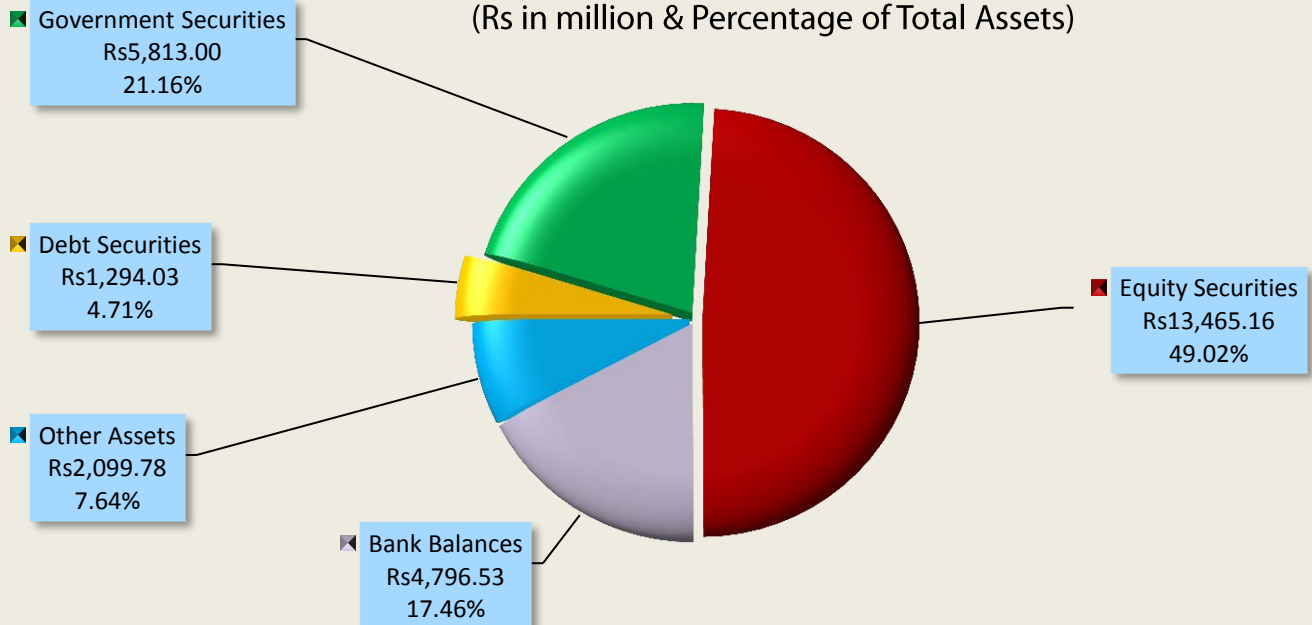
Trend of Total Assets of Conventional and Shariah Compliant Pension Funds

(Rs in million & percentage of Total Assets)



Asset Allocation of Pension Funds as of October 31, 2018

(Rs in million & Percentage of Total Assets)



Detail of Investor Accounts in Pension Funds

Description	# of investor accounts as at October 31, 2018 (With balance > 0) - At AMC Level	Value of investment as at October 31, 2018 (Rs. in millions)	% of total investment value
Resident			
Individuals	28,652	23,992	88.65%
Associated Banks/DFIs/AMCs	16	2,513	9.29%
Other financial institutions	1	340	1.26%
Foreign			
Individuals	6	217	0.80%
Non-Individuals	-	-	0.00%
TOTAL	28,675	27,063	100.00%

Note. 1) Number of investor accounts as at October 31, 2018 (Having Zero balance)= 9,235,
 Number of investor accounts as at October 31, 2018 (With balance > 0)= 28,675,
 Total number of investor accounts (with zero balance and greater than zero balance) as at October 31, 2018= 37,910

2) The number of investors' accounts is different from the number of investors in pension fund industry i.e. If Investor A has opened three accounts with three different pension fund managers, the same shall be reported as three investor accounts instead of one investor.

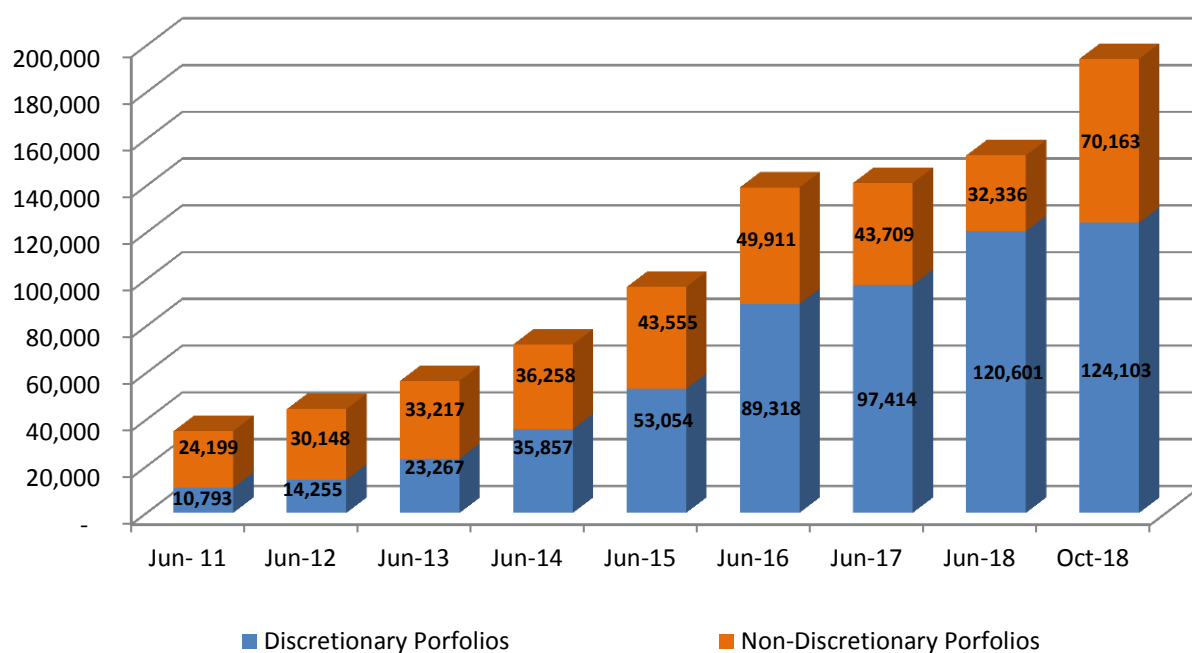
DISCRETIONARY / NON-DISCRETIONARY PORTFOLIOS

Trend of Total Assets of Discretionary / Non-Discretionary Portfolios

(Rs. in million)

Description	Jun- 11	Jun-12	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Oct-18
Discretionary Portfolios	10,793	14,255	23,267	35,857	53,054	89,318	97,414	120,601	124,103
Non-Discretionary Portfolios	24,199	30,148	33,217	36,258	43,555	49,911	43,709	32,336	70,163
Total Assets of Portfolios	34,992	44,403	56,484	72,115	96,609	139,229	141,123	152,937	194,266

Trend of Total Assets of Discretionary / Non-Discretionary Portfolios
(Rs in million)

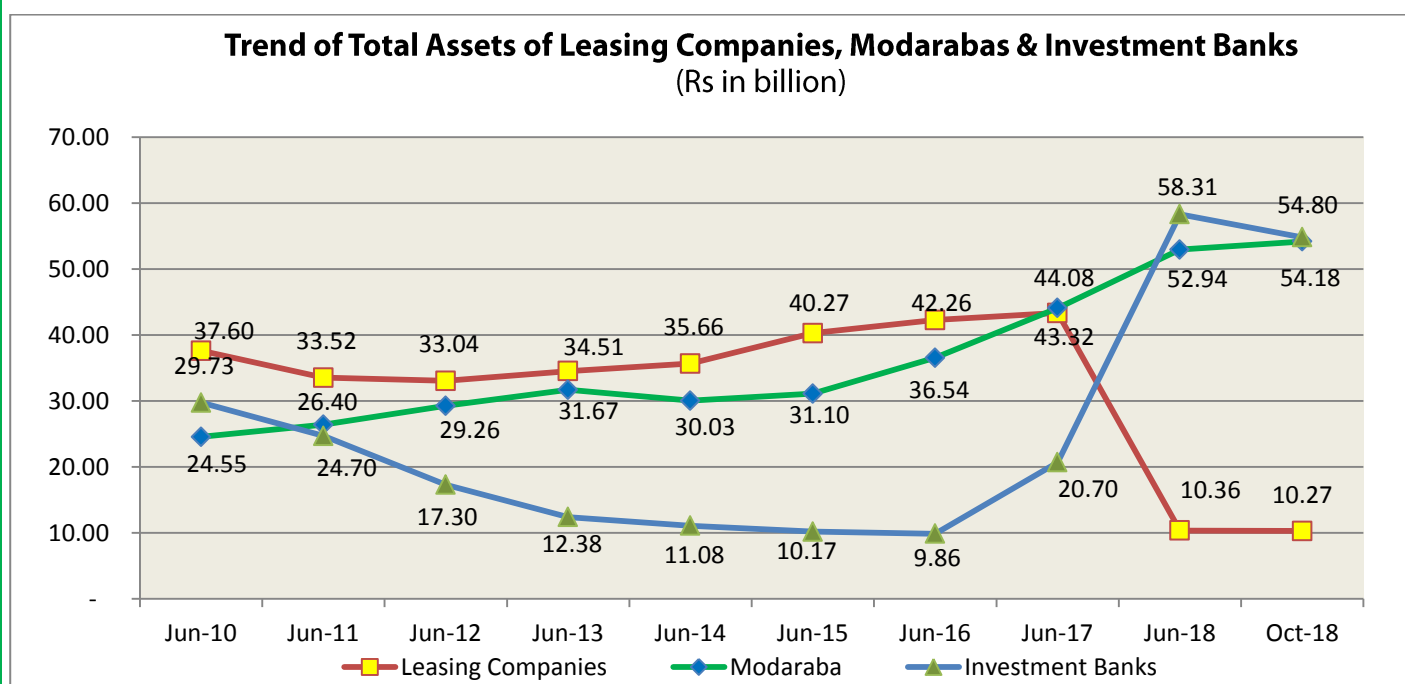


LEASING COMPANIES, MODARABAS AND INVESTMENT BANKS

Trend of Total Assets of Leasing Companies, Modarabas and Investment Banks

(Rs in billion)

Description	Jun-10	Jun-11	Jun-12	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Oct-18
Leasing Companies	37.60	33.52	33.04	34.51	35.66	40.27	42.26	43.32	10.36	10.27
Modaraba	24.55	26.40	29.26	31.67	30.03	31.10	36.54	44.08	52.94	54.18
Investment Banks	29.73	24.70	17.30	12.38	11.08	10.17	9.86	20.70	58.31	54.80



Notes:

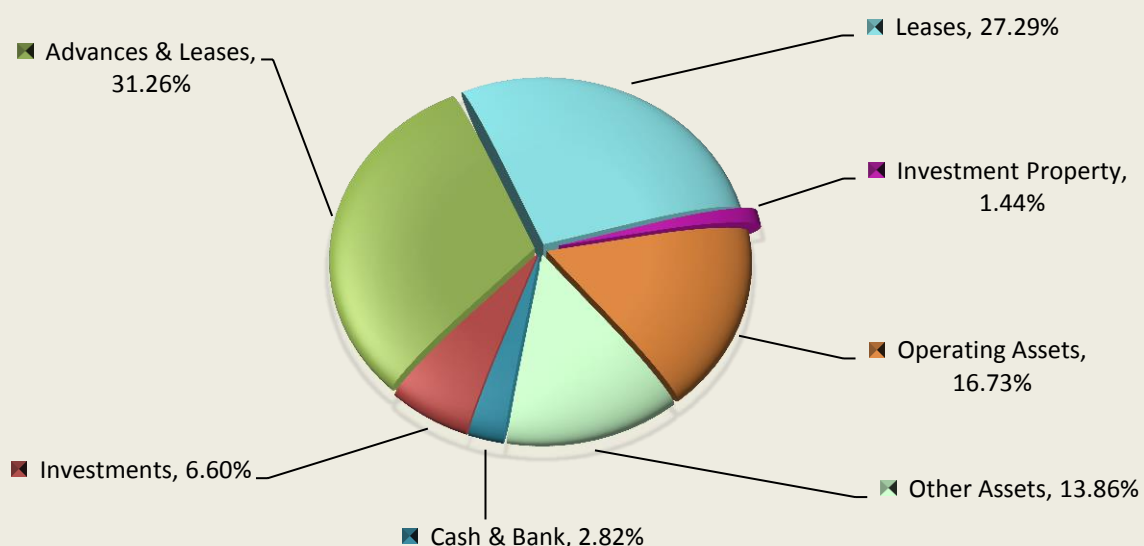
- 1) Total Assets of Investment Banks do not include information pertaining to Pakistan Development Fund Ltd., & Microfinance NBFCs.
- 2) Total assets, total liabilities, equity and deposits etc. of investment banks have increased significantly in February 2018 mainly due to change of license status of Orix Leasing Pakistan Limited from leasing to investment finance services.

Asset Allocation of Leasing Companies, Modarabas & Investment Banks

(Rs in million)

Category	Cash & Bank	Investments	Advances & Leases	Lease	Investment Property	Operating Assets	Other Assets	Total
Leasing Companies	428	131	982	6,734	147	161	1,690	10,273
Modarabas	2,221	3,205	11,979	7,654	1,120	16,933	10,794	53,906
Investment Banks	711	4,520	24,227	18,078	447	2,808	4,012	54,803
Total	3,360	7,856	37,188	32,466	1,714	19,902	16,496	118,982

Asset Allocation of Leasing Companies, Modarabas & Investment Banks as of October 31, 2018

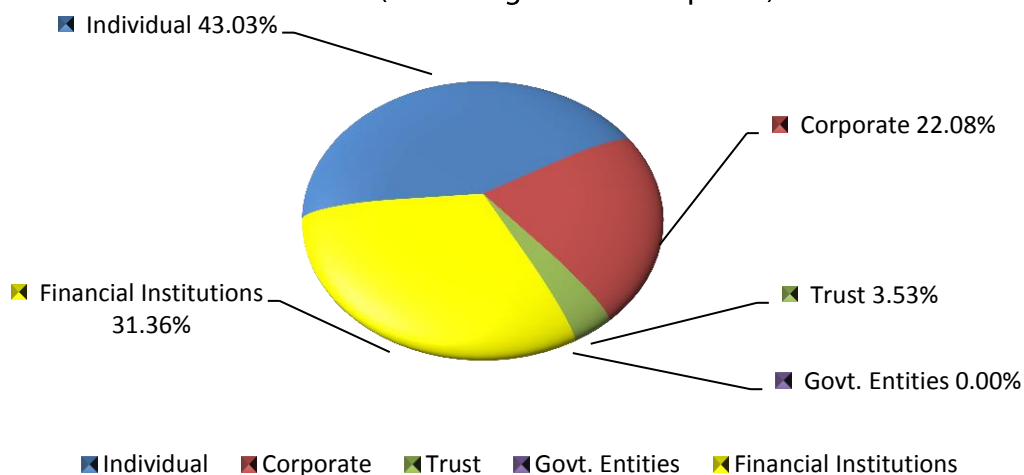


Note. Total Assets of Investment Banks do not include information pertaining to Pakistan Development Fund Ltd., & Microfinance NBFCs.

Deposit raising of Leasing Companies, Modarabas & Investment Banks

Category	Amounts (Rs in million)				% of Total Deposits
	Leasing Cos.	Modarabas	Investment Banks	Total	
Individual	409.85	1,777.98	4,535.38	6,723.21	43.03%
Corporate	96.11	2,991.03	361.99	3,449.13	22.08%
Trust	10.00	268.07	273.24	551.31	3.53%
Govt. Entities	-	-	-	-	0.00%
Financial Institutions	-	4,900.00	-	4,900.00	31.36%
Total	515.96	9,937.08	5,170.61	15,623.65	100.00%

Deposit raising of Leasing Companies, Modarabas & Investment Banks as of October 31, 2018
(Percentage of Total Deposits)



Note: Total of Investment Banks do not include information pertaining to Pakistan Development Fund Ltd., & Microfinance NBFCs.

Leverage profile of Leasing Companies, Modarabas & Investment Banks

(Rs in million)

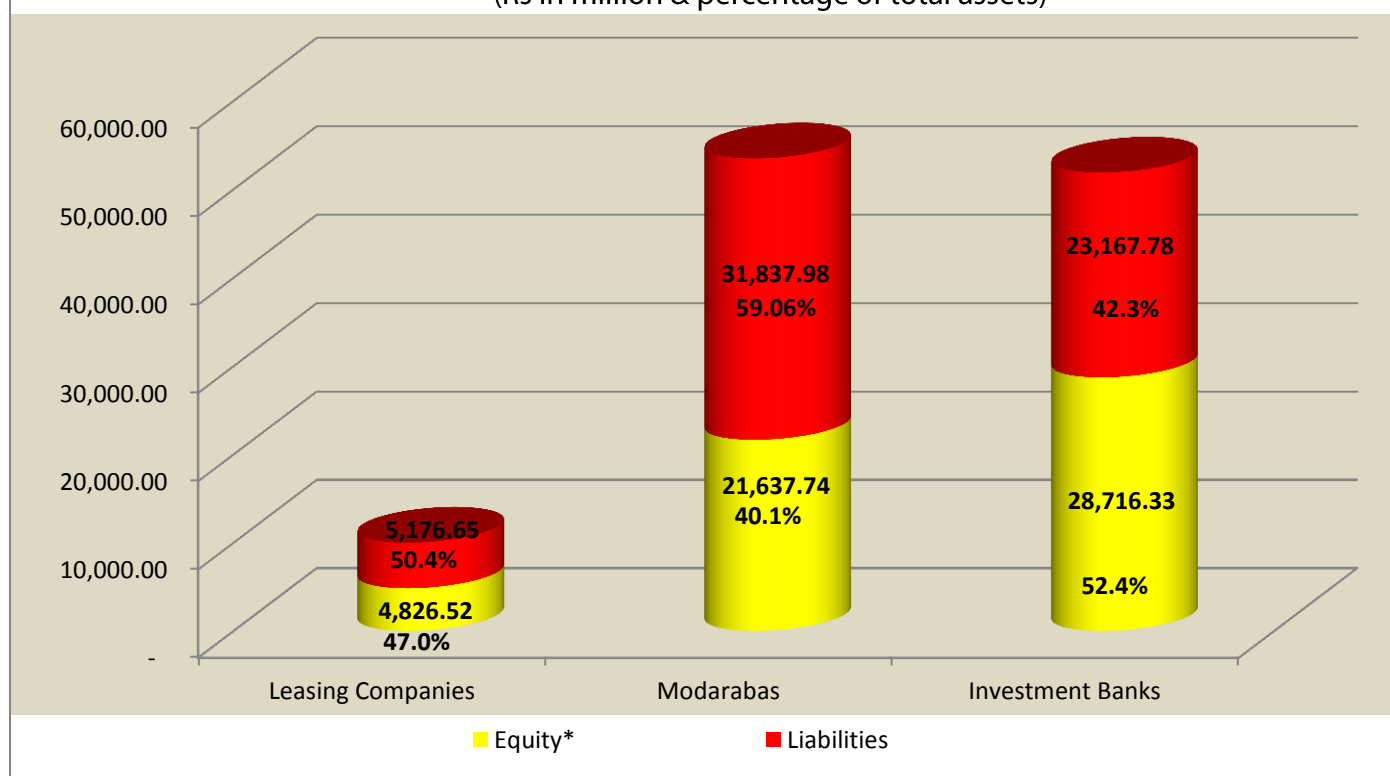
Category	Equity*	Liabilities*	Total Assets	Equity as percentage of total assets	Liabilities as percentage of total assets
Leasing Companies	4,826.52	5,176.65	10,273.00	47.0%	50.4%
Modarabas	21,637.74	31,837.98	53,906.00	40.1%	59.06%
Investment Banks	28,716.33	23,167.78	54,803.00	52.4%	42.3%

* Equity and liabilities do not include deficit / surplus on revaluation of fixed assets

Note.: Information pertaining to Investment Banks do not include data of Pakistan Development Fund Ltd., & Microfinance NBFCs

Leverage profile of Leasing Cos, Modarabas & Investment Banks as of October 31, 2018

(Rs in million & percentage of total assets)



NOTES REGARDING ADDITIONAL REPORTS PERTAINING MUTUAL FUNDS/PLANS:

Category wise Break up of Assets under Management – Collective Investment Schemes (Conventional and Shariah Compliant)

- a) The Total AUMs given in the said reports represent Net Assets of Open-end funds.

Region wise Issuance & Redemptions in Collective Investment Schemes (Conventional and Shariah Compliant)

- a) These reports do not include the transactions conducted by funds of funds.

Number of new accounts opened in Collective Investment Schemes

- a) These reports do not include the accounts opened by the funds of funds for investment in other funds.
- b) Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

Region wise Assets under Management

- a) These reports do not include the accounts and investments by funds of funds for investment in other funds. Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

Category wise Issuance & Redemption in Conventional Collective Investment Schemes during the month

Rs. in million

Fund Category	Gross Issuance	Gross Redemptions	Net Issuance/(Redemptions)
Aggressive Income	428.35	1,425.74	-997.38
Asset Allocation	343.34	931.87	-588.53
Balanced	14.89	44.72	-29.82
Capital Protected	0	4.94	-4.94
Commodity	0	0	0
Equity	4,518.70	4,866.46	-347.76
Fund Of Funds	171.73	303.99	-132.26
Income	4,205.03	5,126.62	-921.58
Index Tracker	0.47	0.22	0.26
Money Market	40,172.87	23,613.32	16,559.55
Total	49,855.38	36,317.88	13,537.54

Category wise Issuance & Redemption in Shariah Compliant Collective Investment Schemes during the month

Rs. in million

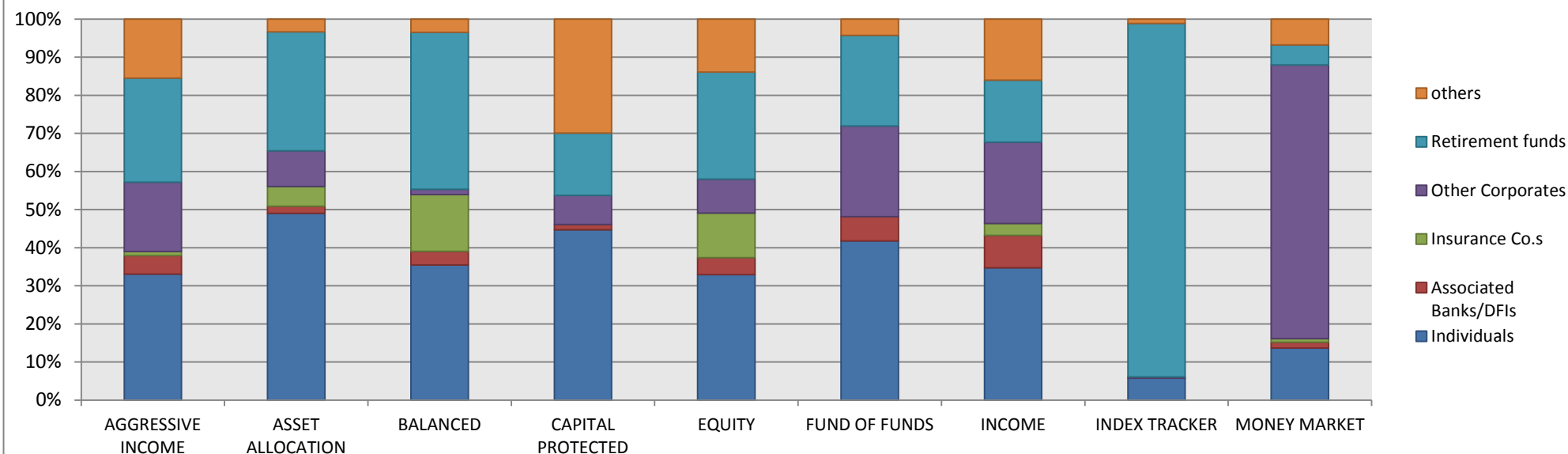
Fund Category	Gross Issuance	Gross Redemptions	Net Issuance/(Redemptions)
Islamic Aggressive Income	26.73	98.36	-71.63
Islamic Asset Allocation	723.06	1,514.98	-791.92
Islamic Balanced	84.00	174.00	-90.00
Islamic Capital Protected	0.00	3.50	-3.50
Islamic Commodity	59.00	60.00	-1.00
Islamic Equity	7,600.83	9,463.95	-1,863.12
Islamic Fund Of Funds	1,540.99	1,703.62	-162.63
Islamic Income	7,203.83	7,346.94	-143.11
Islamic Index Tracker	76.00	73.00	3.00
Islamic Money Market	3,508.90	2,873.19	635.71
Total	20,823.34	23,311.54	-2,488.20

Category Wise Break up of Assets Under Management -Conventional Collective Investment Schemes

Rs. in million

Fund Category	Aggressive Income	Asset Allocation	Balanced	Capital Protected	Equity	Fund Of Funds	Income	Index Tracker	Money Market
Individuals	1,786.91	6,103.76	1,446.13	820.74	49,185.15	1,590.11	17,007.37	30.23	20,786.80
Associated Banks/DFIs	260.67	230.96	144.15	26.03	6,689.39	241.17	4,171.60	0.00	2,293.05
Insurance Co.s	58.76	641.34	606.87	0.00	17,473.03	0.00	1,553.23	0.00	1,421.14
Other Corporates	983.41	1,171.21	59.13	140.49	13,229.31	905.17	10,425.57	1.66	109,208.62
Retirement funds	1,478.26	3,884.75	1,678.77	300.00	41,990.19	904.49	8,009.62	488.33	7,940.37
others	837.22	415.60	141.46	550.07	20,808.38	163.57	7,846.33	6.10	10,357.39
Total	5,405.24	12,447.62	4,076.50	1,837.33	149,375.46	3,804.52	49,013.71	526.31	152,007.37

Category Wise Break-up of Assets Under Management -Conventional Collective Investment Schemes

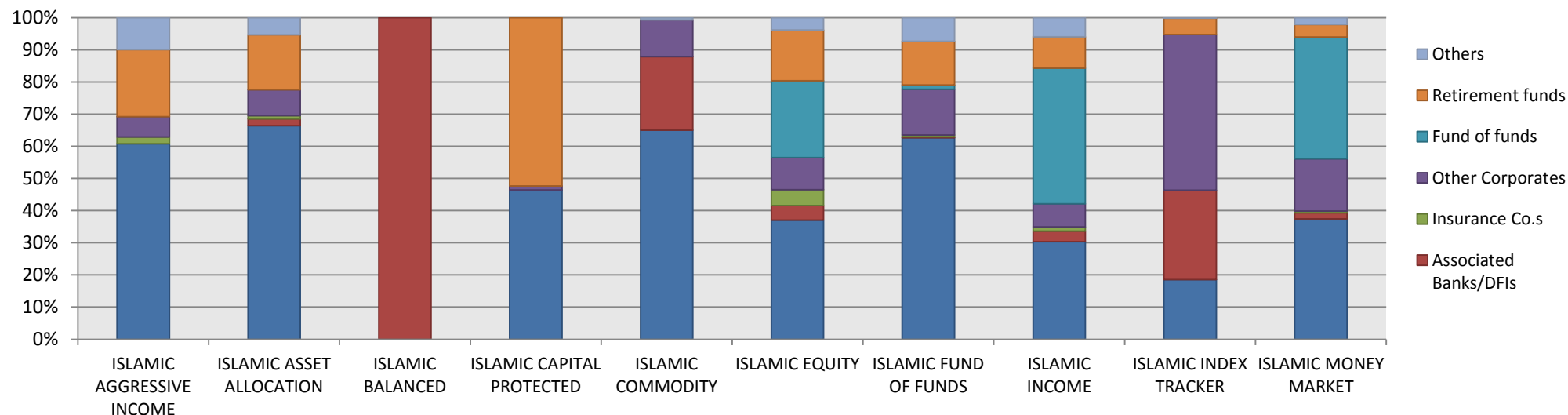


Category Wise Break up of Assets Under Management - Shariah Compliant Collective Investment Schemes

Rs. in million

Fund Category	Islamic Aggressive Income	Islamic Asset Allocation	Islamic Balanced	Islamic Capital Protected	Islamic Commodity	Islamic Equity	Islamic Fund Of Funds	Islamic Income	Islamic Index Tracker	Islamic Money Market
Individuals	2,068.34	22,891.92	0.00	56.20	171.00	36,019.50	35,911.07	14,139.66	316.00	6,189.80
Associated Banks/DFIs	0.00	720.73	306.00	0.00	60.00	4,442.48	213.76	1,509.74	473.00	308.81
Insurance Co.s	69.36	336.69	0.00	0.00	0.00	4,789.17	283.71	630.04	0.00	95.56
Other Corporates	215.81	2,771.64	0.00	1.47	30.00	9,751.86	8,157.18	3,336.56	824.00	2,686.81
Fund of funds	0.00	0.00	0.00	0.00	0.00	23,213.74	739.70	19,659.12	0.00	6,270.66
Retirement funds	708.37	5,881.95	0.00	63.35	0.00	15,344.14	7,785.13	4,569.72	86.00	638.15
Others	339.35	1,854.21	0.00	0.00	2.00	3,756.17	4,249.63	2,766.44	3.00	358.04
Total	3,401.23	34,457.13	306.00	121.02	263.00	97,317.05	57,340.19	46,611.27	1,702.00	16,547.83

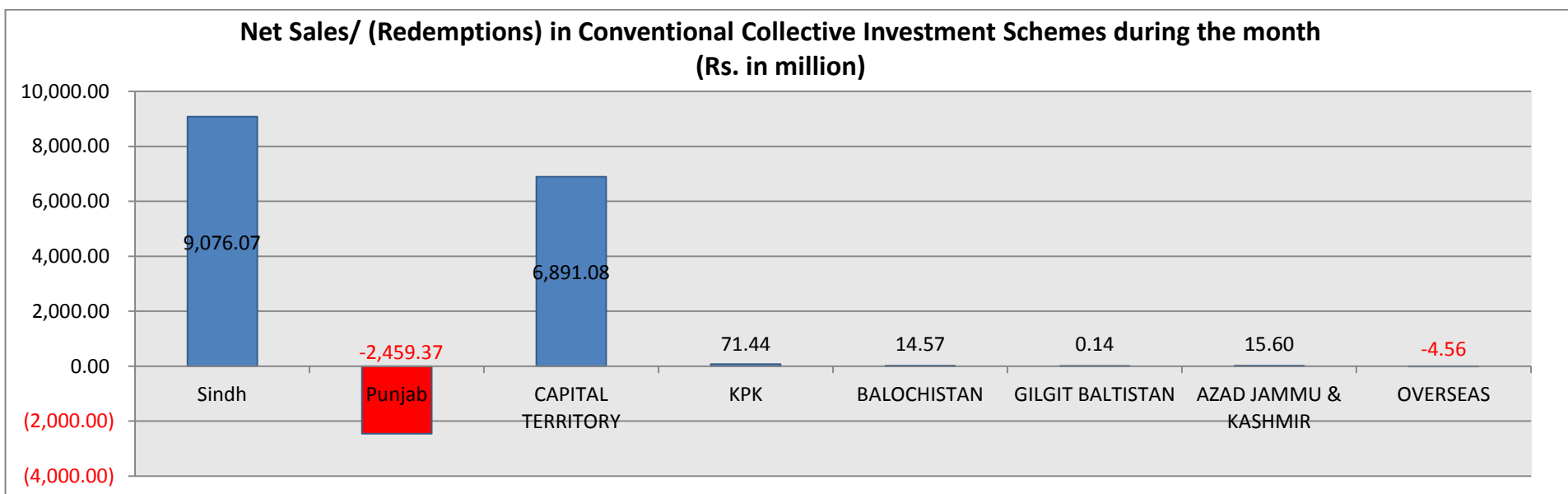
Category Wise Break-up of Assets Under Management - Shariah Compliant Collective Investment Schemes



Region wise Issuance & Redemptions in Conventional Collective Investment Schemes during the month

Rs. in million

Region	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Sindh	21,545.26	12,469.19	9,076.07
Punjab	18,150.70	20,610.06	-2,459.37
Capital Territory	9,277.06	2,385.99	6,891.08
KPK	300.14	228.70	71.44
Balochistan	59.33	44.76	14.57
Gilgit Baltistan	0.16	0.02	0.14
Azad Jammu & Kashmir	29.00	13.41	15.60
Overseas	15.07	19.63	-4.56
Total	49,376.71	35,771.75	13,604.96

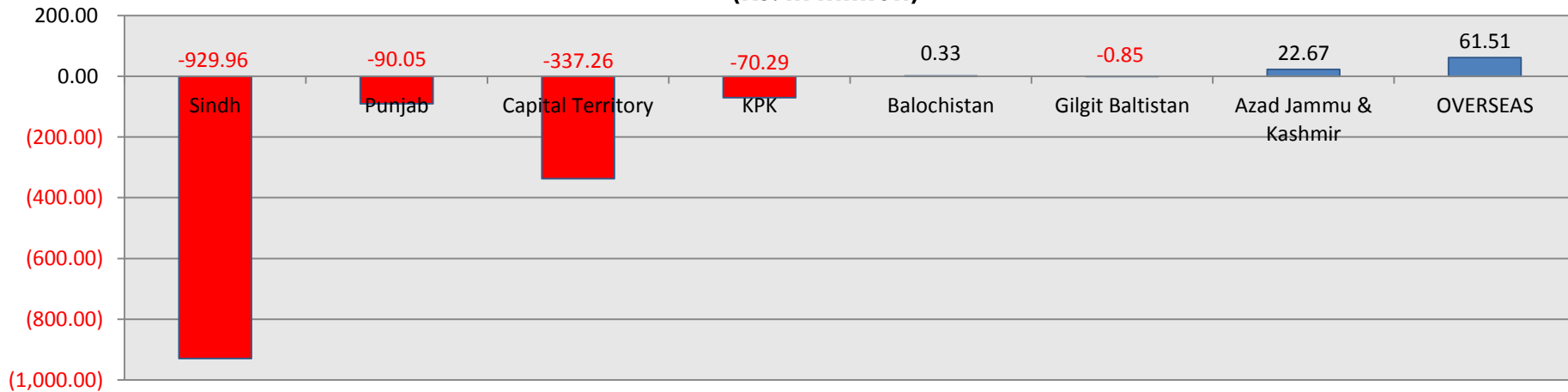


Region wise Issuance & Redemptions in Shariah Compliant Collective Investment Schemes during the month

Rs. in million

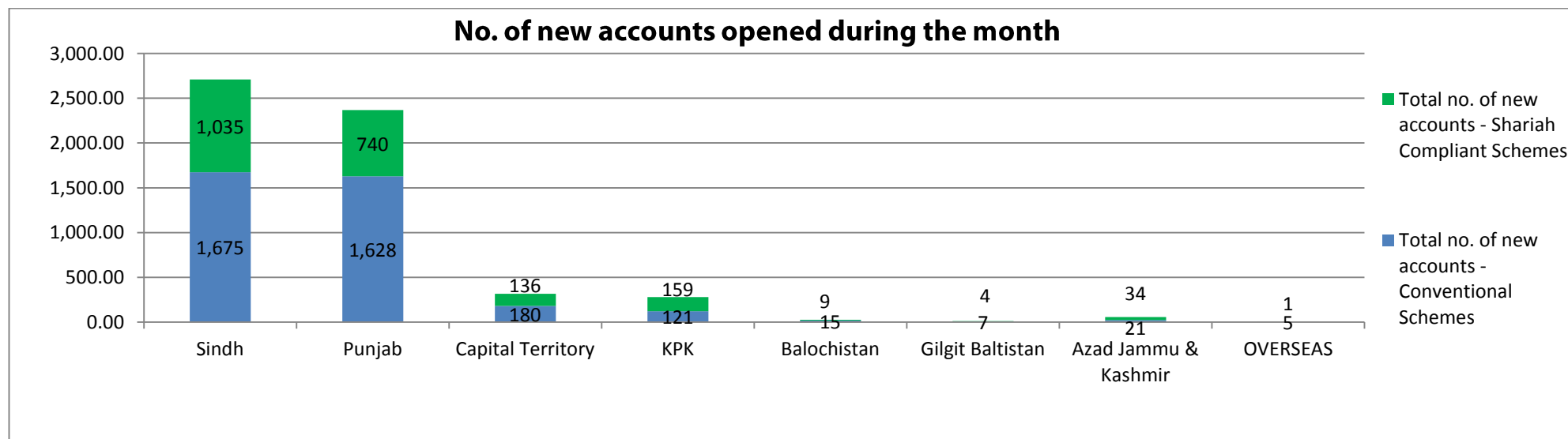
Region	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Sindh	6,756.61	7,686.57	-929.96
Punjab	4,444.24	4,534.29	-90.05
Capital Territory	2,007.87	2,345.13	-337.26
KPK	578.64	648.93	-70.29
Balochistan	11.58	11.25	0.33
Gilgit Baltistan	0.02	0.87	-0.85
Azad Jammu & Kashmir	51.81	29.15	22.67
Overseas	163.45	101.94	61.51
Total	14,014.22	15,358.12	-1,343.91

**Net Sales/ (Redemptions) in Shariah Compliant Collective Investment Schemes during the month
(Rs. in million)**



Number of New Accounts Opened in Collective Investment Schemes during the month

Region	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
Sindh	1,663	12	1,675	842	193	1,035
Punjab	1,612	16	1,628	733	7	740
Capital Territory	180	0	180	136	0	136
Kpk	121	0	121	159	0	159
Balochistan	14	1	15	9	0	9
Gilgit Baltistan	7	0	7	4	0	4
Azad Jammu & Kashmir	21	0	21	34	0	34
Overseas	5	0	5	1	0	1
Total	3,623	29	3,652	1,918	200	2,118



Region-wise Assets Under Management

Rs. in million

Region	Conventional Schemes						Shariah Compliant Schemes					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs
Sindh	110,422.00	49,785.61	3,684.00	186,438.08	114,106.00	236,223.69	95,134.00	62,557.59	2,430.00	64,733.43	97,564.00	127,291.02
Punjab	65,577.00	36,354.56	2,133.00	68,907.53	67,710.00	105,262.09	63,138.00	38,372.44	1,196.00	16,682.30	64,334.00	55,054.74
CAPITAL TERRITORY	11,609.00	6,650.76	394.00	38,704.35	12,003.00	45,355.11	11,948.00	8,994.95	204.00	5,759.99	12,152.00	14,754.94
KPK	8,087.00	2,435.73	116.00	918.12	8,203.00	3,353.85	9,133.00	4,652.11	74.00	858.60	9,207.00	5,510.72
BALOCHISTAN	1,630.00	622.75	18.00	159.30	1,648.00	782.05	724.00	563.06	12.00	507.90	736.00	1,070.96
GILGIT BALTISTAN	63.00	8.17	0.00	0.00	63.00	8.17	67.00	27.40	3.00	31.10	70.00	58.50
AZAD JAMMU & KASHMIR	2,354.00	1,250.96	4.00	25.59	2,358.00	1,276.55	1,173.30	984.83	41.00	44.54	1,214.30	1,029.37
OVERSEAS	676.00	2,035.77	8.00	129.46	684.00	2,165.23	815.00	1,963.73	7.00	2.00	822.00	1,965.73
Total	200,418.00	99,144.31	6,357.00	295,282.4	206,775.00	394,426.74	182,132.30	118,116.1	3,967.00	88,619.9	186,099.30	206,735.9

Region wise Assets Under Management (Rs. in million)

