

Summary of NBFCs, NEs. & Modarabas Sector October 2020



Securities & Exchange Commission of Pakistan
Specialized Companies Division
Supervision and Enforcement Department

DISCLAIMER:

The information presented hereunder is based on information submitted by NBFIs through Specialized Companies Return System (SCRS) to SECP on monthly basis.

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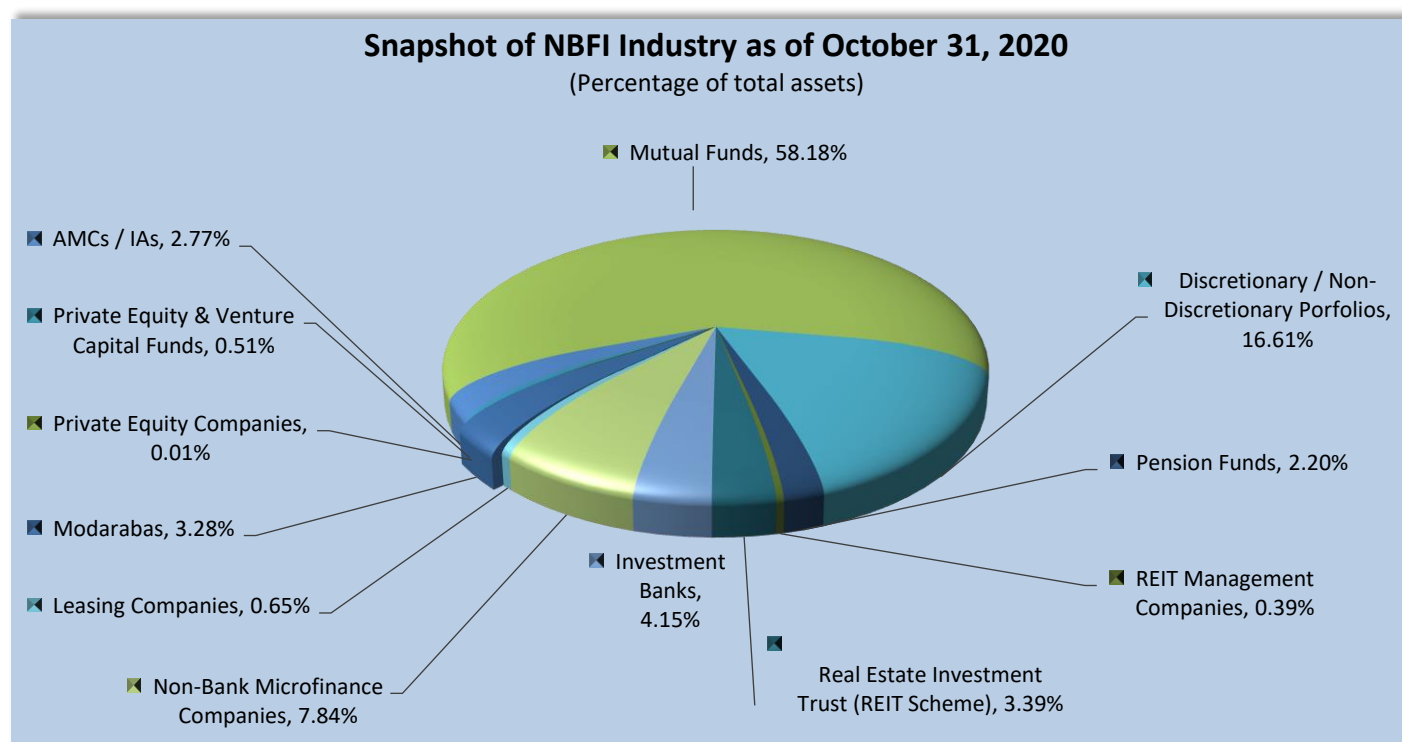
SNAPSHOT OF NBFI INDUSTRY AS OF OCTOBER 31, 2020

Sector	No. of Entities	Total Assets (Rs in Billion)	Percentage of Total Assets
Asset Management Companies/ Investment Advisors	23	42.78	2.77%
Mutual Funds (226) and Plans (86)	226	897.53	58.18%
Discretionary & Non-Discretionary Portfolios	-	256.26	16.61%
Pension Funds	19	34.00	2.20%
REIT Management Companies	7	06.00	0.39%
Real Estate Investment Trust (REIT Scheme)	1	52.34	3.39%
Investment Banks	12	64.07	4.15%
Non-Bank Microfinance Companies	26	120.96	7.84%
Leasing Companies	7	10.07	0.65%
Modarabas	28	50.64	3.28%
Private Equity Companies	4	00.11	0.01%
Private Equity & Venture Capital Funds	5	07.91	0.51%
Total	358	1,542.66	100.00%

Note 1: Direction no. 12 of 2017 dated April 27, 2017 requires AMCs to exclude the amount invested by fund of fund schemes in underlying funds managed by the same AMC while publishing the amount of assets under its management in advertisements. Accordingly, if the amount invested by fund of fund schemes in underlying funds of the same AMC (which is Rs19,383 million) is deducted from AUMs of the industry, the total assets under management of the industry amounted to the tune of Rs878,143 million, as of October 31, 2020.

Note 2: The information pertaining to six RMCs is included in the above table, whereas, information pertaining to one RMC (which also holds license of investment advisory services) is included in the assets of AMCs/IAs in the above table.

Note 3: Two NBFs (which holds licenses for Asset Management & Investment Advisory Services) have also been authorized to act as Private Equity Company. The companies' assets are included in the assets of AMCs/IAs in the above table.

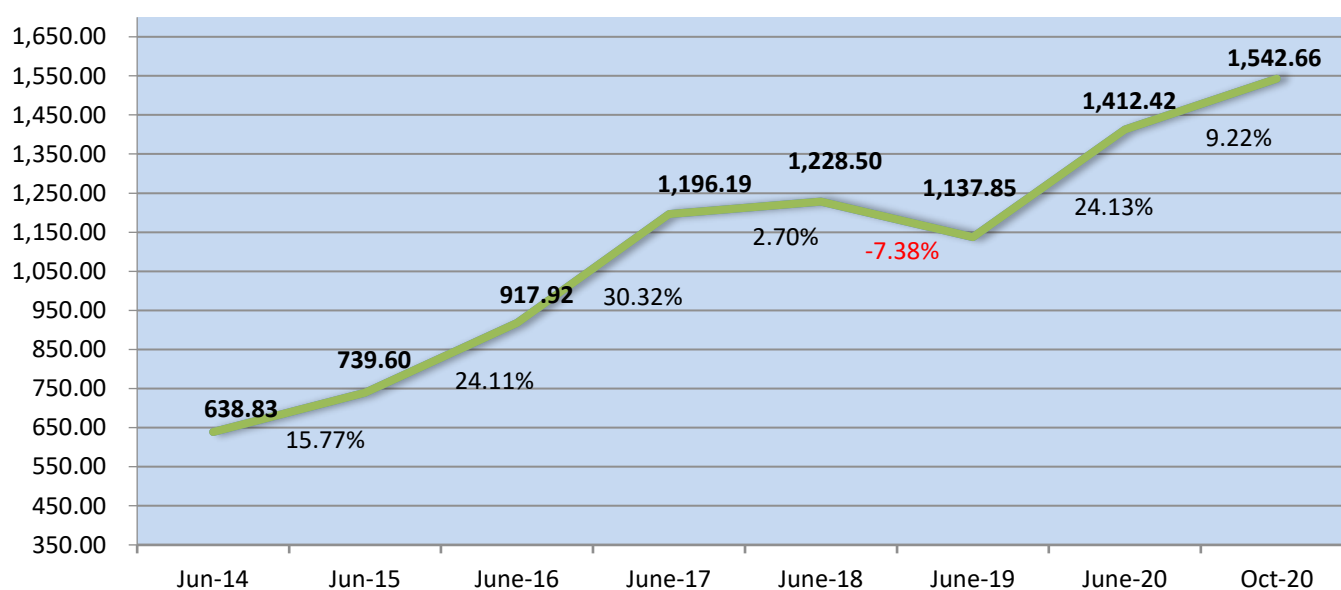


Trend of growth in Total Assets of NBF Industry

Description	Jun-14	Jun-15	June-16	June-17	June-18	June-19	June-20	Oct-20
Total Assets (Rs. In billion)	638.83	739.60	917.92	1,196.19	1,228.50	1,140.37	1,412.42	1,542.66
Growth Since Last June	9.24%	15.77%	24.11%	30.32%	2.70%	-7.17%	24.13%	9.22%
Growth since June 30, 2014 till October 31, 2020	141.48%							
Compound Annual Growth Rate June 30, 2014 to October 31, 2020	14.94%							

Trend of growth in Total Assets of NBF Industry

(Rs in billion & Growth figures in percentage)



Breakup of Shariah Compliant and Conventional Assets of NBF Industry

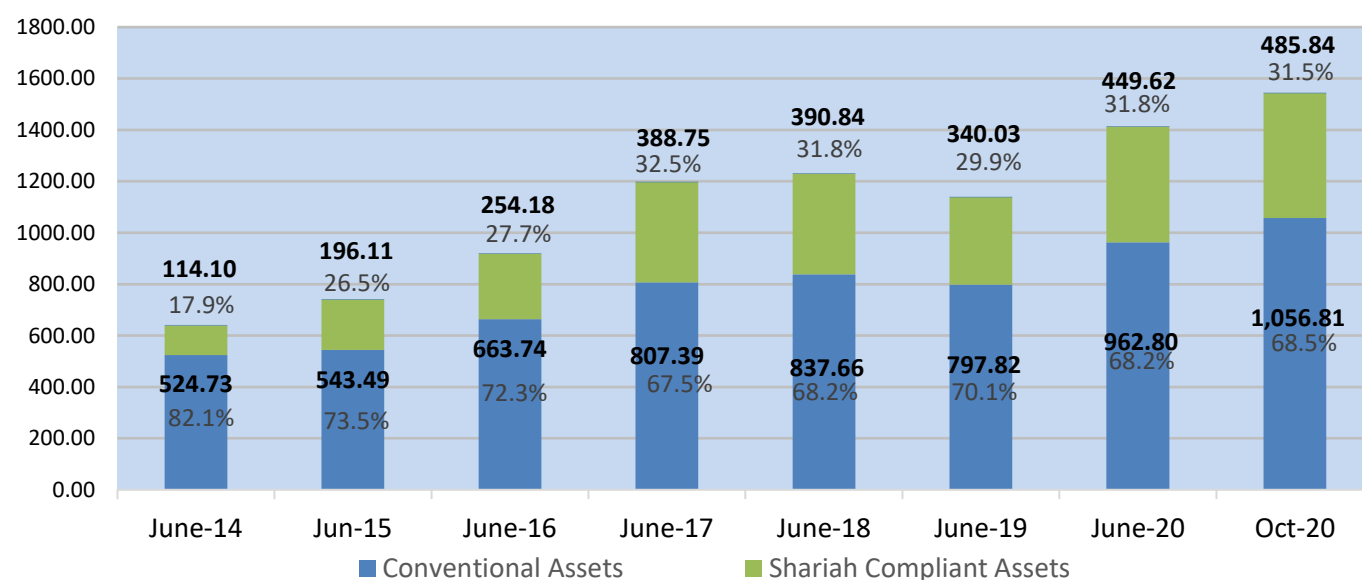
(Rs. in billion)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun -18	June-19	June-20	Oct -20
Conventional Assets	524.73	543.49	663.74	807.39	837.66	797.82	962.80	1,056.81
Shariah Compliant Assets	114.10	196.11	254.18	388.75	390.84	340.03	449.62	485.84
Total Assets	638.83	739.60	917.92	1,196.14	1,228.50	1,137.85	1,412.42	1,542.66
Share of Conventional Assets	82.1%	73.5%	72.3%	67.5%	68.2%	70.1%	68.2%	68.5%
Share of Shariah Compliant Assets	17.9%	26.5%	27.7%	32.5%	31.8%	29.9%	31.8%	31.5%
Conventional Assets - Growth since June 2014 till Oct 2020						101.40%		
Shariah Compliant Assets - Growth since June 2014 till Oct 2020						325.80%		
Compound Annual Growth Rate - June 2014 to Oct 2020)-Conventional Assets						11.70%		
Compound Annual Growth Rate- June 2014 to Oct 2020)-Shariah Compliant Assets						25.72%		

Note. Shariah Compliant assets include assets of Shariah Compliant Mutual Funds, Shariah Compliant Pension Funds, REIT Scheme and Shariah compliant Modarabas, while rest of the assets of NBF industry is conventional assets.

Breakup of Shariah compliant and Conventional Assets of NBF Industry

(Rs in billion & Percentage of Total Assets)



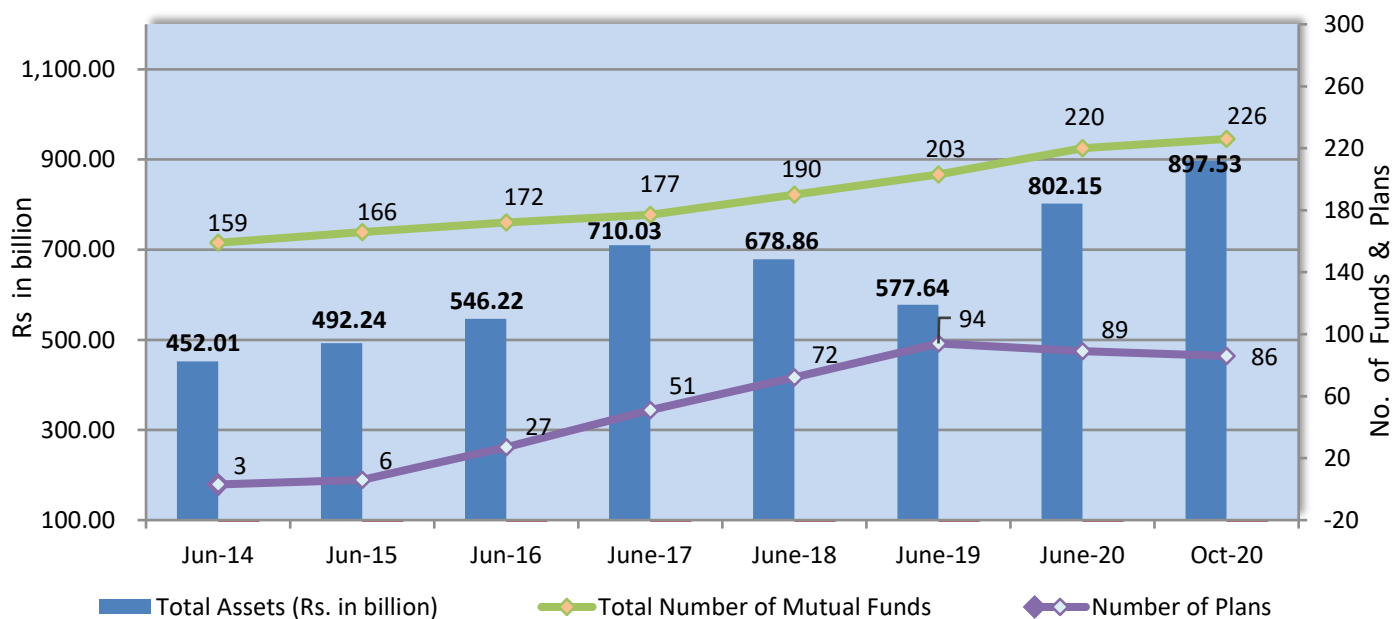
MUTUAL FUNDS & PLANS

Trend of Total Assets and Number of Mutual Funds & Plans

(Rs in billion)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	June-20	Oct-20	
Total Assets (Rs. in billion)	452.01	492.24	546.22	710.03	678.86	577.64	802.15	897.53	
Growth since last June	12.40%	8.90%	10.97%	29.99%	-4.39%	-14.91%	38.87%	11.89%	
Number of Mutual Funds	159	166	172	177	190	203	220	226	
Number of Plans	3	6	27	51	72	94	89	86	
Total Number of Mutual Funds & Plans	162	172	199	228	262	297	309	312	
Growth since June 2014 till Oct 2020								98.56%	
Compound Annual Growth Rate June 2014 to Oct 2020								11.45%	

Trend of Total Assets & Number of Mutual Funds & Plans
(Annual Growth of total assets in percentages)



Trend of Category-Wise Position of Total Assets of Mutual Funds

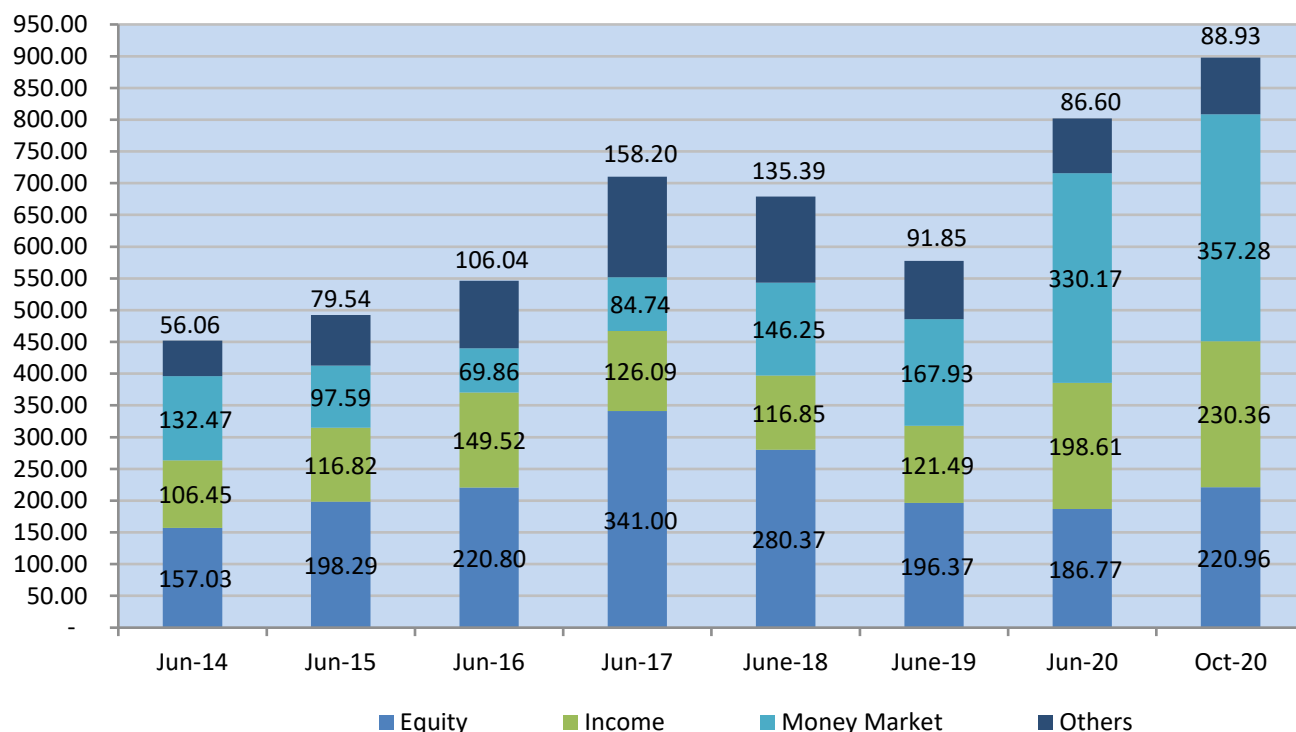
(Rs. in billion)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	June-20	Oct -20
Equity	157.03	198.29	220.80	341.00	280.37	196.37	186.77	220.96
Income	106.45	116.82	149.52	126.09	116.85	121.49	198.61	230.36
Money Market	132.47	97.59	69.86	84.74	146.25	167.93	330.17	357.28
Others	56.06	79.54	106.04	158.20	135.39	91.85	86.60	88.93
Total	452.01	492.24	546.22	710.03	678.86	577.64	802.15	897.53

Note. Others Include Asset Allocation, Aggressive Asset Allocation, Aggressive Income, Balanced, Capital Protected, Commodity, Fund of Funds, Index Tracker and Sector Specific Funds.

Trend of Category-Wise position of Total Assets of Mutual Funds & Plans

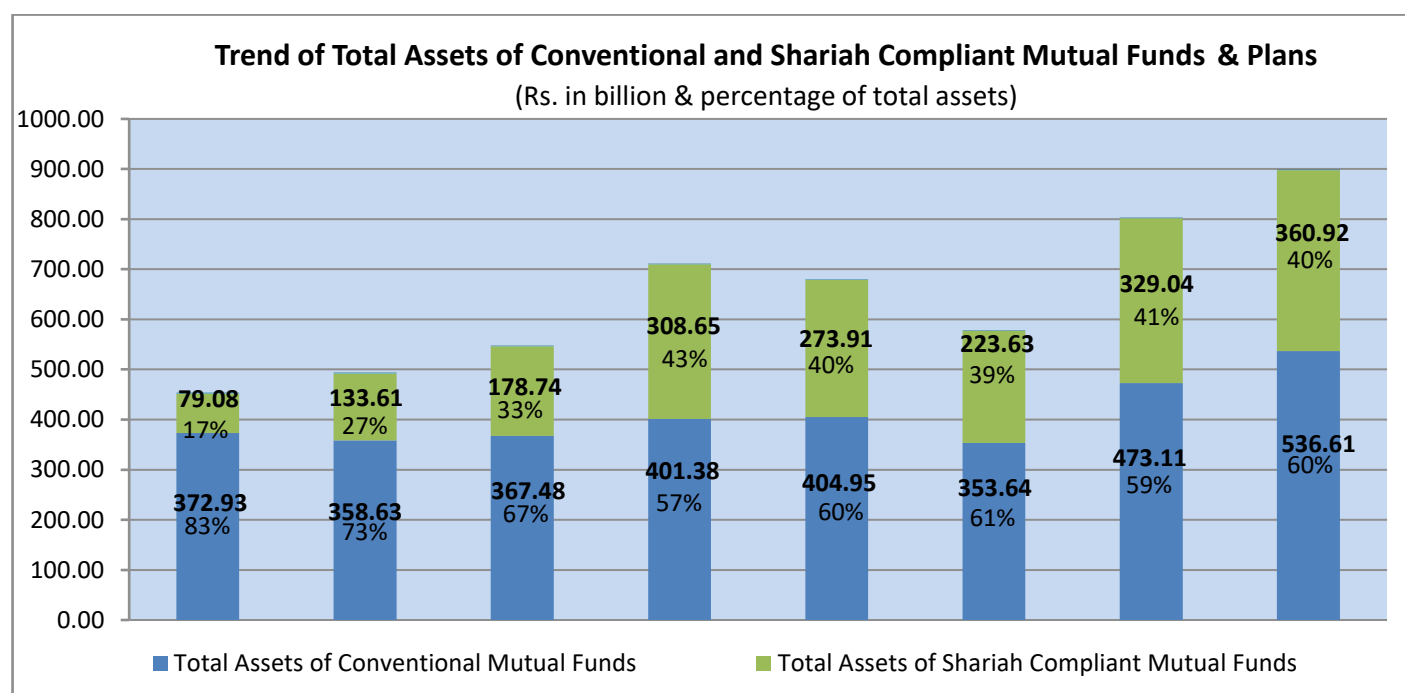
(Rs in billion)



Trend of Total Assets of Conventional and Shariah Compliant Mutual Funds & Plans

(Rs. in billion)

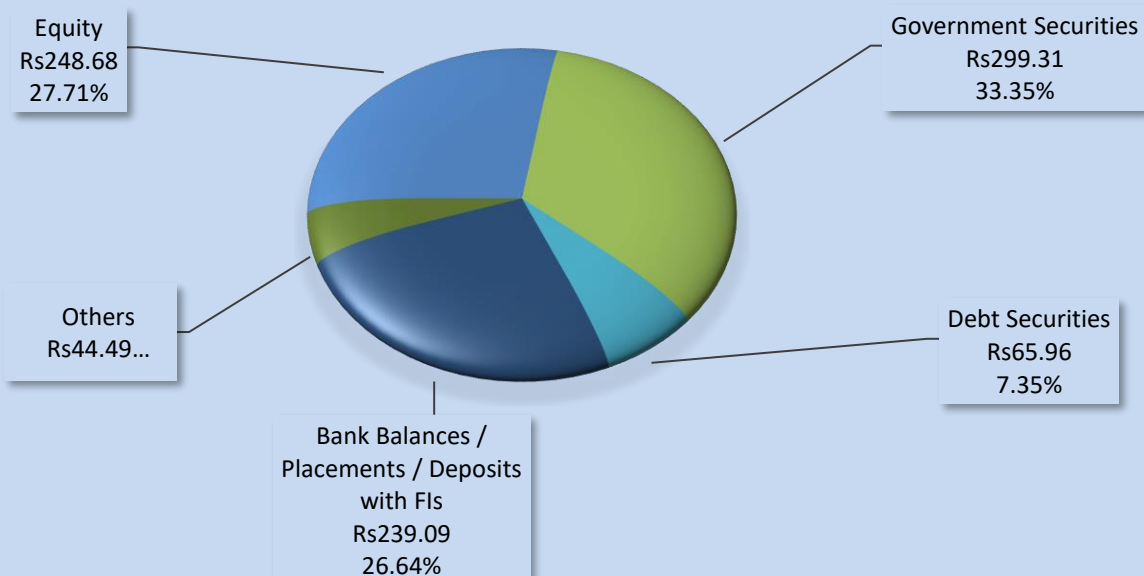
Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Jun-19	June -20	Oct -20	
Total Assets of Conventional Mutual Funds	372.93	358.63	367.48	401.38	404.95	354.01	473.11	536.61	
Total Assets of Shariah Compliant Mutual Funds	79.08	133.61	178.74	308.65	273.91	223.63	329.04	360.92	
Total Assets of Mutual Funds	452.01	492.24	546.22	710.03	678.86	577.64	802.15	897.53	
Share of Conventional Mutual Funds	83%	73%	67%	57%	60%	61%	59%	60%	
Share of Shariah Compliant Mutual Funds	17%	27%	33%	43%	40%	39%	41%	40%	
Conventional Mutual Funds - Growth since last June	10.71%	-3.83%	2.47%	9.22%	0.89%	-12.58%	33.78%	13.42%	
Shariah Compliant Mutual Fund - Growth since last June	20.95%	68.96%	33.78%	72.68%	-11.26%	-18.36%	47.14%	9.69%	
Conventional Mutual Funds - Growth since June 2014 till Oct 2020								43.89%	
Shariah Compliant Mutual Fund -Growth since June 2014 till Oct 2020								356.40%	
Compound Annual Growth Rate - June 2014 to Oct 2020-Conventional Mutual Funds								5.92%	
Compound Annual Growth Rate - June 2014 to Oct 2020-Shariah Compliant Mutual Fund								27.10%	



Asset Allocation of Mutual Funds

Asset Allocation of Mutual Funds as of October 31, 2020

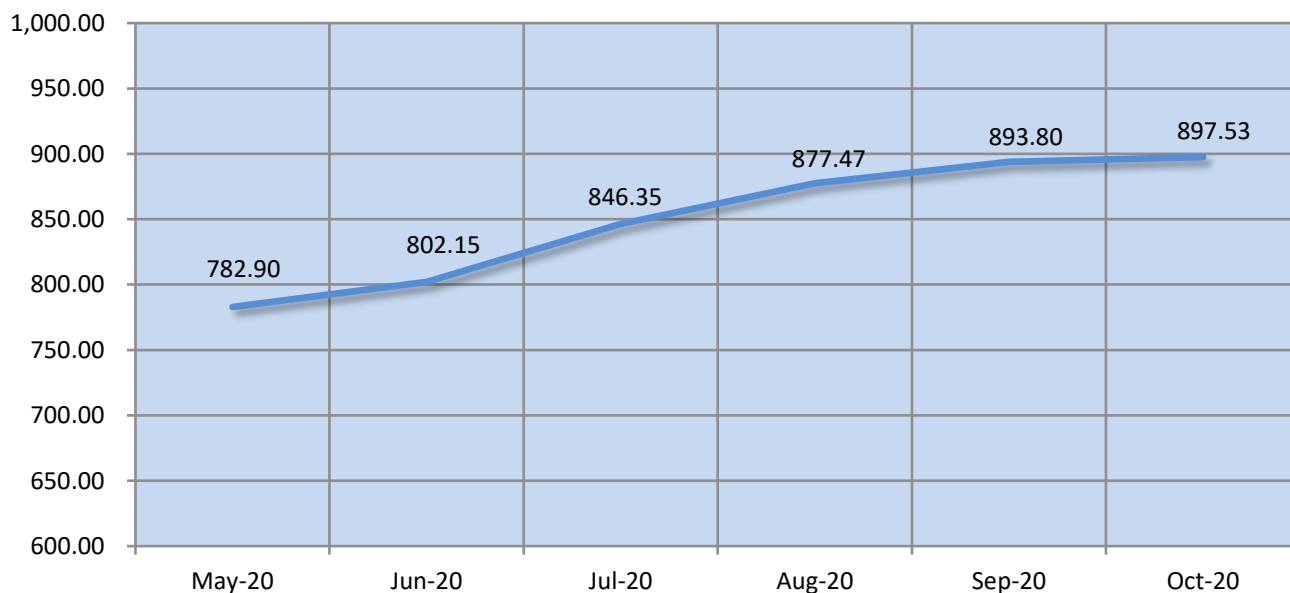
(Rs in billion & percentage of Total Assets)



Trend of Total Assets of Mutual Funds during the last 6 Months

Trend of Total Assets of Mutual Funds during the last 6 Months

(Rs. in billion)



Detail of Investor Accounts in Open End Mutual Funds

Description	No. of investor accounts as at Oct 31, 2020 (With balance > 0) - At AMC Level	Value of Investment as at Oct 31, 2020 (Rs. In Millions)	% of total Investment Value
Resident			
Individuals	326,730	297,684.34	34.13%
Associated Banks/DFIs/AMCs	56	35,152.03	4.03%
Other Banks/DFIs	193	15,832.22	1.82%
Insurance Companies	307	38,241.38	4.38%
Other financial institutions	128	16,666.79	1.91%
Other Corporates	2,425	313,270.95	35.91%
Fund of funds	57	13,742.21	1.58%
Retirement funds	2,541	107,450.21	12.32%
Trusts/NGOs/Societies/Foundations/Charities	1,086	31,566.02	3.62%
Foreign			
Individuals	601	2,462.55	0.28%
Non-Individuals	16	188	0.02%
Total	334,140	872,257	100.00%

Note 1. Number of active investor accounts i.e. Accounts having more than zero balance as at October 31, 2020 are 334,140
 Number of investor accounts having zero balance at October 31, 2020 are 341,155
 Total number of investor accounts (Including accounts with zero and more than zero balance) as at October 31, 2020 are 675,295

Note 2. The above table shows the number of investor accounts in open end mutual funds only.

Note 3. The number of investors' accounts is different from the number of investors in mutual fund industry i.e. If Investor A has opened three accounts with three different Asset management companies, the same shall be reported as three investor accounts instead of one investor.

VOLUNTARY PENSION SCHEMES / FUNDS

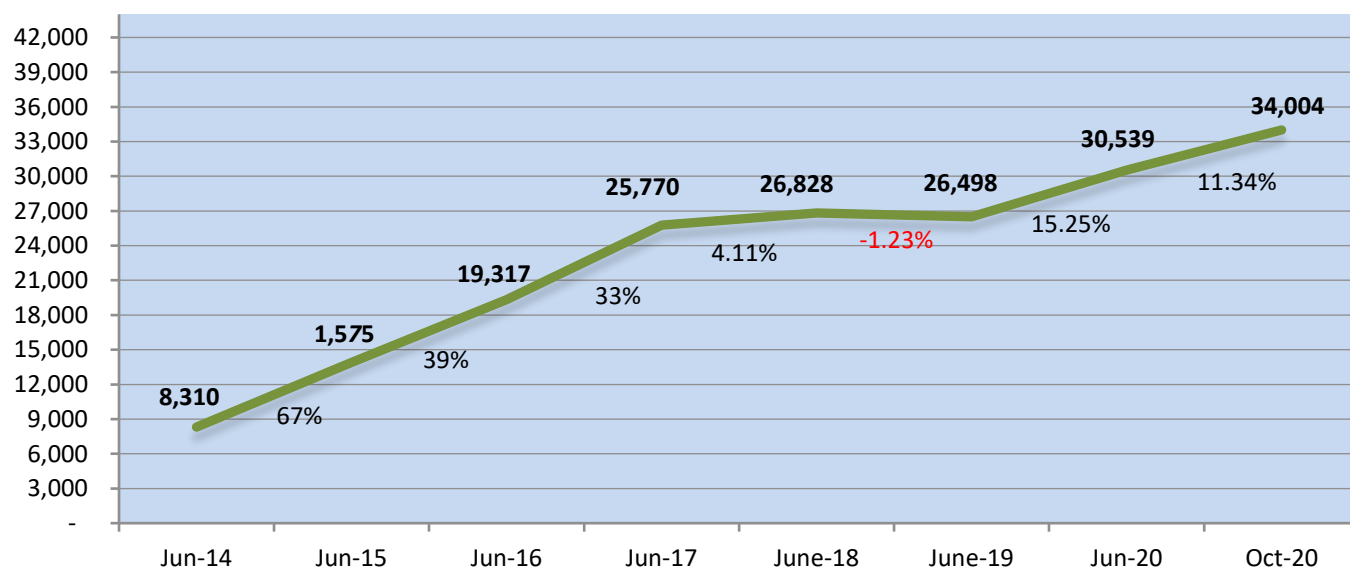
Trend of Total Assets of Pension Funds

(Rs. in million)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June -19	June- 20	Oct -20
Total Assets	8,310	13,894	19,317	25,770	26,828	26,498	30,539	34,004
Growth since last June	71%	67%	39%	33%	4.11%	-1.23%	15.25%	11.34%

Trend of Total Assets of Pension Funds

(Rs. in million & Growth Figures in Percentage)



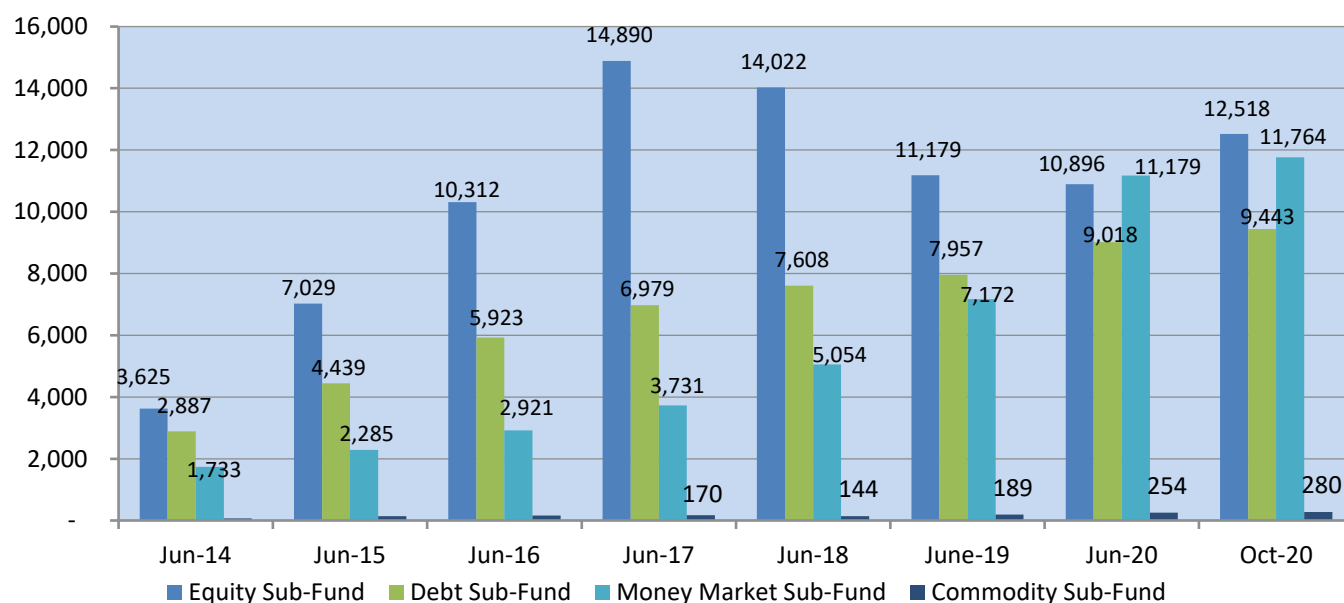
Category-Wise Position of Total Assets of Pension Funds

(Rs in million)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	June-20	Oct-20
Equity Sub-Fund	3,625	7,029	10,312	14,890	14,022	11,179	10,896	12,518
Debt Sub-Fund	2,887	4,439	5,923	6,979	7,608	7,957	9,018	9,443
Money Market Sub-Fund	1,733	2,285	2,921	3,731	5,054	7,172	11,179	11,764
Commodity Sub-Fund	65	140	161	170	144	189	254	280
Total	8,310	13,894	19,317	25,770	26,828	26,498	31,347	34,004

Category-wise Position of Total Assets of Pension Funds

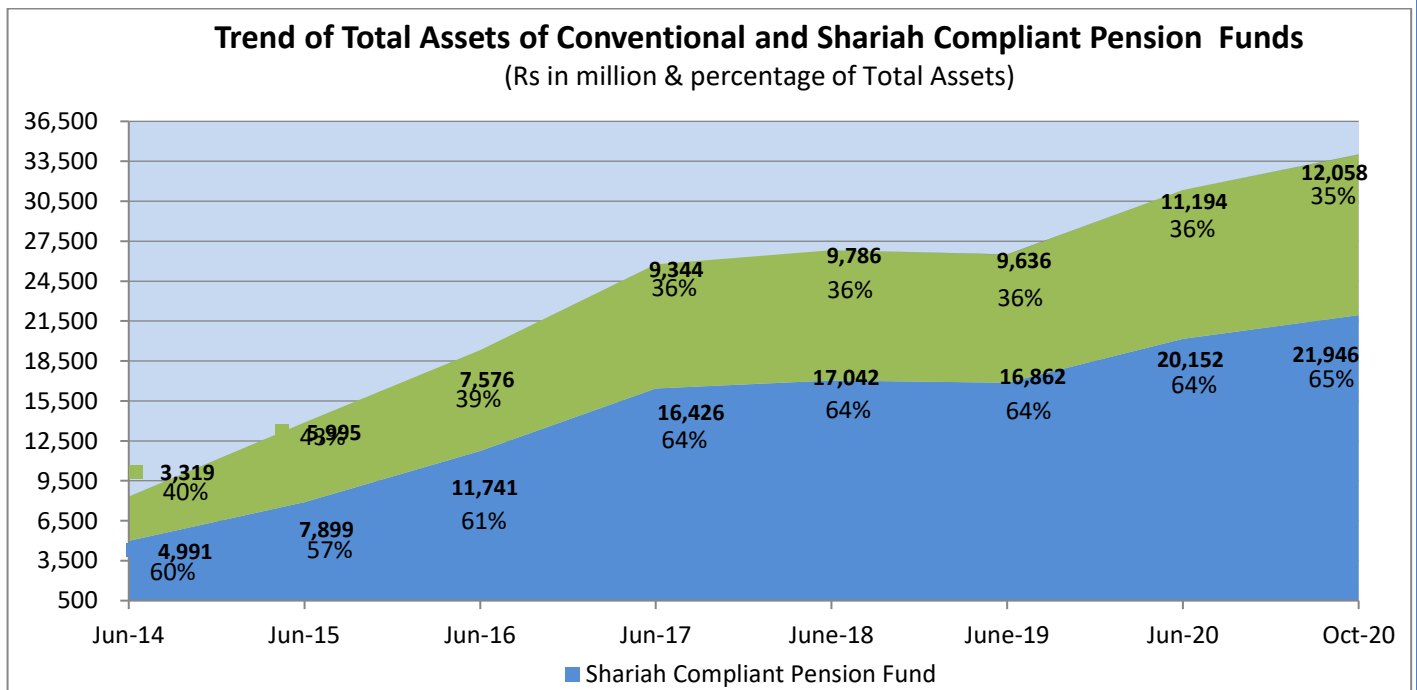
(Rs. in million)



Trend of Total Assets of Conventional and Shariah Compliant Pension Funds

(Rs. in million)

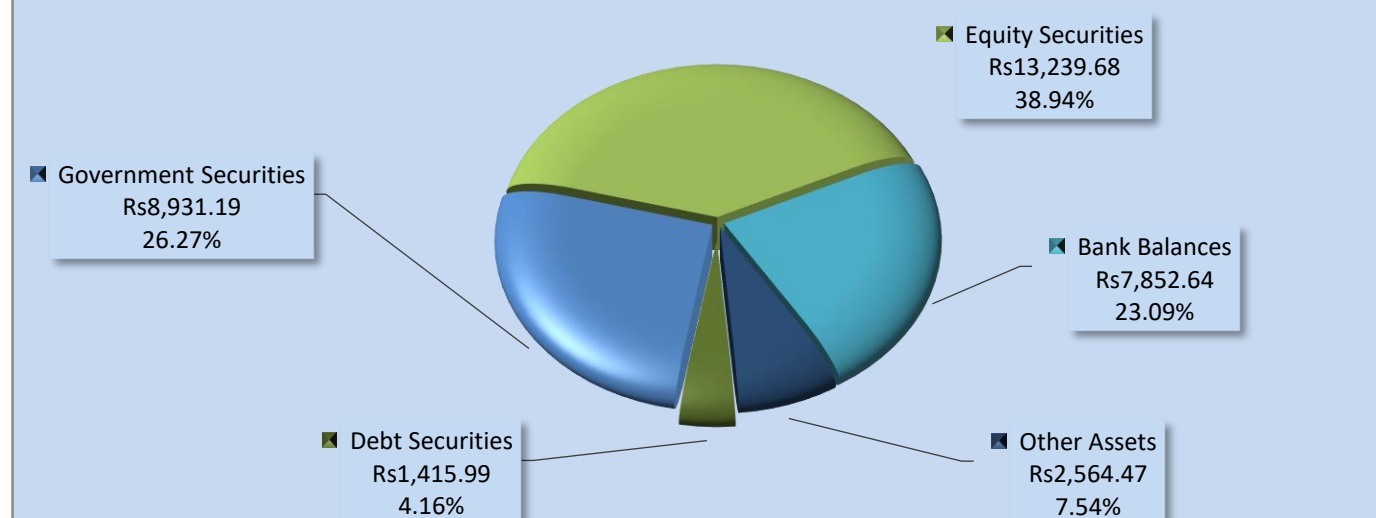
Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	June-20	Oct-20
Shariah Compliant Pension Funds	4,991	7,899	11,741	16,426	17,042	16,862	20,152	21,946
Conventional Pension Funds	3,319	5,995	7,576	9,344	9,786	9,636	11,194	12,058
Total assets of Pension Funds	8,310	13,894	19,317	25,770	26,828	26,498	31,347	34,004
Share of Shariah Compliant Pension Funds	60%	57%	61%	64%	64%	64%	64%	65%
Share of Conventional Pension Funds	40%	43%	39%	36%	36%	36%	36%	35%
Compound Annual Growth Rate (June 14 to Oct 2020) Shariah Compliant Pension Fund						26.36%		
Compound Annual Growth Rate (June 14 to Oct 2020) Conventional Pension Fund						22.61%		



Asset Allocation of Pension Funds

Asset Allocation of Pension Funds as of October 31, 2020

(Rs in million & Percentage of Total Assets)



Detail of Investor Accounts in Pension Funds

Description	No. of investor accounts as at Oct 31, 2020 (With balance > 0) - At AMC Level	Value of Investment as at Oct 31, 2020 (Rs. In Millions)	% of total Investment Value
Resident			
Individuals	30,152	30,124.59	90.55%
Associated Banks/DFIs/AMCs	14	2,399.97	7.21%
Other financial institutions	1	372.81	1.12%
Foreign			
Individuals	9	369.54	1.11%
Non-Individuals	-	-	0.00%
Total	30,176	33,266.92	100.00%

Note. 1. Number of active investor accounts i.e. Accounts having more than zero balance as at October 31, 2020 are 30,176
 Number of investor accounts having zero balance as at October 31, 2020 are 21,751
 Total number of investor accounts (Including accounts with zero and more than zero balance) as at October 31, 2020 are 51,927

Note. 2. The number of investors' accounts is different from the number of investors in pension fund industry i.e. If Investor A has opened three accounts with three different pension fund managers, the same shall be reported as three investor accounts instead of one investor.

DISCRETIONARY / NON-DISCRETIONARY PORTFOLIOS

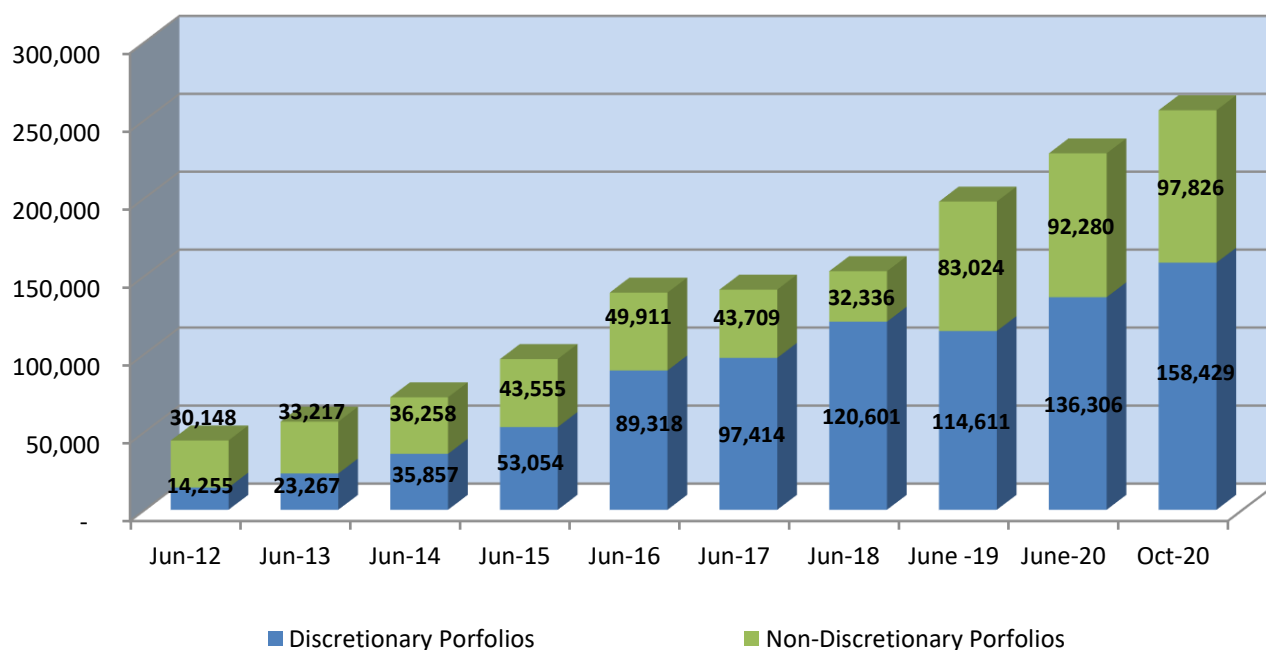
Trend of Total Assets of Discretionary / Non-Discretionary Portfolios

(Rs. in million)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Jun-19	June-20	Oct-20
Discretionary Portfolios	35,857	53,054	89,318	97,414	20,601	114,611	136,306	158,429
Non-Discretionary Portfolios	36,258	43,555	49,911	43,709	32,336	83,024	92,280	97,826
Total Assets of Portfolios	72,115	96,609	139,229	141,123	152,937	197,635	228,585	256,255

Trend of Total Assets of Discretionary / Non-Discretionary Portfolios

(Rs in million)



REAL ESTATE INVESTMENT TRUST AND PRIVATE EQUITY & VENTURE

CAPITAL FUND

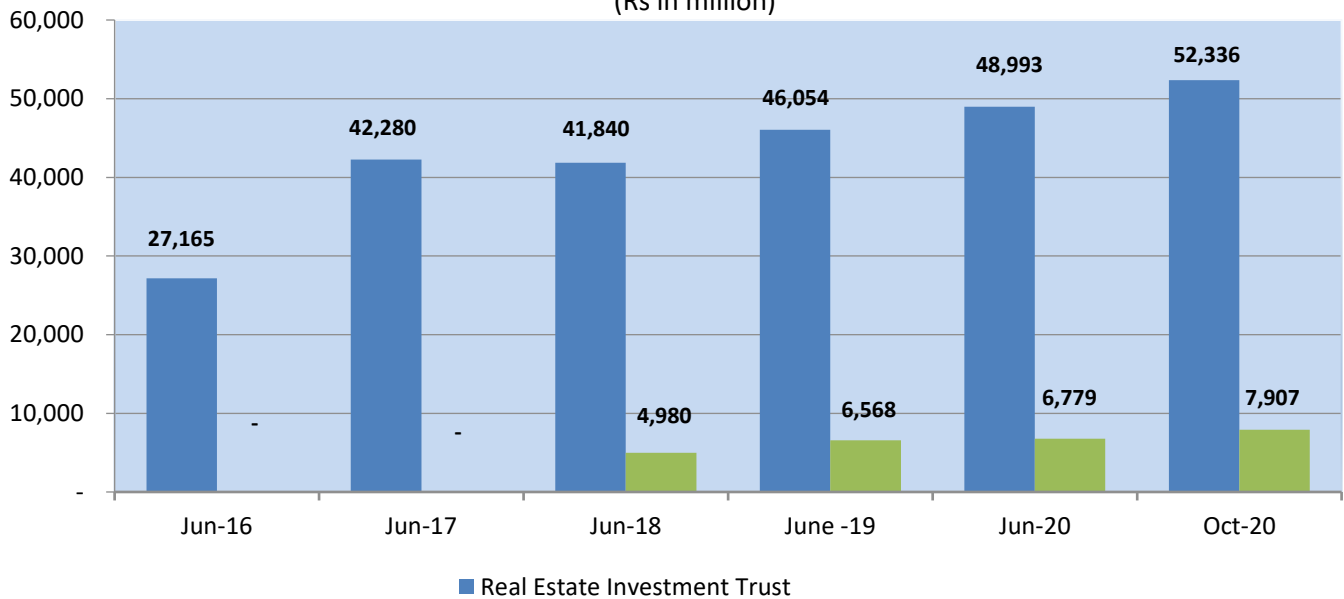
Trend of Total Assets of Real Estate Investment Trust And Private Equity & Venture Capital Fund

(Rs in million)

Description	Jun-16	Jun-17	Jun-18	June -19	June-20	Oct-20
Real Estate Investment Trust	27,165	42,280	41,840	46,054	48,993	52,336
Private Equity & Venture Capital Fund	-	-	4,980	6,568	6,779	7,907
Total Assets	27,165	42,280	46,820	52,622	55,772	60,243

Trend of Total Assets of Real Estate Investment Trust & Private Equity & Venture Capital Fund

(Rs in million)



LEASING COs, MODARABAS, INVESTMENT BANKS AND NON-BANK MICROFINANCE COs

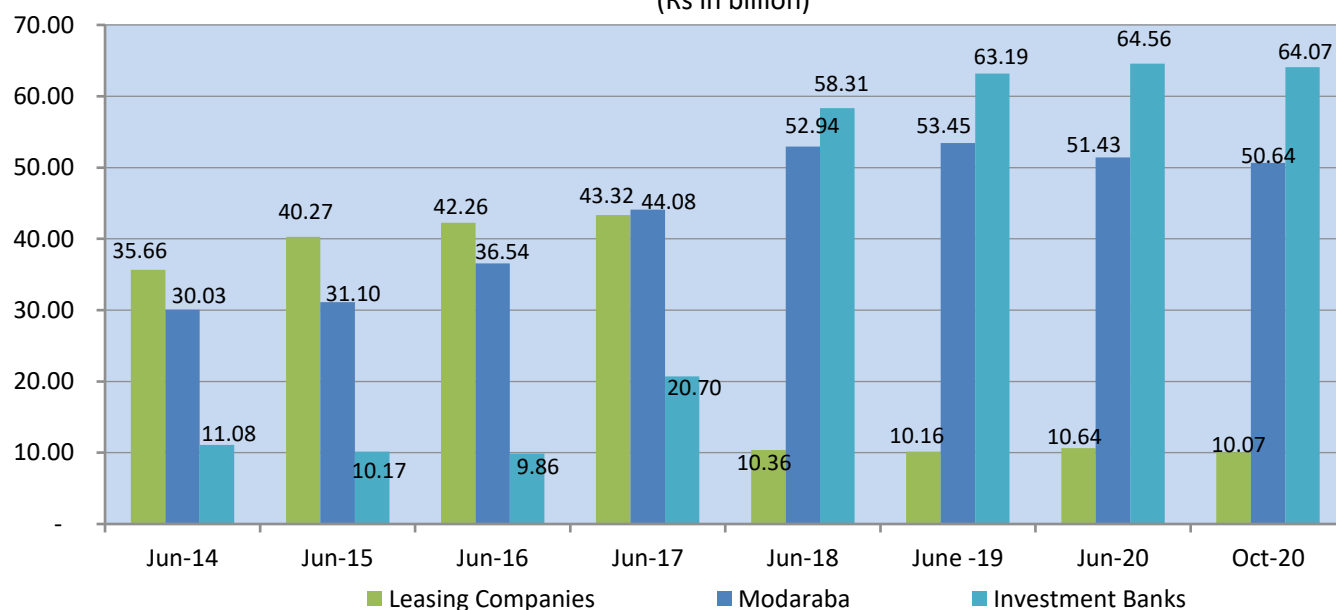
Trend of Total Assets of Leasing Cos, Modarabas, Investment Banks and Non-Bank Microfinance Cos.

(Rs in billion)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June -19	June -20	Oct-20
Leasing Companies	35.66	40.27	42.26	43.32	10.36	10.16	10.64	10.07
Modaraba	30.03	31.10	36.54	44.08	52.94	53.45	51.43	50.64
Investment Banks	11.08	10.17	9.86	20.70	58.31	63.19	64.56	64.07
Non-bank Microfinance Companies	-	-	-	61.49	97.17	114.21	122.16	120.96

Trend of Total Assets of Leasing Companies, Modarabas, Investment Banks and Non-Bank Microfinace Companies

(Rs in billion)



Note 1. Previous information of two Investment Banks, which did not file online returns, is included in above table.

Note2. Total assets, total liabilities, equity and deposits, etc. of investment banks increased significantly in February 2018 mainly due to change of license status of one leasing company from leasing to investment finance services.

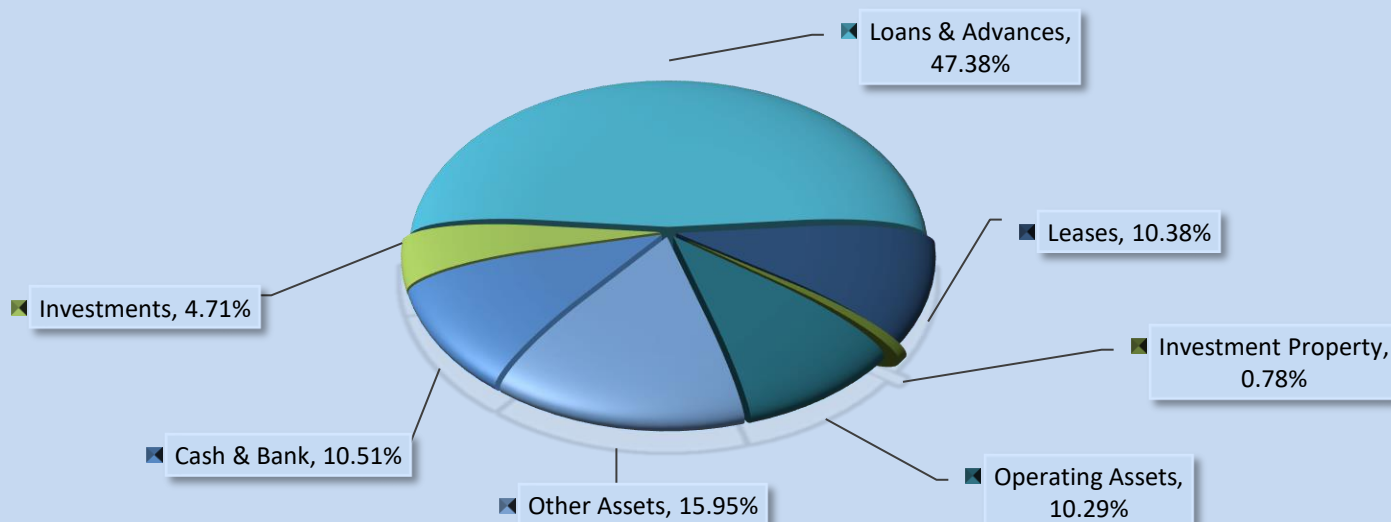
Note 3. Previous information pertaining to one Non-Bank Microfinance Company, which did not file online returns, is included in above table.

Asset Allocation of Leasing Companies, Modarabas, Investment Banks & Non-Bank Microfinance Companies

(Rs in million)

Category	Cash & Bank	Investments	Loans & Advances	Lease	Investment Property	Operating Assets	Other Assets	Total
Modarabas	3,473.00	3,032.00	13,454.00	5,037.00	1,162.00	16,369.00	8,113.00	50,640.00
Leasing Companies	137.00	124.00	615.00	5,787.00	154.00	186.00	3,065.00	10,068.00
Investment Banks	664	6,447.00	29,038.00	14,138.00	441	3,374.00	4,820.00	58,922.00
Non-bank Microfinance Companies	20,993.58	1,733.75	70,804.41	-	113.50	4,821.67	22,344.81	120,811.72
Total	25,267.58	11,336.75	113,911.41	24,962.00	1,870.50	24,750.67	38,342.81	240,441.72

Asset Allocation of Leasing Companies , Modarabas & Investment Banks



Note 1. Information pertaining to two Investment Banks, which did not file online returns, is not included in above table.

Note 2. Information pertaining to one Non-Bank Microfinance Company is not included in above table.

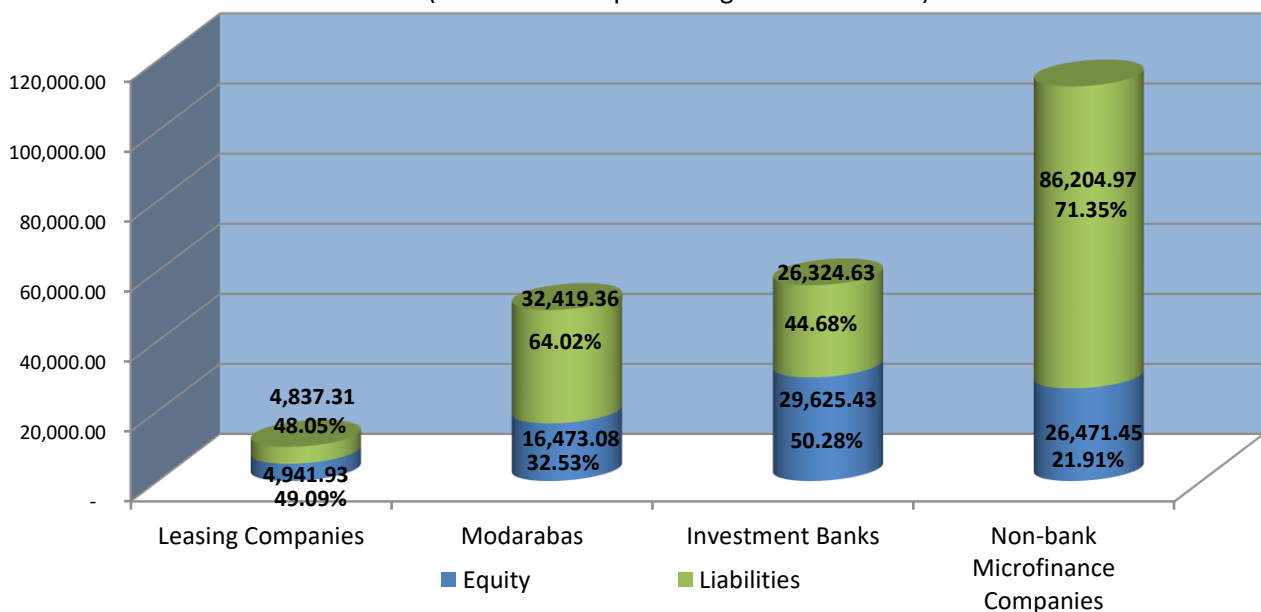
Leverage profile of Leasing Companies, Modarabas, Investment Banks and Non-Bank Microfinance Companies

(Rs in million)

Category	Equity*	Liabilities	Total Assets	Equity as percentage of total assets	Liabilities as percentage of total assets
Leasing Companies	4,941.93	4,837.31	10,068.00	49.09%	48.05%
Modarabas	16,473.08	32,419.36	50,640.00	32.53%	64.02%
Investment Banks	29,625.43	26,324.63	58,922.00	50.28%	44.68%
Non-bank Microfinance Companies	26,471.45	86,204.97	120,811.72	21.91%	71.35%

* Equity and liabilities do not include deficit / surplus on revaluation of fixed assets

Leverage profile of Leasing Cos, Modarabas & Investment Banks
(Rs in million & percentage of total assets)

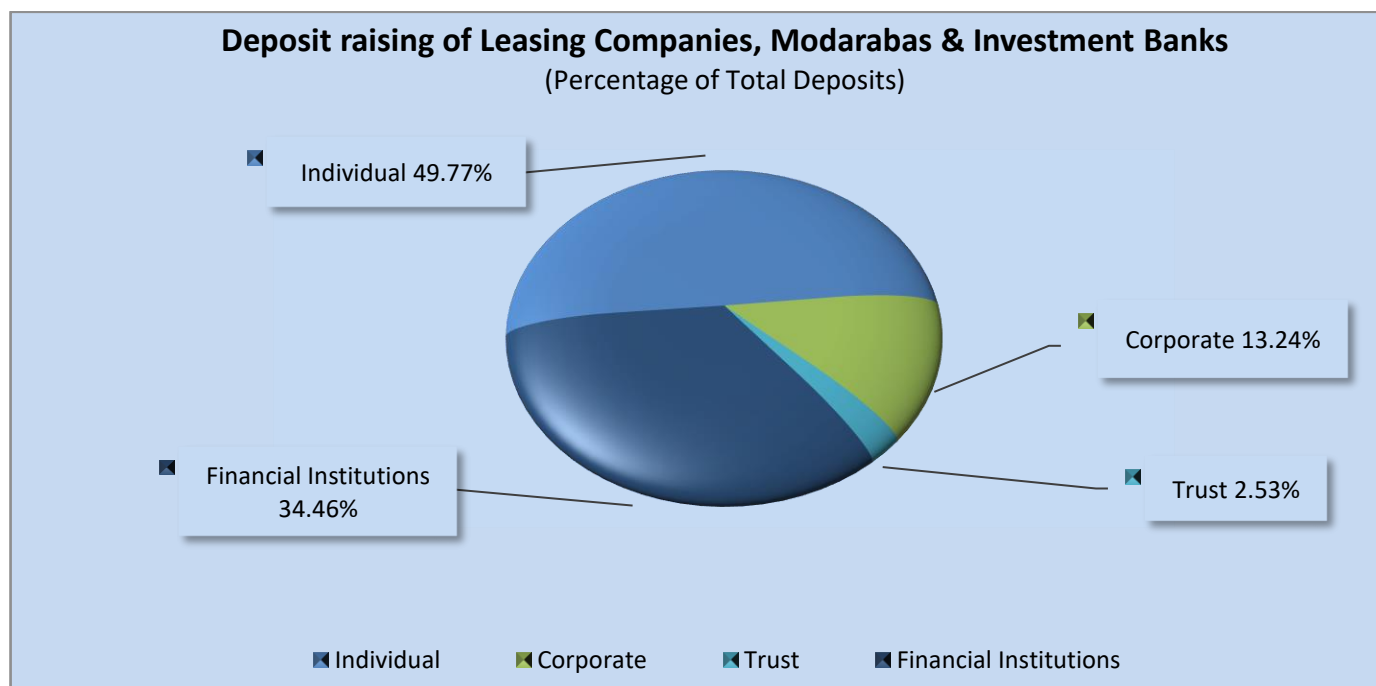


Note 1. Information pertaining to two Investment Banks, which did not file online returns, is not included in above table.

Note 2. Information pertaining to one Non-Bank Microfinance Company is not included in above table.

Deposit raising of Leasing Companies, Modarabas & Investment Banks

Category	Amounts (Rs in million)				% of Total Deposits
	Leasing Cos.	Modarabas	Investment Banks	Total	
Individual	296.16	3,080.52	3,900.77	7,277.45	49.77%
Corporate	92.41	1,620.94	222.84	1,936.19	13.24%
Trust	-	156.13	214.47	370.60	2.53%
Govt. Entities	-	-	-	-	0.00%
Financial Institutions	-	5,039	-	5,038.76	34.46%
Total	388.57	9,896.35	4,338.08	14,623.00	100.00%



Note 1. Information pertaining to two Investment Banks, which did not file online returns, is not included in above table.

Note 2. Information pertaining to one Non-Bank Microfinance Company is not included in above table.

ADDITIONAL REPORTS PERTAINING TO MUTUAL FUNDS/PLANS

Category wise Break up of Assets under Management – Collective Investment Schemes (Conventional and Shariah Compliant)

- a) The Total AUMs given in the said reports represent Net Assets of Open-end funds.

Region wise Issuance & Redemptions in Collective Investment Schemes (Conventional and Shariah Compliant)

- a) These reports do not include the transactions conducted by funds of funds.

Number of new accounts opened in Collective Investment Schemes

- a) These reports do not include the accounts opened by the funds of funds for investment in other funds.
- b) Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

Region wise Assets under Management

- a) These reports do not include the accounts and investments by funds of funds for investment in other funds. Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

Category wise Issuance & Redemption in Conventional Collective Investment Schemes during the month

(Rs. in million)

Fund Category	Gross Issuance - Individuals	Gross Redemptions - Individuals	Net Issuance/(Redemptions) - Individuals	Gross Issuance - Non-Individuals	Gross Redemptions - Non-Individuals	Net Issuance/(Redemptions) - Non-Individuals	Gross Issuance - Fund of funds	Gross Redemptions - Fund of funds	Net Issuance/(Redemptions) - Fund of funds	Gross Issuance - Total	Gross Redemptions - Total	Net Issuance/(Redemptions) - Total
Aggressive Income	604.70	377.87	226.83	567.08	52.12	514.96	0.00	0.00	0.00	1,171.78	429.99	741.79
Asset Allocation	154.02	279.96	-125.95	253.90	124.12	129.78	0.00	0.00	0.00	407.92	404.08	3.84
Balanced	9.97	50.68	-40.72	0.00	1.58	-1.58	0.00	0.00	0.00	9.97	52.27	-42.30
Capital Protected	12.11	82.77	-70.66	19.13	1,300.00	-1,280.87	0.00	0.00	0.00	31.24	1,382.77	-1,351.53
Commodity	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Equity	2,205.71	2,880.94	-675.23	983.46	631.95	351.51	23.73	63.69	-39.97	3,212.89	3,576.59	-363.69
Fund of Funds	3.56	16.24	-12.68	0.06	0.02	0.04	0.00	0.00	0.00	3.62	16.26	-12.64
Income	7,629.63	6,420.19	1,209.44	9,462.17	3,512.69	5,949.48	0.00	162.88	-162.88	17,091.80	10,095.76	6,996.03
Index Tracker	9.30	0.09	9.22	24.31	2.40	21.91	0.00	0.00	0.00	33.61	2.49	31.13
Money Market	12,017.67	8,926.44	3,091.23	29,525.76	24,801.16	4,724.60	285.14	1.31	283.83	41,828.56	33,728.91	8,099.66
Total	22,646.66	19,035.18	3,611.47	40,835.86	30,426.04	10,409.82	308.86	227.88	80.98	63,791.38	49,689.11	14,102.27

Category wise Issuance & Redemption in Shariah Compliant Collective Investment Schemes during the month

(Rs. in million)

Fund Category	Gross Issuance - Individuals	Gross Redemptions - Individual	Net Issuance/(Redemptions) - Individual	Gross Issuance - Non-Individuals	Gross Redemptions - Non-Individuals	Net Issuance/(Redemptions) - Non-Individuals	Gross Issuance - Fund of funds	Gross Redemptions - Fund of funds	Net Issuance/(Redemptions) - Fund of funds	Gross Issuance - Total	Gross Redemptions - Total	Net Issuance/(Redemptions) - Total
Islamic Aggressive Income	121.82	108.82	13.00	0.00	100.00	-100.00	0.00	0.00	0.00	121.82	208.82	-87.00
Islamic Asset Allocation	612.71	811.03	-198.32	180.25	294.91	-114.65	0.00	0.00	0.00	792.96	1,105.93	-312.97
Islamic Balanced	123.59	170.03	-46.44	121.00	1.01	119.99	0.00	0.00	0.00	244.59	171.04	73.55
Islamic Capital Protected	54.43	72.00	-17.57	0.00	0.00	0.00	0.00	0.00	0.00	54.43	72.00	-17.57
Islamic Commodity	0.11	5.68	-5.57	0.00	0.00	0.00	0.00	0.00	0.00	0.11	5.68	-5.57
Islamic Equity	6,265.03	7,127.20	-862.18	4,315.40	861.48	3,453.92	68.54	151.17	-82.63	10,648.97	8,139.86	2,509.11
Islamic Fund of Funds	1,088.05	1,218.37	-130.32	157.17	1,101.65	-944.49	0.00	110.00	-110.00	1,245.22	2,430.03	-1,184.81
Islamic Income	10,718.26	11,307.18	-588.92	11,063.82	13,301.15	-2,237.33	229.73	710.46	-480.73	22,011.81	25,318.79	-3,306.98
Islamic Index Tracker	234.57	238.24	-3.67	12,264.96	11,960.58	304.38	0.00	0.00	0.00	12,499.53	12,198.82	300.71
Islamic Money Market	11,133.94	10,357.39	776.55	12,471.88	10,063.37	2,408.51	240.13	150.45	89.67	23,845.95	20,571.22	3,274.73
Total	30,352.51	31,415.95	-1,063.44	40,574.47	37,684.15	2,890.32	538.40	1,122.08	-583.68	71,465.38	70,222.18	1,243.20

Category Wise Break up of Assets Under Management -Conventional Collective Investment Schemes

(Rs. in million)

Fund Category	Individuals	Associated Banks/DFIs	Other Banks/DFIs	Insurance Co.s	Other Fin. Institutions	Other Corporates	Fund of funds	Retirement funds	Trusts/NGOs/Societies/Foundations/Charities	Foreign Individuals	Foreign Corporates
Aggressive Income	1,648.13	263.97	485.86	171.21	1.16	689.05	144.75	1,960.68	533.43	1.35	0.00
Asset Allocation	5,841.00	475.12	98.26	990.55	212.95	651.61	0.00	1,755.40	129.75	6.25	33.01
Balanced	1,037.34	84.38	0.00	599.09	0.19	15.43	0.00	1,334.03	135.98	5.27	0.00
Capital Protected	2,233.45	280.09	0.00	0.00	0.00	5,035.02	0.00	66.87	82.71	0.00	0.00
Commodity	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Equity	41,840.87	3,716.98	4,338.47	16,989.21	3,242.63	8,749.34	859.69	42,502.80	5,471.77	707.58	38.71
Fund Of Funds	746.25	263.91	0.00	0.00	0.00	341.14	746.48	438.66	60.92	0.00	0.00
Income	38,288.03	2,610.66	990.47	1,063.66	6,381.61	26,487.14	261.45	12,346.05	2,992.44	235.69	23.77
Index Tracker	31.80	5.00	0.00	0.00	0.00	82.95	0.00	380.72	0.00	0.00	5.65
Money Market	47,052.03	2,549.68	1,549.64	739.73	1,628.43	171,335.94	731.92	11,404.26	2,256.29	418.99	0.00
Total	138,718.90	10,249.78	7,462.69	20,553.45	11,466.96	213,387.61	2,744.28	72,189.48	11,663.30	1,375.13	101.13

Category Wise Break up of Assets Under Management - Shariah Compliant Collective Investment Schemes

(Rs. in million)

Fund Category	Individuals	Associated Banks/DFIs	Other Banks/DFIs	Insurance Co.s	Other Fin. Institutions	Other Corporates	Fund of funds	Retirement funds	Trusts/NGOs/Societies/Foundations/Charities	Foreign Individuals	Foreign Corporates
Islamic Aggressive Income	416.10	0.00	0.00	2,062.32	0.01	3.15	0.00	57.51	5.18	0.00	0.00
Islamic Asset Allocation	8,776.48	152.01	45.14	3,010.02	49.89	2,919.79	2,035.81	2,612.50	203.65	11.63	0.00
Islamic Balanced	2,012.44	293.09	0.02	9.46	1.85	769.86	0.00	1,108.95	76.68	10.94	0.00
Islamic Capital Protected	274.67	0.00	0.00	0.00	0.00	0.90	0.00	73.03	0.00	0.00	0.00
Islamic Commodity	370.55	95.60	0.00	0.00	0.00	30.72	0.00	0.00	3.82	2.72	0.00
Islamic Equity	28,294.08	2,723.81	635.18	5,705.44	390.36	8,590.18	3,913.40	14,710.49	1,759.19	493.61	0.00
Islamic Fund of Funds	7,847.28	162.04	0.00	2,050.34	0.00	1,775.35	5,755.81	2,567.34	555.28	32.96	0.00
Islamic Income	69,580.40	813.78	3,878.85	3,985.76	4,242.59	25,406.00	5,736.90	8,272.43	4,505.49	270.77	0.00
Islamic Index Tracker	387.73	972.36	0.00	0.00	0.00	712.58	59.45	68.53	0.00	3.21	0.00
Islamic Money Market	36,564.27	5,196.86	3,626.26	684.40	1,059.89	59,051.96	603.65	4,195.00	11,492.71	130.37	0.00
Total	154,524.00	10,409.54	8,185.46	17,507.75	5,744.58	99,260.48	18,105.03	33,665.79	18,602.01	956.21	0.00

Region wise Issuance & Redemptions in Conventional Collective Investment Schemes during the month

(Rs. in million)

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Hyderabad	1,054.00	62.66	57.19	5.43	3.00	0.00	0.00	0.00	1,057.00	62.62	57.19	5.43
Karachi	14,010.00	12,221.91	9,417.82	2,804.10	1,301.00	22,431.15	16,309.69	6,121.46	15,311.00	34,653.06	25,727.51	8,925.56
Larkana	154.00	7.55	5.23	2.32	0.00	0.00	0.00	0.00	154.00	7.55	5.23	2.32
Mirpur Khas	59.00	0.11	0.09	0.03	0.00	0.00	0.00	0.00	59.00	0.11	0.09	0.03
Nawab Shah	51.00	8.30	1.47	6.83	0.00	0.00	0.00	0.00	51.00	8.30	1.47	6.83
Others	690.00	61.50	81.76	-20.26	3.00	52.49	0.00	52.49	693.00	113.99	81.76	32.23
Sukkur	207.00	10.20	11.65	-1.45	0.00	0.00	0.00	0.00	207.00	10.20	11.65	-1.46
Sindh	16,225.00	12,372.24	9,575.21	2,796.98	1,307.00	22,483.64	16,309.69	6,173.95	17,532.00	34,855.83	25,884.90	8,970.93
Bahawalpur	180.00	141.67	119.22	22.45	2.00	0.00	0.00	0.00	182.00	141.67	119.22	22.45
Faisalabad	1,398.00	682.62	614.48	68.14	47.00	1,746.31	121.06	1,625.25	1,445.00	2,428.93	735.55	1,693.39
Gujranwala	557.00	334.54	315.25	19.29	12.00	0.12	0.27	-0.15	569.00	334.66	315.52	19.14
Lahore	9,251.00	5,477.12	4,975.78	501.34	572.00	5,926.19	2,304.04	3,622.15	9,823.00	11,403.31	7,279.82	4,123.49
Multan	2,221.00	394.96	468.57	-71.08	30.00	179.83	376.76	-196.93	2,251.00	574.69	845.33	-268.06
Others	2,553.00	369.93	319.80	50.14	15.00	7.31	56.60	-49.29	2,568.00	377.24	376.40	0.85
Rahim Yar Khan	140.00	23.24	11.13	12.12	0.00	0.00	0.00	0.00	140.00	23.24	11.13	12.11
Rawalpindi	2,136.00	646.50	570.50	75.99	85.00	7,452.20	9,849.97	-2,397.76	2,221.00	8,098.70	10,420.47	-2,321.77
Sadiqabad	25.00	6.92	0.27	6.65	0.00	0.00	0.00	0.00	25.00	6.92	0.27	6.65
Sargodha	404.00	132.45	146.62	-14.17	1.00	0.00	10.00	-10.00	405.00	132.45	156.62	-24.17
Sialkot	542.00	309.26	300.26	9.00	4.00	0.21	0.36	-0.15	546.00	309.47	300.62	8.86
Punjab	19,407.00	8,519.21	7,841.88	679.87	768.00	15,312.17	12,719.05	2,593.12	20,175.00	23,831.29	20,560.93	3,272.94
Islamabad	2,998.00	2,260.65	1,266.59	994.06	125.00	1,104.54	1,088.10	16.44	3,123.00	3,365.18	2,354.69	1,010.50
Capital Territory	2,998.00	2,260.65	1,266.59	994.06	125.00	1,104.54	1,088.10	16.44	3,123.00	3,365.18	2,354.69	1,010.50
Abbottabad	162.00	79.51	63.96	15.55	0.00	0.00	0.00	0.00	162.00	79.51	63.96	15.55
Bannu	21.00	5.01	9.40	-4.39	0.00	0.00	0.00	0.00	21.00	5.01	9.40	-4.39

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Dera Ismail Khan	18.00	5.00	5.01	-0.02	0.00	0.00	0.00	0.00	18.00	5.00	5.01	-0.02
Mansehra	15.00	1.10	1.30	-0.20	0.00	0.00	0.00	0.00	15.00	1.10	1.30	-0.20
Nowshera	134.00	6.25	5.59	0.66	2.00	0.55	0.00	0.55	136.00	6.80	5.59	1.21
Others	326.00	58.51	79.17	-20.66	1.00	0.00	0.00	0.00	327.00	58.51	79.17	-20.66
Peshawar	800.00	834.24	769.34	64.90	17.00	752.21	0.50	751.71	817.00	1,586.45	769.84	816.61
Swat	10.00	0.75	1.06	-0.31	0.00	0.00	0.00	0.00	10.00	0.75	1.06	-0.31
KPK	1,486.00	990.35	934.83	55.52	20.00	752.76	0.50	752.26	1,506.00	1,743.11	935.33	807.78
Gwadar	2.00	0.00	2.18	-2.18	0.00	0.00	0.00	0.00	0.00	0.00	2.18	-2.18
Hub	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Khuzdar	1.00	0.00	0.01	-0.01	0.00	0.00	0.00	0.00	0.00	0.00	0.01	-0.01
Lasbella	2.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Others	32.00	1.23	1.32	-0.08	1.00	0.00	0.04	-0.05	0.00	1.23	1.36	-0.13
Quetta	138.00	28.10	48.47	-20.38	3.00	45.67	0.06	45.61	0.00	73.77	48.53	25.24
Turbat	9.00	0.80	1.00	-0.20	0.00	0.00	0.00	0.00	0.00	0.80	1.00	-0.20
Balochistan	185.00	30.13	52.98	-22.85	4.00	45.67	0.10	45.57	0.00	75.80	53.08	22.72
Gilgit	1.00	0.01	1.46	-1.46	0.00	0.00	0.00	0.00	1.00	0.01	1.46	-1.46
Hunza	3.00	0.08	0.00	0.08	0.00	0.00	0.00	0.00	3.00	0.08	0.00	0.08
Others	1.00	0.10	0.00	0.10	0.00	0.00	0.00	0.00	1.00	0.10	0.00	0.10
Gilgit Baltistan	5.00	0.19	1.46	-1.28	0.00	0.00	0.00	0.00	5.00	0.19	1.46	-1.28
Mirpur	100.00	44.64	42.11	2.53	0.00	0.00	0.00	0.00	100.00	44.64	42.11	2.53
Muzaffarabad	25.00	0.67	0.12	0.55	0.00	0.00	0.00	0.00	25.00	0.67	0.12	0.55
Others	135.00	14.71	5.73	8.99	0.00	0.00	0.00	0.00	135.00	14.71	5.73	8.99
AJ&K	260.00	60.02	47.95	12.07	0.00	0.00	0.00	0.00	260.00	60.03	47.95	12.07
Overseas	94.00	32.36	90.07	-57.71	2.00	3.95	0.00	3.95	96.00	36.31	90.07	-53.76
Total	40,660.00	24,265.15	19,810.96	4,456.66	2,226.00	39,702.73	30,117.44	9,585.29	42,697.00	63,967.74	49,928.41	14,041.90

Region wise Issuance & Redemptions in Shariah Compliant Collective Investment Schemes during the month

(Rs. in million)

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Hyderabad	896.00	89.30	129.24	-39.94	0.00	0.00	0.00	0.00	896.00	89.30	129.24	-39.94
Karachi	27,117.00	16,654.30	17,519.67	-865.36	1,293.00	33,074.35	34,064.84	-990.49	28,410.00	49,728.66	51,584.51	-1,855.85
Larkana	54.00	0.79	8.42	-7.62	0.00	0.00	0.00	0.00	54.00	0.79	8.42	-7.62
Mirpur Khas	40.04	2.63	6.91	-4.28	1.00	0.00	10.09	-10.09	41.04	2.63	17.00	-14.37
Nawab Shah	63.00	9.18	22.48	-13.30	0.00	0.00	0.00	0.00	63.00	9.18	22.48	-13.30
Others	835.00	114.94	276.34	-161.40	2.00	0.00	0.06	-0.06	837.00	114.94	276.40	-161.46
Sukkur	102.00	3.40	29.40	-25.99	0.00	0.00	0.00	0.00	102.00	3.40	29.40	-25.99
Sindh	29,107.04	16,874.55	17,992.45	-1,117.90	1,296.00	33,074.35	34,074.99	-1,000.64	30,403.04	49,948.90	52,067.44	-2,118.54
Bahawalpur	198.00	124.71	150.79	-25.97	0.00	0.00	0.00	0.00	198.00	124.71	150.79	-25.97
Faisalabad	1,612.00	970.89	1,011.39	-40.50	43.00	142.47	314.78	-172.31	1,655.00	1,113.36	1,326.17	-212.81
Gujranwala	743.00	137.94	128.46	9.48	4.00	7.00	2.52	4.48	747.00	144.94	130.98	13.96
Lahore	12,403.00	5,110.41	4,262.79	847.62	286.00	4,633.59	2,099.87	2,533.72	12,689.00	9,744.00	6,362.67	3,381.33
Multan	1,457.00	441.56	435.42	6.14	16.00	208.71	205.90	2.81	1,473.00	650.27	641.32	8.95
Others	4,056.00	932.11	1,054.20	-122.09	1.00	0.00	0.02	-0.02	4,057.00	932.11	1,054.21	-122.10
Rahim Yar Khan	181.00	51.61	49.84	1.77	1.00	0.10	0.00	0.10	182.00	51.71	49.84	1.87
Rawalpindi	3,455.00	930.39	1,028.38	-97.99	70.00	2,072.52	75.31	1,997.21	3,525.00	3,002.92	1,103.69	1,899.23
Sadiqabad	195.00	99.64	114.91	-15.27	0.00	0.00	0.00	0.00	195.00	99.65	114.91	-15.27
Sargodha	349.00	74.29	71.07	3.22	1.00	19.10	19.10	0.00	350.00	93.39	90.17	3.22
Sialkot	558.00	294.94	319.86	-24.93	3.00	15.32	0.05	15.27	561.00	310.26	319.91	-9.66
Punjab	25,207.00	9,168.49	8,627.11	541.49	425.00	7,098.81	2,717.55	4,381.26	25,632.00	16,267.30	11,344.66	4,922.75
Islamabad	4,788.00	2,651.70	2,935.15	-283.45	81.00	364.71	779.83	-415.12	4,869.00	3,016.41	3,714.99	-698.57
Capital Territory	4,788.00	2,651.70	2,935.15	-283.45	81.00	364.71	779.83	-415.12	4,869.00	3,016.41	3,714.99	-698.57
Abbottabad	229.00	185.23	94.09	91.14	1.00	0.55	0.55	0.00	230.00	185.78	94.64	91.14

City												
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Bannu	32.00	5.36	4.89	0.48	0.00	0.00	0.00	0.00	32.00	5.36	4.89	0.48
Dera Ismail Khan	30.00	11.40	7.20	4.20	1.00	0.30	0.30	0.00	31.00	11.70	7.50	4.20
Mansehra	144.00	117.05	103.28	13.77	0.00	0.00	0.00	0.00	144.00	117.05	103.28	13.77
Nowshera	120.00	58.46	61.60	-3.14	1.00	4.15	4.15	0.00	121.00	62.61	65.75	-3.14
Others	1,170.00	252.09	274.46	-22.37	9.00	935.06	467.41	467.65	1,179.00	1,187.15	741.88	445.28
Peshawar	1,470.00	1,133.11	883.45	249.66	7.00	0.08	66.93	-66.85	1,477.00	1,133.19	950.38	182.81
Swat	192.00	67.81	49.89	17.92	0.00	0.00	0.00	0.00	192.00	67.81	49.89	17.92
KPK	3,387.00	1,830.51	1,478.85	351.66	19.00	940.14	539.34	400.80	3,406.00	2,770.65	2,018.20	752.45
Gwadar	3.00	0.00	1.07	-1.07	0.00	0.00	0.00	0.00	3.00	0.00	1.07	-1.07
Hub	8.00	0.01	1.06	-1.05	0.00	0.00	0.00	0.00	8.00	0.01	1.06	-1.05
Khuzdar	5.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5.00	0.00	0.00	0.00
Lasbella	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1.00	0.00	0.00	0.00
Others	41.00	9.02	6.17	2.85	0.00	0.00	0.00	0.00	41.00	9.02	6.18	2.85
Quetta	109.00	28.82	37.95	-9.13	2.00	8.59	8.72	-0.13	111.00	37.41	46.67	-9.26
Turbat	4.00	0.00	0.37	-0.37	0.00	0.00	0.00	0.00	4.00	0.00	0.37	-0.37
Balochistan	171.00	37.86	46.63	-8.77	2.00	8.59	8.72	-0.13	173.00	46.45	55.35	-8.90
Gilgit	8.00	0.00	5.54	-5.54	2.00	0.00	0.30	-0.30	10.00	0.00	5.84	-5.84
Hunza	7.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7.00	0.00	0.00	0.00
Others	5.00	0.00	2.07	-2.07	0.00	0.00	0.00	0.00	5.00	0.00	2.07	-2.07
Gilgit Baltistan	20.00	0.00	7.61	-7.61	2.00	0.00	0.30	-0.30	22.00	0.00	7.91	-7.91
Mirpur	118.00	29.02	35.36	-6.34	0.00	0.00	0.00	0.00	118.00	29.02	35.36	-6.34
Muzaffarabad	100.00	25.92	29.69	-3.77	0.00	0.00	0.00	0.00	100.00	25.92	29.69	-3.77
Others	142.00	3.46	36.19	-32.73	0.00	0.00	0.00	0.00	142.00	3.46	36.19	-32.73
AJ&K	360.00	58.41	101.25	-42.84	0.00	0.00	0.00	0.00	360.00	58.41	101.24	-42.84
Overseas	174.00	275.91	220.52	55.39	2.00	0.00	0.00	0.00	176.00	275.91	220.52	55.39
Total	63,214.04	30,897.43	31,409.56	-512.03	1,827.00	41,486.61	38,120.74	3,365.86	65,041.04	72,384.03	69,530.30	2,853.84

Number of New Accounts Opened in Collective Investment Schemes during the month

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
Hyderabad	32.00	0.00	32.00	35.00	0.00	35.00
Karachi	354.00	16.00	370.00	1,581.00	23.00	1,604.00
Larkana	3.00	0.00	3.00	7.00	0.00	7.00
Mirpur Khas	2.00	0.00	2.00	6.00	0.00	6.00
Nawab Shah	4.00	0.00	4.00	4.00	0.00	4.00
Others	26.00	0.00	26.00	75.00	0.00	75.00
Sukkur	2.00	0.00	2.00	12.00	0.00	12.00
Sindh	423.00	16.00	439.00	1,720.00	23.00	1,743.00
Bahawalpur	9.00	0.00	9.00	13.00	0.00	13.00
Faisalabad	44.00	3.00	47.00	107.00	2.00	109.00
Gujranwala	24.00	0.00	24.00	42.00	1.00	43.00
Lahore	300.00	15.00	315.00	654.00	12.00	666.00
Multan	54.00	1.00	55.00	125.00	1.00	126.00
Others	159.00	1.00	160.00	420.00	0.00	420.00
Rahim Yar Khan	8.00	0.00	8.00	20.00	1.00	21.00
Rawalpindi	81.00	3.00	84.00	224.00	1.00	225.00
Sadiqabad	1.00	0.00	1.00	7.00	0.00	7.00
Sargodha	7.00	0.00	7.00	28.00	0.00	28.00
Sialkot	43.00	0.00	43.00	40.00	1.00	41.00
Punjab	730.00	23.00	753.00	1,680.00	19.00	1,699.00
Islamabad	110.00	1.00	111.00	217.00	3.00	220.00
Capital Territory	110.00	1.00	111.00	217.00	3.00	220.00
Abbottabad	3.00	0.00	3.00	18.00	0.00	18.00
Bannu	0.00	0.00	0.00	3.00	0.00	3.00

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
Dera Ismail Khan	0.00	0.00	0.00	2.00	0.00	2.00
Mansehra	1.00	0.00	1.00	16.00	0.00	16.00
Nowshera	0.00	0.00	0.00	7.00	0.00	7.00
Others	15.00	0.00	15.00	87.00	0.00	87.00
Peshawar	26.00	1.00	27.00	92.00	0.00	92.00
Swat	0.00	0.00	0.00	16.00	0.00	16.00
KPK	45.00	1.00	46.00	241.00	0.00	241.00
Gwadar	0.00	0.00	0.00	0.00	0.00	0.00
Hub	1.00	0.00	1.00	4.00	0.00	4.00
Khuzdar	0.00	0.00	0.00	0.00	0.00	0.00
Lasbella	0.00	0.00	0.00	0.00	0.00	0.00
Others	0.00	0.00	0.00	4.00	0.00	4.00
Quetta	2.00	0.00	2.00	13.00	0.00	13.00
Turbat	0.00	0.00	0.00	0.00	0.00	0.00
Balochistan	3.00	0.00	3.00	21.00	0.00	21.00
Gilgit	1.00	0.00	1.00	0.00	0.00	0.00
Hunza	1.00	0.00	1.00	0.00	0.00	0.00
Others	1.00	0.00	1.00	1.00	0.00	1.00
Gilgit Baltistan	3.00	0.00	3.00	1.00	0.00	1.00
Mirpur	5.00	0.00	5.00	4.00	0.00	4.00
Muzaffarabad	2.00	0.00	2.00	6.00	0.00	6.00
Others	2.00	0.00	2.00	6.00	0.00	6.00
AJ&K	9.00	0.00	9.00	16.00	0.00	16.00
Overseas	5.00	0.00	5.00	10.00	2.00	12.00
Total	1,328.00	41.00	1,369.00	3,906.00	47.00	3,953.00

Region-wise Assets Under Management

(Rs. in million)

City	Conventional Schemes						Shariah Compliant Schemes					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs
Hyderabad	5,957.00	920.57	25.00	166.92	5,982.00	1,087.49	2,899.00	760.96	2.00	1.97	2,901.00	762.94
Karachi	106,521.00	66,923.32	3,957.00	233,482.92	110,478.00	300,406.24	113,092.00	89,025.31	2,664.00	175,912.65	115,756.00	264,937.95
Larkana	337.00	39.86	1.00	0.00	338.00	39.86	213.00	26.50	1.00	0.00	214.00	26.50
Mirpur Khas	195.00	19.40	0.00	0.00	195.00	19.40	205.00	71.43	1.00	1.52	206.00	72.95
Nawab Shah	192.00	83.00	1.00	5.12	193.00	88.12	172.00	48.37	0.00	0.00	172.00	48.37
Others	1,961.00	708.11	4.00	528.90	1,965.00	1,237.01	3,138.00	807.28	7.00	84.44	3,145.00	891.71
Sukkur	1,365.00	264.10	6.00	83.74	1,371.00	347.84	388.00	98.87	0.00	0.00	388.00	98.87
Sindh	116,528.00	68,958.36	3,994.00	234,267.60	120,522.00	303,225.96	120,107.00	90,838.72	2,675.00	176,000.57	122,782.00	266,839.29
Bahawalpur	612.00	288.98	9.00	8.28	621.00	297.26	607.21	236.31	3.00	2.44	610.21	238.75
Faisalabad	5,139.00	2,790.74	112.00	6,713.83	5,251.00	9,504.58	6,905.00	3,321.26	138.00	1,968.06	7,043.00	5,289.32
Gujranwala	2,827.00	27,420.20	20.00	106.31	2,847.00	27,526.51	2,433.00	909.25	22.00	5.67	2,455.00	914.92
Lahore	39,925.00	34,843.55	1,710.00	41,706.36	41,635.00	76,549.91	45,395.00	27,011.53	892.00	13,366.84	46,287.00	40,378.37
Multan	6,646.00	2,395.75	96.00	1,221.28	6,742.00	3,617.03	4,754.00	2,350.21	29.00	487.53	4,783.00	2,837.74
Others	8,098.00	3,409.57	74.00	1,144.79	8,172.00	4,554.35	12,489.00	4,430.42	18.00	92.51	12,507.00	4,522.93
Rahim Yar Khan	470.00	221.59	3.00	0.10	473.00	221.70	568.00	215.19	1.00	0.10	569.00	215.29
Rawalpindi	11,104.00	4,962.74	238.00	63,070.11	11,342.00	68,032.84	11,254.00	6,279.18	110.00	1,877.72	11,364.00	8,156.90
Sadiqabad	79.00	40.84	0.00	0.00	79.00	40.84	378.00	283.68	0.00	0.00	378.00	283.68
Sargodha	1,841.00	710.19	6.00	26.07	1,847.00	736.26	1,055.00	376.41	4.00	11.04	1,059.00	387.44
Sialkot	2,877.00	1,340.38	39.00	310.36	2,916.00	1,650.74	2,348.00	789.61	21.00	525.46	2,369.00	1,315.06
Punjab	79,618.00	78,424.53	2,307.00	114,307.48	81,925.00	192,732.02	88,186.21	46,203.04	1,238.00	18,337.36	89,424.21	64,540.40
Islamabad	13,164.00	9,910.83	394.00	12,640.10	13,558.00	22,550.93	16,162.00	11,289.57	202.00	3,451.02	16,364.00	14,740.59
Capital Territory	13,164.00	9,910.83	394.00	12,640.10	13,558.00	22,550.93	16,162.00	11,289.57	202.00	3,451.02	16,364.00	14,740.59

City	Conventional Schemes						Shariah Compliant Schemes					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs
Abbottabad	1,147.00	414.18	12.00	25.06	1,159.00	439.24	1,251.00	357.56	2.00	69.07	1,253.00	426.63
Bannu	41.00	25.88	0.00	0.00	41.00	25.88	131.00	36.91	0.00	0.00	131.00	36.91
Dera Ismail Khan	78.00	36.63	0.00	0.00	78.00	36.63	92.00	26.71	1.00	9.82	93.00	36.53
Mansehra	116.00	18.41	0.00	0.00	116.00	18.41	431.00	162.00	0.00	0.00	431.00	162.00
Nowshera	808.00	193.84	15.00	162.80	823.00	356.64	618.00	257.81	10.00	5.76	628.00	263.58
Others	1,102.00	351.96	12.00	11.70	1,114.00	363.67	3,509.00	1,167.82	9.00	50.67	3,518.00	1,218.49
Peshawar	5,756.00	2,152.69	75.24	1,506.16	5,831.24	3,658.85	6,916.00	2,777.79	48.00	281.79	6,964.00	3,059.59
Swat	69.00	6.87	2.00	0.04	71.00	6.91	717.00	294.75	0.00	0.00	717.00	294.75
KPK	9,117.00	3,200.47	116.24	1,705.77	9,233.24	4,906.24	13,665.00	5,081.36	70.00	417.12	13,735.00	5,498.48
Gwadar	5.00	0.57	0.00	0.00	5.00	0.57	16.00	16.41	0.00	0.00	16.00	16.41
Hub	7.00	0.79	0.00	0.00	7.00	0.79	54.00	5.07	0.00	0.00	54.00	5.07
Khuzdar	8.00	1.37	0.00	0.00	8.00	1.37	8.00	0.58	0.00	0.00	8.00	0.58
Lasbella	2.00	0.00	0.00	0.00	2.00	0.00	46.00	8.07	0.00	0.00	46.00	8.07
Others	83.00	13.22	0.00	0.00	83.00	13.22	157.00	21.59	0.00	0.00	157.00	21.59
Quetta	1,665.00	532.07	22.00	212.37	1,687.00	744.43	735.00	236.55	10.00	54.35	745.00	290.89
Turbat	8.00	6.62	0.00	0.00	8.00	6.62	10.00	0.72	0.00	0.00	10.00	0.72
Balochistan	1,778.00	554.63	22.00	212.37	1,800.00	767.00	1,026.00	288.98	10.00	54.35	1,036.00	343.33
Gilgit	54.00	1.13	0.00	0.00	54.00	1.13	49.00	6.41	2.00	19.25	51.00	25.66
Hunza	3.00	0.13	1.00	1.73	4.00	1.87	3.00	0.00	0.00	0.00	3.00	0.00
Others	11.00	5.33	0.00	0.00	11.00	5.33	21.00	5.45	1.00	5.08	22.00	10.53
Gilgit Baltistan	68.00	6.60	1.00	1.73	69.00	8.33	73.00	11.86	3.00	24.33	76.00	36.19
Mirpur	2,094.00	953.23	4.00	23.61	2,098.00	976.84	787.00	390.09	0.00	0.00	787.00	390.09
Muzaffarabad	96.00	26.06	1.00	0.00	97.00	26.06	303.00	78.74	3.00	27.02	306.00	105.76
Others	395.00	477.37	6.00	40.34	401.00	517.71	329.00	214.18	0.00	0.00	329.00	214.18
AJ&K	2,585.00	1,456.67	11.00	63.94	2,596.00	1,520.61	1,419.00	683.01	3.00	27.02	1,422.00	710.03
Overseas	1,923.00	1,952.58	10.00	156.49	1,933.00	2,109.07	971.00	1,634.24	3.00	5.00	974.00	1,639.24
Total	224,781.00	164,464.65	6,855.24	363,355.48	231,636.24	527,820.14	241,609.21	156,030.78	4,204.00	198,316.77	245,813.21	354,347.55



SECP