

**SECURITIES AND EXCHANGE  
COMMISSION OF PAKISTAN**

**NBFC TEAM- OFFSITE-I DEPARTMENT  
SUPERVISION DIVISION**



**SECTOR SUMMARY  
NBFI's & MODARABAS SECTOR  
DECEMBER 2022  
DECEMBER 2022**

**DISCLAIMER:**

*The information presented hereunder is solely based on information submitted by NBFIs & Modarabas through Specialized Companies Return System (SCRS) to SECP on monthly basis.*



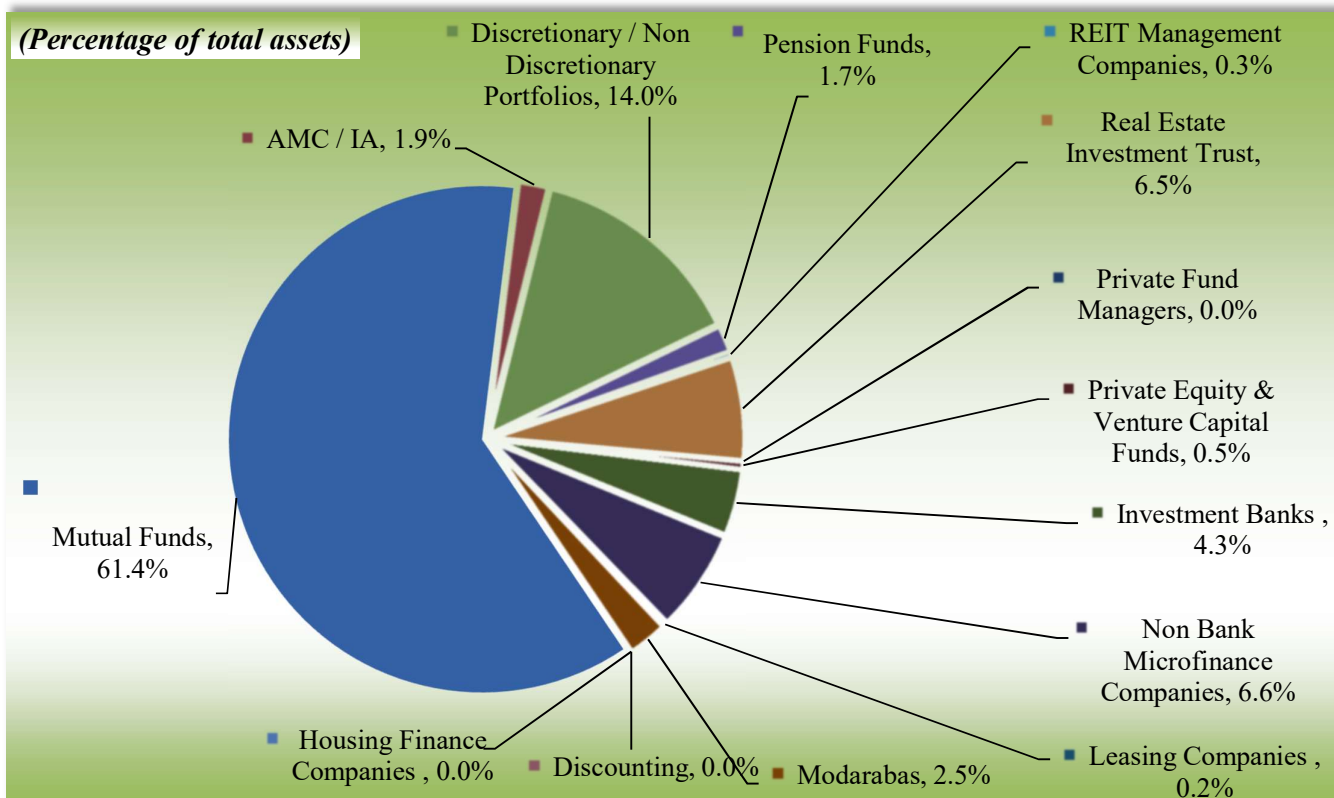
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## SNAPSHOT OF NBFII INDUSTRY AS OF DECEMBER 31, 2022

Sector & Sub Sectors		No. of Licenses	Total Assets (Rs in billion)	Percentage of Total Assets
<b>FUND MANAGEMENT</b>	Mutual Funds and Plans	313	1,574.21	61.4%
	Asset Management Companies/ Investment Advisors *	29	48.34	1.9%
	Discretionary & Non-Discretionary Portfolios	-	357.84	14.0%
	Pension Funds	24	43.82	1.7%
	REIT Management Companies *	16	8.94	0.3%
	Real Estate Investment Trust	11	167.64	6.5%
	Private Fund Managers *	9	0.28	0.0%
	Private Equity & Venture Capital Funds	5	12.43	0.5%
<b>LENDING</b>	Investment Banks	20	108.98	4.3%
	Non-Bank Microfinance Companies	35	168.45	6.6%
	Leasing Companies	4	6.00	0.2%
	Modarabas	27	65.34	2.5%
	Housing Finance Companies	4	0.51	0.0%
	Discounting	1	0.05	0.0%
<b>Total</b>		<b>498</b>	<b>2,562.83</b>	<b>100.0%</b>

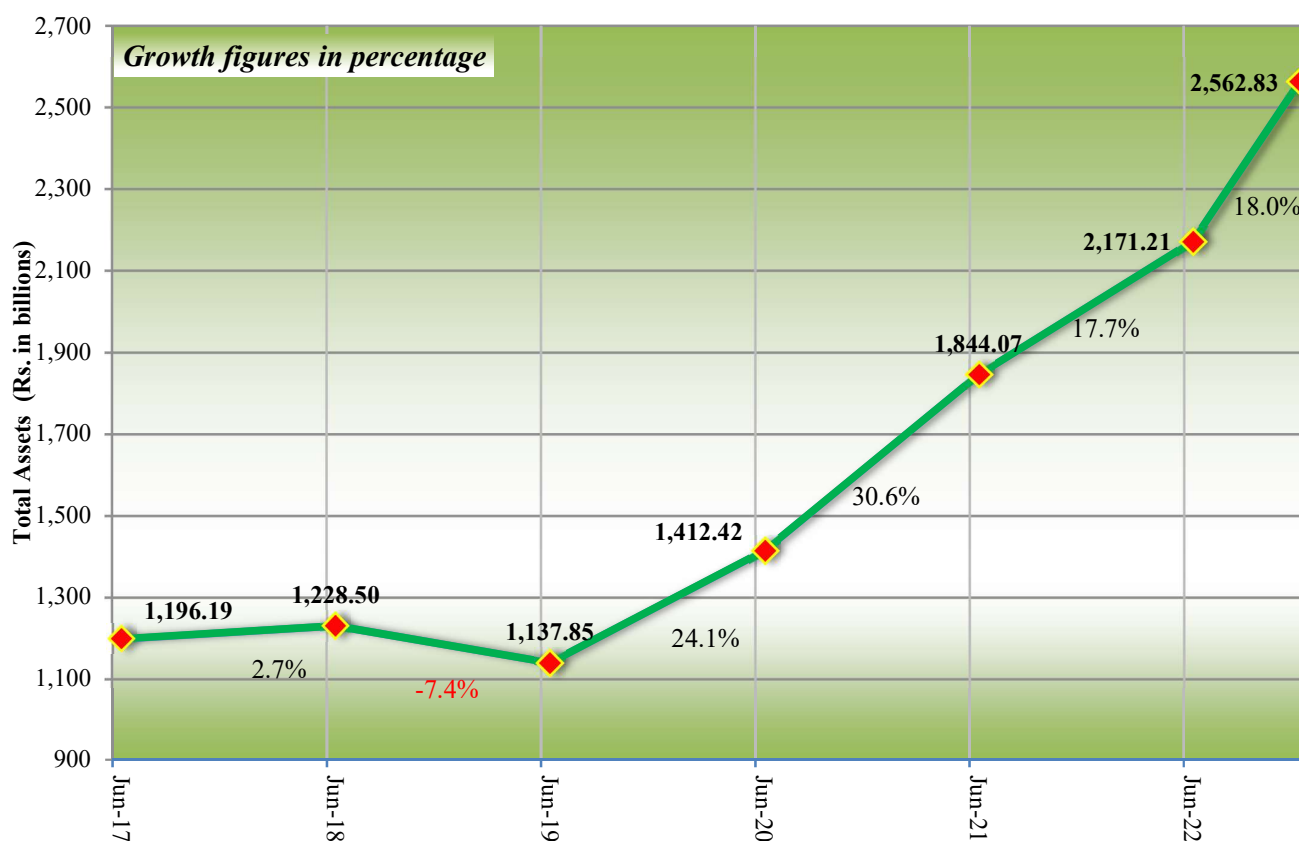
*\*The assets of 5 RMC and 6 Private Fund Managers having more than one licenses are covered in AMC/IAs section and assets of 1 RMC has more than one licenses is covered in Private Fund Managers section.*



## TREND OF GROWTH IN TOTAL ASSETS OF NBFI INDUSTRY

(Rs. in billion)

Description	Jun-17	Jun-18	Jun-19	Jun-20	Jun-21	Jun-22	Dec-22
Total Assets	1,196.19	1,228.50	1,137.85	1,412.42	1,844.07	2,171.21	2,562.83
Growth Since Last June	30.3%	2.7%	-7.4%	24.1%	30.6%	17.7%	18.0%
Growth since June 2017 till December 2022				114.25%			
Compound Annual Growth Rate June 2017 till December 2022				14.86%			

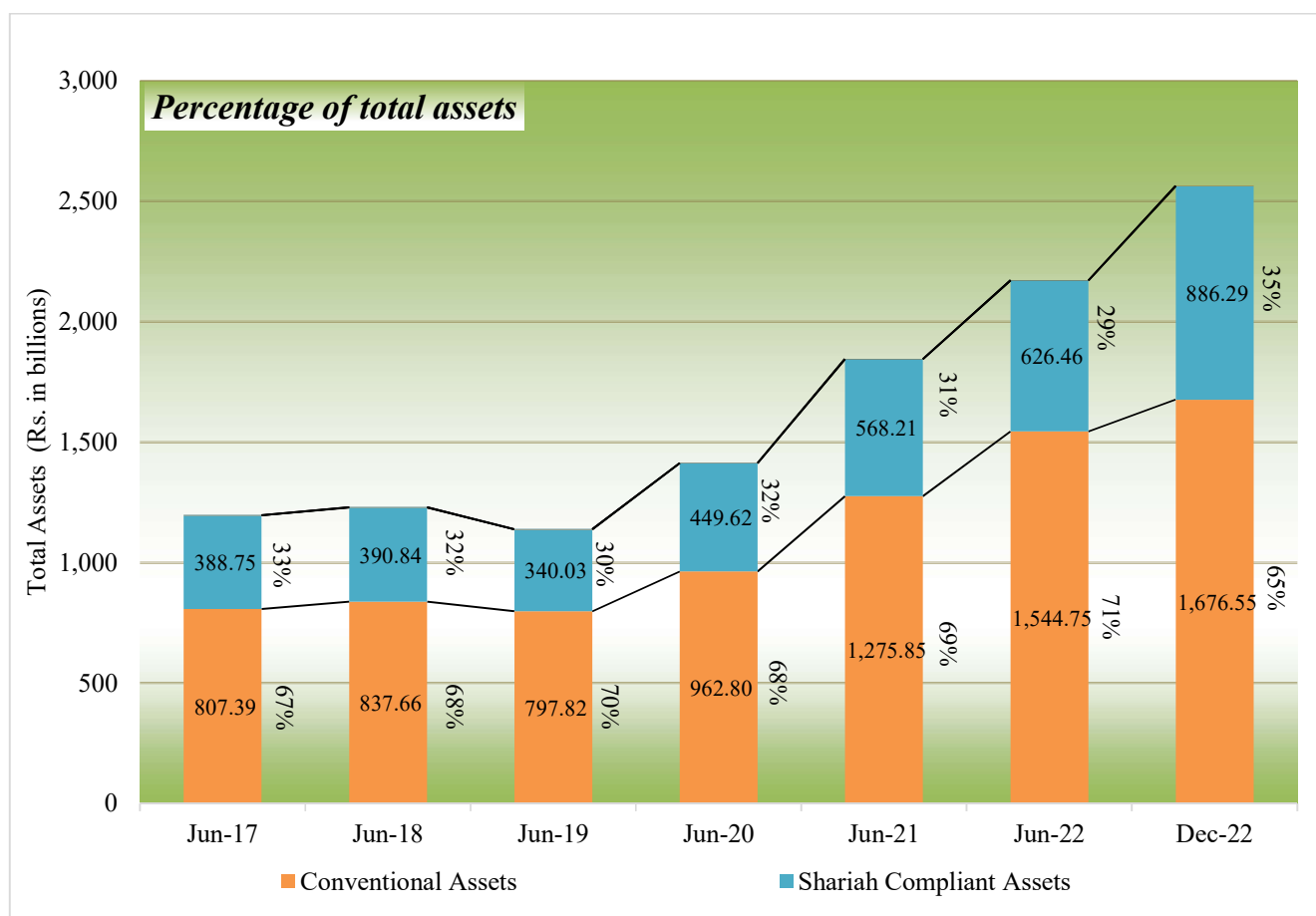


## BREAKUP OF SHARIAH COMPLIANT AND CONVENTIONAL ASSETS OF NBFI INDUSTRY

(Rs. in billion)

Description		Jun-17	Jun-18	Jun-19	Jun-20	Jun-21	Jun-22	Dec-22
Assets	Conventional	807.39	837.66	797.82	962.80	1,275.85	1,544.75	1,676.55
	Shariah Compliant	388.75	390.84	340.03	449.62	568.21	626.46	886.29
	<b>Total</b>	<b>1,196.14</b>	<b>1,228.50</b>	<b>1,137.85</b>	<b>1,412.42</b>	<b>1,844.06</b>	<b>2,171.21</b>	<b>2,562.83</b>
Share in Assets (%)	Conventional	67.5%	68.2%	70.1%	68.2%	69.2%	71.1%	65.4%
	Shariah Compliant	32.5%	31.8%	29.9%	31.8%	30.8%	28.9%	34.6%
Growth since June 2017 till December 2022		Conventional Assets			107.6%			
		Shariah Compliant Assets			128.0%			
Compound Annual Growth Rate (June 2017 till December 2022)		Conventional Assets			14.2%			
		Shariah Compliant Assets			16.2%			

*Note. Shariah Compliant assets include assets of Shariah Compliant Mutual Funds, Shariah Compliant Pension Funds, Shariah complaint REIT Schemes and Modarabas, while rest of the assets of NBFi industry are considered as conventional assets.*

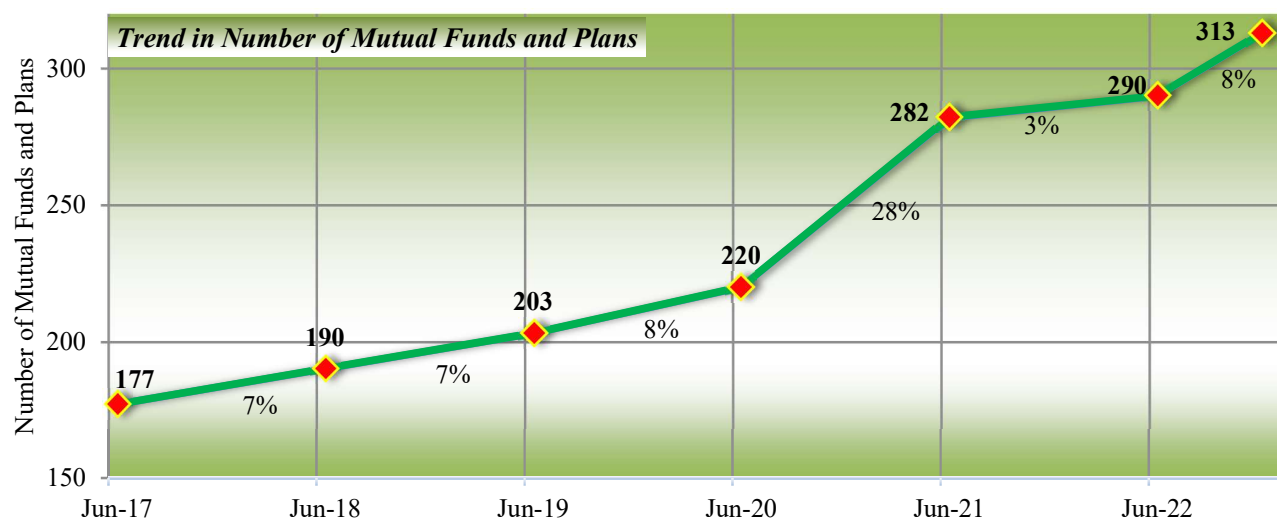
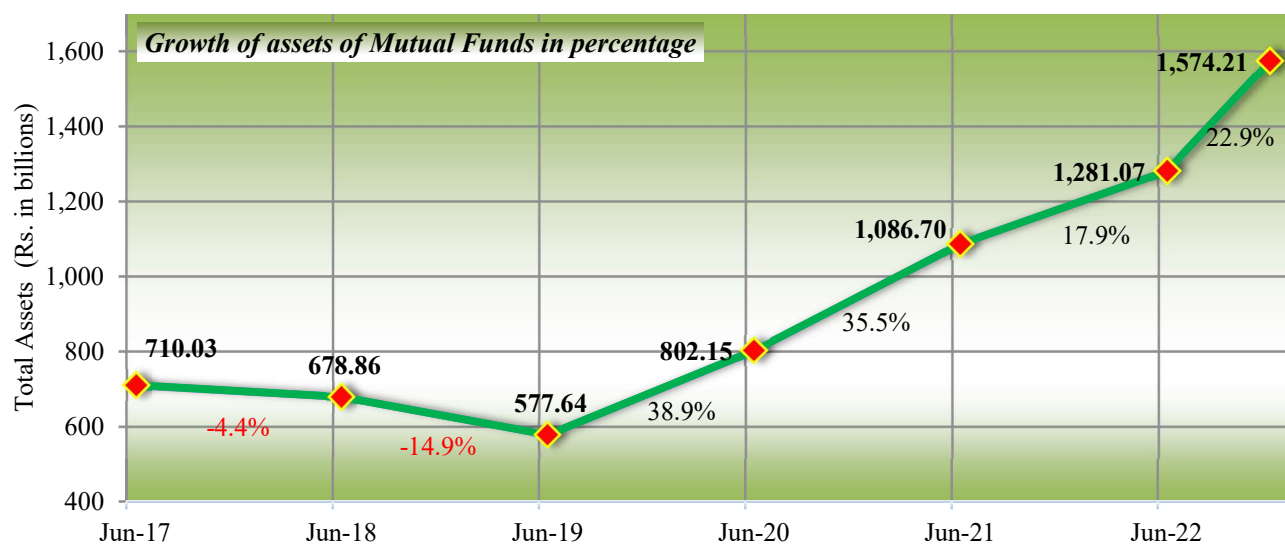


## MUTUAL FUNDS & PLANS

### TREND OF TOTAL ASSETS OF MUTUAL FUNDS & PLANS

(Rs in billion)

Description	Jun-17	Jun-18	Jun-19	Jun-20	Jun-21	Jun-22	Dec-22
Total Assets	710.03	678.86	577.64	802.15	1,086.70	1,281.07	1,574.21
Growth since last June	30.0%	-4.4%	-14.9%	38.9%	35.5%	17.9%	22.9%
Total Number of Mutual Funds & Plans	177	190	203	220	282	290	313
Growth of Assets since June 2017 till December 2022				121.7%			
Compound Annual Growth Rate (June 2017 till December)				15.6%			

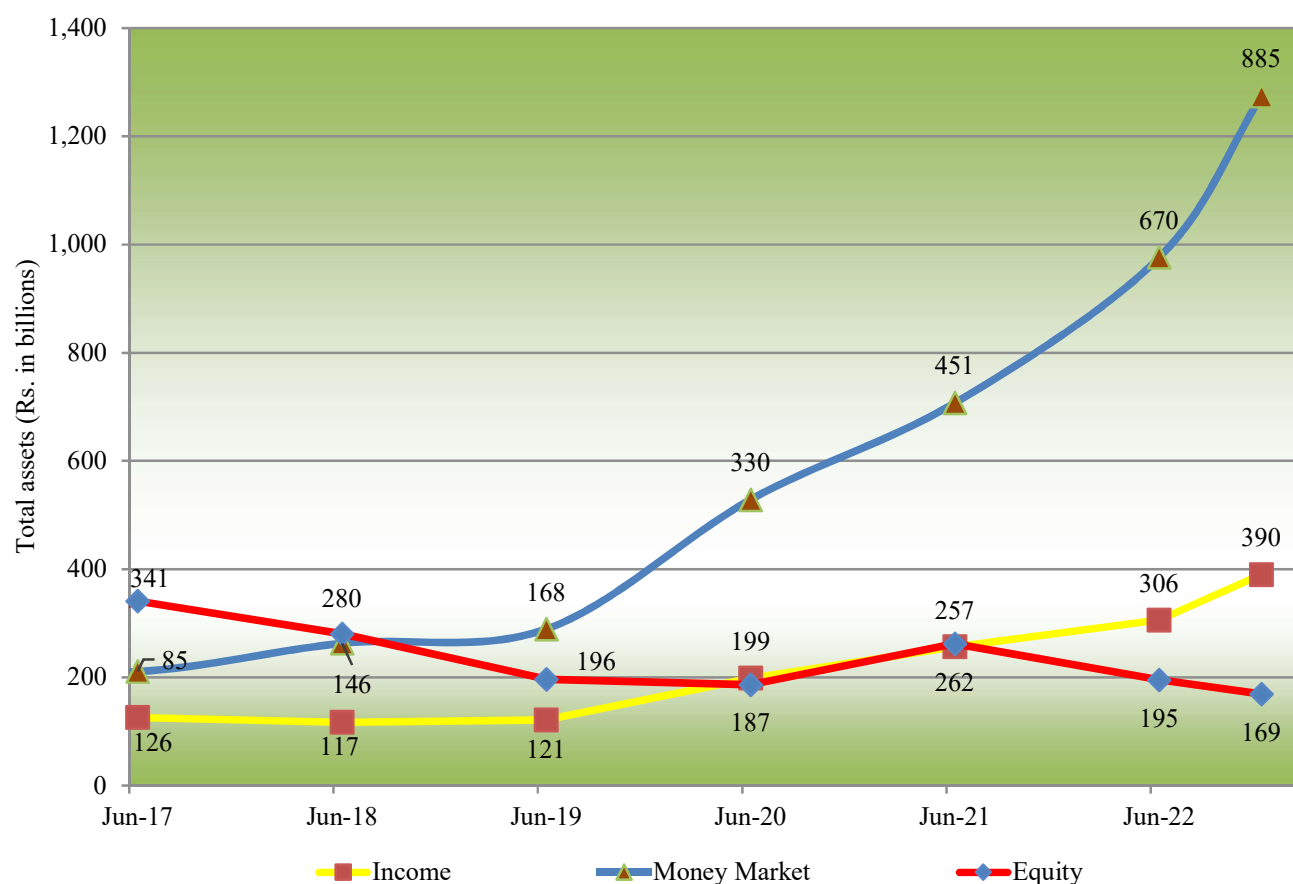


## TREND OF CATEGORY-WISE POSITION OF TOTAL ASSETS OF MUTUAL FUNDS

(Rs. in billion)

Fund Category	Jun-17	Jun-18	Jun-19	Jun-20	Jun-21	Jun-22	Dec-22
Equity	341.00	280.37	196.37	186.77	262.36	195.47	169.41
Income	126.09	116.85	121.49	198.61	256.69	306.19	390.11
Money Market	84.74	146.25	167.93	330.17	451.00	670.35	884.71
Others *	158.20	135.39	91.85	86.60	116.65	109.06	129.98
<b>Total</b>	<b>710.03</b>	<b>678.86</b>	<b>577.64</b>	<b>802.15</b>	<b>1,086.70</b>	<b>1,281.07</b>	<b>1,574.21</b>

\* Others Include Asset Allocation, Aggressive Asset Allocation, Aggressive Income, Balanced, Capital Protected, Commodity, Fund of Funds, Exchange Traded, Index Tracker, Fixed Return and Sector Specific Funds.

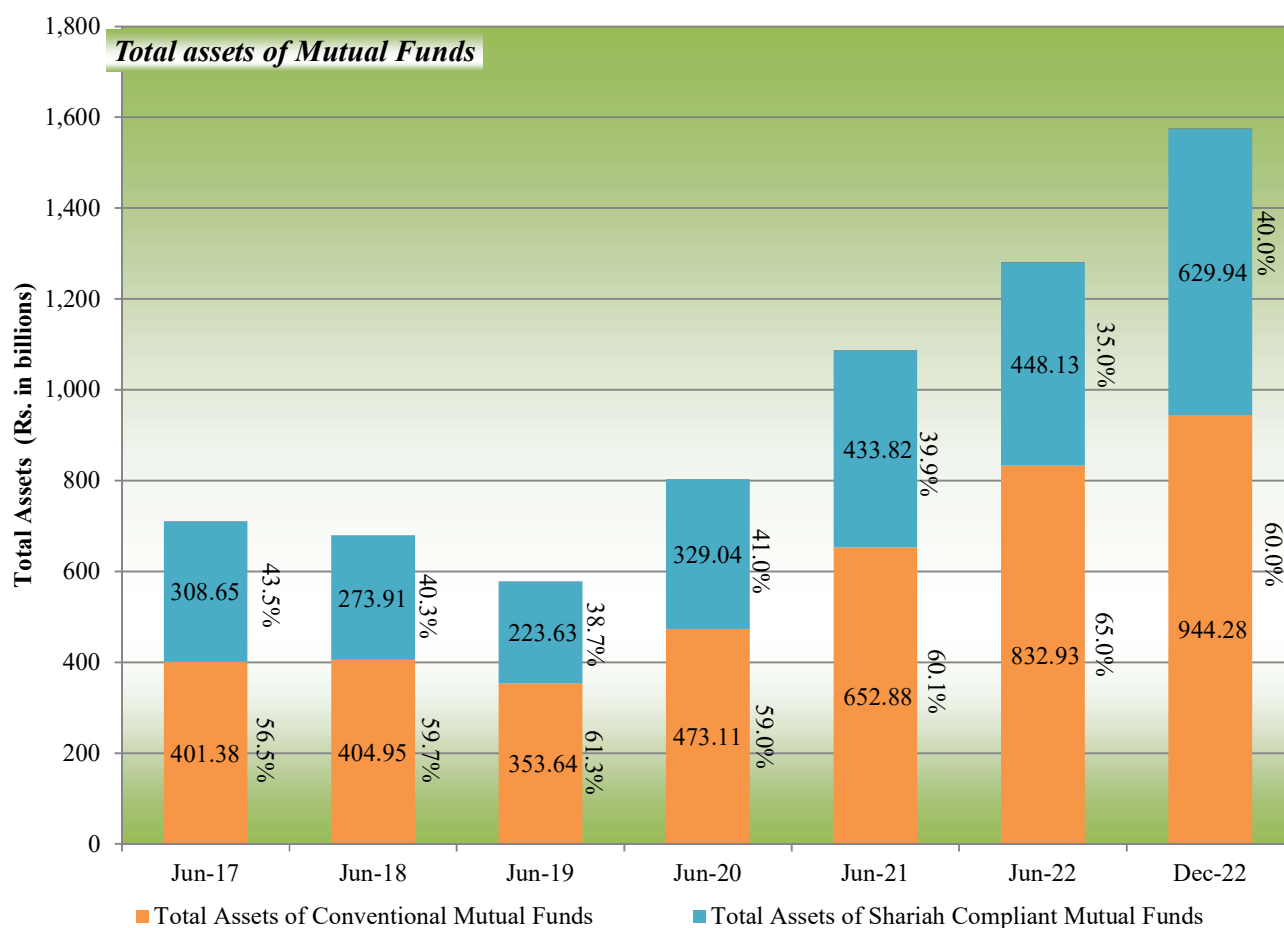




## TREND OF TOTAL ASSETS OF CONVENTIONAL AND SHARIAH COMPLIANT MUTUAL FUNDS

(Rs. in billion)

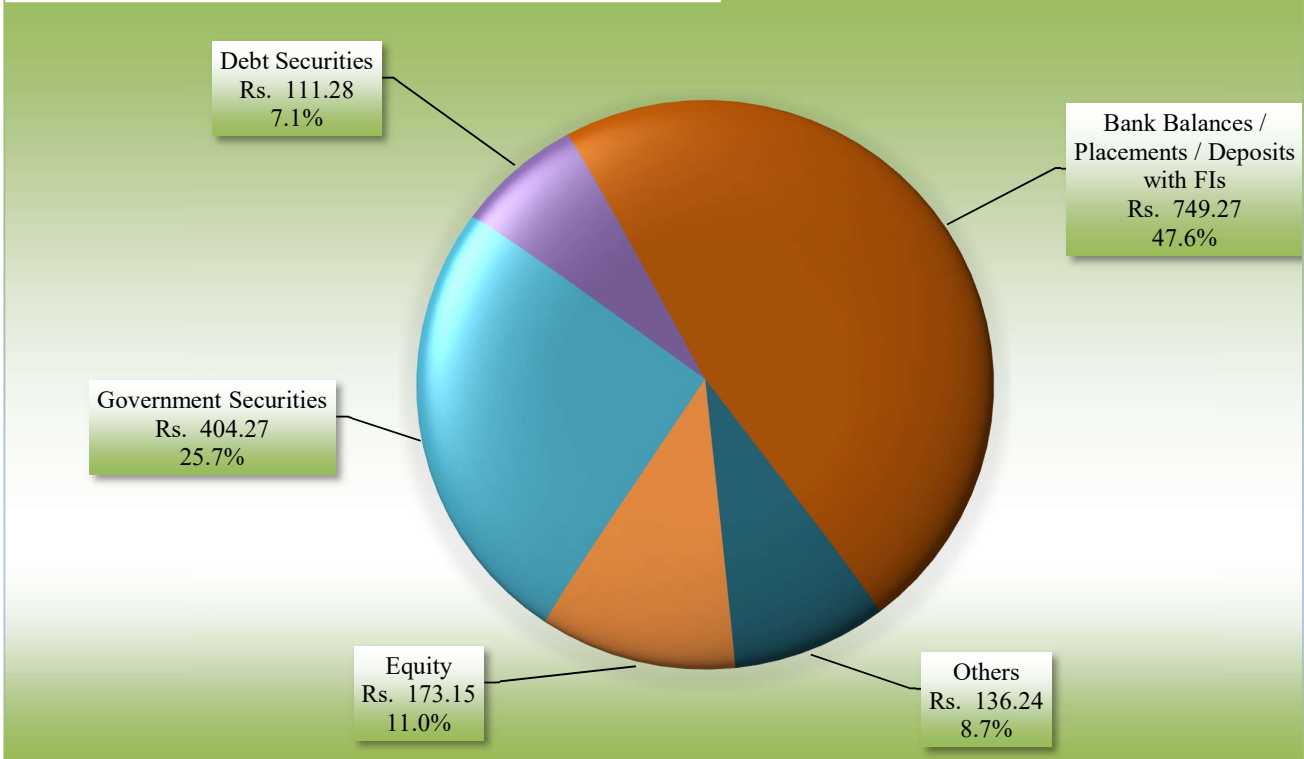
Description		Jun-17	Jun-18	Jun-19	Jun-20	Jun-21	Jun-22	Dec-22
Assets	Conventional Mutual Funds	401.38	404.95	353.64	473.11	652.88	832.93	944.28
	Shariah Compliant Mutual Funds	308.65	273.91	223.63	329.04	433.82	448.13	629.94
	<b>Total</b>	<b>710.03</b>	<b>678.86</b>	<b>577.27</b>	<b>802.15</b>	<b>1,086.70</b>	<b>1,281.07</b>	<b>1,574.21</b>
Share (%)	Conventional Mutual Funds	56.5%	59.7%	61.3%	59.0%	60.1%	65.0%	60.0%
	Shariah Compliant Mutual Funds	43.5%	40.3%	38.7%	41.0%	39.9%	35.0%	40.0%
Growth since last June	Conventional Mutual Funds	9.2%	0.9%	-12.7%	33.8%	38.0%	27.6%	13.4%
	Shariah Compliant Mutual Fund	72.7%	-11.3%	-18.4%	47.1%	31.8%	3.3%	40.6%
Growth since June 2017 till December 2022		Conventional Mutual Funds			135.6%			
		Shariah Compliant Mutual Fund			104.1%			
Compound Annual Growth Rate (June 2017 to December 2022)		Conventional Mutual Funds			16.8%			
		Shariah Compliant Mutual Fund			13.8%			





## ASSET ALLOCATION OF MUTUAL FUNDS

*Rs in billion & percentage of total assets of Mutual Funds*



## QUARTERLY TREND OF TOTAL ASSETS OF MUTUAL FUNDS



## DETAIL OF INVESTOR ACCOUNTS IN MUTUAL FUNDS

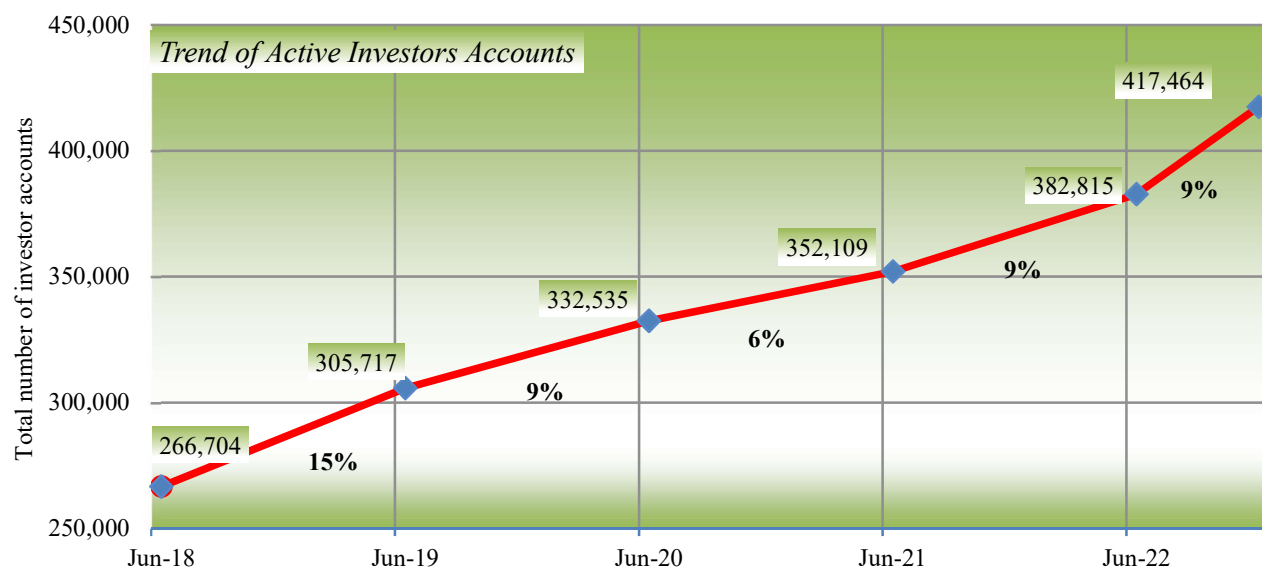
Description	No. of Active Investor Accounts on Dec 31, 2022	Value of Investment on Dec 31, 2022 (Rs. in billion)	% of total Investment Value
<b>Resident</b>			
Individuals	406,174	526.39	34.0%
Associated Banks/DFIs/AMCs	66	37.91	2.4%
Other Banks/DFIs	176	23.10	1.5%
Insurance Companies	374	48.93	3.2%
Other financial institutions	210	15.67	1.0%
Other Corporates	3,619	698.99	45.1%
Fund of funds	70	16.03	1.0%
Retirement funds	2,965	130.95	8.5%
Trust/NGO/Societies/Charities	1,274	43.42	2.8%
<b>Foreign</b>		-	
Individuals	2,508	7.16	0.5%
Non-Individuals	28	0.70	0.0%
<b>Total</b>	<b>417,464</b>	<b>1,549.26</b>	<b>100.0%</b>

**Note 1**

- Number of active investor accounts i.e. Accounts having more than zero balance as at December 31, 2022 are: 417,464
- Number of investor accounts having zero balance at December 31, 2022 are: 405,684
- Total number of investor accounts as at December 31, 2022 are: 823,148

**Note 2** The above table shows the number of investor accounts in open end mutual funds only.

**Note 3** The number of investors' accounts is different from the number of investors in mutual fund industry i.e. If Investor A has opened three accounts with three different Asset management companies, the same shall be reported as three investor accounts instead of one investor.



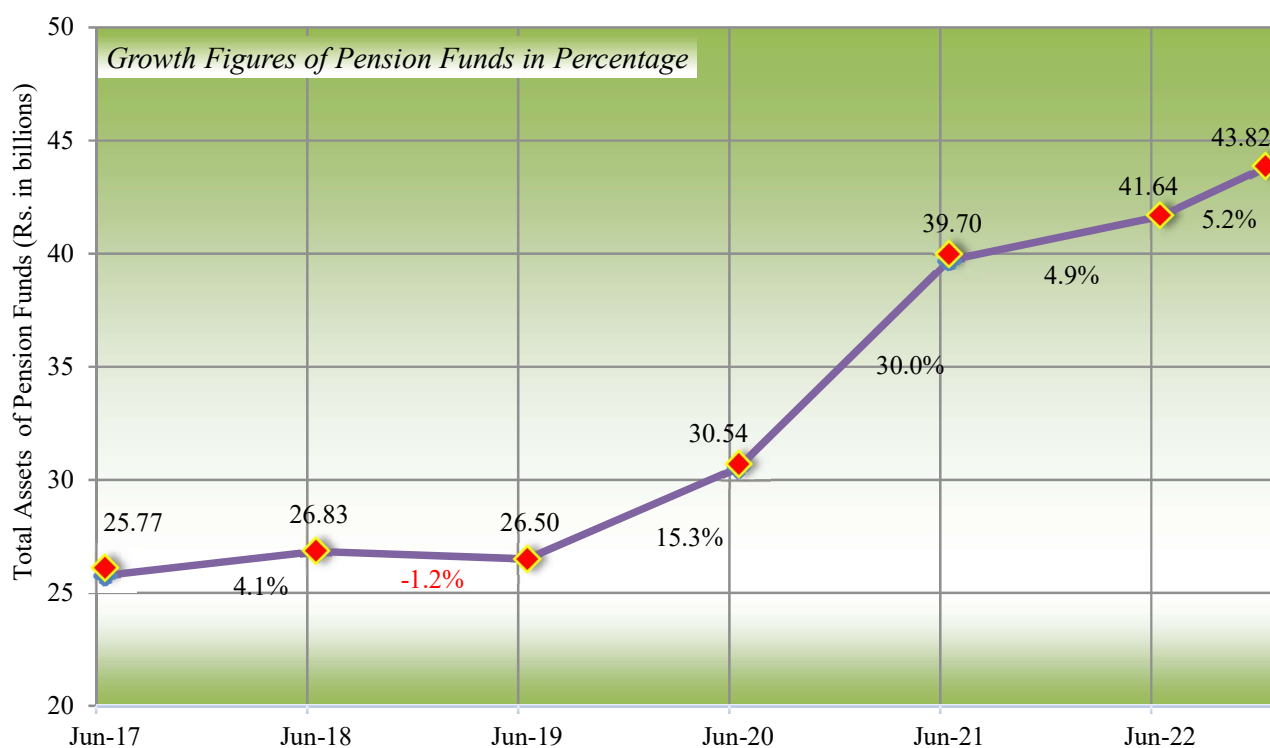
Note: Number of active investor account means accounts having more than zero balance

## VOLUNTARY PENSION SCHEMES / FUNDS

### TREND OF TOTAL ASSETS OF PENSION FUNDS

(Rs. in billion)

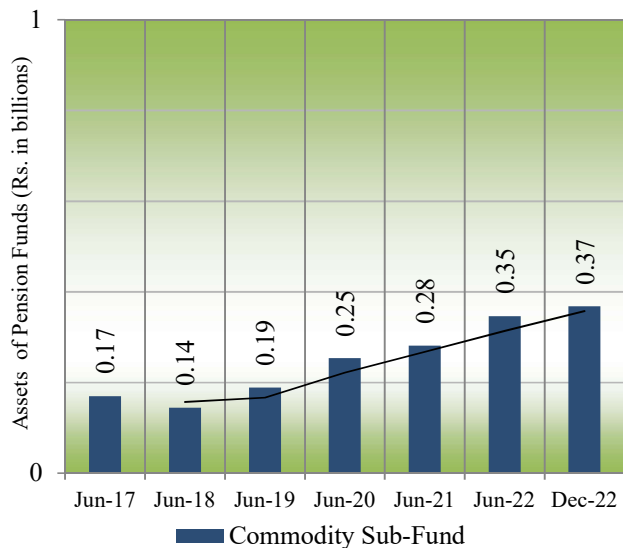
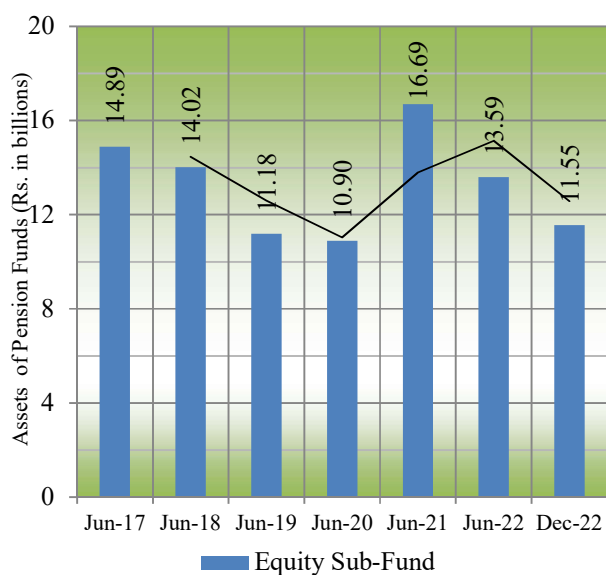
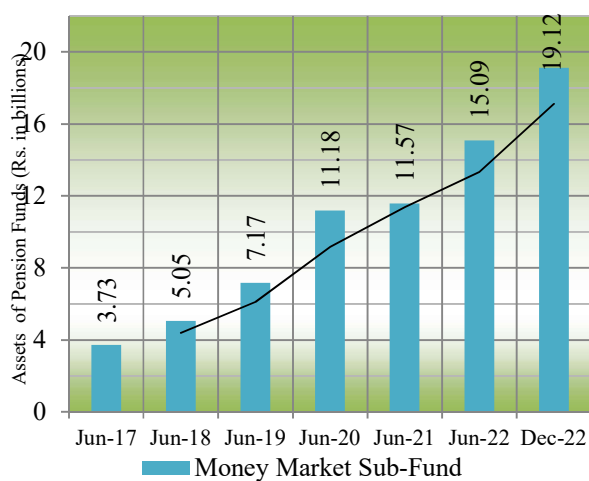
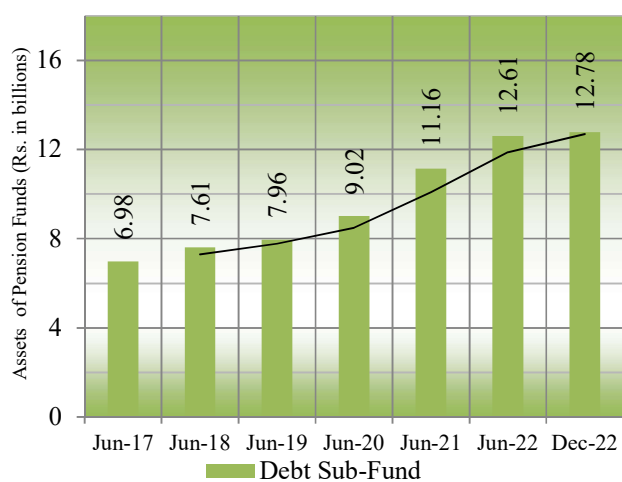
Description	Jun-17	Jun-18	Jun-19	Jun-20	Jun-21	Jun-22	Dec-22
Total Assets	25.77	26.83	26.50	30.54	39.70	41.64	43.82
Growth since last June	33%	4%	-1%	15%	30%	4.9%	5.3%



## CATEGORY-WISE POSITION OF TOTAL ASSETS OF PENSION FUNDS

(Rs in billion)

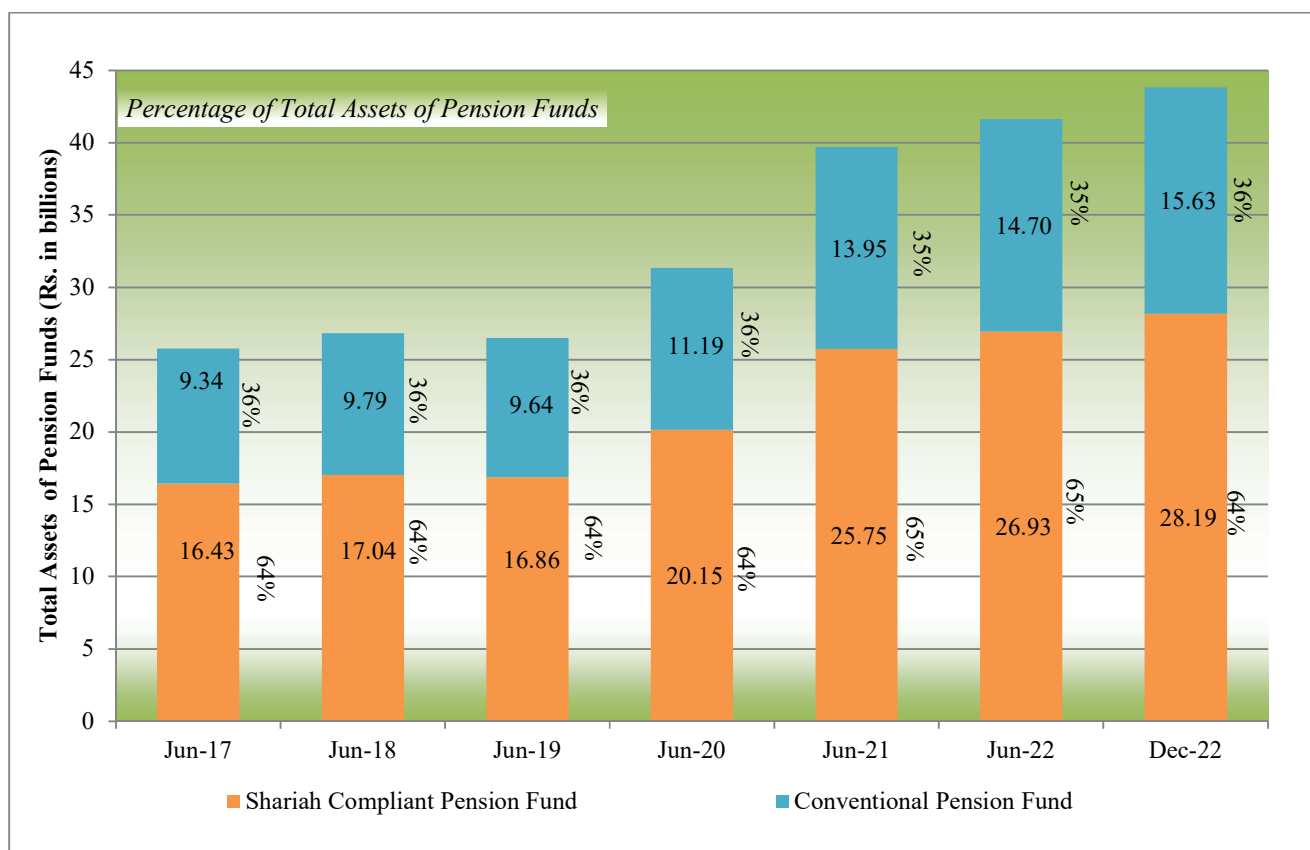
Description	Jun-17	Jun-18	Jun-19	Jun-20	Jun-21	Jun-22	Dec-22
Equity Sub-Fund	14.89	14.02	11.18	10.90	16.69	13.59	11.55
Debt Sub-Fund	6.98	7.61	7.96	9.02	11.16	12.61	12.78
Money Market Sub-Fund	3.73	5.05	7.17	11.18	11.57	15.09	19.12
Commodity Sub-Fund	0.17	0.14	0.19	0.25	0.28	0.35	0.37
Total	25.77	26.83	26.50	31.35	39.70	41.64	43.82



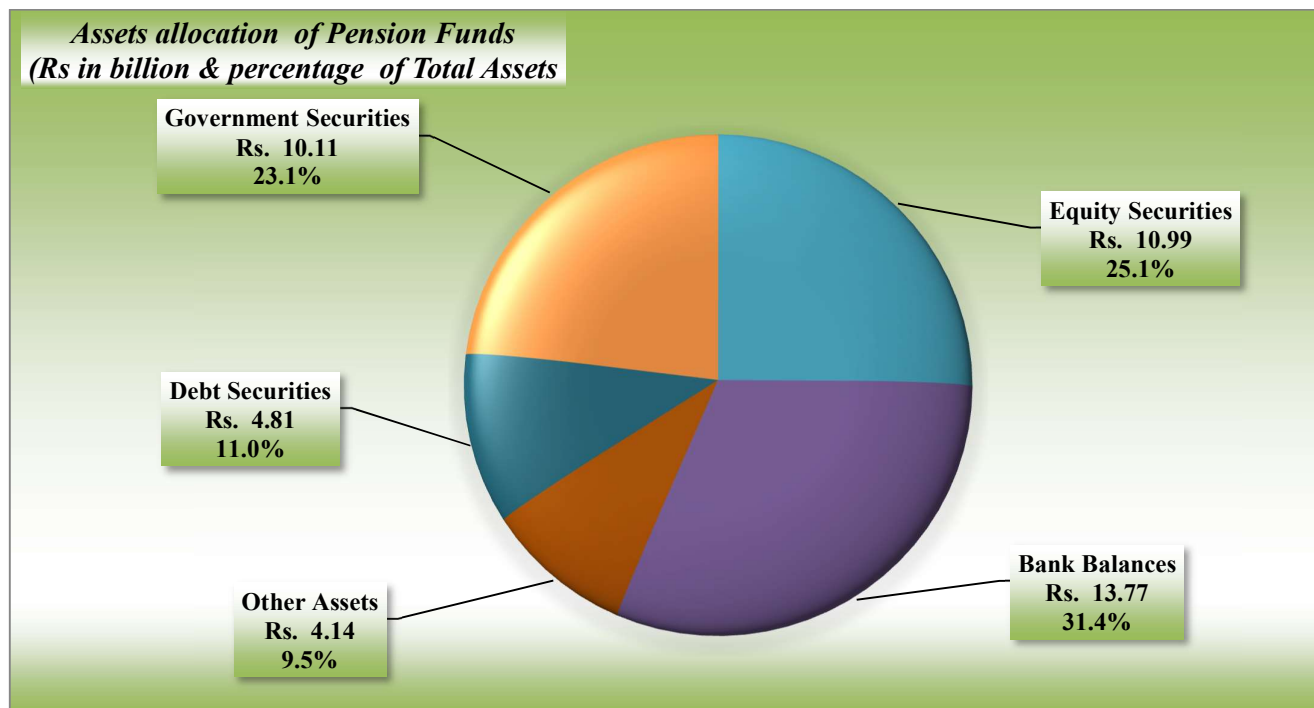
## TREND OF TOTAL ASSETS OF CONVENTIONAL AND SHARIAH COMPLIANT PENSION FUNDS

(Rs. in billion)

Description		Jun-17	Jun-18	Jun-19	Jun-20	Jun-21	Jun-22	Dec-22
Assets	Shariah Compliant Pension Funds	16.43	17.04	16.86	20.15	25.75	26.93	28.19
	Conventional Pension Funds	9.34	9.79	9.64	11.19	13.95	14.70	15.63
	<b>Total</b>	<b>25.77</b>	<b>26.83</b>	<b>26.50</b>	<b>31.35</b>	<b>39.70</b>	<b>41.64</b>	<b>43.82</b>
Share (%)	Shariah Compliant Pension Funds	63.7%	63.5%	63.6%	64.3%	64.9%	64.7%	64.3%
	Conventional Pension Funds	36.3%	36.5%	36.4%	35.7%	35.1%	35.3%	35.7%
Compound Annual Growth Rate June 2017 to December 2022		Shariah Compliant Pension Funds				10.3%		
		Conventional Pension Funds				9.8%		



## ASSET ALLOCATION OF PENSION FUNDS



## DETAIL OF INVESTOR ACCOUNTS IN PENSION FUNDS

Description	No. of Active Investor Accounts on December 31, 2022	Value of Investment on December 31, 2022 (Rs. In billion)	% of total Investment Value
<b>Resident</b>			
Individuals	52,845	40.15	93.0%
Associated Banks/DFIs/AMCs	15	2.60	6.0%
Other financial institutions	1	0.42	0.9%
<b>Foreign</b>			
Individuals	89	0.02	0.0%
Non-Individuals	-	-	0.0%
<b>Total</b>	<b>52,950</b>	<b>43.19</b>	<b>100%</b>

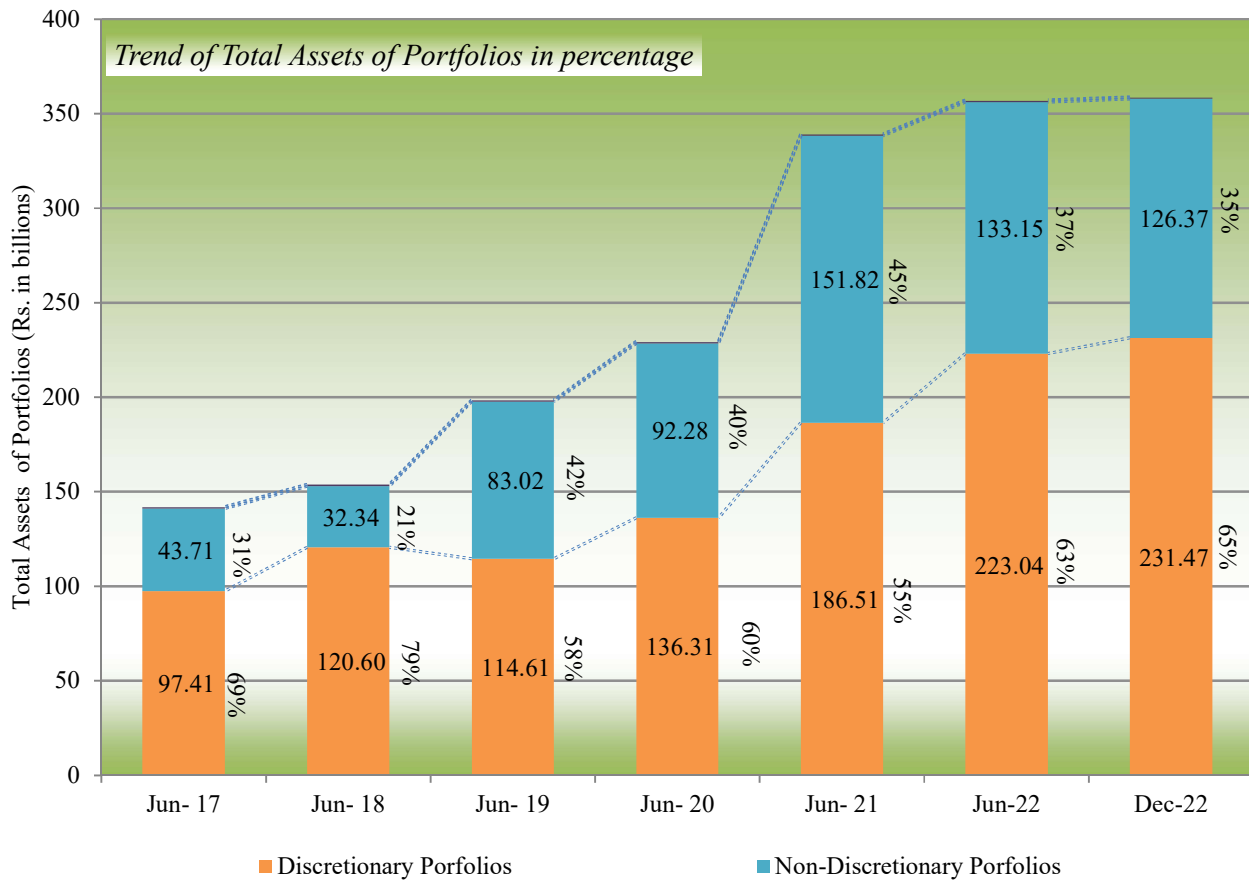
- Note 1**
- Number of active investor accounts i.e. Accounts having more than zero balance as at December 31, 2022 are: 52,950
  - Number of investor accounts having zero balance at December 31, 2022 are: 24,853
  - Total number of investor accounts as at December 31, 2022 are: 77,533

**Note 2** The number of investors' accounts is different from the number of investors in pension fund industry i.e. If Investor A has opened three accounts with three different Asset management companies, the same shall be reported as three investor accounts instead of one investor.

**DISCRETIONARY / NON-DISCRETIONARY PORTFOLIOS**  
**TREND OF TOTAL ASSETS OF DISCRETIONARY / NON-**  
**DISCRETIONARY PORTFOLIOS**

*(Rs. in billion)*

Description	Jun- 17	Jun- 18	Jun- 19	Jun- 20	Jun- 21	Jun-22	Dec-22
Discretionary Portfolios	97.41	120.60	114.61	136.31	186.51	223.04	231.47
Non-Discretionary Portfolios	43.71	32.34	83.02	92.28	151.82	133.15	126.37
<b>Total Assets of Portfolios</b>	<b>141.12</b>	<b>152.94</b>	<b>197.64</b>	<b>228.59</b>	<b>338.33</b>	<b>356.19</b>	<b>357.84</b>



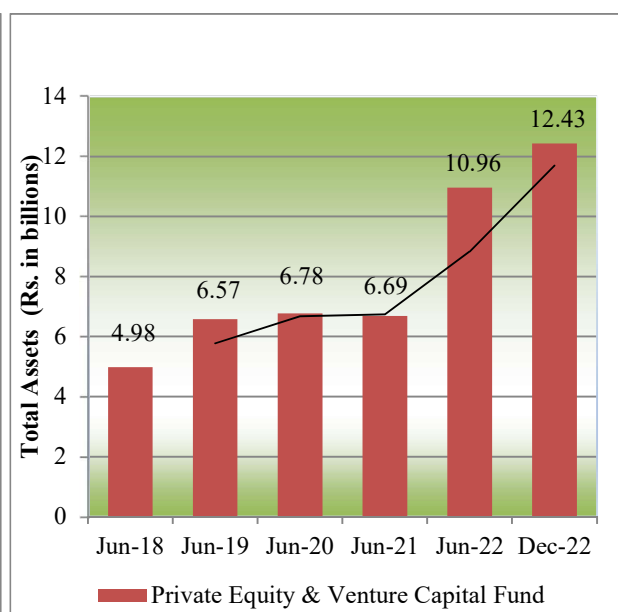
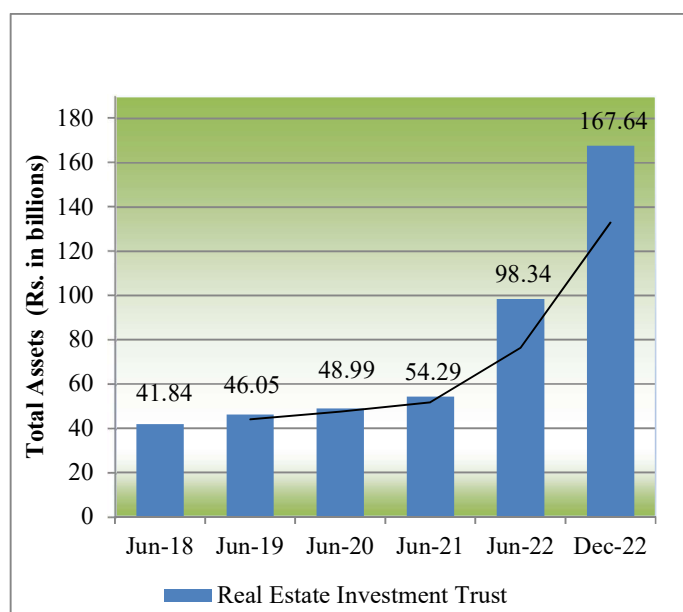


## REAL ESTATE INVESTMENT TRUST AND PRIVATE EQUITY & VENTURE CAPITAL FUND

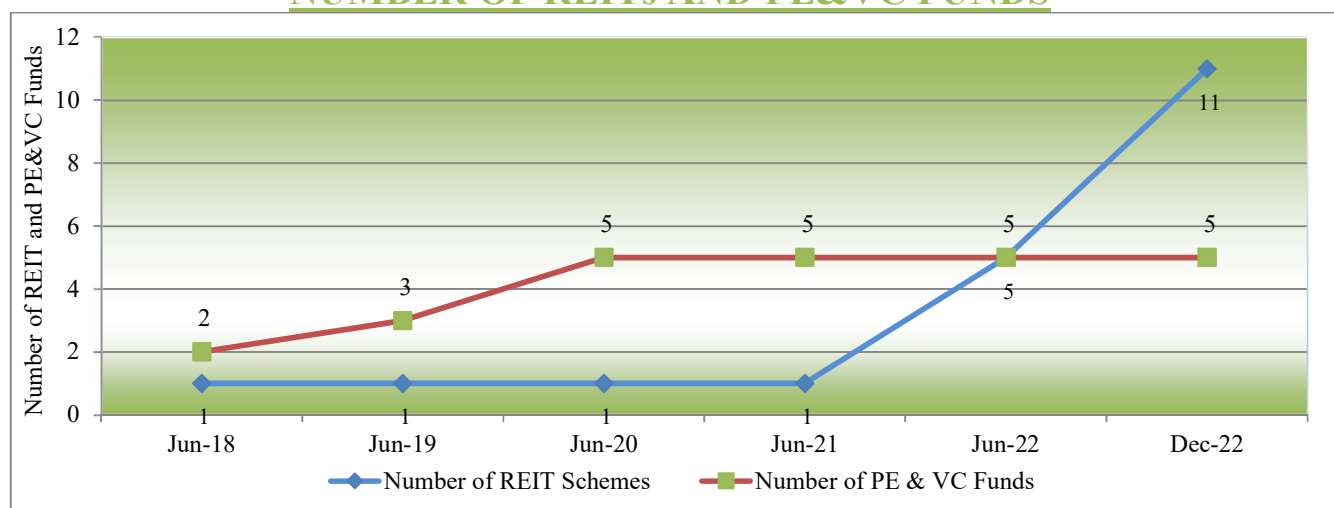
### TREND OF TOTAL ASSETS

(Rs in billion)

Description	Jun-17	Jun-18	Jun-19	Jun-20	Jun-21	Jun-22	Dec-22
Real Estate Investment Trust	42.28	41.84	46.05	48.99	54.29	98.34	167.64
Private Equity & Venture Capital Fund	-	4.98	6.57	6.78	6.69	10.96	12.43
<b>Total Assets</b>	<b>42.28</b>	<b>46.82</b>	<b>52.62</b>	<b>55.77</b>	<b>60.98</b>	<b>109.31</b>	<b>180.07</b>



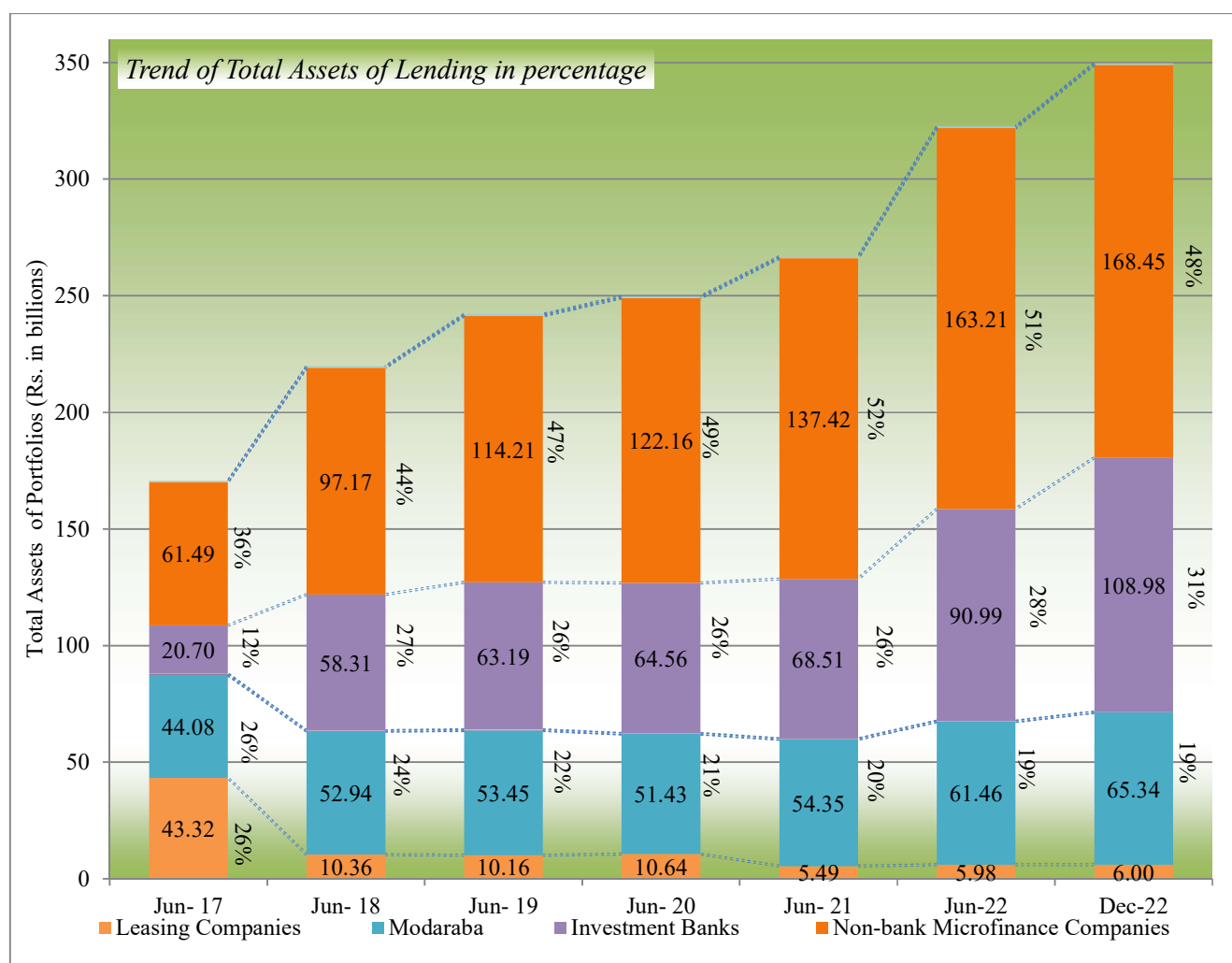
### NUMBER OF REITs AND PE&VC FUNDS



**LEASING CO, MODARABAS, INVESTMENT BANKS,**  
**NON-BANK MICROFINANCE CO, HOUSING FINANCE CO. &**  
**DISCOUNTING**  
**TREND OF TOTAL ASSETS**

(Rs in billion)

Description	Jun-17	Jun-18	Jun-19	Jun-20	Jun-21	Jun-22	Dec-22
Leasing Companies	43.32	10.36	10.16	10.64	5.49	5.98	6.00
Modaraba	44.08	52.94	53.45	51.43	54.35	61.46	65.34
Investment Banks	20.70	58.31	63.19	64.56	68.51	90.99	108.98
Non-bank Microfinance Companies	61.49	97.17	114.21	122.16	137.42	163.21	168.45
Housing Finance Companies	-	-	-	-	-	0.47	0.51
Discounting	-	-	-	-	-	-	0.05
<b>Total Lending sector</b>	<b>169.59</b>	<b>218.78</b>	<b>241.01</b>	<b>248.79</b>	<b>265.76</b>	<b>322.11</b>	<b>349.33</b>
Growth since last June	91%	29%	10%	3%	7%	21%	8%



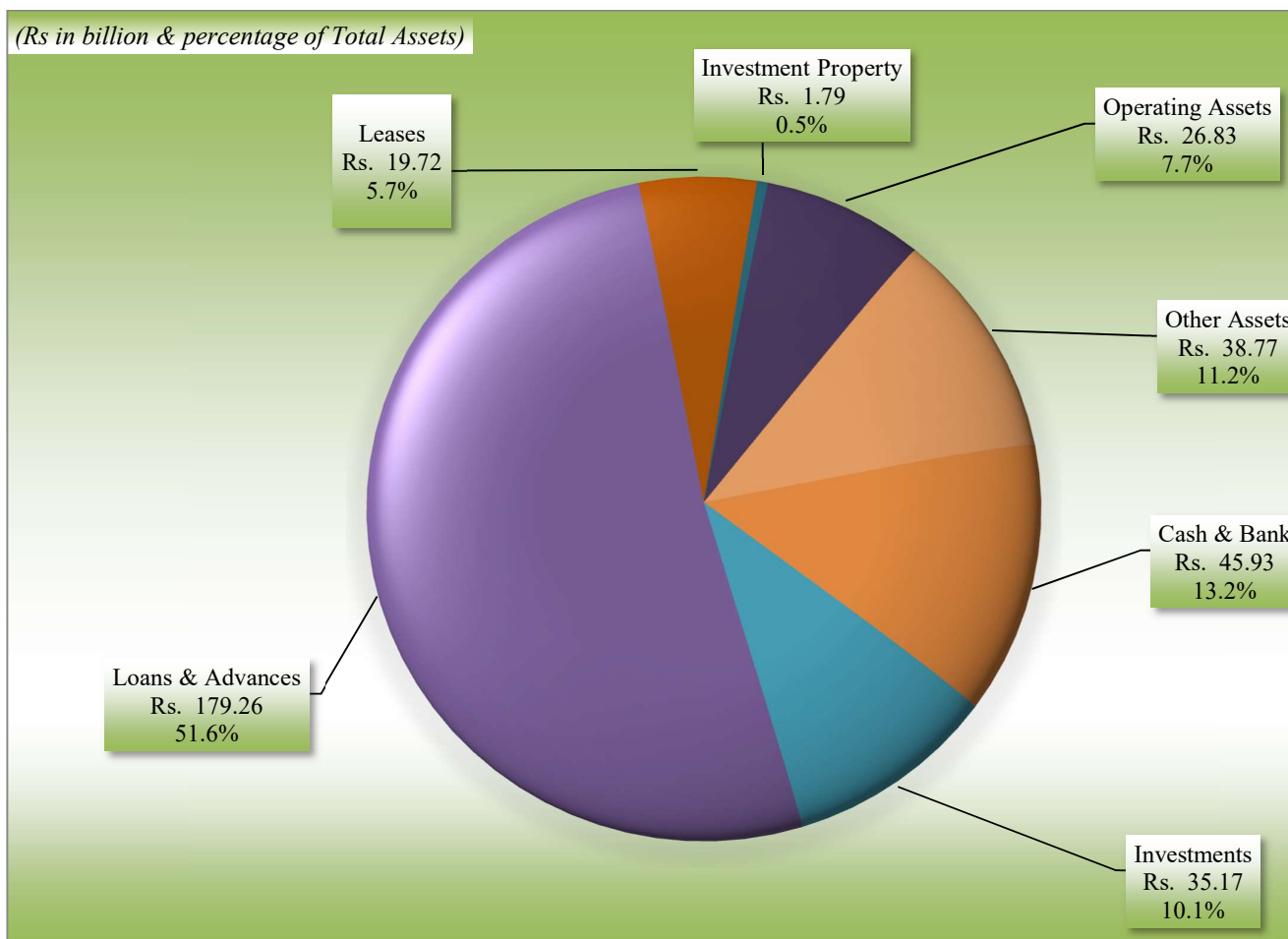
## ASSET ALLOCATION OF LEASING COMPANIES, MODARABAS, INVESTMENT BANKS, NON-BANK MICROFINANCE COMPANIES, HOUSING FINANCE COMPANIES & DISCOUNTING

(Rs in billion)

Category	Cash & Bank	Investments	Loans & Advances	Lease	Investment Property	Operating Assets	Other Assets
Modarabas	2.44	5.59	25.81	2.66	1.01	16.28	11.56
Leasing Cos.	0.30	0.11	0.82	4.40	0.17	0.02	0.19
Investment Banks *	5.90	26.09	44.02	12.66	0.49	4.78	13.83
Non-bank Microfinance Cos. *	37.09	3.37	108.36	-	0.13	5.75	13.09
Housing Finance Cos.	0.16	0.02	0.24	-	-	-	0.09
Discounting	0.05	-	-	-	-	-	0.00
<b>Total</b>	<b>45.93</b>	<b>35.17</b>	<b>179.26</b>	<b>19.72</b>	<b>1.79</b>	<b>26.83</b>	<b>38.77</b>

\* 2 Investment Bank and 4 NBMFCs are not included here due to non filing of SCRS returns

(Rs in billion & percentage of Total Assets)



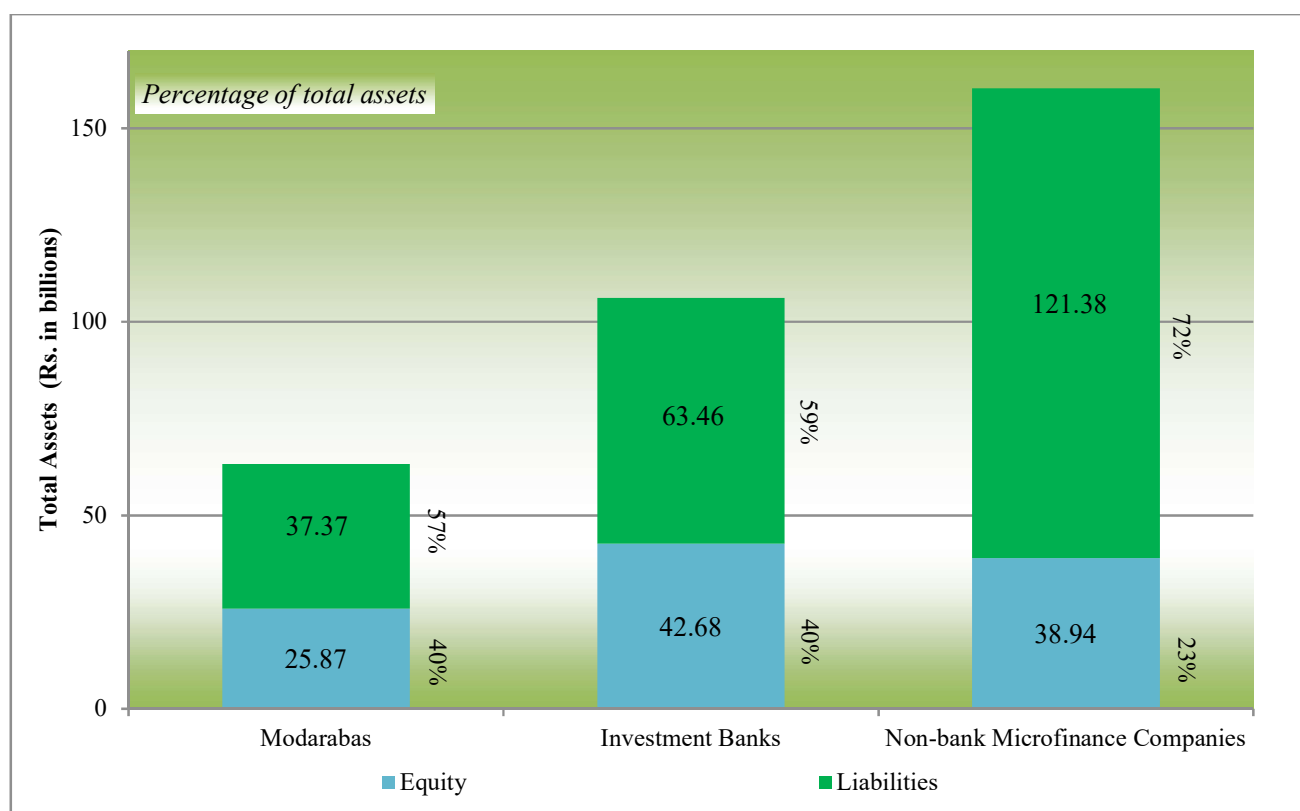
## LEVERAGE PROFILE OF LEASING COS., MODARABAS, INVESTMENT BANKS, NON-BANK MICROFINANCE COMPANIES, DISCOUNTING & HOUSING FINANCE COMPANIES

(Rs in billion)

Category	Equity*	Liabilities*	Total Assets	Equity as percentage of total assets	Liabilities as percentage of total assets
Leasing Companies	1.94	3.96	6.00	32.39%	66.04%
Modarabas	25.87	37.37	65.34	39.60%	57.19%
Investment Banks **	42.68	63.46	107.77	39.60%	58.89%
Non-bank Microfinance Cos.**	38.94	121.38	167.79	23.21%	72.34%
Housing Finance Cos.	0.43	0.11	0.51	85.77%	20.80%
Discounting	0.05	0.00	0.05	98.25%	0.00%

\*Equity and liabilities do not include deficit / surplus on revaluation of fixed assets

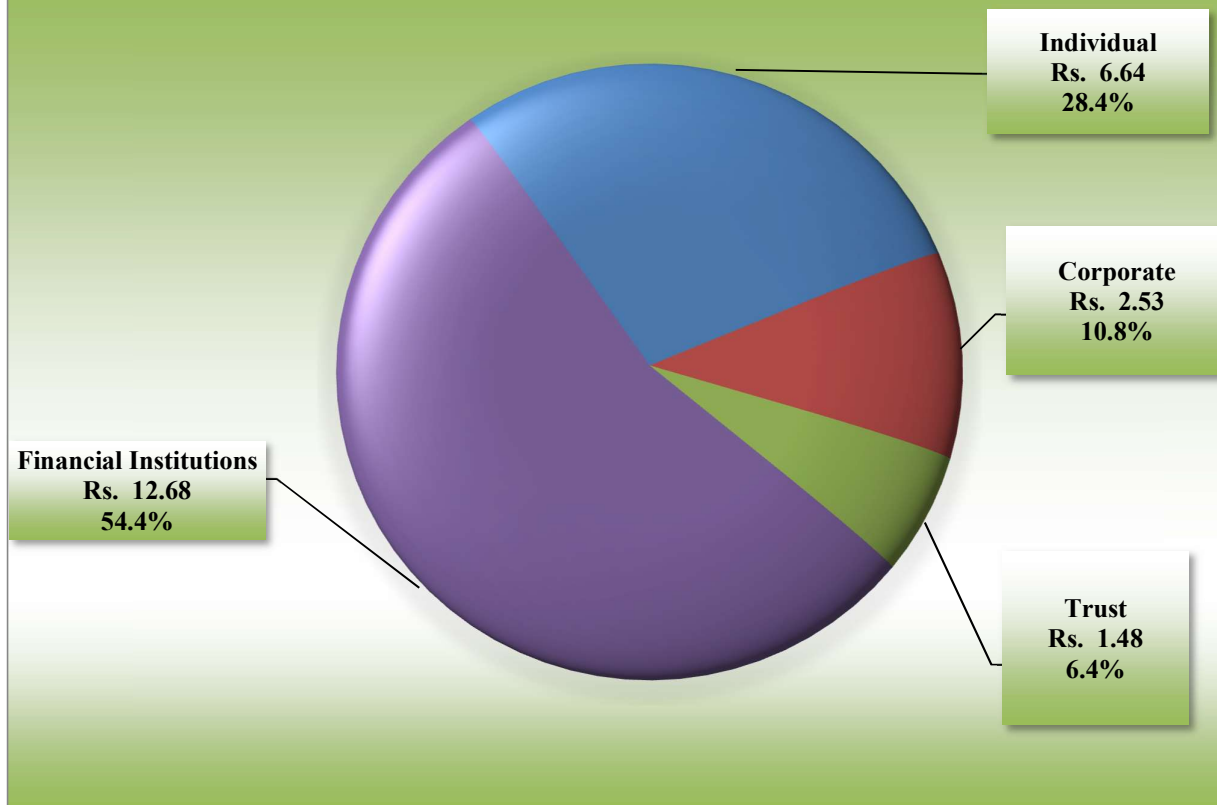
\*\* 2 Investment Bank and 4 NBMFCs are not included here due to non filing of SCRS returns



## DEPOSIT RAISING OF LEASING COMPANIES, MODARABAS & INVESTMENT BANKS

Category	Amounts (Rs in billion)				% of Total Deposits
	Leasing Cos.	Modarabas	Investment Banks *	Total	
Individual	0.36	2.32	3.95	Rs. 6.64	28.4%
Corporate	0.00	2.05	0.48	Rs. 2.53	10.8%
Trust	0.00	1.23	0.25	Rs. 1.48	6.4%
Govt. Entities	0.00	0.00	0.00	Rs. 0.00	0.0%
Financial Institutions	0.00	12.68	0.00	Rs. 12.68	54.4%
<b>Total</b>	<b>0.36</b>	<b>18.29</b>	<b>4.68</b>	<b>Rs. 23.33</b>	<b>100.0%</b>

(Rs in billion & percentage of Total Deposit)



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## **ADDITIONAL REPORTS PERTAINING TO MUTUAL FUNDS/PLANS**

### **Category wise Break up of Assets under Management – Collective Investment Schemes (Conventional and Shariah Compliant)**

- a) The Total AUMs given in the said reports represent Net Assets of Open-end funds.

### **Region wise Issuance & Redemptions in Collective Investment Schemes (Conventional and Shariah Compliant)**

- a) These reports do not include the transactions conducted by funds of funds.

### **Number of new accounts opened in Collective Investment Schemes**

- a) These reports do not include the accounts opened by the funds of funds for investment in other funds.
- b) Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

### **Region wise Assets under Management**

- a) These reports do not include the accounts and investments by funds of funds for investment in other funds. Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

**CATEGORY WISE ISSUANCE & REDEMPTION IN  
CONVENTIONAL COLLECTIVE INVESTMENT SCHEMES DURING THE MONTH**

*(Rs. in billion)*

<b>Fund Category</b>	<b>Gross Issuance - Individuals</b>	<b>Gross Redemptions - Individuals</b>	<b>Net Issuance/(Redemptions) - Individuals</b>	<b>Gross Issuance - Non-Individuals</b>	<b>Gross Redemptions - Non-Individuals</b>	<b>Net Issuance/(Redemptions) - Non-Individuals</b>	<b>Gross Issuance - Fund of funds</b>	<b>Gross Redemptions - Fund of funds</b>	<b>Net Issuance/(Redemptions) - Fund of funds</b>	<b>Gross Issuance - Total</b>	<b>Gross Redemptions - Total</b>	<b>Net Issuance/(Redemptions) - Total</b>
Aggressive Income	0.37	0.17	<b>0.20</b>	0.00	0.17	<b>(0.17)</b>	-	-	-	0.37	0.34	<b>0.03</b>
Asset Allocation	0.12	0.27	<b>(0.15)</b>	0.11	0.04	<b>0.07</b>	-	-	-	0.23	0.31	<b>(0.08)</b>
Balanced	0.00	0.01	<b>(0.01)</b>	0.06	0.10	<b>(0.05)</b>	0.12	0.12	<b>(0.00)</b>	0.17	0.23	<b>(0.06)</b>
Capital Protected	0.05	0.58	<b>(0.53)</b>	26.14	14.74	<b>11.40</b>	-	0.00	<b>(0.00)</b>	26.18	15.31	<b>10.87</b>
Commodity	-	-	-	-	-	-	-	-	-	-	-	-
Equity	0.53	1.31	<b>(0.78)</b>	0.32	2.76	<b>(2.44)</b>	0.51	0.23	<b>0.28</b>	1.35	4.29	<b>(2.94)</b>
Fund of Funds	0.01	0.00	<b>0.01</b>	0.23	0.02	<b>0.22</b>	-	-	-	0.24	0.02	<b>0.23</b>
Income	25.88	27.52	<b>(1.64)</b>	72.96	51.69	<b>21.27</b>	0.00	0.02	<b>(0.02)</b>	98.84	79.23	<b>19.61</b>
Index Tracker	0.01	0.00	<b>0.00</b>	-	0.00	<b>(0.00)</b>	-	-	-	0.01	0.00	<b>0.00</b>
Money Market	73.28	64.27	<b>9.01</b>	215.78	125.39	<b>90.39</b>	0.07	0.00	<b>0.06</b>	289.13	189.67	<b>99.46</b>
	100.24	94.14	<b>6.10</b>	315.59	194.91	<b>120.68</b>	0.69	0.37	<b>0.32</b>	416.52	289.42	<b>127.10</b>



**CATEGORY WISE ISSUANCE & REDEMPTION IN**  
**SHARIAH COMPLIANT COLLECTIVE INVESTMENT SCHEMES DURING THE MONTH**

*(Rs. in billion)*

<b>Fund Category</b>	<b>Gross Issuance - Individuals</b>	<b>Gross Redemptions - Individual</b>	<b>Net Issuance/(Redemptions) - Individual</b>	<b>Gross Issuance - Non-Individuals</b>	<b>Gross Redemptions - Non-Individuals</b>	<b>Net Issuance/(Redemptions) - Non-Individuals</b>	<b>Gross Issuance - Fund of funds</b>	<b>Gross Redemptions - Fund of funds</b>	<b>Net Issuance/(Redemptions) - Fund of funds</b>	<b>Gross Issuance - Total</b>	<b>Gross Redemptions - Total</b>	<b>Net Issuance/(Redemptions) - Total</b>
Islamic Aggressive Income	-	0.07	<b>(0.07)</b>	0.05	0.11	<b>(0.06)</b>	-	-	-	0.05	0.18	<b>(0.13)</b>
Islamic Asset Allocation	0.04	0.25	<b>(0.20)</b>	0.25	0.53	<b>(0.28)</b>	-	-	-	0.29	0.78	<b>(0.49)</b>
Islamic Balanced	0.01	0.07	<b>(0.07)</b>	0.00	0.01	<b>(0.00)</b>	-	-	-	0.01	0.08	<b>(0.07)</b>
Islamic Capital Protected	0.00	0.28	<b>(0.28)</b>	-	-	-	-	-	-	0.00	0.28	<b>(0.28)</b>
Islamic Commodity	-	0.00	<b>(0.00)</b>	-	-	-	-	-	-	-	0.00	<b>(0.00)</b>
Islamic Equity	6.09	8.24	<b>(2.15)</b>	0.18	0.61	<b>(0.43)</b>	0.04	0.57	<b>(0.53)</b>	6.31	9.42	<b>(3.11)</b>
Islamic Fund of Funds	0.01	0.14	<b>(0.14)</b>	0.12	0.31	<b>(0.18)</b>	24.53	24.70	<b>(0.17)</b>	24.66	25.15	<b>(0.50)</b>
Islamic Income	30.35	22.58	<b>7.78</b>	17.97	14.70	<b>3.27</b>	0.19	0.30	<b>(0.10)</b>	48.52	37.58	<b>10.94</b>
Islamic Index Tracker	0.02	0.02	<b>(0.00)</b>	-	-	-	-	-	-	0.02	0.02	<b>(0.00)</b>
Islamic Money Market	28.59	24.53	<b>4.05</b>	112.60	86.61	<b>25.99</b>	0.16	0.19	<b>(0.03)</b>	141.35	111.34	<b>30.01</b>
	<b>65.10</b>	<b>56.19</b>	<b>8.91</b>	<b>131.18</b>	<b>102.89</b>	<b>28.30</b>	<b>24.92</b>	<b>25.76</b>	<b>(0.84)</b>	<b>221.21</b>	<b>184.84</b>	<b>36.37</b>

**CATEGOSRY WISE BREAK UP OF ASSETS UNDER MANAGEMENT**  
**CONVENTIONAL COLLECTIVE INVESTMENT SCHEMES**

*(Rs. in billion)*

<b>Fund Category</b>	<b>Individuals</b>	<b>Associated Banks/DFIs</b>	<b>Other Banks/DFIs</b>	<b>Insurance Co.s</b>	<b>Other Fin. Institutions</b>	<b>Other Corporates</b>	<b>Fund of funds</b>	<b>Retirement funds</b>	<b>Trusts/NGOs/Societies/Foundation/Charities</b>	<b>Foreign Individuals</b>	<b>Foreign Corporates</b>
Aggressive Income	3.10	0.65	9.26	0.02	0.00	0.36	0.02	1.63	0.12	0.01	-
Asset Allocation	4.30	0.50	0.19	0.33	0.01	0.19	-	1.23	0.06	0.03	0.03
Balanced	0.72	-	-	0.58	0.00	0.01	-	0.69	0.12	-	-
Capital Protected	6.24	1.11	-	-	-	17.17	0.02	0.10	0.02	0.00	-
Commodity	-	-	-	-	-	-	-	-	-	-	-
Equity	28.07	1.38	3.95	11.72	2.55	8.06	0.27	35.91	4.82	0.62	0.11
Fund of Funds	0.10	0.28	-	-	-	0.29	0.05	0.15	0.01	-	-
Income	59.81	3.66	6.49	2.54	7.19	103.21	0.52	17.70	5.73	0.53	0.10
Index Tracker	0.03	0.00	-	-	-	0.03	-	0.38	-	-	0.01
Money Market	133.46	10.51	2.17	5.13	31.78	298.12	0.21	27.54	15.56	1.89	0.54
	<b>235.84</b>	<b>18.08</b>	<b>22.07</b>	<b>20.32</b>	<b>41.53</b>	<b>427.43</b>	<b>1.09</b>	<b>85.33</b>	<b>26.43</b>	<b>3.07</b>	<b>0.79</b>

**CATEGORY WISE BREAK UP OF ASSETS UNDER MANAGEMENT**  
**SHARIAH COMPLIANT COLLECTIVE INVESTMENT SCHEMES**

(Rs. in billion)

Fund Category	Individuals	Associated Banks/DFIs	Other Banks/DFIs	Insurance Co.s	Other Fin. Institutions	Other Corporates	Fund of funds	Retirement funds	Trusts/ NGOs/ Societies/ Foundation /Charities	Foreign Individuals	Foreign Corporates
Islamic Aggressive Income	0.64	-	-	1.53	0.00	0.00	-	0.34	-	0.01	-
Islamic Asset Allocation	3.92	0.13	-	5.70	-	4.00	-	1.48	0.11	0.07	-
Islamic Balanced	1.11	0.32	-	0.00	0.00	0.17	-	0.71	0.11	0.01	-
Islamic Capital Protected	8.90	0.11	0.00	-	-	0.08	-	0.07	0.16	0.41	-
Islamic Commodity	0.54	0.13	-	-	-	0.09	0.02	0.03	0.02	0.01	0.00
Islamic Equity	16.93	2.10	0.38	5.62	1.06	5.34	2.05	16.70	1.62	0.41	-
Islamic Fund of Funds	3.68	0.09	1.70	0.26	0.62	0.56	9.59	1.47	0.28	0.02	-
Islamic Income	126.46	1.59	0.00	6.57	0.11	23.01	1.56	10.48	3.01	1.32	-
Islamic Index Tracker	0.24	1.32	-	-	-	0.72	0.02	0.35	-	0.01	-
Islamic Money Market	125.96	3.31	0.55	7.43	2.38	194.64	1.89	14.96	13.55	1.44	0.00
	<b>288.38</b>	<b>9.08</b>	<b>2.62</b>	<b>27.11</b>	<b>4.18</b>	<b>228.61</b>	<b>15.12</b>	<b>46.59</b>	<b>18.86</b>	<b>3.69</b>	<b>0.00</b>

## REGION WISE ISSUANCE & REDEMPTIONS IN CONVENTIONAL COLLECTIVE INVESTMENT SCHEMES DURING THE MONTH

(Rs. in billion)

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)
Hyderabad	1,213	0.19	0.16	0.03	1	-	-	-	1,214	0.19	0.16	0.03
Karachi	22,380	65.22	62.51	2.71	2,516	150.14	106.05	44.09	24,896	215.36	168.56	46.80
Larkana	197	0.06	0.02	0.04	-	-	-	-	197	0.06	0.02	0.04
Mirpur khas	75	0.00	0.00	(0.00)	-	-	-	-	75	0.00	0.00	(0.00)
Nawab shah	99	0.01	0.01	0.00	-	-	-	-	99	0.01	0.01	0.00
Others	1,091	0.08	0.06	0.02	6	0.12	0.12	0.00	1,097	0.20	0.17	0.03
Sukkur	215	0.00	0.01	(0.00)	-	-	-	-	215	0.00	0.01	(0.00)
<b>SINDH</b>	<b>25,270</b>	<b>65.56</b>	<b>62.77</b>	<b>2.79</b>	<b>2,523</b>	<b>150.26</b>	<b>106.17</b>	<b>44.09</b>	<b>27,793</b>	<b>215.83</b>	<b>168.94</b>	<b>46.89</b>
Bahawalpur	169	0.11	0.05	0.05	1	0.00	-	0.00	170	0.11	0.05	0.06
Faisalabad	1,907	4.37	5.95	(0.01)	113	1.42	1.21	0.21	2,020	5.79	7.16	0.19
Gujranwala	609	0.31	0.27	0.03	11	0.00	-	0.00	620	0.31	0.27	0.04
Lahore	13,164	15.94	14.87	1.08	1,029	23.49	8.04	15.45	14,193	39.43	22.90	16.53
Multan	2,225	0.98	0.56	0.42	31	0.25	0.22	0.02	2,256	1.22	0.79	0.44
Others	4,533	1.39	0.86	0.54	39	0.39	0.19	0.20	4,572	1.78	1.05	0.73
Rahim yar khan	303	0.02	0.03	(0.00)	-	-	-	-	303	0.02	0.03	(0.00)
Rawalpindi	2,905	1.27	1.11	0.16	171	102.37	60.75	41.62	3,076	103.64	61.86	41.78
Sadiqabad	40	0.00	0.00	(0.00)	-	-	-	-	40	0.00	0.00	(0.00)
Sargodha	399	0.03	0.03	0.01	-	-	-	-	399	0.03	0.03	0.01
Sialkot	699	0.74	0.59	0.15	18	0.06	0.02	0.04	717	0.80	0.61	0.19
<b>PUNJAB</b>	<b>26,953</b>	<b>25.17</b>	<b>24.32</b>	<b>2.41</b>	<b>1,413</b>	<b>127.97</b>	<b>70.43</b>	<b>57.54</b>	<b>28,366</b>	<b>153.14</b>	<b>94.75</b>	<b>59.95</b>
Islamabad	3,589	5.24	5.34	(0.10)	224	16.12	10.11	7.70	3,813	21.36	15.45	7.61
<b>CAPITAL TERRITORY</b>	<b>3,589</b>	<b>5.24</b>	<b>5.34</b>	<b>(0.10)</b>	<b>224</b>	<b>16.12</b>	<b>10.11</b>	<b>7.70</b>	<b>3,813</b>	<b>21.36</b>	<b>15.45</b>	<b>7.61</b>
Abbottabad	193	0.14	0.03	0.11	1	0.00	-	0.00	194	0.14	0.03	0.11
Bannu	34	0.00	0.00	(0.00)	-	-	-	-	34	0.00	0.00	(0.00)

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)
Dera ismail khan	62	0.00	0.01	(0.01)	-	-	-	-	62	0.00	0.01	(0.01)
Manshra	49	0.00	0.00	(0.00)	-	-	-	-	49	0.00	0.00	(0.00)
Nowshera	148	0.01	0.01	(0.00)	7	0.00	-	0.00	155	0.01	0.01	0.00
Others	663	0.08	0.05	0.03	10	0.00	0.00	0.00	673	0.08	0.05	0.03
Peshawar	755	0.26	0.23	0.04	19	0.17	0.01	0.16	774	0.43	0.24	0.20
Swat	53	0.00	0.00	0.00	-	-	-	-	53	0.00	0.00	0.00
<b>KPK</b>	<b>1,957</b>	<b>0.50</b>	<b>0.33</b>	<b>0.17</b>	<b>37</b>	<b>0.17</b>	<b>0.01</b>	<b>0.16</b>	<b>1,994</b>	<b>0.67</b>	<b>0.33</b>	<b>0.34</b>
Gwadar	6	0.00	-	0.00	1	0.00	0.00	0.00	7	0.00	0.00	0.00
Hub	2	0.00	0.00	-	-	-	-	-	2	0.00	0.00	-
Khuzdar	3	0.00	-	0.00	4	0.00	-	0.00	7	0.00	-	0.00
Lasbella	2	0.00	-	0.00	-	-	-	-	2	0.00	-	0.00
Others	78	0.00	0.00	0.00	-	-	-	-	78	0.00	0.00	0.00
Quetta	254	0.07	0.03	0.05	7	0.23	0.23	(0.00)	261	0.30	0.25	0.05
Turbat	21	0.00	0.00	0.00	-	-	-	-	21	0.00	0.00	0.00
<b>BALUCHISTAN</b>	<b>366</b>	<b>0.08</b>	<b>0.03</b>	<b>0.05</b>	<b>12</b>	<b>0.23</b>	<b>0.23</b>	<b>(0.00)</b>	<b>378</b>	<b>0.31</b>	<b>0.26</b>	<b>0.05</b>
Gilgit	16	0.00	0.00	(0.00)	-	-	-	-	16	0.00	0.00	(0.00)
Hunza	11	0.00	0.00	0.00	-	-	-	-	11	0.00	0.00	0.00
Others	25	0.00	0.00	0.00	-	-	-	-	25	0.00	0.00	0.00
<b>GILGIT BALTISTAN</b>	<b>52</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>52</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
Mirpur	113	0.01	0.06	(0.05)	2	0.02	-	0.02	115	0.03	0.06	(0.04)
Muzaffarabad	47	0.00	0.00	0.00	10	0.00	0.00	0.00	57	0.00	0.00	0.00
Others	209	0.03	0.02	0.01	4	0.00	0.00	0.00	213	0.03	0.02	0.01
<b>AJK</b>	<b>369</b>	<b>0.04</b>	<b>0.08</b>	<b>(0.04)</b>	<b>16</b>	<b>0.02</b>	<b>0.00</b>	<b>0.02</b>	<b>385</b>	<b>0.06</b>	<b>0.08</b>	<b>(0.03)</b>
Overseas	438	0.47	0.36	0.11	6	-	-	-	444	0.47	0.36	0.11
<b>TOTAL</b>	<b>58,994</b>	<b>97.05</b>	<b>93.22</b>	<b>5.40</b>	<b>4,231</b>	<b>294.77</b>	<b>186.95</b>	<b>109.52</b>	<b>63,225</b>	<b>391.82</b>	<b>280.17</b>	<b>114.92</b>

**REGION WISE ISSUANCE & REDEMPTIONS IN SHARIAH COMPLIANT COLLECTIVE INVESTMENT SCHEMES DURING THE MONTH**

*(Rs. in billion)*

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)
Hyderabad	2,889	0.27	0.29	(0.02)	-	-	-	-	2,889	0.27	0.29	(0.02)
Karachi	100,980	34.53	27.95	6.58	7,676	124.70	100.07	24.63	108,656	159.22	128.01	31.21
Larkana	42	0.02	0.02	(0.00)	-	-	-	-	42	0.02	0.02	(0.00)
Mirpur khas	146	0.00	0.01	(0.00)	-	-	-	-	146	0.00	0.01	(0.00)
Nawab shah	46	0.03	0.02	0.01	-	-	-	-	46	0.03	0.02	0.01
Others	1,142	0.27	0.20	0.07	1	-	0.00	(0.00)	1,143	0.27	0.20	0.07
Sukkur	206	0.03	0.03	0.00	-	-	-	-	206	0.03	0.03	0.00
<b>SINDH</b>	<b>105,451</b>	<b>35.15</b>	<b>28.52</b>	<b>6.63</b>	<b>7,677</b>	<b>124.70</b>	<b>100.07</b>	<b>24.63</b>	<b>113,128</b>	<b>159.85</b>	<b>128.59</b>	<b>31.27</b>
Bahawalpur	177	0.08	0.09	(0.01)	-	-	-	-	177	0.08	0.09	(0.01)
Faisalabad	3,522	1.71	1.75	(0.04)	45	0.88	0.79	0.10	3,567	2.59	2.54	0.05
Gujranwala	1,714	0.33	0.20	0.13	3	0.00	0.00	0.00	1,717	0.34	0.20	0.13
Lahore	37,561	11.26	6.89	4.36	2,116	6.56	5.29	1.27	39,677	17.82	12.19	5.63
Multan	2,594	0.81	0.59	0.22	107	1.13	1.05	0.08	2,701	1.94	1.64	0.30
Others	10,380	2.21	1.77	0.44	47	0.06	0.09	(0.03)	10,427	2.27	1.85	0.41
Rahim yar khan	510	0.08	0.07	0.02	1	0.00	-	0.00	511	0.08	0.07	0.02
Rawalpindi	12,057	1.42	0.96	0.46	333	15.88	14.24	10.37	12,390	17.30	15.21	10.83
Sadiqabad	69	0.04	0.03	0.01	1	0.01	-	0.01	70	0.05	0.03	0.02
Sargodha	832	0.09	0.15	(0.06)	-	-	-	-	832	0.09	0.15	(0.06)
Sialkot	863	0.42	0.89	(0.47)	19	0.27	0.22	0.05	882	0.68	1.10	(0.42)
<b>PUNJAB</b>	<b>70,279</b>	<b>18.45</b>	<b>13.38</b>	<b>5.07</b>	<b>2,672</b>	<b>24.78</b>	<b>21.68</b>	<b>11.84</b>	<b>72,951</b>	<b>43.23</b>	<b>35.06</b>	<b>16.90</b>
Islamabad	18,609	3.22	1.92	1.30	800	2.77	3.51	(0.74)	19,409	5.99	5.43	0.56
<b>CAPITAL TERRITORY</b>	<b>18,609</b>	<b>3.22</b>	<b>1.92</b>	<b>1.30</b>	<b>800</b>	<b>2.77</b>	<b>3.51</b>	<b>(0.74)</b>	<b>19,409</b>	<b>5.99</b>	<b>5.43</b>	<b>0.56</b>
Abbottabad	377	0.07	0.09	(0.02)	-	-	-	-	377	0.07	0.09	(0.02)
Bannu	27	0.02	0.02	0.00	-	-	-	-	27	0.02	0.02	0.00

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)
Dera ismail khan	27	0.00	0.00	0.00	-	-	-	-	27	0.00	0.00	0.00
Manshra	87	0.02	0.01	0.01	-	-	-	-	87	0.02	0.01	0.01
Nowshera	214	0.04	0.03	0.01	-	-	-	-	214	0.04	0.03	0.01
Others	3,390	0.29	0.30	(0.01)	74	0.18	0.02	0.16	3,464	0.47	0.32	0.15
Peshawar	2,603	0.40	0.33	0.07	8	0.03	0.01	0.02	2,611	0.43	0.34	0.09
Swat	195	0.02	0.03	(0.01)	-	-	-	-	195	0.02	0.03	(0.01)
<b>KPK</b>	<b>6,920</b>	<b>0.87</b>	<b>0.82</b>	<b>0.05</b>	<b>82</b>	<b>0.21</b>	<b>0.03</b>	<b>0.18</b>	<b>7,002</b>	<b>1.08</b>	<b>0.85</b>	<b>0.23</b>
Gwadar	1	-	-	-	-	-	-	-	1	-	-	-
Hub	13	0.00	0.00	0.00	-	-	-	-	13	0.00	0.00	0.00
Khuzdar	2	0.00	-	0.00	-	-	-	-	2	0.00	-	0.00
Lasbella	-	-	-	-	-	-	-	-	-	-	-	-
Others	169	0.04	0.03	0.01	-	-	-	-	169	0.04	0.03	0.01
Quetta	716	0.07	0.05	0.02	66	0.00	0.00	0.00	782	0.07	0.05	0.02
Turbat	-	-	-	-	-	-	-	-	-	-	-	-
<b>BALUCHISTAN</b>	<b>901</b>	<b>0.11</b>	<b>0.08</b>	<b>0.03</b>	<b>66</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>967</b>	<b>0.11</b>	<b>0.08</b>	<b>0.03</b>
Gilgit	18	0.00	0.00	0.00	-	-	-	-	18	0.00	0.00	0.00
Hunza	35	-	-	-	-	-	-	-	35	-	-	-
Others	-	-	-	-	-	-	-	-	-	-	-	-
<b>GILGIT BALTISTAN</b>	<b>53</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>53</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
Mirpur	83	0.08	0.01	0.07	-	-	-	-	83	0.08	0.01	0.07
Muzaffarabad	421	0.00	0.02	(0.01)	-	-	-	-	421	0.00	0.02	(0.01)
Others	902	0.02	0.02	(0.01)	-	-	-	-	902	0.02	0.02	(0.01)
<b>AJK</b>	<b>1,406</b>	<b>0.10</b>	<b>0.05</b>	<b>0.05</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>1,406</b>	<b>0.10</b>	<b>0.05</b>	<b>0.05</b>
Overseas	1,581	0.45	0.24	0.21	2	-	-	-	1,583	0.45	0.24	0.21
<b>TOTAL</b>	<b>205,200</b>	<b>58.36</b>	<b>45.02</b>	<b>13.34</b>	<b>11,299</b>	<b>152.46</b>	<b>125.28</b>	<b>35.91</b>	<b>216,499</b>	<b>210.81</b>	<b>170.30</b>	<b>49.25</b>



## NUMBER OF NEW ACCOUNTS OPENED IN COLLECTIVE INVESTMENT SCHEMES DURING THE MONTH

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
Hyderabad	82	1	83	54	2	56
Karachi	1,052	35	1,087	2,338	51	2,389
Larkana	25	-	25	7	-	7
Mirpur Khas	17	-	17	7	-	7
Nawab Shah	20	-	20	11	-	11
Others	234	-	234	145	-	145
Sukkur	33	-	33	9	-	9
<b>SINDH</b>	<b>1,463</b>	<b>36</b>	<b>1,499</b>	<b>2,571</b>	<b>53</b>	<b>2,624</b>
Bahawalpur	65	-	65	26	-	26
Faisalabad	241	2	243	196	3	199
Gujranwala	110	-	110	52	-	52
Lahore	680	18	698	786	18	804
Multan	160	-	160	141	4	145
Others	1,244	3	1,247	398	1	399
Rahim Yar Khan	83	-	83	24	1	25
Rawalpindi	227	3	230	379	3	382
Sadiqabad	2	-	2	9	1	10
Sargodha	74	-	74	15	-	15
Sialkot	76	2	78	53	1	54
<b>PUNJAB</b>	<b>2,962</b>	<b>28</b>	<b>2,990</b>	<b>2,079</b>	<b>32</b>	<b>2,111</b>
Islamabad	200	4	204	175	7	182
<b>CAPITAL TERRITORY</b>	<b>200</b>	<b>4</b>	<b>204</b>	<b>175</b>	<b>7</b>	<b>182</b>
Abbottabad	28	-	28	21	-	21

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
Bannu	17	-	17	5	-	5
Dera Ismail Khan	20	-	20	4	-	4
Mansehra	30	-	30	15	-	15
Nowshera	29	-	29	8	-	8
Others	251	-	251	154	-	154
Peshawar	61	1	62	88	-	88
Swat	21	-	21	9	-	9
<b>KPK</b>	<b>457</b>	<b>1</b>	<b>458</b>	<b>304</b>	<b>-</b>	<b>304</b>
Gwadar	4	-	4	1	-	1
Hub	-	-	-	2	-	2
Khuzdar	-	-	-	-	-	-
Lasbella	-	-	-	1	-	1
Others	37	-	37	6	1	7
Quetta	51	-	51	13	1	14
Turbat	5	-	5	-	-	-
<b>BALUCHISTAN</b>	<b>97</b>	<b>-</b>	<b>97</b>	<b>23</b>	<b>2</b>	<b>25</b>
Gilgit	13	-	13	4	-	4
Hunza	4	-	4	-	-	-
Others	13	-	13	-	-	-
<b>GILGIT BALTISTAN</b>	<b>30</b>	<b>-</b>	<b>30</b>	<b>4</b>	<b>-</b>	<b>4</b>
Mirpur	11	-	11	2	-	2
Muzaffarabad	16	-	16	1	-	1
Others	51	-	51	9	-	9
<b>AJ&amp;K</b>	<b>78</b>	<b>-</b>	<b>78</b>	<b>12</b>	<b>-</b>	<b>12</b>
Overseas	12	-	12	90	-	90
<b>TOTAL</b>	<b>5,299</b>	<b>69</b>	<b>5,368</b>	<b>5,258</b>	<b>94</b>	<b>5,352</b>

## REGION-WISE ASSETS UNDER MANAGEMENT

(Rs. in billion)

City	Conventional Schemes						Shariah Compliant Schemes					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)
Hyderabad	7,291	2.74	26	0.17	7,317	2.91	3,991	1.29	12	0.10	4,003	1.39
Karachi	116,136	107.46	5,073	340.08	121,209	447.54	152,305	151.02	3,509	239.30	155,814	390.32
Larkana	389	0.02	1	-	390	0.02	247	0.04	1	-	248	0.04
Mirpur Khas	308	0.02	0	-	308	0.02	279	0.04	1	0.00	280	0.04
Nawab Shah	218	0.06	1	0.00	219	0.06	215	0.05	0	-	215	0.05
Others	2,995	0.54	17	0.68	3,012	1.22	2,983	0.93	5	0.00	2,988	0.93
Sukkur	1,416	0.20	6	0.08	1,422	0.28	411	0.09	0	-	411	0.09
<b>SINDH</b>	<b>128,753</b>	<b>111.04</b>	<b>5,124</b>	<b>341.00</b>	<b>133,877</b>	<b>452.05</b>	<b>160,431</b>	<b>153.46</b>	<b>3,528</b>	<b>239.40</b>	<b>163,959</b>	<b>392.87</b>
Bahawalpur	735	0.13	9	0.05	744	0.18	948	0.39	2	0.00	950	0.39
Faisalabad	7,191	8.31	194	13.06	7,385	21.37	14,588	6.70	256	2.95	14,844	9.65
Gujranwala	4,191	1.10	59	0.11	4,250	1.21	3,711	1.59	42	0.02	3,753	1.62
Lahore	51,037	52.90	2,465	79.69	53,502	132.59	61,953	57.03	1,290	25.08	63,243	82.11
Multan	8,694	3.31	99	2.40	8,793	5.71	6,653	4.97	54	2.61	6,707	7.58
Others	11,923	5.18	85	3.00	12,008	8.18	17,245	7.47	36	0.30	17,281	7.77
Rahim Yar Khan	611	0.25	3	-	614	0.25	832	0.31	2	0.00	834	0.31
Rawalpindi	13,596	6.24	337	90.39	13,933	96.63	16,636	6.95	193	7.96	16,829	14.91
Sadiqabad	135	0.03	0	-	135	0.03	443	0.35	1	0.01	444	0.36
Sargodha	2,208	0.54	7	0.17	2,215	0.71	1,498	0.66	3	0.01	1,501	0.67
Sialkot	3,947	2.11	57	1.51	4,004	3.63	3,471	1.77	46	1.57	3,517	3.34
<b>PUNJAB</b>	<b>104,268</b>	<b>80.11</b>	<b>3,315</b>	<b>190.39</b>	<b>107,583</b>	<b>270.49</b>	<b>127,978</b>	<b>88.20</b>	<b>1,925</b>	<b>40.50</b>	<b>129,903</b>	<b>128.70</b>
Islamabad	16,678	12.04	514	48.08	17,192	60.12	22,307	16.36	356	17.30	22,663	33.66
<b>CAPITAL TERRITORY</b>	<b>16,678</b>	<b>12.04</b>	<b>514</b>	<b>48.08</b>	<b>17,192</b>	<b>60.12</b>	<b>22,307</b>	<b>16.36</b>	<b>356</b>	<b>17.30</b>	<b>22,663</b>	<b>33.66</b>
Abbottabad	1,256	0.44	7	0.25	1,263	0.70	1,678	0.52	3	-	1,681	0.52

City	Conventional Schemes						Shariah Compliant Schemes					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)
Bannu	82	0.07	0	-	82	0.07	161	0.06	0	-	161	0.06
Dera Ismail Khan	114	0.03	0	-	114	0.03	167	0.06	3	-	170	0.06
Mansehra	102	0.01	0	-	102	0.01	676	0.15	0	-	676	0.15
Nowshera	751	0.14	19	0.09	770	0.24	822	0.21	16	0.01	838	0.21
Others	2,429	0.50	28	0.26	2,457	0.76	5,912	1.52	22	0.25	5,934	1.77
Peshawar	7,240	2.22	121	2.89	7,361	5.11	10,270	3.50	90	1.33	10,360	4.83
Swat	126	0.02	0	-	126	0.02	1126	0.26	0	-	1126	0.26
<b>KPK</b>	<b>12,100</b>	<b>3.44</b>	<b>175</b>	<b>3.50</b>	<b>12,275</b>	<b>6.95</b>	<b>20,812</b>	<b>6.29</b>	<b>134</b>	<b>1.58</b>	<b>20,946</b>	<b>7.87</b>
Gwadar	15	0.00	1	0.02	16	0.02	17	0.00	1	-	18	0.00
Hub	7	0.00	0	-	7	0.00	111	0.02	1	0.06	112	0.08
Khuzdar	12	0.00	7	0.02	19	0.02	14	0.00	0	-	14	0.00
Lasbella	1	-	3	0.00	4	0.00	36	0.00	1	0.01	37	0.01
Others	122	0.05	0	0.04	122	0.09	136	0.08	0	-	136	0.08
Quetta	1,918	0.76	27	0.54	1,945	1.30	941	0.50	10	0.20	951	0.69
Turbat	19	0.02	0	0.01	19	0.03	8	0.00	0	-	8	0.00
<b>Balochistan</b>	<b>2,094</b>	<b>0.83</b>	<b>38</b>	<b>0.63</b>	<b>2,132</b>	<b>1.46</b>	<b>1,263</b>	<b>0.61</b>	<b>13</b>	<b>0.27</b>	<b>1,276</b>	<b>0.87</b>
Gilgit	75	0.00	0	-	75	0.00	66	0.02	2	-	68	0.02
Hunza	9	0.00	0	-	9	0.00	2	0.00	0	-	2	0.00
Others	28	0.00	1	0.00	29	0.00	13	0.00	1	-	14	0.00
<b>Gilgit Baltistan</b>	<b>112</b>	<b>0.00</b>	<b>1</b>	<b>0.00</b>	<b>113</b>	<b>0.00</b>	<b>81</b>	<b>0.02</b>	<b>3</b>	<b>-</b>	<b>84</b>	<b>0.02</b>
Mirpur	2,147	0.72	5	0.04	2,152	0.76	938	0.48	1	0.00	939	0.48
Muzaffarabad	149	0.01	7	0.05	156	0.06	387	0.10	4	0.00	391	0.10
Others	526	0.34	3	0.03	529	0.37	335	0.18	0	-	335	0.18
<b>AJ&amp;K</b>	<b>2,822</b>	<b>1.07</b>	<b>15</b>	<b>0.11</b>	<b>2,837</b>	<b>1.19</b>	<b>1,660</b>	<b>0.76</b>	<b>5</b>	<b>0.00</b>	<b>1,665</b>	<b>0.76</b>
Overseas	2,165	2.94	17	0.14	2,182	3.08	4,437	4.25	5	0.00	4,442	4.25
<b>TOTAL</b>	<b>268,992</b>	<b>211.48</b>	<b>9,199</b>	<b>583.85</b>	<b>278,191</b>	<b>795.33</b>	<b>338,969</b>	<b>269.95</b>	<b>5,969</b>	<b>299.05</b>	<b>344,938</b>	<b>569.00</b>



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