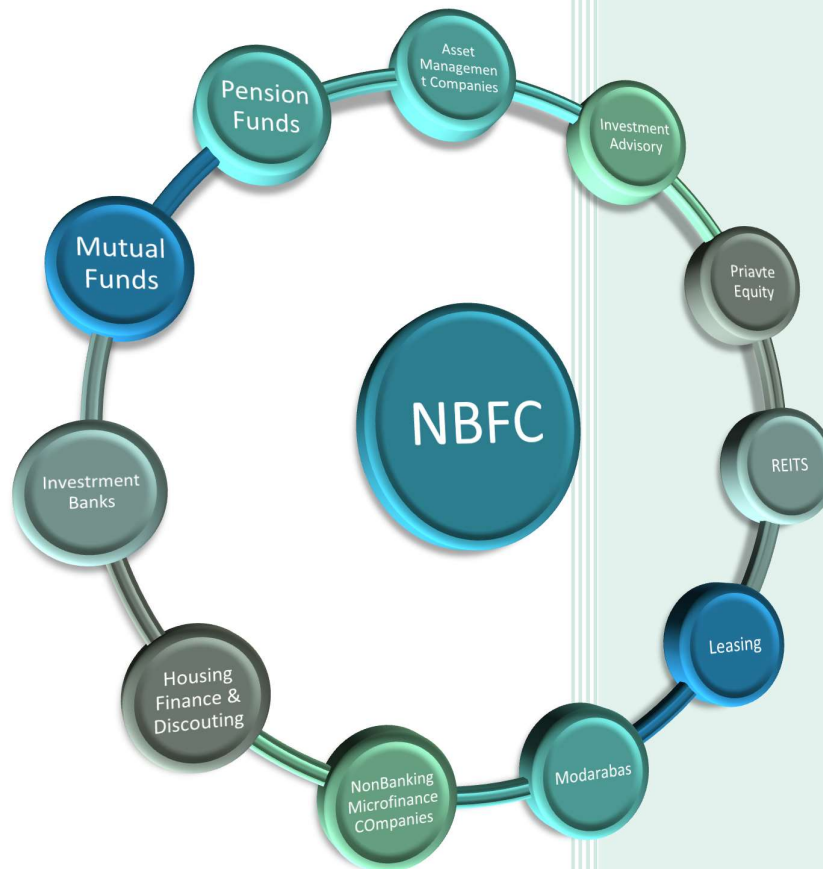




SECURITIES AND EXCHANGE  
COMMISSION OF PAKISTAN

DECEMBER 2023

# NBFC Sector Summary Report



**Prepared by:**  
NBFC Team  
Licensed and Unlisted Companies Department  
Supervision Division

**DISCLAIMER:**

*The information presented hereunder is solely based on information submitted by NBFIs & Modarabas through Specialized Companies Return System (SCRS) to SECP on monthly basis.*

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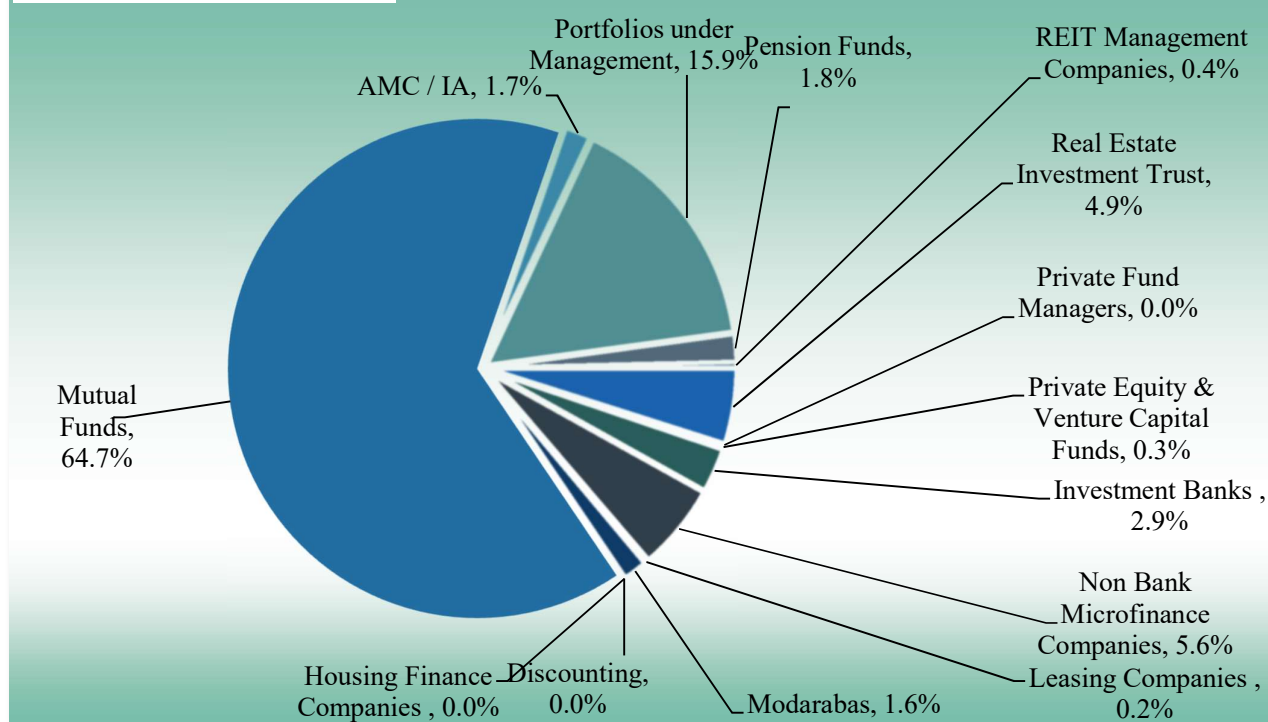
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## SNAPSHOT OF NBFI INDUSTRY AS OF DECEMBER 31, 2023

Sector & Sub Sectors		No. of Licenses	Total Assets (Rs in billion)	Percentage of Total Assets
<b>FUND MANAGEMENT</b>	Mutual Funds and Plans	345	2,231.81	64.7%
	Asset Management Companies/ Investment Advisors *	29	58.33	1.7%
	Discretionary & Non-Discretionary Portfolios	-	547.04	15.9%
	Pension Funds	24	61.03	1.8%
	REIT Management Companies *	24	12.60	0.4%
	Real Estate Investment Trust	15	168.44	4.9%
	Private Fund Managers *	13	0.27	0.0%
	Private Equity & Venture Capital Funds	7	9.86	0.3%
<b>LENDING</b>	Investment Banks	29	99.87	2.9%
	Non-Bank Microfinance Companies	39	194.74	5.6%
	Leasing Companies	5	6.50	0.2%
	Modarabas	22	56.10	1.6%
	Housing Finance Companies	4	0.62	0.0%
	Discounting	1	0.06	0.0%
<b>Total</b>		<b>557</b>	<b>3,447.26</b>	<b>100.0%</b>

*\*The assets of 7 RMC and 7 Private Fund Managers having more than one licenses are covered in AMC/IAs section and assets of 1 RMC has more than one licenses is covered in Private Fund Managers.*

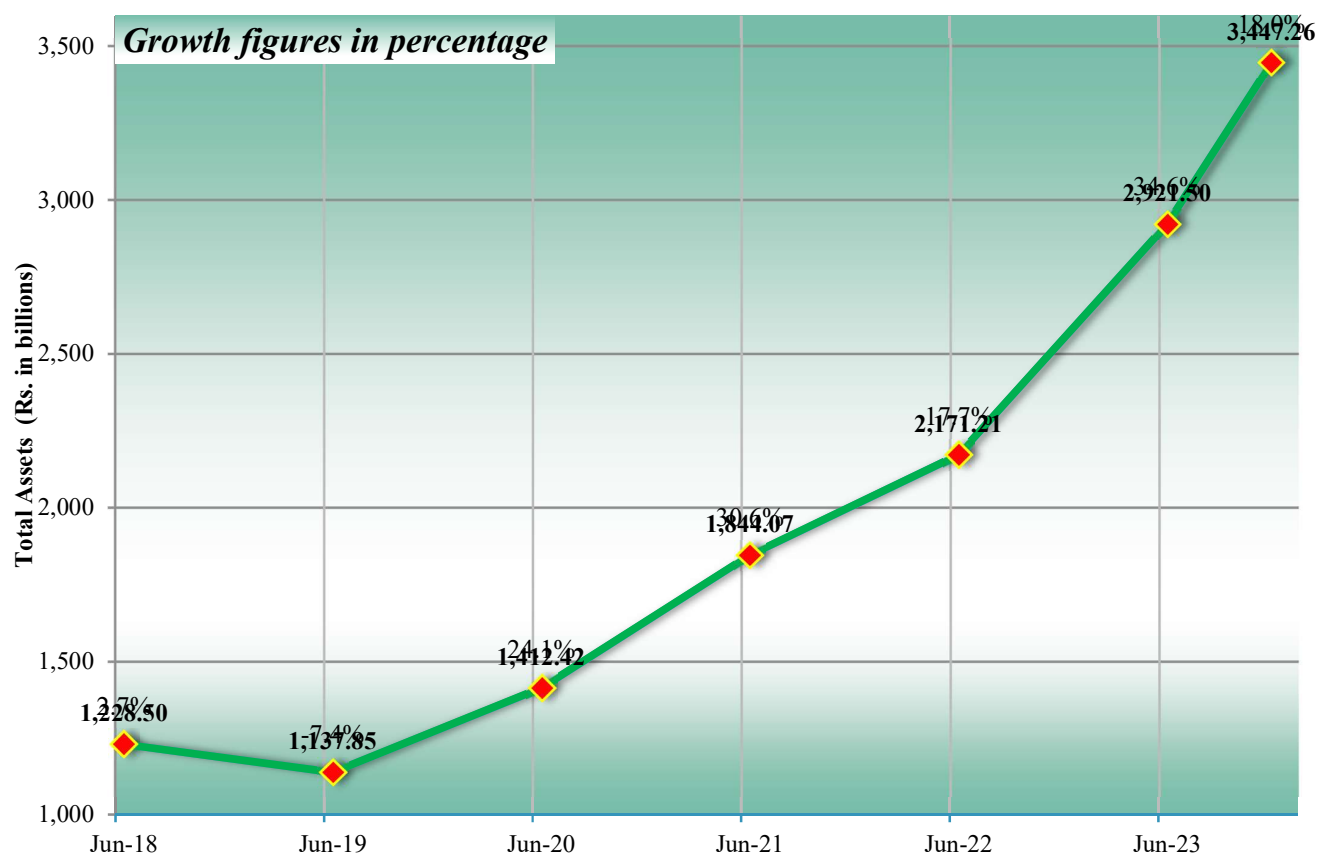
**(Percentage of total assets)**



## TREND OF GROWTH OF ASSETS OF NBFY INDUSTRY

(Rs. in billion)

Description	Jun-18	Jun-19	Jun-20	Jun-21	Jun-22	Jun-23	Dec-23
Total Assets	1,228.50	1,137.85	1,412.42	1,844.07	2,171.21	2,921.50	3,447.26
Growth Since Last June	2.7%	-7.4%	24.1%	30.6%	17.7%	34.5%	18.0%
Growth of Assets since June 2018 till Dec 2023					180.61%		
Compound Annual Growth Rate of total Assets from June 2018 till Dec 2023					20.63%		

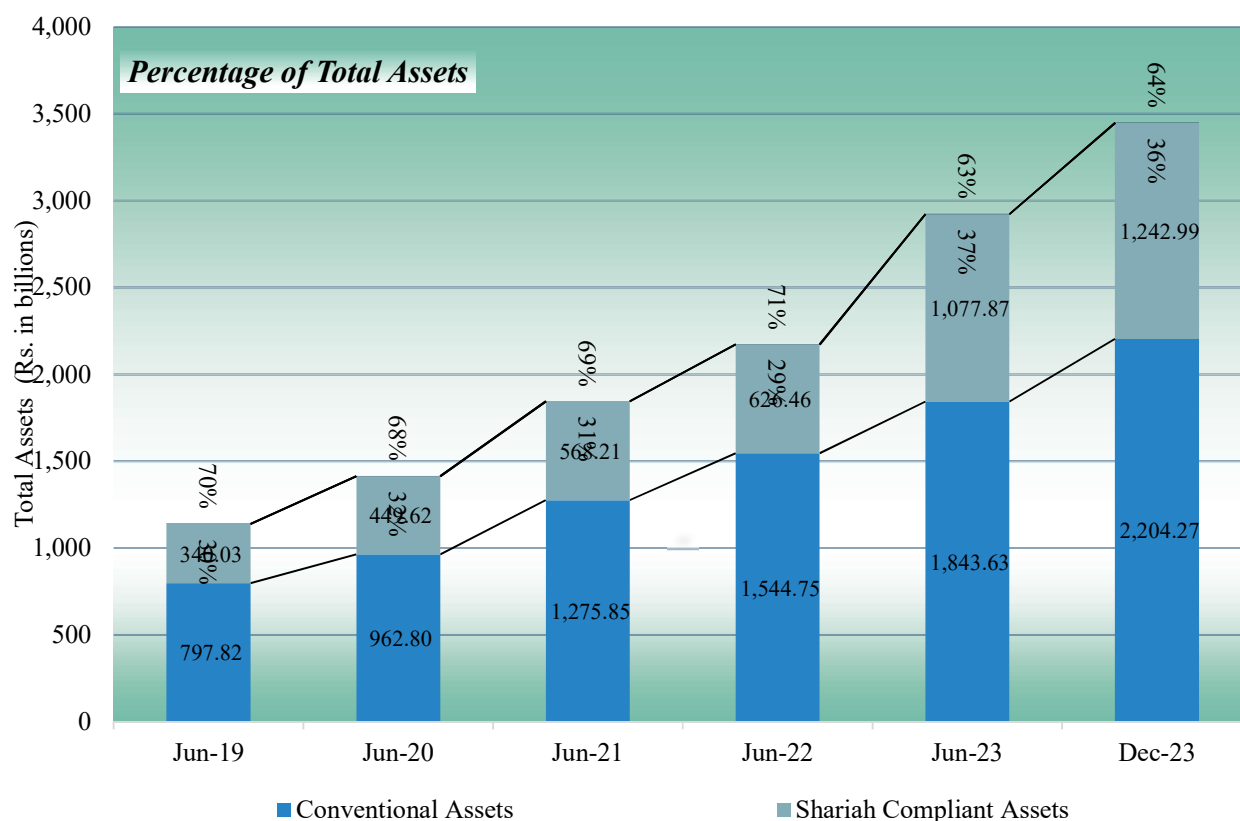


## BREAKUP OF SHARIAH COMPLIANT AND CONVENTIONAL ASSETS OF NBFİ INDUSTRY

(Rs. in billion)

Description		Jun-18	Jun-19	Jun-20	Jun-21	Jun-22	Jun-23	Dec-23
Assets	Conventional	837.66	797.82	962.80	1,275.85	1,544.75	1,843.63	2,204.27
	Shariah Compliant	390.84	340.03	449.62	568.21	626.46	1,077.87	1,242.99
	<b>Total</b>	<b>1,228.50</b>	<b>1,137.85</b>	<b>1,412.42</b>	<b>1,844.06</b>	<b>2,171.21</b>	<b>2,921.50</b>	<b>3,447.26</b>
Share in Assets (%)	Conventional	68.2%	70.1%	68.2%	69.2%	71.1%	63.1%	63.9%
	Shariah Compliant	31.8%	29.9%	31.8%	30.8%	28.9%	36.9%	36.1%
Growth since Jun-18 till Dec-23		Conventional Assets			163.1%			
		Shariah Compliant Assets			218.0%			
Compound Annual Growth Rate (June 2018 till Dec 2023)		Conventional Assets			19.2%			
		Shariah Compliant Assets			23.4%			

*Note.* Shariah Compliant assets include assets of Shariah Compliant Mutual Funds, Shariah Compliant Pension Funds, Shariah complaint REIT Schemes and Modarabas, while rest of the assets of NBFİ industry are considered as conventional assets.

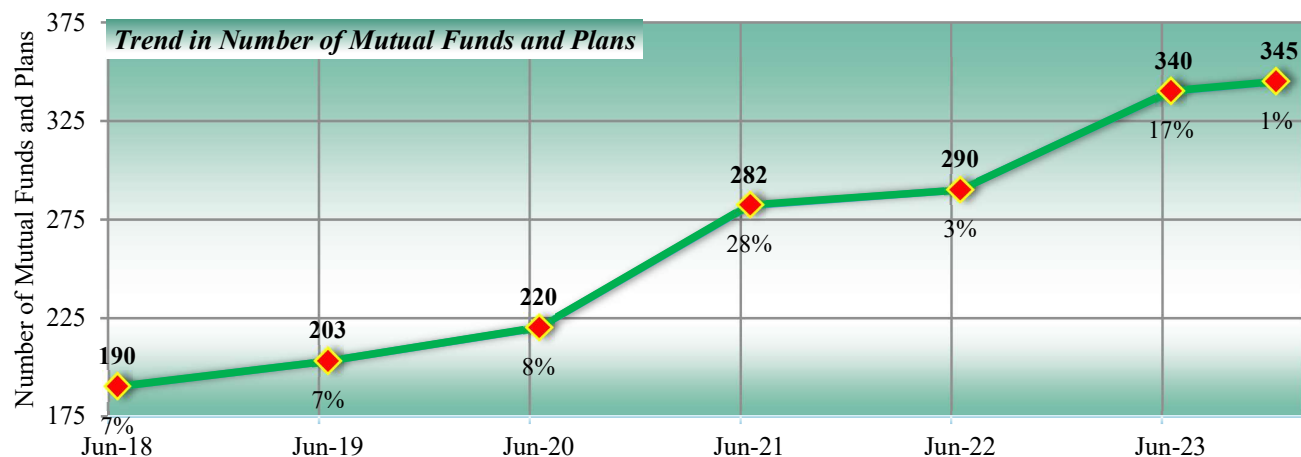
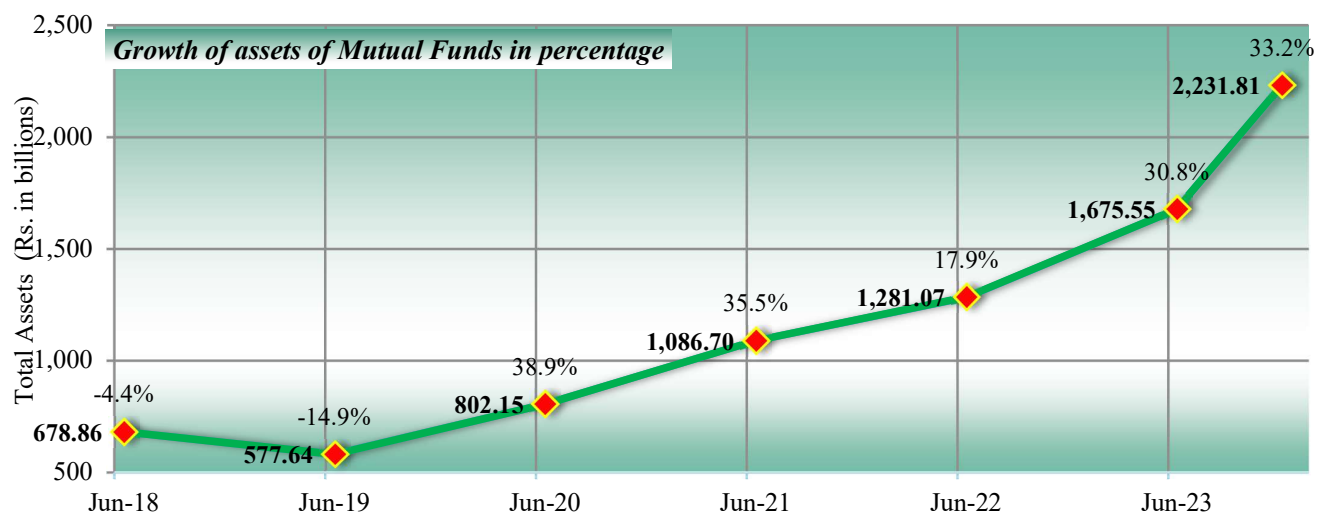


## MUTUAL FUNDS & PLANS

### TREND OF TOTAL ASSETS OF MUTUAL FUNDS & PLANS

(Rs in billion)

Description	Jun-18	Jun-19	Jun-20	Jun-21	Jun-22	Jun-23	Dec-23
Total Assets	678.86	577.64	802.15	1,086.70	1,281.07	1,675.55	2,231.81
Growth since last June	-4.4%	-14.9%	38.9%	35.5%	17.9%	30.8%	33.2%
Total Number of Mutual Funds & Plans	190	203	220	282	290	340	345
Growth of Assets since June 2018 till December 2023					228.8%		
Compound Annual Growth Rate (June 2018 till December2023)					24.2%		

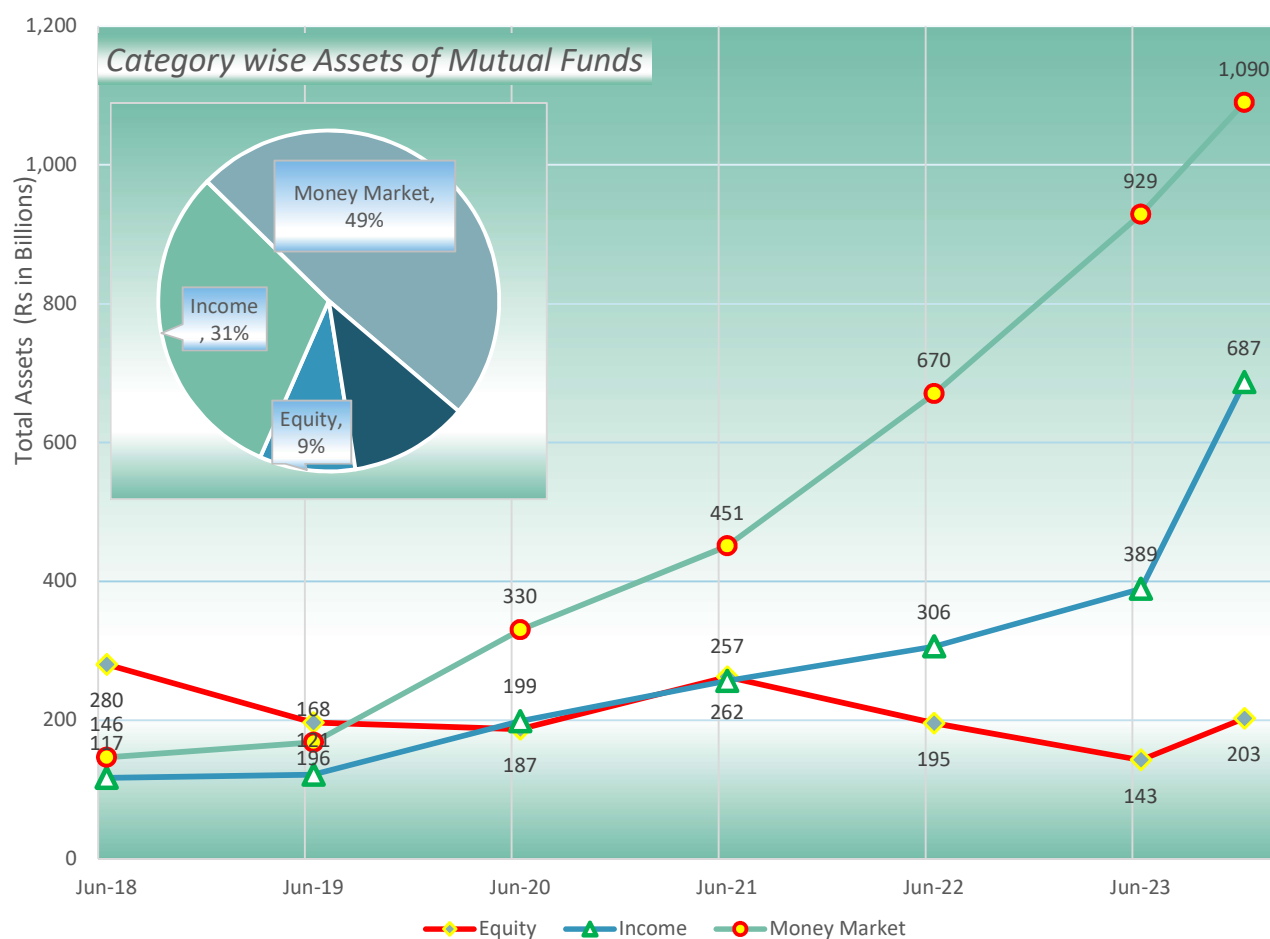


## TREND OF CATEGORY-WISE POSITION OF TOTAL ASSETS OF MUTUAL FUNDS

(Rs. in billion)

Fund Category	Jun-18	Jun-19	Jun-20	Jun-21	Jun-22	Jun-23	Dec-23
Equity	280.37	196.37	186.77	262.36	195.47	142.58	202.75
Income	116.85	121.49	198.61	256.69	306.19	389.08	686.78
Money Market	146.25	167.93	330.17	451.00	670.35	928.91	1,089.92
Others *	135.39	91.85	86.60	116.65	109.06	214.98	252.36
<b>Total</b>	<b>678.86</b>	<b>577.64</b>	<b>802.15</b>	<b>1,086.70</b>	<b>1,281.07</b>	<b>1,675.55</b>	<b>2,231.81</b>

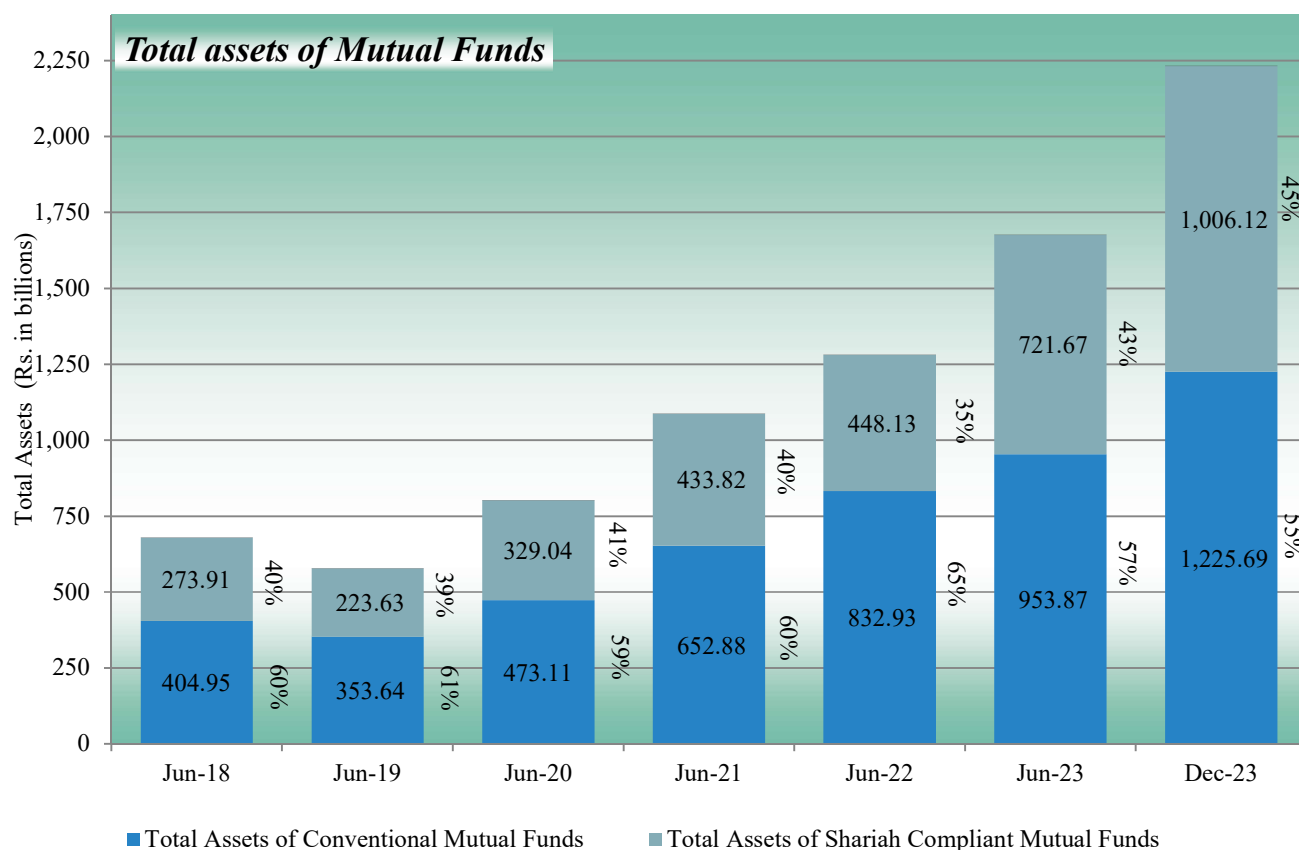
\* Others Include Asset Allocation, Aggressive Asset Allocation, Aggressive Income, Balanced, Capital Protected, Commodity, Fund of Funds, Exchange Traded, Index Tracker, Fixed Return and Sector Specific Funds.



## TREND OF TOTAL ASSETS OF CONVENTIONAL AND SHARIAH COMPLIANT MUTUAL FUNDS

(Rs. in billion)

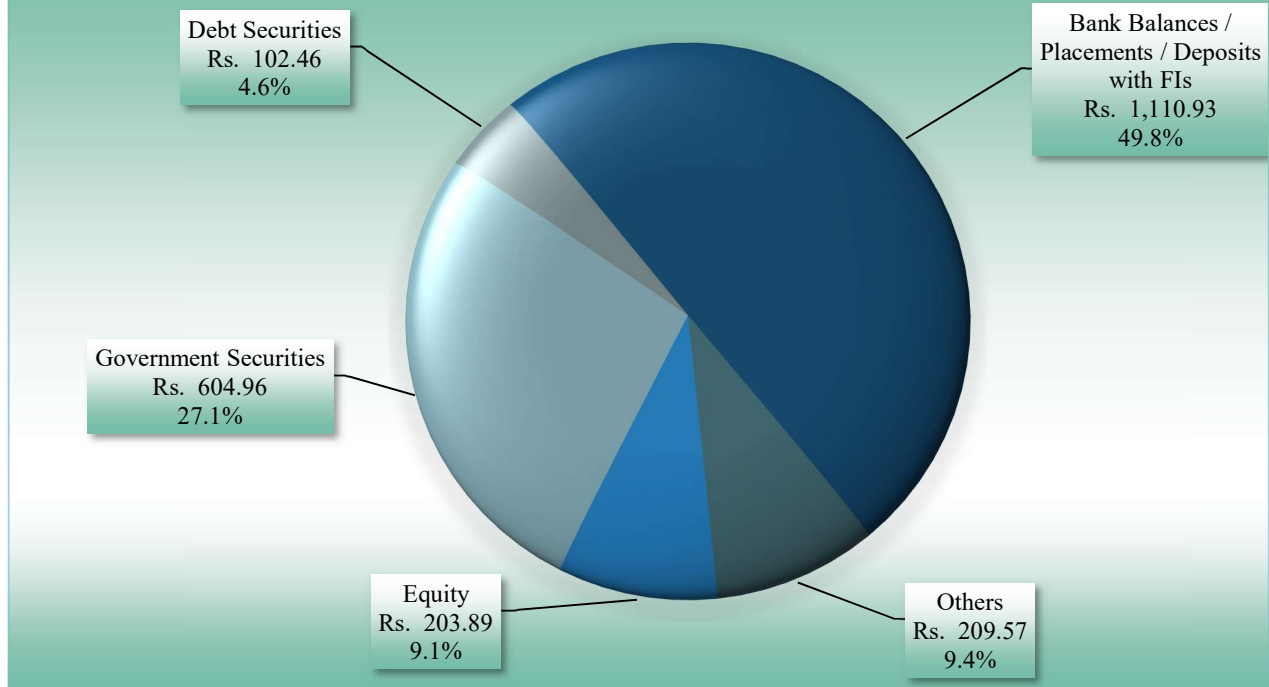
Description		Jun-18	Jun-19	Jun-20	Jun-21	Jun-22	Jun-23	Dec-23	
Assets	Conventional Mutual Funds	404.95	353.64	473.11	652.88	832.93	953.87	1,225.69	
	Shariah Compliant Mutual Funds	273.91	223.63	329.04	433.82	448.13	721.67	1,006.12	
	<b>Total</b>	<b>678.86</b>	<b>577.27</b>	<b>802.15</b>	<b>1,086.70</b>	<b>1,281.07</b>	<b>1,675.55</b>	<b>2,231.81</b>	
Share (%)	Conventional Mutual Funds	59.7%	61.3%	59.0%	60.1%	65.0%	56.9%	54.9%	
	Shariah Compliant Mutual Funds	40.3%	38.7%	41.0%	39.9%	35.0%	43.1%	45.1%	
Growth since last June	Conventional Mutual Funds	0.9%	-12.7%	33.8%	38.0%	27.6%	14.5%	28.5%	
	Shariah Compliant Mutual Fund	-11.3%	-18.4%	47.1%	31.8%	3.3%	61.0%	39.4%	
Growth since June 2018 till Dec 2023	Conventional Mutual Funds						202.7%		
	Shariah Compliant Mutual Fund						267.3%		
Compound Annual Growth Rate (June 2018 till Dec2023)	Conventional Mutual Funds						22.3%		
	Shariah Compliant Mutual Fund						26.7%		



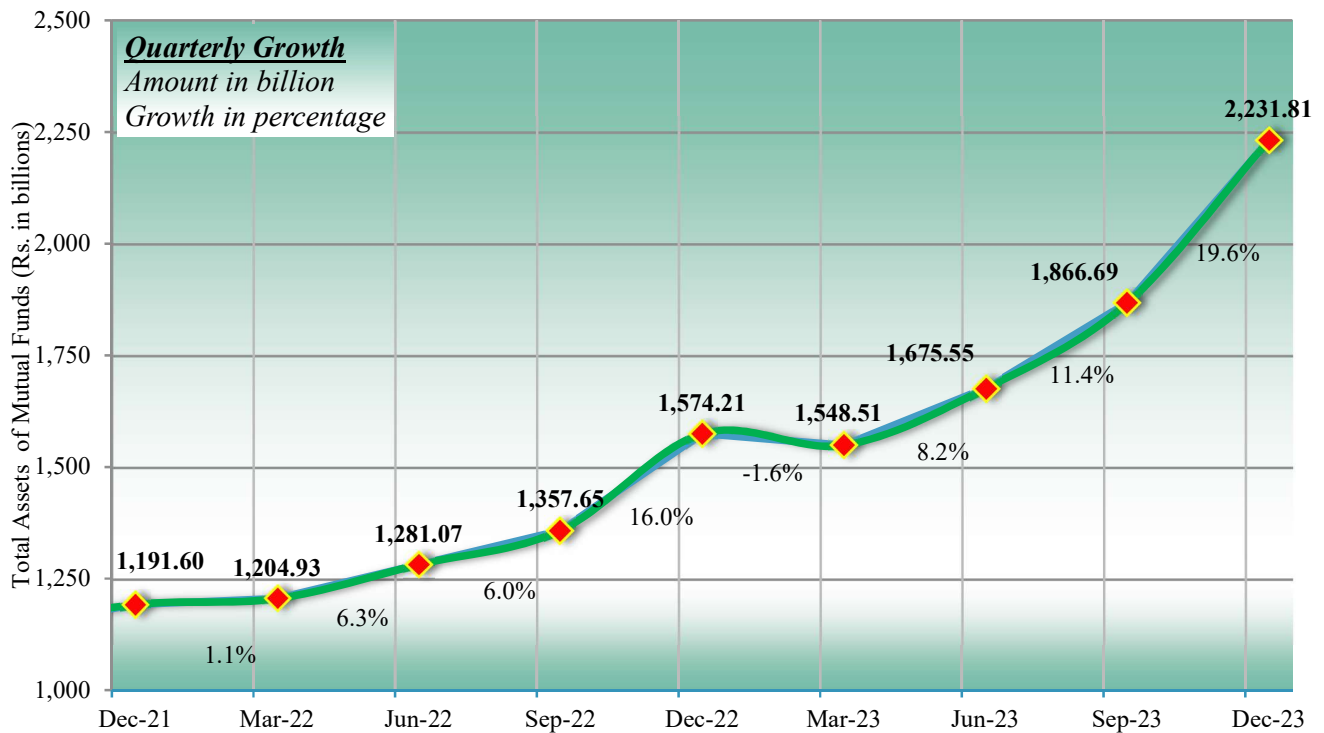


## ASSET ALLOCATION OF MUTUAL FUNDS

*Rs in billion & percentage of total assets of Mutual Funds*



## QUARTERLY TREND OF TOTAL ASSETS OF MUTUAL FUNDS



## DETAIL OF INVESTOR ACCOUNTS IN MUTUAL FUNDS

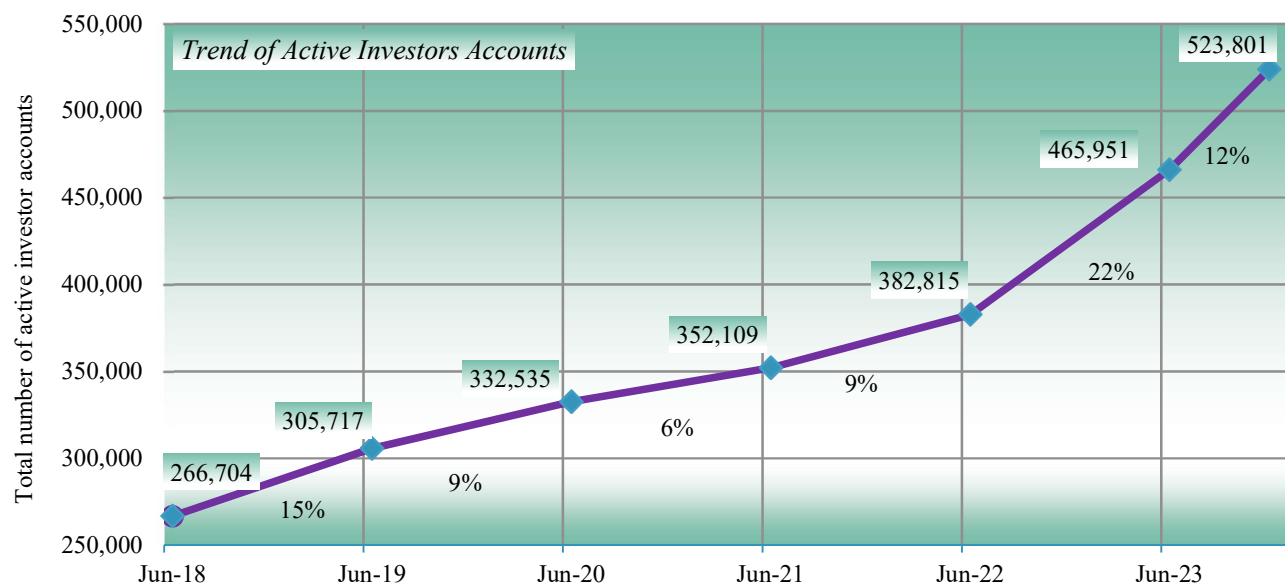
Description	No. of Active Investor Accounts on December 31, 2023	Value of Investment on December 31, 2023 (Rs. in billion)	% of total Investment Value
<b>Resident</b>			
Individuals	510,773	888.32	42%
Associated Banks/DFIs/AMCs	70	44.05	2%
Other Banks/DFIs	147	14.42	1%
Insurance Companies	336	60.73	3%
Other financial institutions	212	5.40	0%
Other Corporates	4,562	879.59	41%
Fund of funds	58	25.36	1%
Retirement funds	2,339	158.08	7%
Trust/NGO/Societies/Charities	1,190	42.63	2%
<b>Foreign</b>			
Individuals	4,097	8.53	0%
Non-Individuals	17	2.38	0%
<b>Total</b>	<b>523,801</b>	<b>2,129.49</b>	<b>100.0%</b>

**Note 1**

- Number of active investor accounts i.e. Accounts having more than zero balance as at December 31, 2023 are: 523,801
- Number of investor accounts having zero balance at December 31, 2023 are: 478,348
- Total number of investor accounts as at December 31, 2023 are: 1,002,149

**Note 2** The above table shows the number of investor accounts in open end mutual funds only.

**Note 3** The number of investors' accounts is different from the number of investors in mutual fund industry i.e. If Investor A has opened three accounts with three different Asset management companies, the same shall be reported as three investor accounts instead of one investor.



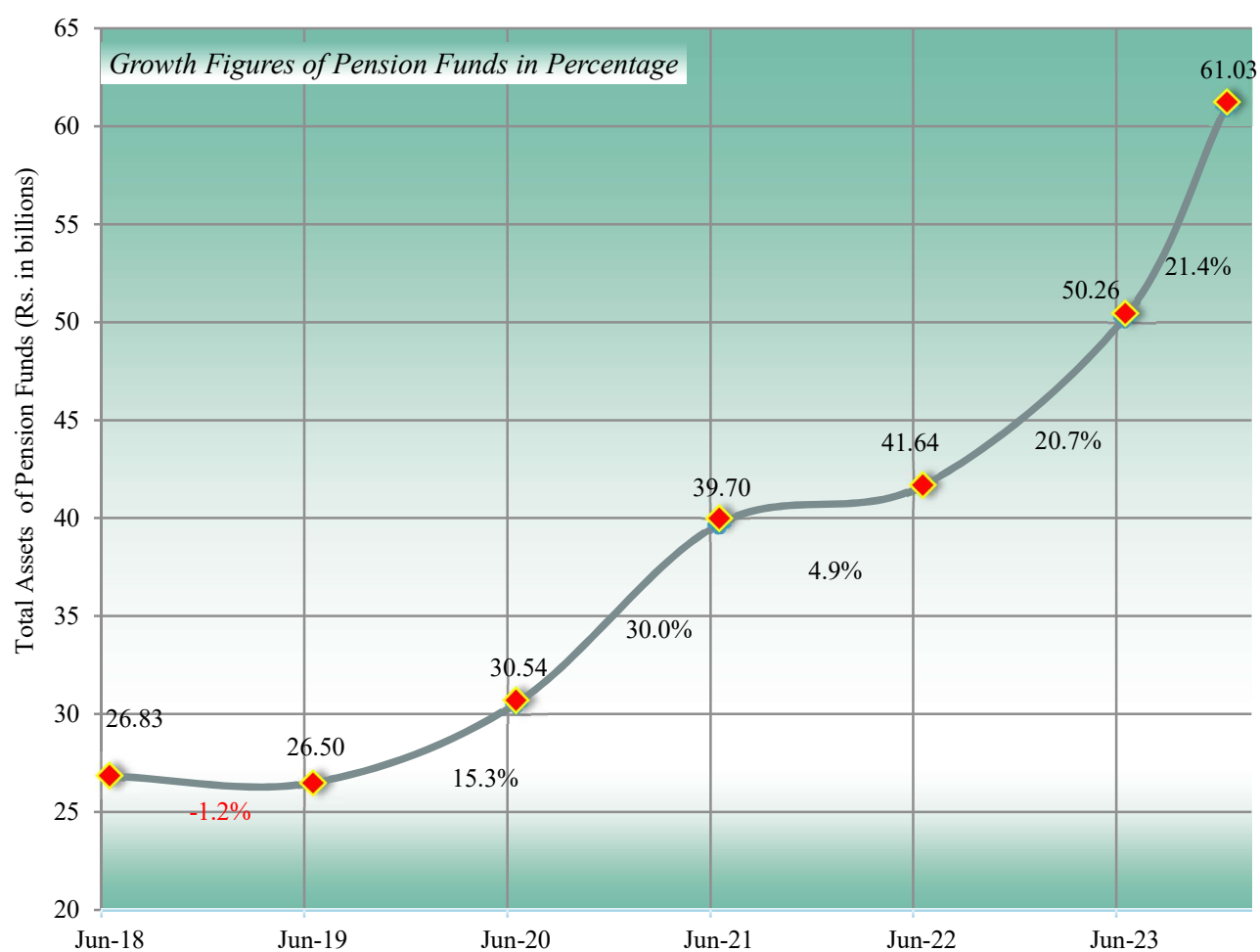
Note: Number of active investor account means accounts having more than zero balance

## VOLUNTARY PENSION SCHEMES / FUNDS

### TREND OF TOTAL ASSETS OF PENSION FUNDS

(Rs. in billion)

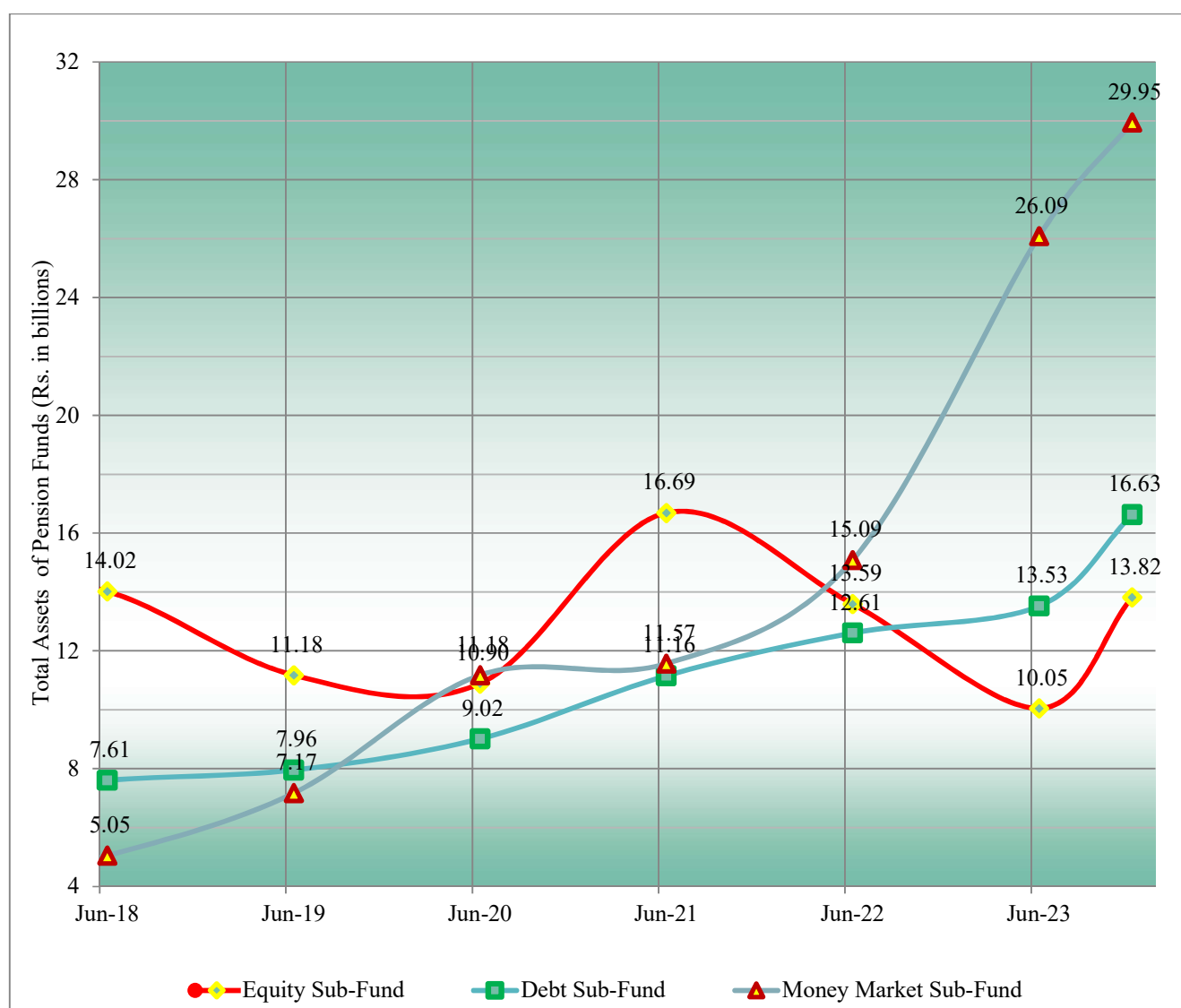
Description	Jun-18	Jun-19	Jun-20	Jun-21	Jun-22	Jun-23	Dec-23
Total Assets	26.83	26.50	30.54	39.70	41.64	50.26	61.03
Growth since last June	4%	-1%	15%	30%	4.9%	20.7%	21.4%



## CATEGORY-WISE POSITION OF TOTAL ASSETS OF PENSION FUNDS

(Rs in billion)

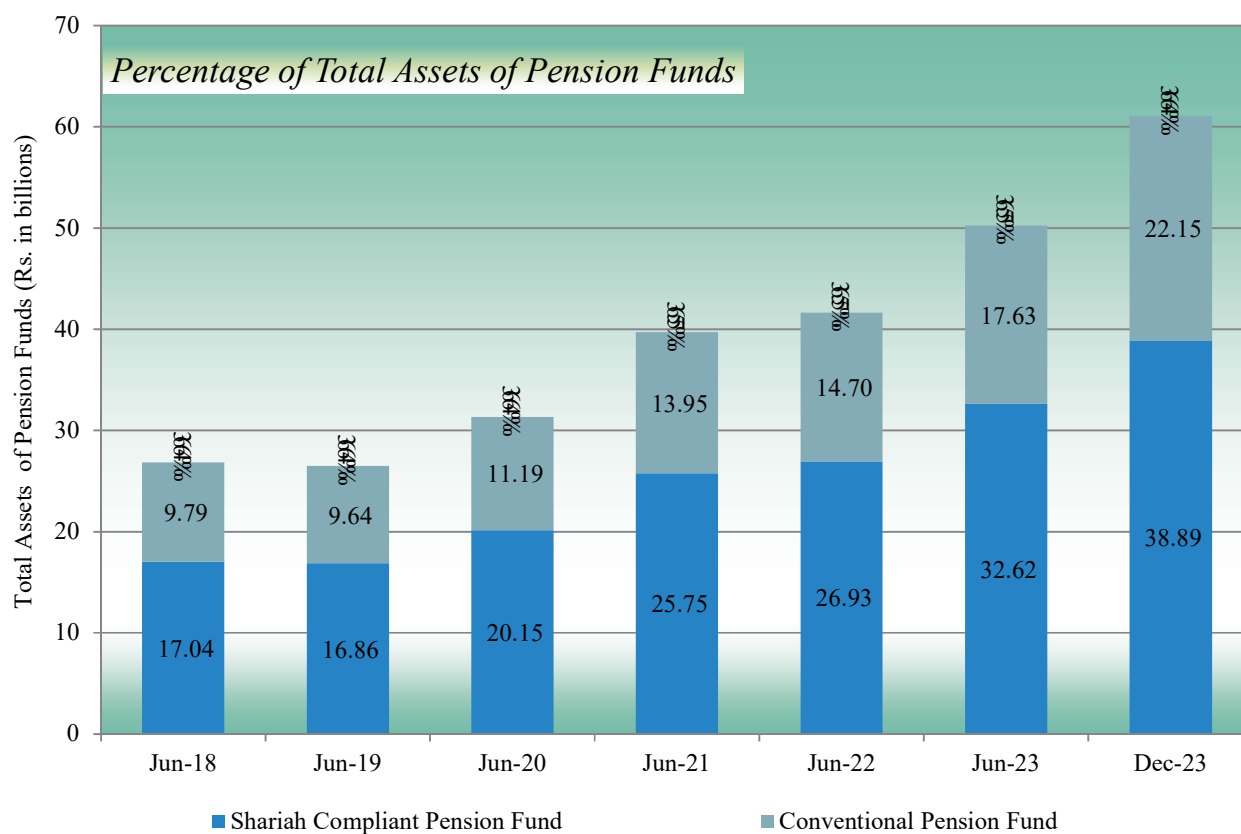
Description	Jun-18	Jun-19	Jun-20	Jun-21	Jun-22	Jun-23	Dec-23
Equity Sub-Fund	14.02	11.18	10.90	16.69	13.59	10.05	13.82
Debt Sub-Fund	7.61	7.96	9.02	11.16	12.61	13.53	16.63
Money Market Sub-Fund	5.05	7.17	11.18	11.57	15.09	26.09	29.95
Commodity Sub-Fund	0.14	0.19	0.25	0.28	0.35	0.59	0.63
<b>Total</b>	<b>26.83</b>	<b>26.50</b>	<b>31.35</b>	<b>39.70</b>	<b>41.64</b>	<b>50.26</b>	<b>61.03</b>



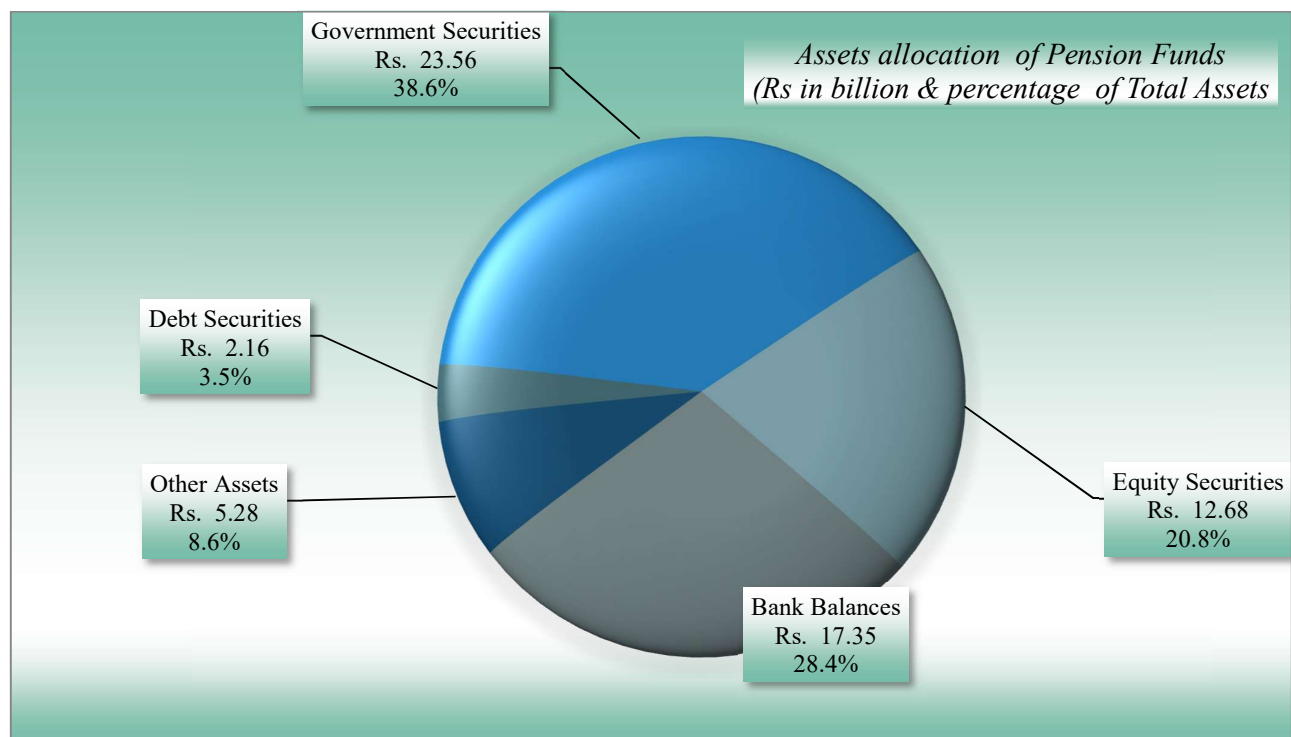
## TREND OF TOTAL ASSETS OF CONVENTIONAL AND SHARIAH COMPLIANT PENSION FUNDS

(Rs. in billion)

Description		Jun-18	Jun-19	Jun-20	Jun-21	Jun-22	Jun-23	Dec-23
Assets	Shariah Compliant Pension Funds	17.04	16.86	20.15	25.75	26.93	32.62	38.89
	Conventional Pension Funds	9.79	9.64	11.19	13.95	14.70	17.63	22.15
	<b>Total</b>	<b>26.83</b>	<b>26.50</b>	<b>31.35</b>	<b>39.70</b>	<b>41.64</b>	<b>50.26</b>	<b>61.03</b>
Share (%)	Shariah Compliant Pension Funds	63.5%	63.6%	64.3%	64.9%	64.7%	64.9%	63.7%
	Conventional Pension Funds	36.5%	36.4%	35.7%	35.1%	35.3%	35.1%	36.3%
Compound Annual Growth Rate June 2018 to December 2023		Shariah Compliant Pension Funds					16.2%	
		Conventional Pension Funds					16.0%	



## ASSET ALLOCATION OF PENSION FUNDS



## DETAIL OF INVESTOR ACCOUNTS IN PENSION FUNDS

Description	No. of Active Investor Accounts on December 31, 2023	Value of Investment on December 31, 2023 (Rs. In billion)	% of total Investment Value
<b>Resident</b>			
Individuals	69,567	55,632	93%
Associated Banks/DFIs/AMCs	20	3,603	6%
Other financial institutions	2	623	1%
<b>Foreign</b>			
Individuals	154	21	0%
Non-Individuals	-	-	0%
<b>Total</b>	<b>69,743</b>	<b>59,879</b>	<b>100%</b>

- Note 1**
- Number of active investor accounts i.e. Accounts having more than zero balance as at December 31, 2023 are: 69,743
  - Number of investor accounts having zero balance at December 31, 2023 are: 33,288
  - Total number of investor accounts as at December 31, 2023 are: 103,031

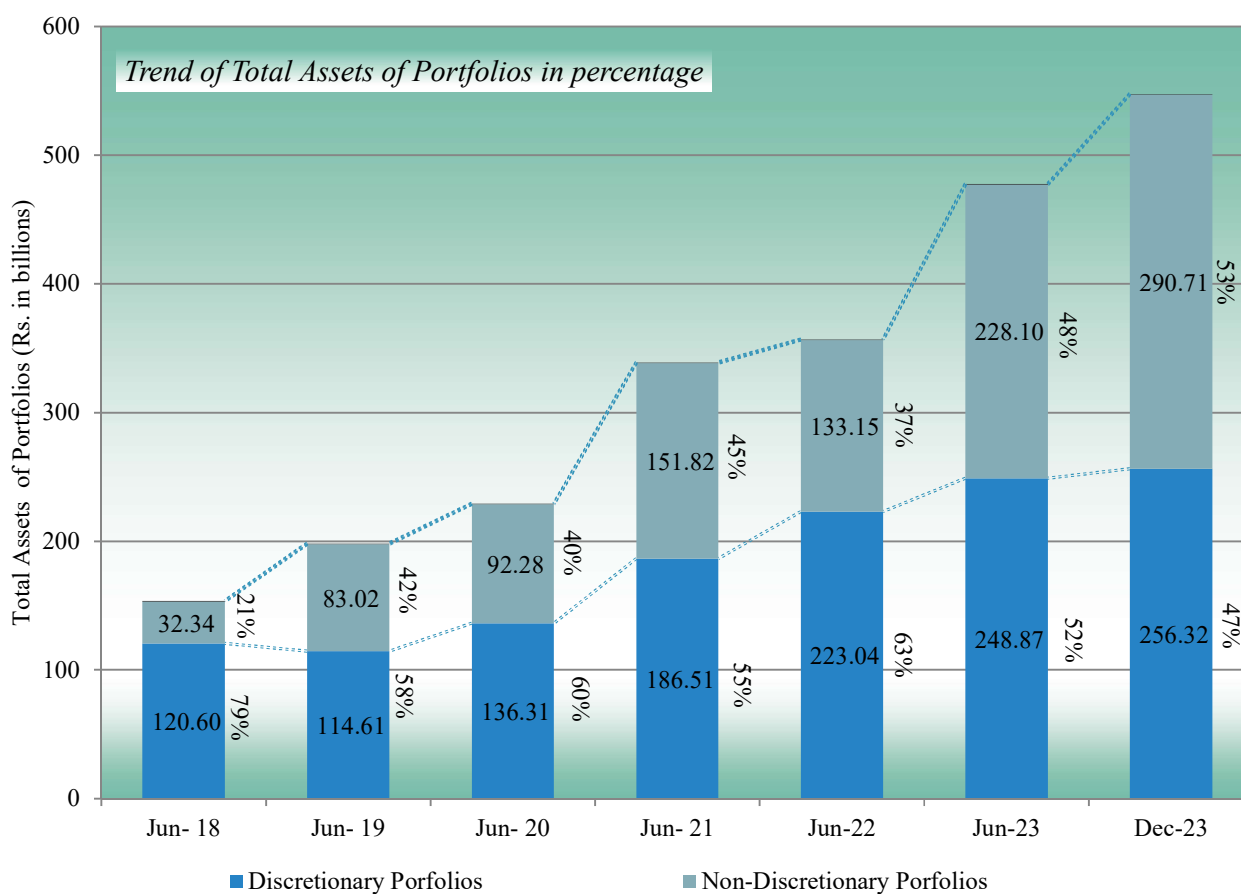
**Note 2** The number of investors' accounts is different from the number of investors in pension fund industry i.e. If Investor A has opened three accounts with three different Asset management companies, the same shall be reported as three investor accounts instead of one investor.

## DISCRETIONARY / NON-DISCRETIONARY PORTFOLIOS

### TREND OF TOTAL ASSETS OF DISCRETIONARY / NON-DISCRETIONARY PORTFOLIOS

(Rs. in billion)

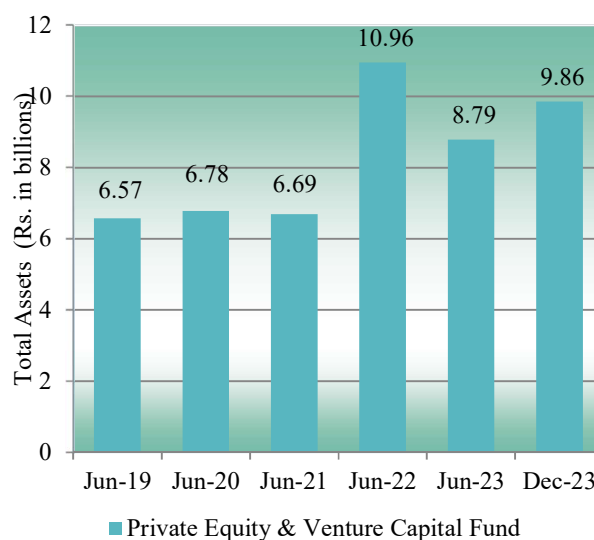
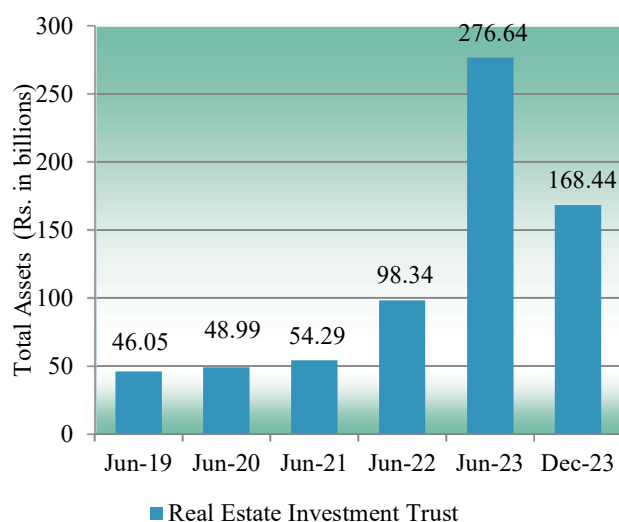
Description	Jun- 18	Jun- 19	Jun- 20	Jun- 21	Jun-22	Jun-23	Dec-23
Discretionary Portfolios	120.60	114.61	136.31	186.51	223.04	248.87	256.32
Non-Discretionary Portfolios	32.34	83.02	92.28	151.82	133.15	228.10	290.71
<b>Total Assets of Portfolios</b>	<b>152.94</b>	<b>197.64</b>	<b>228.59</b>	<b>338.33</b>	<b>356.19</b>	<b>476.97</b>	<b>547.04</b>



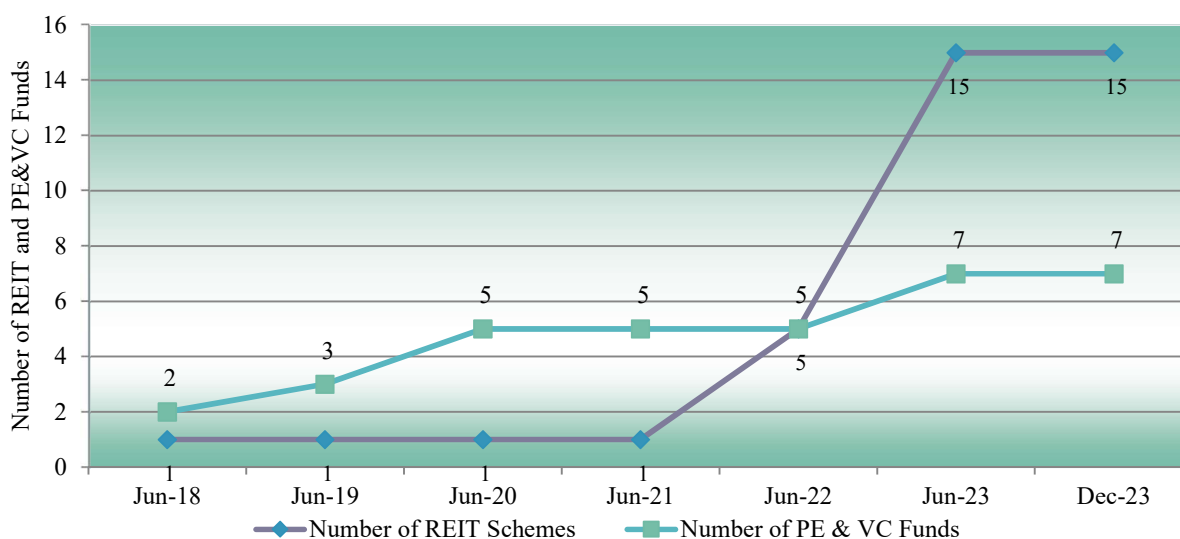
## REAL ESTATE INVESTMENT TRUST AND PRIVATE EQUITY & VENTURE CAPITAL FUND TREND OF TOTAL ASSETS

(Rs in billion)

Description	Jun-18	Jun-19	Jun-20	Jun-21	Jun-22	Jun-23	Dec-23
Real Estate Investment Trust	41.84	46.05	48.99	54.29	98.34	276.64	168.44
Private Equity & Venture Capital Fund	4.98	6.57	6.78	6.69	10.96	8.79	9.86
<b>Total Assets</b>	<b>46.82</b>	<b>52.62</b>	<b>55.77</b>	<b>60.98</b>	<b>109.31</b>	<b>285.42</b>	<b>178.30</b>



## NUMBER OF REITs AND PE&VC FUNDS

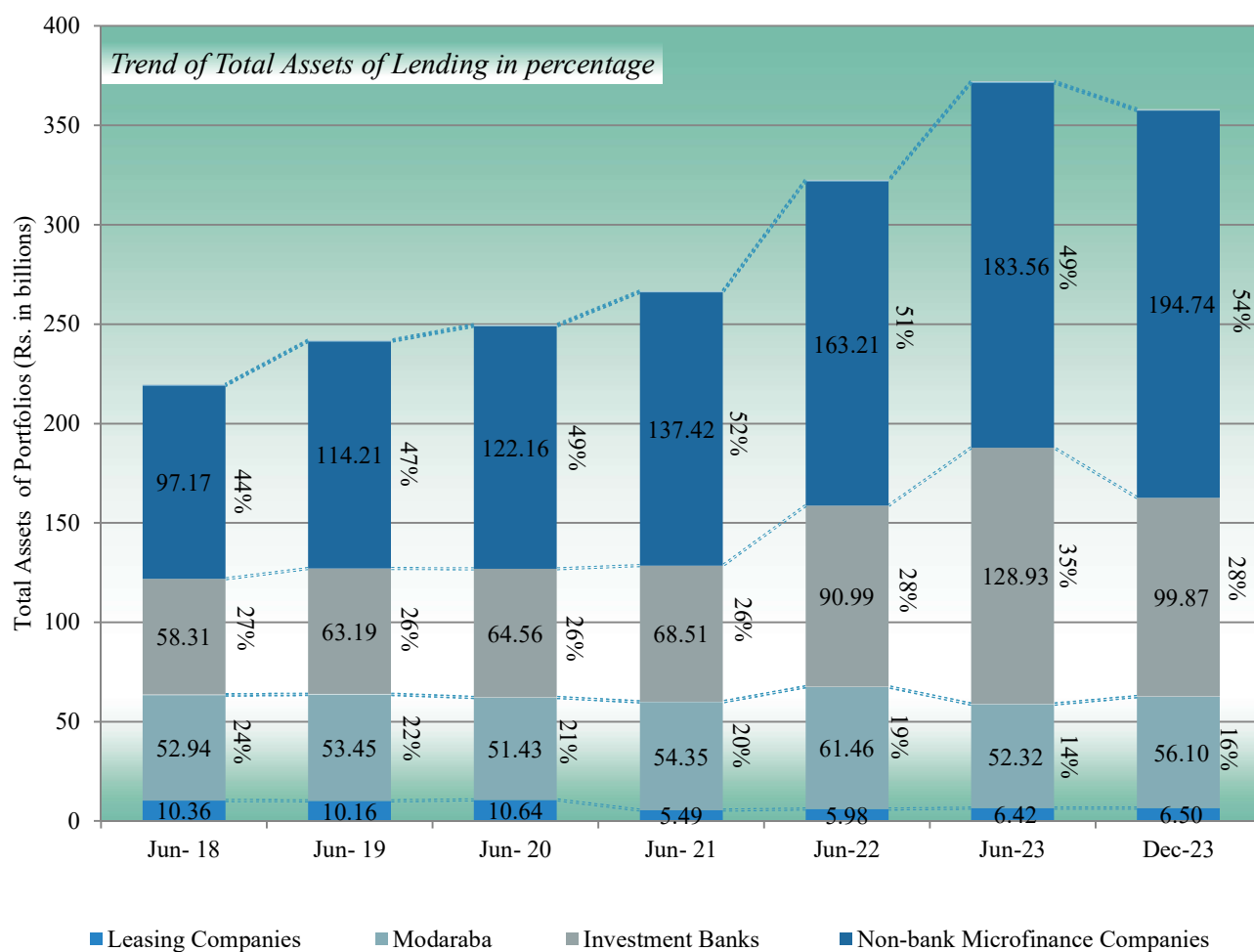




**LEASING CO, MODARABAS, INVESTMENT BANKS,  
NON-BANK MICROFINANCE CO, HOUSING FINANCE CO. &  
DISCOUNTING**  
**TREND OF TOTAL ASSETS**

(Rs in billion)

Description	Jun-18	Jun-19	Jun-20	Jun-21	Jun-22	Jun-23	Dec-23
Modaraba	52.94	53.45	51.43	54.35	61.46	52.32	56.10
Investment Banks	58.31	63.19	64.56	68.51	90.99	128.93	99.87
Non-bank Microfinance Companies	97.17	114.21	122.16	137.42	163.21	183.56	194.74
Leasing Companies	10.36	10.16	10.64	5.49	5.98	6.42	6.50
Housing Finance Companies	-	-	-	-	0.47	0.54	0.62
Discounting	-	-	-	-	-	0.05	0.06
<b>Total Lending sector</b>	<b>218.78</b>	<b>241.01</b>	<b>248.79</b>	<b>265.76</b>	<b>322.11</b>	<b>371.83</b>	<b>357.89</b>
Growth since last June	29%	10%	3%	7%	21%	15%	-4%



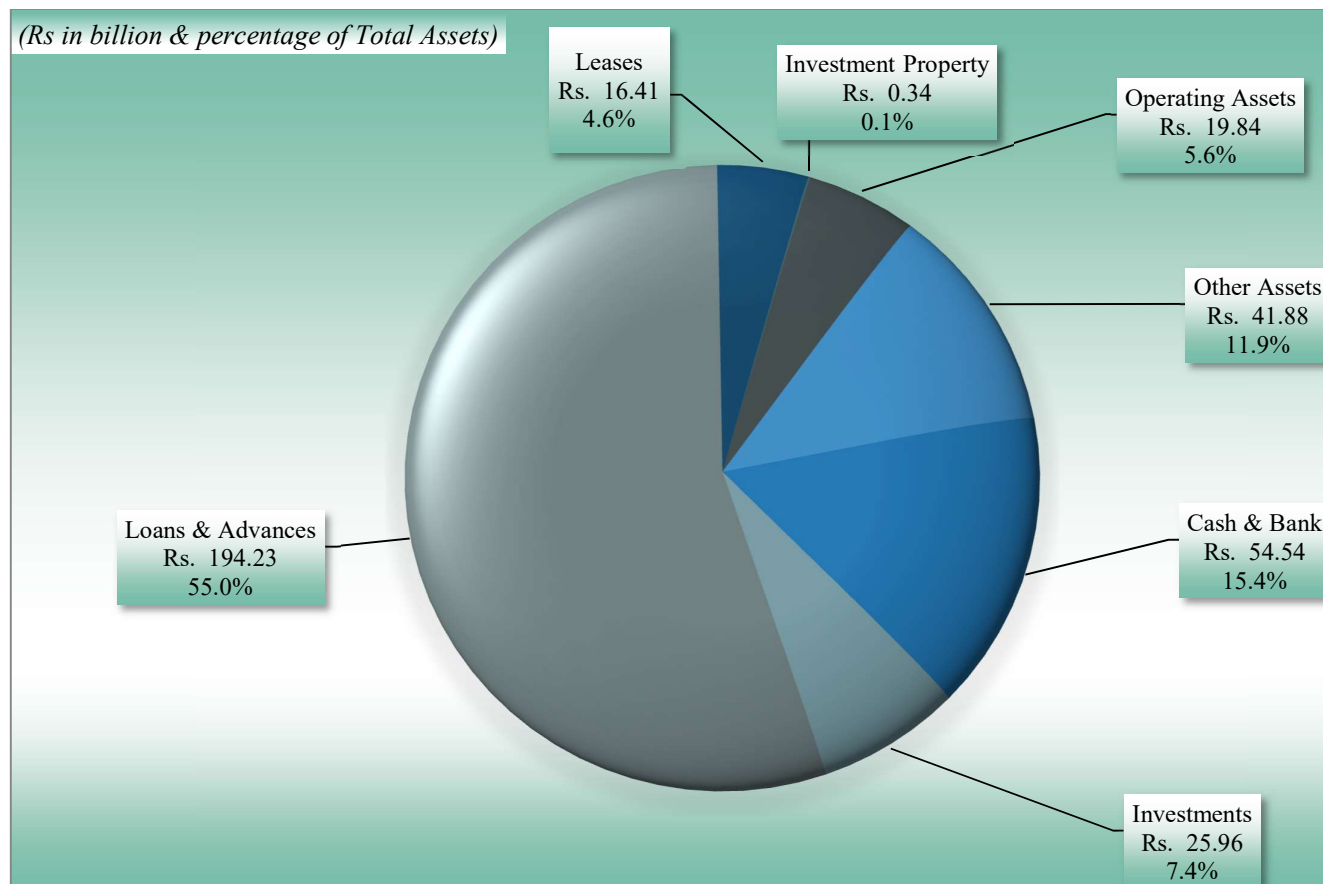
## ASSET ALLOCATION OF LEASING COMPANIES, MODARABAS, INVESTMENT BANKS, NON-BANK MICROFINANCE COMPANIES, HOUSING FINANCE COMPANIES & DISCOUNTING

(Rs in billion)

Category	Cash & Bank	Investments	Loans & Advances	Lease	Investment Property	Operating Assets	Other Assets
Modarabas*	2.20	3.05	28.64	1.92	0.15	8.62	10.90
Leasing Cos.	0.19	0.05	0.93	4.43	0.17	0.61	0.12
Investment Banks *	2.92	16.71	48.21	10.06	0.00	3.62	15.53
Non-bank Microfinance Cos. *	49.18	6.11	116.00	0.00	0.02	6.92	15.27
Housing Finance Cos.	0.05	0.05	0.40	0.00	0.00	0.07	0.06
Discounting	0.00	0.00	0.05	0.00	0.00	0.00	0.00
<b>Total</b>	<b>54.54</b>	<b>25.96</b>	<b>194.23</b>	<b>16.41</b>	<b>0.34</b>	<b>19.84</b>	<b>41.88</b>

\* 2 Modarabas, 6 Investment Bank and 6 NBMFCs are not included here due to non filing of SCRS returns.

(Rs in billion & percentage of Total Assets)



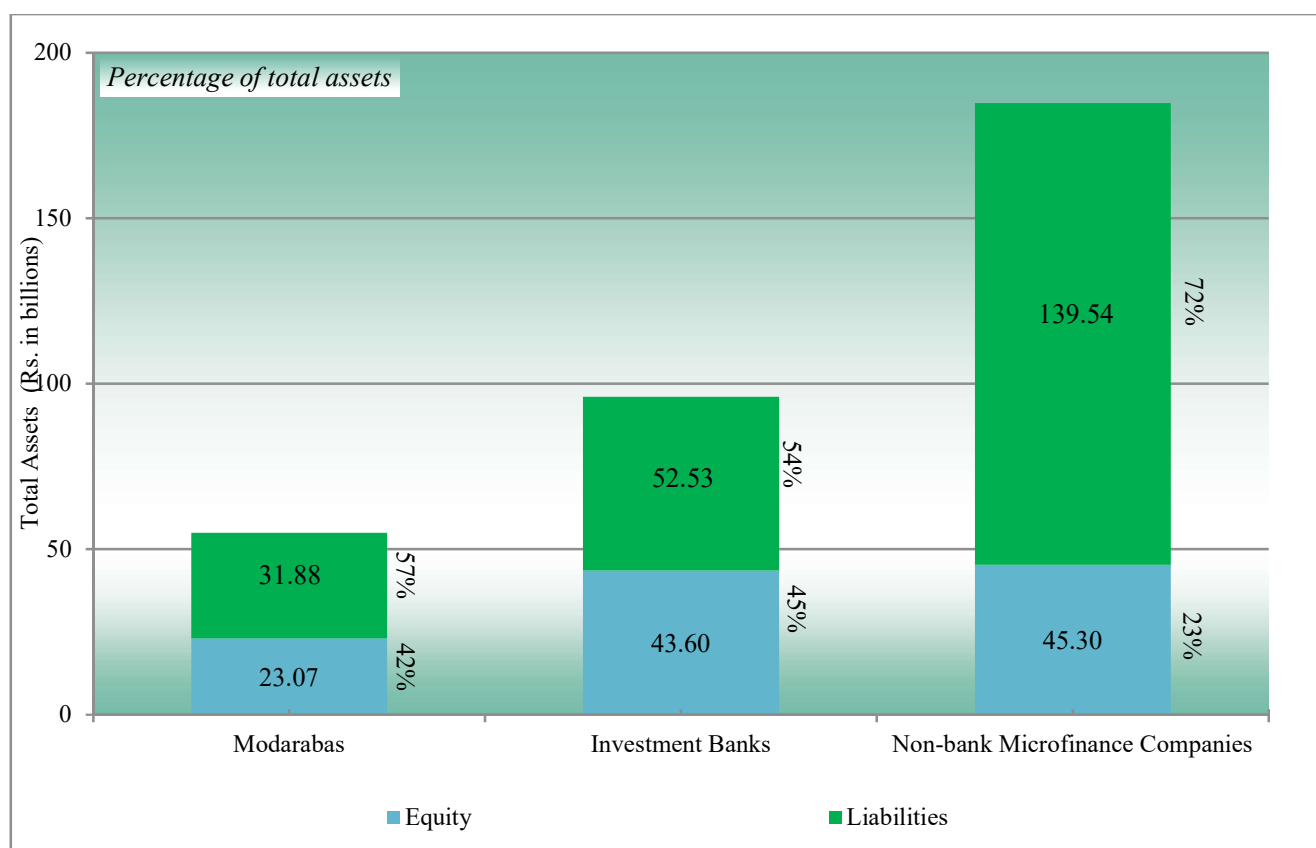
## LEVERAGE PROFILE OF LEASING COS., MODARABAS, INVESTMENT BANKS, NON-BANK MICROFINANCE COMPANIES, DISCOUNTING & HOUSING FINANCE COMPANIES

(Rs in billion)

Category	Equity*	Liabilities*	Total Assets	Equity as percentage of total assets	Liabilities as percentage of total assets
Leasing Companies	2.20	4.21	6.50	33.83%	64.74%
Modarabas**	23.07	31.88	55.48	41.58%	57.47%
Investment Banks **	43.60	52.53	97.04	44.93%	54.13%
Non-bank Microfinance Cos.**	45.30	139.54	193.51	23.41%	72.11%
Housing Finance Cos.	0.48	0.14	0.62	77.53%	22.47%
Discounting	0.05	0.00	0.06	92.39%	7.46%

\*Equity and liabilities do not include deficit / surplus on revaluation of fixed assets

\*\* 2 Modarabas, 6 Investment Bank and 6 NBMFCs are not included here due to non filing of SCRS returns.

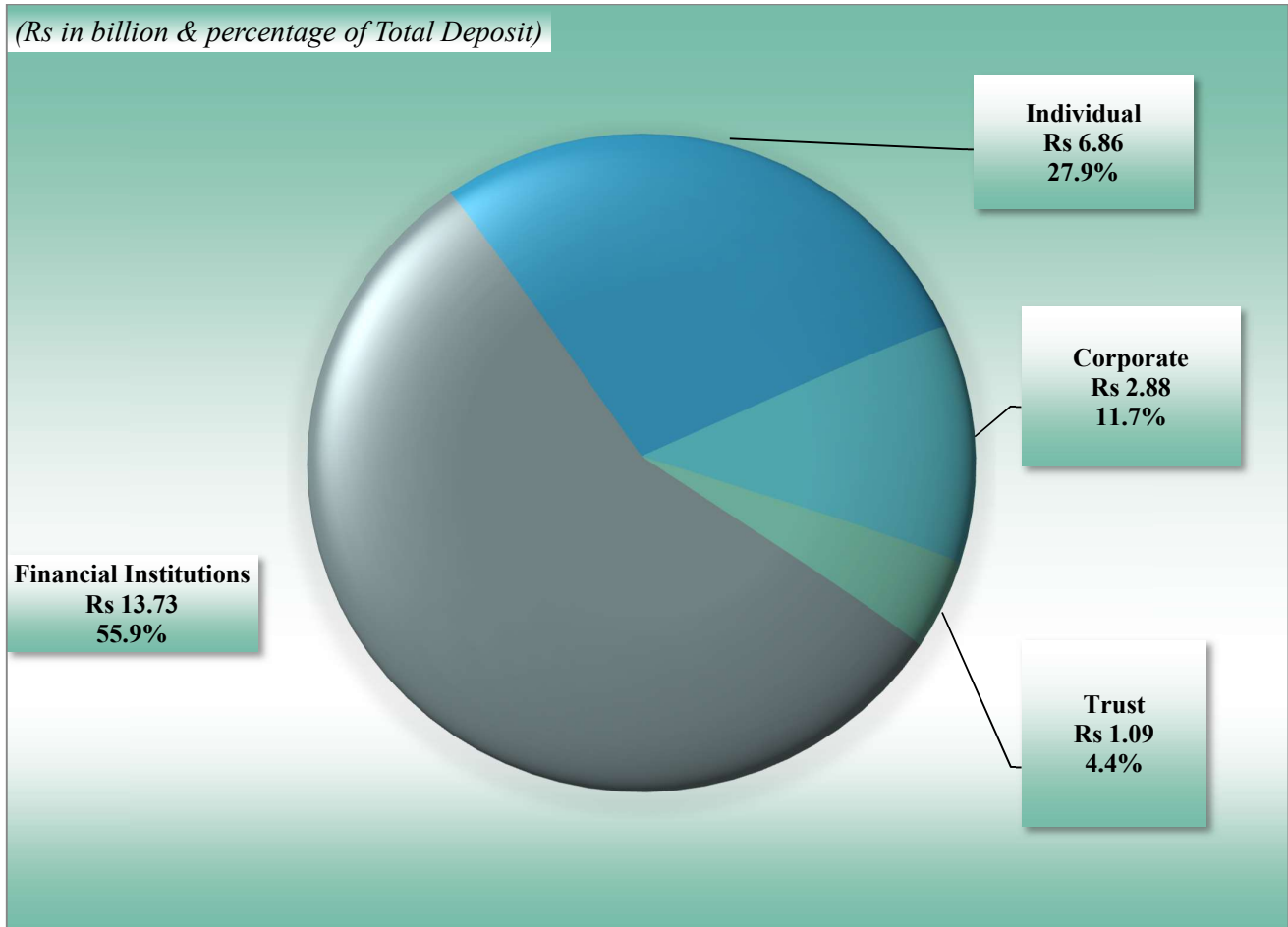


## DEPOSIT RAISING OF LEASING COMPANIES, MODARABAS & INVESTMENT BANKS

Category	Amounts (Rs in billion)				% of Total Deposits
	Leasing Cos.	Modarabas	Investment Banks *	Total	
Individual	0.23	2.80	3.84	6.86	27.9%
Corporate	0.00	2.01	0.88	2.88	11.7%
Trust	0.00	0.80	0.29	1.09	4.4%
Govt. Entities	0.00	0.00	0.00	0.00	0.0%
Financial Institutions	0.00	13.73	0.00	13.73	55.9%
<b>Total</b>	0.23	19.32	5.00	24.55	100.0%

\* 6 Investment Bank & 2 Modarabas are not included here due to non filing of SCRS returns.

(Rs in billion & percentage of Total Deposit)



## **ADDITIONAL REPORTS PERTAINING TO MUTUAL FUNDS/PLANS**

### **Category wise Break up of Assets under Management – Collective Investment Schemes (Conventional and Shariah Compliant)**

- The Total AUMs given in the said reports represent Net Assets of Open-end funds.

### **Region wise Issuance & Redemptions in Collective Investment Schemes (Conventional and Shariah Compliant)**

- These reports do not include the transactions conducted by funds of funds.

### **Number of new accounts opened in Collective Investment Schemes**

- These reports do not include the accounts opened by the funds of funds for investment in other funds.
- Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

### **Region wise Assets under Management**

- These reports do not include the accounts and investments by funds of funds for investment in other funds. Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

**CATEGORY WISE ISSUANCE & REDEMPTION IN  
CONVENTIONAL COLLECTIVE INVESTMENT SCHEMES DURING THE MONTH**

*(Rs. in billion)*

<b>Fund Category</b>	<b>Gross Issuance - Individuals</b>	<b>Gross Redemptions - Individuals</b>	<b>Net Issuance/Redemptions - Individuals</b>	<b>Gross Issuance - Non-Individuals</b>	<b>Gross Redemptions - Non-Individuals</b>	<b>Net Issuance/(Redemptions) - Non-Individuals</b>	<b>Gross Issuance - Fund of funds</b>	<b>Gross Redemptions - Fund of funds</b>	<b>Net Issuance (Redemptions) Fund of fund</b>	<b>Gross Issuance - Total</b>	<b>Gross Redemptions - Total</b>	<b>Net Issuance/Redemptions - Total</b>
Aggressive Income	2.65	1.67	0.97	2.70	8.35	(5.65)	-	-	-	5.35	10.03	(4.68)
Asset Allocation	0.91	0.89	0.01	0.46	0.51	(0.05)	-	-	-	1.37	1.41	(0.04)
Balanced	0.00	0.01	(0.00)	0.30	-	0.30	0.05	-	0.05	0.35	0.01	0.35
Capital Protected	7.43	5.62	1.81	0.18	0.03	0.15	-	-	-	7.61	5.65	1.96
Commodity	-	-	-	-	-	-	-	-	-	-	-	-
Equity	3.34	3.82	(0.48)	0.62	1.00	(0.38)	-	-	-	3.97	4.83	(0.86)
Fund of Funds	0.45	2.01	(1.57)	2.86	5.28	(2.42)	-	-	-	3.30	7.29	(3.99)
Income	61.34	57.61	3.73	55.60	31.09	24.51	0.24	0.05	0.19	117.18	88.75	28.43
Index Tracker	0.02	0.04	(0.02)	0.00	0.00	0.00	-	-	-	0.02	0.04	(0.02)
Money Market	93.12	91.29	1.83	83.93	56.97	26.96	0.82	5.75	(4.93)	177.87	154.02	23.86
	<b>169.26</b>	<b>162.97</b>	<b>6.28</b>	<b>146.67</b>	<b>103.25</b>	<b>43.42</b>	<b>1.11</b>	<b>5.80</b>	<b>(4.69)</b>	<b>317.03</b>	<b>272.02</b>	<b>45.01</b>

**CATEGORY WISE ISSUANCE & REDEMPTION IN**  
**SHARIAH COMPLIANT COLLECTIVE INVESTMENT SCHEMES DURING THE MONTH**

*(Rs. in billion)*

<b>Fund Category</b>	<b>Gross Issuance - Individuals</b>	<b>Gross Redemptions - Individual</b>	<b>Net Issuance/ (Redemptions) - Individual</b>	<b>Gross Issuance - Non-Individuals</b>	<b>Gross Redemptions - Non-Individuals</b>	<b>Net Issuance/ (Redemptions) - Non-Individuals</b>	<b>Gross Issuance - Fund of funds</b>	<b>Gross Redemptions - Fund of funds</b>	<b>Net Issuance/ (Redemptions) - Fund of funds</b>	<b>Gross Issuance - Total</b>	<b>Gross Redemptions - Total</b>	<b>Net Issuance/ (Redemptions) - Total</b>
Islamic Aggressive Income	0.03	0.02	0.01	-	-	-	-	-	-	0.03	0.02	0.01
Islamic Asset Allocation	0.12	0.30	(0.18)	2.08	1.07	1.02	-	-	-	2.21	1.37	0.84
Islamic Balanced	0.10	0.14	(0.05)	-	0.00	(0.00)	-	-	-	0.10	0.15	(0.05)
Islamic Capital Protected	-	0.08	(0.08)	-	-	-	-	-	-	-	0.08	(0.08)
Islamic Commodity	0.00	0.05	(0.05)	-	-	-	-	-	-	0.00	0.05	(0.05)
Islamic Equity	7.96	9.12	(1.15)	1.50	1.28	0.23	-	0.06	(0.06)	9.47	10.46	(0.99)
Islamic Fund of Funds	0.10	0.52	(0.43)	0.30	0.28	0.02	7.00	9.48	(2.48)	7.40	10.29	(2.89)
Islamic Income	85.14	64.46	20.68	42.55	23.98	18.58	0.02	0.05	(0.03)	127.71	88.49	39.22
Islamic Index Tracker	1.93	2.09	(0.17)	10.74	6.05	4.69	-	-	-	12.66	8.15	4.52
Islamic Money Market	46.44	34.99	11.46	135.03	99.54	35.49	0.04	0.61	(0.57)	181.52	135.13	46.38
	<b>141.82</b>	<b>111.78</b>	<b>30.04</b>	<b>192.21</b>	<b>132.20</b>	<b>60.01</b>	<b>7.06</b>	<b>10.20</b>	<b>(3.15)</b>	<b>341.09</b>	<b>254.18</b>	<b>86.91</b>

**CATEGOSRY WISE BREAK UP OF ASSETS UNDER MANAGEMENT**  
**CONVENTIONAL COLLECTIVE INVESTMENT SCHEMES**

*(Rs. in billion)*

<b>Fund Category</b>	<b>Individuals</b>	<b>Associated Banks/DFIs</b>	<b>Other Banks/DFIs</b>	<b>Insurance Co.s</b>	<b>Other Fin. Institutions</b>	<b>Other Corporates</b>	<b>Fund of funds</b>	<b>Retirement funds</b>	<b>Trusts/NGOs/Societies/Foundation/Charities</b>	<b>Foreign Individuals</b>	<b>Foreign Corporates</b>
Aggressive Income	6.66	0.11	0.00	0.20	0.00	5.16	0.03	2.23	0.12	-	-
Asset Allocation	4.90	0.71	0.22	0.45	0.04	0.15	-	1.18	0.03	0.00	-
Balanced	0.69	-	-	0.80	0.00	0.02	0.05	0.93	0.08	-	-
Capital Protected	24.81	3.08	-	0.31	-	41.76	-	1.13	0.57	-	-
Commodity	-	-	-	-	-	-	-	-	-	-	-
Equity	26.04	9.22	5.93	13.91	3.60	11.38	0.46	35.86	9.24	0.31	0.34
Fund of Funds	5.10	0.36	-	-	0.09	12.14	-	0.61	0.19	-	0.02
Income	116.15	16.12	0.54	1.83	2.68	128.42	2.57	21.06	8.01	0.90	0.05
Index Tracker	0.02	0.00	-	-	-	0.05	-	0.57	-	-	0.01
Money Market	188.12	18.88	4.25	5.75	41.50	273.16	14.32	24.40	10.20	1.57	-
	<b>372.50</b>	<b>48.48</b>	<b>10.94</b>	<b>23.24</b>	<b>47.90</b>	<b>472.24</b>	<b>17.43</b>	<b>87.97</b>	<b>28.45</b>	<b>2.78</b>	<b>0.41</b>



**CATEGORY WISE BREAK UP OF ASSETS UNDER MANAGEMENT**  
**SHARIAH COMPLIANT COLLECTIVE INVESTMENT SCHEMES**

(Rs. in billion)

Fund Category	Individuals	Associated Banks/DFIs	Other Banks/DFIs	Insurance Co.s	Other Fin. Institutions	Other Corporates	Fund of funds	Retirement funds	Trusts/ NGOs/ Societies/ Foundation /Charities	Foreign Individuals	Foreign Corporates
Islamic Aggressive Income	0.58	0.11	-	0.81	0.00	0.05	-	0.10	-	-	-
Islamic Asset Allocation	3.24	0.23	1.92	9.42	-	0.21	-	0.79	0.08	0.00	-
Islamic Balanced	0.75	0.40	-	0.00	0.00	0.21	-	0.33	0.02	0.01	-
Islamic Capital Protected	2.82	0.81	-	-	-	0.30	0.60	0.38	0.00	-	-
Islamic Commodity	1.09	0.17	-	-	-	0.11	-	-	0.01	0.02	-
Islamic Equity	16.06	5.05	0.60	5.74	0.04	3.85	0.86	21.47	1.01	0.36	-
Islamic Fund of Funds	4.43	0.04	-	0.07	-	0.38	0.13	0.49	0.24	0.02	-
Islamic Income	264.47	3.54	0.10	11.93	13.40	49.27	1.16	18.91	3.10	3.65	-
Islamic Index Tracker	0.29	1.96	-	-	-	1.02	0.04	0.01	-	0.02	-
Islamic Money Market	190.61	4.54	1.80	8.70	19.40	256.29	5.07	22.36	14.20	1.30	-
	<b>484.34</b>	<b>16.84</b>	<b>4.42</b>	<b>36.67</b>	<b>32.85</b>	<b>311.70</b>	<b>7.85</b>	<b>64.83</b>	<b>18.68</b>	<b>5.39</b>	<b>-</b>

## REGION WISE ISSUANCE & REDEMPTIONS IN CONVENTIONAL COLLECTIVE INVESTMENT SCHEMES DURING THE MONTH

(Rs. in billion)

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)
Hyderabad	1,447	0.13	0.08	0.06	1	0.00	-	0.00	1,448	0.14	0.08	0.06
Karachi	34,791	104.17	96.10	8.06	3,568	85.81	83.66	2.14	38,359	189.98	179.77	10.21
Larkana	262	0.04	0.01	0.03	-	-	-	-	262	0.04	0.01	0.03
Mirpur khas	56	0.00	0.00	0.00	-	-	-	-	56	0.00	0.00	0.00
Nawab shah	138	0.00	0.00	(0.00)	1	0.00	-	0.00	139	0.00	0.00	(0.00)
Others	2,573	0.11	0.12	(0.01)	1	0.00	-	0.00	2,574	0.11	0.12	(0.01)
Sukkur	299	0.03	0.21	(0.18)	2	-	-	-	301	0.03	0.21	(0.18)
<b>SINDH</b>	<b>39,566</b>	<b>104.48</b>	<b>96.52</b>	<b>7.96</b>	<b>3,573</b>	<b>85.81</b>	<b>83.66</b>	<b>2.15</b>	<b>43,139</b>	<b>190.29</b>	<b>180.19</b>	<b>10.11</b>
Bahawalpur	304	0.09	0.06	0.03	4	0.00	0.00	0.00	308	0.09	0.06	0.03
Faisalabad	3,109	8.71	8.45	0.26	167	5.55	0.98	4.58	3,276	14.27	9.42	4.84
Gujranwala	892	1.18	1.28	(0.11)	10	0.33	0.11	0.22	902	1.51	1.39	0.11
Lahore	22,207	30.59	32.55	(1.97)	1,529	23.01	12.94	10.07	23,736	53.60	45.50	8.10
Multan	3,082	2.93	2.71	0.23	69	2.03	0.39	1.65	3,151	4.97	3.10	1.87
Others	7,399	2.32	1.80	0.51	64	15.14	0.07	15.06	7,463	17.45	1.88	15.58
Rahim yar khan	407	0.48	0.03	0.45	1	-	0.00	(0.00)	408	0.48	0.03	0.45
Rawalpindi	4,326	2.39	2.42	(0.03)	295	24.99	26.82	(1.83)	4,621	27.39	29.24	(1.86)
Sadiqabad	26	0.01	0.00	0.01	-	-	-	-	26	0.01	0.00	0.01
Sargodha	613	0.23	0.11	0.13	1	0.14	-	0.14	614	0.37	0.11	0.26
Sialkot	1,006	1.13	1.04	0.09	34	0.37	0.92	(0.54)	1,040	1.50	1.95	(0.45)
<b>PUNJAB</b>	<b>43,371</b>	<b>50.06</b>	<b>50.45</b>	<b>(0.40)</b>	<b>2,174</b>	<b>71.57</b>	<b>42.23</b>	<b>29.34</b>	<b>45,545</b>	<b>121.63</b>	<b>92.68</b>	<b>28.94</b>
Islamabad	5,780	7.34	8.26	(0.92)	269	10.99	8.43	2.56	6,049	18.32	16.69	1.63
<b>CAPITAL TERRITORY</b>	<b>5,780</b>	<b>7.34</b>	<b>8.26</b>	<b>(0.92)</b>	<b>269</b>	<b>10.99</b>	<b>8.43</b>	<b>2.56</b>	<b>6,049</b>	<b>18.32</b>	<b>16.69</b>	<b>1.63</b>
Abbottabad	270	0.03	0.31	(0.28)	2	0.00	-	0.00	272	0.03	0.31	(0.28)
Bannu	54	0.00	0.00	0.00	-	-	-	-	54	0.00	0.00	0.00

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)
Dera ismail khan	92	0.01	0.00	0.00	-	-	-	-	92	0.01	0.00	0.00
Manshra	138	0.00	0.00	(0.00)	-	-	-	-	138	0.00	0.00	(0.00)
Nowshera	225	0.01	0.01	(0.00)	7	0.09	0.06	0.04	232	0.10	0.06	0.04
Others	1,314	0.36	0.26	0.11	13	1.04	-	1.04	1,327	1.40	0.26	1.14
Peshawar	1,248	0.62	0.65	(0.03)	26	0.91	0.13	0.77	1,274	1.52	0.78	0.74
Swat	86	0.00	0.00	0.00	-	-	-	-	86	0.00	0.00	0.00
<b>KPK</b>	<b>3,427</b>	<b>1.03</b>	<b>1.23</b>	<b>(0.21)</b>	<b>48</b>	<b>2.03</b>	<b>0.19</b>	<b>1.84</b>	<b>3,475</b>	<b>3.06</b>	<b>1.42</b>	<b>1.64</b>
Gwadar	16	0.00	0.00	(0.00)	-	-	-	-	16	0.00	0.00	(0.00)
Hub	4	0.00	0.00	(0.00)	-	-	-	-	4	0.00	0.00	(0.00)
Khuzdar	8	0.00	0.00	0.00	2	0.00	-	0.00	10	0.00	0.00	0.00
Lasbella	7	0.01	0.00	0.01	-	-	-	-	7	0.01	0.00	0.01
Others	124	0.00	0.02	(0.02)	-	-	-	-	124	0.00	0.02	(0.02)
Quetta	440	0.08	0.10	(0.02)	7	0.94	0.16	0.78	447	1.02	0.26	0.77
Turbat	29	0.00	0.00	(0.00)	-	-	-	-	29	0.00	0.00	(0.00)
<b>BALUCHISTAN</b>	<b>628</b>	<b>0.09</b>	<b>0.12</b>	<b>(0.03)</b>	<b>9</b>	<b>0.94</b>	<b>0.16</b>	<b>0.78</b>	<b>637</b>	<b>1.03</b>	<b>0.28</b>	<b>0.75</b>
Gilgit	26	0.00	0.00	0.00	4	-	0.00	(0.00)	30	0.00	0.00	(0.00)
Hunza	9	0.00	0.00	(0.00)	-	-	-	-	9	0.00	0.00	(0.00)
Others	18	0.00	0.00	0.00	-	-	-	-	18	0.00	0.00	0.00
<b>GILGIT BALTISTAN</b>	<b>53</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>4</b>	<b>-</b>	<b>0.00</b>	<b>(0.00)</b>	<b>57</b>	<b>0.00</b>	<b>0.00</b>	<b>(0.00)</b>
Mirpur	191	0.05	0.05	0.00	2	0.00	-	0.00	193	0.06	0.05	0.01
Muzaffarabad	94	0.00	0.00	0.00	8	0.00	-	0.00	102	0.00	0.00	0.00
Others	239	0.32	0.04	0.27	10	0.00	0.00	(0.00)	249	0.32	0.04	0.27
<b>AJK</b>	<b>524</b>	<b>0.37</b>	<b>0.09</b>	<b>0.28</b>	<b>20</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>544</b>	<b>0.38</b>	<b>0.10</b>	<b>0.28</b>
Overseas	503	1.73	1.81	(0.08)	-	-	-	-	503	1.73	1.81	(0.08)
<b>TOTAL</b>	<b>93,852</b>	<b>165.09</b>	<b>158.49</b>	<b>6.60</b>	<b>6,097</b>	<b>171.35</b>	<b>134.68</b>	<b>36.67</b>	<b>99,949</b>	<b>336.44</b>	<b>293.17</b>	<b>43.27</b>

## REGION WISE ISSUANCE & REDEMPTIONS IN SHARIAH COMPLIANT COLLECTIVE INVESTMENT SCHEMES DURING THE MONTH

(Rs. in billion)

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)
Hyderabad	5,826	0.54	0.43	0.12	1	0.00	-	0.00	5,827	0.54	0.43	0.12
Karachi	257,179	89.39	71.04	18.35	12,730	118.56	96.97	21.59	269,909	207.95	168.02	39.93
Larkana	249	0.01	0.00	0.00	-	-	-	-	249	0.01	0.00	0.00
Mirpur khas	239	0.02	0.01	0.01	-	-	-	-	239	0.02	0.01	0.01
Nawab shah	90	0.02	0.03	(0.00)	-	-	-	-	90	0.02	0.03	(0.00)
Others	12,495	0.29	0.21	0.08	87	0.00	0.01	(0.01)	12,582	0.30	0.22	0.07
Sukkur	506	0.05	0.02	0.03	1	0.00	-	0.00	507	0.05	0.02	0.03
<b>SINDH</b>	<b>276,584</b>	<b>90.32</b>	<b>71.74</b>	<b>18.58</b>	<b>12,819</b>	<b>118.56</b>	<b>96.98</b>	<b>21.58</b>	<b>289,403</b>	<b>208.88</b>	<b>168.72</b>	<b>40.16</b>
Bahawalpur	450	0.16	0.14	0.02	3	0.03	0.00	0.03	453	0.19	0.14	0.05
Faisalabad	8,503	5.46	3.12	2.35	83	3.43	2.74	0.69	8,586	8.90	5.86	3.04
Gujranwala	4,304	0.61	0.49	0.12	24	0.01	0.03	(0.02)	4,328	0.62	0.52	0.10
Lahore	100,335	17.59	14.17	3.42	4,023	9.82	7.69	2.13	104,358	27.41	21.86	5.55
Multan	10,094	2.53	1.81	0.72	128	3.15	0.35	2.80	10,222	5.69	2.17	3.52
Others	28,318	3.65	2.91	0.74	96	0.16	0.25	(0.09)	28,414	3.81	3.16	0.65
Rahim yar khan	949	0.27	0.17	0.10	-	-	-	-	949	0.27	0.17	0.10
Rawalpindi	29,261	4.05	2.75	1.30	653	29.81	13.08	16.73	29,914	33.86	15.83	18.03
Sadiqabad	227	0.08	0.05	0.03	-	-	-	-	227	0.08	0.05	0.03
Sargodha	1,940	0.17	0.11	0.06	2	0.00	-	0.00	1,942	0.17	0.11	0.06
Sialkot	2,103	1.20	0.44	0.76	109	0.78	0.53	0.26	2,212	1.98	0.97	1.01
<b>PUNJAB</b>	<b>186,484</b>	<b>35.78</b>	<b>26.17</b>	<b>9.60</b>	<b>5,121</b>	<b>47.20</b>	<b>24.68</b>	<b>22.53</b>	<b>191,605</b>	<b>82.98</b>	<b>50.85</b>	<b>32.13</b>
Islamabad	44,202	7.95	6.30	1.65	1,373	9.20	66.05	(56.85)	45,575	17.15	72.35	(55.20)
<b>CAPITAL TERRITORY</b>	<b>44,202</b>	<b>7.95</b>	<b>6.30</b>	<b>1.65</b>	<b>1,373</b>	<b>9.20</b>	<b>66.05</b>	<b>(56.85)</b>	<b>45,575</b>	<b>17.15</b>	<b>72.35</b>	<b>(55.20)</b>
Abbottabad	815	0.15	0.30	(0.15)	-	-	0.18	(0.18)	815	0.15	0.48	(0.33)
Bannu	229	0.01	0.01	0.00	-	-	-	-	229	0.01	0.01	0.00

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)
Dera ismail khan	310	0.04	0.02	0.02	-	-	-	-	310	0.04	0.02	0.02
Manshra	243	0.09	0.07	0.01	-	-	-	-	243	0.09	0.07	0.01
Nowshera	487	0.14	0.05	0.09	-	-	-	-	487	0.14	0.05	0.09
Others	6,697	0.72	0.51	0.20	106	0.05	0.05	0.00	6,803	0.77	0.56	0.20
Peshawar	6,857	1.49	1.23	0.26	6	0.30	0.53	(0.23)	6,863	1.79	1.76	0.02
Swat	253	0.06	0.04	0.02	-	-	-	-	253	0.06	0.04	0.02
<b>KPK</b>	<b>15,891</b>	<b>2.69</b>	<b>2.24</b>	<b>0.45</b>	<b>112</b>	<b>0.35</b>	<b>0.77</b>	<b>(0.41)</b>	<b>16,003</b>	<b>3.05</b>	<b>3.01</b>	<b>0.04</b>
Gwadar	8	0.00	0.00	(0.00)	-	-	-	-	8	0.00	0.00	(0.00)
Hub	19	0.00	0.00	0.00	-	-	-	-	19	0.00	0.00	0.00
Khuzdar	2	0.00	0.00	(0.00)	-	-	-	-	2	0.00	0.00	(0.00)
Lasbella	3	0.00	0.00	0.00	1	-	0.01	(0.01)	4	0.00	0.01	(0.01)
Others	157	0.07	0.01	0.06	1	0.01	-	0.01	158	0.08	0.01	0.07
Quetta	2,075	0.55	0.45	0.10	164	0.08	0.03	0.05	2,239	0.63	0.49	0.15
Turbat	16	0.00	0.00	0.00	-	-	-	-	16	0.00	0.00	0.00
<b>BALUCHISTAN</b>	<b>2,280</b>	<b>0.63</b>	<b>0.47</b>	<b>0.16</b>	<b>166</b>	<b>0.09</b>	<b>0.04</b>	<b>0.05</b>	<b>2,446</b>	<b>0.72</b>	<b>0.51</b>	<b>0.21</b>
Gilgit	27	0.00	0.00	(0.00)	-	-	-	-	27	0.00	0.00	(0.00)
Hunza	80	-	-	-	-	-	-	-	80	-	-	-
Others	10	0.00	0.00	0.00	-	-	-	-	10	0.00	0.00	0.00
<b>GILGIT BALTISTAN</b>	<b>117</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>117</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
Mirpur	574	0.05	0.03	0.02	-	-	-	-	574	0.05	0.03	0.02
Muzaffarabad	1,955	0.09	0.03	0.06	-	-	-	-	1,955	0.09	0.03	0.06
Others	1,884	0.02	0.03	(0.00)	1	-	0.00	(0.00)	1,885	0.02	0.03	(0.00)
<b>AJK</b>	<b>4,413</b>	<b>0.16</b>	<b>0.08</b>	<b>0.07</b>	<b>1</b>	<b>-</b>	<b>0.00</b>	<b>(0.00)</b>	<b>4,414</b>	<b>0.16</b>	<b>0.08</b>	<b>0.07</b>
Overseas	1,461	0.73	0.68	0.05	1	0.35	5.00	(4.65)	1,462	1.08	5.68	(4.60)
<b>TOTAL</b>	<b>531,432</b>	<b>138.26</b>	<b>107.69</b>	<b>30.57</b>	<b>19,593</b>	<b>175.76</b>	<b>193.52</b>	<b>(17.75)</b>	<b>551,025</b>	<b>314.02</b>	<b>301.21</b>	<b>12.81</b>

## NUMBER OF NEW ACCOUNTS OPENED IN COLLECTIVE INVESTMENT SCHEMES DURING THE MONTH

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
Hyderabad	58	-	58	74	-	74
Karachi	1,022	25	1,047	7,408	61	7,469
Larkana	21	-	21	9	-	9
Mirpur Khas	15	-	15	10	-	10
Nawab Shah	18	-	18	12	-	12
Others	232	1	233	3,038	-	3,038
Sukkur	23	-	23	13	-	13
<b>SINDH</b>	<b>1,389</b>	<b>26</b>	<b>1,415</b>	<b>10,564</b>	<b>61</b>	<b>10,625</b>
Bahawalpur	68	-	68	46	-	46
Faisalabad	191	1	192	397	1	398
Gujranwala	106	-	106	69	-	69
Lahore	682	10	692	1,044	15	1,059
Multan	168	1	169	163	1	164
Others	1,171	-	1,171	701	1	702
Rahim Yar Khan	96	-	96	39	-	39
Rawalpindi	235	3	238	326	2	328
Sadiqabad	-	-	-	6	-	6
Sargodha	74	-	74	58	1	59
Sialkot	86	-	86	55	2	57
<b>PUNJAB</b>	<b>2,877</b>	<b>15</b>	<b>2,892</b>	<b>2,904</b>	<b>23</b>	<b>2,927</b>
Islamabad	219	3	222	426	1	427
<b>CAPITAL TERRITORY</b>	<b>219</b>	<b>3</b>	<b>222</b>	<b>426</b>	<b>1</b>	<b>427</b>
Abbottabad	30	-	30	119	-	119

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
Bannu	6	-	6	119	-	119
Dera Ismail Khan	9	-	9	53	-	53
Mansehra	22	-	22	65	-	65
Nowshera	15	-	15	81	-	81
Others	232	-	232	876	-	876
Peshawar	97	1	98	333	-	333
Swat	24	-	24	93	-	93
<b>KPK</b>	<b>435</b>	<b>1</b>	<b>436</b>	<b>1,739</b>	<b>-</b>	<b>1,739</b>
Gwadar	2	-	2	3	-	3
Hub	-	-	-	-	-	-
Khuzdar	-	-	-	-	-	-
Lasbella	-	-	-	1	-	1
Others	41	-	41	10	-	10
Quetta	34	-	34	27	5	32
Turbat	1	-	1	6	-	6
<b>BALUCHISTAN</b>	<b>78</b>	<b>-</b>	<b>78</b>	<b>47</b>	<b>5</b>	<b>52</b>
Gilgit	12	-	12	1	-	1
Hunza	-	-	-	-	-	-
Others	18	-	18	1	-	1
<b>GILGIT BALTISTAN</b>	<b>30</b>	<b>-</b>	<b>30</b>	<b>2</b>	<b>-</b>	<b>2</b>
Mirpur	3	-	3	5	-	5
Muzaffarabad	15	-	15	2	-	2
Others	49	-	49	14	-	14
<b>AJ&amp;K</b>	<b>67</b>	<b>-</b>	<b>67</b>	<b>21</b>	<b>-</b>	<b>21</b>
Overseas	13	-	13	153	-	153
<b>TOTAL</b>	<b>5,108</b>	<b>45</b>	<b>5,153</b>	<b>15,856</b>	<b>90</b>	<b>15,946</b>

## REGION-WISE ASSETS UNDER MANAGEMENT

*(Rs. in billion)*

City	Conventional Schemes						Shariah Compliant Schemes					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)
Hyderabad	6,602	2.31	27	0.58	6,629	2.88	3,822	2.21	3	0.01	3,825	2.22
Karachi	115,719	197.67	4099	411.20	119,818	608.87	167,662	246.36	3339	311.20	171,001	557.56
Larkana	487	0.07	1	-	488	0.07	288	0.03	1	-	289	0.03
Mirpur Khas	329	0.05	1	0.00	330	0.05	330	0.09	0	-	330	0.09
Nawab Shah	269	0.07	0	-	269	0.07	247	0.13	0	-	247	0.13
Others	28,823	1.45	8	0.10	28,831	1.55	42,963	1.50	4	0.03	42,967	1.53
Sukkur	1,490	0.64	5	0.36	1,495	1.01	480	0.17	1	0.00	481	0.17
<b>SINDH</b>	<b>153,719</b>	<b>202.24</b>	<b>4141</b>	<b>412.24</b>	<b>157,860</b>	<b>614.49</b>	<b>215,792</b>	<b>250.50</b>	<b>3348</b>	<b>311.24</b>	<b>219,140</b>	<b>561.74</b>
Bahawalpur	840	0.38	8	0.09	848	0.47	1,181	0.87	3	0.08	1,184	0.95
Faisalabad	7,320	12.21	146	18.17	7,466	30.38	18,140	14.15	172	9.27	18,312	23.42
Gujranwala	3,382	2.59	21	0.23	3,403	2.82	3,663	3.13	23	1.27	3,686	4.40
Lahore	48,549	106.85	1822	115.20	50,371	222.04	67,880	103.79	1120	48.51	69,000	152.30
Multan	8,068	6.03	103	1.78	8,171	7.82	7,290	9.48	59	9.68	7,349	19.16
Others	13,719	8.18	92	17.86	13,811	26.04	22,015	15.07	40	2.26	22,055	17.33
Rahim Yar Khan	713	0.76	2	-	715	0.76	1,042	1.06	6	0.30	1,048	1.36
Rawalpindi	13,248	10.26	302	90.95	13,550	101.21	16,677	14.97	156	48.32	16,833	63.29
Sadiqabad	126	0.03	0	-	126	0.03	609	0.50	0	-	609	0.50
Sargodha	2,234	0.91	6	0.45	2,240	1.36	1,705	1.19	4	0.01	1,709	1.21
Sialkot	3,468	4.63	57	2.75	3,525	7.38	3,679	3.58	63	4.63	3,742	8.22
<b>PUNJAB</b>	<b>101,667</b>	<b>152.82</b>	<b>2559</b>	<b>247.48</b>	<b>104,226</b>	<b>400.31</b>	<b>143,881</b>	<b>167.80</b>	<b>1646</b>	<b>124.34</b>	<b>145,527</b>	<b>292.14</b>
Islamabad	15,844	19.67	452	47.57	16,296	67.25	22,759	32.87	289	16.44	23,048	49.31
<b>CAPITAL TERRITORY</b>	<b>15,844</b>	<b>19.67</b>	<b>452</b>	<b>47.57</b>	<b>16,296</b>	<b>67.25</b>	<b>22,759</b>	<b>32.87</b>	<b>289</b>	<b>16.44</b>	<b>23,048</b>	<b>49.31</b>
Abbottabad	1,398	1.52	5	0.53	1,403	2.05	1,868	0.98	1	0.00	1,869	0.99



City	Conventional Schemes						Shariah Compliant Schemes					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)
Bannu	86	0.04	0	-	86	0.04	326	0.15	0	-	326	0.15
Dera Ismail Khan	142	0.07	3	-	145	0.07	261	0.15	1	-	262	0.15
Mansehra	133	0.01	0	-	133	0.01	713	0.31	0	-	713	0.31
Nowshera	627	0.20	16	0.46	643	0.66	827	0.56	10	0.00	837	0.56
Others	2,645	1.30	26	2.37	2,671	3.67	7,061	2.83	13	0.18	7,074	3.01
Peshawar	6,430	3.36	83	4.36	6,513	7.73	9,829	6.17	45	1.61	9,874	7.78
Swat	166	0.06	1	0.03	167	0.09	1,004	0.21	0	-	1,004	0.21
<b>KPK</b>	<b>11,627</b>	<b>6.57</b>	<b>134</b>	<b>7.75</b>	<b>11,761</b>	<b>14.31</b>	<b>21,889</b>	<b>11.35</b>	<b>70</b>	<b>1.80</b>	<b>21,959</b>	<b>13.16</b>
Gwadar	21	0.01	0	-	21	0.01	15	0.02	0	-	15	0.02
Hub	18	0.00	0	-	18	0.00	133	0.05	0	-	133	0.05
Khuzdar	16	0.00	6	0.02	22	0.02	10	0.00	0	-	10	0.00
Lasbella	8	0.01	0	-	8	0.01	41	0.01	0	-	41	0.01
Others	170	0.08	0	-	170	0.08	177	0.23	3	0.06	180	0.29
Quetta	2,225	1.65	20	1.17	2,245	2.81	1,265	1.72	9	3.47	1,274	5.19
Turbat	28	0.03	0	-	28	0.03	15	0.00	0	-	15	0.00
<b>Balochistan</b>	<b>2,486</b>	<b>1.78</b>	<b>26</b>	<b>1.18</b>	<b>2,512</b>	<b>2.96</b>	<b>1,656</b>	<b>2.04</b>	<b>12</b>	<b>3.53</b>	<b>1,668</b>	<b>5.57</b>
Gilgit	77	0.00	0	-	77	0.00	101	0.02	2	-	103	0.02
Hunza	11	0.00	0	-	11	0.00	2	0.00	0	-	2	0.00
Others	46	0.00	1	0.00	47	0.00	29	0.00	1	-	30	0.00
<b>Gilgit Baltistan</b>	<b>134</b>	<b>0.00</b>	<b>1</b>	<b>0.00</b>	<b>135</b>	<b>0.00</b>	<b>132</b>	<b>0.02</b>	<b>3</b>	<b>-</b>	<b>135</b>	<b>0.02</b>
Mirpur	2,216	1.27	7	0.09	2,223	1.36	801	0.37	1	-	802	0.37
Muzaffarabad	158	0.03	7	0.05	165	0.09	416	0.17	3	0.00	419	0.17
Others	465	0.71	4	0.09	469	0.80	402	0.29	0	-	402	0.29
<b>AJ&amp;K</b>	<b>2,839</b>	<b>2.01</b>	<b>18</b>	<b>0.24</b>	<b>2,857</b>	<b>2.26</b>	<b>1,619</b>	<b>0.83</b>	<b>4</b>	<b>0.00</b>	<b>1,623</b>	<b>0.83</b>
Overseas	2,460	3.85	9	0.20	2,469	4.06	4,886	6.39	4	2.13	4,890	8.52
<b>TOTAL</b>	<b>290,776</b>	<b>388.95</b>	<b>7340</b>	<b>716.68</b>	<b>298,116</b>	<b>1,105.63</b>	<b>412,614</b>	<b>471.80</b>	<b>5376</b>	<b>459.49</b>	<b>417,990</b>	<b>931.28</b>



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