

**SECURITIES AND EXCHANGE  
COMMISSION OF PAKISTAN**

NBFC TEAM- LICENSED AND  
UNLISTED COMPANIES DEPARTMENT  
SUPERVISION DIVISION



# SECTOR SUMMARY NBFI<sub>s</sub> & MODARABAS SECTOR

**JUNE 2023**  
جُونِی ۲۰۲۳

**DISCLAIMER:**

*The information presented hereunder is solely based on information submitted by NBFIs & Modarabas through Specialized Companies Return System (SCRS) to SECP on monthly basis.*



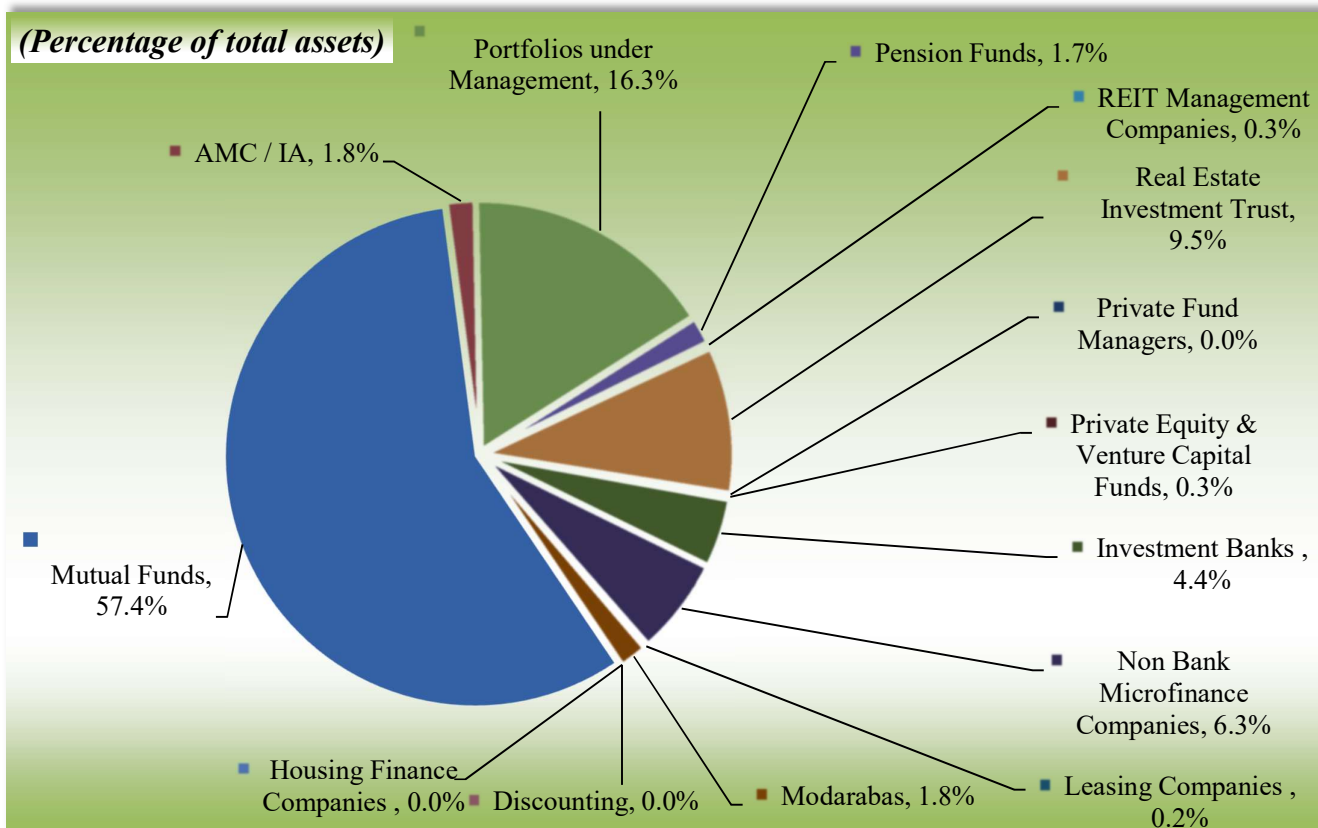
## TABLE OF CONTENTS

<b>SNAPSHOT OF NBFI INDUSTRY AS OF JUNE 30, 2023 .....</b>	<b>3</b>
TREND OF GROWTH IN TOTAL ASSETS OF NBFI INDUSTRY .....	4
BREAKUP OF SHARIAH COMPLIANT AND CONVENTIONAL ASSETS .....	4
<b>MUTUAL FUNDS &amp; PLANS .....</b>	<b>6</b>
TREND OF TOTAL ASSETS .....	6
TREND OF CATEGORY-WISE POSITION .....	6
TREND OF TOTAL ASSETS OF CONVENTIONAL AND SHARIAH COMPLIANT MUTUAL FUNDS .....	8
ASSET ALLOCATION .....	9
QUARTERLY TREND OF TOTAL ASSETS .....	9
DETAIL OF INVESTOR ACCOUNTS .....	10
NUMBER OF ACTIVE INVESTOR ACCOUNTS .....	10
<b>VOLUNTARY PENSION SCHEMES / FUNDS .....</b>	<b>11</b>
TREND OF TOTAL ASSETS .....	11
CATEGORY-WISE POSITION OF TOTAL ASSETS .....	12
TREND OF TOTAL ASSETS OF CONVENTIONAL AND SHARIAH COMPLIANT PENSION FUNDS.....	13
ASSET ALLOCATION .....	14
DETAIL OF INVESTOR ACCOUNTS.....	14
<b>DISCRETIONARY / NON-DISCRETIONARY PORTFOLIOS.....</b>	<b>15</b>
TREND OF TOTAL ASSETS .....	15
<b>REAL ESTATE INVESTMENT TRUST AND PE&amp;VC FUND.....</b>	<b>16</b>
TREND OF TOTAL ASSETS .....	16
<b>LEASING CO, MODARABAS, INVESTMENT BANKS, NBMFCS, DISCOUNTING &amp; HFCs.....</b>	<b>17</b>
TREND OF TOTAL ASSETS .....	17
ASSET ALLOCATION .....	18
LEVERAGE PROFILE .....	19
DEPOSIT RAISING.....	20
<b>ADDITIONAL REPORTS PERTAINING TO MUTUAL FUNDS/PLANS .....</b>	<b>21</b>
CATEGORY WISE ISSUANCE & REDEMPTION IN CONVENTIONAL COLLECTIVE INVESTMENT SCHEMES DURING THE MONTH.....	22
CATEGORY WISE ISSUANCE & REDEMPTION IN SHARIAH COMPLIANT COLLECTIVE INVESTMENT SCHEMES DURING THE MONTH	23
CATEGORY WISE BREAK UP OF ASSETS UNDER MANAGEMENT -CONVENTIONAL COLLECTIVE INVESTMENT SCHEMES .....	24
CATEGORY WISE BREAK UP OF ASSETS UNDER MANAGEMENT - SHARIAH COMPLIANT COLLECTIVE INVESTMENT SCHEMES ...	25
REGION WISE ISSUANCE & REDEMPTIONS IN CONVENTIONAL COLLECTIVE INVESTMENT SCHEMES DURING THE MONTH .....	26
REGION WISE ISSUANCE & REDEMPTIONS IN SHARIAH COMPLIANT COLLECTIVE INVESTMENT SCHEMES DURING THE MONTH ..	28
NUMBER OF NEW ACCOUNTS OPENED IN COLLECTIVE INVESTMENT SCHEMES DURING THE MONTH.....	30
REGION-WISE ASSETS UNDER MANAGEMENT .....	32

## SNAPSHOT OF NBFI INDUSTRY AS OF JUNE 30, 2023

Sector & Sub Sectors		No. of Licenses	Total Assets (Rs in billion)	Percentage of Total Assets
FUND MANAGEMENT	Mutual Funds and Plans	340	1,675.55	57.4%
	Asset Management Companies/ Investment Advisors *	29	51.86	1.8%
	Discretionary & Non-Discretionary Portfolios	-	476.97	16.3%
	Pension Funds	24	50.26	1.7%
	REIT Management Companies *	22	9.40	0.3%
	Real Estate Investment Trust	15	276.64	9.5%
	Private Fund Managers *	11	0.22	0.0%
	Private Equity & Venture Capital Funds	7	8.79	0.3%
LENDING	Investment Banks	28	128.93	4.4%
	Non-Bank Microfinance Companies	40	183.56	6.3%
	Leasing Companies	5	6.42	0.2%
	Modarabas	22	52.32	1.8%
	Housing Finance Companies	4	0.54	0.0%
	Discounting	1	0.05	0.0%
<b>Total</b>		<b>548</b>	<b>2,921.50</b>	<b>100.0%</b>

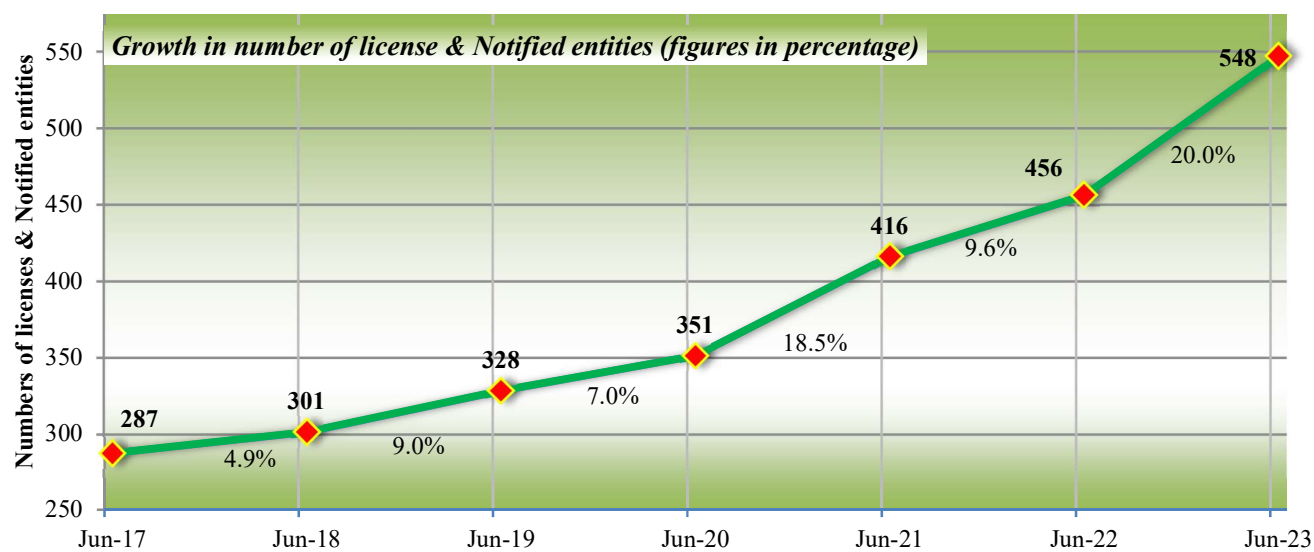
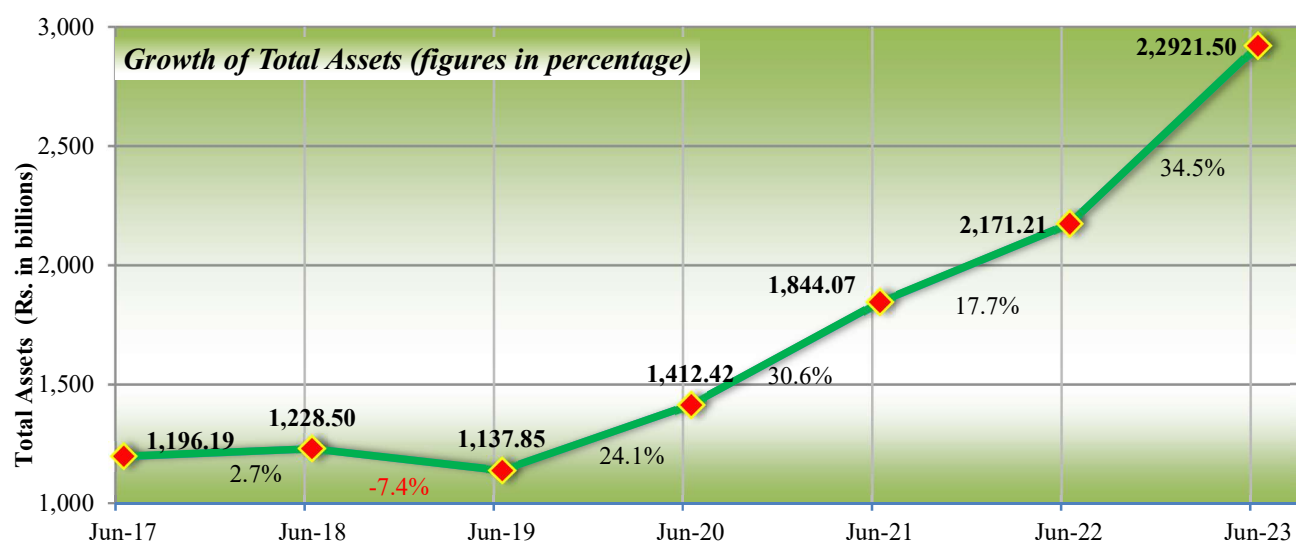
\*The assets of 6 RMC and 6 Private Fund Managers having more than one licenses are covered in AMC/IAs section and assets of 1 RMC has more than one licenses is covered in Private Fund Managers.



## TREND OF GROWTH OF ASSETS OF NBFI INDUSTRY

(Rs. in billion)

Description	Jun-17	Jun-18	Jun-19	Jun-20	Jun-21	Jun-22	Jun-23
Total Assets	1,196.19	1,228.50	1,137.85	1,412.42	1,844.07	2,171.21	2,921.50
Growth Since Last June	30.3%	2.7%	-7.4%	24.1%	30.6%	17.7%	34.5%
Total licenses & Notified entities	287	301	328	351	416	456	547
Growth of Assets since June 2017 till June 2023				144.22%			
Compound Annual Growth Rate of total Assets from June 2017 till June 2023				16.05%			

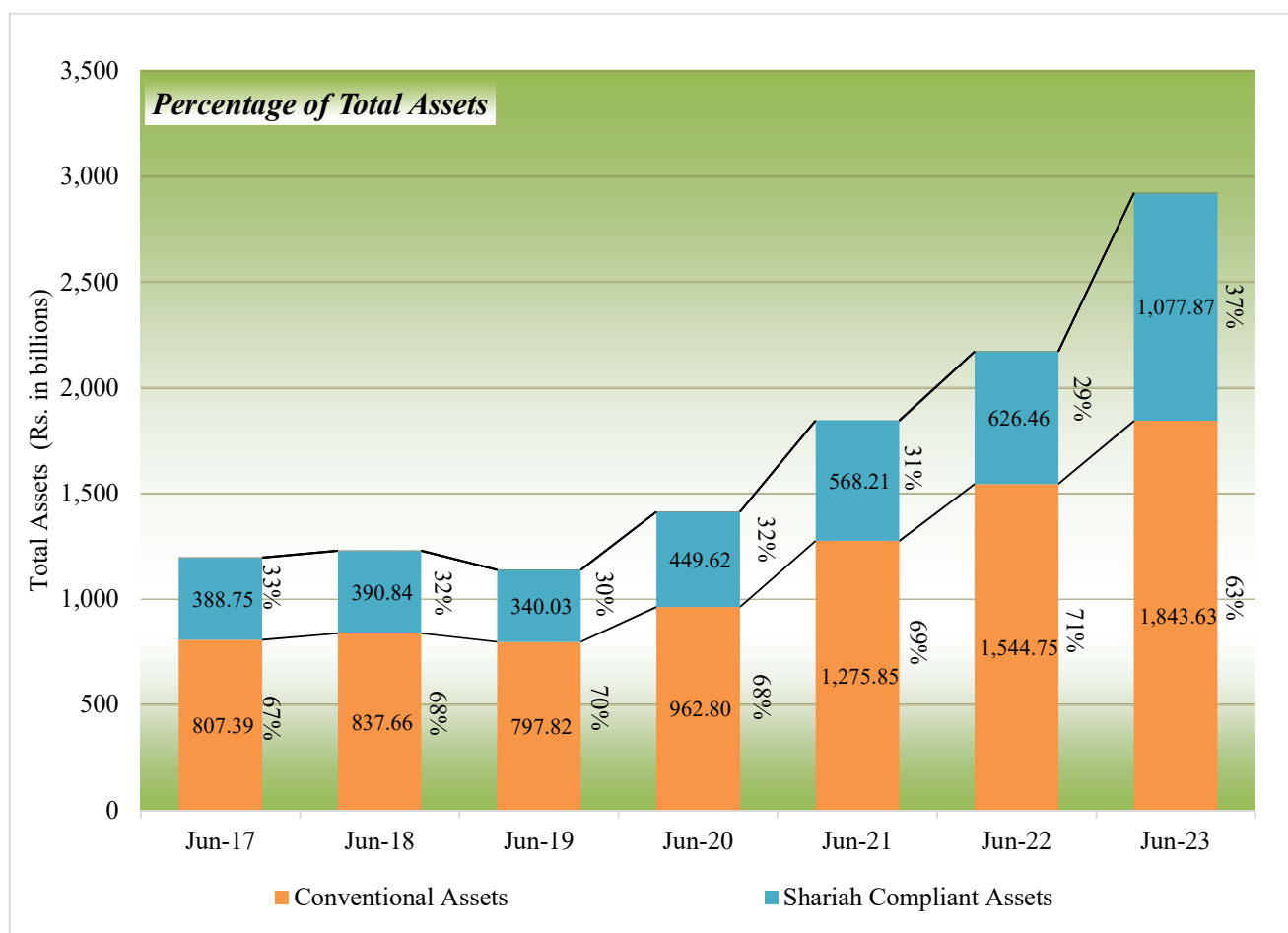


## BREAKUP OF SHARIAH COMPLIANT AND CONVENTIONAL ASSETS OF NBFI INDUSTRY

(Rs. in billion)

Description		Jun-17	Jun-18	Jun-19	Jun-20	Jun-21	Jun-22	Jun-23
Assets	Conventional	807.39	837.66	797.82	962.80	1,275.85	1,544.75	1,843.63
	Shariah Compliant	388.75	390.84	340.03	449.62	568.21	626.46	1,077.87
	<b>Total</b>	<b>1,196.14</b>	<b>1,228.50</b>	<b>1,137.85</b>	<b>1,412.42</b>	<b>1,844.06</b>	<b>2,171.21</b>	<b>2,921.50</b>
Share in Assets (%)	Conventional	67.5%	68.2%	70.1%	68.2%	69.2%	71.1%	63.1%
	Shariah Compliant	32.5%	31.8%	29.9%	31.8%	30.8%	28.9%	36.9%
Growth since June 2017 till June 2023	Conventional Assets	128.3%						
	Shariah Compliant Assets	177.3%						
Compound Annual Growth Rate (June 2017 till June 2023)	Conventional Assets	14.8%						
	Shariah Compliant Assets	18.5%						

*Note. Shariah Compliant assets include assets of Shariah Compliant Mutual Funds, Shariah Compliant Pension Funds, Shariah complaint REIT Schemes and Modarabas, while rest of the assets of NBFi industry are considered as conventional assets.*

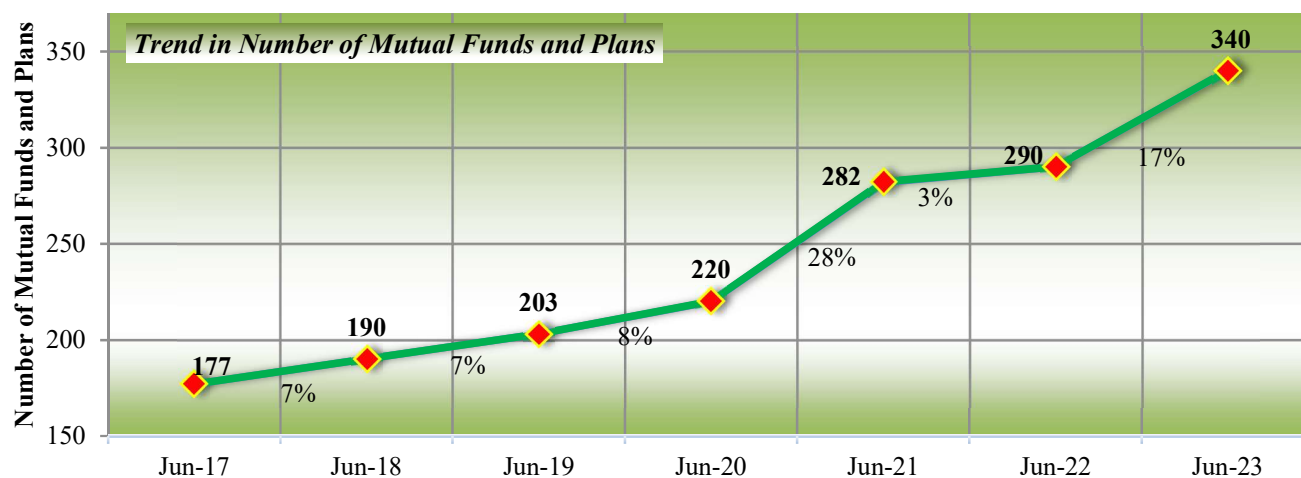
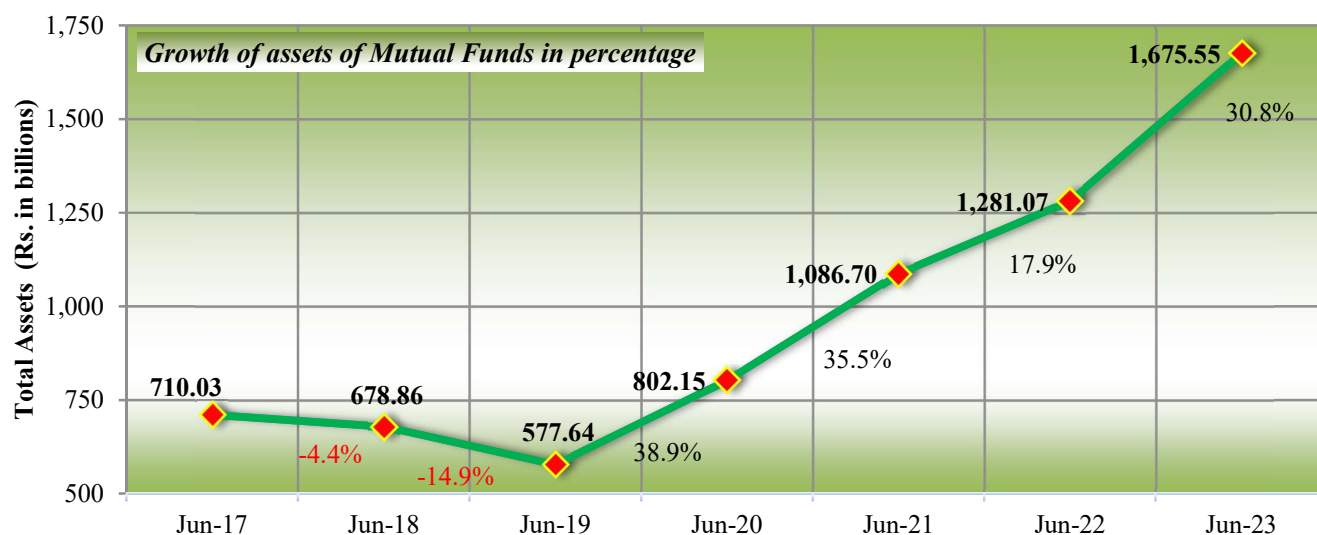


## MUTUAL FUNDS & PLANS

### TREND OF TOTAL ASSETS OF MUTUAL FUNDS & PLANS

(Rs in billion)

Description	Jun-17	Jun-18	Jun-19	Jun-20	Jun-21	Jun-22	Jun-23
Total Assets	710.03	678.86	577.64	802.15	1,086.70	1,281.07	1,675.55
Growth since last June	30.0%	-4.4%	-14.9%	38.9%	35.5%	17.9%	30.8%
Total Number of Mutual Funds & Plans	177	190	203	220	282	290	340
Growth of Assets since June 2017 till June 2023				136.0%			
Compound Annual Growth Rate (June 2017 till June 2023)				15.4%			



## TREND OF CATEGORY-WISE POSITION OF TOTAL ASSETS OF MUTUAL FUNDS

(Rs. in billion)

Fund Category	Jun-17	Jun-18	Jun-19	Jun-20	Jun-21	Jun-22	Jun-23
Equity	341.00	280.37	196.37	186.77	262.36	195.47	142.58
Income	126.09	116.85	121.49	198.61	256.69	306.19	389.08
Money Market	84.74	146.25	167.93	330.17	451.00	670.35	928.91
Others *	158.20	135.39	91.85	86.60	116.65	109.06	214.98
<b>Total</b>	<b>710.03</b>	<b>678.86</b>	<b>577.64</b>	<b>802.15</b>	<b>1,086.70</b>	<b>1,281.07</b>	<b>1,675.55</b>

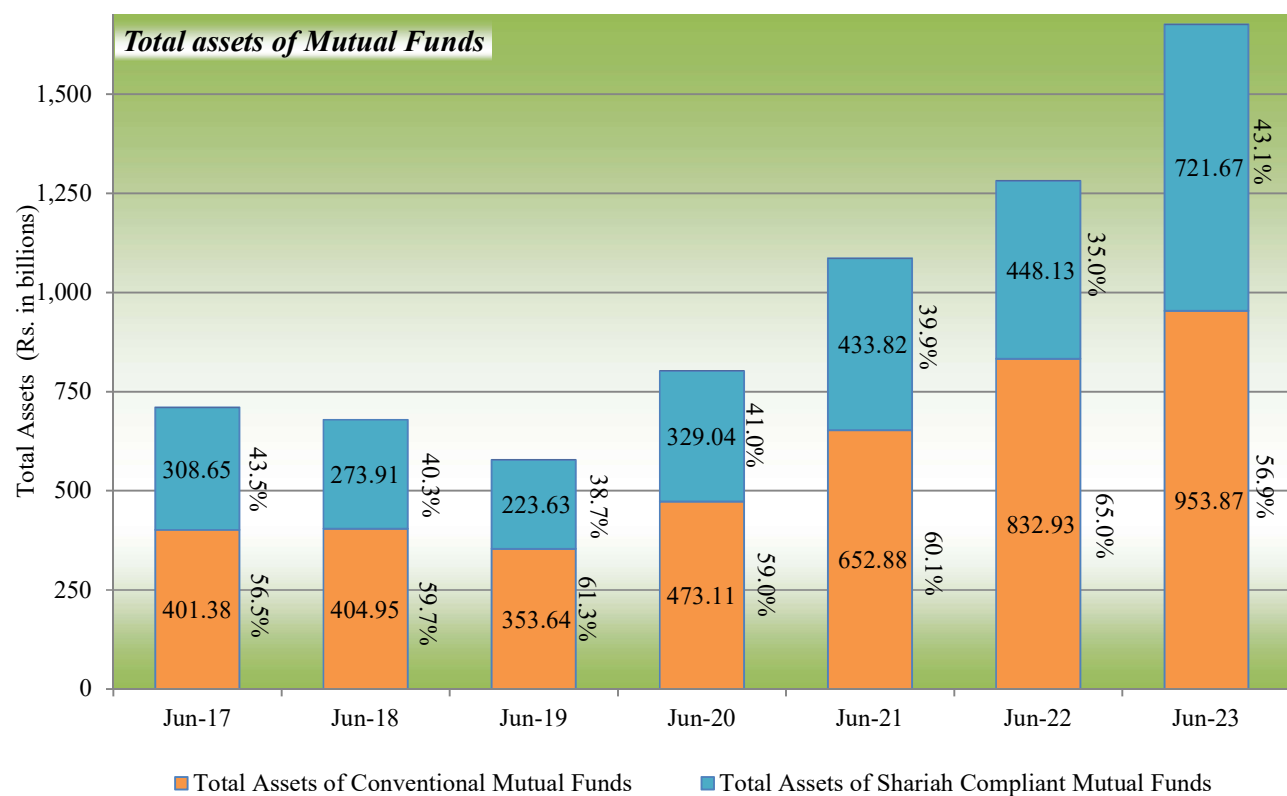
\* Others Include Asset Allocation, Aggressive Asset Allocation, Aggressive Income, Balanced, Capital Protected, Commodity, Fund of Funds, Exchange Traded, Index Tracker, Fixed Return and Sector Specific Funds.



## TREND OF TOTAL ASSETS OF CONVENTIONAL AND SHARIAH COMPLIANT MUTUAL FUNDS

(Rs. in billion)

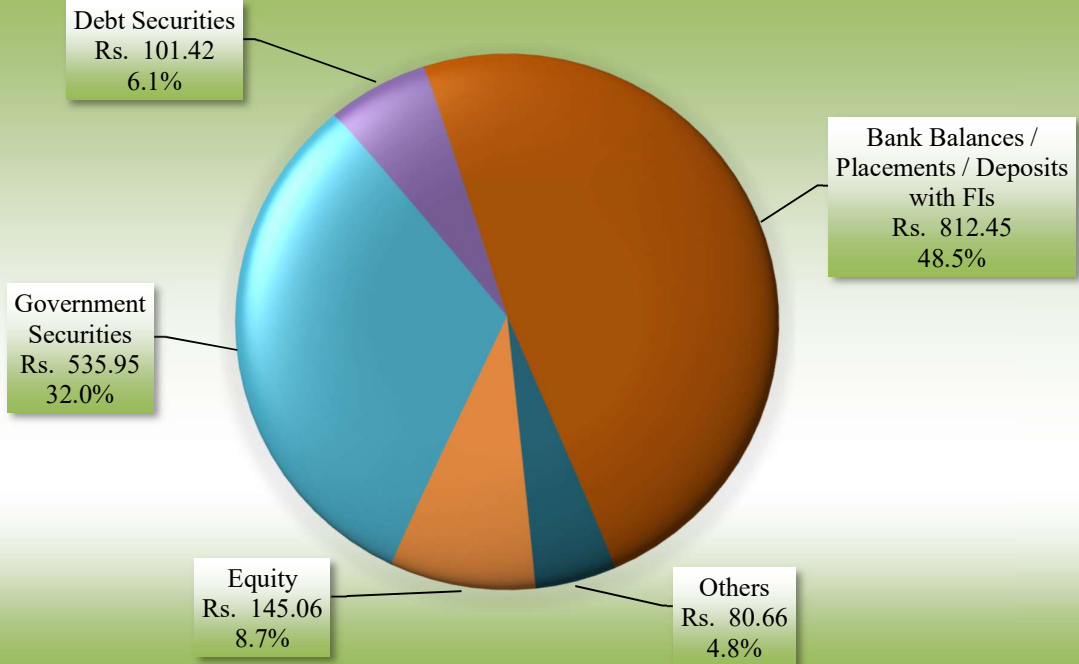
Description		Jun-17	Jun-18	Jun-19	Jun-20	Jun-21	Jun-22	Jun-23	
Assets	Conventional Mutual Funds	401.38	404.95	353.64	473.11	652.88	832.93	953.87	
	Shariah Compliant Mutual Funds	308.65	273.91	223.63	329.04	433.82	448.13	721.67	
	<b>Total</b>	<b>710.03</b>	<b>678.86</b>	<b>577.27</b>	<b>802.15</b>	<b>1,086.70</b>	<b>1,281.07</b>	<b>1,675.55</b>	
Share (%)	Conventional Mutual Funds	56.5%	59.7%	61.3%	59.0%	60.1%	65.0%	56.9%	
	Shariah Compliant Mutual Funds	43.5%	40.3%	38.7%	41.0%	39.9%	35.0%	43.1%	
Growth since last June	Conventional Mutual Funds	9.2%	0.9%	-12.7%	33.8%	38.0%	27.6%	14.5%	
	Shariah Compliant Mutual Fund	72.7%	-11.3%	-18.4%	47.1%	31.8%	3.3%	61.0%	
Growth since June 2017 till June 2023		Conventional Mutual Funds				137.6%			
		Shariah Compliant Mutual Fund				133.8%			
Compound Annual Growth Rate (June 2017 to June 2023)		Conventional Mutual Funds				15.5%			
		Shariah Compliant Mutual Fund				15.2%			





## ASSET ALLOCATION OF MUTUAL FUNDS

*Rs in billion & percentage of total assets of Mutual Funds*



## QUARTERLY TREND OF TOTAL ASSETS OF MUTUAL FUNDS



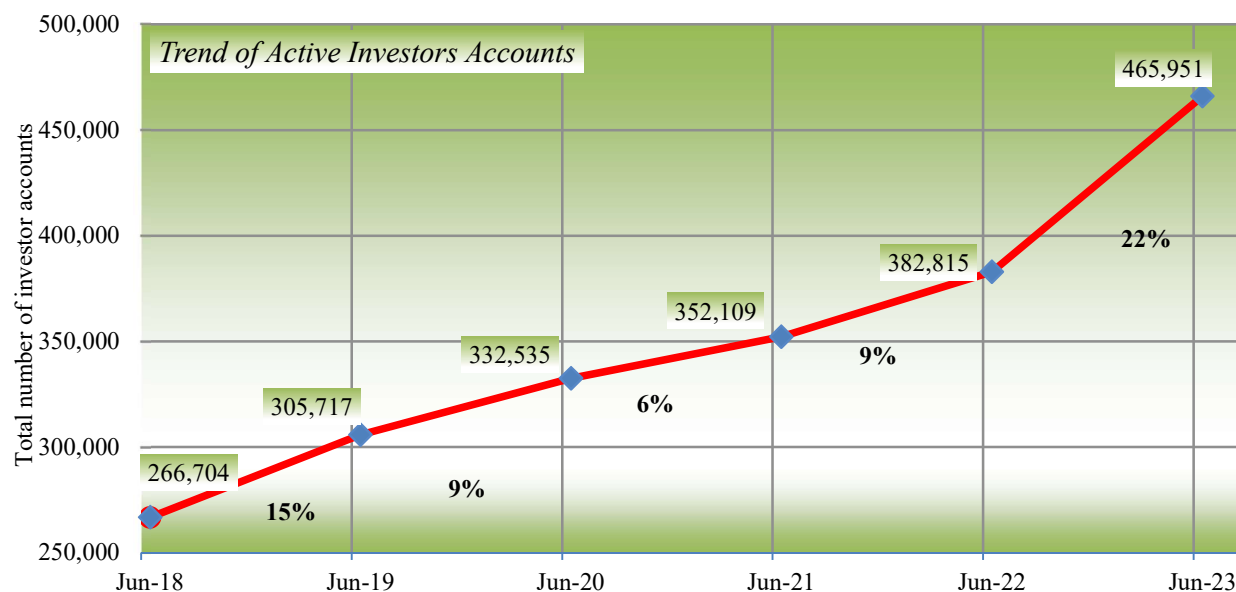
## DETAIL OF INVESTOR ACCOUNTS IN MUTUAL FUNDS

Description	No. of Active Investor Accounts on June 30, 2023	Value of Investment on June 30, 2023 (Rs. in billion)	% of total Investment Value
<b>Resident</b>			
Individuals	454,084	647	40%
Associated Banks/DFIs/AMCs	60	37	2%
Other Banks/DFIs	153	18	1%
Insurance Companies	345	48	3%
Other financial institutions	199	18	1%
Other Corporates	3,890	641	40%
Fund of funds	54	22	1%
Retirement funds	2,343	128	8%
Trust/NGO/Societies/Charities	1,143	40	2%
<b>Foreign</b>		-	
Individuals	3,665	7	0%
Non-Individuals	15	2	0%
<b>Total</b>	<b>465,951</b>	<b>1,608</b>	<b>100.0%</b>

- Note 1**
- Number of active investor accounts i.e. Accounts having more than zero balance as at June 30, 2023 are: 465,951
  - Number of investor accounts having zero balance at June 30, 2023 are: 411,559
  - Total number of investor accounts as at June 30, 2023 are: 877,510

**Note 2** The above table shows the number of investor accounts in open end mutual funds only.

**Note 3** The number of investors' accounts is different from the number of investors in mutual fund industry i.e. If Investor A has opened three accounts with three different Asset management companies, the same shall be reported as three investor accounts instead of one investor.



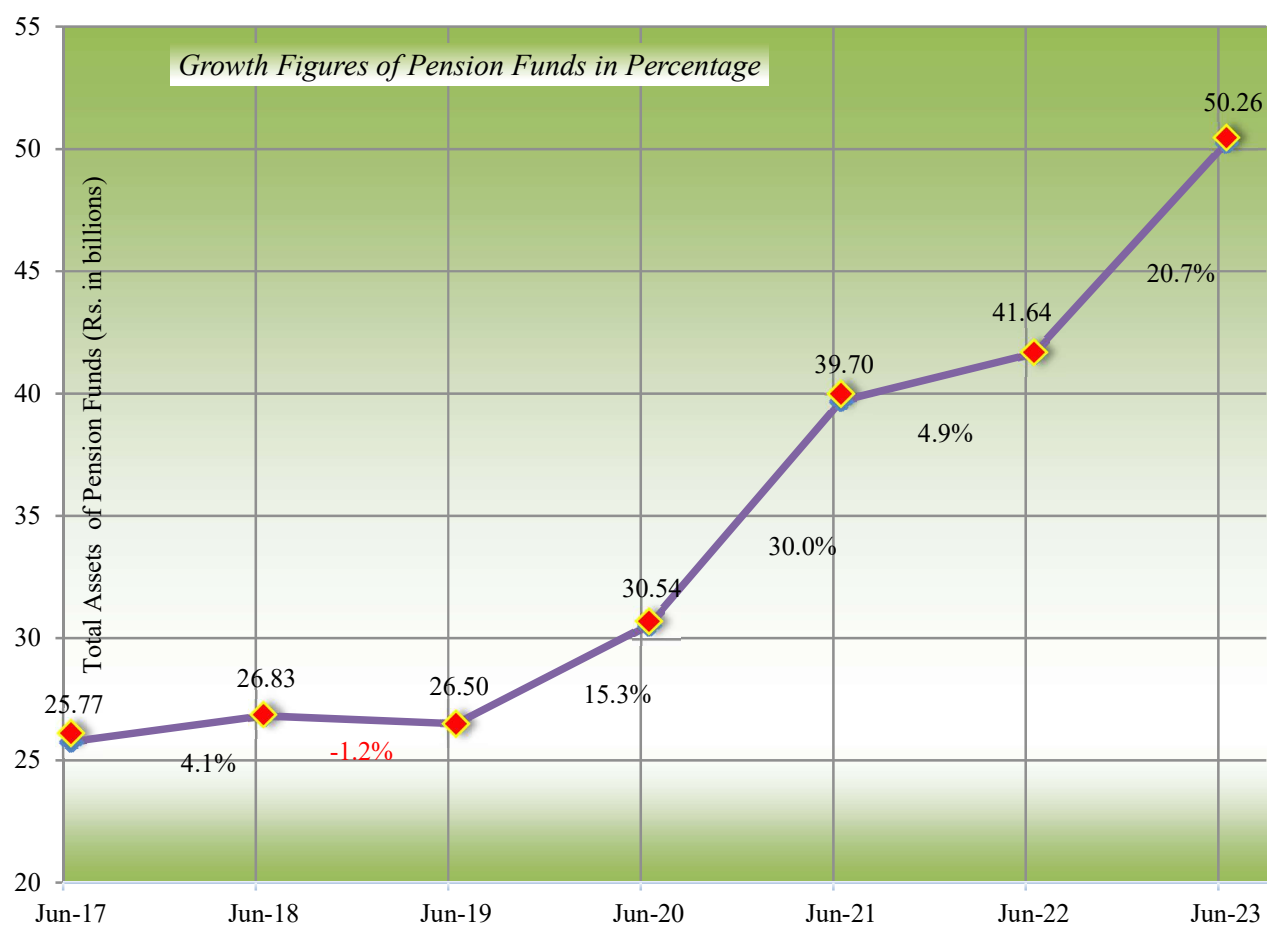
*Note: Number of active investor account means accounts having more than zero balance*

## VOLUNTARY PENSION SCHEMES / FUNDS

### TREND OF TOTAL ASSETS OF PENSION FUNDS

(Rs. in billion)

Description	Jun-17	Jun-18	Jun-19	Jun-20	Jun-21	Jun-22	Jun-23
Total Assets	25.77	26.83	26.50	30.54	39.70	41.64	50.26
Growth since last June	33%	4%	-1%	15%	30%	4.9%	20.7%



## CATEGORY-WISE POSITION OF TOTAL ASSETS OF PENSION FUNDS

(Rs in billion)

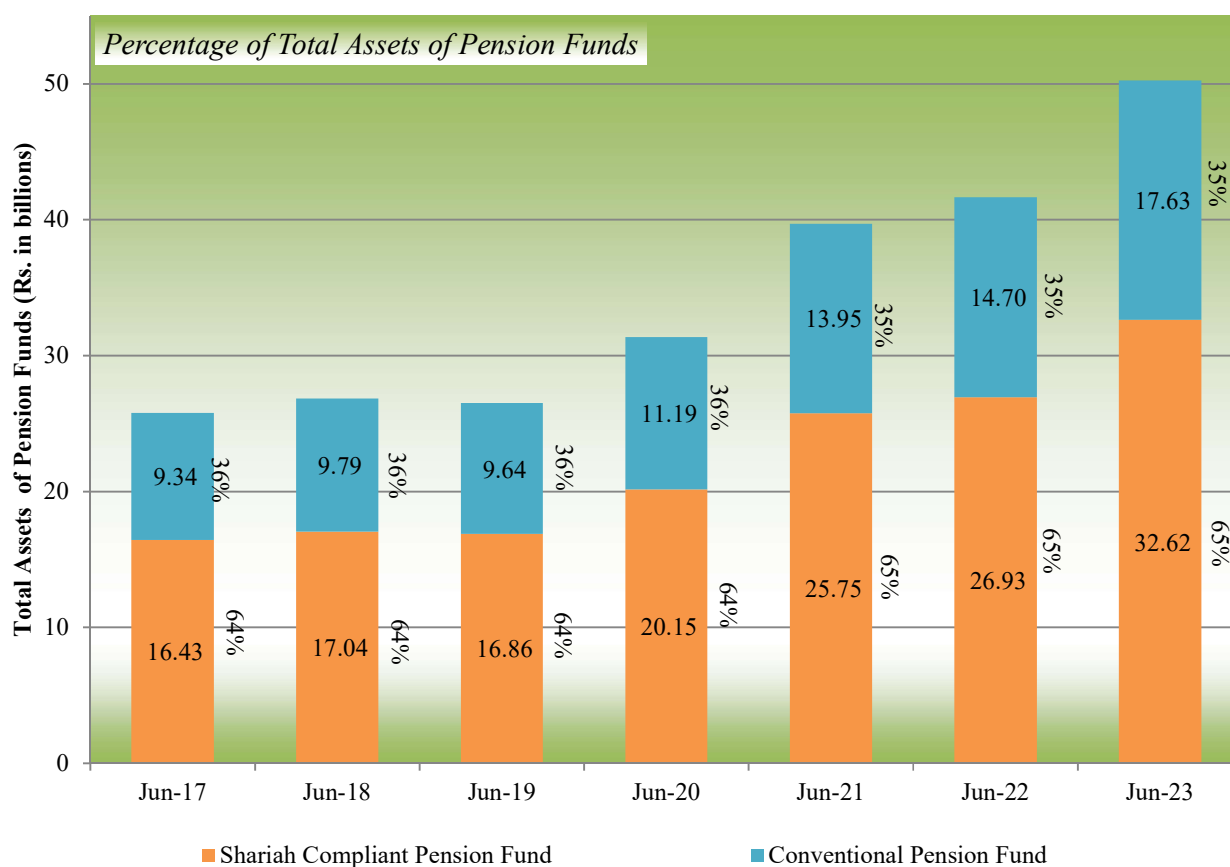
Description	Jun-17	Jun-18	Jun-19	Jun-20	Jun-21	Jun-22	Jun-23
Equity Sub-Fund	14.89	14.02	11.18	10.90	16.69	13.59	10.05
Debt Sub-Fund	6.98	7.61	7.96	9.02	11.16	12.61	13.53
Money Market Sub-Fund	3.73	5.05	7.17	11.18	11.57	15.09	26.09
Commodity Sub-Fund	0.17	0.14	0.19	0.25	0.28	0.35	0.59
<b>Total</b>	<b>25.77</b>	<b>26.83</b>	<b>26.50</b>	<b>31.35</b>	<b>39.70</b>	<b>41.64</b>	<b>50.26</b>



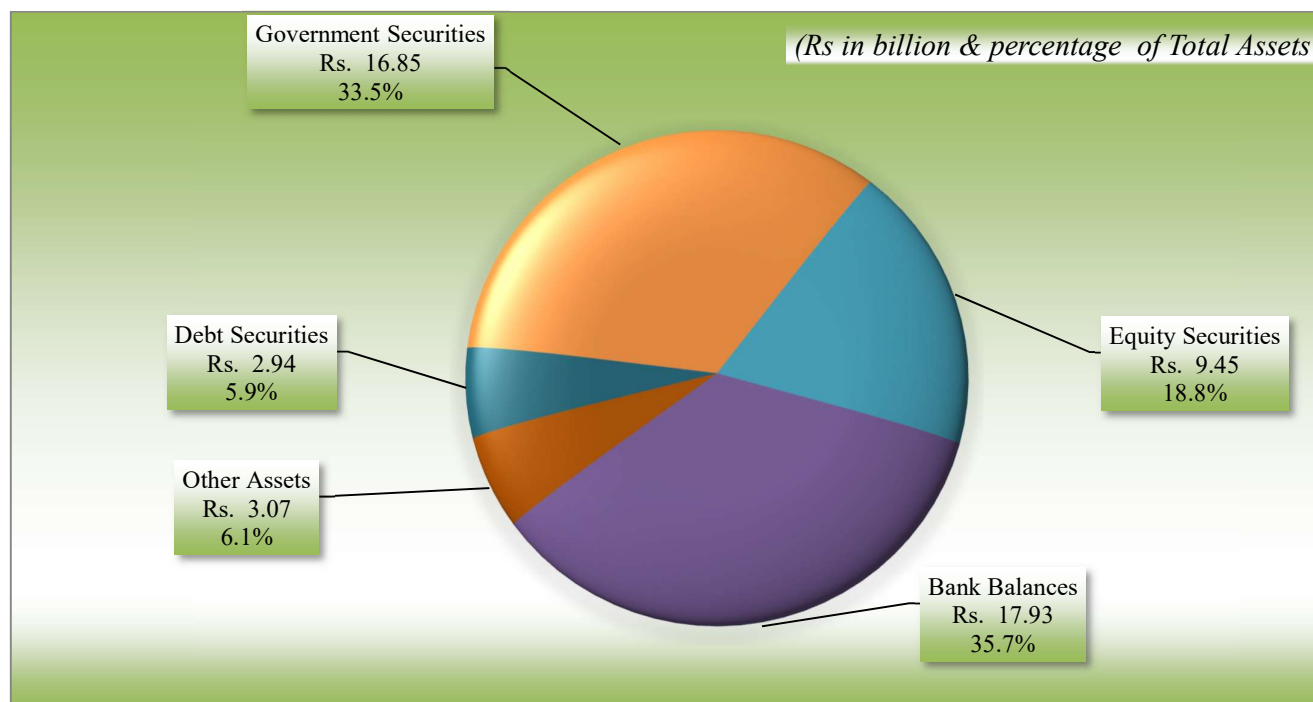
## TREND OF TOTAL ASSETS OF CONVENTIONAL AND SHARIAH COMPLIANT PENSION FUNDS

(Rs. in billion)

Description		Jun-17	Jun-18	Jun-19	Jun-20	Jun-21	Jun-22	Jun-23	
Assets	Shariah Compliant Pension Funds	16.43	17.04	16.86	20.15	25.75	26.93	32.62	
	Conventional Pension Funds	9.34	9.79	9.64	11.19	13.95	14.70	17.63	
	<b>Total</b>	<b>25.77</b>	<b>26.83</b>	<b>26.50</b>	<b>31.35</b>	<b>39.70</b>	<b>41.64</b>	<b>50.26</b>	
Share (%)	Shariah Compliant Pension Funds	63.7%	63.5%	63.6%	64.3%	64.9%	64.7%	64.9%	
	Conventional Pension Funds	36.3%	36.5%	36.4%	35.7%	35.1%	35.3%	35.1%	
Compound Annual Growth Rate June 2017 to June 2023		Shariah Compliant Pension Funds					12.1%		
		Conventional Pension Funds					11.2%		



## ASSET ALLOCATION OF PENSION FUNDS



## DETAIL OF INVESTOR ACCOUNTS IN PENSION FUNDS

Description	No. of Active Investor Accounts on June 30, 2023	Value of Investment on June 30, 2023 (Rs. In billion)	% of total Investment Value
<b>Resident</b>			
Individuals	59,235	46.383	93%
Associated Banks/DFIs/AMCs	15	2.805	6%
Other financial institutions	2	0.477	1%
<b>Foreign</b>			
Individuals	77	0.016	0%
Non-Individuals	2	0	0%
<b>Total</b>	<b>59,331</b>	<b>49.68</b>	<b>100%</b>

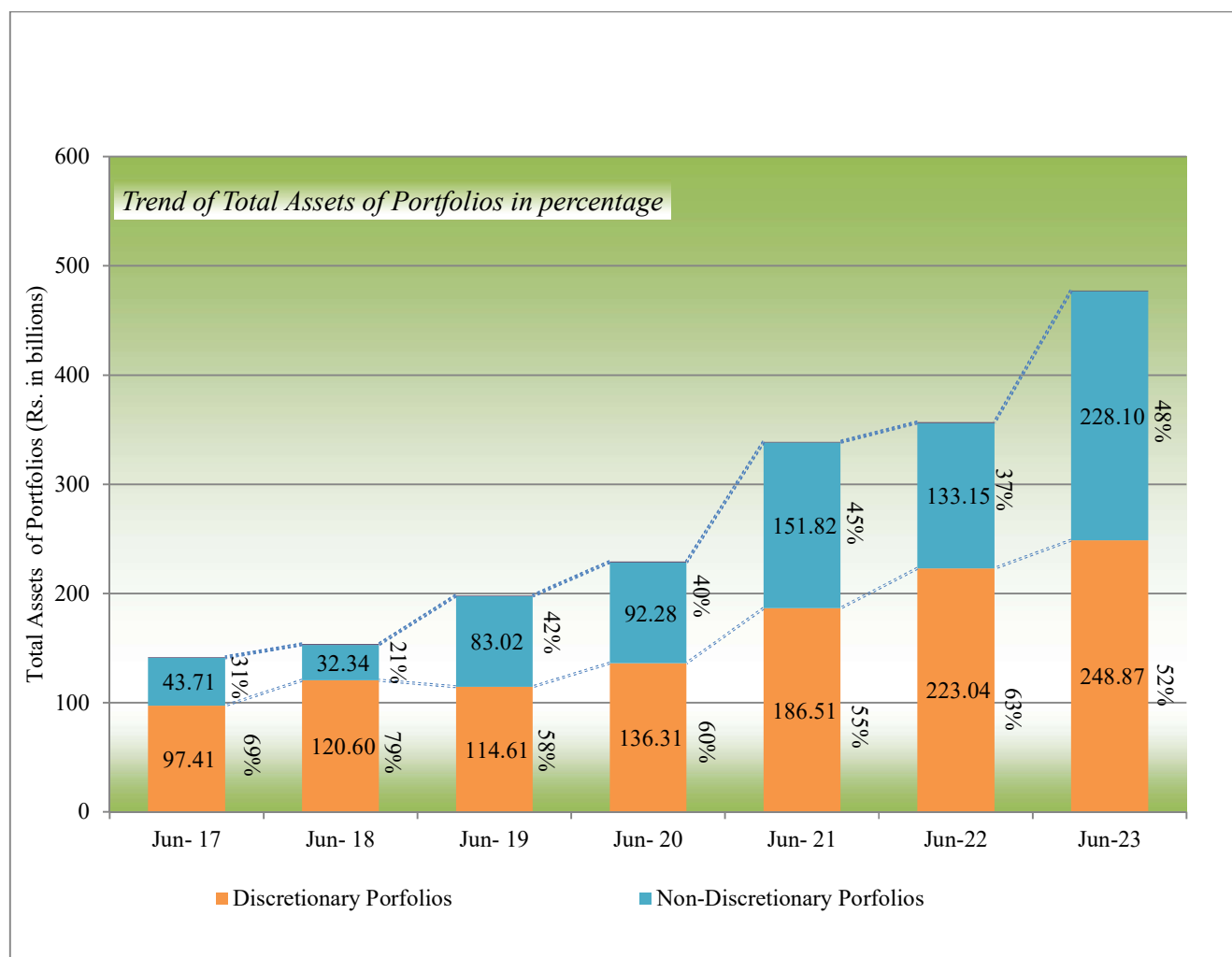
- Note 1**
- Number of active investor accounts i.e. Accounts having more than zero balance as at June 30, 2023 are: 59,331
  - Number of investor accounts having zero balance at June 30, 2023 are: 27,603
  - Total number of investor accounts as at June 30, 2023 are: 86,934

**Note 2** The number of investors' accounts is different from the number of investors in pension fund industry i.e. If Investor A has opened three accounts with three different Asset management companies, the same shall be reported as three investor accounts instead of one investor.

**DISCRETIONARY / NON-DISCRETIONARY PORTFOLIOS**  
**TREND OF TOTAL ASSETS OF DISCRETIONARY / NON-**  
**DISCRETIONARY PORTFOLIOS**

*(Rs. in billion)*

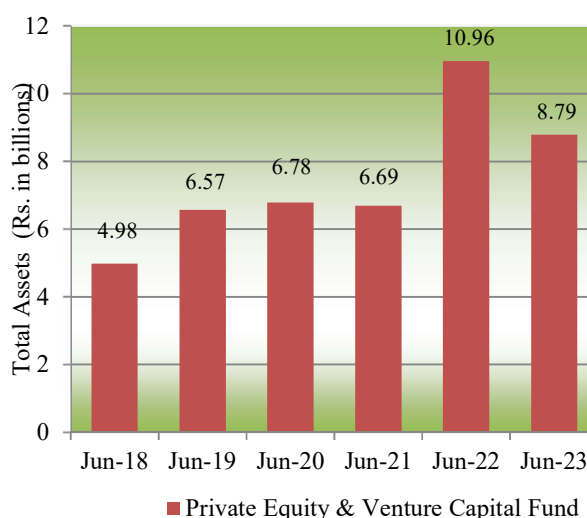
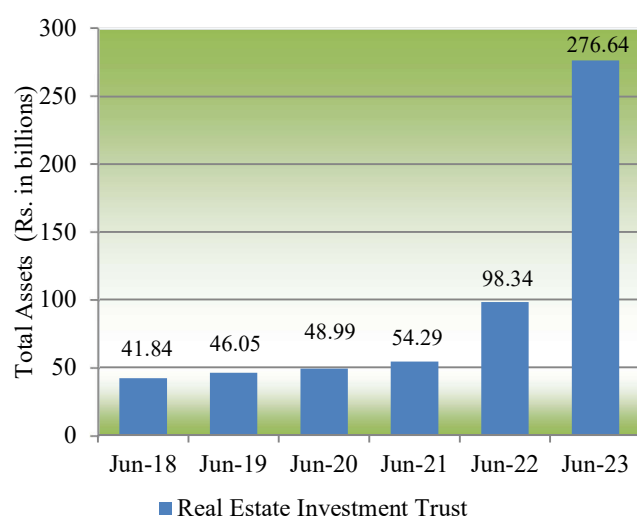
Description	Jun- 17	Jun- 18	Jun- 19	Jun- 20	Jun- 21	Jun-22	Jun-23
Discretionary Portfolios	97.41	120.60	114.61	136.31	186.51	223.04	248.87
Non-Discretionary Portfolios	43.71	32.34	83.02	92.28	151.82	133.15	228.10
<b>Total Assets of Portfolios</b>	<b>141.12</b>	<b>152.94</b>	<b>197.64</b>	<b>228.59</b>	<b>338.33</b>	<b>356.19</b>	<b>476.97</b>



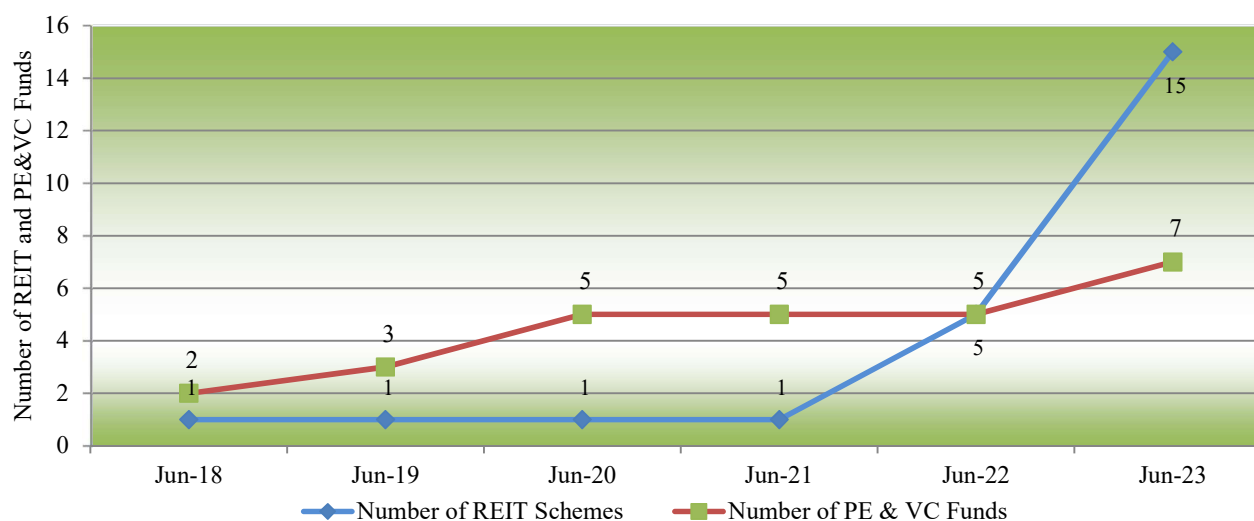
## REAL ESTATE INVESTMENT TRUST AND PRIVATE EQUITY & VENTURE CAPITAL FUND TREND OF TOTAL ASSETS

(Rs in billion)

Description	Jun-17	Jun-18	Jun-19	Jun-20	Jun-21	Jun-22	Jun-23
Real Estate Investment Trust	42.28	41.84	46.05	48.99	54.29	98.34	276.64
Private Equity & Venture Capital Fund	-	4.98	6.57	6.78	6.69	10.96	8.79
<b>Total Assets</b>	<b>42.28</b>	<b>46.82</b>	<b>52.62</b>	<b>55.77</b>	<b>60.98</b>	<b>109.31</b>	<b>285.42</b>



## NUMBER OF REITs AND PE&VC FUNDS

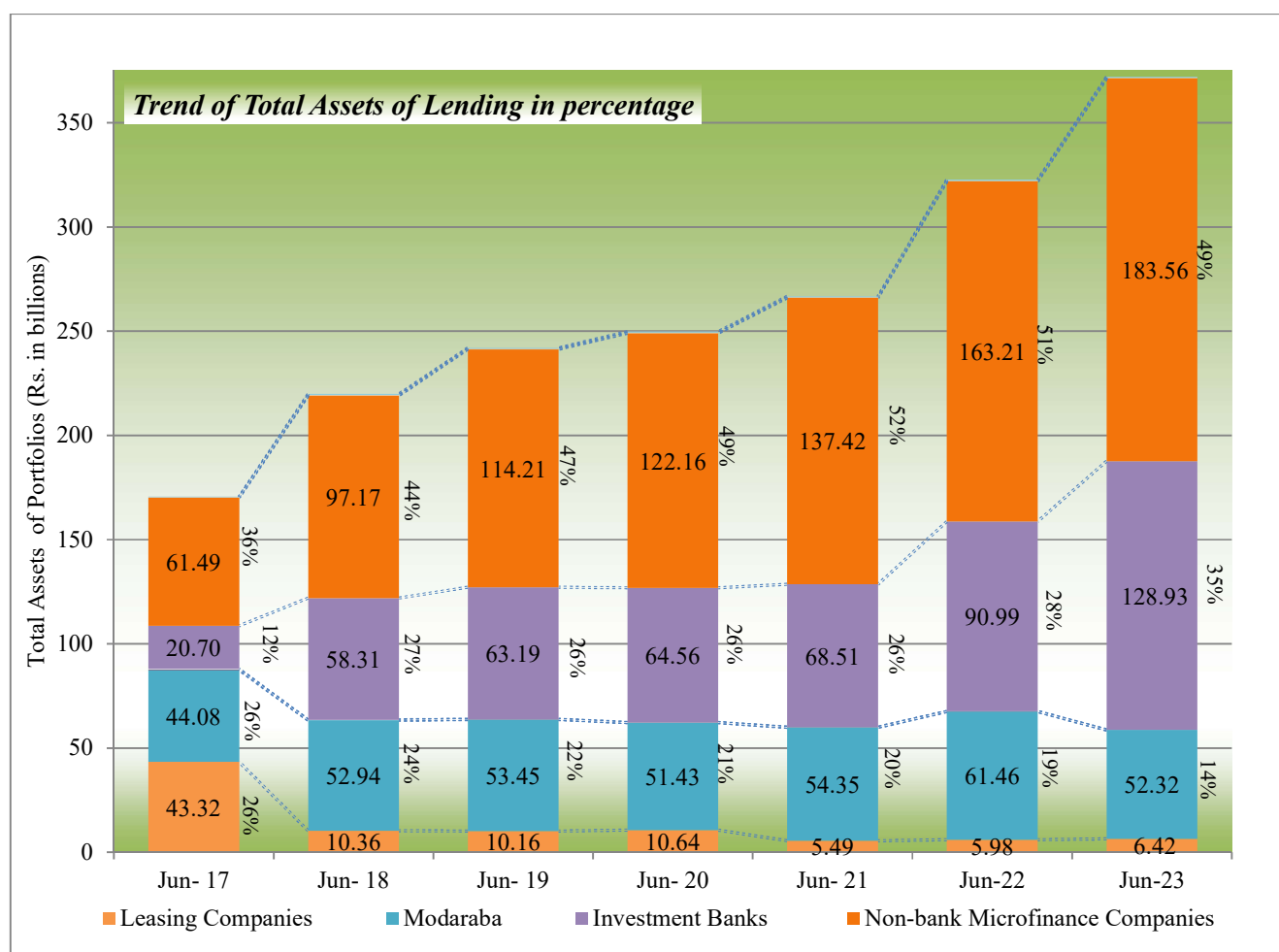




**LEASING CO, MODARABAS, INVESTMENT BANKS,**  
**NON-BANK MICROFINANCE CO, HOUSING FINANCE CO. &**  
**DISCOUNTING**  
**TREND OF TOTAL ASSETS**

(Rs in billion)

Description	Jun-17	Jun-18	Jun-19	Jun-20	Jun-21	Jun-22	Jun-23
Leasing Companies	43.32	10.36	10.16	10.64	5.49	5.98	6.42
Modaraba	44.08	52.94	53.45	51.43	54.35	61.46	52.32
Investment Banks	20.70	58.31	63.19	64.56	68.51	90.99	128.93
Non-bank Microfinance Companies	61.49	97.17	114.21	122.16	137.42	163.21	183.56
Housing Finance Companies	-	-	-	-	-	0.47	0.54
Discounting	-	-	-	-	-	-	0.05
<b>Total Lending sector</b>	<b>169.59</b>	<b>218.78</b>	<b>241.01</b>	<b>248.79</b>	<b>265.76</b>	<b>322.11</b>	<b>371.83</b>
Growth since last June	91%	29%	10%	3%	7%	21%	15%



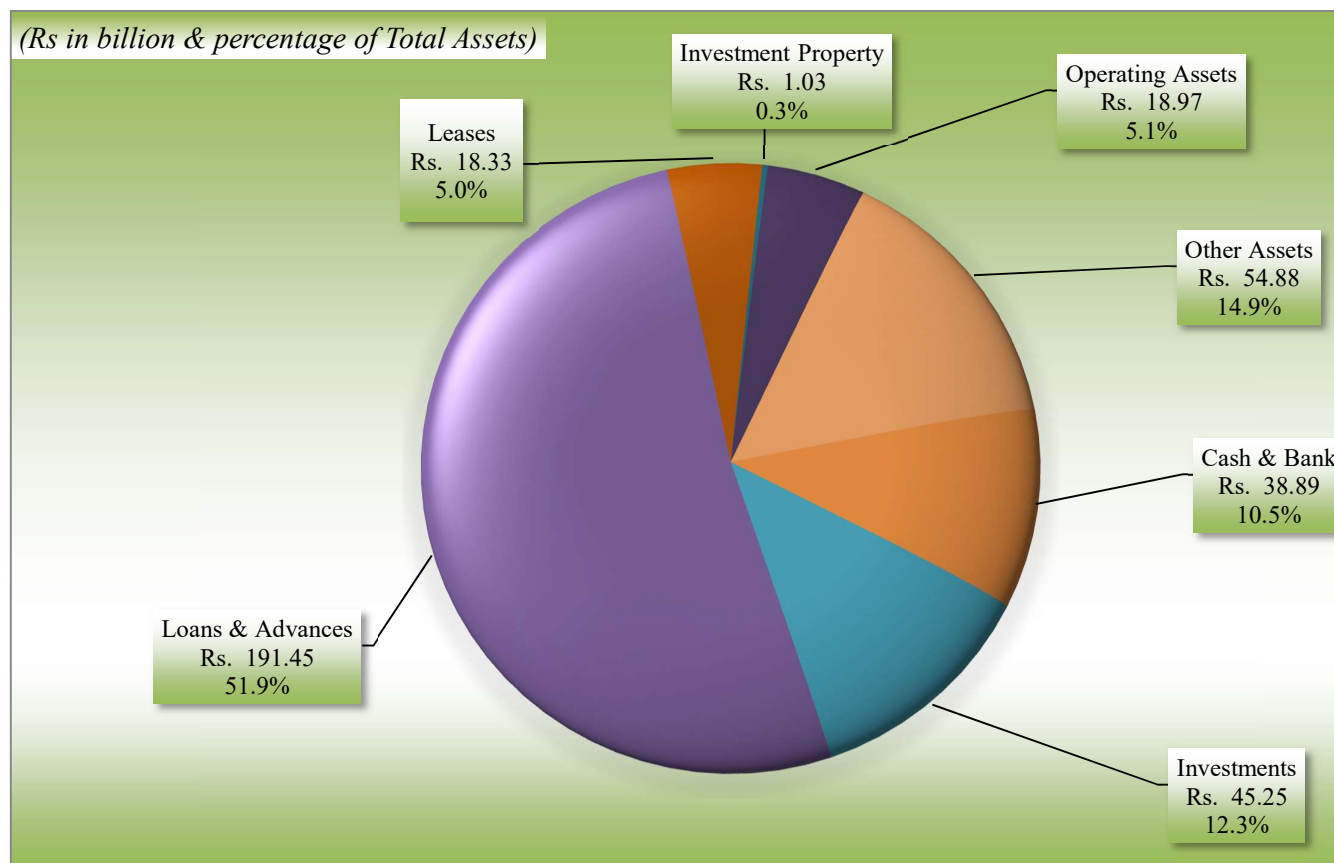
## ASSET ALLOCATION OF LEASING COMPANIES, MODARABAS, INVESTMENT BANKS, NON-BANK MICROFINANCE COMPANIES, HOUSING FINANCE COMPANIES & DISCOUNTING

(Rs in billion)

Category	Cash & Bank	Investments	Loans & Advances	Lease	Investment Property	Operating Assets	Other Assets
Modarabas*	1.81	2.91	26.46	2.27	0.13	8.53	9.99
Leasing Cos.*	0.23	0.06	0.81	4.50	0.17	0.02	0.08
Investment Banks *	11.16	37.61	49.06	11.55	0.14	3.47	14.60
Non-bank Microfinance Cos. *	25.54	4.66	114.79	-	0.60	6.88	30.16
Housing Finance Cos.	0.09	0.01	0.32	-	-	0.07	0.06
Discounting	0.05	-	-	-	-	-	-
<b>Total</b>	<b>38.88</b>	<b>45.25</b>	<b>191.32</b>	<b>18.30</b>	<b>1.03</b>	<b>18.97</b>	<b>54.88</b>

\* 4 Investment Bank, 9 NBMFCs, 1 leasing Co. and 1 Modaraba are not included here due to non filing of SCRS returns.

(Rs in billion & percentage of Total Assets)



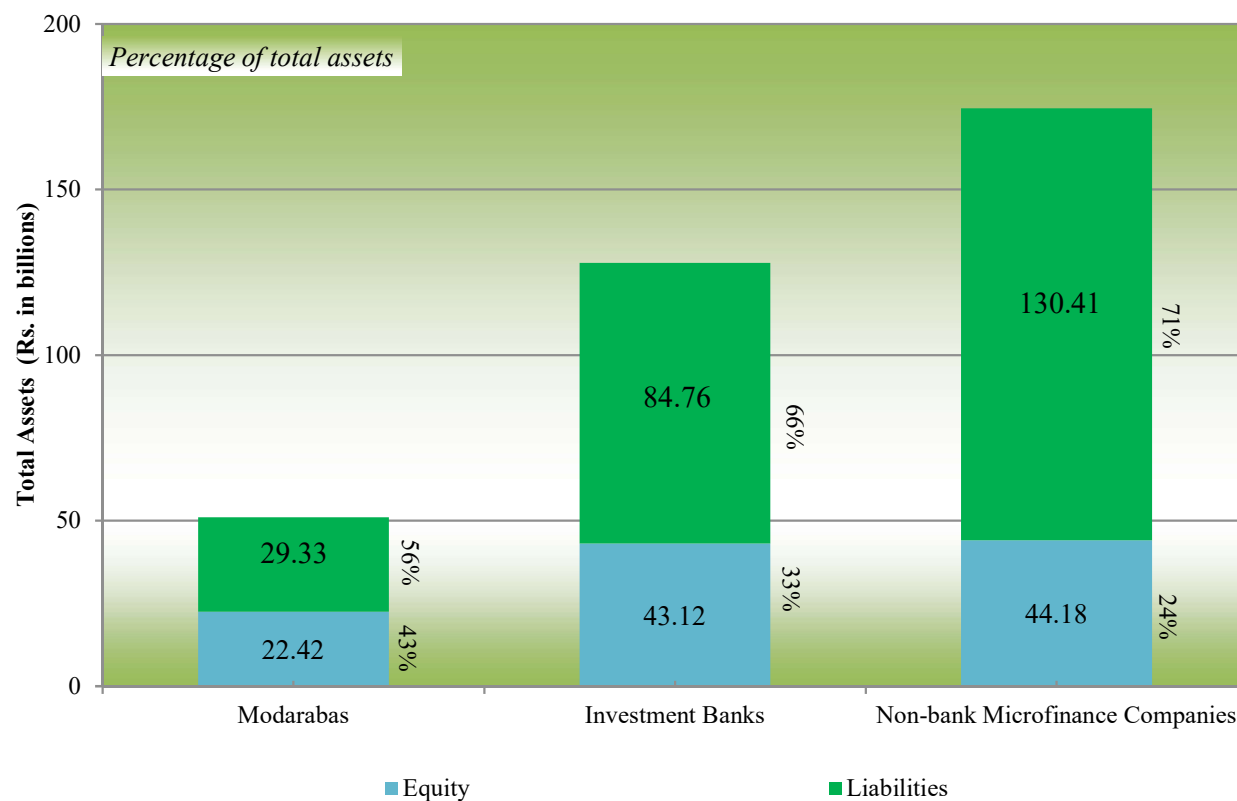
## LEVERAGE PROFILE OF LEASING COS., MODARABAS, INVESTMENT BANKS, NON-BANK MICROFINANCE COMPANIES, DISCOUNTING & HOUSING FINANCE COMPANIES

(Rs in billion)

Category	Equity*	Liabilities*	Total Assets	Equity as percentage of total assets	Liabilities as percentage of total assets
Leasing Companies**	2.21	2.30	6.42	34.35%	35.85%
Modarabas**	22.42	29.33	52.32	42.84%	56.06%
Investment Banks **	43.12	84.76	128.93	33.44%	65.74%
Non-bank Microfinance Cos.**	44.18	130.41	183.56	24.07%	71.05%
Housing Finance Cos.	0.46	0.08	0.54	84.86%	15.16%
Discounting	0.05	0.00	0.05	92.75%	2.52%

\*Equity and liabilities do not include deficit / surplus on revaluation of fixed assets

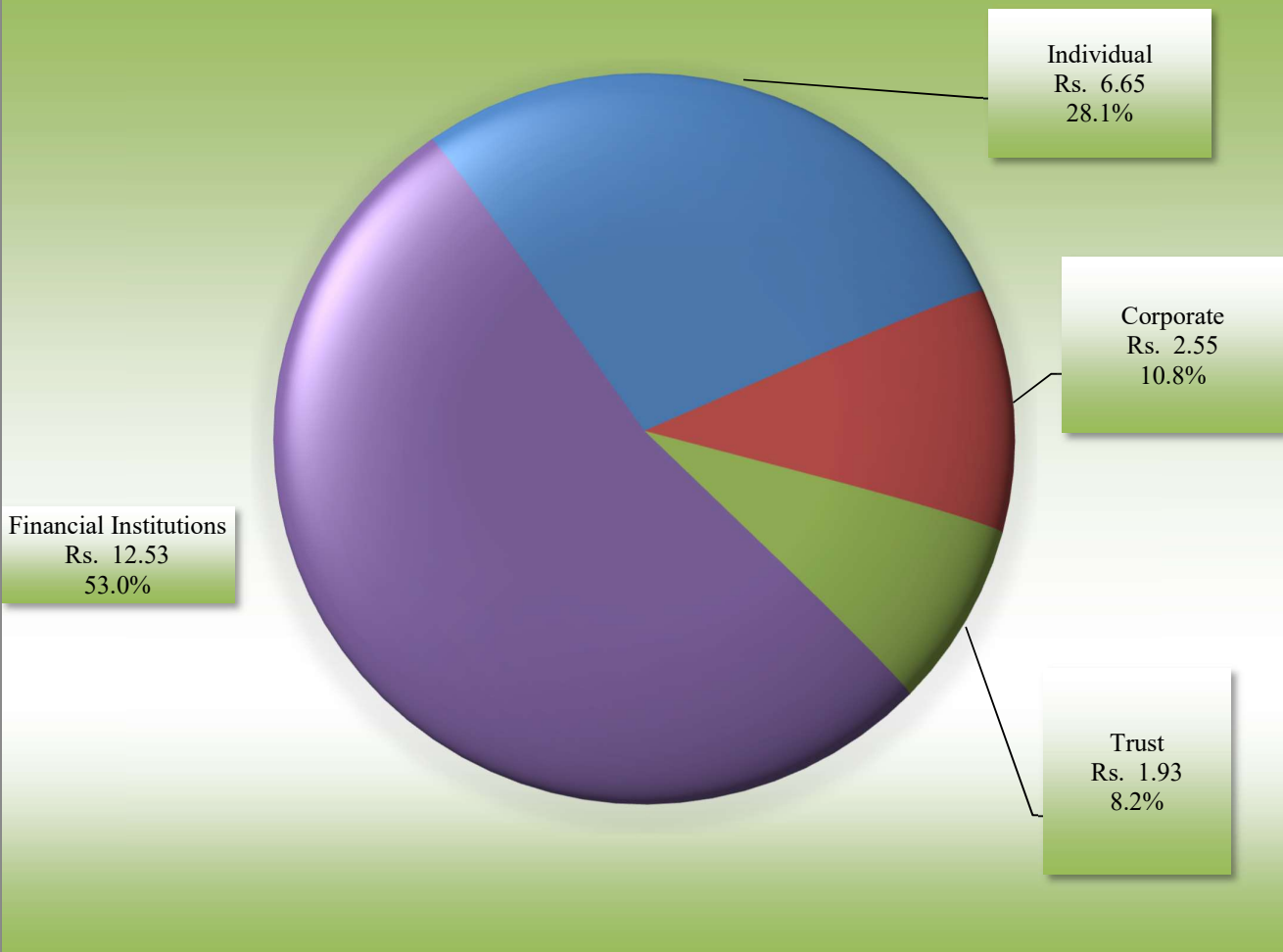
\*\* 4 Investment Bank, 9 NBMFCs, 1 leasing Co. and 1 modaraba are not included here due to non filing of SCRS returns.



## DEPOSIT RAISING OF LEASING COMPANIES, MODARABAS & INVESTMENT BANKS

Category	Amounts (Rs in billion)				% of Total Deposits
	Leasing Cos.	Modarabas	Investment Banks *	Total	
Individual	0.34	2.41	3.90	Rs. 6.65	<b>28.1%</b>
Corporate	0.00	2.07	0.48	Rs. 2.55	<b>10.8%</b>
Trust	0.00	1.59	0.34	Rs. 1.93	<b>8.2%</b>
Govt. Entities	0.00	0.00	0.00	Rs. 0.00	<b>0.0%</b>
Financial Institutions	0.00	12.53	0.00	Rs. 12.53	<b>53.0%</b>
<b>Total</b>	<b>0.34</b>	<b>18.60</b>	<b>4.72</b>	<b>Rs. 23.66</b>	<b>100.0%</b>

*(Rs in billion & percentage of Total Deposit)*



## **ADDITIONAL REPORTS PERTAINING TO MUTUAL FUNDS/PLANS**

### **Category wise Break up of Assets under Management – Collective Investment Schemes (Conventional and Shariah Compliant)**

- a) The Total AUMs given in the said reports represent Net Assets of Open-end funds.

### **Region wise Issuance & Redemptions in Collective Investment Schemes (Conventional and Shariah Compliant)**

- a) These reports do not include the transactions conducted by funds of funds.

### **Number of new accounts opened in Collective Investment Schemes**

- a) These reports do not include the accounts opened by the funds of funds for investment in other funds.
- b) Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

### **Region wise Assets under Management**

- a) These reports do not include the accounts and investments by funds of funds for investment in other funds. Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

**CATEGORY WISE ISSUANCE & REDEMPTION IN  
CONVENTIONAL COLLECTIVE INVESTMENT SCHEMES DURING THE MONTH**

*(Rs. in billion)*

<b>Fund Category</b>	<b>Gross Issuance - Individuals</b>	<b>Gross Redemptions - Individuals</b>	<b>Net Issuance/ (Redemptions) - Individuals</b>	<b>Gross Issuance - Non-Individuals</b>	<b>Gross Redemptions - Non-Individuals</b>	<b>Net Issuance/ (Redemptions) - Non-Individuals</b>	<b>Gross Issuance - Fund of funds</b>	<b>Gross Redemptions - Fund of funds</b>	<b>Net Issuance (Redemptions) - Fund of fund</b>	<b>Gross Issuance - Total</b>	<b>Gross Redemptions - Total</b>	<b>Net Issuance/ (Redemptions) - Total</b>
Aggressive Income	1.28	1.47	-0.19	1.49	4.34	-2.85	0.00	0.00	0.00	2.77	5.81	-3.04
Asset Allocation	2.48	2.51	-0.03	0.52	0.55	-0.03	0.00	0.00	0.00	3.00	3.06	-0.06
Balanced	0.01	0.01	0.00	0.05	0.01	0.03	0.00	0.00	0.00	0.06	0.02	0.03
Capital Protected	7.59	7.47	0.12	11.73	11.61	0.12	0.00	0.00	0.00	19.32	19.08	0.25
Commodity	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Equity	0.27	1.11	-0.84	0.36	1.71	-1.35	0.00	0.00	0.00	0.63	2.82	-2.19
Fund of Funds	2.99	3.37	-0.37	4.48	4.71	-0.22	0.00	0.00	0.00	7.47	8.07	-0.60
Income	46.07	44.33	1.74	46.86	40.32	6.54	0.45	1.70	-1.24	93.39	86.35	7.04
Index Tracker	0.01	0.01	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.01	0.01	0.00
Money Market	122.46	121.09	1.36	98.51	70.75	27.75	1.29	2.20	-0.92	222.25	194.05	28.20
	<b>183.15</b>	<b>181.37</b>	<b>1.79</b>	<b>164.00</b>	<b>134.01</b>	<b>30.00</b>	<b>1.74</b>	<b>3.90</b>	<b>-2.16</b>	<b>348.90</b>	<b>319.27</b>	<b>29.62</b>

**CATEGORY WISE ISSUANCE & REDEMPTION IN**  
**SHARIAH COMPLIANT COLLECTIVE INVESTMENT SCHEMES DURING THE MONTH**

*(Rs. in billion)*

<b>Fund Category</b>	<b>Gross Issuance - Individuals</b>	<b>Gross Redemptions - Individual</b>	<b>Net Issuance/ (Redemptions) - Individual</b>	<b>Gross Issuance - Non-Individuals</b>	<b>Gross Redemptions - Non-Individuals</b>	<b>Net Issuance/ (Redemptions) - Non-Individuals</b>	<b>Gross Issuance - Fund of funds</b>	<b>Gross Redemptions - Fund of funds</b>	<b>Net Issuance/ (Redemptions) - Fund of funds</b>	<b>Gross Issuance - Total</b>	<b>Gross Redemptions - Total</b>	<b>Net Issuance/ (Redemptions) - Total</b>
Islamic Aggressive Income	0.00	0.12	-0.07	1.33	1.46	-0.13	0.00	0.00	0.00	1.37	1.57	-0.20
Islamic Asset Allocation	0.00	0.12	-0.04	10.25	10.90	-0.64	0.00	0.00	0.00	10.34	11.02	-0.68
Islamic Balanced	0.00	0.04	0.02	0.02	0.02	-0.01	0.00	0.00	0.00	0.08	0.06	0.01
Islamic Capital Protected	0.00	2.42	0.27	3.34	1.10	2.23	0.00	0.00	0.00	6.03	3.53	2.50
Islamic Commodity	0.00	0.02	-0.02	0.00	0.00	0.00	0.00	0.00	0.00	0.01	0.02	-0.01
Islamic Equity	0.00	2.73	-0.69	9.52	6.88	2.64	0.01	0.05	-0.04	11.57	9.66	1.91
Islamic Fund of Funds	0.00	1.88	0.09	0.24	0.39	-0.15	15.25	16.80	-1.55	17.46	19.07	-1.61
Islamic Income	0.05	46.85	7.39	30.54	29.15	1.39	0.72	0.13	0.60	85.51	76.13	9.38
Islamic Index Tracker	0.00	0.01	0.03	0.00	0.00	0.00	0.00	0.00	0.00	0.04	0.01	0.03
Islamic Money Market	0.07	57.86	7.35	87.95	76.23	11.72	1.47	2.03	-0.56	154.63	136.12	18.51
	<b>0.13</b>	<b>112.05</b>	<b>14.34</b>	<b>143.18</b>	<b>126.13</b>	<b>17.04</b>	<b>17.46</b>	<b>19.01</b>	<b>-1.55</b>	<b>287.02</b>	<b>257.19</b>	<b>29.83</b>

**CATEGOSRY WISE BREAK UP OF ASSETS UNDER MANAGEMENT**  
**CONVENTIONAL COLLECTIVE INVESTMENT SCHEMES**

*(Rs. in billion)*

<b>Fund Category</b>	<b>Individuals</b>	<b>Associated Banks/DFIs</b>	<b>Other Banks/DFIs</b>	<b>Insurance Co.s</b>	<b>Other Fin. Institutions</b>	<b>Other Corporates</b>	<b>Fund of funds</b>	<b>Retirement funds</b>	<b>Trusts/NGOs/Societies/Foundation/Charities</b>	<b>Foreign Individuals</b>	<b>Foreign Corporates</b>
Aggressive Income	3.25	0.31	7.10	0.02	0.00	0.41	0.03	2.50	0.13	0.00	0.00
Asset Allocation	3.51	0.46	0.23	0.35	0.10	0.13	0.00	1.21	0.03	0.01	0.03
Balanced	0.57	0.00	0.00	0.60	0.00	0.02	0.00	0.71	0.08	0.00	0.00
Capital Protected	12.46	3.72	0.00	0.12	0.00	22.92	0.24	1.57	0.49	0.00	0.00
Commodity	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Equity	22.98	1.31	2.60	9.90	0.19	7.14	0.10	27.55	7.11	0.56	0.09
Fund of Funds	3.72	0.29	0.00	0.27	0.00	6.25	0.05	2.11	0.30	0.00	0.00
Income	78.13	2.74	4.16	3.62	6.17	86.59	0.98	15.85	7.23	0.40	0.05
Index Tracker	0.02	0.00	0.00	0.00	0.00	0.01	0.00	0.39	0.00	0.00	0.01
Money Market	162.75	7.70	0.05	4.45	1.51	246.92	10.28	25.06	5.56	1.98	0.02
	<b>287.39</b>	<b>16.54</b>	<b>14.14</b>	<b>19.33</b>	<b>7.98</b>	<b>370.39</b>	<b>11.67</b>	<b>76.95</b>	<b>20.93</b>	<b>2.96</b>	<b>0.19</b>



**CATEGORY WISE BREAK UP OF ASSETS UNDER MANAGEMENT**  
**SHARIAH COMPLIANT COLLECTIVE INVESTMENT SCHEMES**

(Rs. in billion)

Fund Category	Individuals	Associated Banks/DFIs	Other Banks/DFIs	Insurance Co.s	Other Fin. Institutions	Other Corporates	Fund of funds	Retirement funds	Trusts/ NGOs/ Societies/ Foundation /Charities	Foreign Individuals	Foreign Corporates
Islamic Aggressive Income	0.39	0.00	0.00	3.44	0.00	0.16	0.00	0.23	0.01	0.01	0.00
Islamic Asset Allocation	2.97	0.19	1.97	2.93	0.00	2.23	0.00	0.72	0.08	0.07	0.00
Islamic Balanced	0.71	0.31	0.00	0.00	0.00	0.17	0.00	0.37	0.11	0.01	0.00
Islamic Capital Protected	6.08	0.48	0.00	0.00	0.00	1.48	0.00	0.19	0.61	0.00	0.00
Islamic Commodity	1.03	0.17	0.00	0.00	0.00	0.11	0.00	0.00	0.02	0.02	0.00
Islamic Equity	12.15	2.25	0.15	4.17	0.08	3.80	0.74	15.07	1.05	0.41	0.00
Islamic Fund of Funds	3.80	0.04	0.00	0.01	0.00	0.32	4.72	0.95	0.22	0.02	0.00
Islamic Income	144.83	2.61	0.00	9.32	0.63	31.24	0.82	10.58	2.40	2.54	0.00
Islamic Index Tracker	0.22	1.32	0.00	0.00	0.00	0.70	0.02	0.31	0.00	0.01	0.00
Islamic Money Market	161.49	2.66	0.05	8.29	2.36	195.36	5.98	18.43	16.46	1.41	0.00
	<b>333.68</b>	<b>10.03</b>	<b>2.17</b>	<b>28.15</b>	<b>3.07</b>	<b>235.57</b>	<b>12.27</b>	<b>46.85</b>	<b>20.95</b>	<b>4.49</b>	<b>0.00</b>

## REGION WISE ISSUANCE & REDEMPTIONS IN CONVENTIONAL COLLECTIVE INVESTMENT SCHEMES DURING THE MONTH

(Rs. in billion)

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)
Hyderabad	1,977	0.19	0.12	0.07	2	0.00	0.02	-0.02	1,979	0.19	0.14	0.05
Karachi	34,998	89.21	86.15	3.06	3,022	74.16	62.99	11.17	38,020	163.37	149.14	14.23
Larkana	111	0.01	0.02	-0.01	0	0.00	0.00	0.00	111	0.01	0.02	-0.01
Mirpur khas	58	0.00	0.00	0.00	0	0.00	0.00	0.00	58	0.00	0.00	0.00
Nawab shah	140	0.00	0.00	0.00	1	0.00	0.00	0.00	141	0.00	0.00	0.00
Others	1,869	0.15	0.08	0.07	6	0.01	0.00	0.01	1,875	0.16	0.08	0.07
Sukkur	223	0.08	0.03	0.05	0	0.00	0.00	0.00	223	0.08	0.03	0.05
<b>SINDH</b>	<b>39,376</b>	<b>89.65</b>	<b>86.40</b>	<b>3.24</b>	<b>3,031</b>	<b>74.17</b>	<b>63.01</b>	<b>11.16</b>	<b>42,407</b>	<b>163.82</b>	<b>149.41</b>	<b>14.40</b>
Bahawalpur	401	0.10	0.07	0.03	4	0.00	0.00	0.00	405	0.10	0.08	0.02
Faisalabad	3,358	7.18	9.07	-1.89	152	2.65	3.92	-1.27	3,510	9.82	12.98	-3.16
Gujranwala	1,457	0.92	0.61	0.32	25	0.04	0.02	0.02	1,482	0.96	0.62	0.34
Lahore	23,126	36.43	35.99	0.44	1,419	25.80	25.15	0.65	24,545	62.23	61.14	1.09
Multan	3,626	1.59	1.57	0.03	98	0.25	0.34	-0.09	3,724	1.85	1.91	-0.07
Others	9,745	1.54	1.73	-0.20	78	0.68	0.45	0.23	9,823	2.22	2.19	0.03
Rahim yar khan	439	0.07	0.07	0.01	0	0.00	0.00	0.00	439	0.07	0.07	0.01
Rawalpindi	4,721	3.36	2.90	0.46	212	31.26	16.72	14.55	4,933	34.62	19.61	15.01
Sadiqabad	80	0.08	0.07	0.01	0	0.00	0.00	0.00	80	0.08	0.07	0.01
Sargodha	571	0.07	0.02	0.05	2	0.00	0.03	-0.03	573	0.07	0.05	0.02
Sialkot	1,129	1.44	1.13	0.30	47	0.44	0.26	0.17	1,176	1.87	1.40	0.48
<b>PUNJAB</b>	<b>48,653</b>	<b>52.80</b>	<b>53.23</b>	<b>-0.44</b>	<b>2,037</b>	<b>61.12</b>	<b>46.89</b>	<b>14.22</b>	<b>50,690</b>	<b>113.91</b>	<b>100.13</b>	<b>13.78</b>
Islamabad	6,516	10.15	10.32	-0.17	299	8.89	12.97	-4.08	6,815	19.04	23.29	-4.25
<b>CAPITAL TERRITORY</b>	<b>6,516</b>	<b>10.15</b>	<b>10.32</b>	<b>-0.17</b>	<b>299</b>	<b>8.89</b>	<b>12.97</b>	<b>-4.08</b>	<b>6,815</b>	<b>19.04</b>	<b>23.29</b>	<b>-4.25</b>
Abbottabad	277	0.08	0.05	0.03	1	0.00	0.00	0.00	278	0.08	0.05	0.03
Bannu	35	0.00	0.00	0.00	0.00	0.00	0.00	0.00	35	0.00	0.00	0.00

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)
Dera ismail khan	105	0.00	0.00	0.00	0	0.00	0.00	0.00	105	0.00	0.00	0.00
Manshra	85	0.00	0.00	0.00	0	0.00	0.00	0.00	85	0.00	0.00	0.00
Nowshera	288	0.03	0.03	0.00	15	0.11	0.11	0.00	303	0.15	0.14	0.00
Others	1,618	0.24	0.18	0.06	8	0.00	0.00	0.00	1,626	0.24	0.18	0.06
Peshawar	1,837	0.95	0.51	0.45	34	1.41	1.22	0.19	1,871	2.37	1.73	0.64
Swat	105	0.01	0.02	-0.01	1	0.03	0.00	0.03	106	0.04	0.02	0.02
<b>KPK</b>	<b>4,350</b>	<b>1.32</b>	<b>0.79</b>	<b>0.53</b>	<b>59</b>	<b>1.56</b>	<b>1.33</b>	<b>0.22</b>	<b>4,409</b>	<b>2.88</b>	<b>2.13</b>	<b>0.75</b>
Gwadar	12	0.00	0.00	0.00	1	0.00	0.00	0.00	0	0.00	0.00	0.00
Hub	3	0.00	0.00	0.00	1	0.00	0.02	-0.02	0	0.00	0.02	-0.02
Khuzdar	10	0.00	0.00	0.00	4	0.00	0.00	0.00	0	0.00	0.00	0.00
Lasbella	4	0.00	0.00	0.00	0	0.00	0.00	0.00	0	0.00	0.00	0.00
Others	116	0.00	0.00	0.00	0	0.00	0.00	0.00	0	0.00	0.00	0.00
Quetta	370	0.07	0.07	0.00	7	0.24	0.24	0.00	0	0.31	0.30	0.00
Turbat	23	0.00	0.00	0.00	0	0.00	0.00	0.00	0	0.00	0.00	0.00
<b>BALUCHISTAN</b>	<b>538</b>	<b>0.07</b>	<b>0.07</b>	<b>0.01</b>	<b>13</b>	<b>0.24</b>	<b>0.26</b>	<b>-0.02</b>	<b>0</b>	<b>0.31</b>	<b>0.33</b>	<b>-0.02</b>
Gilgit	26	0.00	0.00	0.00	0	0.00	0.00	0.00	26	0.00	0.00	0.00
Hunza	5	0.00	0.00	0.00	0	0.00	0.00	0.00	5	0.00	0.00	0.00
Others	20	0.00	0.00	0.00	0	0.00	0.00	0.00	20	0.00	0.00	0.00
<b>GILGIT BALTISTAN</b>	<b>51</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>51</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
Mirpur	281	0.07	0.05	0.02	4	0.00	0.00	0.00	285	0.07	0.05	0.02
Muzaffarabad	103	0.00	0.00	0.00	6	0.02	0.02	0.00	109	0.02	0.02	0.00
Others	236	0.02	0.02	0.00	8	0.00	0.00	0.00	244	0.02	0.02	0.00
<b>AJK</b>	<b>620</b>	<b>0.09</b>	<b>0.07</b>	<b>0.02</b>	<b>18</b>	<b>0.03</b>	<b>0.02</b>	<b>0.00</b>	<b>638</b>	<b>0.11</b>	<b>0.09</b>	<b>0.02</b>
Overseas	941	1.89	2.19	0.01	0	0.00	0.00	0.00	941	0.77	0.75	0.01
<b>TOTAL</b>	<b>101,045</b>	<b>155.97</b>	<b>153.09</b>	<b>3.20</b>	<b>5,457</b>	<b>145.99</b>	<b>124.49</b>	<b>21.51</b>	<b>105,951</b>	<b>300.84</b>	<b>276.13</b>	<b>24.71</b>

## REGION WISE ISSUANCE & REDEMPTIONS IN SHARIAH COMPLIANT COLLECTIVE INVESTMENT SCHEMES DURING THE MONTH

(Rs. in billion)

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)
Hyderabad	4,617	0.29	0.36	-0.07	40	0.00	0.00	-0.00	4,657	0.29	0.36	-0.07
Karachi	121,487	75.97	64.64	11.32	8,249	106.30	97.41	8.89	129,736	182.27	162.05	20.21
Larkana	100	0.01	0.00	0.01	9	0.00	0.00	0.00	109	0.01	0.00	0.01
Mirpur khas	181	0.01	0.00	0.01	17	0.00	0.00	-0.00	198	0.01	0.00	0.00
Nawab shah	145	0.01	0.00	0.01	10	0.00	0.00	0.00	155	0.01	0.00	0.01
Others	1,864	0.17	0.23	-0.06	63	0.00	0.00	0.00	1,927	0.17	0.23	-0.06
Sukkur	217	0.02	0.01	0.01	17	0.01	0.01	0.00	234	0.03	0.02	0.01
<b>SINDH</b>	<b>128,611</b>	<b>76.47</b>	<b>65.25</b>	<b>11.22</b>	<b>8,405</b>	<b>106.32</b>	<b>97.43</b>	<b>8.89</b>	<b>137,016</b>	<b>182.79</b>	<b>162.68</b>	<b>20.11</b>
Bahawalpur	589	0.17	0.10	0.07	1	0.00	0.00	-0.00	590	0.17	0.10	0.07
Faisalabad	9,830	2.04	2.20	-0.16	100	0.99	1.25	-0.26	9,930	3.03	3.45	-0.42
Gujranwala	4,709	0.64	0.31	0.34	8	0.01	0.03	-0.02	4,717	0.65	0.34	0.31
Lahore	99,730	17.70	15.98	1.72	3,409	10.80	6.56	4.25	103,133	28.50	22.53	5.97
Multan	9,466	1.03	0.67	0.36	97	0.06	0.30	-0.24	9,563	1.09	0.97	0.12
Others	31,546	2.76	1.75	1.01	36	0.07	0.02	0.06	31,582	2.83	1.77	1.07
Rahim yar khan	1,669	0.12	0.05	0.06	1	0.00	0.00	0.00	1,670	0.12	0.05	0.06
Rawalpindi	29,956	2.87	2.04	0.83	663	0.92	3.69	-2.76	30,619	3.79	5.73	-1.93
Sadiqabad	286	0.16	0.09	0.07	0.00	0.00	0.00	0.00	286	0.16	0.09	0.07
Sargodha	1,938	0.20	0.11	0.09	1	0.00	0.00	0.00	1,939	0.20	0.11	0.09
Sialkot	2,868	0.81	0.95	-0.14	42	0.33	0.59	-0.26	2,910	1.13	1.54	-0.41
<b>PUNJAB</b>	<b>192,587</b>	<b>28.50</b>	<b>24.25</b>	<b>4.25</b>	<b>4,358</b>	<b>13.17</b>	<b>12.42</b>	<b>0.75</b>	<b>196,939</b>	<b>41.68</b>	<b>36.67</b>	<b>5.00</b>
Islamabad	45,199	5.67	5.66	0.01	1,099	1.71	1.41	0.30	46,298	7.38	7.07	0.31
<b>CAPITAL TERRITORY</b>	<b>45,199</b>	<b>5.67</b>	<b>5.66</b>	<b>0.01</b>	<b>1,099</b>	<b>1.71</b>	<b>1.41</b>	<b>0.30</b>	<b>46,298</b>	<b>7.38</b>	<b>7.07</b>	<b>0.31</b>
Abbottabad	1,023	0.10	0.08	0.02	20	0.00	0.00	0.00	1,043	0.10	0.08	0.03
Bannu	180	0.04	0.03	0.01	0.00	0.00	0.00	0.00	180	0.04	0.03	0.01

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)
Dera ismail khan	179	0.01	0.01	-0.00	8	0.00	-	0.00	187	0.01	0.01	-0.00
Manshra	275	0.03	0.02	0.02	10	0.00	0.00	0.00	285	0.03	0.02	0.02
Nowshera	614	0.05	0.04	0.02	2	0.00	0.00	0.00	616	0.05	0.04	0.02
Others	7,946	0.56	0.44	0.12	124	0.03	0.02	0.01	8,070	0.59	0.47	0.13
Peshawar	8,244	1.15	1.03	0.13	35	2.08	2.21	-0.13	8,263	3.24	3.24	-0.00
Swat	548	0.06	0.05	0.01	0.00	0.00	0.00	0.00	548	0.06	0.05	0.01
<b>KPK</b>	<b>19,009</b>	<b>2.01</b>	<b>1.69</b>	<b>0.32</b>	<b>199</b>	<b>2.11</b>	<b>2.24</b>	<b>-0.12</b>	<b>19,192</b>	<b>4.12</b>	<b>3.92</b>	<b>0.20</b>
Gwadar	9	0.00	0.00	0.00	0.00	0.00	0.00	0.00	9	0.00	0.00	0.00
Hub	39	0.00	0.00	0.00	0.00	0.00	0.00	0.00	39	0.00	0.00	0.00
Khuzdar	17	0.00	0.00	-0.00	0.00	0.00	0.00	0.00	17	0.00	0.00	-0.00
Lasbella	1	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1	0.00	0.00	0.00
Others	256	0.05	0.03	0.01	0.00	0.00	0.00	0.00	256	0.05	0.03	0.01
Quetta	1,758	0.11	0.15	-0.04	91	1.06	0.02	1.04	1,849	1.17	0.16	1.01
Turbat	4	0.01	0.00	0.01	0.00	0.00	0.00	0.00	4	0.01	0.00	0.01
<b>BALUCHISTAN</b>	<b>2,084</b>	<b>0.17</b>	<b>0.18</b>	<b>-0.01</b>	<b>91</b>	<b>1.06</b>	<b>0.02</b>	<b>1.04</b>	<b>2,175</b>	<b>1.23</b>	<b>0.20</b>	<b>1.04</b>
Gilgit	38	0.00	0.00	0.00	0.00	0.00	0.00	0.00	38	0.00	0.00	0.00
Hunza	0.00	0.00	0.00	0.00	86	0.00	0.00	0.00	86	0.00	0.00	0.00
Others	7	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7	0.00	0.00	0.00
<b>GILGIT BALTISTAN</b>	<b>45</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>86</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>131</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
Mirpur	688	0.04	0.02	0.02	1	0.00	0.00	0.00	689	0.04	0.02	0.02
Muzaffarabad	1,408	0.02	0.02	0.00	1	0.00	0.00	0.00	1,409	0.02	0.02	0.00
Others	1,566	0.04	0.01	0.03	0.00	0.00	0.00	0.00	1,566	0.04	0.01	0.03
<b>AJK</b>	<b>3,662</b>	<b>0.10</b>	<b>0.04</b>	<b>0.05</b>	<b>2</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>3,664</b>	<b>0.10</b>	<b>0.04</b>	<b>0.05</b>
Overseas	1,683	0.63	0.36	0.27	2	0.08	5.01	-4.93	1,685	0.71	5.37	-4.66
<b>TOTAL</b>	<b>392,880</b>	<b>113.57</b>	<b>97.44</b>	<b>16.13</b>	<b>14,242</b>	<b>124.46</b>	<b>118.52</b>	<b>5.94</b>	<b>407,100</b>	<b>238.02</b>	<b>215.96</b>	<b>22.07</b>

## NUMBER OF NEW ACCOUNTS OPENED IN COLLECTIVE INVESTMENT SCHEMES DURING THE MONTH

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
Hyderabad	59	0	59	675	0	675
Karachi	750	26	776	4,954	35	4,989
Larkana	21	0	21	3	0	3
Mirpur Khas	6	0	6	3	0	3
Nawab Shah	13	0	13	10	0	10
Others	681	0	681	135	0	135
Sukkur	22	0	22	2	0	2
<b>SINDH</b>	<b>1,552</b>	<b>26</b>	<b>1,578</b>	<b>5,782</b>	<b>35</b>	<b>5,817</b>
Bahawalpur	32	0	32	31	0	31
Faisalabad	197	0	197	234	1	235
Gujranwala	78	0	78	87	1	88
Lahore	557	14	571	1,064	12	1,076
Multan	133	2	135	168	2	170
Others	1,591	4	1,595	1,752	0	1,752
Rahim Yar Khan	47	0	47	472	0	472
Rawalpindi	203	4	207	250	2	252
Sadiqabad	4	0	4	8	0	8
Sargodha	54	1	55	34	0	34
Sialkot	60	1	61	78	2	80
<b>PUNJAB</b>	<b>2,956</b>	<b>26</b>	<b>2,982</b>	<b>4,178</b>	<b>20</b>	<b>4,198</b>
Islamabad	149	3	152	323	7	330
<b>CAPITAL TERRITORY</b>	<b>149</b>	<b>3</b>	<b>152</b>	<b>323</b>	<b>7</b>	<b>330</b>
Abbottabad	19	0	19	21	0	21

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
Bannu	9	0	9	5	0	5
Dera Ismail Khan	9	0	9	8	0	8
Mansehra	11	0	11	11	0	11
Nowshera	27	0	27	33	0	33
Others	91	1	92	116	0	116
Peshawar	71	1	72	105	1	106
Swat	9	1	10	10	0	10
<b>KPK</b>	<b>246</b>	<b>3</b>	<b>249</b>	<b>309</b>	<b>1</b>	<b>310</b>
Gwadar	0	0	0	1	0	1
Hub	0	0	0	0	0	0
Khuzdar	0	0	0	0	0	0
Lasbella	1	0	1	2	0	2
Others	25	0	25	6	0	6
Quetta	26	0	26	17	0	17
Turbat	0	0	0	1	0	1
<b>BALUCHISTAN</b>	<b>52</b>	<b>0</b>	<b>52</b>	<b>27</b>	<b>0</b>	<b>27</b>
Gilgit	11	0	11	1	0	1
Hunza	2	0	2	0	0	0
Others	2	0	2	0	0	0
<b>GILGIT BALTISTAN</b>	<b>15</b>	<b>0</b>	<b>15</b>	<b>1</b>	<b>0</b>	<b>1</b>
Mirpur	12	0	12	4	0	4
Muzaffarabad	12	0	12	2	0	2
Others	22	0	22	21	0	21
<b>AJ&amp;K</b>	<b>46</b>	<b>0</b>	<b>46</b>	<b>27</b>	<b>0</b>	<b>27</b>
Overseas	6	0	6	74	0	74
<b>TOTAL</b>	<b>5,022</b>	<b>58</b>	<b>5,080</b>	<b>10,721</b>	<b>63</b>	<b>10,784</b>

## REGION-WISE ASSETS UNDER MANAGEMENT

*(Rs. in billion)*

City	Conventional Schemes						Shariah Compliant Schemes					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)
Hyderabad	7,631	1.15	25	0.36	7,656	1.51	5,494	1.59	2	0.00	5,496	1.60
Karachi	136,008	128.54	5,869	305.22	141,877	433.76	161,804	165.68	3,614	247.38	165,418	413.06
Larkana	345	0.03	1	0.00	346	0.03	274	0.04	1	0.00	275	0.04
Mirpur Khas	328	0.02	0	0.00	328	0.02	295	0.05	0	0.00	295	0.05
Nawab Shah	272	0.07	1	0.00	273	0.07	271	0.10	0	0.00	271	0.10
Others	4,266	0.70	12	0.56	4,278	1.26	3,780	0.83	4	0.00	3,784	0.83
Sukkur	1,477	0.30	6	0.08	1,483	0.37	442	0.07	0	0.00	442	0.07
<b>SINDH</b>	<b>150,327</b>	<b>130.80</b>	<b>5,914</b>	<b>306.22</b>	<b>156,241</b>	<b>437.03</b>	<b>172,360</b>	<b>168.36</b>	<b>3,621</b>	<b>247.39</b>	<b>175,981</b>	<b>415.74</b>
Bahawalpur	2,100	0.19	14	0.09	2,114	0.28	1,748	0.54	2	0.01	1,750	0.55
Faisalabad	8,758	9.66	213	14.15	8,971	23.81	18,757	7.98	246	2.85	19,003	10.82
Gujranwala	5,211	1.35	62	0.13	5,273	1.49	4,062	2.39	34	0.08	4,096	2.47
Lahore	66,842	78.17	2,806	94.64	69,648	172.81	77,006	66.13	1,288	30.85	78,294	96.98
Multan	10,099	3.54	126	2.60	10,225	6.14	7,378	6.33	59	2.23	7,437	8.56
Others	21,858	5.99	116	2.17	21,974	8.16	29,933	10.08	38	1.71	29,971	11.79
Rahim Yar Khan	802	0.32	4	0.00	806	0.32	1,448	0.54	2	0.00	1,450	0.54
Rawalpindi	15,654	8.12	386	54.58	16,040	62.71	18,155	9.52	190	7.45	18,345	16.97
Sadiqabad	193	0.10	0	0.00	193	0.10	506	0.36	0	0.00	506	0.36
Sargodha	2,388	0.63	7	0.20	2,395	0.83	1,708	1.08	1	0.00	1,709	1.08
Sialkot	4,265	2.38	69	2.74	4,334	5.12	3,862	2.30	57	2.00	3,919	4.30
<b>PUNJAB</b>	<b>138,170</b>	<b>110.47</b>	<b>3,803</b>	<b>171.32</b>	<b>141,973</b>	<b>281.79</b>	<b>164,563</b>	<b>107.26</b>	<b>1,917</b>	<b>47.17</b>	<b>166,480</b>	<b>154.43</b>
Islamabad	19,431	16.49	618	48.97	20,049	65.47	23,847	19.65	370	6.28	24,217	25.93
<b>CAPITAL TERRITORY</b>	<b>19,431</b>	<b>16.49</b>	<b>618</b>	<b>48.97</b>	<b>20,049</b>	<b>65.47</b>	<b>23,847</b>	<b>19.65</b>	<b>370</b>	<b>6.28</b>	<b>24,217</b>	<b>25.93</b>
Abbottabad	1,405	0.38	10	0.26	1,415	0.63	2,251	0.61	3	0.00	2,254	0.61



City	Conventional Schemes						Shariah Compliant Schemes					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)
Bannu	89	0.04	0	0.00	89	0.04	204	0.12	0	0.00	204	0.12
Dera Ismail Khan	201	0.07	0	0.00	201	0.07	449	0.05	3	0.00	452	0.05
Mansehra	146	0.01	0	0.00	146	0.01	751	0.21	0	0.00	751	0.21
Nowshera	841	0.15	29	0.36	870	0.51	846	0.25	15	0.00	861	0.25
Others	3,855	0.79	33	1.12	3,888	1.90	7,691	1.88	21	0.09	7,712	1.97
Peshawar	8,245	2.85	128	3.62	8,373	6.47	10,318	4.32	73	1.44	10,391	5.76
Swat	204	0.03	1	0.03	205	0.06	1,090	0.26	0	0.00	1,090	0.26
<b>KPK</b>	<b>14,986</b>	<b>4.30</b>	<b>201</b>	<b>5.39</b>	<b>15,187</b>	<b>9.69</b>	<b>23,600</b>	<b>7.69</b>	<b>115</b>	<b>1.54</b>	<b>23,715</b>	<b>9.23</b>
Gwadar	17	0.01	1	0.02	18	0.03	17	0.02	1	0.00	18	0.02
Hub	16	0.00	1	0.11	17	0.11	126	0.03	0	0.00	126	0.03
Khuzdar	146	0.00	7	0.02	153	0.02	68	0.00	0	0.00	68	0.00
Lasbella	5	0.00	0	0.00	5	0.00	40	0.00	0	0.00	40	0.00
Others	168	0.08	3	0.00	171	0.08	185	0.09	0	0.00	185	0.09
Quetta	2,072	0.70	30	0.35	2,102	1.05	1,116	0.66	10	2.33	1,126	2.98
Turbat	24	0.02	0	0.00	24	0.02	11	0.00	0	0.00	11	0.00
<b>Balochistan</b>	<b>2,448</b>	<b>0.81</b>	<b>42</b>	<b>0.50</b>	<b>2,490</b>	<b>1.30</b>	<b>1,563</b>	<b>0.79</b>	<b>11</b>	<b>2.33</b>	<b>1,574</b>	<b>3.12</b>
Gilgit	77	0.00	0	0.00	77	0.00	91	0.02	2	0.00	93	0.02
Hunza	8	0.00	0	0.00	8	0.00	1	0.00	0	0.00	1	0.00
Others	39	0.00	1	0.00	40	0.00	25	0.00	1	0.00	26	0.00
<b>Gilgit Baltistan</b>	<b>124</b>	<b>0.01</b>	<b>1</b>	<b>0.00</b>	<b>125</b>	<b>0.01</b>	<b>117</b>	<b>0.02</b>	<b>3</b>	<b>0.00</b>	<b>120</b>	<b>0.02</b>
Mirpur	2,325	0.79	6	0.09	2,331	0.88	909	0.46	1	0.00	910	0.46
Muzaffarabad	184	0.01	7	0.05	191	0.06	438	0.16	4	0.00	442	0.16
Others	527	0.35	4	0.06	531	0.40	400	0.19	2	0.00	402	0.19
<b>AJ&amp;K</b>	<b>3,036</b>	<b>1.15</b>	<b>17</b>	<b>0.20</b>	<b>3,053</b>	<b>1.35</b>	<b>1,747</b>	<b>0.82</b>	<b>7</b>	<b>0.00</b>	<b>1,754</b>	<b>0.82</b>
Overseas	3,135	3.90	16	0.12	3,151	4.01	4,257	5.17	9	1.44	4,266	6.61
<b>TOTAL</b>	<b>331,657</b>	<b>532</b>	<b>10,612</b>	<b>533</b>	<b>342,269</b>	<b>801</b>	<b>392,054</b>	<b>310</b>	<b>6,053</b>	<b>306</b>	<b>398,107</b>	<b>616</b>



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