

**SECURITIES AND EXCHANGE  
COMMISSION OF PAKISTAN**

**NBFC TEAM- OFFSITE-I DEPARTMENT  
SUPERVISION DIVISION**



**SECTOR SUMMARY  
NBFI's & MODARABAS SECTOR  
SEPTEMBER 2022  
سپتمبر 2022**

**DISCLAIMER:**

*The information presented hereunder is solely based on information submitted by NBFIs & Modarabas through Specialized Companies Return System (SCRS) to SECP on monthly basis.*



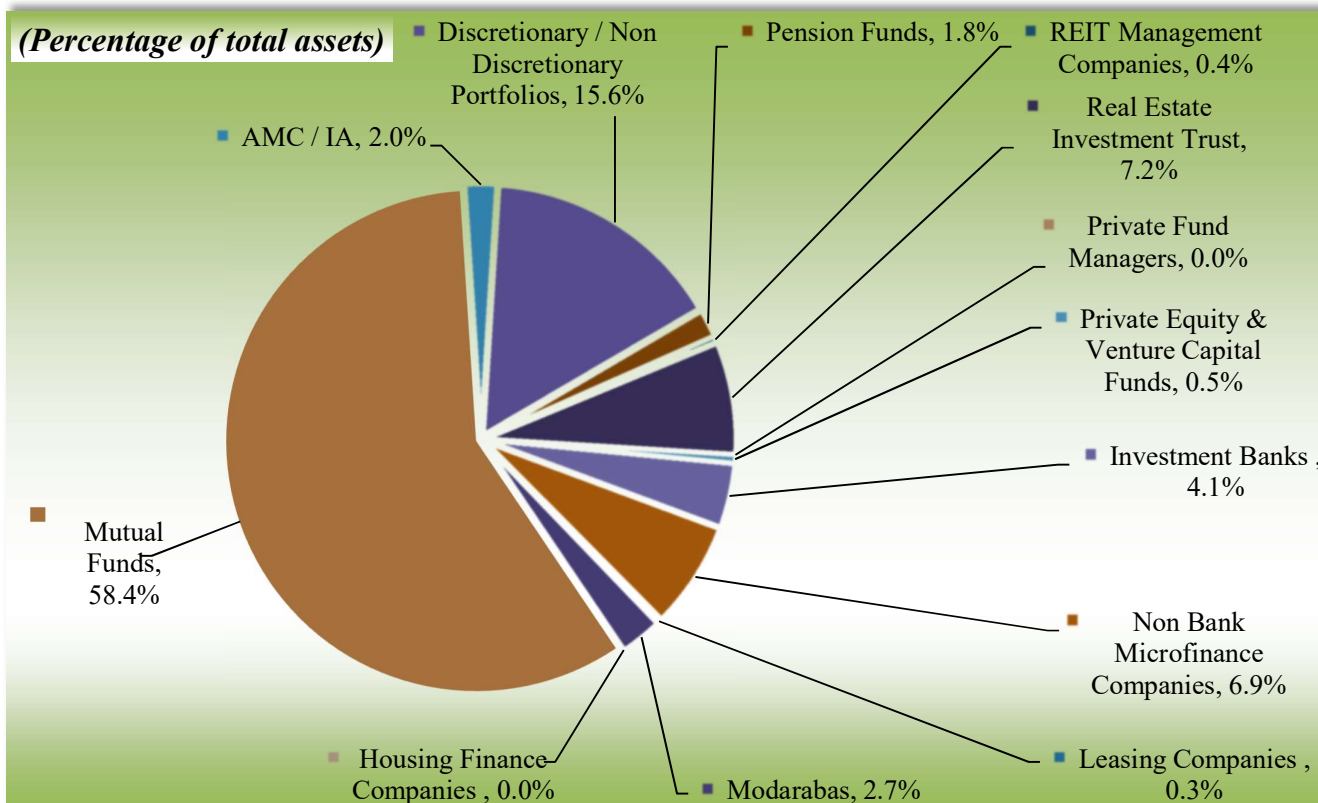
## TABLE OF CONTENTS

<b>SNAPSHOT OF NBFY INDUSTRY AS OF SEPTEMBER 30, 2022 .....</b>	<b>3</b>
TREND OF GROWTH IN TOTAL ASSETS OF NBFY INDUSTRY .....	4
BREAKUP OF SHARIAH COMPLIANT AND CONVENTIONAL ASSETS .....	5
<b>MUTUAL FUNDS &amp; PLANS .....</b>	<b>6</b>
TREND OF TOTAL ASSETS .....	6
TREND OF CATEGORY-WISE POSITION .....	7
TREND OF TOTAL ASSETS OF CONVENTIONAL AND SHARIAH COMPLIANT MUTUAL FUNDS .....	8
ASSET ALLOCATION .....	9
QUARTERLY TREND OF TOTAL ASSETS .....	9
DETAIL OF INVESTOR ACCOUNTS .....	10
NUMBER OF ACTIVE INVESTOR ACCOUNTS .....	10
<b>VOLUNTARY PENSION SCHEMES / FUNDS .....</b>	<b>11</b>
TREND OF TOTAL ASSETS .....	11
CATEGORY-WISE POSITION OF TOTAL ASSETS .....	12
TREND OF TOTAL ASSETS OF CONVENTIONAL AND SHARIAH COMPLIANT PENSION FUNDS.....	13
ASSET ALLOCATION .....	14
DETAIL OF INVESTOR ACCOUNTS.....	14
<b>DISCRETIONARY / NON-DISCRETIONARY PORTFOLIOS.....</b>	<b>15</b>
TREND OF TOTAL ASSETS .....	15
<b>REAL ESTATE INVESTMENT TRUST AND PE&amp;VC FUND.....</b>	<b>16</b>
TREND OF TOTAL ASSETS .....	16
<b>LEASING CO, MODARABAS, INVESTMENT BANKS, NBMFCS, &amp; HOUSING FINANCE CO. 17</b>	
TREND OF TOTAL ASSETS .....	17
ASSET ALLOCATION .....	18
LEVERAGE PROFILE .....	19
DEPOSIT RAISING.....	20
<b>ADDITIONAL REPORTS PERTAINING TO MUTUAL FUNDS/PLANS .....</b>	<b>21</b>
CATEGORY WISE ISSUANCE & REDEMPTION IN CONVENTIONAL COLLECTIVE INVESTMENT SCHEMES DURING THE MONTH.....	22
CATEGORY WISE ISSUANCE & REDEMPTION IN SHARIAH COMPLIANT COLLECTIVE INVESTMENT SCHEMES DURING THE MONTH	23
CATEGORY WISE BREAK UP OF ASSETS UNDER MANAGEMENT -CONVENTIONAL COLLECTIVE INVESTMENT SCHEMES .....	24
CATEGORY WISE BREAK UP OF ASSETS UNDER MANAGEMENT - SHARIAH COMPLIANT COLLECTIVE INVESTMENT SCHEMES ...	25
REGION WISE ISSUANCE & REDEMPTIONS IN CONVENTIONAL COLLECTIVE INVESTMENT SCHEMES DURING THE MONTH .....	26
REGION WISE ISSUANCE & REDEMPTIONS IN SHARIAH COMPLIANT COLLECTIVE INVESTMENT SCHEMES DURING THE MONTH ..	28
NUMBER OF NEW ACCOUNTS OPENED IN COLLECTIVE INVESTMENT SCHEMES DURING THE MONTH.....	30
REGION-WISE ASSETS UNDER MANAGEMENT .....	32

## SNAPSHOT OF NBFI INDUSTRY AS OF SEPTEMBER 30, 2022

Sector & Sub Sectors		No. of Licenses	Total Assets (Rs in billion)	Percentage of Total Assets
<b>FUND MANAGEMENT</b>	Mutual Funds and Plans	303	1,357.65	58.4%
	Asset Management Companies/ Investment Advisors *	28	47.22	2.0%
	Discretionary & Non-Discretionary Portfolios	-	362.49	15.6%
	Pension Funds	23	42.03	1.8%
	REIT Management Companies *	15	9.01	0.4%
	Real Estate Investment Trust	11	167.19	7.2%
	Private Fund Managers *	9	0.18	0.0%
	Private Equity & Venture Capital Funds	5	12.29	0.5%
<b>LENDING</b>	Investment Banks	17	95.90	4.1%
	Non-Bank Microfinance Companies	34	160.66	6.9%
	Leasing Companies	4	5.97	0.3%
	Modarabas	27	63.35	2.7%
	Housing Finance Companies	4	0.45	0.0%
<b>Total</b>		<b>480</b>	<b>2,324.38</b>	<b>100.0%</b>

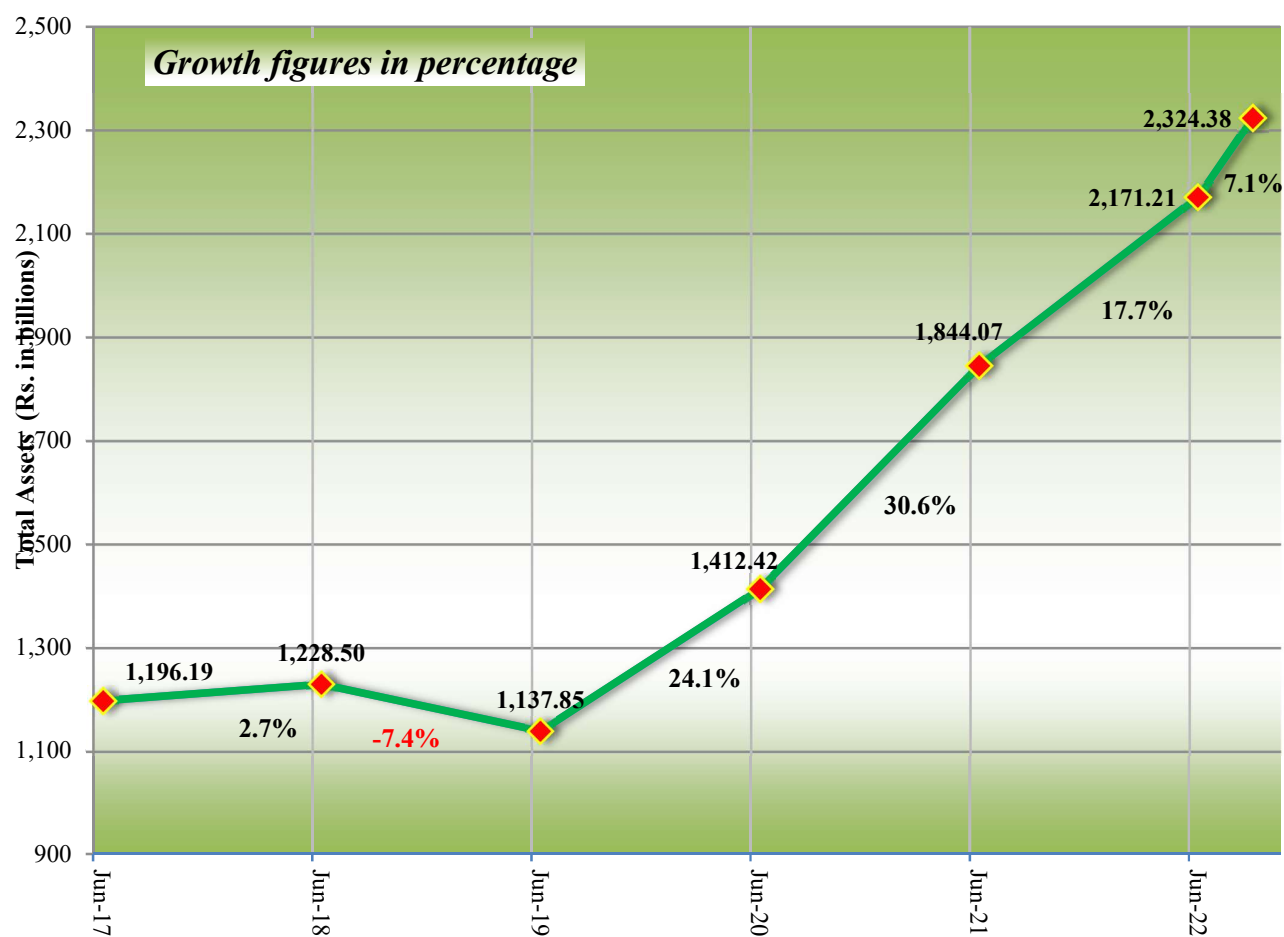
*\*The assets of 5 RMC and 6 Private Fund Managers having more than one licenses are covered in AMC/IAs section and assets of 1 RMC has more than one licenses is covered in Private Fund Managers section.*



## TREND OF GROWTH IN TOTAL ASSETS OF NBFI INDUSTRY

(Rs. in billion)

Description	Jun-17	Jun-18	Jun-19	Jun-20	Jun-21	Jun-22	Sep-22
Total Assets	1,196.19	1,228.50	1,137.85	1,412.42	1,844.07	2,171.21	2,324.38
Growth Since Last June	30.3%	2.7%	-7.4%	24.1%	30.6%	17.7%	7.1%
Growth since June 2017 till September 2022					94.32%		
Compound Annual Growth Rate June 2017 till September 2022					13.49%		

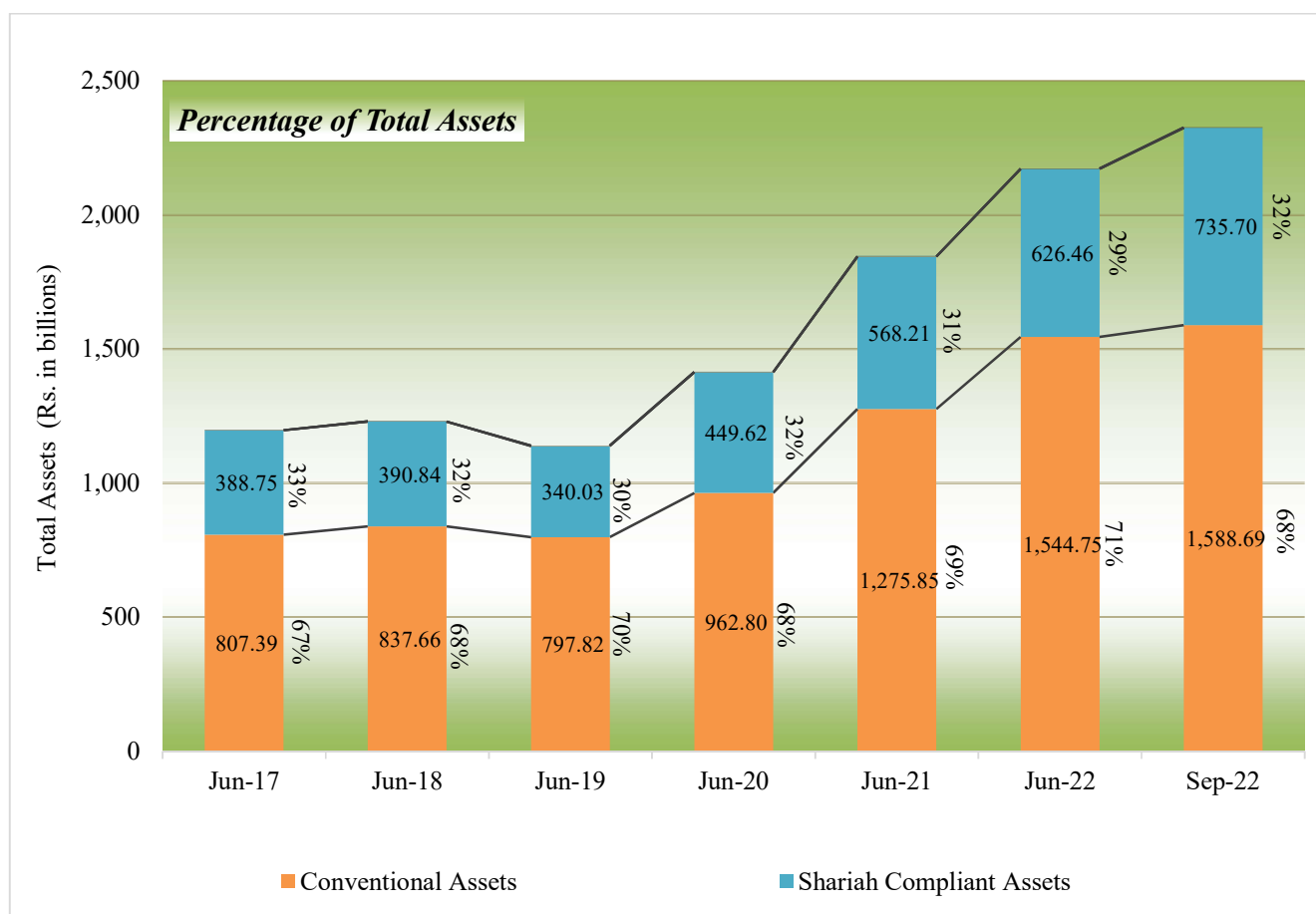


## BREAKUP OF SHARIAH COMPLIANT AND CONVENTIONAL ASSETS OF NBFI INDUSTRY

(Rs. in billion)

Description		Jun-17	Jun-18	Jun-19	Jun-20	Jun-21	Jun-22	Sep-22
Assets	Conventional	807.39	837.66	797.82	962.80	1,275.85	1,544.75	1,588.69
	Shariah Compliant	388.75	390.84	340.03	449.62	568.21	626.46	735.70
	<b>Total</b>	<b>1,196.14</b>	<b>1,228.50</b>	<b>1,137.85</b>	<b>1,412.42</b>	<b>1,844.06</b>	<b>2,171.21</b>	<b>2,324.38</b>
Share in Assets (%)	Conventional	67.5%	68.2%	70.1%	68.2%	69.2%	71.1%	68.3%
	Shariah Compliant	32.5%	31.8%	29.9%	31.8%	30.8%	28.9%	31.7%
Growth since June 2017 till September 2022	Conventional Assets	96.8%						
	Shariah Compliant Assets	89.2%						
Compound Annual Growth Rate (June 2017 till September 2022)	Conventional Assets	13.8%						
	Shariah Compliant Assets	12.9%						

*Note. Shariah Compliant assets include assets of Shariah Compliant Mutual Funds, Shariah Compliant Pension Funds, REIT Schemes and Modarabas, while rest of the assets of NBFi industry are considered as conventional assets.*

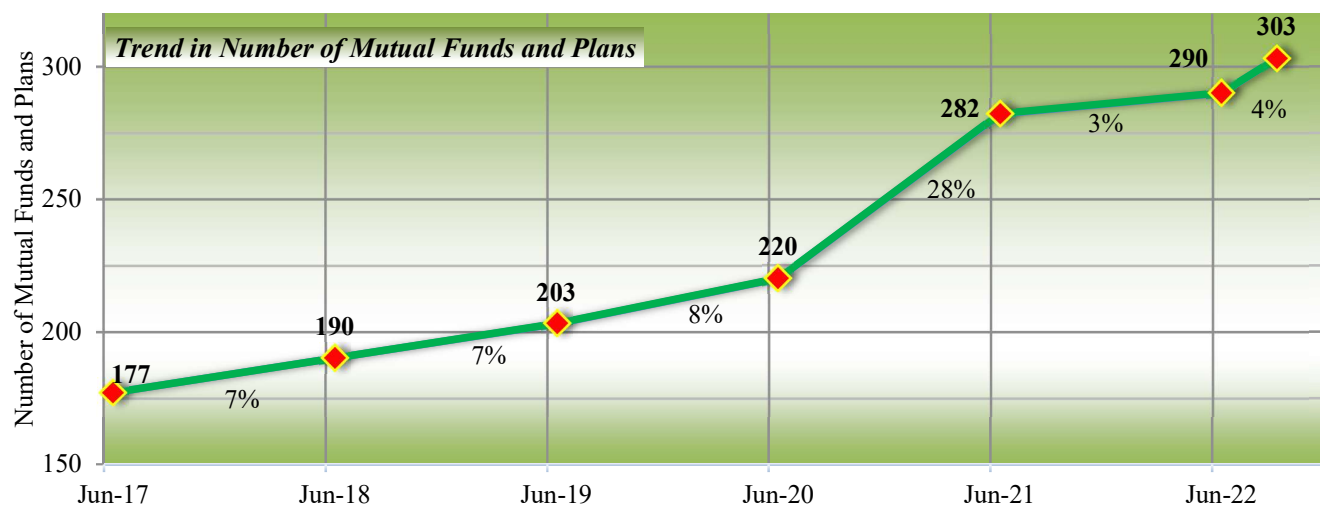
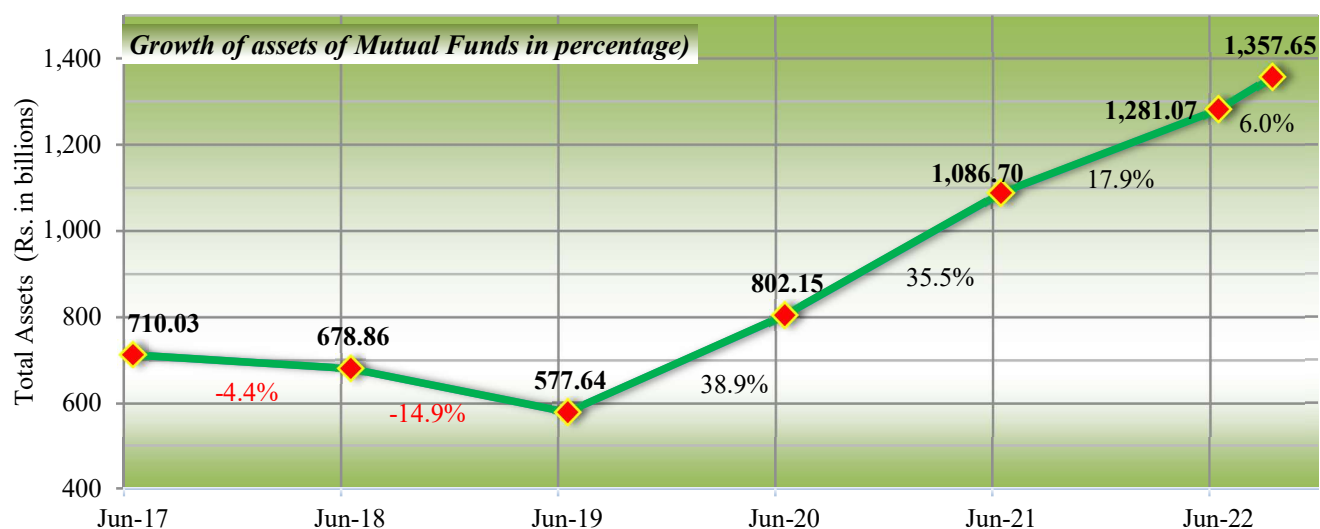


## MUTUAL FUNDS & PLANS

### TREND OF TOTAL ASSETS OF MUTUAL FUNDS & PLANS

(Rs in billion)

Description	Jun-17	Jun-18	Jun-19	Jun-20	Jun-21	Jun-22	Sep-22
Total Assets	710.03	678.86	577.64	802.15	1,086.70	1,281.07	1357.65
Growth since last June	30.0%	-4.4%	-14.9%	38.9%	35.5%	17.9%	6.0%
Total Number of Mutual Funds & Plans	177	190	203	220	282	290	303
Growth of Assets since June 2017 till September 2022				91.2%			
Compound Annual Growth Rate (June 2017 till September 2022)				13.1%			

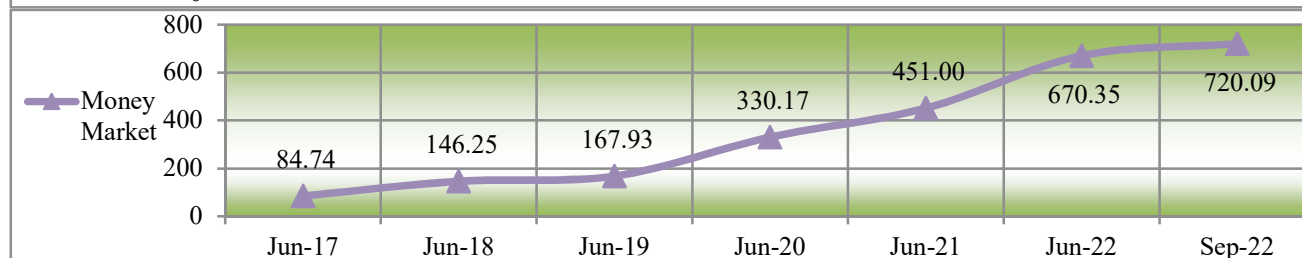
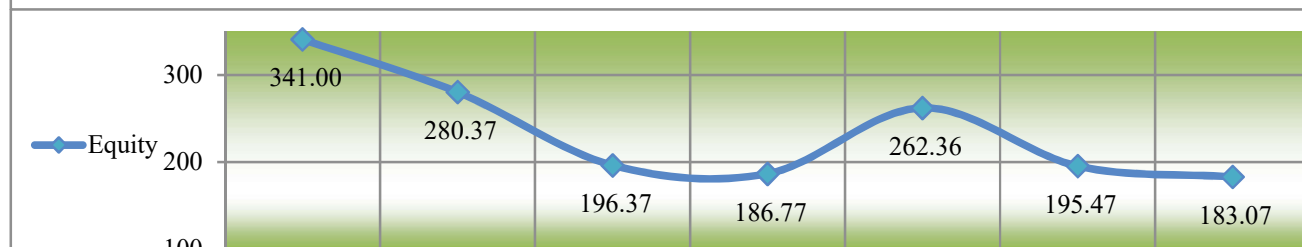
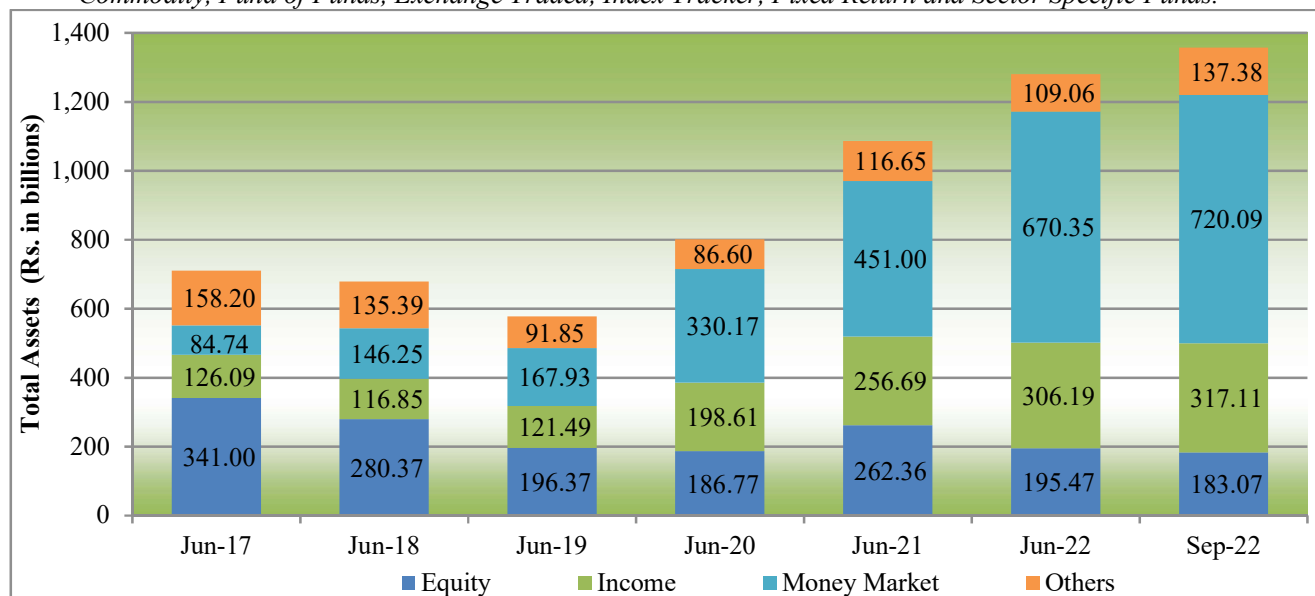


## TREND OF CATEGORY-WISE POSITION OF TOTAL ASSETS OF MUTUAL FUNDS

(Rs. in billion)

Fund Category	Jun-17	Jun-18	Jun-19	Jun-20	Jun-21	Jun-22	Sep-22
Equity	341.00	280.37	196.37	186.77	262.36	195.47	183.07
Income	126.09	116.85	121.49	198.61	256.69	306.19	317.11
Money Market	84.74	146.25	167.93	330.17	451.00	670.35	720.09
Others *	158.20	135.39	91.85	86.60	116.65	109.06	137.38
<b>Total</b>	<b>710.03</b>	<b>678.86</b>	<b>577.64</b>	<b>802.15</b>	<b>1,086.70</b>	<b>1,281.07</b>	<b>1,357.65</b>

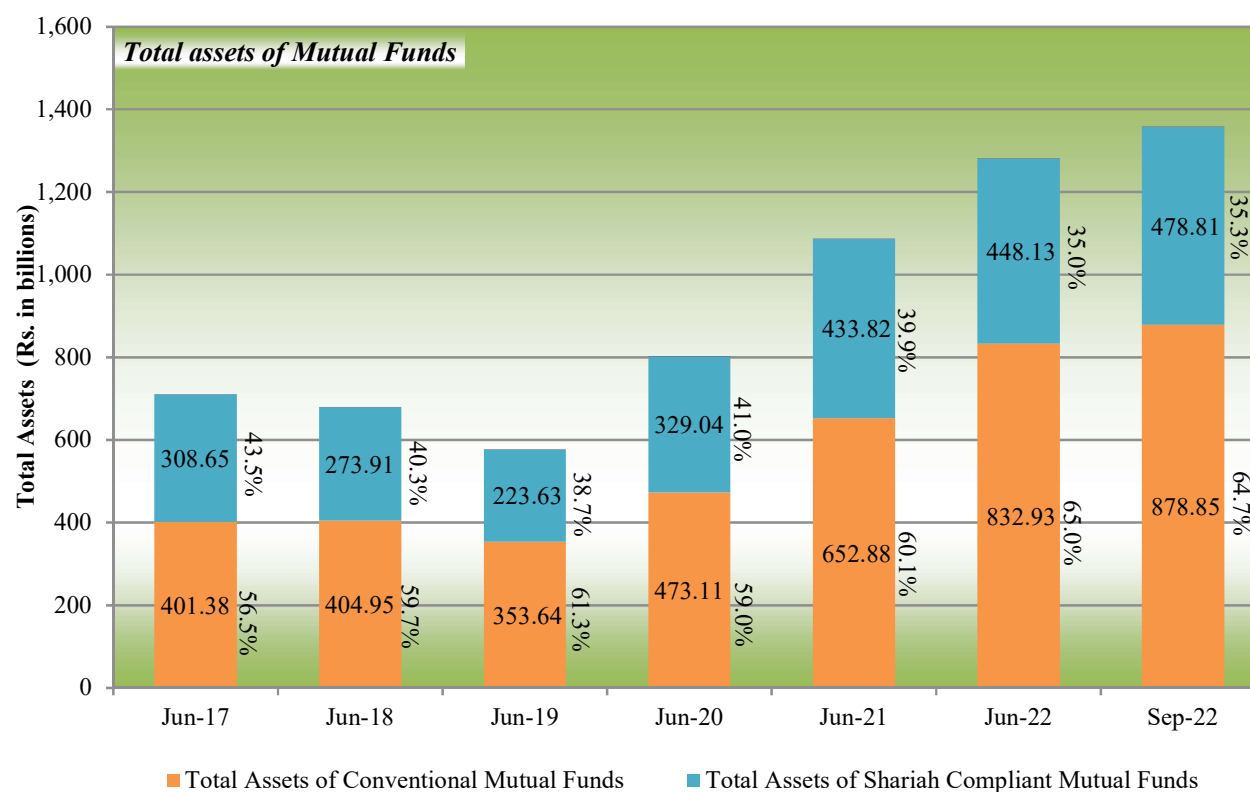
\* Others Include Asset Allocation, Aggressive Asset Allocation, Aggressive Income, Balanced, Capital Protected, Commodity, Fund of Funds, Exchange Traded, Index Tracker, Fixed Return and Sector Specific Funds.



## TREND OF TOTAL ASSETS OF CONVENTIONAL AND SHARIAH COMPLIANT MUTUAL FUNDS

(Rs. in billion)

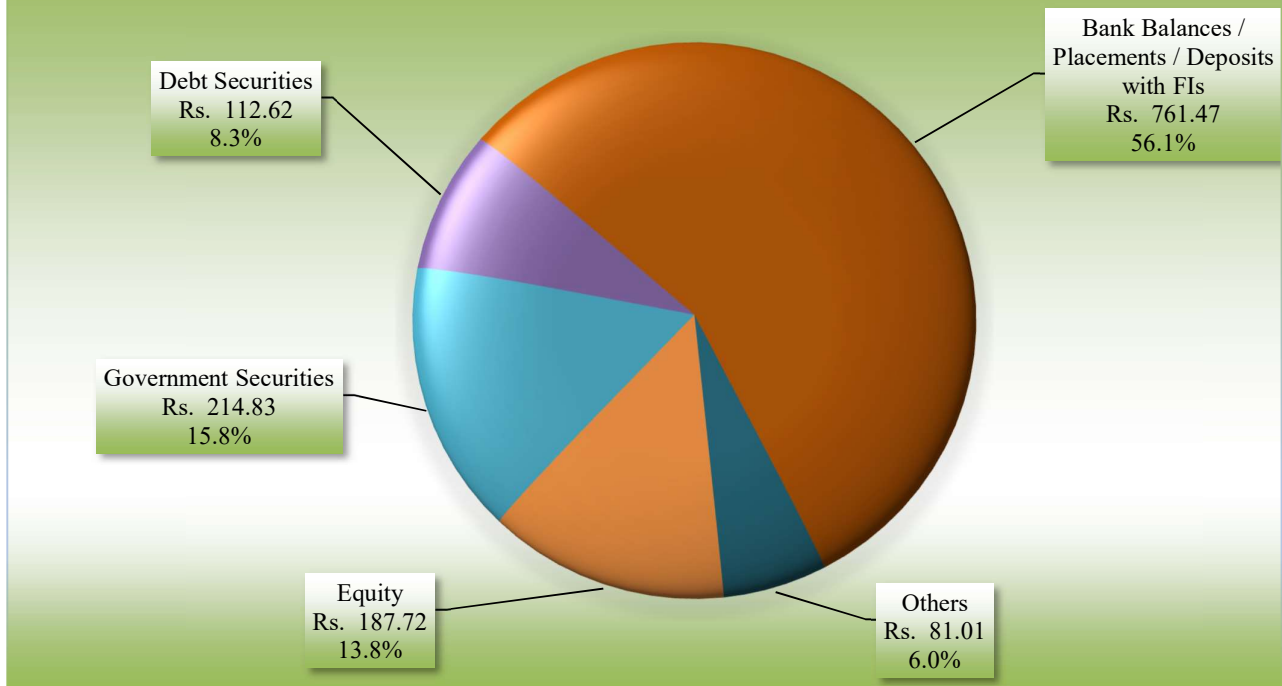
Description		Jun-17	Jun-18	Jun-19	Jun-20	Jun-21	Jun-22	Sep-22
Assets	Conventional Mutual Funds	401.38	404.95	353.64	473.11	652.88	832.93	878.85
	Shariah Compliant Mutual Funds	308.65	273.91	223.63	329.04	433.82	448.13	478.81
	<b>Total</b>	<b>710.03</b>	<b>678.86</b>	<b>577.27</b>	<b>802.15</b>	<b>1,086.70</b>	<b>1,281.07</b>	<b>1,357.65</b>
Share (%)	Conventional Mutual Funds	56.5%	59.7%	61.3%	59.0%	60.1%	65.0%	64.7%
	Shariah Compliant Mutual Funds	43.5%	40.3%	38.7%	41.0%	39.9%	35.0%	35.3%
Growth since last June	Conventional Mutual Funds	9.2%	0.9%	-12.7%	33.8%	38.0%	27.6%	5.5%
	Shariah Compliant Mutual Fund	72.7%	-11.3%	-18.4%	47.1%	31.8%	3.3%	6.8%
Growth since June 2017 till September 2022		Conventional Mutual Funds			119.0%			
		Shariah Compliant Mutual Fund			55.1%			
Compound Annual Growth Rate (June 2017 to September 2022)		Conventional Mutual Funds			16.1%			
		Shariah Compliant Mutual Fund			8.7%			



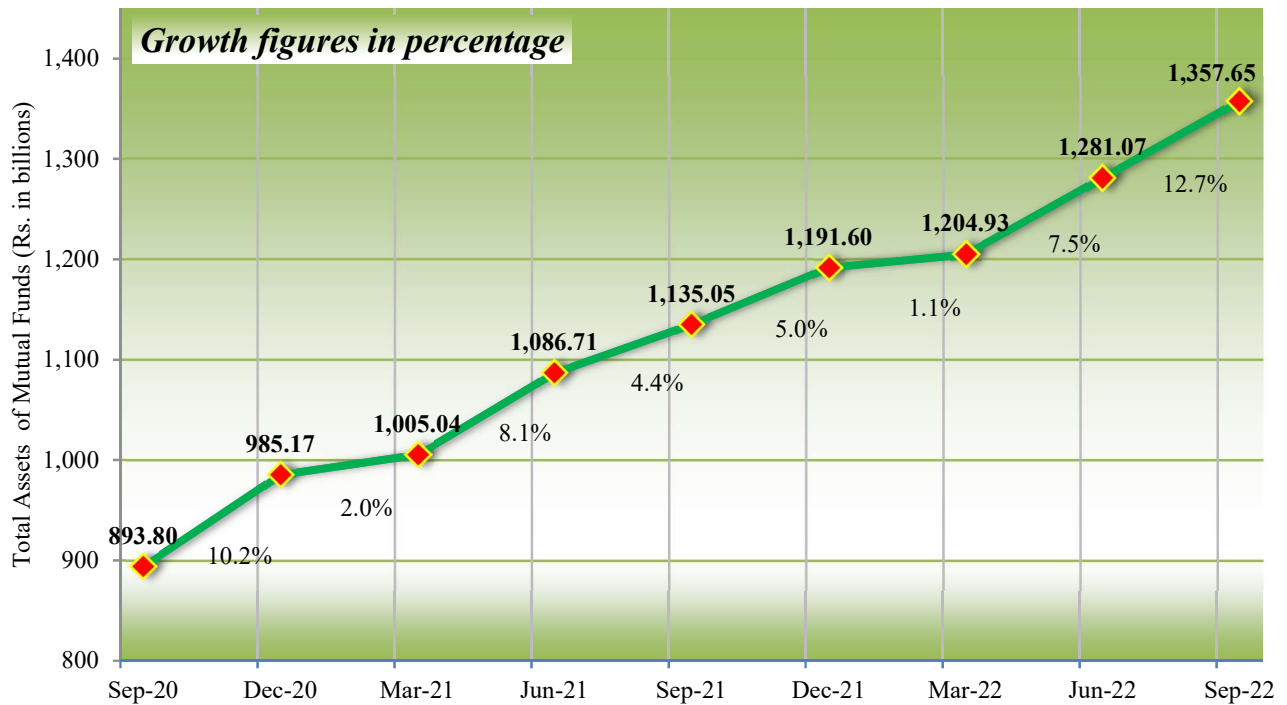


## ASSET ALLOCATION OF MUTUAL FUNDS

*Rs in billion & percentage of total assets of Mutual Funds*



## QUARTERLY TREND OF TOTAL ASSETS OF MUTUAL FUNDS



## DETAIL OF INVESTOR ACCOUNTS IN MUTUAL FUNDS

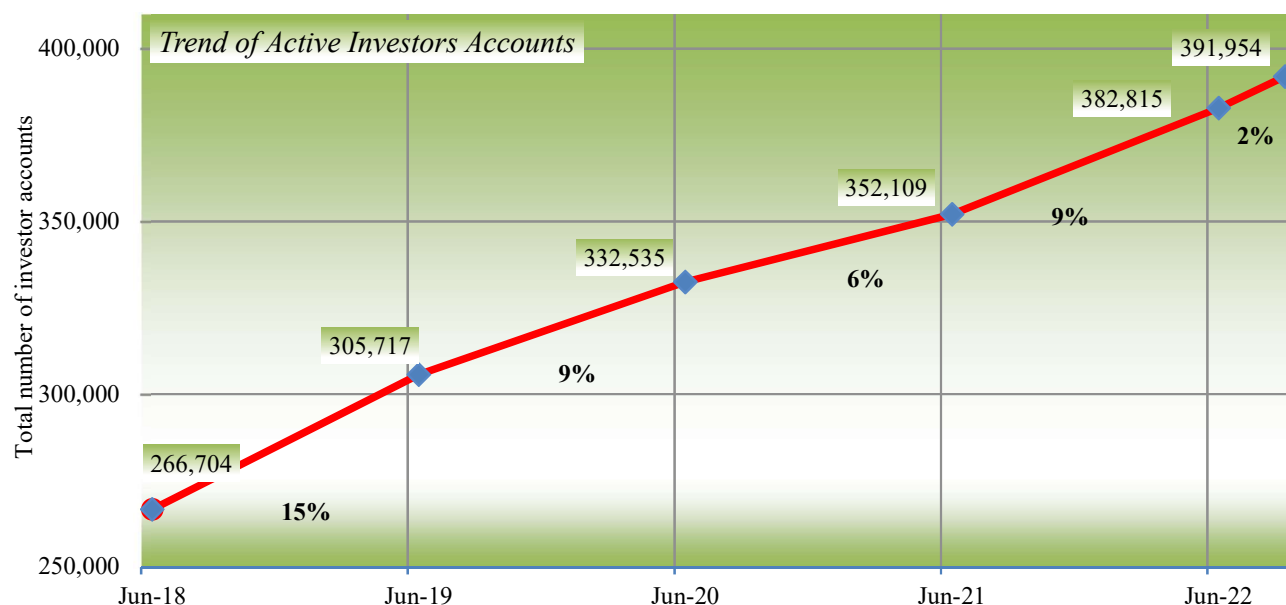
Description	No. of Active Investor Accounts on Sep 30, 2022	Value of Investment on Sep 30, 2022 (Rs. in billion)	% of total Investment Value
<b>Resident</b>			
Individuals	381,782	450.10	34.4%
Associated Banks/DFIs/AMCs	66	37.13	2.8%
Other Banks/DFIs	167	13.56	1.0%
Insurance Companies	352	45.45	3.5%
Other financial institutions	199	18.67	1.4%
Other Corporates	3,335	541.47	41.4%
Fund of funds	67	18.31	1.4%
Retirement funds	2,574	141.92	10.8%
Trust/NGO/Societies/Charities	1,115	34.84	2.7%
<b>Foreign</b>			
Individuals	2,280	6.01	0.5%
Non-Individuals	17	0.71	0.1%
<b>Total</b>	<b>391,954</b>	<b>1,308.15</b>	<b>100.0%</b>

**Note 1**

- Number of active investor accounts i.e. Accounts having more than zero balance as at September 30, 2022 are: 391,954
- Number of investor accounts having zero balance at September 30, 2022 are: 394,378
- Total number of investor accounts as at September 30, 2022 are: 786,332

**Note 2** The above table shows the number of investor accounts in open end mutual funds only.

**Note 3** The number of investors' accounts is different from the number of investors in mutual fund industry i.e. If Investor A has opened three accounts with three different Asset management companies, the same shall be reported as three investor accounts instead of one investor.



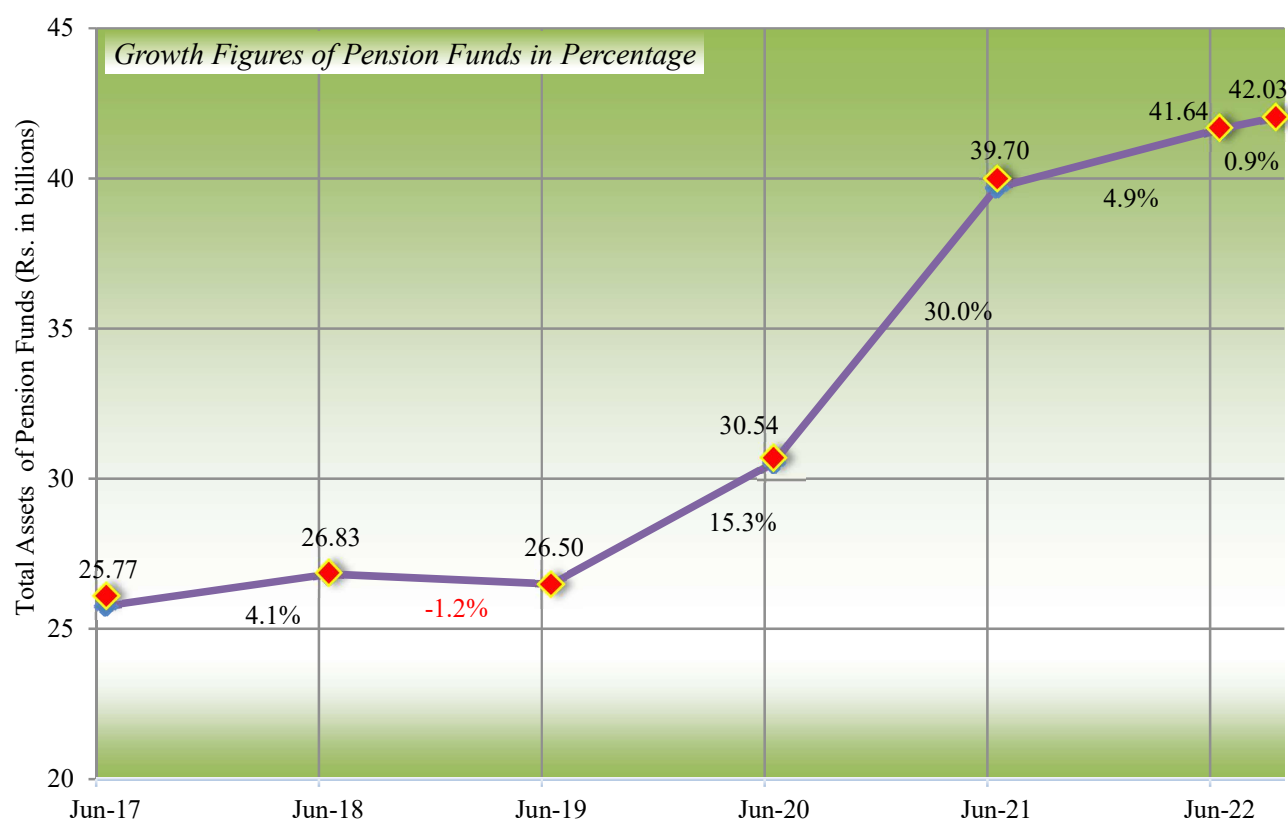
Note: Number of active investor account means Accounts having more than zero balance

## VOLUNTARY PENSION SCHEMES / FUNDS

### TREND OF TOTAL ASSETS OF PENSION FUNDS

(Rs. in billion)

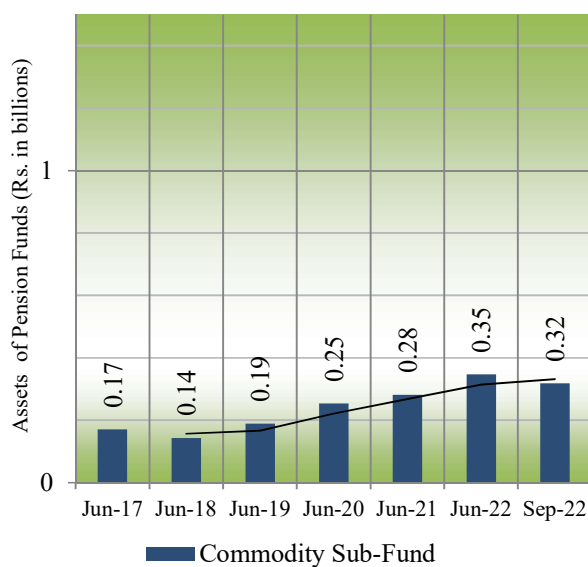
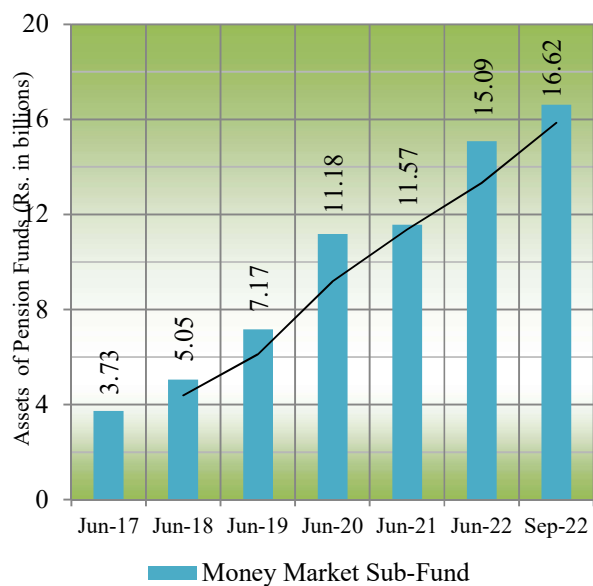
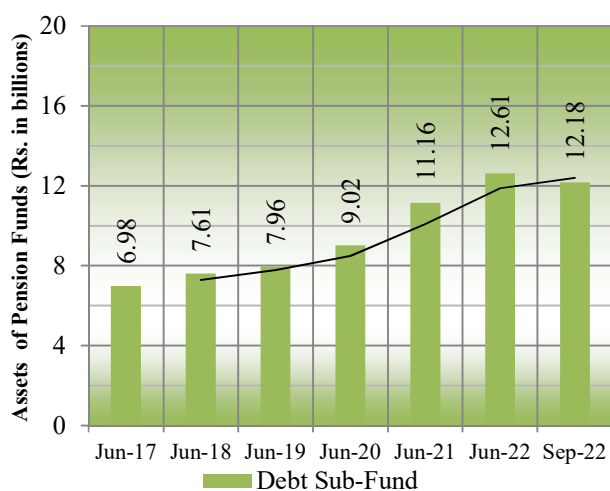
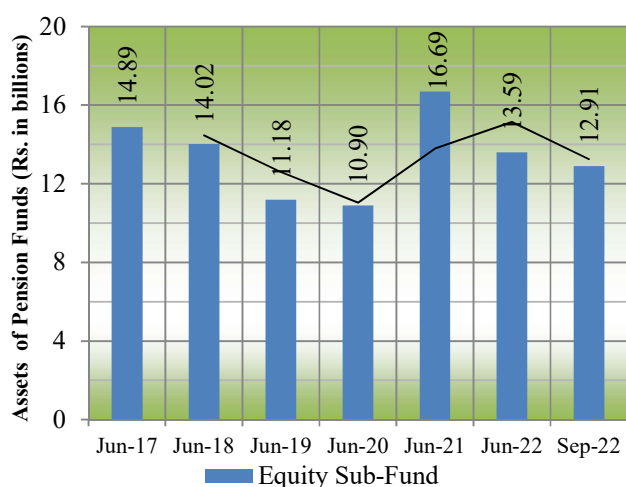
Description	Jun-17	Jun-18	Jun-19	Jun-20	Jun-21	Jun-22	Sep-22
Total Assets	25.77	26.83	26.50	30.54	39.70	41.64	42.03
Growth since last June	33%	4%	-1%	15%	30%	4.9%	0.9%



## CATEGORY-WISE POSITION OF TOTAL ASSETS OF PENSION FUNDS

(Rs in billion)

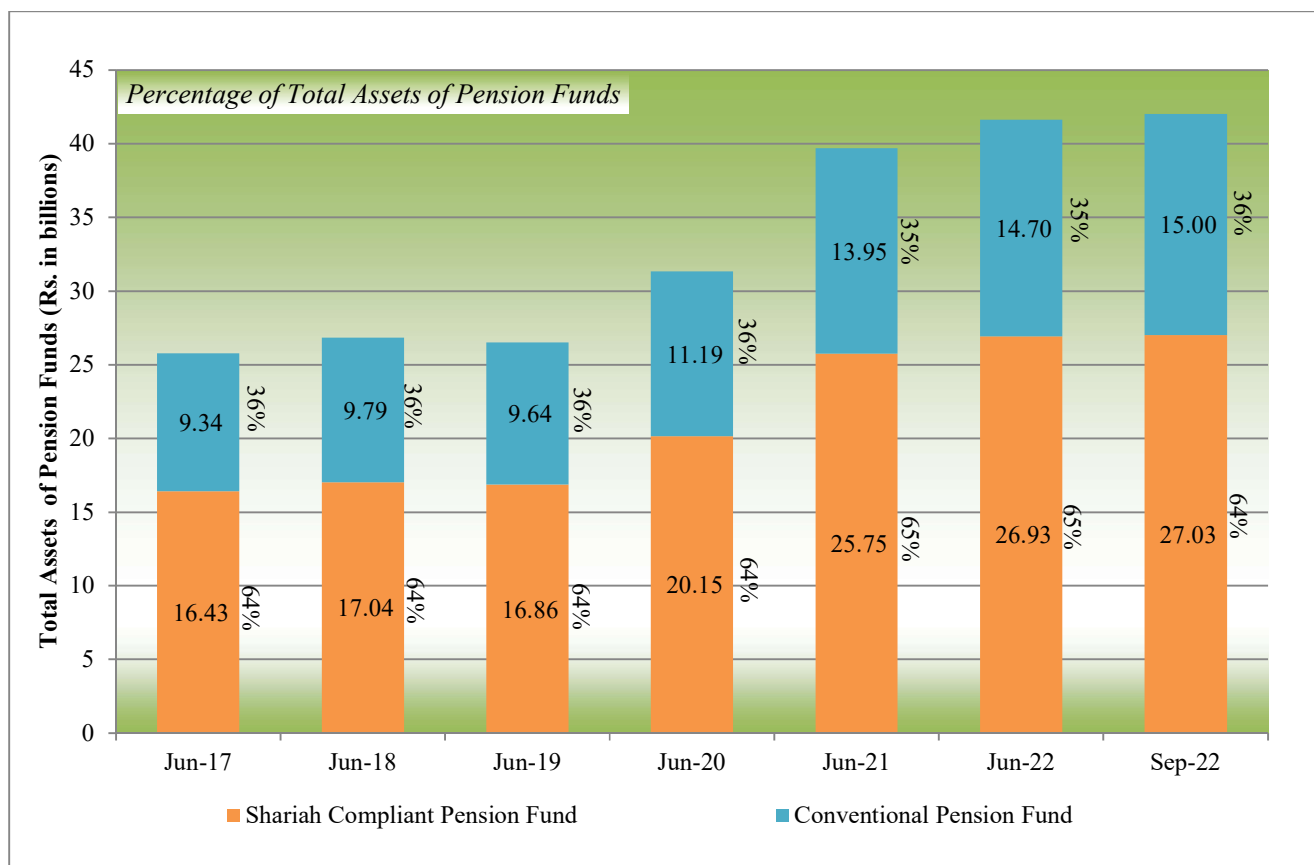
Description	Jun-17	Jun-18	Jun-19	Jun-20	Jun-21	Jun-22	Sep-22
Equity Sub-Fund	14.89	14.02	11.18	10.90	16.69	13.59	12.91
Debt Sub-Fund	6.98	7.61	7.96	9.02	11.16	12.61	12.18
Money Market Sub-Fund	3.73	5.05	7.17	11.18	11.57	15.09	16.62
Commodity Sub-Fund	0.17	0.14	0.19	0.25	0.28	0.35	0.32
Total	25.77	26.83	26.50	31.35	39.70	41.64	42.03



## TREND OF TOTAL ASSETS OF CONVENTIONAL AND SHARIAH COMPLIANT PENSION FUNDS

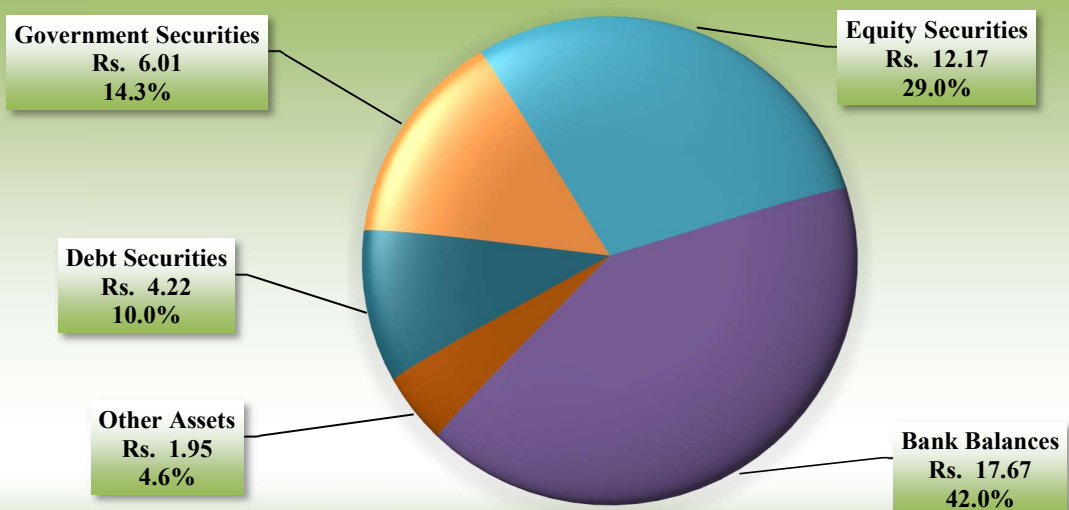
(Rs. in billion)

Description		Jun-17	Jun-18	Jun-19	Jun-20	Jun-21	Jun-22	Sep-22
Assets	Shariah Compliant Pension Funds	16.43	17.04	16.86	20.15	25.75	26.93	27.03
	Conventional Pension Funds	9.34	9.79	9.64	11.19	13.95	14.70	15.00
	<b>Total</b>	<b>25.77</b>	<b>26.83</b>	<b>26.50</b>	<b>31.35</b>	<b>39.70</b>	<b>41.64</b>	<b>42.03</b>
Share (%)	Shariah Compliant Pension Funds	63.7%	63.5%	63.6%	64.3%	64.9%	64.7%	64.3%
	Conventional Pension Funds	36.3%	36.5%	36.4%	35.7%	35.1%	35.3%	35.7%
Compound Annual Growth Rate June 2017 to September 2022		Shariah Compliant Pension Funds					9.9%	
		Conventional Pension Funds					9.4%	



## ASSET ALLOCATION OF PENSION FUNDS

*Assets allocation of Pension Funds  
(Rs in billion & percentage of Total Assets)*



## DETAIL OF INVESTOR ACCOUNTS IN PENSION FUNDS

Description	No. of Active Investor Accounts on September 30, 2022	Value of Investment on September 30, 2022 (Rs. In billion)	% of total Investment Value
<b>Resident</b>			
Individuals	49,760	38.51	92.7%
Associated Banks/DFIs/AMCs	15	2.58	6.2%
Other financial institutions	1	0.41	1.0%
<b>Foreign</b>			
Individuals	36	0.01	0.0%
Non-Individuals	-		0.0%
<b>Total</b>	<b>49,812</b>	<b>41.52</b>	<b>100.0%</b>

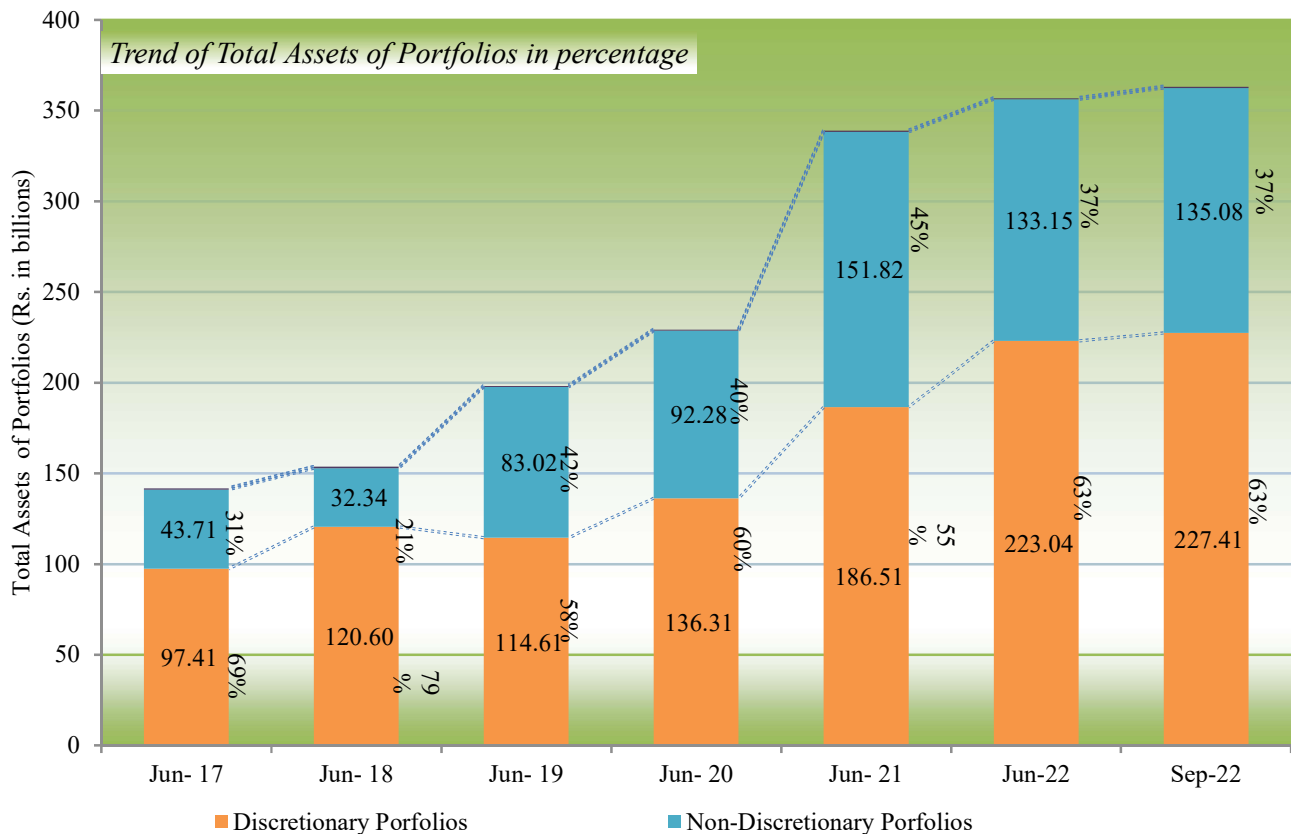
- Note 1**
- Number of active investor accounts i.e. Accounts having more than zero balance as at September 30, 2022 are: 49,812
  - Number of investor accounts having zero balance at September 30, 2022 are: 23,284
  - Total number of investor accounts as at September 30, 2022 are: 73,096

**Note 2** The number of investors' accounts is different from the number of investors in pension fund industry i.e. If Investor A has opened three accounts with three different Asset management companies, the same shall be reported as three investor accounts instead of one investor.

**DISCRETIONARY / NON-DISCRETIONARY PORTFOLIOS**  
**TREND OF TOTAL ASSETS OF DISCRETIONARY / NON-**  
**DISCRETIONARY PORTFOLIOS**

*(Rs. in billion)*

Description	Jun- 17	Jun- 18	Jun- 19	Jun- 20	Jun- 21	Jun-22	Sep-22
Discretionary Portfolios	97.41	120.60	114.61	136.31	186.51	223.04	227.41
Non-Discretionary Portfolios	43.71	32.34	83.02	92.28	151.82	133.15	135.08
<b>Total Assets of Portfolios</b>	<b>141.12</b>	<b>152.94</b>	<b>197.64</b>	<b>228.59</b>	<b>338.33</b>	<b>356.19</b>	<b>362.49</b>

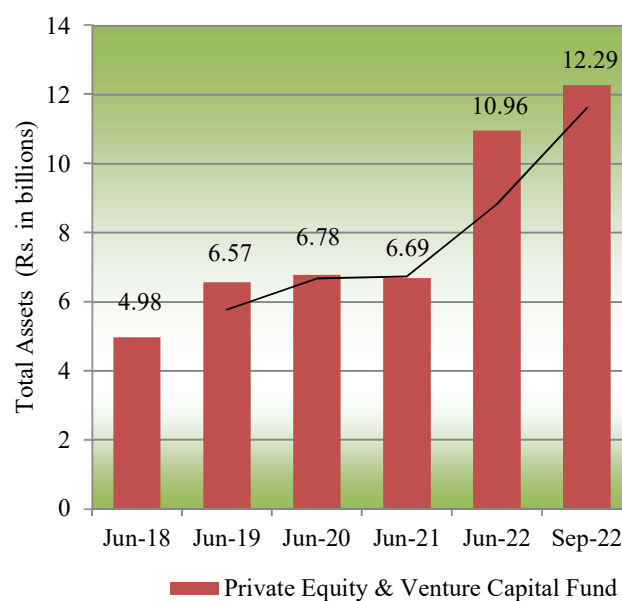
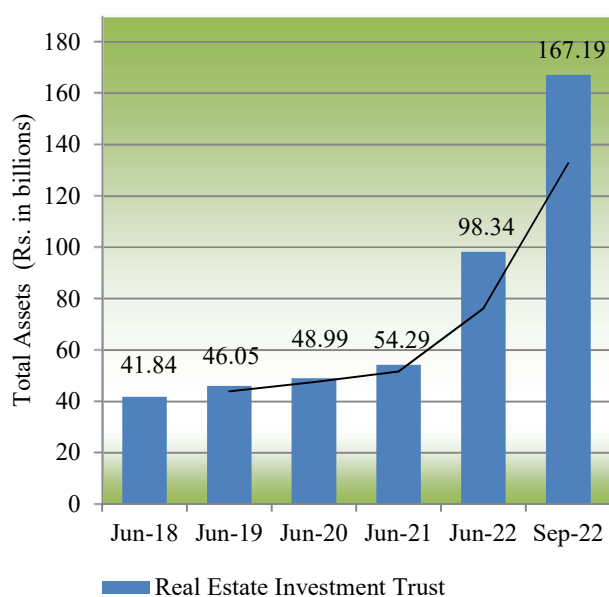


## REAL ESTATE INVESTMENT TRUST AND PRIVATE EQUITY & VENTURE CAPITAL FUND

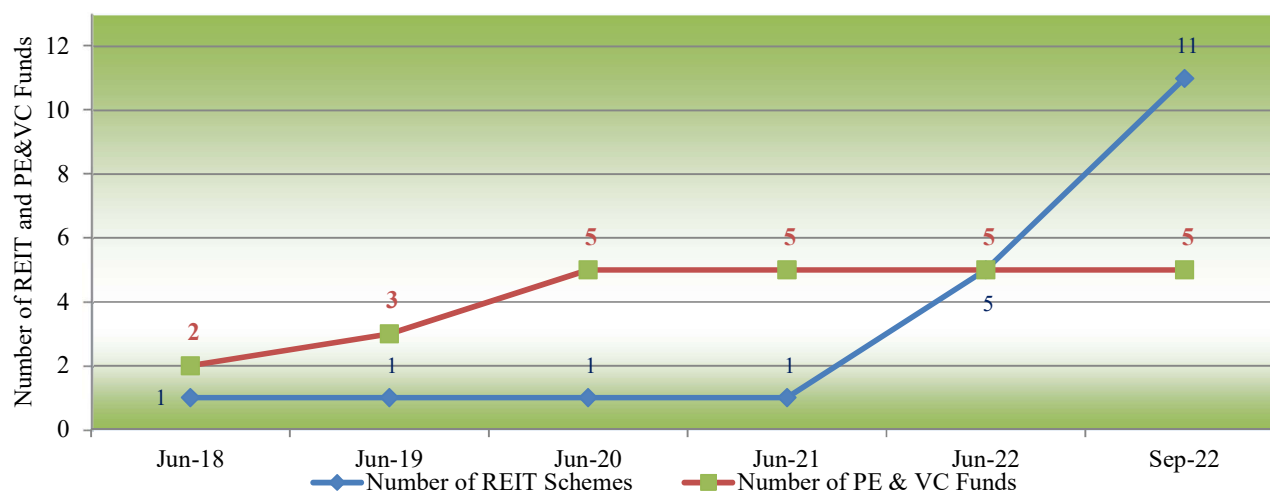
### TREND OF TOTAL ASSETS

(Rs in billion)

Description	Jun-17	Jun-18	Jun-19	Jun-20	Jun-21	Jun-22	Sep-22
Real Estate Investment Trust	42.28	41.84	46.05	48.99	54.29	98.34	167.19
Private Equity & Venture Capital Fund	-	4.98	6.57	6.78	6.69	10.96	12.29
<b>Total Assets</b>	<b>42.28</b>	<b>46.82</b>	<b>52.62</b>	<b>55.77</b>	<b>60.98</b>	<b>109.31</b>	<b>179.47</b>



### NUMBER OF REITs AND PE&VC FUNDS



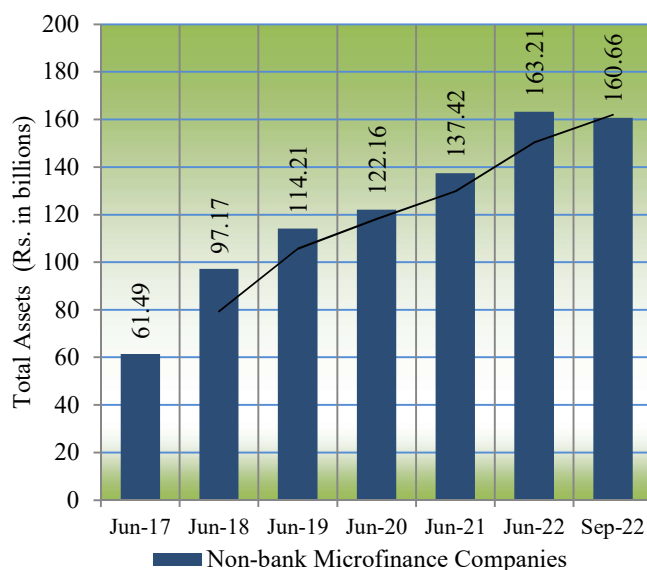
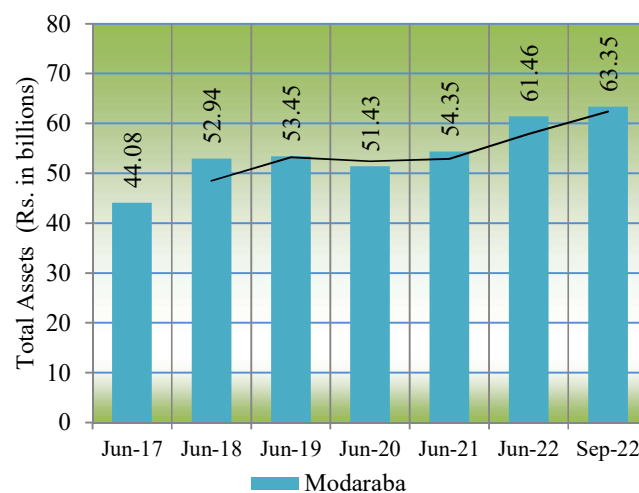
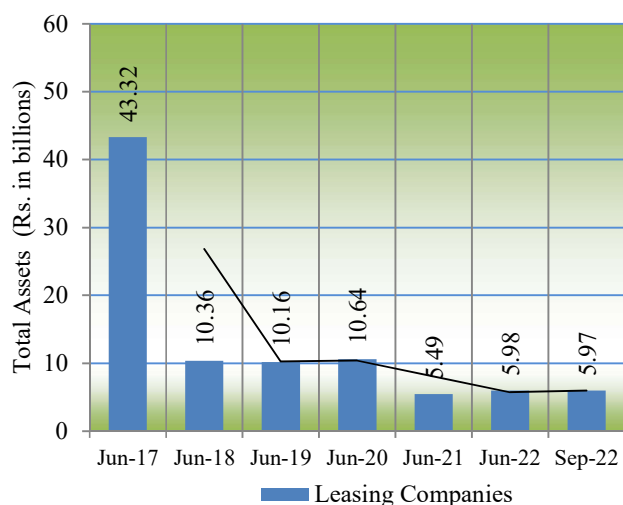


## LEASING CO, MODARABAS, INVESTMENT BANKS, NON-BANK MICROFINANCE CO, & HOUSING FINANCE CO.

### TREND OF TOTAL ASSETS

(Rs in billion)

Description	Jun-17	Jun-18	Jun-19	Jun-20	Jun-21	Jun-22	Sep-22
Leasing Companies	43.32	10.36	10.16	10.64	5.49	5.98	5.97
Modaraba	44.08	52.94	53.45	51.43	54.35	61.46	63.35
Investment Banks	20.70	58.31	63.19	64.56	68.51	90.99	95.90
Non-bank Microfinance Companies	61.49	97.17	114.21	122.16	137.42	163.21	160.66
Housing Finance Companies	-	-	-	-	-	0.47	0.45



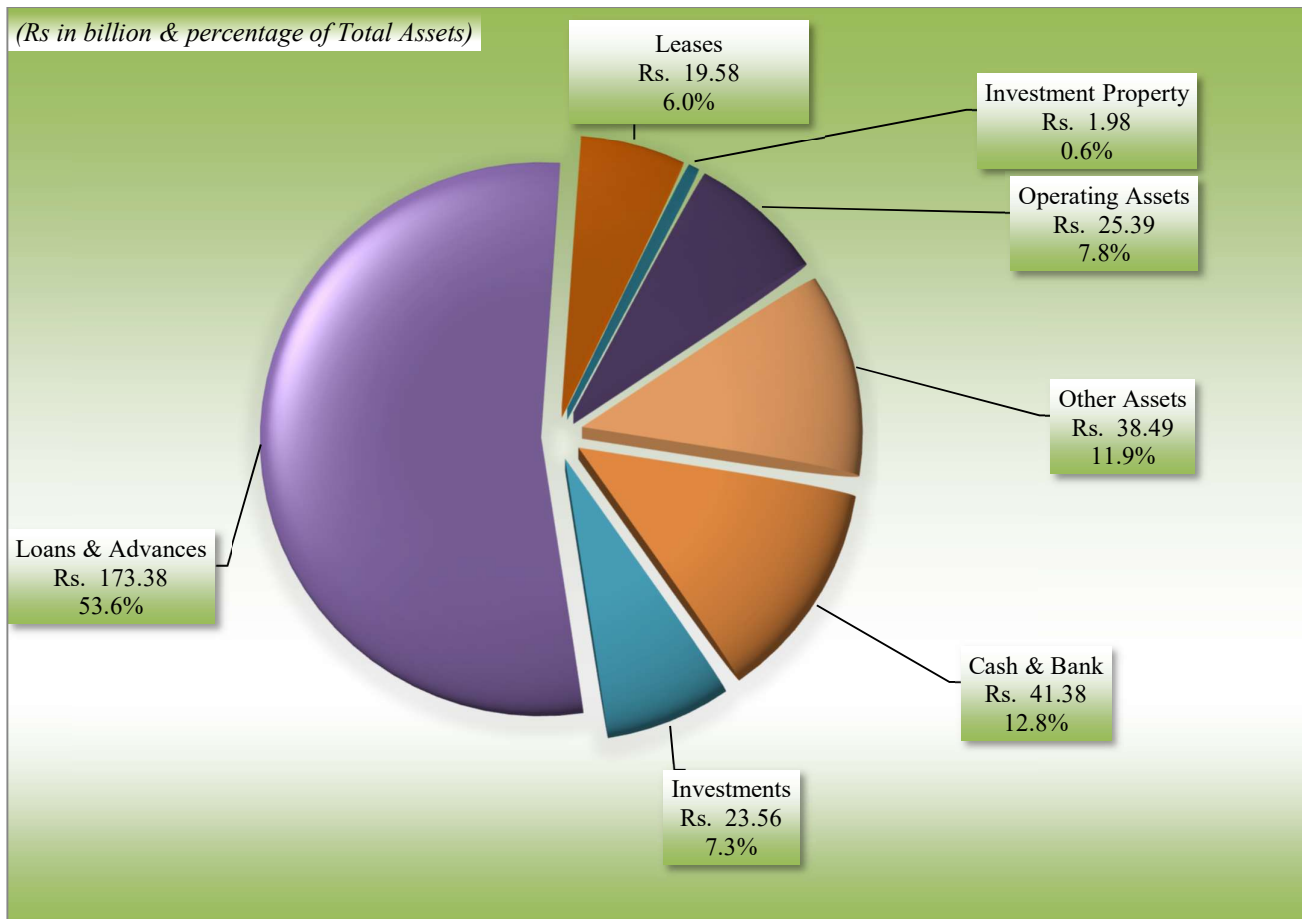
## ASSET ALLOCATION OF LEASING COMPANIES, MODARABAS, INVESTMENT BANKS, NON-BANK MICROFINANCE COMPANIES & HOUSING FINANCE COMPANIES

(Rs in billion)

Category	Cash & Bank	Investments	Loans & Advances	Lease	Investment Property	Operating Assets	Other Assets
Modarabas	3.34	5.35	24.00	2.68	1.02	16.32	10.65
Leasing Cos.	0.27	0.07	0.86	4.37	0.17	0.02	0.21
Investment Banks *	6.60	15.62	42.77	12.53	0.68	3.43	13.27
Non-bank Microfinance Cos. *	30.91	2.51	105.63	-	0.12	5.56	14.35
Housing Finance Cos.	0.27	0.01	0.12	-	-	0.05	0.01
<b>Total</b>	<b>41.38</b>	<b>23.56</b>	<b>173.38</b>	<b>19.58</b>	<b>1.98</b>	<b>25.39</b>	<b>38.49</b>

\* 1 Investment Bank and 5 NBMFCs are not included here due to non filing of SCRS returns

(Rs in billion & percentage of Total Assets)



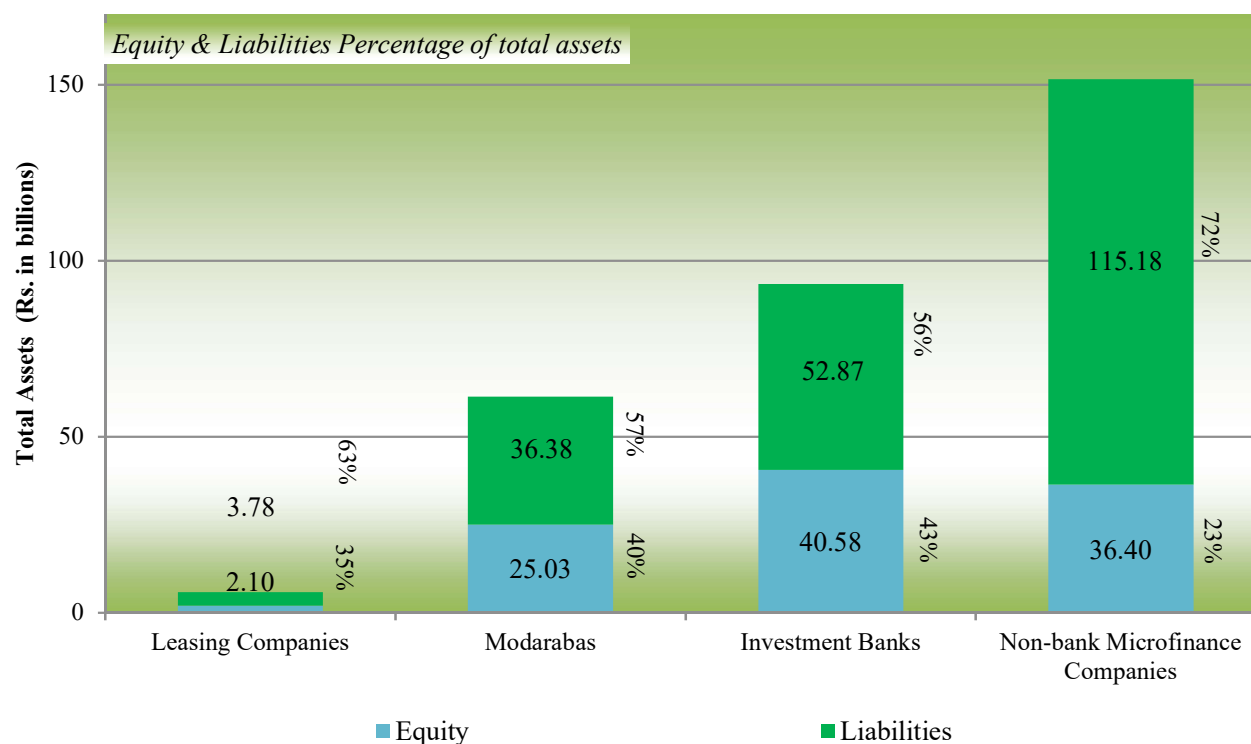
## LEVERAGE PROFILE OF LEASING COS., MODARABAS, INVESTMENT BANKS, NON-BANK MICROFINANCE COMPANIES & HOUSING FINANCE COMPANIES

(Rs in billion)

Category	Equity*	Liabilities*	Total Assets	Equity as percentage of total assets	Liabilities as percentage of total assets
Leasing Companies	2.10	3.78	5.97	35.10%	63.32%
Modarabas	25.03	36.38	63.35	39.52%	57.42%
Investment Banks **	40.58	52.87	94.90	42.76%	55.71%
Non-bank Microfinance Cos.**	36.40	115.18	159.07	22.88%	72.41%
Housing Finance Cos.	0.41	0.05	0.45	90.95%	11.83%

\*Equity and liabilities do not include deficit / surplus on revaluation of fixed assets

\*\* 1 Investment Bank and 5 NBMFCs are not included here due to non filing of SCRS returns

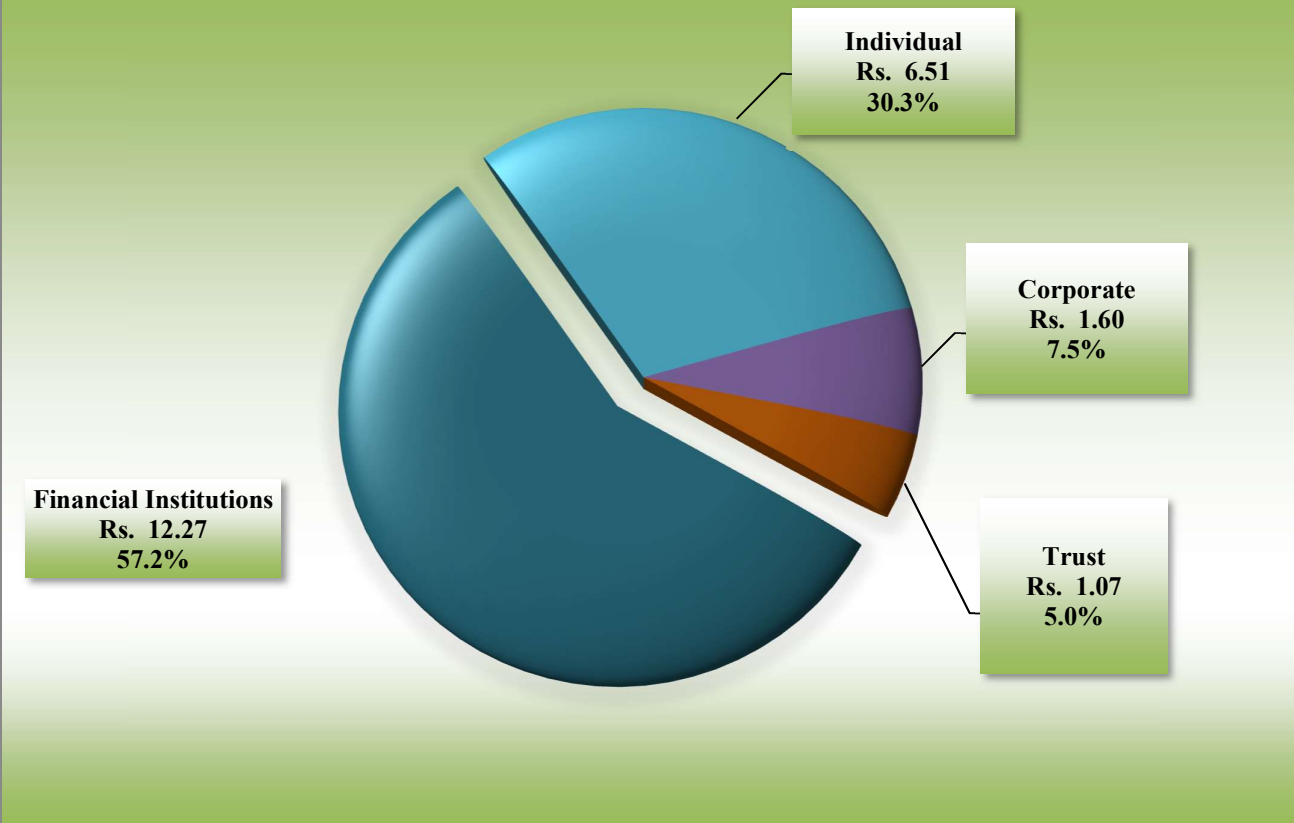


## DEPOSIT RAISING OF LEASING COMPANIES, MODARABAS & INVESTMENT BANKS

Category	Amounts (Rs in billion)				% of Total Deposits
	Leasing Cos.	Modarabas	Investment Banks *	Total	
Individual	0.35	2.23	3.93	6.51	30.3%
Corporate	0.00	1.12	0.48	1.60	7.5%
Trust	0.00	0.82	0.25	1.07	5.0%
Govt. Entities	0.00	0.00	0.00	0.00	0.0%
Financial Institutions	0.00	12.27	0.00	12.27	57.2%
<b>Total</b>	<b>0.35</b>	<b>16.45</b>	<b>4.66</b>	<b>21.46</b>	<b>100.0%</b>

\* 1 Investment Bank is not included here due to non filing of SCRS returns

(Rs in billion & percentage of Total Deposit)



## **ADDITIONAL REPORTS PERTAINING TO MUTUAL FUNDS/PLANS**

### **Category wise Break up of Assets under Management – Collective Investment Schemes (Conventional and Shariah Compliant)**

- a) The Total AUMs given in the said reports represent Net Assets of Open-end funds.

### **Region wise Issuance & Redemptions in Collective Investment Schemes (Conventional and Shariah Compliant)**

- a) These reports do not include the transactions conducted by funds of funds.

### **Number of new accounts opened in Collective Investment Schemes**

- a) These reports do not include the accounts opened by the funds of funds for investment in other funds.
- b) Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

### **Region wise Assets under Management**

- a) These reports do not include the accounts and investments by funds of funds for investment in other funds. Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

**CATEGORY WISE ISSUANCE & REDEMPTION IN CONVENTIONAL COLLECTIVE INVESTMENT SCHEMES DURING  
THE MONTH**

*(Rs. in billion)*

<b>Fund Category</b>	<b>Gross Issuance - Individuals</b>	<b>Gross Redemptions - Individuals</b>	<b>Net Issuance/(Redemptions) - Individuals</b>	<b>Gross Issuance - Non-Individuals</b>	<b>Gross Redemptions - Non-Individuals</b>	<b>Net Issuance/(Redemptions) - Non-Individuals</b>	<b>Gross Issuance - Fund of funds</b>	<b>Gross Redemptions - Fund of funds</b>	<b>Net Issuance/(Redemptions) - Fund of funds</b>	<b>Gross Issuance - Total</b>	<b>Gross Redemptions - Total</b>	<b>Net Issuance/(Redemptions) - Total</b>
Aggressive Income	0.66	0.22	0.44	0.15	0.60	-0.45	-	-	-	0.81	0.82	-0.01
Asset Allocation	0.06	0.11	-0.05	0.39	0.49	-0.11	-	-	-	0.45	0.60	-0.16
Balanced	0.00	0.03	-0.03	3.61	1.78	1.82	-	0.01	-0.01	3.61	1.83	1.78
Capital Protected	1.66	0.19	1.47	0.28	-	0.28	-	-	-	1.94	0.19	1.75
Commodity	-	-	-	-	-	-	-	-	-	-	-	-
Equity	0.59	1.58	-0.99	0.22	0.63	-0.42	0.00	0.01	-0.01	0.81	2.22	-1.41
Fund of Funds	0.00	0.00	-0.00	-	0.05	-0.05	-	-	-	0.00	0.05	-0.05
Income	13.18	8.43	4.75	49.32	23.99	25.33	0.05	0.04	0.01	62.55	32.46	30.09
Index Tracker	0.00	0.00	-0.00	-	-	-	-	-	-	0.00	0.00	-0.00
Money Market	58.93	54.77	4.16	132.71	94.65	38.06	5.49	27.06	-21.56	197.14	176.48	20.66
	<b>75.08</b>	<b>65.33</b>	<b>9.75</b>	<b>186.68</b>	<b>122.21</b>	<b>64.48</b>	<b>5.55</b>	<b>27.12</b>	<b>-21.58</b>	<b>267.31</b>	<b>214.66</b>	<b>52.65</b>

**CATEGORY WISE ISSUANCE & REDEMPTION IN SHARIAH COMPLIANT COLLECTIVE INVESTMENT SCHEMES**  
**DURING THE MONTH**

*(Rs. in billion)*

<b>Fund Category</b>	<b>Gross Issuance - Individuals</b>	<b>Gross Redemptions - Individual</b>	<b>Net Issuance/(Redemptions) - Individual</b>	<b>Gross Issuance - Non-Individuals</b>	<b>Gross Redemptions - Non-Individuals</b>	<b>Net Issuance/(Redemptions) - Non-Individuals</b>	<b>Gross Issuance - Fund of funds</b>	<b>Gross Redemptions - Fund of funds</b>	<b>Net Issuance/(Redemptions) - Fund of funds</b>	<b>Gross Issuance - Total</b>	<b>Gross Redemptions - Total</b>	<b>Net Issuance/(Redemptions) - Total</b>
Islamic Aggressive Income	0.06	0.07	-0.01	0.00	0.15	-0.15	-	-	-	0.06	0.22	-0.16
Islamic Asset Allocation	0.06	0.31	-0.25	0.04	0.33	-0.30	-	-	-	0.09	0.64	-0.55
Islamic Balanced	0.01	0.05	-0.04	0.00	0.01	-0.00	-	-	-	0.01	0.05	-0.05
Islamic Capital Protected	0.00	-	0.00	0.07	0.07	-0.00	-	-	-	0.07	0.07	-0.00
Islamic Commodity	0.00	0.00	-0.00	-	-	-	-	-	-	0.00	0.00	-0.00
Islamic Equity	13.01	11.45	1.56	0.37	0.62	-0.24	0.81	1.89	-1.08	14.19	13.96	0.23
Islamic Fund of Funds	0.04	0.61	-0.57	0.10	0.40	-0.30	-	-	-	0.14	1.01	-0.86
Islamic Income	20.48	15.26	5.22	5.63	11.32	-5.68	0.36	2.02	-1.66	26.47	28.60	-2.13
Islamic Index Tracker	0.02	0.02	-0.01	0.18	0.23	-0.05	-	-	-	0.20	0.25	-0.06
Islamic Money Market	18.92	12.06	6.85	46.03	31.22	14.82	25.64	25.45	0.20	90.60	68.73	21.87
	<b>52.60</b>	<b>39.84</b>	<b>12.76</b>	<b>52.43</b>	<b>44.34</b>	<b>8.09</b>	<b>26.81</b>	<b>29.36</b>	<b>-2.55</b>	<b>131.83</b>	<b>113.54</b>	<b>18.30</b>

**CATEGOSRY WISE BREAK UP OF ASSETS UNDER MANAGEMENT**  
**CONVENTIONAL COLLECTIVE INVESTMENT SCHEMES**

*(Rs. in billion)*

<b>Fund Category</b>	<b>Individuals</b>	<b>Associated Banks/DFIs</b>	<b>Other Banks/DFIs</b>	<b>Insurance Co.s</b>	<b>Other Fin. Institutions</b>	<b>Other Corporates</b>	<b>Fund of funds</b>	<b>Retirement funds</b>	<b>Trusts/NGOs/Societies/Foundation/Charities</b>	<b>Foreign Individuals</b>	<b>Foreign Corporates</b>
Aggressive Income	2.97	0.27	0.00	0.00	0.00	5.57	0.02	1.53	0.09	0.01	-
Asset Allocation	4.42	0.37	0.19	0.39	0.14	0.12	-	1.31	0.03	0.69	0.03
Balanced	0.75	-	-	0.58	0.00	0.01	-	0.70	0.12	0.01	-
Capital Protected	5.85	0.30	-	-	5.02	5.49	0.02	0.05	0.01	0.00	-
Commodity	-	-	-	-	-	-	-	-	-	-	-
Equity	30.85	1.83	3.12	13.49	2.55	8.77	0.31	39.94	5.20	0.62	0.12
Fund of Funds	0.13	0.30	-	-	0.05	0.29	-	0.17	0.02	-	-
Income	56.96	3.52	10.36	2.09	1.65	81.97	0.43	19.85	3.05	0.30	0.08
Index Tracker	0.02	0.00	-	-	-	0.03	-	0.39	-	-	0.01
Money Market	118.38	9.61	1.73	6.28	1.92	269.45	0.19	32.01	5.10	1.65	0.49
	<b>220.34</b>	<b>16.21</b>	<b>15.41</b>	<b>22.82</b>	<b>11.35</b>	<b>371.70</b>	<b>0.97</b>	<b>95.94</b>	<b>13.62</b>	<b>3.27</b>	<b>0.72</b>



**CATEGORY WISE BREAK UP OF ASSETS UNDER MANAGEMENT**  
**SHARIAH COMPLIANT COLLECTIVE INVESTMENT SCHEMES**

(Rs. in billion)

Fund Category	Individuals	Associated Banks/DFIs	Other Banks/DFIs	Insurance Co.s	Other Fin. Institutions	Other Corporates	Fund of funds	Retirement funds	Trusts/ NGOs/ Societies/ Foundation /Charities	Foreign Individuals	Foreign Corporates
Islamic Aggressive Income	0.80	-	-	1.85	0.00	0.00	-	0.34	0.00	0.01	-
Islamic Asset Allocation	4.63	0.09	-	3.01	0.05	4.42	-	1.78	0.12	0.07	-
Islamic Balanced	1.22	0.31	-	-	0.00	0.17	-	0.71	0.11	0.01	-
Islamic Capital Protected	11.15	-	0.00	-	-	0.14	-	0.06	0.08	0.40	-
Islamic Commodity	0.50	0.12	-	-	-	0.07	-	-	0.01	0.00	0.00
Islamic Equity	19.21	2.15	0.52	5.28	1.08	5.45	4.48	17.63	1.72	0.42	-
Islamic Fund of Funds	4.08	0.09	2.68	0.06	0.59	0.78	0.07	1.52	0.32	0.02	-
Islamic Income	96.69	1.13	0.98	3.32	0.17	17.54	2.23	10.49	3.74	0.86	0.02
Islamic Index Tracker	0.27	1.31	-	-	-	0.72	0.02	0.35	-	0.01	-
Islamic Money Market	91.72	1.79	1.77	4.18	1.28	139.44	10.76	13.98	15.26	1.04	0.03
	<b>230.28</b>	<b>7.00</b>	<b>5.95</b>	<b>17.71</b>	<b>3.17</b>	<b>168.72</b>	<b>17.56</b>	<b>46.86</b>	<b>21.36</b>	<b>2.84</b>	<b>0.05</b>

## REGION WISE ISSUANCE & REDEMPTIONS IN CONVENTIONAL COLLECTIVE INVESTMENT SCHEMES DURING THE MONTH

(Rs. in billion)

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)
Hyderabad	1,120	0.09	0.06	0.03	2	0.02	0.00	0.02	1,122	0.11	0.06	0.05
Karachi	22,710	50.38	45.06	5.32	2,356	88.22	59.44	28.79	25,066	138.60	104.49	34.11
Larkana	197	0.01	0.01	0.00	-	0.00	0.00	0.00	197	0.01	0.01	0.00
Mirpur khas	66	0.00	0.00	0.00	-	0.00	0.00	0.00	66	0.00	0.00	0.00
Nawab shah	69	0.00	0.00	0.00	-	0.00	0.00	0.00	69	0.00	0.00	0.00
Others	898	0.08	0.08	0.00	6	0.16	0.14	0.02	904	0.24	0.22	0.02
Sukkur	162	0.00	0.00	(0.00)	-	0.00	0.00	0.00	162	0.00	0.00	(0.00)
<b>SINDH</b>	<b>25,222</b>	<b>50.58</b>	<b>45.21</b>	<b>5.36</b>	<b>2,364</b>	<b>88.40</b>	<b>59.58</b>	<b>28.82</b>	<b>27,586</b>	<b>138.98</b>	<b>104.79</b>	<b>34.19</b>
Bahawalpur	166	0.06	0.03	0.03	2	0.00	0.00	(0.00)	168	0.06	0.03	0.03
Faisalabad	1,631	3.70	2.03	1.67	86	0.96	1.17	(0.21)	1,717	4.66	3.21	1.45
Gujranwala	595	0.14	0.21	(0.06)	10	0.00	0.00	0.00	605	0.14	0.21	(0.06)
Lahore	13,192	11.93	9.31	2.62	1,023	17.95	12.33	5.61	14,215	29.88	21.64	8.24
Multan	2,274	0.70	0.47	0.23	45	0.47	1.73	(1.26)	2,319	1.17	2.20	(1.03)
Others	2,646	1.37	1.42	(0.05)	18	0.22	0.58	(0.36)	2,664	1.58	2.00	(0.41)
Rahim yar khan	326	0.62	1.27	(0.65)	-	0.00	0.00	0.00	326	0.62	1.27	(0.65)
Rawalpindi	2,764	1.09	0.94	0.15	150	62.24	39.09	23.15	2,914	63.33	40.03	23.30
Sadiqabad	28	0.01	0.00	0.00	-	0.00	0.00	0.00	28	0.01	0.00	0.00
Sargodha	343	0.06	0.15	(0.10)	1	0.08	0.00	0.08	344	0.14	0.15	(0.02)
Sialkot	601	0.46	0.31	0.15	6	0.20	0.00	0.20	607	0.66	0.32	0.35
<b>PUNJAB</b>	<b>24,566</b>	<b>20.13</b>	<b>16.14</b>	<b>3.99</b>	<b>1,341</b>	<b>82.11</b>	<b>54.91</b>	<b>27.20</b>	<b>25,907</b>	<b>102.25</b>	<b>71.05</b>	<b>31.20</b>
Islamabad	3,962	2.39	2.69	(0.30)	265	12.62	4.41	8.22	4,227	15.01	7.10	7.92
<b>CAPITAL TERRITORY</b>	<b>3,962</b>	<b>2.39</b>	<b>2.69</b>	<b>(0.30)</b>	<b>265</b>	<b>12.62</b>	<b>4.41</b>	<b>8.22</b>	<b>4,227</b>	<b>15.01</b>	<b>7.10</b>	<b>7.92</b>
Abbottabad	201	0.02	0.02	(0.01)	-	0.00	0.00	0.00	201	0.02	0.02	(0.01)
Bannu	42	0.00	0.00	(0.00)	-	0.00	0.00	0.00	42	0.00	0.00	(0.00)

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)
Dera ismail khan	49	0.00	0.00	0.00	-	0.00	0.00	0.00	49	0.00	0.00	0.00
Mansehra	29	0.00	0.00	0.00	-	0.00	0.00	0.00	29	0.00	0.00	0.00
Nowshera	186	0.02	0.02	(0.00)	2	0.00	0.00	0.00	188	0.02	0.02	(0.00)
Others	596	0.05	0.06	(0.00)	4	0.03	0.00	0.03	600	0.09	0.06	0.03
Peshawar	829	0.18	0.20	(0.02)	16	0.02	0.00	0.02	845	0.20	0.20	0.00
Swat	28	0.00	0.00	0.00	-	0.00	0.00	0.00	28	0.00	0.00	0.00
<b>KPK</b>	<b>1,960</b>	<b>0.28</b>	<b>0.31</b>	<b>(0.03)</b>	<b>22</b>	<b>0.05</b>	<b>0.00</b>	<b>0.05</b>	<b>1,982</b>	<b>0.33</b>	<b>0.31</b>	<b>0.02</b>
Gwadar	3	0.00	0.00	0.00	1	0.00	0.00	(0.00)	4	0.00	0.00	(0.00)
Hub	4	0.00	0.00	0.00	-	0.00	0.00	0.00	4	0.00	0.00	0.00
Khuzdar	2	0.00	0.00	(0.00)	-	0.00	0.00	0.00	2	0.00	0.00	(0.00)
Lasbella	6	0.00	0.00	(0.00)	-	0.00	0.00	0.00	6	0.00	0.00	(0.00)
Others	144	0.02	0.01	0.01	-	0.00	0.00	0.00	144	0.02	0.01	0.01
Quetta	277	0.07	0.04	0.03	3	0.09	0.09	(0.00)	280	0.16	0.13	0.03
Turbat	11	0.00	0.00	0.00	-	0.00	0.00	0.00	11	0.00	0.00	0.00
<b>BALUCHISTAN</b>	<b>447</b>	<b>0.09</b>	<b>0.05</b>	<b>0.04</b>	<b>4</b>	<b>0.09</b>	<b>0.10</b>	<b>(0.00)</b>	<b>451</b>	<b>0.18</b>	<b>0.14</b>	<b>0.04</b>
Gilgit	10	0.00	0.00	(0.00)	-	0.00	0.00	0.00	10	0.00	0.00	(0.00)
Hunza	3	0.00	0.00	0.00	-	0.00	0.00	0.00	3	0.00	0.00	0.00
Others	116	0.02	0.01	0.01	-	0.00	0.00	0.00	116	0.02	0.01	0.01
<b>GILGIT BALTISTAN</b>	<b>129</b>	<b>0.02</b>	<b>0.01</b>	<b>0.01</b>	<b>-</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>129</b>	<b>0.02</b>	<b>0.01</b>	<b>0.01</b>
Mirpur	130	0.05	0.02	0.03	1	0.00	0.00	0.00	131	0.05	0.02	0.03
Muzaffarabad	52	0.00	0.00	(0.00)	6	0.00	0.00	0.00	58	0.00	0.00	(0.00)
Others	173	0.06	0.04	0.01	2	0.00	0.00	0.00	175	0.06	0.05	0.02
<b>AJK</b>	<b>355</b>	<b>0.11</b>	<b>0.07</b>	<b>0.04</b>	<b>9</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>364</b>	<b>0.12</b>	<b>0.07</b>	<b>0.04</b>
Overseas	434	0.46	0.35	0.11	6	0.00	0.00	0.00	440	0.46	0.35	0.11
<b>TOTAL</b>	<b>57,075</b>	<b>74.06</b>	<b>64.83</b>	<b>9.23</b>	<b>4,011</b>	<b>183.28</b>	<b>118.99</b>	<b>64.29</b>	<b>61,086</b>	<b>257.35</b>	<b>183.82</b>	<b>73.52</b>

## REGION WISE ISSUANCE & REDEMPTIONS IN SHARIAH COMPLIANT COLLECTIVE INVESTMENT SCHEMES DURING THE MONTH

(Rs. in billion)

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)
Hyderabad	641	0.18	0.07	0.12	-	0.00	0.00	0.00	641	0.18	0.07	0.12
Karachi	29,141	25.54	16.90	8.64	1,790	59.58	50.36	9.22	30,931	85.13	67.26	17.86
Larkana	68	0.01	0.00	0.01	-	0.00	0.00	0.00	68	0.01	0.00	0.01
Mirpur khas	47	0.01	0.01	(0.00)	-	0.00	0.00	0.00	47	0.01	0.01	(0.00)
Nawab shah	45	0.01	0.01	(0.00)	-	0.00	0.00	0.00	45	0.01	0.01	(0.00)
Others	804	0.09	0.05	0.04	1	0.00	0.00	(0.00)	805	0.09	0.05	0.04
Sukkur	74	0.02	0.02	0.01	-	0.00	0.00	0.00	74	0.02	0.02	0.01
<b>SINDH</b>	<b>30,820</b>	<b>25.86</b>	<b>17.06</b>	<b>8.80</b>	<b>1,791</b>	<b>59.58</b>	<b>50.36</b>	<b>9.22</b>	<b>32,611</b>	<b>85.44</b>	<b>67.42</b>	<b>18.02</b>
Bahawalpur	228	0.09	0.07	0.02	-	0.00	0.00	0.00	228	0.09	0.07	0.02
Faisalabad	6,505	1.89	2.22	(0.33)	47	0.82	0.41	0.41	6,552	2.71	2.63	0.08
Gujranwala	3,344	0.21	0.18	0.03	1	0.00	0.00	0.00	3,345	0.21	0.18	0.03
Lahore	75,598	6.78	4.56	2.22	3,052	3.67	5.97	(2.30)	78,650	10.45	10.53	(0.08)
Multan	6,381	0.90	0.61	0.28	9	0.01	0.01	0.00	6,390	0.91	0.62	0.28
Others	5,634	1.23	1.10	0.14	4	0.00	0.00	0.00	5,638	1.24	1.10	0.14
Rahim yar khan	719	0.04	0.03	0.01	-	0.00	0.00	0.00	719	0.04	0.03	0.01
Rawalpindi	22,295	0.84	0.54	0.30	473	0.41	0.07	0.35	22,768	1.26	0.61	0.65
Sadiqabad	197	0.02	0.02	(0.00)	-	0.00	0.00	0.00	197	0.02	0.02	(0.00)
Sargodha	1,369	0.16	0.08	0.09	-	0.00	0.00	0.00	1,369	0.16	0.08	0.09
Sialkot	1,567	0.28	0.46	(0.18)	14	0.06	0.19	(0.13)	1,581	0.33	0.65	(0.32)
<b>PUNJAB</b>	<b>123,837</b>	<b>12.44</b>	<b>9.87</b>	<b>2.58</b>	<b>3,600</b>	<b>4.97</b>	<b>6.64</b>	<b>(1.68)</b>	<b>127,437</b>	<b>17.41</b>	<b>16.51</b>	<b>0.90</b>
Islamabad	35,223	2.01	1.31	0.70	1,126	1.75	0.15	1.60	36,349	3.77	1.46	2.31
<b>CAPITAL TERRITORY</b>	<b>35,223</b>	<b>2.01</b>	<b>1.31</b>	<b>0.70</b>	<b>1,126</b>	<b>1.75</b>	<b>0.15</b>	<b>1.60</b>	<b>36,349</b>	<b>3.77</b>	<b>1.46</b>	<b>2.31</b>
Abbottabad	615	0.04	0.04	(0.00)	-	0.00	0.00	0.00	615	0.04	0.04	(0.00)
Bannu	134	0.10	0.09	0.01	-	0.00	0.00	0.00	134	0.10	0.09	0.01

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)	No. of Investor Accounts	Gross Sales (Rs.)	Gross Redemptions (Rs.)	Net Sales/ (Redemptions) (Rs.)
Dera ismail khan	55	0.01	0.00	0.01	-	0.00	0.00	0.00	55	0.01	0.00	0.01
Mansehra	129	0.04	0.02	0.02	-	0.00	0.00	0.00	129	0.04	0.02	0.02
Nowshera	416	0.03	0.04	(0.00)	-	0.00	0.00	0.00	416	0.03	0.04	(0.00)
Others	2,587	0.31	0.19	0.12	3	0.01	0.00	0.01	2,590	0.32	0.19	0.13
Peshawar	4,972	0.76	0.39	0.37	9	0.00	0.00	(0.00)	4,981	0.77	0.39	0.37
Swat	226	0.09	0.07	0.01	-	0.00	0.00	0.00	226	0.09	0.07	0.01
<b>KPK</b>	<b>9,134</b>	<b>1.38</b>	<b>0.85</b>	<b>0.53</b>	<b>12</b>	<b>0.02</b>	<b>0.00</b>	<b>0.01</b>	<b>9,146</b>	<b>1.40</b>	<b>0.86</b>	<b>0.54</b>
Gwadar	2	0.00	0.00	(0.00)	-	0.00	0.00	0.00	2	0.00	0.00	(0.00)
Hub	18	0.00	0.00	(0.00)	-	0.00	0.00	0.00	18	0.00	0.00	(0.00)
Khuzdar	2	0.00	0.00	(0.00)	-	0.00	0.00	0.00	2	0.00	0.00	(0.00)
Lasbella	7	0.00	0.00	(0.00)	-	0.00	0.00	0.00	7	0.00	0.00	(0.00)
Others	1,363	0.02	0.02	0.00	-	0.00	0.00	0.00	1,363	0.02	0.02	0.00
Quetta	813	0.09	0.06	0.03	87	0.01	0.00	0.01	900	0.09	0.06	0.03
Turbat	3	0.00	0.00	(0.00)	-	0.00	0.00	0.00	3	0.00	0.00	(0.00)
<b>BALUCHISTAN</b>	<b>2,208</b>	<b>0.10</b>	<b>0.08</b>	<b>0.02</b>	<b>87</b>	<b>0.01</b>	<b>0.00</b>	<b>0.01</b>	<b>2,295</b>	<b>0.11</b>	<b>0.08</b>	<b>0.03</b>
Gilgit	34	0.00	0.00	(0.00)	2	0.00	0.00	(0.00)	36	0.00	0.00	(0.00)
Hunza	84	0.00	0.00	0.00	-	0.00	0.00	0.00	84	0.00	0.00	0.00
Others	1,317	0.01	0.01	0.00	-	0.00	0.00	0.00	1,317	0.01	0.01	0.00
<b>GILGIT BALTISTAN</b>	<b>1,435</b>	<b>0.01</b>	<b>0.01</b>	<b>0.00</b>	<b>2</b>	<b>0.00</b>	<b>0.00</b>	<b>(0.00)</b>	<b>1,437</b>	<b>0.01</b>	<b>0.01</b>	<b>(0.00)</b>
Mirpur	92	0.04	0.04	0.00	-	0.00	0.00	0.00	92	0.04	0.04	0.00
Muzaffarabad	1,245	0.04	0.03	0.01	-	0.00	0.00	0.00	1,245	0.04	0.03	0.01
Others	1,369	0.01	0.01	(0.00)	3	0.01	0.00	0.01	1,372	0.02	0.01	0.01
<b>AJK</b>	<b>2,706</b>	<b>0.09</b>	<b>0.08</b>	<b>0.01</b>	<b>3</b>	<b>0.01</b>	<b>0.00</b>	<b>0.01</b>	<b>2,709</b>	<b>0.10</b>	<b>0.08</b>	<b>0.02</b>
Overseas	1,506	0.43	0.23	0.20	2	0.00	0.00	0.00	1,508	0.43	0.23	0.20
<b>TOTAL</b>	<b>206,869</b>	<b>42.34</b>	<b>29.49</b>	<b>12.85</b>	<b>6,623</b>	<b>66.33</b>	<b>57.15</b>	<b>9.18</b>	<b>213,492</b>	<b>108.67</b>	<b>86.65</b>	<b>22.03</b>

## NUMBER OF NEW ACCOUNTS OPENED IN COLLECTIVE INVESTMENT SCHEMES DURING THE MONTH

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
Hyderabad	50	1	51	62	-	62
Karachi	689	31	720	1,692	37	1,729
Larkana	15	-	15	12	-	12
Mirpur Khas	10	-	10	3	-	3
Nawab Shah	8	-	8	3	-	3
Others	115	-	115	87	-	87
Sukkur	16	-	16	16	-	16
<b>SINDH</b>	<b>903</b>	<b>32</b>	<b>935</b>	<b>1,875</b>	<b>37</b>	<b>1,912</b>
Bahawalpur	45	1	46	25	-	25
Faisalabad	88	1	89	363	1	364
Gujranwala	54	-	54	58	1	59
Lahore	542	10	552	791	7	798
Multan	124	-	124	119	3	122
Others	512	4	516	527	-	527
Rahim Yar Khan	28	-	28	9	-	9
Rawalpindi	152	5	157	238	1	239
Sadiqabad	1	-	1	3	-	3
Sargodha	23	-	23	52	-	52
Sialkot	57	-	57	93	1	94
<b>PUNJAB</b>	<b>1,626</b>	<b>21</b>	<b>1,647</b>	<b>2,278</b>	<b>14</b>	<b>2,292</b>
Islamabad	136	4	140	629	4	633
<b>CAPITAL TERRITORY</b>	<b>136</b>	<b>4</b>	<b>140</b>	<b>629</b>	<b>4</b>	<b>633</b>
Abbottabad	11	-	11	27	-	27
Bannu	5	-	5	8	-	8

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
Dera Ismail Khan	7	-	7	21	-	21
Mansehra	8	-	8	32	-	32
Nowshera	4	-	4	12	-	12
Others	79	3	82	167	1	168
Peshawar	52	-	52	120	-	120
Swat	5	-	5	21	-	21
<b>KPK</b>	<b>171</b>	<b>3</b>	<b>174</b>	<b>408</b>	<b>1</b>	<b>409</b>
Gwadar	1	-	1	1	-	1
Hub	2	-	2	6	-	6
Khuzdar	-	-	-	-	-	-
Lasbella	-	-	-	1	-	1
Others	13	-	13	15	-	15
Quetta	27	-	27	31	-	31
Turbat	3	-	3	1	-	1
<b>BALUCHISTAN</b>	<b>46</b>	<b>-</b>	<b>46</b>	<b>55</b>	<b>-</b>	<b>55</b>
Gilgit	3	-	3	11	-	11
Hunza	1	-	1	-	-	-
Others	2	-	2	4	-	4
<b>GILGIT BALTISTAN</b>	<b>6</b>	<b>-</b>	<b>6</b>	<b>15</b>	<b>-</b>	<b>15</b>
Mirpur	12	-	12	11	-	11
Muzaffarabad	4	-	4	12	-	12
Others	8	-	8	10	-	10
<b>AJ&amp;K</b>	<b>24</b>	<b>-</b>	<b>24</b>	<b>33</b>	<b>-</b>	<b>33</b>
Overseas	4	-	4	75	-	75
<b>TOTAL</b>	<b>2,916</b>	<b>60</b>	<b>2,976</b>	<b>5,368</b>	<b>56</b>	<b>5,424</b>

## REGION-WISE ASSETS UNDER MANAGEMENT

*(Rs. in billion)*

City	Conventional Schemes						Shariah Compliant Schemes					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)
Hyderabad	6,047	1.13	24	0.18	6,071	1.31	3,072	1.05	2	0.00	3,074	1.06
Karachi	115,937	107.14	4,241	313.64	120,178	420.78	126,245	119.92	2,851	198.69	129,096	318.61
Larkana	273	0.02	1	-	274	0.02	240	0.04	1	-	241	0.04
Mirpur Khas	265	0.02	-	-	265	0.02	235	0.05	1	0.00	236	0.05
Nawab Shah	199	0.07	1	0.00	200	0.07	204	0.03	-	-	204	0.03
Others	2,574	0.56	14	1.20	2,588	1.76	2,681	0.69	5	0.00	2,686	0.70
Sukkur	1,351	0.24	6	0.08	1,357	0.32	375	0.05	-	-	375	0.05
<b>SINDH</b>	<b>126,646</b>	<b>109.18</b>	<b>4,287</b>	<b>315.10</b>	<b>130,933</b>	<b>424.28</b>	<b>133,052</b>	<b>121.84</b>	<b>2,860</b>	<b>198.70</b>	<b>135,912</b>	<b>320.54</b>
Bahawalpur	707	0.18	8	0.07	715	0.25	837	0.33	1	0.00	838	0.33
Faisalabad	5,978	8.38	124	10.02	6,102	18.39	12,633	5.54	143	2.81	12,776	8.35
Gujranwala	3,359	1.12	19	0.10	3,378	1.22	2,913	1.27	28	0.03	2,941	1.30
Lahore	47,212	57.03	1,852	72.31	49,064	129.34	53,073	42.19	926	21.66	53,999	63.85
Multan	7,333	2.96	97	3.01	7,430	5.98	5,428	4.43	30	1.63	5,458	6.06
Others	10,999	4.68	80	3.06	11,079	7.74	16,052	5.77	31	0.20	16,083	5.97
Rahim Yar Khan	637	0.31	3	-	640	0.31	736	0.25	1	-	737	0.25
Rawalpindi	12,533	6.15	247	76.96	12,780	83.11	12,896	5.82	115	2.62	13,011	8.44
Sadiqabad	157	0.10	-	-	157	0.10	427	0.24	-	-	427	0.24
Sargodha	2,011	0.60	7	0.09	2,018	0.69	1,304	0.59	3	0.01	1,307	0.61
Sialkot	3,371	2.79	49	1.39	3,420	4.18	2,969	1.10	33	0.90	3,002	2.01
<b>PUNJAB</b>	<b>94,297</b>	<b>84.30</b>	<b>2,486</b>	<b>167.02</b>	<b>96,783</b>	<b>251.32</b>	<b>109,268</b>	<b>67.54</b>	<b>1,311</b>	<b>29.87</b>	<b>110,579</b>	<b>97.41</b>
Islamabad	14,908	11.85	441	52.66	15,349	64.51	18,462	13.58	224	6.52	18,686	20.10
<b>CAPITAL TERRITORY</b>	<b>14,908</b>	<b>11.85</b>	<b>441</b>	<b>52.66</b>	<b>15,349</b>	<b>64.51</b>	<b>18,462</b>	<b>13.58</b>	<b>224</b>	<b>6.52</b>	<b>18,686</b>	<b>20.10</b>
Abbottabad	1,254	0.37	4	0.02	1,258	0.39	1,483	0.52	1	-	1,484	0.52
Bannu	67	0.03	-	-	67	0.03	155	0.06	-	-	155	0.06



City	Conventional Schemes						Shariah Compliant Schemes					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)	No. of Investor Accounts	AUMs (Rs.)
Dera Ismail Khan	126	0.08	-	-	126	0.08	142	0.04	1	-	143	0.04
Mansehra	92	0.01	-	-	92	0.01	525	0.15	-	-	525	0.15
Nowshera	615	0.15	14	0.29	629	0.44	639	0.16	10	0.01	649	0.17
Others	2,226	0.51	19	0.26	2,245	0.77	4,913	1.37	11	0.11	4,924	1.48
Peshawar	6,553	2.56	92	2.63	6,645	5.20	8,212	3.09	55	1.24	8,267	4.33
Swat	151	0.02	-	-	151	0.02	866	0.27	-	-	866	0.27
<b>KPK</b>	<b>11,084</b>	<b>3.72</b>	<b>129</b>	<b>3.21</b>	<b>11,213</b>	<b>6.93</b>	<b>16,935</b>	<b>5.65</b>	<b>78</b>	<b>1.35</b>	<b>17,013</b>	<b>7.00</b>
Gwadar	8	0.00	1	0.02	9	0.02	11	0.00	1	-	12	0.00
Hub	13	0.00	-	-	13	0.00	113	0.02	-	-	113	0.02
Khuzdar	10	0.00	4	0.02	14	0.02	8	0.00	-	-	8	0.00
Lasbella	6	0.00	-	-	6	0.00	42	0.00	-	-	42	0.00
Others	127	0.04	6	0.78	133	0.82	151	0.05	-	-	151	0.05
Quetta	1,893	0.68	24	0.32	1,917	1.01	945	0.34	6	0.03	951	0.38
Turbat	17	0.01	-	-	17	0.01	9	0.00	-	-	9	0.00
<b>Balochistan</b>	<b>2,074</b>	<b>0.74</b>	<b>35</b>	<b>1.14</b>	<b>2,109</b>	<b>1.89</b>	<b>1,279</b>	<b>0.41</b>	<b>7</b>	<b>0.03</b>	<b>1,286</b>	<b>0.44</b>
Gilgit	59	0.00	-	-	59	0.00	72	0.01	2	0.01	74	0.02
Hunza	5	0.00	-	-	5	0.00	1	0.00	-	-	1	0.00
Others	26	0.00	1	0.00	27	0.00	18	0.00	1	-	19	0.00
<b>Gilgit Baltistan</b>	<b>90</b>	<b>0.00</b>	<b>1</b>	<b>0.00</b>	<b>91</b>	<b>0.00</b>	<b>91</b>	<b>0.01</b>	<b>3</b>	<b>0.01</b>	<b>94</b>	<b>0.02</b>
Mirpur	2,063	0.81	4	0.01	2,067	0.81	779	0.40	1	0.00	780	0.40
Muzaffarabad	132	0.01	4	0.02	136	0.03	363	0.11	3	0.00	366	0.11
Others	466	0.54	64	0.80	530	1.34	288	0.14	1	0.01	289	0.15
<b>AJ&amp;K</b>	<b>2,661</b>	<b>1.36</b>	<b>72</b>	<b>0.82</b>	<b>2,733</b>	<b>2.19</b>	<b>1,430</b>	<b>0.65</b>	<b>5</b>	<b>0.01</b>	<b>1,435</b>	<b>0.66</b>
Overseas	2,678	2.79	11	0.17	2,689	2.95	3,440	2.98	3	0.00	3,443	2.98
<b>TOTAL</b>	<b>254,438</b>	<b>213.95</b>	<b>7,462</b>	<b>540.13</b>	<b>261,900</b>	<b>754.08</b>	<b>283,957</b>	<b>212.65</b>	<b>4,491</b>	<b>236.50</b>	<b>288,448</b>	<b>449.15</b>



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