#### SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN

## **CORRIGENDUM**

The submission and opening dates for SECP's Invitation to Bid (**Tender No. T# 02/24-25**) published in the Roznama Express (Urdu) and The Nation (English) on September 07, 2024, and on the PPRA Website (Tender No. **TS547196E**) on September 05, 2024, for "**Hiring of Event Management Services at Karachi**" have been extended from September 20, 2024 to September 23, 2024.

Deepak Kumar Jewani, Additional Joint Director (Admin) 4<sup>th</sup> Floor State Life Building No, 2, Wallace Road, II Chundrigar Road, Karachi.

# Advertisement(s)/Tender Notice(s) Published in newspapers on September 07, 2024



# SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN

T# 02/24-25

#### **Invitation to Bid**

The Securities and Exchange Commission of Pakistan invites bids exclusively through the **e-Pak Acquisition & Disposal System (EPADS)** from experienced and financially sound service providers registered with the Federal Board of Revenue or relevant tax authority, holding valid NTN and Sales Tax numbers, and appearing on the Active Taxpayers List (for both Income and Sales tax) for the following:

# Hiring of Event Management Services at Karachi

Bidding documents, which include the terms and conditions, procurement method, bid submission procedure, bid security requirement, bid validity period, bid opening process, evaluation criteria and guidelines for clarification/rejection of bids, are available to the interested bidder(s) free of cost. These documents can be obtained from the undersigned or downloaded from <a href="https://eprocure.gov.pk/">https://eprocure.gov.pk/</a> OR <a href="https://eprocure.gov.pk/">https://eprocure.gov.pk/</a> OR

Bids must be prepared in strict accordance with the instructions outlined in the bidding documents and submitted exclusively through EPADS on or before 11:00 AM, **September 20, 2024**. The bids will be opened on the same day at 11:30 AM.

In case of any technical difficulty in using E-PADS, prospective bidder(s) may contact PPRA at <a href="https://www.ppra.org.pk/">https://www.ppra.org.pk/</a>

For further inquiries, please contact the Admin Department at 021-99002068 during office hours (Monday to Friday, excluding Public Holidays)

Deepak Kumar Jewani, Additional Joint Director (Admin) 4<sup>th</sup> Floor State Life Building No, 2, Wallace Road, II Chundrigar Road, Karachi.

# **Terms and Conditions**

- 1. Tender Identification Number: T#02/24-25
- 2. **Invitation for Bids**: Bids are invited for the "Hiring of Event Management Services at Karachi".
- 3. **Submission Method:** The Securities and Exchange Commission of Pakistan invites bids electronically ONLY through e-Pak Acquisition & Disposal System (**EPADS**) from **service provider/bidder** (s) registered with the Federal Board of Revenue or the relevant tax authority of the Government of Pakistan. These service providers must have a National Tax Number (NTN) and Sales Tax Number, and must appear on the Active Taxpayers List (income and Sales tax) for:

# HIRING OF EVENT MANAGEMENT SERVICES AT KARACHI

# **Through**

#### SINGLE STAGE TWO ENVELOP METHOD

- 4. **Eligibility:** Only service provider/bidders that are registered and listed on the Active Taxpayers List (Income and Sales Tax) of FBR or respective revenue boards are eligible to provide services to the Commission. Bids from those service providers which are not registered with the Federal Board of Revenue or the respective revenue boards for Income Tax and Sales Tax will be rejected.
- 5. **Exclusion Criteria:** Bids from any bidder who is found or suspected to be engaged in or under investigation for offences related to fraud, terror financing, money laundering etc. will be rejected without providing any reason.
- 6. **Joint Ventures:** Joint ventures are not allowed to participate in the bidding process.
- 7. **Bid Security:** Bid Security shall be in the amount specified below, in the form of a Banker's Cheque i.e. Pay Order. The hard copy/original bid security must be submitted by the interested bidder(s) to the procuring agency before the bid submission deadline.
- 8. **Bid Validity Period:** The Bid Validity period shall be 120 days.
- 9. **Bid Amount and Security:** The bid amount and bid bond/security shall be in Pak rupees. Bids should be accompanied by a refundable bid bond/security amounting to **Rs.100,000** in the form of a Banker's Cheque i.e. pay order in favor of the Securities and Exchange Commission of Pakistan. Cheques will not be accepted.
- 10. **Opening of Financial Bids:** After the evaluation and approval of the technical bid, the financial bids of only the technically accepted bidders will be opened at a time, date and venue announced and communicated to the bidder(s) in advance. The financial bids and the bid bonds/securities of technically unsuccessful bidders will be returned.
- 11. **Forfeiture of Bid Security:** If the successful bidder withdraws their bid before the expiry of its validity or fails to provide services within the due date, the bid security will be forfeited in favor of the SECP.
- 12. **Information Access:** Relevant details and terms and conditions of the invitation may be obtained from the undersigned in person or by visiting the SECP website: <a href="https://www.secp.gov.pk/procurement/">https://www.secp.gov.pk/procurement/</a>
- 13. **Service Locations:** The interested service provider/vendor(s) must offer to conduct the event at Karachi.

- 14. **Completion of Task:** The service provider is required to complete the task in October 2024 at Karachi.
- 15. **Presentation Requirement:** Service provider(s) participating in the bidding process may be required to make a presentation on their organization profile, experience and methodology to the procurement committee. (if required)
- 16. Selected Service provider shall be responsible to submit a performance guarantee equivalent to 10% of the contract price.
- 17. **Legal Agreement:** The successful service provider will be required to sign a legal agreement with the Commission. All services shall be provided in accordance with the agreement signed between the parties (SECP and the service provider). A sample agreement is attached as **Annex "C";** however, SECP reserves the right to amend, modify or add any clause in the agreement. The contract will be based on unit prices; though the actual strength may vary, and the selected service provider will bill according to the actual services provided.
- 18. **Delivery Period:** The successful service provider is bound to provide the required items/services within as per event schedule. Delay in performing any event related activity will incur liquidated damages equivalent to 0.2% (of the Purchase Order (PO)/contract value per such negligence, deducted from the payment for undelivered items/services. However, the same shall not exceed 10% of the PO/contract value.
- 19. **Payment and Tax Deductions:** Payment to the Service provider will be subject to the deduction of income tax and sales tax as per applicable laws at the rate prescribed by the Government from time to time. A certificate for the deducted tax amount will be provided to the service provider.
- 20. **Active Taxpayer List (ATL) Requirement:** If the selected bidder is not listed on the ATL at the time of payment, the payment will be withheld until the bidder files the necessary returns and appears on ATL of FBR. Alternatively, the entire tax amount or the applicable tax on the gross value of the supplies will be deducted/withheld.
- 21. **Bid Submission:** It is of utmost importance that bids are submitted with great care and that the instructions provided are strictly followed. Failure to comply may result in the offer being disregarded.
- 22. Language and Bid Format: The language of the bid is English. Alternative bids will not be considered.
- 23. **Amendments:** Any amendments, alterations or corrections in the bids must be fully attested by the person signed the bids.
- 24. **Pricing:** The prices quoted must correspond to 100% of the requirements specified. The quoted prices by the service provider(s) shall be fixed and non-adjustable. Any changes or revisions in rates after the opening of the bids will not be entertained and may lead to the disqualification of the original offer.
- 25. **Bid Price:** The price must be quoted strictly in accordance with the provided documents and Annex(s).
- 26. **Discounts:** Any discounts offered by the service provider(s) must be included as part of the bid.
- 27. Tax Inclusion: In cases where applicable taxes have neither been included in the quoted price nor specified whether the quoted amount is inclusive or exclusive of such taxes, the quoted amount will be considered inclusive of all taxes. The selected service provider will be required to provide the necessary services/equipment if selected as the best evaluated bidder. If the selected service provider is unwilling

to provide services at the quoted amount, the bid security submitted with the bid will be forfeited in favor of the Commission.

- 28. **Evaluation:** Bids will be evaluated according to criteria prescribed in the bidding documents.
- 29. **Business Information:** The interested service provider(s) must have a regular place of business, along with valid telephone numbers and an email address.
- 30. **Proof of Legality:** Proof of the service provider's existence/registration as a legal entity, along with an affidavit stating that the service provider is not blacklisted by any organization, must be submitted with the bid.
- 31. **Right to Cancel:** SECP reserves the right to reject and cancel the entire bidding process at any stage.
- 32. **Submission Method:** Bidders do not have the option to submit their bids through any method other than EPADS.
- 33. **Technical Clarifications:** Clarification on the technical requirements, if any, may be obtained from Mr. Deepak Kumar Jewani, Additional Joint Director at <a href="deepak.jewani@secp.gov.pk">deepak.jewani@secp.gov.pk</a>
- 34. The deadline for the submission of bids is:

Date: September 23, 2024

Time: 1100Hrs

35. The bid opening shall take place at:

4th Floor State Life Building No, 2, Wallace Road, II Chundrigar Road, Karachi.

Date: September 23, 2024

Time: 1130Hrs

Note: Attachment Details are as under:

1.	Terms of Reference/Scope of Word	Annex "A"
2.	Evaluation Criteria	Annex "B"
3.	Format for Financial Bid	Annex "C"
4.	Format for Undertaking/Affidavit	Annex "D"
5.	Documentary Evidence Form	Annex "E"
6.	Sample Agreement	Annex "F"

• If the above terms and conditions are acceptable, then bids must be submitted well in time complying all the requirements.

# **Terms of Reference/Scope of Work**

#### **Event Details:**

- Date and Time: Venue: October 29&30, 2024 (9:00 AM to 5:00 PM)
- Conference Name National Insurance Summit
- Total Number of Participants: 300
- Marriott Hotel, Karachi Host:

# Service provider will have to fulfil following minimum requirements:.

# Audio-Visual Management Including Videography and Photography

- $\sqrt{2}$  SMD screens on the stage (Size -10\*15)
- ✓ 3 Cameras HD-video (5-DSLR cam & 3 HD Cam)
- ✓ Stage/venue lighting (8-Face Light 1000w 8-Bank with Tower Stand)
- ✓ 3 Plasma TVs (Size-55")
- ✓ Summit photography (3 photographers)
- ✓ Sound system (1-Audio Mixer 32ch, 2Set-Line Array Speaker, 2-Pairs Standing Speaker, 2 Pairs-

Monitor Speakers, 1-Pair Bass Speakers, 12-Power Amplifier, 6-Hand, 2-HeadGear Cordless Microphone)

- ✓ Podium and stage mics (2-Gosseneck Microphone for Podium,
- 10-Gosseneck Microphone for Panellist & Other Accessories)
- ✓ Logistics and technical support,

# **Summit Creatives – Design and Installation**

- ✓ Logo & Theme Design
- ✓ Stage floor (Size-70\*12)
- ✓ Stage and SMD border (Size-160\*1.5)
- ✓ Stage backdrop (Size-60\*10)
- ✓ Customized and branded podium
- $\checkmark$  Branded table boxes for the stage (12 boxes)
- $\checkmark$  Sofas for the stage (10 sofa seats)
- ✓ Media wall (Size-10\*20)
- ✓ 2 Hall Side Walls (Size- 12\*40)
- $\checkmark$  2 SMD wings (Size-10\*15)
- ✓ 4 Welcome Banners (Size-6\*10)
- ✓ 2 QR Code Banners (Size-6\*10)
- ✓ 1 Registration Desk

Attendee Management

- ✓ Welcome Gate s \* The key visual will be provided by SECP c. Live streaming
- ✓ Arrangements for a hybrid Summit, live-streamed (Facebook, LinkedIn and YouTube)
- √ 100 MB dedicated Internet line for livestreaming (line will be managed by SECP from the Hotel)

#### **Summit White Paper**

✓ A White Paper will be prepared by Service Provider after the Summit; this white paper will capture the conversations and deliberations that will have taken place during the Summit.

#### **Evaluation Criteria**

The evaluation criteria for technical proposal will be as under:

# **Mandatory Requirements:**

- 1. Geographical Presence of the Bidder in Karachi (Provide Office Address)
- 2. Availability of Resources for Management of the Event (Annex D)
- 3. Availability of backup personnel or technical support in case of unforeseen issues with technology during the event. (Annex D)

Note: In case any bidder does not fulfill any Mandatory Requirement(s), its bid shall be considered non-responsive.

# **Technical Evaluation Criteria:**

S. No	Technical Evaluation Attributes	Scor ing brac kets	Total points allocated	Page No. in the submitted proposal
1.	COMPANY PROFILE	NCG	25	ргорози
1.1	Detail of dedicated workforce offered by the bidder for the event (CV/ Names, qualifications, related experience and other relevant details to be provided)		<u>15</u>	
	Management team (minimum 3 members)	5		
	Technical manpower (minimum 8 members)	5		
	Digital Team (minimum 03 members)	3		
	Support and attendance Management Staff (Minimum8officials)	2		
1.2	Business/ sales/ cash Turnover during last three years		<u>10</u>	
	Average of last three years 50 Million PKR and above	10		
	Average of last three years between 40 to 49 Million PKR	07		
	Average of last three years between 20 to 40 Million PKR	05		
	Average of last three years less than 20Million PKR	00		
2.	Experience (exhibitions/event management)		75	
2.1	Years of Experience in Event Management		<u>15</u>	
	More than 8-10Years	15		
	Between 6-8 Years	10		
	Between 4-6Years	07		
	Between 2 – 4 Years	05		

	Less than 2 years	00		
2.2	<b><u>Clientele</u></b> : (Please provide list of clients		<u>10</u>	
	references or contact details)			
	More than 10 MNCs and Leading National	10		
	companies			
	Between 7 to 10 MNCs and Leading National	07		
	companies			
	Between 4 to 7 MNCs and Leading National	05		
	companies			
2.2.1	Organized/Managed large-scale events/		<u>05</u>	
	ceremonies with Heads of Governments/ States and VVIP		<u>50</u>	
	guests: (Enlist the events with number of			
	attendees, or any other evidence)			
	More than 5	5		
	Between 3 to 4	2		
	Between 1 to 2	1		
	Experience in Managing Scope of Work-	-	0.7	
2.2.2	related events/exhibitions in last 5 years		<u>05</u>	
	(Enlist the events with number of attendees, or			
	any other evidence)			
	More than 5 events	05		
	3-4 events	03		
	2-3 events	01		
	Less than 2 events	00		
2.3	<b>Knowledge of Legal Requirements:</b>		05	
	Familiarity with the legal and regulatory aspects			
	of event management, including permits if any			
	(Brief methodology in same regard be			
	submitted)			
	Seminars/Cultural Shows/ Product/brand			
2.4	Launch Window Dressing/Award Shows/Soft		05	
2.4	Launch/Curtain Raiser (Events must be		05	
	organized on independent basis (no joint venture or second lead) Share detailed breakup of each			
	category event organized and managed in the last			
	10 years.			
	More than 10 in number	5		
	Between 7 to 9 in number	2.5		
	Between 5 to 6 in number			
2.5	Recognized Awards received for performance	1	10	
د.ے	delivery		10	
	More than 10	10		
		7		
	Between 5 to 10			
1	Between 1 to 5	5		
2.6	Post Event Activities		10	

	Publication of whitepapers for past events. (Please provide evidence of such papers from previously completed events)			
	More than 10 in number	10		
	Between 7 to 9 in number	7		
	Between 5 to 6 in number	5		
2.7	Presentation of the bidder		10	
	Methodology	5		
	Proposed event management plan	5		
	TOTAL		100	

Bid(s) securing minimum 70% marks or above, in technical evaluation shall ONLY be considered for financial bid opening and evaluation.

# **Payment Terms**

- i. Any advance payment shall be secured through a bank guarantee.
- ii. Payment Terms shall mutually agreed

# **Financial Evaluation & Selection Criteria**

- Bid securing less than minimum 70% marks in technical evaluation shall NOT be considered for financial bid opening/evaluation.
- Bid securing minimum 70% marks or above, in technical evaluation shall ONLY be considered for financial bid opening/evaluation.
- Bid securing minimum 70% marks or above, in technical evaluation and quoting the lowest Lump Sum Price/Service Charges including all taxes (Rs.) shall be awarded the contract.
- In case more than two bidders secure the minimum technical score and quote the same charges then bidder with the highest technical score shall be selected.

# FORMAT FOR SUBMISSION OF FINANCIAL BID/QUOTING CHARGES/PRICE

The below fixed price includes all costs to complete the event related services including management, travel to the SECP's offices, lodging, supplies/consumables, phone/fax, out of pocket expenses, and other miscellaneous expenses. The SECP shall not reimburse any other costs beyond this fixed price.

<u>Note:</u> The financial proposal must be submitted in the following format; however, the Total Lump Sum Bid Price (only) will be considered for financial evaluation.

Requirement Title	Lump Sum Price/Service Charges excluding Sales tax (Rs.)	Applicable Sales Tax (Rs.)	Total Lump Sum Bid Price/Service Charges including all taxes (Rs.)
Services for Management of Event as per Scope			

# Format of Affidavit/Undertaking

Bidder must submit following undertaking	<mark>g (on stamp paper</mark>	of Rs.100), failing	g which the bid
shall be rejected			

a)	a) I, Mr	
b)	b) That M/s is not engaged, under investigation of pending before FBR, Customs, NAB, any Judicial form, FIA of respect to fraud, terror financing, money laundering etc.	
c)	c) We also confirm that service provider has not been black listed organization or forum and its entitled to carry out its business a ethics.	
d)	d) That the Partner(s) / Officers of M/s	
e)	e) We, hereby agree with all the requirements and terms & conditions submit the bid.	ons of the bidding document and
f)	f) We, hereby agree and confirm availability of our resources for m	anagement of the Event.
g)	g) We, hereby agree and confirm availability of backup personne unforeseen issues with technology during the event.	l or technical support in case of
h)	h) The above statement(s) is/are true to the best of my knowledge concealed or is false.	and belief and nothing has beer
	Note: In case bidder is found in the list of "Blacklisted Firms-Pakis <a href="https://www.ppra.org.pk/">https://www.ppra.org.pk/</a> then its bid shall be rejected	stan" or related links at
Ν	Name:	
S	Signature	
S	Stamp:	

# **DOCUMENTARY EVIDENCES FOR ELIGIBILITY OF BIDDER(S)**

Name of the Bidder:	
Bid against Reference No: _	
Date of opening of Bid:	

Documentary evidences for determining eligibility of the bidder(s) & evaluation of bids. Bidder(s) should only fill the column with initials against those requirements that they are attaching with the form. **Bidder(s)** are required to mark page number on all pages of the bid and mention the exact page number of relevant documents in the table below. Bidder(s) are advised to attach all supporting documents with this form in the order of the requirement.

S #	Required Documentation	Signature/ initials of Bidder	Supporting Document's Title	Page Number in the Bid.
1	NTN Certificate			
2	GST Certificate			
3	Availability on Active Tax Payers List of FBR			
4	Registration/Incorporation/Business Certificate			
5	Affidavit(s)			
6	Bid Bond/Security (As applicable)			
7	Bid Validity period of 120 days (As applicable)			
8	Authorized Contact Number and Email Address.			

### SAMPLE AGREEMENT

# SERVICE AGREEMENT FOR EVENT MANAGEMENT SERVICE FOR EVENT ON OCTOBER 29-30, 2024

THIS AGREEMENT is made at Karachi on this day,, 2	2024
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#### **BETWEEN**

**Securities and Exchange Commission of Pakistan**, hereinafter referred to as "SECP", which expression shall be deemed to mean and include its administrators, successors-in-interest, authorized representatives, affiliates and permitted assigns, of the First Part.

#### AND

(**Service Provider**), a company incorporated under the laws of Pakistan, having its registered office in Karachi-----, hereinafter called "(Service Provider)", which expression shall be deemed to mean and includes its administrators, successors-in-interest, authorized representatives, affiliates and permitted assigns, of the Second Part.

SECP and (Service Provider) are hereinafter individually referred to as a "**Party**" and collectively as the "**Parties.**"

- 2. Effective Date of Agreement: -----
- 3. Event Details:
  - a. Event Title: National Insurance Summit
  - b. Date and Time: October 29-30, 2024 9:00 AM to 5:00 PM
  - c. Venue: Marriott Hotel Karachi
- 4. Scope of Work / Services and Obligations of (Service Provider)
  - a. (Service Provider) agrees to provide the following event planning services for National Insurance Summit 2024along with their execution on the conference days:
    - i. <u>Audio-visual management including videography and photography</u>
      - 2 SMD screens on the stage (Size -10\*15)
      - 3 Cameras HD-video (5-DSLR cam & 3 HD Cam)
      - Stage/venue lighting (8-Face Light 1000w 8-Bank with Tower Stand)
      - 3 Plasma TVs (Size-55")
      - Summit photography (3 photographers)
      - Sound system (1-Audio Mixer 32ch, 2Set-Line Array Speaker, 2-Pairs Standing Speaker, 2 Pairs- Monitor Speakers, 1-Pair Bass Speakers, 12-Power Amplifier, 6-Hand, 2-HeadGear Cordless Microphone)
      - Podium and stage mics (2-Gosseneck Microphone for Podium, 10-Gosseneck Microphone for Panelist & Other Accessories)

 Logistics and technical support including managing online speakers and prerecorded messages.

# *ii.* Conference Creatives – Design and Installation

- Stage floor (Size-70\*12)
- Stage and SMD border (Size-160\*1.5)
- Stage backdrop (Size-60\*10)
- Customized and branded podium
- Branded table boxes for the stage (12 boxes)
- Sofas for the stage (10 sofa seats)
- Media wall (Size-10\*20)
- 2 Hall Side Walls (Size- 12\*40)
- 2 SMD wings (Size-10\*15)
- 4 Welcome Banners (Size-6\*10)
- 2 QR Code Banners (Size-6\*10)
- 1 Registration Desk
- Attendance Management
- Welcome Gate

## iii. <u>Live streaming</u>

- Arrangements for a hybrid Summit, live-streamed on Facebook and YouTube pages of SECP
- 100 MB dedicated Internet line for livestreaming (line will be managed by SECP from the hotel)

# iv. Summit White Paper

- A White Paper will be prepared by (Service Provider) after the Conference; this White Paper will capture the conversations and deliberations that will have taken place during the Summit.
- b. SECP agrees to provide necessary information, approvals, and support to facilitate the successful execution of the event.

# 5. Fees, Costs and Taxes

- a. SECP shall pay (Service Provider) a fee of ----- (**Pakistani Rupees**), against the event planning services.
- b. Payment shall be made as follows:
  - i. Any advance payment shall be secured through a bank guarantee.
  - ii. Payment Terms shall mutually agreed
  - iii. The Purchase Order (PO)/email confirmation will be raised in the name of (SERVICE PROVIDER) FORUM.
  - iv. (Service Provider) will raise all invoices to the SECP.

## 6. <u>Termination:</u>

a. In the event of termination by either Party, a written notice must be provided at least 07 (seven) working days before the event.

- b. In the event of such termination, (Service Provider) shall refund to SECP, all advance/unutilized payments within 15 (fifteen) working days of the termination and make alternative arrangements for the event.
- c. In the event of such termination, SECP shall make payment to (Service Provider) for the services delivered up to the date of termination, within 15 (fifteen) working days of the termination.

# 7. Confidentiality:

a. Both Parties agree to keep all event-related information confidential and not disclose it to third parties without prior written consent.

# 8. Force Majeure:

- a. Neither Party shall be liable to the other for any delay or non-performance of its obligations hereunder in the event and to the extent that such delay or non-performance is due to an event of Force Majeure. Events of Force Majeure are events beyond the control of either Party, which occur after the time of signing of this Agreement and which were not reasonably foreseeable at the time of signing of this Agreement or a Scope of Work and the effects of which are not capable of being overcome without unreasonable expense and/or loss of time to the Party concerned.
- b. Events of Force Majeure shall include (without being limited to) war, acts of terrorism, riots, natural disasters, epidemics, pandemics, fire, labor disputes and acts of government.
- c. If an event of Force Majeure results in delay or non-performance of a Party for a period of seven (7) days, then either Party, by serving the other Party a written notice to such effect, shall have the right to terminate this Agreement with immediate effect without liability towards the other Party.

# 9. Miscellaneous:

- a. All amendments to this Agreement shall be in writing and signed by both Parties.
- b. This Agreement constitutes the entire understanding between the Parties and supersedes any prior agreements or understandings, whether oral or written.

IN WITNESS WHEREOF, the Parties hereto have executed this Service Agreement as of the Effective Date.

For and on behalf of (Service Provider)

For and on behalf of Securities and Exchange Commission of Pakistan

Name Title (Service Provider)	Name Title Securities and Exchange Commission of Pakistan
Witness Signature Name Title	Witness Signature Name Title